

Miscellaneous Subjects

1997

Issued February 2001

EC97W42S-SB

1997 Economic Census

Wholesale Trade

Subject Series



U S C E N S U S B U R E A U

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Economics and Statistics Administration
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-- Not applicable for this report.

Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

| | |
|-------|--------------------------------|
| 21 | Mining |
| 22 | Utilities |
| 23 | Construction |
| 31-33 | Manufacturing |
| 42 | Wholesale Trade |
| 44-45 | Retail Trade |
| 48-49 | Transportation and Warehousing |
| 51 | Information |

| | |
|----|--|
| 52 | Finance and Insurance |
| 53 | Real Estate and Rental and Leasing |
| 54 | Professional, Scientific, and Technical Services |
| 55 | Management of Companies and Enterprises |
| 56 | Administrative and Support and Waste Management and Remediation Services |
| 61 | Educational Services |
| 62 | Health Care and Social Assistance |
| 71 | Arts, Entertainment, and Recreation |
| 72 | Accommodation and Foodservices |
| 81 | Other Services (except Public Administration) |

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

BASIS OF REPORTING

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

DOLLAR VALUES

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

AVAILABILITY OF ADDITIONAL DATA

Reports in Print and Electronic Media

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

Special Tabulations

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

| | |
|---|--------------|
| Manufacturing and Construction Division | 301-457-4673 |
| Service Sector Statistics Division | 301-457-2668 |

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at www.census.gov/econguide. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at www.census.gov/econ/www/history.html.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

| | |
|---|--|
| A | Standard error of 100 percent or more. |
| D | Withheld to avoid disclosing data of individual companies; data are included in higher level totals. |
| F | Exceeds 100 percent because data include establishments with payroll exceeding revenue. |
| N | Not available or not comparable. |
| Q | Revenue not collected at this level of detail for multiestablishment firms. |
| S | Withheld because estimates did not meet publication standards. |

| | |
|------|--|
| V | Represents less than 50 vehicles or .05 percent. |
| X | Not applicable. |
| Y | Disclosure withheld because of insufficient coverage of merchandise lines. |
| Z | Less than half the unit shown. |
| a | 0 to 19 employees. |
| b | 20 to 99 employees. |
| c | 100 to 249 employees. |
| e | 250 to 499 employees. |
| f | 500 to 999 employees. |
| g | 1,000 to 2,499 employees. |
| h | 2,500 to 4,999 employees. |
| i | 5,000 to 9,999 employees. |
| j | 10,000 to 24,999 employees. |
| k | 25,000 to 49,999 employees. |
| l | 50,000 to 99,999 employees. |
| m | 100,000 employees or more. |
| p | 10 to 19 percent estimated. |
| q | 20 to 29 percent estimated. |
| r | Revised. |
| s | Sampling error exceeds 40 percent. |
| nec | Not elsewhere classified. |
| nsk | Not specified by kind. |
| - | Represents zero (page image/print only). |
| (CC) | Consolidated city. |
| (IC) | Independent city. |

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Wholesale Trade

SCOPE

The Wholesale Trade sector (sector 42) comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises three main types of wholesalers: those that sell goods on their own account, those that sell goods manufactured by a parent company in the United States, and those that arrange sales and purchases for others for a commission or fee.

1. Wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, terminal grain elevators, country grain elevators, and farm product assemblers sell goods on their own account. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. They also may operate as drop shippers or offices taking orders from customers and having the goods shipped directly from the supplier. Establishments operating exclusively in this manner will not maintain any inventory. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Manufacturers sales branches and offices primarily sell products manufactured or mined in the United States by their parent company.

3. Agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' agents arrange for the purchase or sale of goods owned by others or purchased on a commission basis. Agents and brokers operate from offices and do not own or handle the goods they sell. Auction companies and commission merchants handle goods on a consignment basis but do not own the goods.

Although wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

GENERAL

A list of products that provide statistics on sector 42 follows.

Geographic area reports. A separate report containing data for establishments with payroll is published for each state, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll, on number of establishments, sales, payroll, employment, operating expenses, and inventories. At the state level, data also are presented separately for the following types of wholesale operations: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, commission merchants, and auction companies. Less type-of-operation detail is shown below the state level. For states, MAs, and counties and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail).

Commodity line sales report. This report presents data on major categories of commodities sold by wholesale kinds of business for the United States. Tables present data for each kind of business and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and for establishments actually handling a specific line, the percentage of total sales represented by sales of that line. Summary statistics also are provided for

the broad commodity line categories, including counts of establishments and the amount and percentage of the line sold by various kinds of wholesale businesses.

Establishment and firm size (including legal form of organization) report. This report presents data for establishments with payroll, based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, operating expense, inventories and employment for the United States.

Miscellaneous subjects report. This report contains data by kind of business on employment by principal activity; sales by class of customer; inventory valuation methods; commissions and gross selling value of business conducted for others by agents and brokers; gross margins, gross profits, and their components; and on petroleum bulk stations and terminals. Data are presented for the United States as a whole and for petroleum bulk stations and terminals at the state level.

GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).

6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as a city, borough, village, or town according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.
9. Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

COMPARABILITY OF THE 1992 AND 1997 CENSUSES

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented based on the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

DISCLOSURE

In accordance with Federal law governing census reports, (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The Census Bureau conducts annual surveys on the wholesale trade. These surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

Table 1. Sales by Class of Customer for the United States: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Percent distribution of sales by class of customer ¹ | | | | | | | | | | Coverage ² |
|------------|---|-------------------------|----------------------|---|---|---|--|--|------------------------|--|--------------------------|---|-----------------------|-----------------------|
| | | | | Restaurants, hotels, food services, and contract feeding | Retailers and repair shops for resale or repair | Other wholesale establishments for resale | Industrial users for production (mining and manufacturing) | Business users for consumption, not for resale | Farmers (for farm use) | Household consumers and individual users | Builders and contractors | Governmental bodies (Federal, state, and local) | Coverage ² | |
| | Wholesale trade | 453 470 | 4 059 657 778 | 6.2 | 4.5 | 30.1 | 28.3 | 13.8 | 10.4 | 1.7 | .6 | 2.5 | 1.9 | 74.9 |
| 421 | Wholesale trade, durable goods..... | 290 629 | 2 179 717 376 | 5.0 | .7 | 28.5 | 26.1 | 17.5 | 14.2 | 1.1 | .5 | 4.2 | 2.2 | 75.7 |
| 42111 | Motor vehicle & motor vehicle parts & supplies whlse | 29 328 | 533 352 124 | 1.6 | — | 59.5 | 30.0 | 3.2 | 4.1 | .1 | .5 | .4 | .6 | 86.1 |
| 421110 | Automobile & other motor vehicle whlse | 7 664 | 428 356 355 | 1.2 | — | 63.2 | 29.9 | .5 | 3.8 | .1 | .3 | .4 | .6 | 91.0 |
| 4211101 | Automobile & other motor vehicle whlse | 7 664 | 428 356 355 | .9 | — | 44.5 | 53.6 | .5 | 3.8 | .1 | .3 | .4 | .6 | 91.0 |
| 4211102 | Automobile & motorcycle whlse | 3 952 | 232 780 708 | .9 | — | 11.7 | 8.7 | 1.4 | 38.6 | .3 | .2 | — | — | 89.5 |
| 4211103 | Bus & recreational vehicle whlse | 387 | 3 059 157 | 1.4 | .3 | — | — | — | — | — | .9 | 2.1 | 34.5 | 83.0 |
| 4211104 | Light truck & van (14,000 lb or less) whlse | 548 | 159 991 093 | 1.6 | — | 96.3 | 1.4 | — | .3 | — | .1 | .1 | .2 | 96.0 |
| 4211105 | Medium truck & tractor (14,001 lb to 26,000 lb) whlse | 516 | 4 375 397 | 1.0 | .6 | 38.6 | 11.0 | 4.2 | 33.3 | 1.1 | 1.4 | 3.0 | 5.7 | 73.8 |
| | Heavy truck & tractor (over 26,000 lb) whlse | 2 261 | 28 150 000 | 1.8 | .6 | 19.7 | 9.4 | 2.5 | 51.9 | 1.2 | 2.8 | 5.3 | 4.9 | 79.2 |
| 42112 | Motor vehicle supplies & new parts whlse | 12 620 | 83 214 728 | 3.7 | — | 33.9 | 32.5 | 22.6 | 5.8 | .1 | .2 | .4 | .8 | 66.6 |
| 421120 | Motor vehicle supplies & new parts whlse | 12 620 | 83 214 728 | 3.7 | — | 33.9 | 32.5 | 22.6 | 5.8 | .1 | .2 | .4 | .8 | 66.6 |
| 4211201 | Motor vehicle supplies & new parts—warehouse distributors | 5 095 | 30 313 120 | 1.5 | — | 4.4 | 87.9 | 5.2 | .3 | — | .4 | .1 | .2 | 61.1 |
| 4211202 | Motor vehicle supplies & new parts—jobbers | 6 942 | 51 468 506 | 4.9 | — | 50.0 | 3.9 | 32.2 | 7.7 | .1 | .1 | .1 | 1.1 | 69.5 |
| 4211203 | Petroleum products marketing equipment whlse | 583 | 1 433 102 | 3.4 | .1 | 12.6 | 23.5 | 4.9 | 37.5 | 1.0 | .4 | 13.9 | 2.7 | 76.6 |
| 42113 | Tire & tube whlse | 1 939 | 16 508 934 | 3.8 | — | 60.4 | 24.7 | 2.0 | 6.6 | .2 | 1.5 | .2 | .6 | 63.9 |
| 421130 | Tire & tube whlse | 1 939 | 16 508 934 | 3.8 | — | 60.4 | 24.7 | 2.0 | 6.6 | .2 | 1.5 | .2 | .6 | 63.9 |
| 42114 | Motor vehicle parts, (used) whlse | 7 105 | 5 272 107 | 3.9 | .1 | 42.2 | 24.8 | 3.5 | 6.4 | .5 | 17.2 | 1.0 | .4 | 65.8 |
| 421140 | Motor vehicle parts, (used) whlse | 7 105 | 5 272 107 | 3.9 | .1 | 42.2 | 24.8 | 3.5 | 6.4 | .5 | 17.2 | 1.0 | .4 | 65.8 |
| 4212 | Furniture & home furnishings whlse | 15 246 | 75 006 478 | 2.4 | 2.5 | 50.4 | 18.3 | 3.2 | 16.5 | — | .9 | 3.0 | 2.8 | 67.4 |
| 42121 | Furniture whlse | 6 697 | 31 898 583 | 1.2 | 2.5 | 36.4 | 19.1 | 1.9 | 31.9 | — | .7 | .7 | 5.6 | 70.5 |
| 421210 | Furniture whlse | 6 697 | 31 898 583 | 1.2 | 2.5 | 36.4 | 19.1 | 1.9 | 31.9 | — | .7 | .7 | 5.6 | 70.5 |
| 4212101 | Household & lawn furniture whlse | 3 304 | 12 079 496 | 2.7 | 3.3 | 57.1 | 29.3 | 2.8 | 1.4 | — | 1.6 | .9 | .9 | 69.8 |
| 4212102 | Office & business furniture whlse | 3 393 | 19 819 087 | .4 | 2.0 | 24.0 | 12.9 | 1.3 | 50.2 | — | .2 | .5 | 8.4 | 70.9 |
| 42122 | Home furnishings whlse | 8 549 | 43 107 895 | 3.3 | 2.5 | 61.5 | 17.8 | 4.2 | 4.2 | — | 1.0 | 4.8 | .6 | 65.1 |
| 421220 | Home furnishings whlse | 8 549 | 43 107 895 | 3.3 | 2.5 | 61.5 | 17.8 | 4.2 | 4.2 | — | 1.0 | 4.8 | .6 | 65.1 |
| 4212201 | Household china, glassware, & crockery whlse | 1 332 | 6 744 886 | 5.6 | 1.5 | 65.9 | 24.2 | 1.5 | .6 | — | .5 | — | .1 | 64.8 |
| 4212202 | Linens, domestics, draperies, & curtains whlse | 1 876 | 11 337 298 | 4.8 | 4.5 | 54.8 | 18.2 | 4.8 | 8.2 | — | 2.1 | 1.3 | 1.3 | 65.3 |
| 4212203 | Floor coverings whlse | 2 591 | 16 467 044 | 1.6 | 2.0 | 61.2 | 11.7 | 6.7 | 4.5 | — | .5 | 11.3 | .6 | 63.7 |
| 4212204 | Other home furnishings whlse | 2 750 | 8 558 667 | 2.8 | 1.8 | 67.5 | 23.3 | 1.0 | 1.1 | — | .8 | 1.3 | .3 | 67.9 |
| 4213 | Lumber & other construction materials whlse | 14 267 | 89 175 875 | 4.2 | .2 | 33.7 | 29.8 | 13.0 | 3.7 | .1 | .3 | 14.1 | .8 | 71.4 |
| 42131 | Lumber, plywood, millwork, & wood panel whlse | 6 767 | 60 455 924 | 4.9 | .3 | 41.9 | 27.4 | 14.6 | 3.2 | .1 | .2 | 6.9 | .6 | 74.0 |
| 421310 | Lumber, plywood, millwork, & wood panel whlse | 6 767 | 60 455 924 | 4.9 | .3 | 41.9 | 27.4 | 14.6 | 3.2 | .1 | .2 | 6.9 | .6 | 74.0 |
| 4213101 | Lumber without yard whlse | 1 627 | 17 143 755 | 8.3 | .7 | 41.6 | 25.0 | 12.6 | 4.4 | .1 | .2 | 6.6 | .6 | 81.8 |
| 4213102 | Lumber with yard whlse | 1 599 | 15 464 304 | 4.4 | — | 46.8 | 24.9 | 15.6 | 2.8 | .1 | .2 | 4.5 | .7 | 74.4 |
| 4213103 | Plywood, veneer, millwork, & wood panel whlse | 3 541 | 27 847 865 | 2.7 | .1 | 39.2 | 30.5 | 15.4 | 2.6 | — | .3 | 8.6 | .5 | 68.9 |
| 42132 | Brick, stone, & related construction materials whlse | 3 026 | 10 711 750 | .7 | .1 | 7.8 | 30.7 | 14.2 | 9.8 | .2 | 1.1 | 34.1 | 1.4 | 62.4 |
| 421320 | Brick, stone, & related construction materials whlse | 3 026 | 10 711 750 | .7 | .1 | 7.8 | 30.7 | 14.2 | 9.8 | .2 | 1.1 | 34.1 | 1.4 | 62.4 |
| 4213201 | Brick, block, tile, clay/cement sewer pipe whlse | 1 184 | 3 546 360 | .2 | .2 | 10.0 | 28.1 | 3.4 | 3.4 | .1 | 2.2 | 51.5 | .9 | 61.4 |
| 4213202 | Sand, gravel, & stone whlse | 1 012 | 2 001 239 | 1.2 | .2 | 7.5 | 33.7 | 13.5 | 8.9 | .4 | 1.6 | 28.0 | 5.1 | 62.7 |
| 4213203 | Cement, lime, & related products whlse | 830 | 5 164 151 | .9 | .1 | 6.4 | 31.2 | 21.7 | 14.4 | .2 | .2 | 24.7 | .3 | 62.9 |
| 42133 | Roofing, siding, & insulation material whlse | 1 584 | 9 811 545 | 2.4 | — | 19.4 | 37.2 | 4.1 | 1.6 | — | .1 | 34.6 | .6 | 71.7 |
| 421330 | Roofing, siding, & insulation material whlse | 1 584 | 9 811 545 | 2.4 | — | 19.4 | 37.2 | 4.1 | 1.6 | — | .1 | 34.6 | .6 | 71.7 |
| 4213301 | Roofing, siding, & insulation material whlse | 1 584 | 9 811 545 | 2.4 | — | 19.4 | 37.2 | 4.1 | 1.6 | — | .1 | 34.6 | .6 | 71.7 |
| 42139 | Other construction materials whlse | 2 890 | 8 196 656 | 4.9 | .1 | 15.3 | 40.1 | 10.3 | 2.7 | .3 | .3 | 23.4 | 2.6 | 63.7 |
| 421390 | Other construction materials whlse | 2 890 | 8 196 656 | 4.9 | .1 | 15.3 | 40.1 | 10.3 | 2.7 | .3 | .3 | 23.4 | 2.6 | 63.7 |
| 4213901 | Flat glass & other construction glass whlse | 669 | 1 950 805 | 6.2 | .1 | 16.6 | 37.1 | 11.7 | 2.3 | — | .5 | 24.2 | 1.3 | 64.7 |
| 4213902 | Other construction materials whlse | 2 221 | 6 245 851 | 4.5 | .1 | 14.8 | 41.1 | 9.9 | 2.8 | .3 | .3 | 23.1 | 3.0 | 63.4 |

See footnotes at end of table.

Table 1. Sales by Class of Customer for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Percent distribution of sales by class of customer ¹ | | | | | | | | | Coverage ² |
|-----------------------------|---|-------------------------|-----------------|---|--|---|---|--|--|------------------------|--|--------------------------|-----------------------|
| | | | | Export sales | Restaurants, hotels, food services, and contract feeding | Retailers and repair shops for resale or repair | Other wholesale establishments for resale | Industrial users for production (mining and manufacturing) | Business users for consumption, not for resale | Farmers (for farm use) | Household consumers and individual users | Builders and contractors | |
| Wholesale trade—Con. | | | | | | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | | | | | | |
| 4214 | Professional & commercial equipment & supplies whlse | 45 351 | 367 383 550 | 4.6 | 2.7 | 10.9 | 29.9 | 3.8 | 42.1 | — | .5 | .6 | 4.8 69.1 |
| 42141 | Photographic equipment & supplies whlse | 1 379 | 16 679 051 | 2.7 | .2 | 45.5 | 17.8 | 3.3 | 24.9 | — | .5 | .2 | 4.8 67.7 |
| 421410 | Photographic equipment & supplies whlse | 1 379 | 16 679 051 | 2.7 | .2 | 45.5 | 17.8 | 3.3 | 24.9 | — | .5 | .2 | 4.8 67.7 |
| 42142 | Office equipment whlse | '7 319 | '36 646 598 | 1.4 | 1.3 | 8.4 | 18.8 | 10.0 | 50.3 | — | 1.0 | 2.1 | 6.6 70.9 |
| 421420 | Office equipment whlse | '7 319 | '36 646 598 | 1.4 | 1.3 | 8.4 | 18.8 | 10.0 | 50.3 | — | 1.0 | 2.1 | 6.6 70.9 |
| 42143 | Computer & computer peripheral equipment & software whlse | 16 929 | 221 447 412 | 5.5 | .2 | 11.2 | 38.3 | 3.7 | 35.9 | — | .3 | .2 | 4.6 67.1 |
| 421430 | Computer & computer peripheral equipment & software whlse | 16 929 | 221 447 412 | 5.5 | .2 | 11.2 | 38.3 | 3.7 | 35.9 | — | .3 | .2 | 4.6 67.1 |
| 4214301 | Computer & peripheral equipment whlse | 14 080 | 209 760 805 | 5.6 | .2 | 10.7 | 39.6 | 3.6 | 35.2 | — | .3 | .2 | 4.6 67.3 |
| 42143011 | Computers & peripheral equipment for resale | 5 657 | 115 317 362 | 9.9 | .3 | 17.0 | 69.5 | .4 | 1.7 | — | .4 | .3 | .6 64.3 |
| 42143012 | Computers & peripheral equipment for end use | 8 423 | 94 443 443 | .7 | .2 | 3.8 | 6.6 | 7.0 | 72.2 | — | .2 | .1 | 9.0 71.0 |
| 4214302 | Computer software (packaged) whlse | 2 849 | 11 686 607 | 4.5 | .2 | 20.0 | 14.1 | 6.9 | 49.6 | — | .2 | .1 | 4.5 64.2 |
| 42144 | Other commercial equipment whlse | '5 380 | '15 914 735 | 4.2 | 50.3 | 5.5 | 15.0 | 3.5 | 15.3 | .1 | .5 | 2.5 | 3.1 75.9 |
| 421440 | Other commercial equipment whlse | '5 380 | '15 914 735 | 4.2 | 50.3 | 5.5 | 15.0 | 3.5 | 15.3 | .1 | .5 | 2.5 | 3.1 75.9 |
| 4214401 | Restaurant & hotel equipment & supplies whlse | 3 165 | 10 686 971 | 3.4 | 68.3 | 2.9 | 14.0 | 1.9 | 3.3 | — | .6 | 2.3 | 3.2 78.9 |
| 4214402 | Store machines & equipment whlse | '2 215 | '5 227 764 | 6.0 | 8.5 | 11.6 | 17.3 | 7.1 | 42.9 | .2 | .5 | 3.0 | 3.0 69.7 |
| 42145 | Medical, dental, & hospital equipment & supplies whlse | 9 782 | 58 791 711 | 3.8 | — | 1.5 | 18.5 | .6 | 70.5 | — | .7 | .1 | 4.3 71.6 |
| 421450 | Medical, dental, & hospital equipment & supplies whlse | 9 782 | 58 791 711 | 3.8 | — | 1.5 | 18.5 | .6 | 70.5 | — | .7 | .1 | 4.3 71.6 |
| 4214501 | Surgical, medical, & hospital supplies whlse | 8 721 | 54 484 063 | 3.6 | — | 1.6 | 18.6 | .7 | 70.0 | — | .8 | .1 | 4.6 70.9 |
| 4214502 | Dental equipment & supplies whlse | 1 061 | 4 307 648 | 5.7 | .1 | 1.0 | 16.5 | .2 | 76.0 | — | .1 | — | .4 81.5 |
| 42146 | Ophthalmic goods whlse | 1 781 | 6 865 265 | 5.8 | .1 | 44.0 | 30.1 | 1.3 | 17.5 | — | .1 | .2 | .8 68.1 |
| 421460 | Ophthalmic goods whlse | 1 781 | 6 865 265 | 5.8 | .1 | 44.0 | 30.1 | 1.3 | 17.5 | — | .1 | .2 | .8 68.1 |
| 42149 | Other professional equipment & supplies whlse | 2 781 | 11 038 778 | 3.6 | .1 | 4.8 | 12.5 | 5.1 | 58.5 | .1 | .3 | 3.7 | 11.3 82.9 |
| 421490 | Other professional equipment & supplies whlse | 2 781 | 11 038 778 | 3.6 | .1 | 4.8 | 12.5 | 5.1 | 58.5 | .1 | .3 | 3.7 | 11.3 82.9 |
| 4214901 | Religious & school supplies whlse | 456 | 1 495 661 | 1.5 | .1 | 17.1 | 20.0 | — | 26.4 | — | .2 | .7 | 34.0 68.9 |
| 4214902 | Other professional equipment & supplies whlse | 2 325 | 9 543 117 | 3.8 | .1 | 3.2 | 11.6 | 5.7 | 62.6 | .2 | .3 | 4.1 | 8.4 85.1 |
| 4215 | Metal & mineral (except petroleum) whlse | '12 583 | '150 493 610 | 7.9 | .2 | 1.3 | 19.6 | 52.4 | 8.8 | .2 | .2 | 8.5 | .9 80.2 |
| 42151 | Metal service centers & offices | 11 827 | 135 695 563 | 6.1 | .3 | 1.4 | 20.5 | 53.6 | 7.5 | .2 | .2 | 9.4 | .9 79.9 |
| 421510 | Metal service centers & offices | 11 827 | 135 695 563 | 6.1 | .3 | 1.4 | 20.5 | 53.6 | 7.5 | .2 | .2 | 9.4 | .9 79.9 |
| 4215101 | Ferrous metal service centers & sales offices | 9 437 | 106 496 206 | 4.7 | .3 | 1.4 | 21.8 | 51.9 | 7.5 | .3 | .2 | 10.8 | 1.0 80.7 |
| 42151011 | Ferrous metal service centers | 6 412 | 69 014 037 | 4.0 | .5 | 2.0 | 24.0 | 47.6 | 7.0 | .4 | .3 | 12.9 | 1.3 80.1 |
| 42151012 | Ferrous metal sales offices | 3 025 | 37 482 169 | 6.1 | — | .3 | 17.8 | 59.8 | 8.4 | — | .1 | 7.0 | .5 81.9 |
| 4215102 | Nonferrous metal service centers & sales offices | 2 390 | 29 199 357 | 11.1 | .1 | 1.3 | 15.4 | 59.7 | 7.4 | — | .1 | 4.2 | .7 76.9 |
| 42151021 | Nonferrous metal service centers | 1 556 | 22 107 893 | 10.5 | .1 | 1.7 | 17.5 | 57.2 | 7.8 | — | .2 | 4.3 | .8 75.9 |
| 42151022 | Nonferrous metal sales offices | 834 | 7 091 464 | 13.0 | — | .2 | 9.3 | 67.2 | 6.1 | — | — | 3.8 | .4 80.3 |
| 42152 | Coal & other mineral & ore whlse | '756 | '14 798 047 | 23.9 | — | .1 | 12.0 | 42.6 | 20.5 | — | .1 | .2 | .7 83.1 |
| 421520 | Coal & other mineral & ore whlse | '756 | '14 798 047 | 23.9 | — | .1 | 12.0 | 42.6 | 20.5 | — | .1 | .2 | .7 83.1 |
| 4215201 | Coal whlse | 452 | 10 037 343 | 26.7 | — | .1 | 6.3 | 36.0 | 29.8 | — | .1 | .1 | 1.0 78.5 |
| 4215202 | Other mineral & ore whlse | '304 | '4 760 704 | 19.1 | — | .1 | 22.1 | 54.5 | 3.9 | — | — | .2 | .1 92.8 |
| 4216 | Electrical goods whlse | 38 234 | 357 691 888 | 7.0 | .4 | 12.8 | 26.3 | 23.2 | 24.3 | — | .4 | 3.4 | 2.3 69.1 |
| 42161 | Electrical apparatus & equip, wiring supp, & const material whlse | 13 431 | 85 861 019 | 3.3 | .3 | 5.9 | 41.6 | 27.4 | 11.5 | — | .1 | 7.2 | 2.7 69.7 |
| 421610 | Electrical apparatus & equip, wiring supp, & const material whlse | 13 431 | 85 861 019 | 3.3 | .3 | 5.9 | 41.6 | 27.4 | 11.5 | — | .1 | 7.2 | 2.7 69.7 |
| 42162 | Electrical appliance, television & radio set whlse | 3 895 | 54 683 947 | 5.8 | .3 | 52.5 | 28.8 | 2.7 | 4.6 | — | .6 | 3.7 | 1.0 69.8 |
| 421620 | Electrical appliance, television & radio set whlse | 3 895 | 54 683 947 | 5.8 | .3 | 52.5 | 28.8 | 2.7 | 4.6 | — | .6 | 3.7 | 1.0 69.8 |
| 42169 | Other electronic parts & equipment whlse | 20 908 | 217 146 922 | 8.8 | .4 | 5.4 | 19.5 | 26.8 | 34.4 | — | .4 | 1.8 | 2.4 68.7 |
| 421690 | Other electronic parts & equipment whlse | 20 908 | 217 146 922 | 8.8 | .4 | 5.4 | 19.5 | 26.8 | 34.4 | — | .4 | 1.8 | 2.4 68.7 |
| 4216901 | Communications equipment & supplies whlse | 9 180 | 88 413 555 | 8.8 | .9 | 8.6 | 12.5 | 6.0 | 54.9 | — | .7 | 3.4 | 4.1 67.8 |
| 4216902 | Electronic parts (excluding communications equipment) whlse | 11 728 | 128 733 367 | 8.7 | .1 | 3.3 | 24.3 | 40.8 | 20.7 | — | .3 | .7 | 1.3 69.3 |

See footnotes at end of table.

8 SALES BY CLASS OF CUSTOMER

WHOLESALE TRADE—SUBJECT SERIES

Table 1. Sales by Class of Customer for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Percent distribution of sales by class of customer ¹ | | | | | | | | | Governmental bodies (Federal, state, and local) | Coverage ² |
|-----------------------------|--|-------------------------|-----------------|---|--|---|---|--|--|------------------------|--|--------------------------|---|-----------------------|
| | | | | Export sales | Restaurants, hotels, food services, and contract feeding | Retailers and repair shops for resale or repair | Other wholesale establishments for resale | Industrial users for production (mining and manufacturing) | Business users for consumption, not for resale | Farmers (for farm use) | Household consumers and individual users | Builders and contractors | | |
| Wholesale trade—Con. | | | | | | | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | | | | | | | |
| 4217 | Hardware, & plumbing & heating equipment & supplies whsle | 21 194 | 92 189 762 | 2.5 | 1.0 | 25.4 | 29.6 | 11.4 | 8.0 | .2 | .6 | 19.2 | 2.2 | 77.7 |
| 42171 | Hardware whsle..... | 9 473 | 44 063 674 | 3.1 | .2 | 35.5 | 23.6 | 16.7 | 8.7 | .3 | .5 | 9.7 | 1.6 | 81.5 |
| 421710 | Hardware whsle..... | 9 473 | 44 063 674 | 3.1 | .2 | 35.5 | 23.6 | 16.7 | 8.7 | .3 | .5 | 9.7 | 1.6 | 81.5 |
| 42172 | Plumbing & heating equipment & supplies (hydronics) whsle | 4 625 | 22 928 107 | 1.6 | .2 | 17.3 | 57.8 | 7.2 | 4.1 | — | .2 | 9.3 | 2.1 | 72.3 |
| 421720 | Plumbing & heating equipment & supplies (hydronics) whsle | 4 625 | 22 928 107 | 1.6 | .2 | 17.3 | 57.8 | 7.2 | 4.1 | — | .2 | 9.3 | 2.1 | 72.3 |
| 42173 | Warm air heating & air-conditioning equipment & supplies whsle | 5 524 | 20 062 710 | 1.9 | .8 | 14.8 | 12.3 | 4.5 | 7.1 | .1 | 1.2 | 53.9 | 3.5 | 73.2 |
| 421730 | Warm air heating & air-conditioning equipment & supplies whsle | 5 524 | 20 062 710 | 1.9 | .8 | 14.8 | 12.3 | 4.5 | 7.1 | .1 | 1.2 | 53.9 | 3.5 | 73.2 |
| 42174 | Refrigeration equipment & supplies whsle | 1 572 | 5 135 271 | 3.5 | 11.1 | 8.5 | 29.9 | 6.7 | 19.6 | .1 | .5 | 18.0 | 2.1 | 86.8 |
| 421740 | Refrigeration equipment & supplies whsle | 1 572 | 5 135 271 | 3.5 | 11.1 | 8.5 | 29.9 | 6.7 | 19.6 | .1 | .5 | 18.0 | 2.1 | 86.8 |
| 4218 | Machinery, equipment, & supplies whsle | 76 643 | 328 968 331 | 7.1 | .6 | 9.7 | 13.6 | 41.9 | 7.2 | 6.6 | .9 | 8.7 | 3.6 | 76.1 |
| 42181 | Construction & mining (except petroleum) machinery & equip whsle | 5 321 | 44 725 989 | 10.3 | .1 | 15.6 | 8.5 | 15.7 | 6.1 | 1.9 | .4 | 35.7 | 5.7 | 76.1 |
| 421810 | Construction & mining (except petroleum) machinery & equip whsle | 5 321 | 44 725 989 | 10.3 | .1 | 15.6 | 8.5 | 15.7 | 6.1 | 1.9 | .4 | 35.7 | 5.7 | 76.1 |
| 42182 | Farm & garden machinery & equipment whsle | 9 782 | 39 713 264 | 1.9 | .1 | 25.9 | 10.6 | 3.2 | 2.4 | 47.6 | 3.4 | 3.4 | 1.6 | 80.8 |
| 421820 | Farm & garden machinery & equipment whsle | 9 782 | 39 713 264 | 1.9 | .1 | 25.9 | 10.6 | 3.2 | 2.4 | 47.6 | 3.4 | 3.4 | 1.6 | 80.8 |
| 4218201 | Farm machinery & equipment—farm dealers | 6 931 | 21 996 353 | .4 | — | 1.8 | 1.0 | .3 | .9 | 86.0 | 5.8 | 2.0 | 1.8 | 78.7 |
| 4218202 | Farm machinery & equipment—whsle distributors | 2 122 | 13 486 595 | 4.0 | .1 | 51.7 | 22.4 | 7.6 | 2.7 | 3.3 | .7 | 6.4 | 1.2 | 84.5 |
| 4218203 | Lawn & garden machinery & equipment whsle | 729 | 4 230 316 | 3.2 | .2 | 62.4 | 19.6 | 3.2 | 9.3 | .2 | .3 | .2 | 1.4 | 79.9 |
| 42183 | Industrial machinery & equipment whsle | 35 674 | 139 946 952 | 6.7 | .8 | 5.0 | 11.8 | 62.9 | 4.5 | .3 | .3 | 5.0 | 2.6 | 77.7 |
| 421830 | Industrial machinery & equipment whsle | 35 674 | 139 946 952 | 6.7 | .8 | 5.0 | 11.8 | 62.9 | 4.5 | .3 | .3 | 5.0 | 2.6 | 77.7 |
| 4218301 | Food-processing machinery & equipment whsle | 1 333 | 4 273 371 | 8.5 | 19.4 | 2.4 | 12.0 | 52.4 | 2.3 | .5 | .1 | .9 | 1.3 | 81.8 |
| 4218302 | Hydraulic & pneumatic (fluid-power) machinery & equipment whsle | 3 866 | 13 016 250 | 3.1 | .4 | 5.5 | 18.3 | 58.2 | 5.6 | .8 | .3 | 4.7 | 3.0 | 77.0 |
| 42183021 | Hydraulic & pneumatic pumps & motors whsle | 1 636 | 4 753 826 | 4.7 | .3 | 7.5 | 18.6 | 49.6 | 6.1 | .7 | .6 | 7.1 | 4.8 | 68.9 |
| 42183022 | Hydraulic & pneumatic parts, accessories, & supplies whsle | 2 230 | 8 262 424 | 2.2 | .5 | 4.6 | 18.2 | 62.3 | 5.4 | .8 | .2 | 3.5 | 2.1 | 81.7 |
| 4218303 | General-purpose industrial machinery & equipment whsle | 11 101 | 42 641 534 | 8.7 | .2 | 6.2 | 11.0 | 57.0 | 4.6 | .4 | .5 | 7.3 | 4.2 | 83.8 |
| 4218304 | Metalworking machinery & equipment whsle | 4 092 | 19 008 973 | 3.1 | — | 3.5 | 11.3 | 78.7 | 2.1 | — | .1 | .5 | .6 | 81.5 |
| 4218305 | Materials handling equipment whsle | 4 642 | 18 803 215 | 3.3 | .7 | 6.7 | 14.1 | 54.6 | 8.3 | .7 | .2 | 8.4 | 3.0 | 71.6 |
| 4218306 | Oilwell, oil refinery, & pipeline mach, equip., & supplies whsle | 3 536 | 11 671 958 | 13.3 | .1 | 3.5 | 8.0 | 65.2 | 5.8 | .2 | .1 | 3.3 | .5 | 82.0 |
| 4218307 | Other industrial machinery & equipment whsle | 7 104 | 30 531 651 | 6.8 | .1 | 3.8 | 10.6 | 69.6 | 3.0 | .1 | .2 | 3.7 | 2.0 | 68.7 |
| 42184 | Industrial supplies whsle | 15 055 | 64 861 321 | 2.8 | .4 | 4.0 | 20.8 | 61.7 | 3.4 | .5 | .3 | 4.3 | 1.8 | 70.8 |
| 421840 | Industrial supplies whsle | 15 055 | 64 861 321 | 2.8 | .4 | 4.0 | 20.8 | 61.7 | 3.4 | .5 | .3 | 4.3 | 1.8 | 70.8 |
| 4218401 | General-line industrial supplies whsle | 2 176 | 4 367 291 | 4.5 | .7 | 7.0 | 12.5 | 55.8 | 6.5 | 1.0 | .9 | 7.1 | 3.9 | 76.2 |
| 4218402 | Mechanical power transmission supplies whsle | 2 917 | 13 895 428 | 4.3 | .1 | 5.5 | 21.1 | 63.4 | 2.2 | .6 | .1 | 1.6 | .9 | 62.7 |
| 4218403 | Welding supplies whsle | 2 141 | 4 750 926 | 1.0 | 2.2 | 8.9 | 16.7 | 47.5 | 7.1 | 2.0 | 1.6 | 9.3 | 3.6 | 74.0 |
| 4218404 | Industrial containers & supplies whsle | 1 763 | 9 931 630 | 1.9 | .5 | 3.0 | 47.5 | 41.8 | 2.9 | .5 | .2 | .8 | 1.0 | 72.0 |
| 4218405 | Industrial valves & fittings (except fluid-power) whsle | 1 552 | 6 805 404 | 4.2 | .1 | 2.5 | 29.3 | 44.6 | 3.2 | .1 | .3 | 13.1 | 2.7 | 80.4 |
| 4218406 | Other industrial supplies whsle | 4 506 | 25 110 642 | 1.9 | .2 | 2.5 | 9.7 | 78.1 | 2.9 | .3 | .2 | 2.9 | 1.4 | 70.8 |
| 42185 | Service establishment equipment & supplies whsle | 6 808 | 16 038 492 | 1.3 | 3.0 | 13.1 | 25.1 | 3.2 | 35.8 | .1 | 3.9 | 6.5 | 8.1 | 76.4 |
| 421850 | Service establishment equipment & supplies whsle | 6 808 | 16 038 492 | 1.3 | 3.0 | 13.1 | 25.1 | 3.2 | 35.8 | .1 | 3.9 | 6.5 | 8.1 | 76.4 |
| 4218501 | Beauty & barber shop equipment & supplies whsle | 1 296 | 2 416 390 | .8 | .1 | 44.1 | 35.0 | — | 19.5 | — | .2 | — | .3 | 74.1 |
| 4218502 | Custodial, janitors' equipment & supplies whsle | 2 356 | 4 430 938 | .6 | 7.8 | 5.0 | 26.0 | 7.3 | 37.2 | .1 | 1.7 | 4.0 | 10.3 | 73.7 |
| 4218503 | Laundry & dry-cleaning equipment & supplies whsle | 699 | 4 123 097 | 1.3 | 1.7 | 3.6 | 15.7 | 1.3 | 63.9 | — | 10.8 | .7 | .9 | 90.3 |
| 4218504 | Other service establishment equipment & supplies whsle | 2 457 | 5 068 067 | 2.0 | 1.2 | 14.7 | 29.3 | 3.0 | 12.8 | .2 | .6 | 18.4 | 17.8 | 68.6 |

See footnotes at end of table.

WHOLESALE TRADE—SUBJECT SERIES

U.S. Census Bureau, 1997 Economic Census Feb. 16, 2001

SALES BY CLASS OF CUSTOMER 9

Table 1. Sales by Class of Customer for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Percent distribution of sales by class of customer ¹ | | | | | | | | | Coverage ² | |
|------------|---|-------------------------|----------------------|---|--|---|---|--|--|------------------------|--|--------------------------|-----------------------|-------------|
| | | | | Export sales | Restaurants, hotels, food services, and contract feeding | Retailers and repair shops for resale or repair | Other wholesale establishments for resale | Industrial users for production (mining and manufacturing) | Business users for consumption, not for resale | Farmers (for farm use) | Household consumers and individual users | Builders and contractors | | |
| | Wholesale trade—Con. | | | | | | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | | | | | | | |
| 4218 | Machinery, equipment, & supplies whlse—Con. | | | | | | | | | | | | | |
| 42186 | Transportation equipment & supplies (exc motor vehicle) whlse | 4 003 | 23 682 313 | 28.6 | — | 10.6 | 13.2 | 8.6 | 25.1 | .1 | .8 | 2.1 | 10.9 | 73.5 |
| 421860 | Transportation equipment & supplies (exc motor vehicle) whlse | 4 003 | 23 682 313 | 28.6 | — | 10.6 | 13.2 | 8.6 | 25.1 | .1 | .8 | 2.1 | 10.9 | 73.5 |
| 4218601 | Aircraft & aeronautical equipment & supplies whlse | 2 428 | 17 709 438 | 34.4 | — | 6.4 | 12.6 | 8.3 | 24.7 | — | .7 | 1.3 | 11.5 | 73.5 |
| 4218602 | Marine machinery, equipment, & supplies whlse | 952 | 3 513 978 | 11.3 | — | 33.3 | 15.9 | 8.5 | 13.6 | — | .9 | 4.8 | 11.6 | 75.7 |
| 4218603 | Other transportation equipment & supplies whlse | 623 | 2 458 897 | 12.2 | .1 | 7.1 | 13.0 | 11.1 | 45.6 | .6 | 1.2 | 3.8 | 5.3 | 70.5 |
| 4219 | Miscellaneous durable goods whlse | 37 783 | 185 455 758 | 9.6 | .2 | 35.1 | 33.6 | 16.2 | 2.9 | .1 | .6 | .9 | 1.0 | 71.8 |
| 42191 | Sporting & recreational goods & supplies whlse | 6 080 | 28 233 685 | 4.3 | .1 | 57.3 | 27.8 | .6 | 3.0 | — | 1.3 | 2.3 | 3.3 | 72.3 |
| 421910 | Sporting & recreational goods & supplies whlse | 6 080 | 28 233 685 | 4.3 | .1 | 57.3 | 27.8 | .6 | 3.0 | — | 1.3 | 2.3 | 3.3 | 72.3 |
| 42192 | Toy & hobby goods & supplies whlse | 3 229 | 20 166 025 | 4.7 | .1 | 78.3 | 14.3 | .2 | 1.4 | — | .9 | — | .2 | 80.7 |
| 421920 | Toy & hobby goods & supplies whlse | 3 229 | 20 166 025 | 4.7 | .1 | 78.3 | 14.3 | .2 | 1.4 | — | .9 | — | .2 | 80.7 |
| 42193 | Recyclable material whlse | 9 088 | 38 748 659 | 14.0 | .1 | .7 | 22.9 | 58.0 | 2.7 | .1 | .3 | 1.0 | .3 | 75.5 |
| 421930 | Recyclable material whlse | 9 088 | 38 748 659 | 14.0 | .1 | .7 | 22.9 | 58.0 | 2.7 | .1 | .3 | 1.0 | .3 | 75.5 |
| 4219301 | Iron & steel scrap processors & dealers | 3 480 | 18 205 778 | 9.7 | — | .5 | 19.5 | 66.5 | 2.2 | .1 | .3 | 1.0 | .1 | 75.7 |
| 42193011 | Iron & steel scrap processors (using power processing equipment) | 2 308 | 12 550 221 | 9.6 | — | .7 | 18.4 | 67.1 | 2.3 | .1 | .4 | 1.3 | .2 | 76.5 |
| 42193012 | Iron & steel scrap processors (not using power processing equip) | 1 172 | 5 655 557 | 10.1 | — | .1 | 22.1 | 65.2 | 1.9 | — | .1 | .3 | .1 | 74.1 |
| 4219302 | Recyclable paper & paperboard whlse | 1 588 | 5 592 266 | 24.2 | .1 | .3 | 24.4 | 47.4 | 2.6 | — | .1 | .6 | .3 | 82.1 |
| 4219303 | Other recyclable material whlse | 4 020 | 14 950 615 | 15.1 | .1 | 1.1 | 26.6 | 51.7 | 3.4 | .1 | .2 | 1.2 | .5 | 72.6 |
| 42194 | Jewelry/watch/silverware/precious stone, & precious metal whlse | 7 689 | 32 398 553 | 4.5 | .1 | 30.9 | 57.9 | 4.3 | 1.3 | — | .8 | — | .2 | 74.1 |
| 421940 | Jewelry/watch/silverware/precious stone, & precious metal whlse | 7 689 | 32 398 553 | 4.5 | .1 | 30.9 | 57.9 | 4.3 | 1.3 | — | .8 | — | .2 | 74.1 |
| 4219401 | Jewelry, watch, diamonds, precious stone, & silverware whlse | 7 116 | 22 519 342 | 6.0 | .1 | 44.3 | 46.6 | .9 | .9 | — | .9 | .1 | .3 | 69.8 |
| 4219402 | Precious metal (excluding ores) whlse | 573 | 9 879 211 | 1.6 | — | 5.4 | 79.4 | 10.9 | 2.1 | — | .7 | — | — | 83.8 |
| 42199 | Other miscellaneous durable goods whlse | 11 697 | 65 908 836 | 13.8 | .4 | 33.8 | 37.2 | 7.8 | 4.3 | .1 | .3 | 1.1 | 1.1 | 65.5 |
| 421990 | Other miscellaneous durable goods whlse | 11 697 | 65 908 836 | 13.8 | .4 | 33.8 | 37.2 | 7.8 | 4.3 | .1 | .3 | 1.1 | 1.1 | 65.5 |
| 4219901 | Musical instruments & supplies whlse | 512 | 2 474 693 | 7.8 | 1.0 | 58.5 | 26.5 | .4 | 4.8 | — | .4 | .1 | .5 | 73.1 |
| 4219902 | Forest products (except lumber) whlse | 2 032 | 11 386 630 | 36.5 | — | 3.6 | 15.9 | 39.3 | 2.3 | .6 | .3 | 1.2 | .2 | 63.0 |
| 4219903 | General merchandise (durable goods) whlse | 3 382 | 21 595 797 | 16.8 | .2 | 20.5 | 55.6 | 2.0 | 2.3 | .1 | .2 | 1.1 | 1.2 | 66.3 |
| 4219904 | Prerecorded media whlse | 2 075 | 23 424 629 | 2.0 | — | 59.4 | 34.7 | .1 | 2.5 | — | .3 | — | .9 | 65.1 |
| 42199042 | Compact discs/prerecorded audio tapes, & phonograph records whlse | 1 418 | 15 602 913 | 2.1 | — | 57.1 | 36.7 | .1 | 2.8 | — | .3 | — | .9 | 62.3 |
| 42199042 | Prerecorded video tapes whlse | 657 | 7 821 716 | 1.9 | — | 63.4 | 31.0 | .3 | 2.0 | — | .3 | — | 1.0 | 70.5 |
| 4219905 | Fire extinguishers & fire safety equipment whlse | 1 016 | 1 136 419 | 2.0 | 4.6 | 11.1 | 22.0 | 8.4 | 18.7 | .1 | .8 | 20.6 | 11.6 | 72.0 |
| 4219906 | Other durable goods whlse | 2 680 | 5 890 668 | 12.0 | 1.7 | 31.9 | 26.7 | 4.6 | 19.5 | — | .7 | 1.8 | 1.1 | 64.6 |
| 422 | Wholesale trade, nondurable goods | 162 841 | 1 879 940 402 | 7.7 | 8.9 | 32.1 | 30.9 | 9.3 | 5.9 | 2.6 | .6 | .4 | 1.7 | 74.0 |
| 4221 | Paper & paper product whlse | 15 848 | 117 062 485 | 2.8 | 6.2 | 17.4 | 24.2 | 20.4 | 25.6 | .1 | .2 | .4 | .5 | 71.0 |
| 42211 | Printing & writing paper whlse | 2 309 | 38 397 487 | 1.9 | 1.4 | 4.5 | 38.6 | 28.7 | 22.4 | .1 | — | .1 | .2 | 70.5 |
| 422110 | Printing & writing paper whlse | 2 309 | 38 397 487 | 1.9 | 1.4 | 4.5 | 38.6 | 28.7 | 22.4 | .1 | — | .1 | .2 | 70.5 |
| 42212 | Stationery & office supplies whlse | 8 046 | 33 271 034 | 1.1 | .7 | 39.0 | 10.3 | 4.9 | 39.4 | — | .2 | .7 | 3.6 | 73.4 |
| 422120 | Stationery & office supplies whlse | 8 046 | 33 271 034 | 1.1 | .7 | 39.0 | 10.3 | 4.9 | 39.4 | — | .2 | .7 | 3.6 | 73.4 |
| 42213 | Industrial & personal service paper whlse | 5 493 | 45 393 964 | 5.0 | 14.5 | 11.7 | 22.7 | 25.3 | 17.7 | .3 | .2 | .6 | 1.8 | 69.6 |
| 422130 | Industrial & personal service paper whlse | 5 493 | 45 393 964 | 5.0 | 14.5 | 11.7 | 22.7 | 25.3 | 17.7 | .3 | .2 | .6 | 1.8 | 69.6 |
| 4222 | Drugs, & druggists' sundries whlse | 8 053 | 203 147 771 | 2.1 | .3 | 53.6 | 28.2 | .2 | 12.3 | .1 | .7 | — | 2.4 | 72.0 |
| 42221 | Drugs, & druggists' sundries whlse | 8 053 | 203 147 771 | 2.1 | .3 | 53.6 | 28.2 | .2 | 12.3 | .1 | .7 | — | 2.4 | 72.0 |
| 422210 | Drugs, & druggists' sundries whlse | 8 053 | 203 147 771 | 2.1 | .3 | 53.6 | 28.2 | .2 | 12.3 | .1 | .7 | — | 2.4 | 72.0 |
| 4222101 | General-line drugs whlse | 3 283 | 79 946 995 | 1.2 | .1 | 66.5 | 9.4 | .3 | 18.0 | .1 | 1.0 | — | 3.4 | 88.3 |
| 4222102 | Specialty-line drug, pharmaceutical, cosmetic, & toiletries whlse | 4 770 | 123 200 776 | 2.9 | .5 | 41.6 | 45.7 | .2 | 7.0 | — | .4 | — | 1.6 | 61.5 |

See footnotes at end of table.

Table 1. Sales by Class of Customer for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Percent distribution of sales by class of customer ¹ | | | | | | | | | | Coverage ² |
|-----------------------------|--|-------------------------|-----------------|---|---|---|--|--|------------------------|--|--------------------------|---|-----|-----------------------|
| | | | | Restaurants, hotels, food services, and contract feeding | Retailers and repair shops for resale or repair | Other wholesale establishments for resale | Industrial users for production (mining and manufacturing) | Business users for consumption, not for resale | Farmers (for farm use) | Household consumers and individual users | Builders and contractors | Governmental bodies (Federal, state, and local) | | |
| Wholesale trade—Con. | | | | | | | | | | | | | | |
| 422 | Wholesale trade, nondurable goods—Con. | | | | | | | | | | | | | |
| 4223 | Apparel, piece goods, & notions whsle | 20 707 | 124 104 420 | 4.2 | .3 | 57.5 | 26.0 | 6.6 | 4.0 | — | .5 | .1 | .7 | 66.6 |
| 42231 | Piece goods, notions, & other dry goods whsle | 5 666 | 25 776 927 | 7.7 | .4 | 10.9 | 37.4 | 30.3 | 11.5 | — | .5 | .4 | 1.0 | 67.8 |
| 422310 | Piece goods, notions, & other dry goods whsle | 5 666 | 25 776 927 | 7.7 | .4 | 10.9 | 37.4 | 30.3 | 11.5 | — | .5 | .4 | 1.0 | 67.8 |
| 4223101 | Piece goods—jobbers | 4 191 | 22 125 937 | 8.4 | .4 | 10.5 | 37.4 | 29.6 | 12.0 | — | .5 | .4 | .8 | 68.0 |
| 4223102 | Notions & other dry goods whsle | 1 475 | 3 650 990 | 3.3 | .2 | 13.6 | 37.4 | 34.8 | 8.3 | — | .4 | .2 | 1.9 | 66.6 |
| 42232 | Men's & boys' clothing & furnishings whsle | 5 006 | 33 360 264 | 3.8 | .3 | 61.5 | 28.7 | .4 | 3.1 | — | .4 | .2 | 1.6 | 67.1 |
| 422320 | Men's & boys' clothing & furnishings whsle | 5 006 | 33 360 264 | 3.8 | .3 | 61.5 | 28.7 | .4 | 3.1 | — | .4 | .2 | 1.6 | 67.1 |
| 42233 | Women's, children's, & infants' clothing & accessories whsle | 8 217 | 40 603 484 | 2.4 | .4 | 73.7 | 21.2 | .2 | 1.6 | — | .2 | — | .2 | 63.9 |
| 422330 | Women's, children's, & infants' clothing & accessories whsle | 8 217 | 40 603 484 | 2.4 | .4 | 73.7 | 21.2 | .2 | 1.6 | — | .2 | — | .2 | 63.9 |
| 42234 | Footwear whsle | 1 818 | 24 363 745 | 3.8 | .1 | 75.5 | 17.9 | .3 | .9 | .1 | 1.1 | — | .4 | 69.5 |
| 422340 | Footwear whsle | 1 818 | 24 363 745 | 3.8 | .1 | 75.5 | 17.9 | .3 | .9 | .1 | 1.1 | — | .4 | 69.5 |
| 4224 | Grocery & related products whsle | 41 760 | 588 970 062 | 3.9 | 22.1 | 40.1 | 27.5 | 2.4 | 1.7 | .1 | .4 | — | 1.8 | 76.3 |
| 42241 | General-line grocery whsle | 4 138 | 146 689 286 | .7 | 25.0 | 57.1 | 11.4 | — | 1.9 | — | .4 | — | 3.4 | 74.6 |
| 422410 | General-line grocery whsle | 4 138 | 146 689 286 | .7 | 25.0 | 57.1 | 11.4 | — | 1.9 | — | .4 | — | 3.4 | 74.6 |
| 4224101 | General-line grocery whsle, voluntary group | 186 | 16 156 029 | .1 | 3.5 | 89.3 | 6.5 | — | — | — | 1 | — | .4 | 69.2 |
| 4224102 | General-line grocery whsle, retail cooperative | 211 | 16 142 440 | .6 | 3.4 | 87.3 | 8.4 | — | — | — | 1 | — | .1 | 72.1 |
| 4224103 | Other general-line grocery whsle | 3 741 | 114 390 817 | .8 | 30.7 | 48.9 | 12.4 | — | 2.3 | — | .5 | — | 4.2 | 75.7 |
| 42242 | Packaged frozen food whsle | 3 838 | 69 114 831 | 6.6 | 47.3 | 14.8 | 26.4 | .7 | 2.0 | — | .2 | — | 2.1 | 80.3 |
| 422420 | Packaged frozen food whsle | 3 838 | 69 114 831 | 6.6 | 47.3 | 14.8 | 26.4 | .7 | 2.0 | — | .2 | — | 2.1 | 80.3 |
| 42243 | Dairy products, (except dried or canned) whsle | 2 862 | 34 594 779 | 1.7 | 17.6 | 36.5 | 28.6 | 13.2 | .4 | .2 | .5 | — | 1.2 | 68.9 |
| 422430 | Dairy products, (except dried or canned) whsle | 2 862 | 34 594 779 | 1.7 | 17.6 | 36.5 | 28.6 | 13.2 | .4 | .2 | .5 | — | 1.2 | 68.9 |
| 4224301 | Raw milk whsle | 140 | 4 900 769 | .2 | 5.2 | 1.6 | 39.5 | 50.2 | .1 | 1.0 | 2.1 | — | — | 78.4 |
| 4224302 | Dairy product (except raw milk) whsle | 2 722 | 29 694 010 | 2.0 | 20.0 | 43.2 | 26.5 | 6.1 | .5 | .1 | .2 | — | 1.5 | 67.3 |
| 42244 | Poultry & poultry product whsle | 1 040 | 13 809 561 | 16.6 | 26.5 | 15.0 | 36.2 | 3.2 | .7 | .3 | .2 | — | 1.2 | 84.8 |
| 422440 | Poultry & poultry product whsle | 1 040 | 13 809 561 | 16.6 | 26.5 | 15.0 | 36.2 | 3.2 | .7 | .3 | .2 | — | 1.2 | 84.8 |
| 4224401 | Live poultry whsle | 50 | 317 047 | .3 | 18.0 | 21.2 | 56.2 | .3 | 1.1 | 1.3 | .1 | — | 1.5 | 81.1 |
| 4224402 | Poultry & poultry product (except live) whsle | 990 | 13 492 514 | 16.9 | 26.7 | 14.9 | 35.7 | 3.3 | .7 | .3 | .2 | — | 1.2 | 84.9 |
| 42245 | Confectionery whsle | 2 621 | 27 169 914 | 3.2 | 7.9 | 56.0 | 29.0 | 2.1 | 1.1 | — | .2 | — | .5 | 84.3 |
| 422450 | Confectionery whsle | 2 621 | 27 169 914 | 3.2 | 7.9 | 56.0 | 29.0 | 2.1 | 1.1 | — | .2 | — | .5 | 84.3 |
| 42246 | Fish & seafood whsle | 2 960 | 13 165 780 | 14.6 | 31.6 | 13.6 | 37.9 | .8 | .4 | — | .8 | — | .2 | 71.9 |
| 422460 | Fish & seafood whsle | 2 960 | 13 165 780 | 14.6 | 31.6 | 13.6 | 37.9 | .8 | .4 | — | .8 | — | .2 | 71.9 |
| 42247 | Meat & meat product whsle | 3 557 | 51 326 415 | 7.7 | 21.1 | 48.6 | 20.3 | 1.0 | .3 | — | .3 | — | .7 | 83.1 |
| 422470 | Meat & meat product whsle | 3 557 | 51 326 415 | 7.7 | 21.1 | 48.6 | 20.3 | 1.0 | .3 | — | .3 | — | .7 | 83.1 |
| 42248 | Fresh fruit & vegetable whsle | 6 121 | 46 340 833 | 7.5 | 18.4 | 25.2 | 44.3 | .9 | 2.4 | .2 | .3 | — | .8 | 78.8 |
| 422480 | Fresh fruit & vegetable whsle | 6 121 | 46 340 833 | 7.5 | 18.4 | 25.2 | 44.3 | .9 | 2.4 | .2 | .3 | — | .8 | 78.8 |
| 42249 | Other grocery & related products whsle | 14 623 | 186 758 663 | 1.9 | 13.1 | 40.0 | 36.7 | 4.2 | 2.2 | — | .4 | — | 1.5 | 73.7 |
| 422490 | Other grocery & related products whsle | 14 623 | 186 758 663 | 1.9 | 13.1 | 40.0 | 36.7 | 4.2 | 2.2 | — | .4 | — | 1.5 | 73.7 |
| 4224901 | Coffee, tea, & spice whsle | 1 788 | 13 421 054 | 1.2 | 13.3 | 27.6 | 44.3 | 10.4 | 2.8 | — | .2 | — | .3 | 74.7 |
| 4224902 | Bread & baked goods whsle | 3 290 | 20 275 213 | .2 | 10.9 | 28.0 | 59.7 | .2 | .2 | — | .3 | — | .4 | 68.6 |
| 4224903 | Soft drinks whsle | 3 150 | 29 142 717 | .4 | 11.6 | 54.3 | 28.0 | .2 | 2.9 | — | 1.4 | — | 1.1 | 74.4 |
| 4224904 | Canned goods whsle | 1 283 | 27 632 847 | 2.3 | 21.9 | 38.4 | 28.2 | 2.2 | 1.0 | — | .1 | — | 5.9 | 73.5 |
| 4224905 | Food & beverage basic materials whsle | 703 | 6 331 021 | 5.8 | 13.2 | 19.8 | 12.8 | 39.4 | 7.1 | .1 | 1.1 | — | .6 | 78.9 |
| 4224906 | Other grocery specialties whsle | 4 409 | 89 955 811 | 2.4 | 11.2 | 41.7 | 38.0 | 3.3 | 2.3 | — | .2 | — | .8 | 74.2 |
| 4225 | Farm-product raw material whsle | 10 343 | 166 786 245 | 39.3 | 1.0 | .6 | 27.6 | 12.0 | 2.4 | 16.4 | .4 | .1 | .2 | 81.9 |
| 42251 | Grain & field bean whsle | 6 569 | 120 312 556 | 46.6 | .4 | .7 | 26.7 | 9.1 | 2.7 | 13.1 | .4 | .1 | .2 | 86.6 |
| 422510 | Grain & field bean whsle | 6 569 | 120 312 556 | 46.6 | .4 | .7 | 26.7 | 9.1 | 2.7 | 13.1 | .4 | .1 | .2 | 86.6 |
| 42252 | Livestock whsle | 2 090 | 24 098 461 | 1.0 | 6.2 | .4 | 31.3 | 6.9 | .6 | 53.3 | .3 | — | — | 66.9 |
| 422520 | Livestock whsle | 2 090 | 24 098 461 | 1.0 | 6.2 | .4 | 31.3 | 6.9 | .6 | 53.3 | .3 | — | — | 66.9 |
| 42259 | Other farm product raw material whsle | 1 684 | 22 375 228 | 30.4 | .1 | .5 | 29.4 | 35.5 | 2.5 | 1.3 | .2 | .1 | .1 | 73.0 |
| 422590 | Other farm product raw material whsle | 1 684 | 22 375 228 | 30.4 | .1 | .5 | 29.4 | 35.5 | 2.5 | 1.3 | .2 | .1 | .1 | 73.0 |
| 4225901 | Hides, skins, & pelts whsle | 260 | 2 096 303 | 67.3 | — | 1.9 | 11.6 | 17.5 | 1.0 | .4 | .2 | — | .1 | 79.7 |
| 4225902 | Leaf tobacco whsle | 328 | 3 658 394 | 39.1 | — | .2 | 20.8 | 30.3 | 7.1 | 1.9 | — | — | .5 | 62.7 |
| 4225903 | Wool, wool tops, & mohair whsle | 80 | 202 820 | 7.0 | — | .1 | 33.8 | 54.3 | 1.7 | 2.5 | .4 | — | .1 | 69.9 |
| 4225904 | Cotton whsle | 297 | 10 618 437 | 30.9 | — | .4 | 20.7 | 45.0 | 2.4 | .6 | — | — | .2 | 78.1 |
| 4225905 | Other farm-product raw material whsle | 719 | 5 799 274 | 9.3 | .2 | .4 | 60.1 | 25.3 | .9 | 2.6 | .8 | .4 | .1 | 67.9 |

See footnotes at end of table.

WHOLESALE TRADE—SUBJECT SERIES

SALES BY CLASS OF CUSTOMER 11

Table 1. Sales by Class of Customer for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Percent distribution of sales by class of customer ¹ | | | | | | | | | Coverage ² | |
|------------|---|-------------------------|-----------------|---|--|---|---|--|--|------------------------|--|--------------------------|-----------------------|------|
| | | | | Export sales | Restaurants, hotels, food services, and contract feeding | Retailers and repair shops for resale or repair | Other wholesale establishments for resale | Industrial users for production (mining and manufacturing) | Business users for consumption, not for resale | Farmers (for farm use) | Household consumers and individual users | Builders and contractors | | |
| | Wholesale trade—Con. | | | | | | | | | | | | | |
| 422 | Wholesale trade, nondurable goods—Con. | | | | | | | | | | | | | |
| 4226 | Chemical & allied products whlsl..... | 15 920 | 128 923 496 | 7.3 | .8 | 1.3 | 14.5 | 63.4 | 8.2 | .2 | .7 | 2.1 | 1.3 | 72.7 |
| 42261 | Plastics materials & basic forms & shapes whlsl..... | 4 349 | 35 193 271 | 7.1 | 1.4 | 1.3 | 19.4 | 59.9 | 5.4 | .2 | .2 | 4.4 | .8 | 75.2 |
| 422610 | Plastics materials & basic forms & shapes whlsl..... | 4 349 | 35 193 271 | 7.1 | 1.4 | 1.3 | 19.4 | 59.9 | 5.4 | .2 | .2 | 4.4 | .8 | 75.2 |
| 42269 | Other chemical & allied products whlsl..... | 11 571 | 93 730 225 | 7.4 | .6 | 1.3 | 12.5 | 64.7 | 9.4 | .2 | .9 | 1.3 | 1.5 | 71.8 |
| 422690 | Other chemical & allied products whlsl..... | 11 571 | 93 730 225 | 7.4 | .6 | 1.3 | 12.5 | 64.7 | 9.4 | .2 | .9 | 1.3 | 1.5 | 71.8 |
| 4226901 | Industrial gases (except LP) whlsl..... | 1 106 | 2 806 880 | 1.0 | 2.0 | 6.5 | 8.8 | 53.1 | 17.0 | .9 | 1.5 | 5.2 | 4.0 | 64.9 |
| 4226902 | Other chemical & allied products whlsl..... | 10 465 | 90 923 345 | 7.6 | .6 | 1.2 | 12.6 | 65.1 | 9.2 | .2 | .9 | 1.1 | 1.5 | 72.0 |
| 4227 | Petroleum & petroleum products whlsl .. | '11 297 | '267 623 942 | 3.3 | .1 | 20.5 | 54.4 | 7.2 | 8.6 | 1.9 | 1.5 | 1.1 | 1.4 | 72.0 |
| 42271 | Petroleum bulk stations & terminals .. | '7 690 | '176 719 246 | 2.6 | .1 | 24.4 | 52.8 | 5.9 | 7.4 | 2.5 | 1.8 | 1.2 | 1.5 | 76.2 |
| 422710 | Petroleum bulk stations & terminals .. | '7 690 | '176 719 246 | 2.6 | .1 | 24.4 | 52.8 | 5.9 | 7.4 | 2.5 | 1.8 | 1.2 | 1.5 | 76.2 |
| 4227101 | Petroleum bulk stations & terminals (except LP) .. | '7 270 | '171 008 939 | 2.6 | .1 | 24.8 | 52.2 | 5.9 | 7.2 | 2.6 | 1.9 | 1.2 | 1.6 | 76.5 |
| 42271011 | Petroleum bulk stations (except LP) .. | 6 045 | 50 922 994 | .8 | .2 | 33.7 | 21.5 | 11.0 | 12.2 | 8.2 | 5.8 | 3.6 | 3.0 | 72.8 |
| 42271012 | Petroleum bulk terminals (except LP) .. | '1 225 | '120 085 945 | 3.3 | — | 21.3 | 64.3 | 3.8 | 5.2 | .3 | .3 | .3 | 1.0 | 78.0 |
| 4227102 | Liquefied petroleum bulk stations & terminals .. | 420 | 5 710 307 | 1.5 | .1 | 9.7 | 70.7 | 5.9 | 11.8 | .1 | .1 | — | .1 | 69.8 |
| 42272 | Petroleum & petroleum prod whlsl (exc bulk stations & terminals) .. | 3 607 | '90 904 696 | 5.0 | .1 | 11.4 | 58.3 | 10.4 | 11.4 | .4 | .7 | 1.1 | 1.2 | 63.8 |
| 422720 | Petroleum & petroleum prod whlsl (exc bulk stations & terminals) .. | 3 607 | '90 904 696 | 5.0 | .1 | 11.4 | 58.3 | 10.4 | 11.4 | .4 | .7 | 1.1 | 1.2 | 63.8 |
| 4228 | Beer, wine, & distilled alcoholic beverage whlsl .. | 4 850 | 69 703 203 | .7 | 22.7 | 50.1 | 25.1 | — | .1 | — | .3 | — | 1.0 | 80.3 |
| 42281 | Beer & ale whlsl .. | 3 013 | 34 997 239 | .2 | 25.7 | 58.6 | 14.7 | — | .2 | — | .4 | — | .3 | 85.7 |
| 422810 | Beer & ale whlsl .. | 3 013 | 34 997 239 | .2 | 25.7 | 58.6 | 14.7 | — | .2 | — | .4 | — | .3 | 85.7 |
| 42282 | Wine & distilled alcoholic beverage whlsl .. | 1 837 | 34 705 964 | 1.3 | 19.3 | 40.3 | 37.1 | .1 | — | — | .2 | — | 1.8 | 74.9 |
| 422820 | Wine & distilled alcoholic beverage whlsl .. | 1 837 | 34 705 964 | 1.3 | 19.3 | 40.3 | 37.1 | .1 | — | — | .2 | — | 1.8 | 74.9 |
| 4228201 | Wine & distilled alcoholic bev (licensed operation) whlsl .. | 1 715 | 34 325 562 | 1.3 | 19.2 | 40.0 | 37.4 | .1 | — | — | .1 | — | 1.8 | 74.7 |
| 4228202 | Wine & distilled alcoholic beverage (state operated) whlsl .. | 122 | 380 402 | — | 24.8 | 58.1 | 12.0 | — | — | — | 4.8 | — | .4 | 91.3 |
| 4229 | Miscellaneous nondurable goods whlsl .. | 34 063 | 213 618 778 | 8.7 | 2.1 | 37.8 | 35.2 | 4.3 | 2.5 | 5.9 | .5 | .6 | 2.5 | 70.0 |
| 42291 | Farm supplies whlsl .. | 7 378 | 53 634 309 | 12.1 | .1 | 23.8 | 35.3 | 2.1 | 2.9 | 22.5 | .3 | .5 | 3 | 72.4 |
| 422910 | Farm supplies whlsl .. | 7 378 | 53 634 309 | 12.1 | .1 | 23.8 | 35.3 | 2.1 | 2.9 | 22.5 | .3 | .5 | 3 | 72.4 |
| 4229101 | Farm supplies—farm dealers .. | 3 873 | 12 772 801 | 1.8 | — | .5 | 2.4 | .4 | .4 | 94.0 | .5 | — | 1 | 63.4 |
| 4229102 | Farm supplies—whlsl distributors .. | 3 505 | 40 861 508 | 14.8 | .2 | 29.9 | 44.0 | 2.6 | 3.5 | 3.6 | .3 | .6 | .4 | 75.2 |
| 42292 | Book, periodical, & newspaper whlsl .. | 4 265 | 33 630 300 | 3.9 | 2.8 | 57.8 | 14.5 | .3 | 5.1 | — | .6 | 1.2 | 13.7 | 64.1 |
| 422920 | Book, periodical, & newspaper whlsl .. | 4 265 | 33 630 300 | 3.9 | 2.8 | 57.8 | 14.5 | .3 | 5.1 | — | .6 | 1.2 | 13.7 | 64.1 |
| 42293 | Flower, nursery stock, & florists' supplies whlsl .. | 3 900 | 8 002 830 | 2.7 | .6 | 51.0 | 43.3 | .4 | .8 | .4 | .4 | .3 | .3 | 75.6 |
| 422930 | Flower, nursery stock, & florists' supplies whlsl .. | 3 900 | 8 002 830 | 2.7 | .6 | 51.0 | 43.3 | .4 | .8 | .4 | .4 | .3 | .3 | 75.6 |
| 42294 | Tobacco & tobacco product whlsl .. | 1 561 | 50 268 772 | .5 | 2.9 | 53.8 | 41.2 | — | .3 | — | .3 | — | .9 | 78.5 |
| 422940 | Tobacco & tobacco product whlsl .. | 1 561 | 50 268 772 | .5 | 2.9 | 53.8 | 41.2 | — | .3 | — | .3 | — | .9 | 78.5 |
| 42295 | Paint, varnish, & supplies whlsl .. | 2 192 | 7 510 467 | 2.7 | 1.3 | 39.5 | 34.4 | 9.6 | 6.8 | — | .4 | 4.3 | 1.0 | 67.9 |
| 422950 | Paint, varnish, & supplies whlsl .. | 2 192 | 7 510 467 | 2.7 | 1.3 | 39.5 | 34.4 | 9.6 | 6.8 | — | .4 | 4.3 | 1.0 | 67.9 |
| 4229501 | Paint, varnish, & supplies whlsl .. | 2 192 | 7 510 467 | 2.7 | 1.3 | 39.5 | 34.4 | 9.6 | 6.8 | — | .4 | 4.3 | 1.0 | 67.9 |
| 42299 | Other miscellaneous nondurable goods whlsl .. | 14 767 | 60 572 100 | 17.8 | 3.4 | 21.9 | 39.4 | 12.9 | 2.6 | .2 | .7 | .3 | .6 | 63.8 |
| 422990 | Other miscellaneous nondurable goods whlsl .. | 14 767 | 60 572 100 | 17.8 | 3.4 | 21.9 | 39.4 | 12.9 | 2.6 | .2 | .7 | .3 | .6 | 63.8 |
| 4229901 | Art goods whlsl .. | 4 583 | 9 596 493 | 3.7 | 1.5 | 49.3 | 34.9 | .7 | 5.1 | — | 3.4 | .2 | 1.1 | 65.4 |
| 4229902 | General merchandise (nondurable goods) whlsl .. | 3 248 | 34 597 404 | 29.0 | 5.3 | 8.2 | 49.8 | 5.2 | 1.3 | .1 | .1 | .4 | .6 | 61.4 |
| 4229903 | Textile bags, bagging, & burlap whlsl .. | 446 | 802 397 | 5.5 | 1.4 | 17.0 | 51.6 | 9.1 | 7.4 | 4.7 | .4 | 1.0 | 1.9 | 63.9 |
| 4229904 | Other nondurable goods whlsl .. | 6 490 | 15 575 806 | 4.4 | .6 | 33.3 | 20.9 | 35.9 | 3.5 | .3 | .4 | .3 | .4 | 68.1 |

See footnotes at end of table.

Table 1. Sales by Class of Customer for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Percent distribution of sales by class of customer ¹ | | | | | | | | | | Coverage ² |
|------------|---|-------------------------|-----------------|---|---|---|--|--|------------------------|--|--------------------------|---|-----|-----------------------|
| | | | | Restaurants, hotels, food services, and contract feeding | Retailers and repair shops for resale or repair | Other wholesale establishments for resale | Industrial users for production (mining and manufacturing) | Business users for consumption, not for resale | Farmers (for farm use) | Household consumers and individual users | Builders and contractors | Governmental bodies (Federal, state, and local) | | |
| | Merchant wholesalers | 376 330 | 2 333 131 187 | 8.3 | 6.4 | 26.0 | 26.5 | 13.6 | 10.3 | 2.5 | .8 | 3.2 | 2.4 | 73.8 |
| 421 | Wholesale trade, durable goods | 241 379 | 1 214 780 670 | 6.7 | 1.0 | 19.7 | 26.9 | 19.7 | 14.5 | 2.0 | .8 | 5.8 | 2.8 | 71.1 |
| 4211 | Motor vehicle & motor vehicle parts & supplies whlse | 26 093 | 166 674 187 | 2.1 | .1 | 36.1 | 39.1 | 4.9 | 12.1 | .3 | 1.6 | 1.4 | 2.2 | 72.0 |
| 42111 | Automobile & other motor vehicle whlse | 6 654 | 113 917 822 | 1.0 | .2 | 41.2 | 37.2 | .7 | 13.9 | .4 | 1.4 | 1.6 | 2.5 | 77.0 |
| 421110 | Automobile & other motor vehicle whlse | 6 654 | 113 917 822 | 1.0 | .2 | 41.2 | 37.2 | .7 | 13.9 | .4 | 1.4 | 1.6 | 2.5 | 77.0 |
| 4211101 | Automobile & motorcycle whlse | 3 331 | 79 437 563 | .8 | — | 49.7 | 48.2 | — | — | — | — | — | — | 75.4 |
| 4211102 | Bus & recreational vehicle whlse | 347 | D | D | D | D | D | D | D | D | D | D | D | D |
| 4211103 | Light truck & van (14,000 lb or less) whlse | 428 | 7 133 116 | 1.6 | .1 | 48.0 | 33.3 | .5 | 8.1 | .3 | 2.9 | 1.2 | 4.0 | 86.3 |
| 4211104 | Medium truck & tractor (14,001 lb to 26,000 lb) whlse | 480 | D | D | D | D | D | D | D | D | D | D | D | D |
| 4211105 | Heavy truck & tractor (over 26,000 lb) whlse | 2 068 | 22 058 292 | 1.2 | .6 | 15.4 | 6.8 | 2.5 | 56.5 | 1.5 | 3.3 | 6.5 | 5.8 | 81.1 |
| 42112 | Motor vehicle supplies & new parts whlse | 10 596 | 40 856 802 | 4.7 | — | 21.4 | 45.1 | 20.0 | 6.1 | .1 | .4 | .7 | 1.4 | 60.7 |
| 421120 | Motor vehicle supplies & new parts whlse | 10 596 | 40 856 802 | 4.7 | — | 21.4 | 45.1 | 20.0 | 6.1 | .1 | .4 | .7 | 1.4 | 60.7 |
| 4211201 | Motor vehicle supplies & new parts—warehouse distributors | 4 357 | 19 025 397 | 1.6 | — | 5.7 | 90.5 | .6 | .5 | .1 | .6 | .1 | .4 | 60.2 |
| 4211202 | Motor vehicle supplies & new parts—jobbers | 5 732 | 20 760 962 | 7.7 | .1 | 36.4 | 4.7 | 39.0 | 9.4 | .1 | .2 | .2 | 2.2 | 60.6 |
| 4211203 | Petroleum products marketing equipment whlse | 507 | 1 070 443 | 4.6 | .2 | 16.7 | 16.0 | 5.5 | 35.5 | 1.3 | .6 | 16.4 | 3.3 | 72.9 |
| 42113 | Tire & tube whlse | 1 738 | 6 627 456 | 8.5 | .1 | 11.1 | 55.8 | 4.3 | 16.4 | .4 | 2.3 | .5 | .7 | 60.2 |
| 421130 | Tire & tube whlse | 1 738 | 6 627 456 | 8.5 | .1 | 11.1 | 55.8 | 4.3 | 16.4 | .4 | 2.3 | .5 | .7 | 60.2 |
| 42114 | Motor vehicle parts, (used) whlse | 7 105 | 5 272 107 | 3.9 | .1 | 42.2 | 24.8 | 3.5 | 6.4 | .5 | 17.2 | 1.0 | .4 | 65.8 |
| 421140 | Motor vehicle parts, (used) whlse | 7 105 | 5 272 107 | 3.9 | .1 | 42.2 | 24.8 | 3.5 | 6.4 | .5 | 17.2 | 1.0 | .4 | 65.8 |
| 4212 | Furniture & home furnishings whlse | 11 912 | 38 998 409 | 2.4 | 2.7 | 42.8 | 20.1 | 2.1 | 23.3 | — | .9 | 2.3 | 3.3 | 64.0 |
| 42121 | Furniture whlse | 4 880 | 17 259 071 | 1.5 | 1.5 | 22.2 | 16.9 | 1.8 | 47.8 | — | 1.0 | 1.0 | 6.4 | 63.8 |
| 421210 | Furniture whlse | 4 880 | 17 259 071 | 1.5 | 1.5 | 22.2 | 16.9 | 1.8 | 47.8 | — | 1.0 | 1.0 | 6.4 | 63.8 |
| 4212101 | Household & lawn furniture whlse | 2 275 | 5 670 483 | 3.2 | 3.5 | 49.8 | 34.2 | 3.1 | 2.1 | — | 2.1 | 1.7 | .3 | 64.9 |
| 4212102 | Office & business furniture whlse | 2 605 | 11 588 588 | .6 | .5 | 8.3 | 8.3 | 1.2 | 70.8 | — | .4 | .6 | 9.4 | 63.2 |
| 42122 | Home furnishings whlse | 7 032 | 21 739 338 | 3.1 | 3.7 | 59.1 | 22.7 | 2.3 | 3.9 | — | .9 | 3.4 | .9 | 64.2 |
| 421220 | Home furnishings whlse | 7 032 | 21 739 338 | 3.1 | 3.7 | 59.1 | 22.7 | 2.3 | 3.9 | — | .9 | 3.4 | .9 | 64.2 |
| 4212201 | Household china, glassware, & crockery whlse | 1 039 | 3 796 559 | 4.4 | 2.3 | 63.1 | 26.4 | 2.2 | .7 | — | .7 | .1 | .1 | 65.2 |
| 4212202 | Linens, domestics, draperies, & curtains whlse | 1 532 | 4 438 939 | 4.5 | 9.9 | 44.8 | 25.8 | 2.4 | 6.8 | — | 1.0 | 2.6 | 2.1 | 65.8 |
| 4212203 | Floor coverings whlse | 2 270 | 7 941 902 | 1.5 | 1.5 | 61.1 | 18.5 | 3.4 | 5.5 | — | .7 | 6.7 | 1.1 | 61.8 |
| 4212204 | Other home furnishings whlse | 2 191 | 5 561 938 | 3.3 | 2.6 | 65.2 | 23.3 | .7 | 1.6 | — | 1.2 | 1.8 | .3 | 65.8 |
| 4213 | Lumber & other construction materials whlse | 11 142 | 61 302 570 | 4.8 | .3 | 43.4 | 24.6 | 13.8 | 3.8 | .1 | .3 | 8.0 | .9 | 71.5 |
| 42131 | Lumber, plywood, millwork, & wood panel whlse | 5 636 | 46 426 349 | 5.1 | .4 | 48.6 | 20.8 | 15.3 | 3.7 | .1 | .2 | 5.3 | .6 | 74.9 |
| 421310 | Lumber, plywood, millwork, & wood panel whlse | 5 636 | 46 426 349 | 5.1 | .4 | 48.6 | 20.8 | 15.3 | 3.7 | .1 | .2 | 5.3 | .6 | 74.9 |
| 4213101 | Lumber without yard whlse | 1 425 | 13 795 098 | 7.7 | .9 | 46.8 | 19.3 | 12.4 | 5.0 | .1 | .2 | 7.1 | .7 | 86.3 |
| 4213102 | Lumber with yard whlse | 1 499 | 13 188 854 | 4.1 | — | 52.4 | 21.1 | 15.3 | 3.1 | .1 | .2 | 3.2 | .6 | 74.0 |
| 4213103 | Plywood, veneer, millwork, & wood panel whlse | 2 712 | 19 442 397 | 3.4 | .2 | 47.4 | 22.0 | 18.0 | 2.9 | .1 | .2 | 5.2 | .6 | 67.5 |
| 42132 | Brick, stone, & related construction materials whlse | 2 094 | 4 444 476 | 1.3 | .3 | 10.5 | 39.0 | 11.3 | 7.6 | .1 | 2.0 | 26.1 | 1.8 | 60.6 |
| 421320 | Brick, stone, & related construction materials whlse | 2 094 | 4 444 476 | 1.3 | .3 | 10.5 | 39.0 | 11.3 | 7.6 | .1 | 2.0 | 26.1 | 1.8 | 60.6 |
| 4213201 | Brick, block, tile, clay/cement sewer pipe whlse | 679 | 1 320 519 | .5 | .4 | 4.8 | 25.5 | 4.6 | 8.0 | — | 4.4 | 50.5 | 1.3 | 60.8 |
| 4213202 | Sand, gravel, & stone whlse | 886 | 1 574 246 | 1.5 | .2 | 8.4 | 41.5 | 14.5 | 9.5 | .3 | 1.5 | 18.9 | 3.7 | 61.3 |
| 4213203 | Cement, lime, & related products whlse | 529 | 1 549 711 | 1.8 | .3 | 17.4 | 48.2 | 13.7 | 5.1 | — | .5 | 12.5 | .4 | 59.8 |
| 42133 | Roofing, siding, & insulation material whlse | 1 069 | 5 203 479 | 4.4 | — | 39.8 | 33.2 | 4.3 | 2.9 | — | .1 | 14.6 | .5 | 60.7 |
| 421330 | Roofing, siding, & insulation material whlse | 1 069 | 5 203 479 | 4.4 | — | 39.8 | 33.2 | 4.3 | 2.9 | — | .1 | 14.6 | .5 | 60.7 |
| 4213301 | Roofing, siding, & insulation material whlse | 1 069 | 5 203 479 | 4.4 | — | 39.8 | 33.2 | 4.3 | 2.9 | — | .1 | 14.6 | .5 | 60.7 |
| 42139 | Other construction materials whlse | 2 343 | 5 228 266 | 4.9 | .1 | 17.5 | 44.8 | 8.3 | 3.7 | .4 | .3 | 16.4 | 3.6 | 60.6 |
| 421390 | Other construction materials whlse | 2 343 | 5 228 266 | 4.9 | .1 | 17.5 | 44.8 | 8.3 | 3.7 | .4 | .3 | 16.4 | 3.6 | 60.6 |
| 4213901 | Flat glass & other construction glass whlse | 523 | 1 017 500 | 10.0 | .2 | 22.5 | 54.3 | 4.8 | 1.7 | .1 | .3 | 5.2 | .9 | 62.2 |
| 4213902 | Other construction materials whlse | 1 820 | 4 210 766 | 3.6 | .1 | 16.3 | 42.5 | 9.2 | 4.1 | .5 | .3 | 19.1 | 4.2 | 60.3 |

See footnotes at end of table.

Table 1. Sales by Class of Customer for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Percent distribution of sales by class of customer ¹ | | | | | | | | | Coverage ² | |
|------------|---|-------------------------|-----------------|---|--|---|---|--|--|------------------------|--|--------------------------|---|------|
| | | | | Export sales | Restaurants, hotels, food services, and contract feeding | Retailers and repair shops for resale or repair | Other wholesale establishments for resale | Industrial users for production (mining and manufacturing) | Business users for consumption, not for resale | Farmers (for farm use) | Household consumers and individual users | Builders and contractors | Governmental bodies (Federal, state, and local) | |
| | Merchant wholesalers—Con. | | | | | | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | | | | | | | |
| 4214 | Professional & commercial equipment & supplies whlse | 38 366 | 237 178 097 | 5.1 | 3.4 | 12.5 | 32.6 | 2.5 | 37.7 | — | .6 | .6 | 4.9 | 65.4 |
| 42141 | Photographic equipment & supplies whlse | 1 207 | 8 347 662 | 3.7 | .4 | 44.1 | 20.3 | 4.4 | 22.3 | — | .9 | .3 | 3.6 | 72.5 |
| 421410 | Photographic equipment & supplies whlse | 1 207 | 8 347 662 | 3.7 | .4 | 44.1 | 20.3 | 4.4 | 22.3 | — | .9 | .3 | 3.6 | 72.5 |
| 42142 | Office equipment whlse | '6 291 | '24 496 462 | 2.1 | 1.5 | 8.7 | 26.7 | 4.5 | 48.4 | .1 | .6 | .9 | 6.6 | 64.3 |
| 421420 | Office equipment whlse | '6 291 | '24 496 462 | 2.1 | 1.5 | 8.7 | 26.7 | 4.5 | 48.4 | .1 | .6 | .9 | 6.6 | 64.3 |
| 42143 | Computer & computer peripheral equipment & software whlse | 14 459 | 142 059 509 | 6.4 | .4 | 14.0 | 43.6 | 2.4 | 27.9 | — | .5 | .2 | 4.7 | 62.0 |
| 421430 | Computer & computer peripheral equipment & software whlse | 14 459 | 142 059 509 | 6.4 | .4 | 14.0 | 43.6 | 2.4 | 27.9 | — | .5 | .2 | 4.7 | 62.0 |
| 4214301 | Computer & peripheral equipment whlse | 11 806 | 131 914 692 | 6.5 | .4 | 14.1 | 45.9 | 2.1 | 25.6 | — | .5 | .2 | 4.7 | 62.1 |
| 42143011 | Computers & peripheral equipment for resale | 4 861 | 83 034 207 | 9.3 | .4 | 19.0 | 67.1 | .5 | 2.1 | — | .6 | .3 | .8 | 63.1 |
| 42143012 | Computers & peripheral equipment for end use | 6 945 | 48 880 485 | 1.5 | .4 | 5.4 | 8.4 | 5.0 | 67.2 | — | .3 | .1 | 11.7 | 60.6 |
| 4214302 | Computer software (packaged) whlse | 2 653 | 10 144 817 | 5.1 | .2 | 12.5 | 12.3 | 6.8 | 58.3 | — | .2 | .1 | 4.6 | 60.3 |
| 42144 | Other commercial equipment whlse | '4 658 | '12 215 821 | 2.9 | 52.8 | 5.7 | 9.9 | 4.0 | 17.4 | .1 | .7 | 3.2 | 3.2 | 73.7 |
| 421440 | Other commercial equipment whlse | '4 658 | '12 215 821 | 2.9 | 52.8 | 5.7 | 9.9 | 4.0 | 17.4 | .1 | .7 | 3.2 | 3.2 | 73.7 |
| 4214401 | Restaurant & hotel equipment & supplies whlse | 2 689 | 8 094 253 | 3.1 | 73.3 | 2.7 | 7.6 | 2.1 | 3.8 | — | .8 | 3.0 | 3.6 | 76.7 |
| 4214402 | Store machines & equipment whlse | '1 969 | '4 121 568 | 2.5 | 7.2 | 12.5 | 15.1 | 8.3 | 47.7 | .3 | .6 | 3.6 | 2.3 | 67.8 |
| 42145 | Medical, dental, & hospital equipment & supplies whlse | 7 850 | 35 599 345 | 3.6 | .1 | 1.0 | 15.9 | .6 | 73.4 | — | .9 | .1 | 4.5 | 71.4 |
| 421450 | Medical, dental, & hospital equipment & supplies whlse | 7 850 | 35 599 345 | 3.6 | .1 | 1.0 | 15.9 | .6 | 73.4 | — | .9 | .1 | 4.5 | 71.4 |
| 4214501 | Surgical, medical, & hospital supplies whlse | 6 859 | 31 745 475 | 3.4 | .1 | 1.0 | 16.2 | .6 | 72.5 | — | 1.1 | .1 | 5.1 | 70.2 |
| 4214502 | Dental equipment & supplies whlse | 991 | 3 853 870 | 5.0 | .1 | .9 | 13.3 | .2 | 79.9 | — | .1 | — | .4 | 81.0 |
| 42146 | Ophthalmic goods whlse | 1 551 | 5 713 821 | 6.1 | .1 | 49.2 | 22.4 | 1.2 | 19.7 | — | .2 | .2 | .9 | 66.6 |
| 421460 | Ophthalmic goods whlse | 1 551 | 5 713 821 | 6.1 | .1 | 49.2 | 22.4 | 1.2 | 19.7 | — | .2 | .2 | .9 | 66.6 |
| 42149 | Other professional equipment & supplies whlse | 2 350 | 8 745 477 | 4.0 | .2 | 5.1 | 13.5 | 3.8 | 57.7 | .2 | .4 | 4.0 | 11.2 | 80.8 |
| 421490 | Other professional equipment & supplies whlse | 2 350 | 8 745 477 | 4.0 | .2 | 5.1 | 13.5 | 3.8 | 57.7 | .2 | .4 | 4.0 | 11.2 | 80.8 |
| 4214901 | Religious & school supplies whlse | 397 | 1 110 568 | 1.8 | — | 15.7 | 17.8 | .1 | 24.2 | — | .3 | .2 | 39.9 | 65.5 |
| 4214902 | Other professional equipment & supplies whlse | 1 953 | 7 634 909 | 4.2 | .2 | 3.9 | 13.0 | 4.2 | 61.5 | .2 | .4 | 4.5 | 7.9 | 83.0 |
| 4215 | Metal & mineral (except petroleum) whlse | '10 079 | '91 553 201 | 9.5 | .1 | 1.7 | 22.8 | 46.7 | 7.2 | .3 | .3 | 10.3 | 1.2 | 79.1 |
| 42151 | Metal service centers & offices | 9 487 | 83 124 691 | 7.0 | .2 | 1.8 | 23.2 | 47.9 | 6.7 | .3 | .3 | 11.3 | 1.2 | 79.2 |
| 421510 | Metal service centers & offices | 9 487 | 83 124 691 | 7.0 | .2 | 1.8 | 23.2 | 47.9 | 6.7 | .3 | .3 | 11.3 | 1.2 | 79.2 |
| 4215101 | Ferrous metal service centers & sales offices | 7 595 | 66 113 409 | 5.7 | .2 | 2.0 | 24.9 | 45.9 | 6.4 | .4 | .3 | 13.0 | 1.3 | 79.1 |
| 42151011 | Ferrous metal service centers | 5 827 | 58 768 929 | 3.8 | .2 | 2.2 | 24.4 | 47.5 | 6.6 | .4 | .3 | 13.3 | 1.3 | 80.1 |
| 42151012 | Ferrous metal sales offices | 1 768 | 7 344 480 | 22.8 | .1 | .8 | 28.8 | 31.8 | 4.7 | .1 | .2 | 10.0 | .8 | 71.0 |
| 4215102 | Nonferrous metal service centers & sales offices | 1 892 | 17 011 282 | 12.2 | .1 | .9 | 16.9 | 55.7 | 8.2 | — | .2 | 4.9 | 1.0 | 79.7 |
| 42151021 | Nonferrous metal service centers | 1 380 | 15 574 704 | 11.8 | .1 | .9 | 16.8 | 56.6 | 8.3 | — | .2 | 4.4 | .9 | 81.3 |
| 42151022 | Nonferrous metal sales offices | 512 | 1 436 578 | 17.2 | .2 | .3 | 18.6 | 42.2 | 6.8 | — | .2 | 12.6 | 1.9 | 62.8 |
| 42152 | Coal & other mineral & ore whlse | '592 | '8 428 510 | 34.5 | — | .1 | 18.8 | 34.0 | 11.3 | — | .1 | .3 | .9 | 78.2 |
| 421520 | Coal & other mineral & ore whlse | '592 | '8 428 510 | 34.5 | — | .1 | 18.8 | 34.0 | 11.3 | — | .1 | .3 | .9 | 78.2 |
| 4215201 | Coal whlse | 333 | 4 987 710 | 47.1 | — | — | 8.3 | 25.1 | 17.5 | — | .1 | .3 | 1.6 | 67.9 |
| 4215202 | Other mineral & ore whlse | '259 | '3 440 800 | 21.3 | — | .1 | 29.9 | 43.5 | 4.7 | — | .3 | .2 | .2 | 93.1 |
| 4216 | Electrical goods whlse | 27 347 | 182 334 876 | 10.4 | .3 | 16.2 | 27.7 | 21.7 | 16.4 | — | .5 | 4.2 | 2.6 | 68.0 |
| 42161 | Electrical apparatus & equip, wiring supp, & const material whlse | 8 857 | 38 350 174 | 5.4 | .5 | 5.9 | 28.8 | 31.3 | 13.9 | .1 | .2 | 10.9 | 3.0 | 67.6 |
| 421610 | Electrical apparatus & equip, wiring supp, & const material whlse | 8 857 | 38 350 174 | 5.4 | .5 | 5.9 | 28.8 | 31.3 | 13.9 | .1 | .2 | 10.9 | 3.0 | 67.6 |
| 42162 | Electrical appliance, television & radio set whlse | 3 237 | 39 717 526 | 7.4 | .2 | 47.1 | 33.6 | 2.9 | 4.7 | — | .8 | 2.2 | 1.1 | 66.8 |
| 421620 | Electrical appliance, television & radio set whlse | 3 237 | 39 717 526 | 7.4 | .2 | 47.1 | 33.6 | 2.9 | 4.7 | — | .8 | 2.2 | 1.1 | 66.8 |
| 42169 | Other electronic parts & equipment whlse | 15 253 | 104 267 176 | 13.3 | .2 | 8.5 | 25.1 | 25.2 | 21.6 | — | .5 | 2.5 | 3.0 | 68.6 |
| 421690 | Other electronic parts & equipment whlse | 15 253 | 104 267 176 | 13.3 | .2 | 8.5 | 25.1 | 25.2 | 21.6 | — | .5 | 2.5 | 3.0 | 68.6 |
| 4216901 | Communications equipment & supplies whlse | 6 722 | 36 812 342 | 10.5 | .4 | 15.7 | 19.7 | 10.3 | 31.3 | .1 | .7 | 5.4 | 5.9 | 68.0 |
| 4216902 | Electronic parts (excluding communications equipment) whlse | 8 531 | 67 454 834 | 14.8 | .1 | 4.7 | 28.1 | 33.2 | 16.4 | — | .4 | .9 | 1.4 | 68.9 |

See footnotes at end of table.

Table 1. Sales by Class of Customer for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Percent distribution of sales by class of customer ¹ | | | | | | | | | Coverage ² | |
|------------|---|-------------------------|-----------------|---|--|---|---|--|--|------------------------|--|--------------------------|-----------------------|------|
| | | | | Export sales | Restaurants, hotels, food services, and contract feeding | Retailers and repair shops for resale or repair | Other wholesale establishments for resale | Industrial users for production (mining and manufacturing) | Business users for consumption, not for resale | Farmers (for farm use) | Household consumers and individual users | Builders and contractors | | |
| | Merchant wholesalers—Con. | | | | | | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | | | | | | | |
| 4217 | Hardware, & plumbing & heating equipment & supplies whsle | 17 533 | 57 253 744 | 3.4 | 1.2 | 23.6 | 21.1 | 14.1 | 7.6 | .2 | .9 | 25.1 | 2.7 | 75.4 |
| 42171 | Hardware whsle..... | 8 170 | 28 781 646 | 4.3 | .3 | 32.4 | 21.0 | 19.5 | 6.0 | .4 | .7 | 13.2 | 2.2 | 80.1 |
| 421710 | Hardware whsle..... | 8 170 | 28 781 646 | 4.3 | .3 | 32.4 | 21.0 | 19.5 | 6.0 | .4 | .7 | 13.2 | 2.2 | 80.1 |
| 42172 | Plumbing & heating equipment & supplies (hydronics) whsle | 3 261 | 10 850 765 | 3.1 | .4 | 14.6 | 37.8 | 15.3 | 9.3 | .1 | .4 | 14.9 | 4.2 | 60.6 |
| 421720 | Plumbing & heating equipment & supplies (hydronics) whsle | 3 261 | 10 850 765 | 3.1 | .4 | 14.6 | 37.8 | 15.3 | 9.3 | .1 | .4 | 14.9 | 4.2 | 60.6 |
| 42173 | Warm air heating & air-conditioning equipment & supplies whsle | 4 744 | 14 185 407 | 1.9 | .8 | 13.1 | 9.9 | 3.7 | 6.6 | .1 | 1.6 | 59.5 | 2.9 | 74.9 |
| 421730 | Warm air heating & air-conditioning equipment & supplies whsle | 4 744 | 14 185 407 | 1.9 | .8 | 13.1 | 9.9 | 3.7 | 6.6 | .1 | 1.6 | 59.5 | 2.9 | 74.9 |
| 42174 | Refrigeration equipment & supplies whsle | 1 358 | 3 435 926 | 3.4 | 10.8 | 11.7 | 25.3 | 7.2 | 20.8 | .2 | .7 | 17.3 | 2.7 | 83.7 |
| 421740 | Refrigeration equipment & supplies whsle | 1 358 | 3 435 926 | 3.4 | 10.8 | 11.7 | 25.3 | 7.2 | 20.8 | .2 | .7 | 17.3 | 2.7 | 83.7 |
| 4218 | Machinery, equipment, & supplies whsle .. | 64 951 | 223 849 297 | 6.9 | .7 | 7.1 | 12.4 | 39.3 | 7.7 | 9.6 | 1.1 | 11.4 | 3.8 | 75.3 |
| 42181 | Construction & mining (except petroleum) machinery & equip whsle .. | 4 763 | 31 561 292 | 4.1 | .1 | 4.0 | 6.3 | 18.8 | 6.8 | 2.7 | .6 | 49.0 | 7.6 | 72.4 |
| 421810 | Construction & mining (except petroleum) machinery & equip whsle .. | 4 763 | 31 561 292 | 4.1 | .1 | 4.0 | 6.3 | 18.8 | 6.8 | 2.7 | .6 | 49.0 | 7.6 | 72.4 |
| 42182 | Farm & garden machinery & equipment whsle | 9 312 | 30 536 605 | 1.3 | .1 | 9.7 | 9.0 | 1.4 | 3.1 | 64.1 | 4.7 | 4.6 | 2.1 | 76.5 |
| 421820 | Farm & garden machinery & equipment whsle | 9 312 | 30 536 605 | 1.3 | .1 | 9.7 | 9.0 | 1.4 | 3.1 | 64.1 | 4.7 | 4.6 | 2.1 | 76.5 |
| 4218201 | Farm machinery & equipment—farm dealers | 6 789 | 21 521 310 | .2 | — | 1.8 | 1.0 | .3 | .9 | 85.9 | 5.9 | 2.0 | 1.8 | 79.0 |
| 4218202 | Farm machinery & equipment—whsle distributors | 1 891 | 6 437 932 | 5.1 | .1 | 20.7 | 34.3 | 4.7 | 6.3 | 7.8 | 1.8 | 16.2 | 3.1 | 69.4 |
| 4218203 | Lawn & garden machinery & equipment whsle | 632 | 2 577 363 | 1.3 | .4 | 54.6 | 21.6 | 3.6 | 15.3 | .3 | .6 | .3 | 2.2 | 73.7 |
| 42183 | Industrial machinery & equipment whsle | 28 321 | 97 183 003 | 7.1 | .9 | 6.0 | 11.6 | 59.8 | 5.3 | .4 | .4 | 5.8 | 2.7 | 77.6 |
| 421830 | Industrial machinery & equipment whsle | 28 321 | 97 183 003 | 7.1 | .9 | 6.0 | 11.6 | 59.8 | 5.3 | .4 | .4 | 5.8 | 2.7 | 77.6 |
| 4218301 | Food-processing machinery & equipment whsle | 1 056 | 2 959 044 | 10.7 | 18.9 | 2.2 | 10.7 | 51.6 | 2.7 | .4 | .2 | .8 | 1.8 | 79.7 |
| 4218302 | Hydraulic & pneumatic (fluid-power) machinery & equipment whsle | 3 294 | 9 945 751 | 2.8 | .5 | 6.1 | 16.0 | 59.1 | 6.3 | .9 | .3 | 4.7 | 3.2 | 78.9 |
| 42183021 | Hydraulic & pneumatic pumps & motors whsle | 1 275 | 3 036 164 | 4.3 | .2 | 8.7 | 16.0 | 49.0 | 6.6 | .9 | .6 | 8.1 | 5.5 | 68.8 |
| 42183022 | Hydraulic & pneumatic parts, accessories, & supplies whsle .. | 2 019 | 6 909 587 | 2.2 | .5 | 5.2 | 16.1 | 62.8 | 6.2 | .9 | .3 | 3.5 | 2.3 | 83.3 |
| 4218303 | General-purpose industrial machinery & equipment whsle | 8 460 | 28 259 832 | 9.8 | .3 | 8.0 | 11.3 | 50.5 | 5.8 | .5 | .7 | 9.1 | 3.9 | 84.0 |
| 4218304 | Metalworking machinery & equipment whsle | 3 232 | 13 925 794 | 2.6 | — | 2.1 | 11.9 | 79.4 | 2.5 | .1 | .2 | .5 | .7 | 81.0 |
| 4218305 | Materials handling equipment whsle | 4 042 | 15 099 475 | 2.8 | .9 | 8.1 | 9.1 | 56.6 | 8.1 | .8 | .2 | 10.1 | 3.3 | 70.5 |
| 4218306 | Oilwell, oil refinery, & pipeline mach, equip., & supplies whsle .. | 2 688 | 7 740 720 | 16.2 | .1 | 4.6 | 8.6 | 59.4 | 7.2 | .3 | .2 | 2.7 | .7 | 83.3 |
| 4218307 | Other industrial machinery & equipment whsle | 5 549 | 19 252 387 | 7.1 | .1 | 5.4 | 13.0 | 64.4 | 3.4 | .2 | .3 | 3.7 | 2.4 | 68.3 |
| 42184 | Industrial supplies whsle | 12 868 | 36 889 029 | 2.9 | .6 | 5.5 | 19.2 | 56.0 | 5.1 | .8 | .5 | 6.7 | 2.6 | 74.1 |
| 421840 | Industrial supplies whsle | 12 868 | 36 889 029 | 2.9 | .6 | 5.5 | 19.2 | 56.0 | 5.1 | .8 | .5 | 6.7 | 2.6 | 74.1 |
| 4218401 | General-line industrial supplies whsle | 2 025 | 3 940 187 | 4.8 | .8 | 7.1 | 11.9 | 54.5 | 6.9 | 1.1 | 1.0 | 7.5 | 4.2 | 76.7 |
| 4218402 | Mechanical power transmission supplies whsle | 2 457 | 7 883 600 | 1.6 | .2 | 6.8 | 15.9 | 66.5 | 3.9 | 1.0 | .2 | 2.9 | 1.0 | 60.5 |
| 4218403 | Welding supplies whsle | 1 876 | 4 238 602 | 1.0 | 2.3 | 9.5 | 17.8 | 44.1 | 7.4 | 2.2 | 1.7 | 10.2 | 3.9 | 72.6 |
| 4218404 | Industrial containers & supplies whsle | 1 480 | 4 968 521 | 3.0 | .9 | 5.2 | 32.0 | 49.9 | 4.9 | .9 | .3 | 1.5 | 1.6 | 73.9 |
| 4218405 | Industrial valves & fittings (except fluid-power) whsle | 1 279 | 5 276 944 | 4.2 | .1 | 2.7 | 27.4 | 44.6 | 3.2 | .1 | .3 | 14.1 | 3.1 | 84.2 |
| 4218406 | Other industrial supplies whsle | 3 751 | 10 581 175 | 2.9 | .2 | 4.4 | 14.2 | 63.8 | 5.2 | .6 | .4 | 5.6 | 2.7 | 79.1 |
| 42185 | Service establishment equipment & supplies whsle | 6 233 | 11 044 612 | 1.5 | 4.4 | 18.3 | 22.0 | 4.0 | 32.0 | .1 | 1.0 | 5.8 | 10.7 | 70.7 |
| 421850 | Service establishment equipment & supplies whsle | 6 233 | 11 044 612 | 1.5 | 4.4 | 18.3 | 22.0 | 4.0 | 32.0 | .1 | 1.0 | 5.8 | 10.7 | 70.7 |
| 4218501 | Beauty & barber shop equipment & supplies whsle | 1 240 | 2 016 050 | 1.0 | .1 | 49.5 | 24.3 | — | 24.5 | — | .3 | .1 | .3 | 70.7 |
| 4218502 | Custodial, janitors' equipment & supplies whsle | 2 189 | 3 745 652 | .7 | 8.8 | 4.5 | 17.2 | 7.9 | 42.5 | .2 | 1.9 | 4.4 | 11.8 | 73.0 |
| 4218503 | Laundry & dry-cleaning equipment & supplies whsle | 655 | D | D | D | D | D | D | D | D | D | D | D | |
| 4218504 | Other service establishment equipment & supplies whsle | 2 149 | D | D | D | D | D | D | D | D | D | D | D | |

See footnotes at end of table.

WHOLESALE TRADE—SUBJECT SERIES

U.S. Census Bureau, 1997 Economic Census Feb. 16, 2001

SALES BY CLASS OF CUSTOMER 15

Table 1. Sales by Class of Customer for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Percent distribution of sales by class of customer ¹ | | | | | | | | | Coverage ² | |
|------------|---|-------------------------|----------------------|---|--------------|--|---|---|--|--|------------------------|--|--------------------------|-------------|
| | | | | Sales | Export sales | Restaurants, hotels, food services, and contract feeding | Retailers and repair shops for resale or repair | Other wholesale establishments for resale | Industrial users for production (mining and manufacturing) | Business users for consumption, not for resale | Farmers (for farm use) | Household consumers and individual users | Builders and contractors | |
| | Merchant wholesalers—Con. | | | | | | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | | | | | | | |
| 4218 | Machinery, equipment, & supplies whlse—Con. | | | | | | | | | | | | | |
| 42186 | Transportation equipment & supplies (exc motor vehicle) whlse | 3 454 | 16 634 756 | 35.6 | .1 | 11.4 | 13.3 | 6.6 | 24.6 | .1 | .8 | 2.3 | 5.3 | 70.3 |
| 421860 | Transportation equipment & supplies (exc motor vehicle) whlse | 3 454 | 16 634 756 | 35.6 | .1 | 11.4 | 13.3 | 6.6 | 24.6 | .1 | .8 | 2.3 | 5.3 | 70.3 |
| 4218601 | Aircraft & aeronautical equipment & supplies whlse | 2 092 | 12 214 744 | 43.2 | — | 8.7 | 12.8 | 5.8 | 24.8 | — | .7 | 1.1 | 2.9 | 70.5 |
| 4218602 | Marine machinery, equipment, & supplies whlse | 825 | 2 566 747 | 13.4 | .1 | 25.8 | 14.1 | 6.9 | 16.3 | — | 1.3 | 6.6 | 15.5 | 71.1 |
| 4218603 | Other transportation equipment & supplies whlse | 537 | 1 853 265 | 15.4 | .1 | 8.8 | 15.4 | 11.7 | 34.8 | .8 | 1.5 | 4.6 | 6.8 | 67.7 |
| 4219 | Miscellaneous durable goods whlse | 33 956 | 155 636 289 | 10.9 | .2 | 30.9 | 34.2 | 18.5 | 2.7 | .1 | .7 | 1.0 | 1.0 | 71.5 |
| 42191 | Sporting & recreational goods & supplies whlse | 4 961 | 17 059 006 | 6.1 | .2 | 55.4 | 23.5 | .6 | 4.0 | — | 2.1 | 3.5 | 4.6 | 71.4 |
| 421910 | Sporting & recreational goods & supplies whlse | 4 961 | 17 059 006 | 6.1 | .2 | 55.4 | 23.5 | .6 | 4.0 | — | 2.1 | 3.5 | 4.6 | 71.4 |
| 42192 | Toy & hobby goods & supplies whlse | 2 792 | 15 890 421 | 5.1 | .1 | 76.9 | 15.0 | .2 | 1.7 | — | .7 | — | .2 | 79.0 |
| 421920 | Toy & hobby goods & supplies whlse | 2 792 | 15 890 421 | 5.1 | .1 | 76.9 | 15.0 | .2 | 1.7 | — | .7 | — | .2 | 79.0 |
| 42193 | Recyclable material whlse | 8 833 | 37 358 147 | 14.4 | .1 | .6 | 22.2 | 58.4 | 2.6 | .1 | .3 | 1.0 | .3 | 75.4 |
| 421930 | Recyclable material whlse | 8 833 | 37 358 147 | 14.4 | .1 | .6 | 22.2 | 58.4 | 2.6 | .1 | .3 | 1.0 | .3 | 75.4 |
| 4219301 | Iron & steel scrap processors & dealers | 3 403 | 17 430 292 | 10.1 | — | .5 | 17.7 | 68.0 | 2.1 | .1 | .3 | 1.0 | .1 | 75.7 |
| 42193011 | Iron & steel scrap processors (using power processing equipment) | 2 268 | 12 322 747 | 9.7 | — | .7 | 17.8 | 67.8 | 2.1 | .1 | .4 | 1.3 | .2 | 76.4 |
| 42193012 | Iron & steel scrap processors (not using power processing equip) | 1 135 | 5 107 545 | 10.9 | — | .1 | 17.6 | 68.6 | 2.1 | .1 | .2 | .3 | .1 | 74.0 |
| 4219302 | Recyclable paper & paperboard whlse | 1 539 | 5 384 421 | 25.1 | .1 | .3 | 24.1 | 47.2 | 2.2 | — | .1 | .6 | .3 | 81.6 |
| 4219303 | Other recyclable material whlse | 3 891 | 14 543 434 | 15.3 | .1 | .9 | 27.0 | 51.1 | 3.5 | .1 | .2 | 1.2 | .5 | 72.9 |
| 42194 | Jewelry/watch/silverware/precious stone, & precious metal whlse | 7 183 | 30 824 486 | 4.6 | .1 | 30.3 | 58.6 | 4.2 | 1.1 | — | .9 | — | .1 | 74.2 |
| 421940 | Jewelry/watch/silverware/precious stone, & precious metal whlse | 7 183 | 30 824 486 | 4.6 | .1 | 30.3 | 58.6 | 4.2 | 1.1 | — | .9 | — | .1 | 74.2 |
| 4219401 | Jewelry, watch, diamonds, precious stone, & silverware whlse | 6 641 | 21 097 516 | 6.3 | .1 | 44.1 | 46.8 | .9 | .6 | — | 1.0 | .1 | .2 | 69.8 |
| 4219402 | Precious metal (excluding ores) whlse | 542 | 9 726 970 | 1.6 | — | 5.3 | 80.0 | 10.2 | 2.1 | — | .7 | — | — | 83.6 |
| 42199 | Other miscellaneous durable goods whlse | 10 187 | 54 504 229 | 16.0 | .3 | 30.5 | 38.4 | 8.5 | 3.6 | .1 | .3 | 1.2 | 1.0 | 65.1 |
| 421990 | Other miscellaneous durable goods whlse | 10 187 | 54 504 229 | 16.0 | .3 | 30.5 | 38.4 | 8.5 | 3.6 | .1 | .3 | 1.2 | 1.0 | 65.1 |
| 4219901 | Musical instruments & supplies whlse | 444 | 2 155 019 | 8.1 | 1.2 | 64.5 | 19.2 | .4 | 5.5 | — | .5 | — | .6 | 70.9 |
| 4219902 | Forest products (except lumber) whlse | 1 844 | 10 671 425 | 36.6 | — | 3.8 | 16.0 | 39.0 | 2.3 | .5 | .3 | 1.2 | .2 | 62.9 |
| 4219903 | General merchandise (durable goods) whlse | 2 864 | 20 154 440 | 17.9 | .2 | 18.1 | 58.6 | 1.5 | 1.7 | .1 | .2 | 1.0 | .6 | 65.4 |
| 4219904 | Prerecorded media whlse | 1 852 | 16 079 741 | 2.8 | — | 60.2 | 33.6 | .2 | 1.5 | — | .3 | — | 1.3 | 65.9 |
| 42199042 | Compact discs/prerecorded audio tapes, & phonograph records whlse | 1 215 | 8 766 190 | 3.5 | — | 57.5 | 35.8 | .1 | 1.0 | — | .4 | — | 1.6 | 62.3 |
| 42199042 | Prerecorded video tapes whlse | 637 | 7 313 551 | 2.0 | — | 63.1 | 31.3 | .3 | 1.9 | — | .3 | — | 1.0 | 70.2 |
| 4219905 | Fire extinguishers & fire safety equipment whlse | 923 | 937 818 | 1.4 | 5.7 | 10.5 | 10.6 | 10.1 | 22.4 | .1 | 1.0 | 25.0 | 13.2 | 70.7 |
| 4219906 | Other durable goods whlse | 2 260 | 4 505 786 | 15.8 | .9 | 26.5 | 31.4 | 4.1 | 17.5 | — | .7 | 1.8 | 1.3 | 62.4 |
| 422 | Wholesale trade, nondurable goods | 134 951 | 1 118 350 517 | 9.8 | 11.8 | 32.4 | 26.1 | 7.5 | 6.1 | 3.1 | .8 | .5 | 1.9 | 76.7 |
| 4221 | Paper & paper product whlse | 12 686 | 66 491 798 | 3.2 | 9.5 | 15.7 | 22.8 | 17.6 | 26.9 | .2 | .3 | .5 | .4 | 73.5 |
| 42211 | Printing & writing paper whlse | 1 838 | 20 477 795 | 3.0 | 2.0 | 7.1 | 33.3 | 25.8 | 24.9 | .1 | .1 | .1 | .3 | 77.1 |
| 422110 | Printing & writing paper whlse | 1 838 | 20 477 795 | 3.0 | 2.0 | 7.1 | 33.3 | 25.8 | 24.9 | .1 | .1 | .1 | .3 | 77.1 |
| 42212 | Stationery & office supplies whlse | 6 260 | 19 572 837 | 1.8 | 1.1 | 35.3 | 9.2 | 3.1 | 45.3 | — | .3 | .2 | .2 | 72.4 |
| 422120 | Stationery & office supplies whlse | 6 260 | 19 572 837 | 1.8 | 1.1 | 35.3 | 9.2 | 3.1 | 45.3 | — | .3 | .2 | .2 | 72.4 |
| 42213 | Industrial & personal service paper whlse | 4 588 | 26 441 166 | 4.5 | 22.0 | 8.4 | 24.2 | 21.6 | 14.7 | .5 | .4 | .9 | 2.9 | 71.4 |
| 422130 | Industrial & personal service paper whlse | 4 588 | 26 441 166 | 4.5 | 22.0 | 8.4 | 24.2 | 21.6 | 14.7 | .5 | .4 | .9 | 2.9 | 71.4 |
| 4222 | Drugs, & druggists' sundries whlse | 7 250 | 107 379 498 | 3.0 | .1 | 62.7 | 11.8 | .3 | 18.0 | .1 | 1.0 | — | .2 | 81.4 |
| 42221 | Drugs, & druggists' sundries whlse | 7 250 | 107 379 498 | 3.0 | .1 | 62.7 | 11.8 | .3 | 18.0 | .1 | 1.0 | — | .2 | 81.4 |
| 422210 | Drugs, & druggists' sundries whlse | 7 250 | 107 379 498 | 3.0 | .1 | 62.7 | 11.8 | .3 | 18.0 | .1 | 1.0 | — | .2 | 81.4 |
| 4222101 | General-line drugs whlse | 3 283 | 79 946 995 | 1.2 | .1 | 66.5 | 9.4 | .3 | 18.0 | .1 | 1.0 | — | .3 | 88.3 |
| 4222102 | Specialty-line drug, pharmaceutical, cosmetic, & toiletries whlse | 3 967 | 27 432 503 | 10.3 | .1 | 47.0 | 22.3 | .6 | 18.0 | .2 | 1.0 | — | .4 | 61.3 |

See footnotes at end of table.

Table 1. Sales by Class of Customer for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Percent distribution of sales by class of customer ¹ | | | | | | | | | | Coverage ² |
|------------|--|-------------------------|-----------------|---|--|---|---|--|--|------------------------|--|--------------------------|---|-----------------------|
| | | | | Export sales | Restaurants, hotels, food services, and contract feeding | Retailers and repair shops for resale or repair | Other wholesale establishments for resale | Industrial users for production (mining and manufacturing) | Business users for consumption, not for resale | Farmers (for farm use) | Household consumers and individual users | Builders and contractors | Governmental bodies (Federal, state, and local) | |
| | Merchant wholesalers—Con. | | | | | | | | | | | | | |
| 422 | Wholesale trade, nondurable goods—Con. | | | | | | | | | | | | | |
| 4223 | Apparel, piece goods, & notions whsle | 16 964 | 84 358 265 | 5.2 | .3 | 60.8 | 26.3 | 3.6 | 2.4 | — | .6 | .1 | .6 | 64.9 |
| 42231 | Piece goods, notions, & other dry goods whsle | 4 628 | 14 151 550 | 10.8 | .5 | 13.9 | 45.9 | 20.5 | 6.3 | — | .4 | .2 | 1.5 | 64.3 |
| 422310 | Piece goods, notions, & other dry goods whsle | 4 628 | 14 151 550 | 10.8 | .5 | 13.9 | 45.9 | 20.5 | 6.3 | — | .4 | .2 | 1.5 | 64.3 |
| 4223101 | Piece goods—jobbers | 3 345 | 11 726 039 | 12.0 | .6 | 13.1 | 46.4 | 20.6 | 5.6 | — | .4 | .2 | 1.2 | 65.2 |
| 4223102 | Notions & other dry goods whsle | 1 283 | 2 425 511 | 4.4 | .3 | 18.3 | 43.2 | 20.0 | 9.8 | — | .6 | .3 | 3.1 | 60.2 |
| 42232 | Men's & boys' clothing & furnishings whsle | 4 144 | 22 684 344 | 5.2 | .4 | 62.4 | 26.4 | .5 | 3.2 | — | .6 | .2 | 1.1 | 66.3 |
| 422320 | Men's & boys' clothing & furnishings whsle | 4 144 | 22 684 344 | 5.2 | .4 | 62.4 | 26.4 | .5 | 3.2 | — | .6 | .2 | 1.1 | 66.3 |
| 42233 | Women's, children's, & infants' clothing & accessories whsle | 6 781 | 29 520 620 | 2.7 | .3 | 71.6 | 23.8 | .2 | 1.0 | — | .3 | — | .1 | 63.2 |
| 422330 | Women's, children's, & infants' clothing & accessories whsle | 6 781 | 29 520 620 | 2.7 | .3 | 71.6 | 23.8 | .2 | 1.0 | — | .3 | — | .1 | 63.2 |
| 42234 | Footwear whsle | 1 411 | 18 001 751 | 4.7 | .2 | 77.7 | 15.2 | .1 | .5 | — | 1.4 | — | .3 | 66.3 |
| 422340 | Footwear whsle | 1 411 | 18 001 751 | 4.7 | .2 | 77.7 | 15.2 | .1 | .5 | — | 1.4 | — | .3 | 66.3 |
| 4224 | Grocery & related products whsle | 33 343 | 330 210 735 | 5.2 | 30.9 | 35.5 | 21.1 | 2.7 | 1.5 | .1 | .5 | — | 2.6 | 78.6 |
| 42241 | General-line grocery whsle | 3 390 | 93 941 524 | 1.0 | 34.7 | 51.6 | 6.8 | — | .9 | — | .6 | — | 4.3 | 79.3 |
| 422410 | General-line grocery whsle | 3 390 | 93 941 524 | 1.0 | 34.7 | 51.6 | 6.8 | — | .9 | — | .6 | — | 4.3 | 79.3 |
| 4224101 | General-line grocery whsle, voluntary group | 186 | 16 156 029 | .1 | 3.5 | 89.3 | 6.5 | — | — | — | .1 | — | .4 | 69.2 |
| 4224102 | General-line grocery whsle, retail cooperative | 211 | 16 142 440 | .6 | 3.4 | 87.3 | 8.4 | — | — | — | .1 | — | .1 | 72.1 |
| 4224103 | Other general-line grocery whsle | 2 993 | 61 643 055 | 1.3 | 48.5 | 35.4 | 6.5 | .1 | 1.2 | — | .8 | — | 6.1 | 83.8 |
| 42242 | Packaged frozen food whsle | 2 897 | 44 782 680 | 9.2 | 58.9 | 10.2 | 16.4 | .6 | 1.7 | — | .2 | — | 2.8 | 81.1 |
| 422420 | Packaged frozen food whsle | 2 897 | 44 782 680 | 9.2 | 58.9 | 10.2 | 16.4 | .6 | 1.7 | — | .2 | — | 2.8 | 81.1 |
| 42243 | Dairy products, (except dried or canned) whsle | 2 174 | 20 315 524 | 2.4 | 20.1 | 22.8 | 33.0 | 19.2 | .6 | .4 | .8 | — | .7 | 72.7 |
| 422430 | Dairy products, (except dried or canned) whsle | 2 174 | 20 315 524 | D | 20.1 | 22.8 | 33.0 | 19.2 | .6 | .4 | .8 | — | .7 | 72.7 |
| 4224301 | Raw milk whsle | 138 | — | D | D | D | D | D | D | D | D | D | D | D |
| 4224302 | Dairy product (except raw milk) whsle | 2 036 | — | D | D | D | D | D | D | D | D | D | D | D |
| 42244 | Poultry & poultry product whsle | 873 | 10 721 436 | 20.8 | 25.5 | 12.5 | 34.8 | 3.7 | .8 | .4 | .2 | — | 1.2 | 85.2 |
| 422440 | Poultry & poultry product whsle | 873 | 10 721 436 | 20.8 | 25.5 | 12.5 | 34.8 | 3.7 | .8 | .4 | .2 | — | 1.2 | 85.2 |
| 4224401 | Live poultry whsle | 45 | — | D | D | D | D | D | D | D | D | D | D | D |
| 4224402 | Poultry & poultry product (except live) whsle | 828 | — | D | D | D | D | D | D | D | D | D | D | D |
| 42245 | Confectionery whsle | 1 962 | 7 539 889 | 5.7 | 8.2 | 45.0 | 35.2 | 2.1 | 2.3 | — | .7 | — | .8 | 81.0 |
| 422450 | Confectionery whsle | 1 962 | 7 539 889 | 5.7 | 8.2 | 45.0 | 35.2 | 2.1 | 2.3 | — | .7 | — | .8 | 81.0 |
| 42246 | Fish & seafood whsle | 2 828 | 11 998 240 | 13.8 | 33.6 | 14.5 | 35.8 | .7 | .5 | — | .9 | — | .2 | 71.3 |
| 422460 | Fish & seafood whsle | 2 828 | 11 998 240 | 13.8 | 33.6 | 14.5 | 35.8 | .7 | .5 | — | .9 | — | .2 | 71.3 |
| 42247 | Meat & meat product whsle | 3 147 | 26 899 437 | 5.8 | 35.7 | 33.9 | 21.5 | 1.3 | .5 | — | .5 | — | .8 | 77.6 |
| 422470 | Meat & meat product whsle | 3 147 | 26 899 437 | 5.8 | 35.7 | 33.9 | 21.5 | 1.3 | .5 | — | .5 | — | .8 | 77.6 |
| 42248 | Fresh fruit & vegetable whsle | 5 474 | 40 417 798 | 7.2 | 20.2 | 25.4 | 42.4 | .8 | 2.5 | .2 | .3 | — | .9 | 78.6 |
| 422480 | Fresh fruit & vegetable whsle | 5 474 | 40 417 798 | 7.2 | 20.2 | 25.4 | 42.4 | .8 | 2.5 | .2 | .3 | — | .9 | 78.6 |
| 42249 | Other grocery & related products whsle | 10 598 | 73 594 207 | 3.5 | 17.9 | 45.9 | 21.8 | 4.8 | 2.4 | — | .6 | — | 3.0 | 78.1 |
| 422490 | Other grocery & related products whsle | 10 598 | 73 594 207 | 3.5 | 17.9 | 45.9 | 21.8 | 4.8 | 2.4 | — | .6 | — | 3.0 | 78.1 |
| 4224901 | Coffee, tea, & spice whsle | 1 420 | 7 087 834 | 1.7 | 14.0 | 8.3 | 57.7 | 12.8 | 4.6 | — | .3 | — | .5 | 78.8 |
| 4224902 | Bread & baked goods whsle | 2 187 | 5 821 864 | .7 | 20.1 | 62.3 | 14.8 | .5 | .3 | — | .7 | — | .7 | 73.7 |
| 4224903 | Soft drinks whsle | 2 026 | 7 507 631 | 1.2 | 10.3 | 50.3 | 30.7 | .2 | 4.1 | — | .1 | — | 1.0 | 75.0 |
| 4224904 | Canned goods whsle | 957 | 10 184 930 | 5.7 | 23.3 | 26.8 | 21.7 | 3.1 | 2.8 | — | .3 | — | 16.2 | 68.2 |
| 4224905 | Food & beverage basic materials whsle | 512 | 2 687 268 | 11.0 | 12.6 | 10.7 | 18.9 | 32.0 | 12.4 | .3 | .7 | — | 1.4 | 77.8 |
| 4224906 | Other grocery specialties whsle | 3 496 | 40 304 680 | 3.7 | 18.9 | 55.6 | 15.3 | 3.4 | 1.3 | — | .4 | — | 1.4 | 81.6 |
| 4225 | Farm-product raw material whsle | 8 849 | 132 883 554 | 38.9 | .8 | .7 | 28.9 | 13.2 | 2.3 | 14.5 | .4 | .1 | .2 | 82.5 |
| 42251 | Grain & field bean whsle | 6 434 | 105 267 322 | 42.6 | .5 | .8 | 27.6 | 10.3 | 2.3 | 15.1 | .5 | .1 | .2 | 85.0 |
| 422510 | Grain & field bean whsle | 6 434 | 105 267 322 | 42.6 | .5 | .8 | 27.6 | 10.3 | 2.3 | 15.1 | .5 | .1 | .2 | 85.0 |
| 42252 | Livestock whsle | 1 133 | 8 630 445 | 1.5 | 7.6 | .2 | 40.4 | 14.8 | .6 | 34.7 | .2 | — | — | 74.8 |
| 422520 | Livestock whsle | 1 133 | 8 630 445 | 1.5 | 7.6 | .2 | 40.4 | 14.8 | .6 | 34.7 | .2 | — | — | 74.8 |
| 42259 | Other farm product raw material whsle | 1 282 | 18 985 787 | 32.4 | .1 | .5 | 31.7 | 31.8 | 2.7 | .7 | .1 | — | — | 72.6 |
| 422590 | Other farm product raw material whsle | 1 282 | 18 985 787 | 32.4 | .1 | .5 | 31.7 | 31.8 | 2.7 | .7 | .1 | — | — | 72.6 |
| 4225901 | Hides, skins, & pelts whsle | 234 | 1 911 853 | 69.1 | — | 1.2 | 11.9 | 16.5 | 1.1 | — | .1 | — | .1 | 78.5 |
| 4225902 | Leaf tobacco whsle | 118 | 2 093 201 | 49.0 | — | .1 | 17.1 | 22.5 | 11.1 | — | .1 | — | — | 60.2 |
| 4225903 | Wool, wool tops, & mohair whsle | 61 | 145 997 | 8.7 | — | .1 | 43.0 | 43.6 | 2.3 | 1.5 | .5 | .2 | .1 | 71.2 |
| 4225904 | Cotton whsle | 244 | 9 922 477 | 33.0 | — | .5 | 20.6 | 42.8 | 2.5 | .6 | — | — | — | 77.9 |
| 4225905 | Other farm-product raw material whsle | 625 | 4 912 259 | 7.9 | .3 | .3 | 73.4 | 15.6 | .5 | 1.5 | .2 | .1 | .1 | 64.8 |

See footnotes at end of table.

WHOLESALE TRADE—SUBJECT SERIES

SALES BY CLASS OF CUSTOMER 17

Table 1. Sales by Class of Customer for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Percent distribution of sales by class of customer ¹ | | | | | | | | | | Coverage ² |
|------------|---|-------------------------|-----------------|---|--|---|---|--|--|------------------------|--|--------------------------|---|-----------------------|
| | | | | Export sales | Restaurants, hotels, food services, and contract feeding | Retailers and repair shops for resale or repair | Other wholesale establishments for resale | Industrial users for production (mining and manufacturing) | Business users for consumption, not for resale | Farmers (for farm use) | Household consumers and individual users | Builders and contractors | Governmental bodies (Federal, state, and local) | |
| | Merchant wholesalers—Con. | | | | | | | | | | | | | |
| 422 | Wholesale trade, nondurable goods—Con. | | | | | | | | | | | | | |
| 4226 | Chemical & allied products whlsl..... | 12 249 | 56 048 362 | 12.2 | 1.4 | 1.4 | 17.7 | 49.8 | 11.2 | .4 | .4 | 3.4 | 2.2 | 79.5 |
| 42261 | Plastics materials & basic forms & shapes whlsl..... | 3 357 | 16 733 225 | 11.6 | 2.4 | 1.8 | 23.5 | 44.8 | 7.8 | .2 | .4 | 6.1 | 1.4 | 79.6 |
| 422610 | Plastics materials & basic forms & shapes whlsl..... | 3 357 | 16 733 225 | 11.6 | 2.4 | 1.8 | 23.5 | 44.8 | 7.8 | .2 | .4 | 6.1 | 1.4 | 79.6 |
| 42269 | Other chemical & allied products whlsl..... | 8 892 | 39 315 137 | 12.4 | 1.0 | 1.3 | 15.2 | 51.8 | 12.6 | .4 | .4 | 2.2 | 2.6 | 79.5 |
| 422690 | Other chemical & allied products whlsl..... | 8 892 | 39 315 137 | 12.4 | 1.0 | 1.3 | 15.2 | 51.8 | 12.6 | .4 | .4 | 2.2 | 2.6 | 79.5 |
| 4226901 | Industrial gases (except LP) whlsl..... | 804 | 1 432 921 | 2.0 | 3.6 | 8.7 | 11.9 | 35.5 | 19.8 | 1.7 | 2.8 | 7.6 | 6.5 | 61.5 |
| 4226902 | Other chemical & allied products whlsl..... | 8 088 | 37 882 216 | 12.7 | .9 | 1.1 | 15.3 | 52.3 | 12.4 | .4 | .3 | 2.0 | 2.5 | 80.2 |
| 4227 | Petroleum & petroleum products whlsl .. | 19 770 | 139 507 960 | 4.5 | .1 | 17.6 | 53.3 | 6.9 | 7.6 | 3.3 | 2.6 | 1.7 | 2.3 | 74.7 |
| 42271 | Petroleum bulk stations & terminals .. | 16 729 | 192 443 546 | 3.1 | .1 | 18.4 | 51.6 | 7.2 | 7.9 | 4.2 | 3.2 | 1.9 | 2.3 | 80.8 |
| 422710 | Petroleum bulk stations & terminals .. | 16 729 | 192 443 546 | 3.1 | .1 | 18.4 | 51.6 | 7.2 | 7.9 | 4.2 | 3.2 | 1.9 | 2.3 | 80.8 |
| 4227101 | Petroleum bulk stations & terminals (except LP) .. | 16 337 | 188 515 507 | 3.1 | .1 | 18.6 | 50.7 | 7.2 | 8.2 | 4.4 | 3.3 | 2.0 | 2.3 | 81.5 |
| 42271011 | Petroleum bulk stations (except LP) .. | 5 784 | 43 727 608 | .9 | .2 | 32.3 | 22.1 | 8.9 | 12.6 | 9.1 | 6.5 | 4.1 | 3.3 | 74.2 |
| 42271012 | Petroleum bulk terminals (except LP) .. | 1553 | 144 787 899 | 4.9 | — | 7.4 | 74.2 | 5.9 | 4.6 | .5 | .6 | .3 | 1.5 | 88.6 |
| 4227102 | Liquefied petroleum bulk stations & terminals .. | 392 | 3 928 039 | 2.3 | .1 | 12.6 | 76.0 | 7.6 | .9 | .1 | .1 | — | .2 | 66.2 |
| 42272 | Petroleum & petroleum prod whlsl (exc bulk stations & terminals) .. | 3 041 | 47 064 414 | 8.1 | — | 15.6 | 57.7 | 6.2 | 6.8 | .8 | 1.3 | 1.2 | 2.2 | 62.8 |
| 422720 | Petroleum & petroleum prod whlsl (exc bulk stations & terminals) .. | 3 041 | 47 064 414 | 8.1 | — | 15.6 | 57.7 | 6.2 | 6.8 | .8 | 1.3 | 1.2 | 2.2 | 62.8 |
| 4228 | Beer, wine, & distilled alcoholic beverage whlsl .. | 4 476 | 58 311 981 | .6 | 25.4 | 55.6 | 17.5 | .1 | .1 | — | .3 | — | .4 | 82.8 |
| 42281 | Beer & ale whlsl .. | 2 945 | 33 616 795 | .2 | 25.8 | 58.5 | 14.7 | — | .2 | — | .4 | — | .3 | 86.0 |
| 422810 | Beer & ale whlsl .. | 2 945 | 33 616 795 | .2 | 25.8 | 58.5 | 14.7 | — | .2 | — | .4 | — | .3 | 86.0 |
| 42282 | Wine & distilled alcoholic beverage whlsl .. | 1 531 | 24 695 186 | 1.3 | 25.0 | 51.3 | 21.6 | .1 | — | — | .2 | — | .5 | 78.5 |
| 422820 | Wine & distilled alcoholic beverage whlsl .. | 1 531 | 24 695 186 | 1.3 | 25.0 | 51.3 | 21.6 | .1 | — | — | .2 | — | .5 | 78.5 |
| 4228201 | Wine & distilled alcoholic bev (licensed operation) whlsl .. | 1 409 | 24 314 784 | 1.3 | 25.0 | 51.1 | 21.8 | .1 | — | — | .2 | — | .5 | 78.3 |
| 4228202 | Wine & distilled alcoholic beverage (state operated) whlsl .. | 122 | 380 402 | — | 24.8 | 58.1 | 12.0 | — | — | — | 4.8 | — | .4 | 91.3 |
| 4229 | Miscellaneous nondurable goods whlsl .. | 29 364 | 143 158 364 | 10.9 | 2.5 | 42.9 | 29.1 | 2.9 | 2.6 | 6.5 | .6 | .4 | 1.5 | 70.2 |
| 42291 | Farm supplies whlsl .. | 6 437 | 32 607 159 | 13.1 | .2 | 20.8 | 30.3 | 1.7 | 4.2 | 27.8 | .4 | .8 | .5 | 71.7 |
| 422910 | Farm supplies whlsl .. | 6 437 | 32 607 159 | 13.1 | .2 | 20.8 | 30.3 | 1.7 | 4.2 | 27.8 | .4 | .8 | .5 | 71.7 |
| 4229101 | Farm supplies—farm dealers .. | 3 363 | 9 641 439 | 2.4 | — | 5 | 1.7 | .4 | .3 | 94.3 | .3 | — | .5 | 59.7 |
| 4229102 | Farm supplies—whlsl distributors .. | 3 074 | 22 965 720 | 16.7 | .3 | 27.5 | 39.7 | 2.1 | 5.4 | 6.0 | .5 | 1.1 | .7 | 76.8 |
| 42292 | Book, periodical, & newspaper whlsl .. | 3 257 | 17 022 288 | 6.7 | .6 | 60.3 | 17.2 | .4 | 4.5 | — | 1.0 | .2 | 9.1 | 66.3 |
| 422920 | Book, periodical, & newspaper whlsl .. | 3 257 | 17 022 288 | 6.7 | .6 | 60.3 | 17.2 | .4 | 4.5 | — | 1.0 | .2 | 9.1 | 66.3 |
| 42293 | Flower, nursery stock, & florists' supplies whlsl .. | 3 654 | 7 244 856 | 2.7 | .6 | 53.3 | 41.4 | .2 | .7 | .2 | .5 | .2 | .2 | 75.1 |
| 422930 | Flower, nursery stock, & florists' supplies whlsl .. | 3 654 | 7 244 856 | 2.7 | .6 | 53.3 | 41.4 | .2 | .7 | .2 | .5 | .2 | .2 | 75.1 |
| 42294 | Tobacco & tobacco product whlsl .. | 1 466 | 31 656 394 | .6 | 4.3 | 79.7 | 14.0 | .1 | .4 | — | .5 | — | .5 | 84.0 |
| 422940 | Tobacco & tobacco product whlsl .. | 1 466 | 31 656 394 | .6 | 4.3 | 79.7 | 14.0 | .1 | .4 | — | .5 | — | .5 | 84.0 |
| 42295 | Paint, varnish, & supplies whlsl .. | 1 630 | 3 370 442 | 1.7 | 1.8 | 57.9 | 16.2 | 11.2 | 8.1 | — | .5 | 1.6 | .9 | 64.1 |
| 422950 | Paint, varnish, & supplies whlsl .. | 1 630 | 3 370 442 | 1.7 | 1.8 | 57.9 | 16.2 | 11.2 | 8.1 | — | .5 | 1.6 | .9 | 64.1 |
| 4229501 | Paint, varnish, & supplies whlsl .. | 1 630 | 3 370 442 | 1.7 | 1.8 | 57.9 | 16.2 | 11.2 | 8.1 | — | .5 | 1.6 | .9 | 64.1 |
| 42299 | Other miscellaneous nondurable goods whlsl .. | 12 920 | 51 257 225 | 21.3 | 3.9 | 19.4 | 44.0 | 7.0 | 2.6 | .2 | .6 | .4 | .6 | 61.6 |
| 422990 | Other miscellaneous nondurable goods whlsl .. | 12 920 | 51 257 225 | 21.3 | 3.9 | 19.4 | 44.0 | 7.0 | 2.6 | .2 | .6 | .4 | .6 | 61.6 |
| 4229901 | Art goods whlsl .. | 3 976 | 7 426 099 | 4.6 | 1.0 | 46.0 | 38.3 | .6 | 6.1 | — | 2.4 | .2 | .7 | 65.3 |
| 4229902 | General merchandise (nondurable goods) whlsl .. | 2 842 | 33 181 350 | 30.3 | 5.6 | 7.3 | 51.1 | 3.4 | 1.1 | .1 | .1 | .4 | .6 | 60.9 |
| 4229903 | Textile bags, bagging, & burlap whlsl .. | 400 | 723 184 | 4.9 | 1.6 | 18.3 | 55.3 | 6.3 | 5.9 | 4.0 | .5 | 1.1 | 2.1 | 63.4 |
| 4229904 | Other nondurable goods whlsl .. | 5 702 | 9 926 592 | 5.9 | .8 | 38.4 | 24.3 | 24.0 | 4.5 | .4 | .6 | .5 | .7 | 61.2 |

See footnotes at end of table.

Table 1. Sales by Class of Customer for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Percent distribution of sales by class of customer ¹ | | | | | | | | | Coverage ² | |
|------------|---|-------------------------|-----------------|---|--|---|---|--|--|------------------------|--|--------------------------|-----------------------|------|
| | | | | Export sales | Restaurants, hotels, food services, and contract feeding | Retailers and repair shops for resale or repair | Other wholesale establishments for resale | Industrial users for production (mining and manufacturing) | Business users for consumption, not for resale | Farmers (for farm use) | Household consumers and individual users | Builders and contractors | | |
| | Manufacturers' sales branches and sales offices | 1'29 305 | 1'258 874 769 | 2.8 | 1.3 | 40.8 | 26.9 | 12.6 | 12.2 | .3 | .3 | 1.5 | 1.4 | 75.3 |
| 421 | Wholesale trade, durable goods | 1'17 228 | 1'707 565 616 | 3.3 | .3 | 46.9 | 17.1 | 11.7 | 16.7 | — | .2 | 2.2 | 1.5 | 80.9 |
| 4211 | Motor vehicle & motor vehicle parts & supplies whlse | 1 425 | 291 207 541 | 1.7 | — | 83.5 | 12.5 | .8 | 1.2 | — | — | — | .1 | 92.7 |
| 42111 | Automobile & other motor vehicle whlse | 380 | 255 902 304 | 1.5 | — | 84.8 | 12.3 | .3 | .9 | — | — | — | .1 | 95.8 |
| 421110 | Automobile & other motor vehicle whlse | 380 | 255 902 304 | 1.5 | — | 84.8 | 12.3 | .3 | .9 | — | — | — | .1 | 95.8 |
| 4211101 | Automobile & motorcycle whlse | 124 | 95 851 919 | 1.4 | — | 65.9 | 31.8 | .8 | .2 | — | — | — | — | 96.1 |
| 4211102 | Bus & recreational vehicle whlse | 14 | D | D | D | D | D | D | D | D | D | D | D | D |
| 4211103 | Light truck & van (14,000 lb or less) whlse | 99 | 152 661 486 | 1.6 | — | 98.4 | — | — | — | — | — | — | — | 96.5 |
| 4211104 | Medium truck & tractor (14,001 lb to 26,000 lb) whlse | 20 | D | D | D | D | D | D | D | D | D | D | D | D |
| 4211105 | Heavy truck & tractor (over 26,000 lb) whlse | 123 | D | D | D | D | D | D | D | D | D | D | D | D |
| 42112 | Motor vehicle supplies & new parts whlse | 895 | 25 607 316 | 4.0 | — | 63.3 | 18.5 | 8.5 | 5.1 | — | — | .1 | .5 | 71.1 |
| 421120 | Motor vehicle supplies & new parts whlse | 895 | 25 607 316 | 4.0 | — | 63.3 | 18.5 | 8.5 | 5.1 | — | — | .1 | .5 | 71.1 |
| 4211201 | Motor vehicle supplies & new parts—warehouse distributors | 343 | 6 640 896 | 1.5 | — | 1.1 | 76.2 | 21.1 | — | — | — | — | — | 62.5 |
| 4211202 | Motor vehicle supplies & new parts—jobbers | 541 | 18 824 469 | 4.8 | — | 82.5 | 1.3 | 4.8 | 5.8 | — | — | .1 | .6 | 73.9 |
| 4211203 | Petroleum products marketing equipment whlse | 11 | 141 951 | 1.2 | — | — | 1.7 | 4.2 | 89.7 | — | — | 1.3 | 1.9 | 94.7 |
| 42113 | Tire & tube whlse | 150 | 9 697 921 | .7 | — | 91.7 | 5.0 | .4 | .6 | — | 1.0 | .1 | .5 | 66.1 |
| 421130 | Tire & tube whlse | 150 | 9 697 921 | .7 | — | 91.7 | 5.0 | .4 | .6 | — | 1.0 | .1 | .5 | 66.1 |
| 4212 | Furniture & home furnishings whlse | 485 | 21 729 080 | 2.6 | 2.3 | 56.1 | 11.8 | 6.3 | 11.7 | — | 1.0 | 5.7 | 2.5 | 69.5 |
| 42121 | Furniture whlse | 247 | 7 242 080 | .6 | 3.6 | 48.5 | 16.0 | 2.6 | 22.4 | — | .1 | .2 | 5.9 | 81.3 |
| 421210 | Furniture whlse | 247 | 7 242 080 | .6 | 3.6 | 48.5 | 16.0 | 2.6 | 22.4 | — | .1 | .2 | 5.9 | 81.3 |
| 4212101 | Household & lawn furniture whlse | 91 | 1 584 873 | 3.0 | 8.2 | 53.9 | 26.4 | 6.2 | 1.6 | — | .5 | — | .2 | 76.8 |
| 4212102 | Office & business furniture whlse | 156 | 5 657 207 | — | 2.4 | 47.1 | 13.3 | 1.6 | 27.8 | — | .2 | 7.4 | 82.6 | — |
| 42122 | Home furnishings whlse | 238 | 14 487 000 | 3.9 | 1.5 | 61.0 | 9.1 | 8.6 | 4.8 | — | 1.5 | 9.2 | .4 | 63.6 |
| 421220 | Home furnishings whlse | 238 | 14 487 000 | 3.9 | 1.5 | 61.0 | 9.1 | 8.6 | 4.8 | — | 1.5 | 9.2 | .4 | 63.6 |
| 4212201 | Household china, glassware, & crockery whlse | 14 | 597 661 | 9.4 | — | 42.7 | 47.3 | — | .6 | — | — | — | — | 81.1 |
| 4212202 | Linens, domestics, draperies, & curtains whlse | 102 | 5 437 338 | 6.1 | .8 | 57.0 | 13.5 | 8.5 | 8.9 | — | 3.7 | .5 | 1.0 | 60.7 |
| 4212203 | Floor coverings whlse | 96 | 7 864 637 | 1.7 | 2.2 | 63.5 | 2.5 | 10.3 | 3.0 | — | .3 | 16.5 | — | 63.9 |
| 4212204 | Other home furnishings whlse | 26 | 587 364 | 6.3 | — | 84.6 | 8.6 | .2 | .1 | — | — | — | — | 69.3 |
| 4213 | Lumber & other construction materials whlse | 1 728 | 21 380 553 | 2.3 | — | 10.4 | 42.7 | 10.1 | 3.5 | .1 | .4 | 29.8 | .6 | 69.3 |
| 42131 | Lumber, plywood, millwork, & wood panel whlse | 501 | 10 261 254 | 3.8 | — | 15.9 | 53.8 | 10.8 | .7 | — | .5 | 14.0 | .4 | 70.6 |
| 421310 | Lumber, plywood, millwork, & wood panel whlse | 501 | 10 261 254 | 3.8 | — | 15.9 | 53.8 | 10.8 | .7 | — | .5 | 14.0 | .4 | 70.6 |
| 4213101 | Lumber without yard whlse | 42 | 2 568 618 | 8.7 | — | 8.3 | 67.5 | 12.6 | .9 | — | — | 1.9 | — | 60.9 |
| 4213102 | Lumber with yard whlse | 96 | 2 240 878 | 5.6 | — | 15.3 | 46.6 | 17.3 | 1.4 | .1 | .4 | 11.8 | 1.4 | 76.3 |
| 4213103 | Plywood, veneer, millwork, & wood panel whlse | 363 | 5 451 758 | 1.0 | — | 19.2 | 51.5 | 7.3 | .3 | — | .7 | 19.7 | .1 | 72.8 |
| 42132 | Brick, stone, & related construction materials whlse | 761 | 5 848 872 | .3 | — | 5.8 | 25.8 | 13.4 | 12.1 | .3 | .4 | 41.0 | 1.0 | 61.9 |
| 421320 | Brick, stone, & related construction materials whlse | 761 | 5 848 872 | .3 | — | 5.8 | 25.8 | 13.4 | 12.1 | .3 | .4 | 41.0 | 1.0 | 61.9 |
| 4213201 | Brick, block, tile, clay/cement sewer pipe whlse | 431 | 2 150 812 | — | — | 13.5 | 30.6 | 1.6 | .3 | — | .9 | 52.3 | .7 | 61.4 |
| 4213202 | Sand, gravel, & stone whlse | 88 | 309 282 | .3 | — | .9 | 1.8 | 9.4 | 7.6 | 1.1 | 2.0 | 65.6 | 11.3 | 60.4 |
| 4213203 | Cement, lime, & related products whlse | 242 | 3 388 778 | .4 | — | 1.4 | 24.9 | 21.1 | 19.8 | .3 | — | 31.7 | .3 | 62.3 |
| 42133 | Roofing, siding, & insulation material whlse | 222 | 3 268 532 | .6 | — | 1.4 | 38.3 | 2.8 | .3 | — | — | 56.1 | .4 | 81.8 |
| 421330 | Roofing, siding, & insulation material whlse | 222 | 3 268 532 | .6 | — | 1.4 | 38.3 | 2.8 | .3 | — | — | 56.1 | .4 | 81.8 |
| 4213301 | Roofing, siding, & insulation material whlse | 222 | 3 268 532 | .6 | — | 1.4 | 38.3 | 2.8 | .3 | — | — | 56.1 | .4 | 81.8 |
| 42139 | Other construction materials whlse | 244 | 2 001 895 | 3.8 | — | 11.5 | 36.8 | 11.8 | 1.6 | — | .3 | 32.8 | 1.5 | 64.0 |
| 421390 | Other construction materials whlse | 244 | 2 001 895 | 3.8 | — | 11.5 | 36.8 | 11.8 | 1.6 | — | .3 | 32.8 | 1.5 | 64.0 |
| 4213901 | Flat glass & other construction glass whlse | 97 | 712 348 | — | — | 14.7 | 17.8 | 23.4 | 4.1 | — | .5 | 37.3 | 2.2 | 62.8 |
| 4213902 | Other construction materials whlse | 147 | 1 289 547 | 5.8 | — | 9.8 | 46.9 | 5.5 | .3 | .1 | .1 | 30.4 | 1.1 | 64.6 |
| 4214 | Professional & commercial equipment & supplies whlse | 3 160 | 112 786 674 | 3.7 | .4 | 7.4 | 25.2 | 5.9 | 51.9 | — | .3 | .5 | 4.8 | 76.3 |
| 42141 | Photographic equipment & supplies whlse | 74 | 8 103 149 | 1.6 | — | 47.1 | 14.6 | 1.8 | 28.5 | — | .1 | — | 6.2 | 62.5 |
| 421410 | Photographic equipment & supplies whlse | 74 | 8 103 149 | 1.6 | — | 47.1 | 14.6 | 1.8 | 28.5 | — | .1 | — | 6.2 | 62.5 |
| 42142 | Office equipment whlse | 624 | 10 554 896 | .1 | 1.0 | 4.9 | 6.0 | 19.2 | 55.9 | — | 1.8 | 4.3 | 6.8 | 87.3 |
| 421420 | Office equipment whlse | 624 | 10 554 896 | .1 | 1.0 | 4.9 | 6.0 | 19.2 | 55.9 | — | 1.8 | 4.3 | 6.8 | 87.3 |

See footnotes at end of table.

Table 1. Sales by Class of Customer for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Percent distribution of sales by class of customer ¹ | | | | | | | | | Governmental bodies (Federal, state, and local) | Coverage ² |
|------------|---|-------------------------|-----------------|---|--------------|--|---|---|--|--|------------------------|--|---|-----------------------|
| | | | | Sales | Export sales | Restaurants, hotels, food services, and contract feeding | Retailers and repair shops for resale or repair | Other wholesale establishments for resale | Industrial users for production (mining and manufacturing) | Business users for consumption, not for resale | Farmers (for farm use) | Household consumers and individual users | Builders and contractors | |
| | Manufacturers' sales branches and sales offices—Con. | | | | | | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | | | | | | | |
| 4214 | Professional & commercial equipment & supplies whlse—Con. | | | | | | | | | | | | | |
| 42143 | Computer & computer peripheral equipment & software whlse | 1 713 | 72 042 268 | 3.9 | .1 | 5.4 | 30.5 | 5.3 | 50.3 | — | .1 | — | 4.4 | 77.5 |
| 421430 | Computer & computer peripheral equipment & software whlse | 1 713 | 72 042 268 | 3.9 | .1 | 5.4 | 30.5 | 5.3 | 50.3 | — | .1 | — | 4.4 | 77.5 |
| 4214301 | Computer & peripheral equipment whlse | 1 665 | 71 175 956 | 3.9 | .1 | 4.4 | 30.9 | 5.3 | 50.8 | — | .1 | — | 4.4 | 77.4 |
| 42143011 | Computers & peripheral equipment for resale | 476 | 27 387 050 | 11.4 | — | 7.7 | 80.2 | .1 | .4 | — | — | — | .1 | 68.6 |
| 42143012 | Computers & peripheral equipment for end use | 1 189 | 43 788 906 | .1 | .1 | 2.7 | 5.4 | 8.0 | 76.9 | — | .1 | .1 | 6.7 | 82.9 |
| 4214302 | Computer software (packaged) whlse | 48 | 866 312 | 1.5 | — | 77.6 | 5.7 | 3.0 | 9.4 | — | — | — | 2.9 | 86.8 |
| 42144 | Other commercial equipment whlse | 128 | 1 012 149 | 27.0 | 27.0 | 1.7 | 22.9 | 4.8 | 15.2 | .1 | .1 | .3 | .8 | 77.2 |
| 421440 | Other commercial equipment whlse | 128 | 1 012 149 | 27.0 | 27.0 | 1.7 | 22.9 | 4.8 | 15.2 | .1 | .1 | .3 | .8 | 77.2 |
| 4214401 | Restaurant & hotel equipment & supplies whlse | 38 | 420 448 | 21.6 | 62.3 | .8 | 9.9 | 4.3 | .3 | .2 | .2 | .3 | .1 | 73.1 |
| 4214402 | Store machines & equipment whlse | 90 | 591 701 | 30.6 | 4.1 | 2.3 | 31.3 | 5.2 | 24.9 | .1 | — | .4 | 1.2 | 80.2 |
| 42145 | Medical, dental, & hospital equipment & supplies whlse | 459 | 18 700 334 | 4.7 | — | 2.7 | 19.6 | .6 | 67.4 | — | .4 | .1 | 4.6 | 70.1 |
| 421450 | Medical, dental, & hospital equipment & supplies whlse | 459 | 18 700 334 | 4.7 | — | 2.7 | 19.6 | .6 | 67.4 | — | .4 | .1 | 4.6 | 70.1 |
| 4214501 | Surgical, medical, & hospital supplies whlse | 439 | 18 453 838 | 4.6 | — | 2.7 | 19.6 | .6 | 67.4 | — | .4 | .1 | 4.6 | 69.9 |
| 4214502 | Dental equipment & supplies whlse | 20 | 246 496 | 13.0 | — | 2.7 | 16.5 | — | 66.2 | — | .1 | — | 1.5 | 82.2 |
| 42146 | Ophthalmic goods whlse | 66 | 886 679 | 5.6 | — | 12.5 | 72.9 | 1.7 | 7.0 | — | .1 | .1 | .1 | 74.7 |
| 421460 | Ophthalmic goods whlse | 66 | 886 679 | 5.6 | — | 12.5 | 72.9 | 1.7 | 7.0 | — | .1 | .1 | .1 | 74.7 |
| 42149 | Other professional equipment & supplies whlse | 96 | 1 487 199 | 2.1 | — | 2.6 | 5.5 | 9.8 | 69.1 | — | — | 1.5 | 9.3 | 91.3 |
| 421490 | Other professional equipment & supplies whlse | 96 | 1 487 199 | 2.1 | — | 2.6 | 5.5 | 9.8 | 69.1 | — | — | 1.5 | 9.3 | 91.3 |
| 4214901 | Religious & school supplies whlse | 9 | 211 078 | — | — | 20.8 | 37.8 | — | 38.1 | — | — | 2.0 | 1.2 | 70.3 |
| 4214902 | Other professional equipment & supplies whlse | 87 | 1 276 121 | 2.4 | — | .4 | 1.5 | 11.1 | 72.9 | — | — | 1.5 | 10.3 | 94.8 |
| 4215 | Metal & mineral (except petroleum) whlse | 1 045 | 45 511 177 | 5.5 | .5 | .8 | 13.8 | 60.0 | 12.3 | — | .1 | 6.6 | .5 | 81.2 |
| 42151 | Metal service centers & offices | 1 004 | 40 775 671 | 4.7 | .6 | .9 | 15.6 | 61.2 | 8.9 | — | .1 | 7.4 | .5 | 80.1 |
| 421510 | Metal service centers & offices | 1 004 | 40 775 671 | 4.7 | .6 | .9 | 15.6 | 61.2 | 8.9 | — | .1 | 7.4 | .5 | 80.1 |
| 4215101 | Ferrous metal service centers & sales offices | 785 | 30 866 626 | 2.8 | .7 | .5 | 16.1 | 60.2 | 10.3 | .1 | .1 | 8.7 | .6 | 83.5 |
| 42151011 | Ferrous metal service centers | 517 | 8 999 281 | 4.3 | 2.5 | 1.4 | 15.7 | 53.0 | 9.7 | .2 | .1 | 11.9 | 1.1 | 77.6 |
| 42151012 | Ferrous metal sales offices | 268 | 21 867 345 | 2.3 | — | .1 | 16.2 | 62.8 | 10.5 | — | .1 | 7.5 | .5 | 85.9 |
| 4215102 | Nonferrous metal service centers & sales offices | 219 | 9 909 045 | 11.9 | .1 | 2.4 | 13.8 | 65.1 | 3.9 | — | — | 2.7 | .2 | 69.5 |
| 42151021 | Nonferrous metal service centers | 151 | 6 405 017 | 6.6 | .2 | 4.1 | 19.9 | 58.3 | 6.6 | — | — | 4.1 | .3 | 62.3 |
| 42151022 | Nonferrous metal sales offices | 68 | 3 504 028 | 19.2 | — | 5.5 | 74.4 | .3 | — | — | .7 | — | — | 82.7 |
| 42152 | Coal & other mineral & ore whlse | 41 | 4 735 506 | 11.0 | — | — | — | 50.6 | 38.3 | — | .1 | — | .1 | 90.7 |
| 421520 | Coal & other mineral & ore whlse | 41 | 4 735 506 | 11.0 | D | D | D | 50.6 | 38.3 | — | .1 | — | .1 | 90.7 |
| 4215201 | Coal whlse | 33 | D | D | D | D | D | D | D | D | D | D | D | D |
| 4215202 | Other mineral & ore whlse | 8 | D | D | D | D | D | D | D | D | D | D | D | D |
| 4216 | Electrical goods whlse | 4 235 | 109 430 432 | 5.1 | .8 | 8.2 | 19.3 | 12.2 | 49.8 | — | .4 | 2.2 | 2.1 | 64.6 |
| 42161 | Electrical apparatus & equip, wiring supp, & const material whlse | 1 608 | 25 132 554 | 1.9 | .1 | 4.2 | 47.9 | 29.1 | 11.1 | — | — | 1.8 | 3.8 | 60.6 |
| 421610 | Electrical apparatus & equip, wiring supp, & const material whlse | 1 608 | 25 132 554 | 1.9 | .1 | 4.2 | 47.9 | 29.1 | 11.1 | — | — | 1.8 | 3.8 | 60.6 |
| 42162 | Electrical appliance, television & radio set whlse | 131 | 9 429 517 | 2.2 | .9 | 60.1 | 19.3 | 3.2 | 2.8 | — | .2 | 10.7 | .7 | 76.5 |
| 421620 | Electrical appliance, television & radio set whlse | 131 | 9 429 517 | 2.2 | .9 | 60.1 | 19.3 | 3.2 | 2.8 | — | .2 | 10.7 | .7 | 76.5 |
| 42169 | Other electronic parts & equipment whlse | 2 496 | 74 868 361 | 6.5 | 1.0 | 1.7 | 10.3 | 8.2 | 69.0 | — | .5 | 1.1 | 1.8 | 64.4 |
| 421690 | Other electronic parts & equipment whlse | 2 496 | 74 868 361 | 6.5 | 1.0 | 1.7 | 10.3 | 8.2 | 69.0 | — | .5 | 1.1 | 1.8 | 64.4 |
| 4216901 | Communications equipment & supplies whlse | 1 884 | 48 149 700 | 8.2 | 1.5 | 1.7 | 5.7 | 1.5 | 76.7 | — | .7 | 1.5 | 2.5 | 66.4 |
| 4216902 | Electronic parts (excluding communications equipment) whlse | 612 | 26 718 661 | 3.2 | — | 1.6 | 19.3 | 21.4 | 53.9 | — | .1 | .2 | .4 | 60.8 |

See footnotes at end of table.

Table 1. Sales by Class of Customer for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Percent distribution of sales by class of customer ¹ | | | | | | | | | | Coverage ² |
|------------|---|-------------------------|-----------------|---|--|---|---|--|--|------------------------|--|--------------------------|---|-----------------------|
| | | | | Export sales | Restaurants, hotels, food services, and contract feeding | Retailers and repair shops for resale or repair | Other wholesale establishments for resale | Industrial users for production (mining and manufacturing) | Business users for consumption, not for resale | Farmers (for farm use) | Household consumers and individual users | Builders and contractors | Governmental bodies (Federal, state, and local) | |
| | Manufacturers' sales branches and sales offices—Con. | | | | | | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | | | | | | | |
| 4217 | Hardware, & plumbing & heating equipment & supplies whse | 767 | D | D | D | D | D | D | D | D | D | D | D | D |
| 421711 | Hardware whse..... | 255 | 7 531 815 | 1.2 | — | 44.2 | 20.8 | 4.5 | 24.7 | — | .1 | 4.2 | .3 | 85.3 |
| 421710 | Hardware whse..... | 255 | 7 531 815 | 1.2 | — | 44.2 | 20.8 | 4.5 | 24.7 | — | .1 | 4.2 | .3 | 85.3 |
| 42172 | Plumbing & heating equipment & supplies (hydronics) whse | 212 | 4 212 982 | 1.0 | — | 12.7 | 74.4 | 1.4 | .6 | — | .2 | 8.8 | .9 | 63.9 |
| 421720 | Plumbing & heating equipment & supplies (hydronics) whse | 212 | 4 212 982 | 1.0 | — | 12.7 | 74.4 | 1.4 | .6 | — | .2 | 8.8 | .9 | 63.9 |
| 42173 | Warm air heating & air-conditioning equipment & supplies whse | 221 | 3 572 401 | 2.9 | 1.1 | 33.0 | 3.4 | 4.6 | 10.5 | — | .1 | 37.5 | 7.0 | 61.8 |
| 421730 | Warm air heating & air-conditioning equipment & supplies whse | 221 | 3 572 401 | 2.9 | 1.1 | 33.0 | 3.4 | 4.6 | 10.5 | — | .1 | 37.5 | 7.0 | 61.8 |
| 42174 | Refrigeration equipment & supplies whse | 79 | D | D | D | D | D | D | D | D | D | D | D | D |
| 421740 | Refrigeration equipment & supplies whse | 79 | D | D | D | D | D | D | D | D | D | D | D | D |
| 4218 | Machinery, equipment, & supplies whse . | 4 120 | 75 691 801 | 8.2 | .1 | 19.6 | 15.0 | 44.8 | 5.6 | .4 | .7 | 2.4 | 3.3 | 75.7 |
| 42181 | Construction & mining (except petroleum) machinery & equip whse.. | 281 | 11 913 590 | 24.7 | — | 42.0 | 10.4 | 8.0 | 4.7 | .1 | — | 8.2 | 1.9 | 86.3 |
| 421810 | Construction & mining (except petroleum) machinery & equip whse | 281 | 11 913 590 | 24.7 | — | 42.0 | 10.4 | 8.0 | 4.7 | .1 | — | 8.2 | 1.9 | 86.3 |
| 42182 | Farm & garden machinery & equipment whse | 132 | 7 823 700 | 3.7 | .1 | 73.5 | 12.2 | 7.8 | .5 | 2.0 | — | — | .1 | 98.8 |
| 421820 | Farm & garden machinery & equipment whse | 132 | 7 823 700 | 3.7 | .1 | 73.5 | 12.2 | 7.8 | .5 | 2.0 | — | — | .1 | 98.8 |
| 4218201 | Farm machinery & equipment—farm dealers..... | 42 | D | D | D | D | D | D | D | D | D | D | D | D |
| 4218202 | Farm machinery & equipment—whse distributors | 70 | D | D | D | D | D | D | D | D | D | D | D | D |
| 4218203 | Lawn & garden machinery & equipment whse | 20 | 1 036 338 | 7.6 | — | 84.5 | 4.9 | — | 2.3 | — | — | — | .6 | 100.0 |
| 42183 | Industrial machinery & equipment whse | 2 332 | 25 170 814 | 5.7 | .3 | 2.9 | 14.0 | 70.6 | 3.1 | .1 | .1 | 1.2 | 2.1 | 71.5 |
| 421830 | Industrial machinery & equipment whse | 2 332 | 25 170 814 | 5.7 | .3 | 2.9 | 14.0 | 70.6 | 3.1 | .1 | .1 | 1.2 | 2.1 | 71.5 |
| 4218301 | Food-processing machinery & equipment whse | 33 | 337 285 | 7.9 | 15.7 | 9.7 | 3.6 | 60.6 | .7 | 1.4 | — | .1 | .3 | 74.8 |
| 4218302 | Hydraulic & pneumatic (fluid-power) machinery & equipment whse | 264 | 2 063 142 | .8 | .3 | 2.3 | 36.2 | 53.6 | 3.4 | .3 | .1 | 2.5 | .6 | 66.0 |
| 42183021 | Hydraulic & pneumatic pumps & motors whse | 204 | 1 185 714 | .8 | .5 | 3.9 | 31.7 | 51.5 | 5.6 | .5 | .1 | 4.4 | .9 | 63.4 |
| 42183022 | Hydraulic & pneumatic parts, accessories, & supplies whse | 60 | 877 428 | .6 | .1 | .3 | 41.7 | 56.2 | .7 | .1 | — | .2 | .1 | 69.6 |
| 4218303 | General-purpose industrial machinery & equipment whse | 679 | 7 711 350 | 6.8 | .1 | 2.1 | 11.4 | 70.5 | 1.9 | — | .1 | 1.9 | 5.3 | 77.6 |
| 4218304 | Metalworking machinery & equipment whse | 133 | 2 386 799 | 5.5 | — | 14.2 | 9.0 | 69.6 | 1.2 | — | — | .4 | .1 | 80.2 |
| 4218305 | Materials handling equipment whse | 188 | 2 721 654 | 4.7 | .3 | .6 | 38.0 | 41.7 | 10.5 | .4 | — | 1.8 | 2.0 | 72.4 |
| 4218306 | Oilwell, oil refinery, & pipeline mach, equip., & supplies whse | 599 | 2 860 833 | 3.8 | — | .1 | 4.2 | 88.5 | 2.4 | — | — | 1.0 | — | 76.9 |
| 4218307 | Other industrial machinery & equipment whse | 436 | 7 089 751 | 7.1 | — | 1.3 | 7.3 | 81.3 | 2.5 | .1 | — | — | .3 | 61.0 |
| 42184 | Industrial supplies whse | 1 097 | 23 846 292 | 2.2 | .1 | 1.6 | 21.4 | 72.9 | .6 | .1 | — | .7 | .4 | 64.2 |
| 421840 | Industrial supplies whse | 1 097 | 23 846 292 | 2.2 | .1 | 1.6 | 21.4 | 72.9 | .6 | .1 | — | .7 | .4 | 64.2 |
| 4218402 | Mechanical power transmission supplies whse | 301 | 5 311 517 | 8.5 | — | 4.3 | 26.6 | 59.4 | .1 | — | .1 | .1 | .9 | 63.8 |
| 4218403 | Welding supplies whse | 241 | 451 429 | — | 1.6 | 4.2 | 7.6 | 74.1 | 5.2 | .6 | .7 | 3.9 | 2.2 | 86.3 |
| 4218404 | Industrial containers & supplies whse | 57 | 4 145 874 | .3 | — | .1 | 70.4 | 28.8 | .2 | .1 | — | — | — | 68.5 |
| 4218405 | Industrial valves & fittings (except fluid-power) whse | 98 | 654 866 | 6.2 | — | 3.3 | 30.3 | 43.1 | 2.2 | .1 | .1 | 14.3 | .5 | 63.3 |
| 4218406 | Other industrial supplies whse | 400 | 13 282 606 | .2 | .1 | .7 | 2.7 | 95.0 | .6 | — | .1 | .3 | .2 | 62.4 |
| 42185 | Service establishment equipment & supplies whse | 182 | 3 466 042 | .7 | .2 | 2.8 | 22.2 | 1.1 | 53.9 | — | 12.4 | 6.4 | .5 | 92.9 |
| 421850 | Service establishment equipment & supplies whse | 182 | 3 466 042 | .7 | .2 | 2.8 | 22.2 | 1.1 | 53.9 | — | 12.4 | 6.4 | .5 | 92.9 |
| 4218501 | Beauty & barber shop equipment & supplies whse | 3 | D | D | D | D | D | D | D | D | D | D | D | D |
| 4218502 | Custodial, janitors' equipment & supplies whse | 12 | 39 925 | — | .1 | 65.6 | 5.1 | 8.5 | 8.7 | — | — | 1.6 | 10.3 | 74.7 |
| 4218503 | Laundry & dry-cleaning equipment & supplies whse | 27 | D | D | D | D | D | D | D | D | D | D | D | D |
| 4218504 | Other service establishment equipment & supplies whse | 140 | D | D | D | D | D | D | D | D | D | D | D | D |

See footnotes at end of table.

Table 1. Sales by Class of Customer for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Percent distribution of sales by class of customer ¹ | | | | | | | | | Coverage ² |
|------------|---|-------------------------|-----------------|---|--|---|---|--|--|------------------------|--|--------------------------|-----------------------|
| | | | | Export sales | Restaurants, hotels, food services, and contract feeding | Retailers and repair shops for resale or repair | Other wholesale establishments for resale | Industrial users for production (mining and manufacturing) | Business users for consumption, not for resale | Farmers (for farm use) | Household consumers and individual users | Builders and contractors | |
| | Manufacturers' sales branches and sales offices—Con. | | | | | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | | | | | | |
| 4218 | Machinery, equipment, & supplies whlsl—Con. | | | | | | | | | | | | |
| 42186 | Transportation equipment & supplies (exc motor vehicle) whlsl | 96 | 3 471 363 | 16.8 | — | 13.7 | 3.6 | 10.6 | 10.8 | — | .1 | .1 | 44.3 79.0 |
| 421860 | Transportation equipment & supplies (exc motor vehicle) whlsl | 96 | 3 471 363 | 16.8 | — | 13.7 | 3.6 | 10.6 | 10.8 | — | .1 | .1 | 44.3 79.0 |
| 4218601 | Aircraft & aeronautical equipment & supplies whlsl | 62 | 2 824 449 | 19.2 | — | .2 | 4.3 | 12.1 | 6.7 | — | — | — | 57.4 74.6 |
| 4218602 | Marine machinery, equipment, & supplies whlsl | 27 | D | D | D | D | D | D | D | D | D | D | D D |
| 4218603 | Other transportation equipment & supplies whlsl | 7 | D | D | D | D | D | D | D | D | D | D | D D |
| 4219 | Miscellaneous durable goods whlsl | 1263 | D | D | D | D | D | D | D | D | D | D | D D D |
| 42191 | Sporting & recreational goods & supplies whlsl | 153 | 13 778 496 | 2.9 | .1 | 55.0 | 40.5 | — | 1.2 | — | .1 | .1 | .1 68.8 |
| 421910 | Sporting & recreational goods & supplies whlsl | 153 | 13 778 496 | 2.9 | .1 | 55.0 | 40.5 | — | 1.2 | — | .1 | .1 | .1 68.8 |
| 42192 | Toy & hobby goods & supplies whlsl | 24 | D | D | D | D | D | D | D | D | D | D | D D |
| 421920 | Toy & hobby goods & supplies whlsl | 24 | D | D | D | D | D | D | D | D | D | D | D D |
| 42194 | Jewelry/watch/silverware/precious stone, & precious metal whlsl | 55 | 669 717 | 3.5 | — | 23.3 | 53.2 | 10.2 | 9.7 | — | .1 | — | — 72.5 |
| 421940 | Jewelry/watch/silverware/precious stone, & precious metal whlsl | 55 | 669 717 | 3.5 | — | 23.3 | 53.2 | 10.2 | 9.7 | — | .1 | — | — 72.5 |
| 4219401 | Jewelry, watch, diamonds, precious stone, & silverware whlsl | 46 | D | D | D | D | D | D | D | D | D | D | D D D |
| 4219402 | Precious metal (excluding ores) whlsl | 9 | D | D | D | D | D | D | D | D | D | D | D D D |
| 42199 | Other miscellaneous durable goods whlsl | 131 | 7 704 440 | .4 | .7 | 53.9 | 37.1 | .1 | 7.3 | — | .1 | .2 | .1 65.9 |
| 421990 | Other miscellaneous durable goods whlsl | 131 | 7 704 440 | .4 | .7 | 53.9 | 37.1 | .1 | 7.3 | — | .1 | .2 | .1 65.9 |
| 4219901 | Musical instruments & supplies whlsl | 4 | 198 784 | 5.6 | — | 2.2 | 90.7 | — | 1.1 | — | — | — | .3 100.0 |
| 4219903 | General merchandise (durable goods) whlsl | 4 | D | D | D | D | D | D | D | D | D | D | D D |
| 4219904 | Prerecorded media whlsl | 83 | 7 023 150 | — | — | 59.1 | 36.8 | — | 3.9 | — | .1 | — | .1 62.8 |
| 42199041 | Compact discs/prerecorded audio tapes, & phonograph records whlsl | 79 | D | D | D | D | D | D | D | D | D | D | D D D |
| 42199042 | Prerecorded video tapes whlsl | 4 | D | D | D | D | D | D | D | D | D | D | D D D |
| 4219905 | Fire extinguishers & fire safety equipment whlsl | 21 | D | D | D | D | D | D | D | D | D | D | D D |
| 4219906 | Other durable goods whlsl | 19 | 374 524 | 2.4 | 10.4 | 33.1 | .2 | — | 53.6 | — | .3 | — | — 96.5 |
| 422 | Wholesale trade, nondurable goods | 12 077 | 551 309 153 | 2.1 | 2.7 | 31.6 | 41.7 | 14.1 | 5.2 | .7 | .3 | .4 | 1.2 68.2 |
| 4221 | Paper & paper product whlsl | 1 596 | 42 967 916 | 2.6 | .4 | 20.4 | 24.0 | 26.8 | 24.6 | — | — | .5 | .8 65.5 |
| 42211 | Printing & writing paper whlsl | 294 | 16 541 542 | .3 | .5 | .5 | 49.6 | 34.9 | 13.9 | — | — | .4 | .4 60.8 |
| 422110 | Printing & writing paper whlsl | 294 | 16 541 542 | .3 | .5 | .5 | 49.6 | 34.9 | 13.9 | — | — | .4 | .4 60.8 |
| 42212 | Stationery & office supplies whlsl | 1 051 | 11 496 650 | .1 | .2 | 44.8 | 7.2 | 8.5 | 35.6 | — | .1 | 1.7 | 1.9 73.0 |
| 422120 | Stationery & office supplies whlsl | 1 051 | 11 496 650 | .1 | .2 | 44.8 | 7.2 | 8.5 | 35.6 | — | .1 | 1.7 | 1.9 73.0 |
| 42213 | Industrial & personal service paper whlsl | 251 | 14 929 724 | 7.1 | .5 | 19.8 | 11.9 | 34.2 | 26.1 | — | — | .1 | .2 65.0 |
| 422130 | Industrial & personal service paper whlsl | 251 | 14 929 724 | 7.1 | .5 | 19.8 | 11.9 | 34.2 | 26.1 | — | — | .1 | .2 65.0 |
| 4222 | Drugs, & druggists' sundries whlsl | 358 | 90 317 145 | .8 | .7 | 39.1 | 53.2 | .1 | 4.0 | — | .2 | — | 2.0 61.2 |
| 42221 | Drugs, & druggists' sundries whlsl | 358 | 90 317 145 | .8 | .7 | 39.1 | 53.2 | .1 | 4.0 | — | .2 | — | 2.0 61.2 |
| 422210 | Drugs, & druggists' sundries whlsl | 358 | 90 317 145 | .8 | .7 | 39.1 | 53.2 | .1 | 4.0 | — | .2 | — | 2.0 61.2 |
| 4222102 | Specialty-line drug, pharmaceutical, cosmetic, & toiletries whlsl | 358 | 90 317 145 | .8 | .7 | 39.1 | 53.2 | .1 | 4.0 | — | .2 | — | 2.0 61.2 |
| 4223 | Apparel, piece goods, & notions whlsl | 709 | 22 808 180 | 2.1 | .5 | 51.4 | 21.3 | 13.5 | 9.2 | .1 | .5 | .1 | 1.3 65.8 |
| 42231 | Piece goods, notions, & other dry goods whlsl | 245 | 6 592 566 | 4.9 | .2 | 7.8 | 16.6 | 44.0 | 24.9 | — | .9 | .4 | .3 68.9 |
| 422310 | Piece goods, notions, & other dry goods whlsl | 245 | 6 592 566 | 4.9 | .2 | 7.8 | 16.6 | 44.0 | 24.9 | — | .9 | .4 | .3 68.9 |
| 4223101 | Piece goods—jobbers | 194 | 5 899 943 | 5.4 | .3 | 8.4 | 18.1 | 37.7 | 28.3 | — | 1.0 | .4 | .3 67.6 |
| 4223102 | Notions & other dry goods whlsl | 51 | 692 623 | .8 | — | 4.0 | 5.4 | 89.4 | .2 | — | — | — | .2 79.5 |
| 42232 | Men's & boys' clothing & furnishings whlsl | 202 | 7 748 425 | .2 | .1 | 57.5 | 37.1 | .2 | 2.0 | — | .1 | — | 2.9 62.4 |
| 422320 | Men's & boys' clothing & furnishings whlsl | 202 | 7 748 425 | .2 | .1 | 57.5 | 37.1 | .2 | 2.0 | — | .1 | — | 2.9 62.4 |
| 42233 | Women's, children's, & infants' clothing & accessories whlsl | 233 | 6 347 552 | .8 | 1.3 | 88.5 | 5.8 | .2 | 2.9 | — | .1 | — | .3 63.8 |
| 422330 | Women's, children's, & infants' clothing & accessories whlsl | 233 | 6 347 552 | .8 | 1.3 | 88.5 | 5.8 | .2 | 2.9 | — | .1 | — | .3 63.8 |
| 42234 | Footwear whlsl | 29 | 2 119 637 | 3.5 | .1 | 62.9 | 26.5 | 1.3 | 1.9 | .6 | 1.4 | .1 | 1.6 74.9 |
| 422340 | Footwear whlsl | 29 | 2 119 637 | 3.5 | .1 | 62.9 | 26.5 | 1.3 | 1.9 | .6 | 1.4 | .1 | 1.6 74.9 |

See footnotes at end of table.

Table 1. Sales by Class of Customer for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Percent distribution of sales by class of customer ¹ | | | | | | | | | Governmental bodies (Federal, state, and local) | Coverage ² |
|------------|--|-------------------------|-----------------|---|--|---|---|--|--|------------------------|--|--------------------------|---|-----------------------|
| | | | | Export sales | Restaurants, hotels, food services, and contract feeding | Retailers and repair shops for resale or repair | Other wholesale establishments for resale | Industrial users for production (mining and manufacturing) | Business users for consumption, not for resale | Farmers (for farm use) | Household consumers and individual users | Builders and contractors | | |
| | Manufacturers' sales branches and sales offices—Con. | | | | | | | | | | | | | |
| 422 | Wholesale trade, nondurable goods—Con. | | | | | | | | | | | | | |
| 4224 | Grocery & related products whlsl | 3 765 | 145 608 857 | 2.7 | 8.4 | 47.8 | 38.3 | 1.5 | .6 | — | .2 | — | 5 | 73.9 |
| 42242 | Packaged frozen food whlsl | 262 | 7 449 295 | 2.7 | 17.4 | 52.7 | 26.6 | .1 | .2 | — | — | — | .2 | 61.6 |
| 422420 | Packaged frozen food whlsl | 262 | 7 449 295 | 2.7 | 17.4 | 52.7 | 26.6 | .1 | .2 | — | — | — | .2 | 61.6 |
| 42243 | Dairy products, (except dried or canned) whlsl | 507 | 12 804 977 | — | 12.0 | 64.2 | 18.4 | 2.8 | .1 | — | .2 | — | 2.2 | 62.9 |
| 422430 | Dairy products, (except dried or canned) whlsl | 507 | 12 804 977 | — | 12.0 | 64.2 | 18.4 | 2.8 | .1 | — | .2 | — | 2.2 | 62.9 |
| 4224302 | Dairy product (except raw milk) whlsl | 507 | 12 804 977 | — | 12.0 | 64.2 | 18.4 | 2.8 | .1 | — | .2 | — | 2.2 | 62.9 |
| 42244 | Poultry & poultry product whlsl | 54 | | D | D | D | D | D | D | D | D | D | D | D |
| 422440 | Poultry & poultry product whlsl | 54 | | D | D | D | D | D | D | D | D | D | D | D |
| 4224402 | Poultry & poultry product (except live) whlsl | 54 | | D | D | D | D | D | D | D | D | D | D | D |
| 42245 | Confectionery whlsl | 302 | 16 592 178 | 2.5 | 8.4 | 64.4 | 23.1 | .5 | .5 | — | .1 | — | .5 | 87.6 |
| 422450 | Confectionery whlsl | 302 | 16 592 178 | 2.5 | 8.4 | 64.4 | 23.1 | .5 | .5 | — | .1 | — | .5 | 87.6 |
| 42246 | Fish & seafood whlsl | 24 | 334 555 | 22.5 | 20.8 | 3.5 | 53.3 | — | — | — | — | — | — | 71.4 |
| 422460 | Fish & seafood whlsl | 24 | 334 555 | 22.5 | 20.8 | 3.5 | 53.3 | — | — | — | — | — | — | 71.4 |
| 42247 | Meat & meat product whlsl | 112 | 20 272 965 | 10.7 | 7.3 | 64.1 | 17.3 | .3 | .1 | — | — | — | .2 | 91.5 |
| 422470 | Meat & meat product whlsl | 112 | 20 272 965 | 10.7 | 7.3 | 64.1 | 17.3 | .3 | .1 | — | — | — | .2 | 91.5 |
| 42249 | Other grocery & related products whlsl | 2 504 | | D | D | D | D | D | D | D | D | D | D | D |
| 422490 | Other grocery & related products whlsl | 2 504 | | D | D | D | D | D | D | D | D | D | D | D |
| 4224901 | Coffee, tea, & spice whlsl | 253 | 4 860 320 | .6 | 11.1 | 67.7 | 19.9 | .2 | .5 | — | .1 | — | — | 66.9 |
| 4224902 | Bread & baked goods whlsl | 752 | 12 763 211 | — | 6.9 | 9.4 | 83.2 | — | .1 | — | .1 | — | .2 | 63.5 |
| 4224903 | Soft drinks whlsl | 1 034 | 21 211 495 | .1 | 12.3 | 55.2 | 27.4 | .1 | 2.5 | — | 1.2 | — | 1.1 | 74.1 |
| 4224904 | Canned goods whlsl | 88 | 10 565 606 | .1 | 8.9 | 62.2 | 27.2 | 1.5 | — | — | — | — | .1 | 66.8 |
| 4224905 | Food & beverage basic materials whlsl | 52 | 1 323 153 | 1.7 | 7.6 | 62.3 | 5.2 | 17.4 | 4.8 | — | 1.0 | — | .1 | 92.4 |
| 4224906 | Other grocery specialties whlsl | 325 | | D | D | D | D | D | D | D | D | D | D | D |
| 4226 | Chemical & allied products whlsl | 2 281 | 66 366 082 | 2.9 | .3 | 1.1 | 10.0 | 77.7 | 5.3 | .1 | 1.2 | 1.0 | .5 | 65.6 |
| 42261 | Plastics materials & basic forms & shapes whlsl | 338 | 14 689 127 | 2.5 | .1 | .8 | 11.7 | 79.9 | 1.7 | .1 | — | 3.0 | .2 | 67.0 |
| 422610 | Plastics materials & basic forms & shapes whlsl | 338 | 14 689 127 | 2.5 | .1 | .8 | 11.7 | 79.9 | 1.7 | .1 | — | 3.0 | .2 | 67.0 |
| 42269 | Other chemical & allied products whlsl | 1 943 | 51 676 955 | 3.0 | .3 | 1.2 | 9.5 | 77.1 | 6.4 | .1 | 1.5 | .4 | .6 | 65.2 |
| 422690 | Other chemical & allied products whlsl | 1 943 | 51 676 955 | 3.0 | .3 | 1.2 | 9.5 | 77.1 | 6.4 | .1 | 1.5 | .4 | .6 | 65.2 |
| 4226901 | Industrial gases (except LP) whlsl | 291 | 1 302 718 | .1 | .6 | 3.8 | 6.4 | 74.4 | 9.2 | .2 | .3 | 3.2 | 1.8 | 66.8 |
| 4226902 | Other chemical & allied products whlsl | 1 652 | 50 374 237 | 3.0 | .3 | 1.2 | 9.6 | 77.2 | 6.3 | — | 1.5 | .3 | .6 | 65.2 |
| 4227 | Petroleum & petroleum products whlsl | 1 271 | 116 162 796 | 2.0 | — | 26.0 | 56.7 | 7.4 | 6.6 | .2 | .1 | .5 | .5 | 69.7 |
| 42271 | Petroleum bulk stations & terminals | 892 | 83 944 314 | 1.9 | — | 32.0 | 54.4 | 3.9 | 6.6 | .3 | .1 | .2 | .6 | 71.2 |
| 422710 | Petroleum bulk stations & terminals | 892 | 83 944 314 | 1.9 | — | 32.0 | 54.4 | 3.9 | 6.6 | .3 | .1 | .2 | .6 | 71.2 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 865 | | D | D | D | D | D | D | D | D | D | D | D |
| 42271011 | Petroleum bulk stations (except LP) | 198 | | D | D | D | D | D | D | D | D | D | D | D |
| 42271012 | Petroleum bulk terminals (except LP) | 667 | | D | D | D | D | D | D | D | D | D | D | D |
| 4227102 | Liquefied petroleum bulk stations & terminals | 27 | | D | D | D | D | D | D | D | D | D | D | D |
| 42272 | Petroleum & petroleum prod whlsl (exc bulk stations & terminals) | 379 | 32 218 482 | 2.1 | .1 | 9.2 | 63.1 | 17.3 | 6.7 | — | — | 1.3 | .3 | 65.8 |
| 422720 | Petroleum & petroleum prod whlsl (exc bulk stations & terminals) | 379 | 32 218 482 | 2.1 | .1 | 9.2 | 63.1 | 17.3 | 6.7 | — | — | 1.3 | .3 | 65.8 |
| 4228 | Beer, wine, & distilled alcoholic beverage whlsl | 161 | | D | D | D | D | D | D | D | D | D | D | D |
| 42281 | Beer & ale whlsl | 28 | | D | D | D | D | D | D | D | D | D | D | D |
| 422810 | Beer & ale whlsl | 28 | | D | D | D | D | D | D | D | D | D | D | D |
| 42282 | Wine & distilled alcoholic beverage whlsl | 133 | 8 055 507 | .7 | .2 | 1.6 | 97.4 | — | — | — | — | — | — | 64.1 |
| 422820 | Wine & distilled alcoholic beverage whlsl | 133 | 8 055 507 | .7 | .2 | 1.6 | 97.4 | — | — | — | — | — | — | 64.1 |
| 4228201 | Wine & distilled alcoholic bev (licensed operation) whlsl | 133 | 8 055 507 | .7 | .2 | 1.6 | 97.4 | — | — | — | — | — | — | 64.1 |

See footnotes at end of table.

Table 1. Sales by Class of Customer for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Percent distribution of sales by class of customer ¹ | | | | | | | | | | Governmental bodies (Federal, state, and local) | Coverage ² | |
|------------|--|-------------------------|--------------------|---|---|---|--|--|------------------------|--|--------------------------|------------|------------|---|-----------------------|--|
| | | | | Restaurants, hotels, food services, and contract feeding | Retailers and repair shops for resale or repair | Other wholesale establishments for resale | Industrial users for production (mining and manufacturing) | Business users for consumption, not for resale | Farmers (for farm use) | Household consumers and individual users | Builders and contractors | | | | | |
| | Manufacturers' sales branches and sales offices—Con. | | | | | | | | | | | | | | | |
| 422 | Wholesale trade, nondurable goods—Con. | | | | | | | | | | | | | | | |
| 4229 | Miscellaneous nondurable goods whlsl .. | 1 936 | D | D | D | D | D | D | D | D | D | D | D | D | 71.3 | |
| 42291 | Farm supplies whlsl .. | 718 | 18 788 908 | 2.9 | — | 30.4 | 46.3 | 2.9 | .7 | 16.5 | .2 | — | — | — | 71.3 | |
| 422910 | Farm supplies whlsl .. | 718 | 18 788 908 | 2.9 | — | 30.4 | 46.3 | 2.9 | .7 | 16.5 | .2 | — | — | — | 71.3 | |
| 4229101 | Farm supplies—farm dealers .. | 510 | 3 131 362 | .3 | — | .7 | 4.0 | .4 | .7 | 93.0 | .9 | — | — | — | 74.7 | |
| 4229102 | Farm supplies—whlsl distributors .. | 208 | 15 657 546 | 3.5 | — | 36.7 | 55.3 | 3.4 | .7 | .4 | — | — | — | — | 70.6 | |
| 42292 | Book, periodical, & newspaper whlsl .. | 674 | 14 024 800 | .5 | .2 | 60.0 | 10.0 | .2 | 6.5 | — | .2 | 2.9 | 19.4 | 59.7 | | |
| 422920 | Book, periodical, & newspaper whlsl .. | 674 | 14 024 800 | .5 | .2 | 60.0 | 10.0 | .2 | 6.5 | — | .2 | 2.9 | 19.4 | 59.7 | | |
| 42293 | Flower, nursery stock, & florists' supplies whlsl .. | 12 | 79 855 | 15.4 | — | 11.2 | 58.7 | — | 5.9 | — | — | — | 8.9 | 89.8 | | |
| 422930 | Flower, nursery stock, & florists' supplies whlsl .. | 12 | 79 855 | 15.4 | — | 11.2 | 58.7 | — | 5.9 | — | — | — | 8.9 | 89.8 | | |
| 42294 | Tobacco & tobacco product whlsl .. | 62 | 18 550 203 | .4 | — | .5 | 97.5 | — | — | — | — | — | 1.7 | 69.1 | | |
| 422940 | Tobacco & tobacco product whlsl .. | 62 | 18 550 203 | .4 | — | .5 | 97.5 | — | — | — | — | — | 1.7 | 69.1 | | |
| 42295 | Paint, varnish, & supplies whlsl .. | 356 | 2 987 359 | 2.0 | 1.3 | 19.5 | 55.7 | 6.5 | 6.3 | — | .5 | 6.5 | 1.7 | 63.4 | | |
| 422950 | Paint, varnish, & supplies whlsl .. | 356 | 2 987 359 | 2.0 | 1.3 | 19.5 | 55.7 | 6.5 | 6.3 | — | .5 | 6.5 | 1.7 | 63.4 | | |
| 4229501 | Paint, varnish, & supplies whlsl .. | 356 | 2 987 359 | 2.0 | 1.3 | 19.5 | 55.7 | 6.5 | 6.3 | — | .5 | 6.5 | 1.7 | 63.4 | | |
| 42299 | Other miscellaneous nondurable goods whlsl .. | 114 | D | D | D | D | D | D | D | D | D | D | D | D | | |
| 422990 | Other miscellaneous nondurable goods whlsl .. | 114 | D | D | D | D | D | D | D | D | D | D | D | D | | |
| 4229901 | Art goods whlsl .. | 16 | 652 548 | .8 | 10.2 | 31.3 | 27.1 | .6 | 2.6 | .3 | 18.6 | .1 | 8.4 | 64.3 | | |
| 4229902 | General merchandise (nondurable goods) whlsl .. | 8 | 630 129 | 3.4 | .3 | 2.5 | 9.4 | 77.1 | 6.2 | — | — | — | 1.1 | 79.5 | | |
| 4229903 | Textile bags, bagging, & burlap whlsl .. | 6 | 25 170 | .2 | — | — | — | 41.3 | 20.3 | 38.2 | — | — | — | 59.6 | | |
| 4229904 | Other nondurable goods whlsl .. | 84 | D | D | D | D | D | D | D | D | D | D | D | D | | |
| | Agents, brokers, and commission merchants .. | 47 835 | 467 651 822 | 5.1 | 3.7 | 22.0 | 40.3 | 17.5 | 6.3 | 1.9 | .2 | 1.7 | 1.3 | 79.6 | | |
| 421 | Wholesale trade, durable goods .. | 32 022 | 257 371 090 | 2.1 | .8 | 14.7 | 46.9 | 24.7 | 6.4 | .1 | .2 | 2.8 | 1.3 | 83.6 | | |
| 4211 | Motor vehicle & motor vehicle parts & supplies whlsl .. | 1 810 | 75 470 396 | .3 | — | 6.3 | 82.2 | 9.3 | 1.5 | — | .1 | .1 | .1 | 92.2 | | |
| 42111 | Automobile & other motor vehicle whlsl .. | 630 | 58 536 229 | .1 | .1 | 4.2 | 94.1 | .8 | .5 | — | .2 | — | .1 | 97.5 | | |
| 421110 | Automobile & other motor vehicle whlsl .. | 630 | 58 536 229 | .1 | .1 | 4.2 | 94.1 | .8 | .5 | — | .2 | — | .1 | 97.5 | | |
| 4211101 | Automobile & motorcycle whlsl .. | 497 | 57 491 226 | D | D | 4.0 | 95.1 | .5 | .2 | — | .1 | — | .1 | 97.7 | | |
| 4211102 | Bus & recreational vehicle whlsl .. | 26 | — | — | — | — | — | — | — | — | — | — | — | D | | |
| 4211103 | Light truck & van (14,000 lb or less) whlsl .. | 21 | 196 491 | .3 | .2 | 3.7 | 65.7 | 20.3 | 2.3 | — | 4.9 | 2.4 | .2 | 90.3 | | |
| 4211104 | Medium truck & tractor (14,001 lb to 26,000 lb) whlsl .. | 16 | D | D | D | D | D | D | D | D | D | D | D | D | | |
| 4211105 | Heavy truck & tractor (over 26,000 lb) whlsl .. | 70 | D | D | D | D | D | D | D | D | D | D | D | D | | |
| 42112 | Motor vehicle supplies & new parts whlsl .. | 1 129 | 16 750 610 | 1.1 | — | 15.6 | 28.2 | 48.1 | 6.4 | — | — | .2 | .2 | 74.0 | | |
| 421120 | Motor vehicle supplies & new parts whlsl .. | 1 129 | 16 750 610 | 1.1 | — | 15.6 | 28.2 | 48.1 | 6.4 | — | — | .2 | .2 | 74.0 | | |
| 4211201 | Motor vehicle supplies & new parts—warehouse distributors .. | 395 | 4 646 827 | .9 | — | 4.0 | 94.3 | .5 | .1 | — | — | .1 | .1 | 62.8 | | |
| 4211202 | Motor vehicle supplies & new parts—jobbers .. | 669 | 11 883 075 | 1.2 | — | 19.5 | 6.6 | 63.9 | 8.4 | — | — | — | .2 | 78.1 | | |
| 4211203 | Petroleum products marketing equipment whlsl .. | 65 | 220 708 | .4 | — | 4.2 | 71.7 | 2.6 | 7.3 | .4 | — | 12.5 | .9 | 82.6 | | |
| 42113 | Tire & tube whlsl .. | 51 | 183 557 | 14.2 | — | 33.7 | 39.9 | 8.5 | 2.2 | .3 | .4 | .7 | .3 | 75.7 | | |
| 421130 | Tire & tube whlsl .. | 51 | 183 557 | 14.2 | — | 33.7 | 39.9 | 8.5 | 2.2 | .3 | .4 | .7 | .3 | 75.7 | | |
| 4212 | Furniture & home furnishings whlsl .. | 2 849 | 14 278 989 | 2.2 | 2.3 | 59.9 | 23.5 | 1.3 | 7.5 | — | .7 | .6 | 2.0 | 73.3 | | |
| 42121 | Furniture whlsl .. | 1 570 | 7 397 432 | 1.5 | 3.3 | 51.7 | 26.5 | 1.3 | 10.7 | — | .9 | .5 | 3.6 | 75.5 | | |
| 421210 | Furniture whlsl .. | 1 570 | 7 397 432 | 1.5 | 3.3 | 51.7 | 26.5 | 1.3 | 10.7 | — | .9 | .5 | 3.6 | 75.5 | | |
| 4212101 | Household & lawn furniture whlsl .. | 938 | 4 824 140 | 2.0 | 1.4 | 65.9 | 25.3 | 1.4 | .6 | — | 1.3 | .3 | 1.8 | 73.2 | | |
| 4212102 | Office & business furniture whlsl .. | 632 | 2 573 292 | .5 | 6.5 | 27.4 | 28.5 | 1.1 | 28.1 | — | .2 | 1.0 | 6.7 | 79.7 | | |
| 42122 | Home furnishings whlsl .. | 1 279 | 6 881 557 | 3.0 | 1.1 | 69.3 | 20.1 | 1.3 | 3.8 | — | .4 | .7 | .2 | 71.1 | | |
| 421220 | Home furnishings whlsl .. | 1 279 | 6 881 557 | 3.0 | 1.1 | 69.3 | 20.1 | 1.3 | 3.8 | — | .4 | .7 | .2 | 71.1 | | |
| 4212201 | Household china, glassware, & crockery whlsl .. | 279 | 2 350 666 | 6.6 | .7 | 78.7 | 12.6 | .6 | .6 | — | .2 | — | — | 60.0 | | |
| 4212202 | Linens, domestics, draperies, & curtains whlsl .. | 242 | 1 461 021 | 1.9 | 1.1 | 73.5 | 12.4 | .3 | 9.7 | — | .8 | .1 | .2 | 81.1 | | |
| 4212203 | Floor coverings whlsl .. | 225 | 660 505 | 2.4 | 3.8 | 40.1 | 34.8 | 2.9 | 10.0 | — | .4 | 4.9 | .8 | 83.9 | | |
| 4212204 | Other home furnishings whlsl .. | 533 | 2 409 365 | 1.0 | .6 | 68.2 | 26.9 | 2.1 | .4 | — | .3 | .3 | .2 | 72.3 | | |
| 4213 | Lumber & other construction materials whlsl .. | 1 397 | 6 492 752 | 4.4 | .1 | 17.2 | 38.0 | 15.2 | 2.8 | — | .3 | 21.2 | .8 | 77.3 | | |
| 42131 | Lumber, plywood, millwork, & wood panel whlsl .. | 630 | 3 768 321 | 5.7 | .1 | 25.1 | 40.8 | 15.1 | 4.2 | — | .2 | 8.5 | .4 | 71.1 | | |
| 421310 | Lumber, plywood, millwork, & wood panel whlsl .. | 630 | 3 768 321 | 5.7 | .1 | 25.1 | 40.8 | 15.1 | 4.2 | — | .2 | 8.5 | .4 | 71.1 | | |
| 4213101 | Lumber without yard whlsl .. | 160 | 780 039 | 20.7 | — | 23.4 | 27.9 | 17.8 | — | 7.2 | — | 3.8 | 3.8 | 100.0 | | |
| 4213102 | Lumber with yard whlsl .. | 4 | 34 572 | 17.8 | — | 28.0 | 39.3 | — | — | — | — | 3.8 | 3.8 | — | 69.3 | |
| 4213103 | Plywood, veneer, millwork, & wood panel whlsl .. | 466 | 2 953 710 | 1.6 | .1 | 25.4 | 44.1 | 14.7 | 4.8 | — | .2 | 8.5 | .5 | 71.2 | | |

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|------------|--|-------------------------|-----------------|---|--------------|--|---|---|--|--|------------------------|--|--------------------------|------|
| | | | | Sales | Export sales | Restaurants, hotels, food services, and contract feeding | Retailers and repair shops for resale or repair | Other wholesale establishments for resale | Industrial users for production (mining and manufacturing) | Business users for consumption, not for resale | Farmers (for farm use) | Household consumers and individual users | Builders and contractors | |
| | Agents, brokers, and commission merchants—Con. | | | | | | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | | | | | | | |
| 4213 | Lumber & other construction materials whse—Con. | | | | | | | | | | | | | |
| 42132 | Brick, stone, & related construction materials whse | 171 | 418 402 | 1.2 | .1 | 7.6 | 17.5 | 43.2 | 3.1 | .2 | .9 | 24.0 | 2.1 | 87.4 |
| 421320 | Brick, stone, & related construction materials whse | 171 | 418 402 | 1.2 | .1 | 7.6 | 17.5 | 43.2 | 3.1 | .2 | .9 | 24.0 | 2.1 | 87.4 |
| 4213201 | Brick, block, tile, clay/cement sewer pipe whse..... | 74 | 75 029 | 1.0 | .4 | 1.0 | 6.6 | 29.5 | 9.7 | 1.1 | 1.5 | 48.7 | .5 | 72.6 |
| 4213202 | Sand, gravel, & stone whse | 38 | 117 711 | .1 | — | 10.9 | 18.8 | 11.4 | 5.6 | .1 | 1.9 | 44.3 | 7.0 | 86.9 |
| 4213203 | Cement, lime, & related products whse | 59 | 225 662 | 1.8 | — | 7.8 | 19.7 | 62.4 | .3 | — | .2 | 7.6 | .2 | 92.6 |
| 42133 | Roofing, siding, & insulation material whse | 293 | 1 339 534 | .9 | .1 | 5.9 | 45.4 | 6.2 | 1.0 | — | — | 39.1 | 1.4 | 90.0 |
| 421330 | Roofing, siding, & insulation material whse | 293 | 1 339 534 | .9 | .1 | 5.9 | 45.4 | 6.2 | 1.0 | — | — | 39.1 | 1.4 | 90.0 |
| 4213301 | Roofing, siding, & insulation material whse | 293 | 1 339 534 | .9 | .1 | 5.9 | 45.4 | 6.2 | 1.0 | — | — | 39.1 | 1.4 | 90.0 |
| 42139 | Other construction materials whse | 303 | 966 495 | 7.1 | — | 12.1 | 26.6 | 16.1 | .7 | .1 | .5 | 36.5 | .4 | 79.8 |
| 421390 | Other construction materials whse | 303 | 966 495 | 7.1 | — | 12.1 | 26.6 | 16.1 | .7 | .1 | .5 | 36.5 | .4 | 79.8 |
| 4213901 | Flat glass & other construction glass whse | 49 | 220 957 | 8.4 | — | 1.2 | 26.4 | 6.4 | .1 | — | 1.0 | 56.3 | .3 | 82.8 |
| 4213902 | Other construction materials whse | 254 | 745 538 | 6.7 | — | 15.5 | 26.7 | 19.1 | .9 | .1 | .3 | 30.3 | .4 | 78.9 |
| 4214 | Professional & commercial equipment & supplies whse | 3 825 | 17 418 779 | 4.1 | 8.8 | 16.6 | 29.9 | 5.7 | 29.8 | — | .2 | .7 | 4.0 | 73.0 |
| 42141 | Photographic equipment & supplies whse | 98 | 228 240 | 2.2 | — | 46.9 | 26.5 | 12.6 | 8.8 | — | .2 | — | 2.8 | 74.4 |
| 421410 | Photographic equipment & supplies whse | 98 | 228 240 | 2.2 | — | 46.9 | 26.5 | 12.6 | 8.8 | — | .2 | — | 2.8 | 74.4 |
| 42142 | Office equipment whse | 404 | 1 595 240 | 2.4 | .4 | 36.7 | 12.9 | 13.0 | 30.3 | — | .3 | .6 | 3.3 | 63.0 |
| 421420 | Office equipment whse | 404 | 1 595 240 | 2.4 | .4 | 36.7 | 12.9 | 13.0 | 30.3 | — | .3 | .6 | 3.3 | 63.0 |
| 42143 | Computer & computer peripheral equipment & software whse | 757 | 7 345 635 | 7.8 | .2 | 28.4 | 32.7 | 9.5 | 15.9 | — | .4 | .6 | 4.6 | 63.9 |
| 421430 | Computer & computer peripheral equipment & software whse | 757 | 7 345 635 | 7.8 | .2 | 28.4 | 32.7 | 9.5 | 15.9 | — | .4 | .6 | 4.6 | 63.9 |
| 4214301 | Computer & peripheral equipment whse | 609 | 6 670 157 | 8.5 | .2 | 28.9 | 31.3 | 9.1 | 16.5 | — | .4 | .7 | 4.3 | 61.0 |
| 42143011 | Computers & peripheral equipment for resale | 320 | 4 896 105 | 11.7 | .2 | 40.1 | 43.2 | 1.7 | 2.2 | — | — | .6 | .2 | 59.9 |
| 42143012 | Computers & peripheral equipment for end use | 289 | 1 774 052 | .3 | .1 | .7 | 28.1 | 53.1 | — | 1.5 | 1.0 | 15.0 | 64.2 | |
| 4214302 | Computer software (packaged) whse | 148 | 675 478 | 2.9 | — | 24.6 | 41.4 | 12.4 | 11.8 | — | .1 | .3 | 6.5 | 92.5 |
| 42144 | Other commercial equipment whse | 594 | 2 686 765 | 1.4 | 48.4 | 6.0 | 32.0 | 1.0 | 6.8 | — | — | .7 | 3.8 | 85.3 |
| 421440 | Other commercial equipment whse | 594 | 2 686 765 | 1.4 | 48.4 | 6.0 | 32.0 | 1.0 | 6.8 | — | — | .7 | 3.8 | 85.3 |
| 4214401 | Restaurant & hotel equipment & supplies whse | 438 | 2 172 270 | 1.6 | 53.2 | 3.9 | 35.1 | 1.1 | 2.3 | — | — | .4 | 2.4 | 88.3 |
| 4214402 | Store machines & equipment whse | 156 | 514 495 | .4 | 23.8 | 16.7 | 16.0 | .4 | 29.7 | — | — | 2.1 | 10.9 | 72.9 |
| 42145 | Medical, dental, & hospital equipment & supplies whse | 1 473 | 4 492 032 | 2.1 | — | 1.5 | 32.5 | 1.1 | 61.1 | — | .2 | .1 | 1.4 | 80.4 |
| 421450 | Medical, dental, & hospital equipment & supplies whse | 1 473 | 4 492 032 | 2.1 | — | 1.5 | 32.5 | 1.1 | 61.1 | — | .2 | .1 | 1.4 | 80.4 |
| 4214501 | Surgical, medical, & hospital supplies whse | 1 423 | 4 284 750 | 1.7 | — | 1.6 | 30.5 | 1.1 | 63.2 | — | .3 | .1 | 1.5 | 80.0 |
| 4214502 | Dental equipment & supplies whse | 50 | 207 282 | 8.5 | — | .7 | 69.2 | — | 21.5 | — | — | — | — | 89.9 |
| 42146 | Ophthalmic goods whse | 164 | 264 765 | 2.3 | — | 48.2 | 34.8 | 2.6 | 12.0 | — | .1 | — | — | 78.8 |
| 421460 | Ophthalmic goods whse | 164 | 264 765 | 2.3 | — | 48.2 | 34.8 | 2.6 | 12.0 | — | .1 | — | — | 78.8 |
| 42149 | Other professional equipment & supplies whse | 335 | 806 102 | 2.4 | .2 | 5.3 | 15.7 | 9.1 | 46.6 | .1 | — | 4.8 | 15.9 | 89.7 |
| 421490 | Other professional equipment & supplies whse | 335 | 806 102 | 2.4 | .2 | 5.3 | 15.7 | 9.1 | 46.6 | .1 | — | 4.8 | 15.9 | 89.7 |
| 4214901 | Religious & school supplies whse | 50 | 174 015 | 1.6 | .8 | 19.9 | 13.0 | — | 25.8 | — | — | 1.7 | 37.2 | 89.1 |
| 4214902 | Other professional equipment & supplies whse | 285 | 632 087 | 2.6 | — | 1.3 | 16.4 | 11.5 | 52.3 | .1 | — | 5.6 | 10.1 | 89.9 |
| 4215 | Metal & mineral (except petroleum) whse | 1 459 | 13 429 232 | 5.3 | — | .4 | 18.2 | 64.9 | 7.7 | — | — | 3.0 | .3 | 84.3 |
| 42151 | Metal service centers & offices | 1 336 | 11 795 201 | 4.1 | — | .4 | 18.4 | 65.7 | 7.5 | — | — | 3.4 | .2 | 84.0 |
| 421510 | Metal service centers & offices | 1 336 | 11 795 201 | 4.1 | — | .4 | 18.4 | 65.7 | 7.5 | — | — | 3.4 | .2 | 84.0 |
| 4215101 | Ferrous metal service centers & sales offices | 1 057 | 9 516 171 | 4.8 | — | .5 | 20.4 | 65.0 | 5.9 | — | — | 3.2 | .2 | 82.9 |
| 42151011 | Ferrous metal service centers | 68 | 1 245 827 | 10.5 | — | .2 | 57.5 | 19.7 | 9.3 | — | — | 2.7 | .2 | 96.2 |
| 42151012 | Ferrous metal sales offices | 989 | 8 270 344 | 3.7 | — | .5 | 13.7 | 73.1 | 5.3 | — | — | 3.3 | .2 | 80.9 |
| 4215102 | Nonferrous metal service centers & sales offices | 279 | 2 279 030 | 1.5 | .1 | .4 | 10.8 | 68.6 | 14.0 | — | — | 4.4 | .2 | 88.5 |
| 42151021 | Nonferrous metal service centers | 25 | 128 172 | 2.5 | .4 | .9 | 13.1 | 75.8 | 3.3 | .2 | .4 | 2.8 | .7 | 94.2 |
| 42151022 | Nonferrous metal sales offices | 254 | 2 150 858 | 1.4 | — | .4 | 10.7 | 68.1 | 14.7 | — | — | 4.5 | .2 | 88.2 |
| 42152 | Coal & other mineral & ore whse | 123 | 1 634 031 | 13.8 | — | .4 | 16.8 | 58.7 | 9.1 | — | — | — | 1.2 | 86.1 |
| 421520 | Coal & other mineral & ore whse | 123 | 1 634 031 | 13.8 | — | .4 | 16.8 | 58.7 | 9.1 | — | — | — | 1.2 | 86.1 |
| 4215201 | Coal whse | 86 | D | D | D | D | D | D | D | D | D | D | D | |
| 4215202 | Other mineral & ore whse | 37 | D | D | D | D | D | D | D | D | D | D | D | |

See footnotes at end of table.

Table 1. Sales by Class of Customer for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Percent distribution of sales by class of customer ¹ | | | | | | | | | Governmental bodies (Federal, state, and local) | Coverage ² |
|------------|---|-------------------------|-----------------|---|--------------|--|---|---|--|--|------------------------|--|---|-----------------------|
| | | | | Sales | Export sales | Restaurants, hotels, food services, and contract feeding | Retailers and repair shops for resale or repair | Other wholesale establishments for resale | Industrial users for production (mining and manufacturing) | Business users for consumption, not for resale | Farmers (for farm use) | Household consumers and individual users | Builders and contractors | |
| | Agents, brokers, and commission merchants—Con. | | | | | | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | | | | | | | |
| 4216 | Electrical goods whlse | 6 652 | 65 926 580 | 1.4 | .1 | 10.9 | 32.4 | 41.7 | 8.6 | — | .1 | 3.1 | 1.7 | 79.9 |
| 42161 | Electrical apparatus & equip, wiring supp, & const material whlse | 2 966 | 22 378 291 | 1.3 | .1 | 7.1 | 54.2 | 20.7 | 8.3 | — | .1 | 6.6 | 1.5 | 83.6 |
| 421610 | Electrical apparatus & equip, wiring supp, & const material whlse | 2 966 | 22 378 291 | 1.3 | .1 | 7.1 | 54.2 | 20.7 | 8.3 | — | .1 | 6.6 | 1.5 | 83.6 |
| 42162 | Electrical appliance, television & radio set whlse..... | 527 | 5 536 904 | 1.9 | .1 | 72.0 | 15.6 | .8 | 7.0 | — | .1 | 1.1 | 1.3 | 80.1 |
| 421620 | Electrical appliance, television & radio set whlse..... | 527 | 5 536 904 | 1.9 | .1 | 72.0 | 15.6 | .8 | 7.0 | — | .1 | 1.1 | 1.3 | 80.1 |
| 42169 | Other electronic parts & equipment whlse | 3 159 | 38 011 385 | 1.4 | .1 | 4.2 | 21.1 | 61.2 | 9.0 | — | .1 | 1.2 | 1.9 | 77.7 |
| 421690 | Other electronic parts & equipment whlse | 3 159 | 38 011 385 | 1.4 | .1 | 4.2 | 21.1 | 61.2 | 9.0 | — | .1 | 1.2 | 1.9 | 77.7 |
| 4216901 | Communications equipment & supplies whlse | 574 | 3 451 513 | 1.5 | .2 | 23.3 | 24.9 | 17.8 | 20.0 | .1 | .4 | 6.2 | 5.6 | 86.1 |
| 4216902 | Electronic parts (excluding communications equipment) whlse | 2 585 | 34 559 872 | 1.3 | — | 2.0 | 20.7 | 66.0 | 7.8 | — | — | .6 | 1.5 | 76.8 |
| 4217 | Hardware, & plumbing & heating equipment & supplies whlse | 2 894 | D | D | D | D | D | D | D | D | D | D | D | D |
| 42171 | Hardware whlse..... | 1 048 | 7 750 213 | .7 | .1 | 37.8 | 36.0 | 18.7 | 2.5 | .1 | .4 | 3.0 | .7 | 83.1 |
| 421710 | Hardware whlse..... | 1 048 | 7 750 213 | .7 | .1 | 37.8 | 36.0 | 18.7 | 2.5 | .1 | .4 | 3.0 | .7 | 83.1 |
| 42172 | Plumbing & heating equipment & supplies (hydronics) whlse | 1 152 | 7 864 360 | .5 | .1 | 21.5 | 69.6 | 2.1 | .7 | — | .1 | 4.6 | .7 | 92.8 |
| 421720 | Plumbing & heating equipment & supplies (hydronics) whlse | 1 152 | 7 864 360 | .5 | .1 | 21.5 | 69.6 | 2.1 | .7 | — | .1 | 4.6 | .7 | 92.8 |
| 42173 | Warm air heating & air-conditioning equipment & supplies whlse | 559 | 2 304 902 | .8 | .4 | 2.4 | 36.5 | 9.3 | 5.5 | .1 | .1 | 41.7 | 3.2 | 80.5 |
| 421730 | Warm air heating & air-conditioning equipment & supplies whlse | 559 | 2 304 902 | .8 | .4 | 2.4 | 36.5 | 9.3 | 5.5 | .1 | .1 | 41.7 | 3.2 | 80.5 |
| 42174 | Refrigeration equipment & supplies whlse | 135 | D | D | D | D | D | D | D | D | D | D | D | D |
| 421740 | Refrigeration equipment & supplies whlse | 135 | D | D | D | D | D | D | D | D | D | D | D | D |
| 4218 | Machinery, equipment, & supplies whlse .. | 7 572 | 29 427 233 | 6.0 | .9 | 4.5 | 18.7 | 53.7 | 7.4 | .7 | .3 | 5.2 | 2.6 | 83.9 |
| 42181 | Construction & mining (except petroleum) machinery & equip whlse.. | 277 | 1 251 107 | 4.2 | — | 8.9 | 43.0 | 24.5 | 4.1 | .6 | .3 | 13.5 | .9 | 72.7 |
| 421810 | Construction & mining (except petroleum) machinery & equip whlse..... | 277 | 1 251 107 | 4.2 | — | 8.9 | 43.0 | 24.5 | 4.1 | .6 | .3 | 13.5 | .9 | 72.7 |
| 42182 | Farm & garden machinery & equipment whlse | 338 | 1 352 959 | 3.9 | — | 35.2 | 33.3 | 9.6 | .7 | 15.8 | .4 | 1.0 | .1 | 73.9 |
| 421820 | Farm & garden machinery & equipment whlse | 338 | 1 352 959 | 3.9 | — | 35.2 | 33.3 | 9.6 | .7 | 15.8 | .4 | 1.0 | .1 | 73.9 |
| 4218201 | Farm machinery & equipment—farm dealers..... | 100 | D | D | D | D | D | D | D | D | D | D | D | D |
| 4218202 | Farm machinery & equipment—whlse distributors | 161 | D | D | D | D | D | D | D | D | D | D | D | D |
| 4218203 | Lawn & garden machinery & equipment whlse | 77 | 616 615 | .4 | .1 | 43.7 | 45.6 | 9.2 | .2 | .5 | .1 | .2 | — | 71.8 |
| 42183 | Industrial machinery & equipment whlse | 5 021 | 17 593 135 | 5.9 | 1.3 | 2.4 | 10.3 | 69.3 | 2.4 | .1 | .1 | 5.6 | 2.6 | 86.9 |
| 421830 | Industrial machinery & equipment whlse | 5 021 | 17 593 135 | 5.9 | 1.3 | 2.4 | 10.3 | 69.3 | 2.4 | .1 | .1 | 5.6 | 2.6 | 86.9 |
| 4218301 | Food-processing machinery & equipment whlse | 244 | 977 042 | 3.0 | 21.9 | 1.0 | 17.8 | 52.2 | 1.8 | .6 | — | 1.4 | .3 | 90.7 |
| 4218302 | Hydraulic & pneumatic (fluid-power) machinery & equipment whlse | 308 | 1 007 357 | 9.5 | .1 | 5.4 | 10.6 | 56.8 | 3.1 | .1 | .8 | 7.8 | 5.7 | 81.5 |
| 42183021 | Hydraulic & pneumatic pumps & motors whlse | 157 | 531 948 | 13.5 | — | 7.7 | 8.3 | 49.6 | 4.0 | — | 1.5 | 7.0 | 8.4 | 82.2 |
| 42183022 | Hydraulic & pneumatic parts, accessories, & supplies whlse .. | 151 | 475 409 | 5.1 | .1 | 2.7 | 13.2 | 65.1 | 2.1 | .3 | .1 | 8.8 | 2.6 | 80.7 |
| 4218303 | General-purpose industrial machinery & equipment whlse .. | 1 962 | 6 670 352 | 5.9 | .1 | 3.1 | 9.7 | 69.1 | 2.4 | .1 | .1 | 5.7 | 3.9 | 90.2 |
| 4218304 | Metalworking machinery & equipment whlse | 727 | 2 696 380 | 3.1 | — | 1.5 | 10.5 | 82.9 | 1.3 | — | — | .3 | .3 | 85.4 |
| 4218305 | Materials handling equipment whlse | 412 | 982 086 | 5.6 | .2 | 2.5 | 21.7 | 60.0 | 5.1 | .1 | .1 | 3.3 | 1.5 | 85.8 |
| 4218306 | Oilwell, oil refinery, & pipeline mach, equip., & supplies whlse .. | 249 | 1 070 405 | 16.1 | — | 3.8 | 12.3 | 51.1 | 3.9 | — | — | 12.3 | .4 | 86.4 |
| 4218307 | Other industrial machinery & equipment whlse | 1 119 | 4 189 513 | 5.1 | — | 1.1 | 5.8 | 74.9 | 2.1 | .1 | — | 8.2 | 2.7 | 83.3 |
| 42184 | Industrial supplies whlse | 1 090 | 4 126 000 | 3.8 | — | 2.3 | 31.8 | 56.9 | 2.3 | .1 | .1 | 1.9 | .9 | 79.6 |
| 421840 | Industrial supplies whlse | 1 090 | 4 126 000 | 3.8 | — | 2.3 | 31.8 | 56.9 | 2.3 | .1 | .1 | 1.9 | .9 | 79.6 |
| 4218401 | General-line industrial supplies whlse | 151 | 427 104 | 1.0 | — | 5.7 | 17.7 | 68.5 | 2.3 | — | — | 3.2 | 1.4 | 71.9 |
| 4218402 | Mechanical power transmission supplies whlse | 159 | 700 311 | 1.8 | — | 1.7 | 32.5 | 61.6 | 1.0 | .1 | — | .6 | .6 | 79.9 |
| 4218403 | Welding supplies whlse | 24 | 60 895 | 10.6 | — | 10.7 | 23.6 | 54.3 | .1 | .3 | — | .2 | .2 | 78.9 |
| 4218404 | Industrial containers & supplies whlse | 226 | 817 235 | 3.0 | .2 | 3.3 | 34.8 | 52.5 | 3.1 | .3 | — | 1.1 | 1.9 | 78.8 |
| 4218405 | Industrial valves & fittings (except fluid-power) whlse | 175 | 873 594 | 3.0 | — | .4 | 42.2 | 45.1 | 3.5 | — | — | 4.9 | .9 | 70.1 |
| 4218406 | Other industrial supplies whlse | 355 | 1 246 861 | 6.2 | — | 1.6 | 28.2 | 60.4 | 1.8 | — | .2 | 1.2 | .4 | 89.2 |

See footnotes at end of table.

Table 1. Sales by Class of Customer for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Percent distribution of sales by class of customer ¹ | | | | | | | | | Coverage ² | |
|------------|---|-------------------------|-----------------|---|--|---|---|--|--|------------------------|--|--------------------------|-----------------------|------|
| | | | | Export sales | Restaurants, hotels, food services, and contract feeding | Retailers and repair shops for resale or repair | Other wholesale establishments for resale | Industrial users for production (mining and manufacturing) | Business users for consumption, not for resale | Farmers (for farm use) | Household consumers and individual users | Builders and contractors | | |
| | Agents, brokers, and commission merchants—Con. | | | | | | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | | | | | | | |
| 4218 | Machinery, equipment, & supplies whlse—Con. | | | | | | | | | | | | | |
| 42185 | Service establishment equipment & supplies whlse | 393 | 1 527 838 | 1.0 | 1.2 | 6.7 | 52.5 | 3.4 | 12.6 | — | .4 | 11.2 | 11.0 | 80.6 |
| 421850 | Service establishment equipment & supplies whlse | 393 | 1 527 838 | 1.0 | 1.2 | 6.7 | 52.5 | 3.4 | 12.6 | — | .4 | 11.2 | 11.0 | 80.6 |
| 4218501 | Beauty & barber shop equipment & supplies whlse | 53 | D | D | D | D | D | D | D | D | D | D | D | D |
| 4218502 | Custodial, janitors' equipment & supplies whlse | 155 | 645 361 | .1 | 2.7 | 4.4 | 74.9 | 4.0 | 10.0 | — | .5 | 1.7 | 1.7 | 77.9 |
| 4218503 | Laundry & dry-cleaning equipment & supplies whlse | 17 | 26 904 | — | .1 | 11.8 | 7.2 | 6.6 | 73.4 | — | .9 | — | — | 95.7 |
| 4218504 | Other service establishment equipment & supplies whlse | 168 | D | D | D | D | D | D | D | D | D | D | D | D |
| 42186 | Transportation equipment & supplies (exc motor vehicle) whlse | 453 | 3 576 194 | 12.3 | — | 4.8 | 21.5 | 14.5 | 40.1 | — | 1.3 | 3.1 | 2.3 | 83.1 |
| 421860 | Transportation equipment & supplies (exc motor vehicle) whlse | 453 | 3 576 194 | 12.3 | — | 4.8 | 21.5 | 14.5 | 40.1 | — | 1.3 | 3.1 | 2.3 | 83.1 |
| 4218601 | Aircraft & aeronautical equipment & supplies whlse | 274 | 2 670 245 | 15.2 | — | 3.7 | 19.7 | 13.8 | 40.6 | — | 1.7 | 3.5 | 1.8 | 85.9 |
| 4218602 | Marine machinery, equipment, & supplies whlse | 100 | D | D | D | D | D | D | D | D | D | D | D | D |
| 4218603 | Other transportation equipment & supplies whlse | 79 | D | D | D | D | D | D | D | D | D | D | D | D |
| 4219 | Miscellaneous durable goods whlse | 13 564 | D | D | D | D | D | D | D | D | D | D | D | D |
| 42191 | Sporting & recreational goods & supplies whlse | 1 066 | 17 396 183 | 1.1 | — | 62.5 | 31.5 | .9 | 1.5 | — | .1 | .7 | 1.7 | 76.2 |
| 421910 | Sporting & recreational goods & supplies whlse | 1 066 | 17 396 183 | 1.1 | — | 62.5 | 31.5 | .9 | 1.5 | — | .1 | .7 | 1.7 | 76.2 |
| 42192 | Toy & hobby goods & supplies whlse | 413 | D | D | D | D | D | D | D | D | D | D | D | D |
| 421920 | Toy & hobby goods & supplies whlse | 413 | D | D | D | D | D | D | D | D | D | D | D | D |
| 42193 | Recyclable material whlse | 255 | 1 390 512 | 3.8 | — | 2.7 | 41.5 | 47.1 | 4.4 | .1 | .1 | .2 | — | 75.8 |
| 421930 | Recyclable material whlse | 255 | 1 390 512 | 3.8 | — | 2.7 | 41.5 | 47.1 | 4.4 | .1 | .1 | .2 | — | 75.8 |
| 4219301 | Iron & steel scrap processors & dealers | 77 | 775 486 | 2.4 | — | .2 | 59.1 | 34.2 | 3.6 | — | .1 | .4 | — | 77.2 |
| 42193011 | Iron & steel scrap processors (using power processing equipment) | 40 | 227 474 | 2.5 | — | — | 51.2 | 33.6 | 10.9 | .1 | .4 | 1.2 | — | 81.0 |
| 42193012 | Iron & steel scrap processors (not using power processing equip) | 37 | 548 012 | 2.3 | — | .3 | 62.7 | 34.4 | .3 | — | — | — | — | 75.6 |
| 4219302 | Recyclable paper & paperboard whlse | 49 | 207 845 | 5.4 | — | 1.4 | 31.0 | 50.9 | 11.2 | — | — | — | — | 96.7 |
| 4219303 | Other recyclable material whlse | 129 | 407 181 | 6.0 | — | 9.7 | 8.5 | 74.4 | 1.1 | .2 | .1 | — | — | 62.5 |
| 42194 | Jewelry/watch/silverware/precious stone, & precious metal whlse | 451 | 904 350 | 1.0 | — | 56.3 | 34.8 | 3.5 | 1.0 | — | .3 | — | 3.0 | 71.5 |
| 421940 | Jewelry/watch/silverware/precious stone, & precious metal whlse | 451 | 904 350 | 1.0 | — | 56.3 | 34.8 | 3.5 | 1.0 | — | .3 | — | 3.0 | 71.5 |
| 4219401 | Jewelry, watch, diamonds, precious stone, & silverware whlse | 429 | D | D | D | D | D | D | D | D | D | D | D | D |
| 4219402 | Precious metal (excluding ores) whlse | 22 | D | D | D | D | D | D | D | D | D | D | D | D |
| 42199 | Other miscellaneous durable goods whlse | 1 379 | 3 700 167 | 8.8 | .3 | 39.9 | 21.8 | 13.2 | 8.9 | .5 | .4 | 1.9 | 4.2 | 70.5 |
| 421990 | Other miscellaneous durable goods whlse | 1 379 | 3 700 167 | 8.8 | .3 | 39.9 | 21.8 | 13.2 | 8.9 | .5 | .4 | 1.9 | 4.2 | 70.5 |
| 4219901 | Musical instruments & supplies whlse | 64 | 120 890 | 9.0 | — | 82.6 | 5.6 | 1.0 | .5 | — | — | 1.3 | — | 67.1 |
| 4219902 | Forest products (except lumber) whlse | 188 | 715 205 | 34.2 | — | 1.3 | 14.3 | 43.9 | 1.8 | 2.7 | .2 | 1.6 | — | 65.3 |
| 4219903 | General merchandise (durable goods) whlse | 514 | D | D | D | D | D | D | D | D | D | D | D | D |
| 4219904 | Prerecorded media whlse | 140 | 321 738 | 3.5 | — | 25.0 | 42.0 | .3 | 26.0 | — | 2.1 | .2 | .8 | 71.4 |
| 42199041 | Compact discs/prerecorded audio tapes, & phonograph records whlse | 124 | D | D | D | D | D | D | D | D | D | D | D | D |
| 42199042 | Prerecorded videotapes whlse | 16 | D | D | D | D | D | D | D | D | D | D | D | D |
| 4219905 | Fire extinguishers & fire safety equipment whlse | 72 | D | D | D | D | D | D | D | D | D | D | D | D |
| 4219906 | Other durable goods whlse | 401 | 1 010 358 | .6 | .6 | 55.0 | 20.7 | 9.7 | 9.1 | — | .5 | 2.7 | 1.0 | 62.7 |
| 422 | Wholesale trade, nondurable goods | 15 813 | 1210 280 732 | 9.2 | 7.6 | 32.0 | 31.4 | 7.7 | 6.2 | 4.2 | .2 | .2 | 1.2 | 74.7 |
| 4221 | Paper & paper product whlse | 1 566 | 7 602 771 | .9 | 6.9 | 17.0 | 37.3 | 13.8 | 20.4 | — | — | .1 | 3.5 | 80.4 |
| 42211 | Printing & writing paper whlse | 177 | 1 378 150 | .3 | 1.5 | 5.4 | 17.6 | 14.5 | 59.7 | — | — | .9 | 89.1 | 89.1 |
| 422110 | Printing & writing paper whlse | 177 | 1 378 150 | .3 | 1.5 | 5.4 | 17.6 | 14.5 | 59.7 | — | — | .9 | 89.1 | 89.1 |
| 42212 | Stationery & office supplies whlse | 735 | 2 201 547 | .3 | .5 | 41.6 | 32.0 | 3.0 | 11.7 | — | .1 | .2 | 10.5 | 84.7 |
| 422120 | Stationery & office supplies whlse | 735 | 2 201 547 | .3 | .5 | 41.6 | 32.0 | 3.0 | 11.7 | — | .1 | .2 | 10.5 | 84.7 |
| 42213 | Industrial & personal service paper whlse | 654 | 4 023 074 | 1.5 | 13.2 | 6.4 | 48.5 | 20.2 | 9.8 | .1 | — | — | .2 | 75.1 |
| 422130 | Industrial & personal service paper whlse | 654 | 4 023 074 | 1.5 | 13.2 | 6.4 | 48.5 | 20.2 | 9.8 | .1 | — | — | .2 | 75.1 |

See footnotes at end of table.

Table 1. Sales by Class of Customer for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Percent distribution of sales by class of customer ¹ | | | | | | | | | Governmental bodies (Federal, state, and local) | Coverage ² | |
|------------|---|-------------------------|-----------------|---|--------------|--|---|---|--|--|------------------------|--|---|-----------------------|------|
| | | | | Sales | Export sales | Restaurants, hotels, food services, and contract feeding | Retailers and repair shops for resale or repair | Other wholesale establishments for resale | Industrial users for production (mining and manufacturing) | Business users for consumption, not for resale | Farmers (for farm use) | Household consumers and individual users | Builders and contractors | | |
| | Agents, brokers, and commission merchants—Con. | | | | | | | | | | | | | | |
| 422 | Wholesale trade, nondurable goods—Con. | | | | | | | | | | | | | | |
| 4222 | Drugs, & druggists' sundries whlsl | 445 | 5 451 128 | 1.6 | .1 | 55.6 | 40.3 | .4 | 1.4 | — | — | — | — | .6 | 67.8 |
| 42221 | Drugs, & druggists' sundries whlsl | 445 | 5 451 128 | 1.6 | .1 | 55.6 | 40.3 | .4 | 1.4 | — | — | — | — | .6 | 67.8 |
| 422210 | Drugs, & druggists' sundries whlsl | 445 | 5 451 128 | 1.6 | .1 | 55.6 | 40.3 | .4 | 1.4 | — | — | — | — | .6 | 67.8 |
| 4222102 | Specialty-line drug, pharmaceutical, cosmetic, & toiletries whlsl | 445 | 5 451 128 | 1.6 | .1 | 55.6 | 40.3 | .4 | 1.4 | — | — | — | — | .6 | 67.8 |
| 4223 | Apparel, piece goods, & notions whlsl | 3 034 | 16 937 975 | 2.4 | .1 | 50.6 | 30.0 | 11.4 | 4.5 | .1 | .1 | .3 | .6 | .6 | 76.4 |
| 42231 | Piece goods, notions, & other dry goods whlsl | 793 | 5 032 811 | 3.5 | .4 | 7.4 | 42.1 | 37.5 | 7.9 | .1 | .1 | .7 | .4 | .4 | 76.0 |
| 422310 | Piece goods, notions, & other dry goods whlsl | 793 | 5 032 811 | 3.5 | .4 | 7.4 | 42.1 | 37.5 | 7.9 | .1 | .1 | .7 | .4 | .4 | 76.0 |
| 4223101 | Piece goods—jobbers | 652 | 4 499 955 | 3.6 | .4 | 7.1 | 40.0 | 40.3 | 7.2 | .1 | .1 | .8 | .5 | .5 | 75.7 |
| 4223102 | Notions & other dry goods whlsl | 141 | 532 856 | 2.7 | — | 10.1 | 59.3 | 14.4 | 13.5 | — | — | — | — | .— | 78.8 |
| 42232 | Men's & boys' clothing & furnishings whlsl | 660 | 2 927 495 | 2.3 | .1 | 63.4 | 26.0 | .6 | 4.3 | .3 | .1 | .6 | 2.2 | 2.2 | 85.1 |
| 422320 | Men's & boys' clothing & furnishings whlsl | 660 | 2 927 495 | 2.3 | .1 | 63.4 | 26.0 | .6 | 4.3 | .3 | .1 | .6 | 2.2 | 2.2 | 85.1 |
| 42233 | Women's, children's, & infants' clothing & accessories whlsl | 1 203 | 4 735 312 | 2.9 | — | 67.7 | 25.5 | .3 | 3.6 | — | — | — | — | — | 68.1 |
| 422330 | Women's, children's, & infants' clothing & accessories whlsl | 1 203 | 4 735 312 | 2.9 | — | 67.7 | 25.5 | .3 | 3.6 | — | — | — | — | — | 68.1 |
| 42234 | Footwear whlsl | 378 | 4 242 357 | .6 | — | 73.8 | 23.5 | .4 | 1.7 | — | — | — | — | — | 80.1 |
| 422340 | Footwear whlsl | 378 | 4 242 357 | .6 | — | 73.8 | 23.5 | .4 | 1.7 | — | — | — | — | — | 80.1 |
| 4224 | Grocery & related products whlsl | 4 652 | 113 150 470 | 1.6 | 12.4 | 44.3 | 33.7 | 3.0 | 3.8 | — | .1 | — | — | 1.0 | 73.0 |
| 42241 | General-line grocery whlsl | 748 | 52 747 762 | .2 | 4.3 | 68.8 | 21.2 | — | 4.0 | — | .1 | — | — | .1 | 66.2 |
| 422410 | General-line grocery whlsl | 748 | 52 747 762 | .2 | 4.3 | 68.8 | 21.2 | — | 4.0 | — | .1 | — | — | .1 | 66.2 |
| 4224103 | Other general-line grocery whlsl | 748 | 52 747 762 | .2 | 4.3 | 68.8 | 21.2 | — | 4.0 | — | .1 | — | — | .1 | 66.2 |
| 42242 | Packaged frozen food whlsl | 679 | 16 882 856 | 1.3 | 28.0 | 14.3 | 51.2 | 1.0 | 3.4 | — | .1 | — | .7 | .7 | 86.4 |
| 422420 | Packaged frozen food whlsl | 679 | 16 882 856 | 1.3 | 28.0 | 14.3 | 51.2 | 1.0 | 3.4 | — | .1 | — | .7 | .7 | 86.4 |
| 42243 | Dairy products, (except dried or canned) whlsl | 181 | 1 474 278 | 5.7 | 24.9 | 15.9 | 44.8 | 8.4 | — | — | — | — | .3 | .3 | 69.1 |
| 422430 | Dairy products, (except dried or canned) whlsl | 181 | 1 474 278 | 5.7 | 24.9 | 15.9 | 44.8 | 8.4 | — | — | — | — | .3 | .3 | 69.1 |
| 4224301 | Raw milk whlsl | 2 | D | D | D | D | D | D | D | D | D | D | D | D | 69.1 |
| 4224302 | Dairy product (except raw milk) whlsl | 179 | D | D | D | D | D | D | D | D | D | D | D | D | D |
| 42244 | Poultry & poultry product whlsl | 113 | D | D | D | D | D | D | D | D | D | D | D | D | D |
| 422440 | Poultry & poultry product whlsl | 113 | D | D | D | D | D | D | D | D | D | D | D | D | D |
| 4224401 | Live poultry whlsl | 5 | D | D | D | D | D | D | D | D | D | D | D | D | D |
| 4224402 | Poultry & poultry product (except live) whlsl | 108 | D | D | D | D | D | D | D | D | D | D | D | D | D |
| 42245 | Confectionery whlsl | 357 | 3 037 847 | .4 | 4.2 | 31.5 | 49.5 | 12.3 | 2.1 | — | — | — | .1 | .1 | 74.6 |
| 422450 | Confectionery whlsl | 357 | 3 037 847 | .4 | 4.2 | 31.5 | 49.5 | 12.3 | 2.1 | — | — | — | .1 | .1 | 74.6 |
| 42246 | Fish & seafood whlsl | 108 | 832 985 | 22.2 | 10.1 | 5.1 | 59.1 | 3.2 | — | — | — | — | .4 | .4 | 80.7 |
| 422460 | Fish & seafood whlsl | 108 | 832 985 | 22.2 | 10.1 | 5.1 | 59.1 | 3.2 | — | — | — | — | .4 | .4 | 80.7 |
| 42247 | Meat & meat product whlsl | 298 | 4 154 013 | 2.7 | 6.3 | 54.5 | 30.2 | 3.0 | .1 | — | — | — | 3.2 | 3.2 | 77.4 |
| 422470 | Meat & meat product whlsl | 298 | 4 154 013 | 2.7 | 6.3 | 54.5 | 30.2 | 3.0 | .1 | — | — | — | 3.2 | 3.2 | 77.4 |
| 42248 | Fresh fruit & vegetable whlsl | 647 | 5 923 035 | 9.8 | 6.4 | 23.5 | 56.9 | 1.2 | 1.2 | .2 | .3 | — | .5 | .5 | 80.3 |
| 422480 | Fresh fruit & vegetable whlsl | 647 | 5 923 035 | 9.8 | 6.4 | 23.5 | 56.9 | 1.2 | 1.2 | .2 | .3 | — | .5 | .5 | 80.3 |
| 42249 | Other grocery & related products whlsl | 1 521 | D | D | D | D | D | D | D | D | D | D | D | D | D |
| 422490 | Other grocery & related products whlsl | 1 521 | D | D | D | D | D | D | D | D | D | D | D | D | D |
| 4224901 | Coffee, tea, & spice whlsl | 115 | 1 472 900 | .1 | 16.4 | 7.9 | 47.8 | 27.0 | .7 | — | — | — | — | — | 80.5 |
| 4224902 | Bread & baked goods whlsl | 351 | 1 690 138 | — | 7.0 | 30.4 | 61.2 | .7 | .4 | — | .1 | — | .3 | .3 | 89.9 |
| 4224903 | Soft drinks whlsl | 90 | 423 591 | 1.3 | 1.8 | 78.4 | 11.0 | 4.5 | 3.0 | — | — | — | — | — | 78.0 |
| 4224904 | Canned goods whlsl | 238 | 6 882 311 | .9 | 34.8 | 24.6 | 36.5 | 1.9 | .1 | — | — | — | — | 1.2 | 91.7 |
| 4224905 | Food & beverage basic materials whlsl | 139 | 2 320 600 | 2.4 | 17.8 | .1 | 10.9 | 64.7 | 2.3 | — | 1.7 | — | — | — | 72.5 |
| 4224906 | Other grocery specialties whlsl | 588 | D | D | D | D | D | D | D | D | D | D | D | D | D |
| 4225 | Farm-product raw material whlsl | 1 494 | 33 902 691 | 40.9 | 1.9 | .3 | 22.5 | 6.8 | 2.9 | 24.4 | .2 | .1 | .1 | .1 | 79.5 |
| 42251 | Grain & field bean whlsl | 135 | 15 045 234 | 71.0 | .1 | .1 | 21.6 | 1.7 | 4.6 | .8 | — | — | — | — | 97.8 |
| 422510 | Grain & field bean whlsl | 135 | 15 045 234 | 71.0 | .1 | .1 | 21.6 | 1.7 | 4.6 | .8 | — | — | — | — | 97.8 |
| 42252 | Livestock whlsl | 957 | 15 468 016 | .7 | 5.3 | .5 | 25.2 | 1.7 | .6 | 65.6 | .3 | — | .1 | .1 | 62.6 |
| 422520 | Livestock whlsl | 957 | 15 468 016 | .7 | 5.3 | .5 | 25.2 | 1.7 | .6 | 65.6 | .3 | — | .1 | .1 | 62.6 |
| 42259 | Other farm product raw material whlsl | 402 | 3 389 441 | 19.4 | — | .8 | 17.1 | 55.0 | 1.7 | 4.2 | 1.1 | .4 | .4 | .4 | 75.5 |
| 422590 | Other farm product raw material whlsl | 402 | 3 389 441 | 19.4 | — | .8 | 17.1 | 55.0 | 1.7 | 4.2 | 1.1 | .4 | .4 | .4 | 75.5 |
| 4225901 | Hides, skins, & pelts whlsl | 26 | 184 450 | 52.1 | — | 7.8 | 9.0 | 26.2 | — | 3.8 | 1.1 | — | — | — | 92.4 |
| 4225902 | Leaf tobacco whlsl | 210 | 1 565 193 | 27.1 | — | .3 | 25.4 | 39.9 | 2.2 | 4.1 | — | — | — | 1.1 | 66.0 |
| 4225903 | Wool, wool tops, & mohair whlsl | 19 | 56 823 | 2.5 | — | — | 8.5 | 83.5 | — | 5.4 | — | — | — | — | 66.6 |
| 4225904 | Cotton whlsl | 53 | 695 960 | 2.2 | — | — | 22.3 | 74.7 | .2 | .7 | — | — | — | — | 80.7 |
| 4225905 | Other farm-product raw material whlsl | 94 | 887 015 | 15.0 | .1 | .4 | 4.2 | 66.0 | 2.5 | 7.0 | 3.4 | 1.3 | — | — | 85.4 |

See footnotes at end of table.

Table 1. Sales by Class of Customer for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Percent distribution of sales by class of customer ¹ | | | | | | | | | Coverage ² | |
|------------|--|-------------------------|-----------------|---|--|---|---|--|--|------------------------|--|--------------------------|-----------------------|------|
| | | | | Export sales | Restaurants, hotels, food services, and contract feeding | Retailers and repair shops for resale or repair | Other wholesale establishments for resale | Industrial users for production (mining and manufacturing) | Business users for consumption, not for resale | Farmers (for farm use) | Household consumers and individual users | Builders and contractors | | |
| | Agents, brokers, and commission merchants—Con. | | | | | | | | | | | | | |
| 422 | Wholesale trade, nondurable goods—Con. | | | | | | | | | | | | | |
| 4226 | Chemical & allied products whsle | 1 390 | 6 509 052 | 3.4 | .7 | 1.8 | 23.8 | 60.2 | 7.7 | .1 | .1 | 1.6 | .4 | 86.0 |
| 42261 | Plastics materials & basic forms & shapes whsle | 654 | 3 770 919 | 2.4 | 1.0 | .9 | 25.7 | 61.1 | 6.8 | .2 | .1 | 1.8 | .1 | 87.4 |
| 422610 | Plastics materials & basic forms & shapes whsle | 654 | 3 770 919 | 2.4 | 1.0 | .9 | 25.7 | 61.1 | 6.8 | .2 | .1 | 1.8 | .1 | 87.4 |
| 42269 | Other chemical & allied products whsle | 736 | 2 738 133 | 4.8 | .4 | 3.2 | 21.1 | 59.0 | 9.0 | .1 | .3 | 1.4 | .7 | 84.1 |
| 422690 | Other chemical & allied products whsle | 736 | 2 738 133 | 4.8 | .4 | 3.2 | 21.1 | 59.0 | 9.0 | .1 | .3 | 1.4 | .7 | 84.1 |
| 4226901 | Industrial gases (except LP) whsle | 11 | 71 241 | — | — | 12.1 | .6 | 9.5 | 77.7 | — | — | — | .1 | 99.5 |
| 4226902 | Other chemical & allied products whsle | 725 | 2 666 892 | 4.9 | .4 | 2.9 | 21.8 | 60.5 | 6.9 | .1 | .3 | 1.4 | .7 | 83.7 |
| 4227 | Petroleum & petroleum products whsle .. | 256 | 11 953 186 | .8 | — | 1.2 | 45.0 | 9.6 | 42.1 | .4 | .3 | .4 | .1 | 63.5 |
| 42271 | Petroleum bulk stations & terminals | 69 | 331 386 | .7 | — | 6.9 | 3.9 | 58.3 | 10.5 | 10.7 | 4.7 | 3.4 | .9 | 82.1 |
| 422710 | Petroleum bulk stations & terminals | 69 | 331 386 | .7 | — | 6.9 | 3.9 | 58.3 | 10.5 | 10.7 | 4.7 | 3.4 | .9 | 82.1 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 68 | D | D | D | D | D | D | D | D | D | D | D | D |
| 42271011 | Petroleum bulk stations (except LP) | 63 | D | D | D | D | D | D | D | D | D | D | D | D |
| 42271012 | Petroleum bulk terminals (except LP) | 5 | D | D | D | D | D | D | D | D | D | D | D | D |
| 4227102 | Liquefied petroleum bulk stations & terminals | 1 | D | D | D | D | D | D | D | D | D | D | D | D |
| 42272 | Petroleum & petroleum prod whsle (exc bulk stations & terminals) | 187 | 11 621 800 | .8 | — | .9 | 46.5 | 7.8 | 43.3 | .1 | .2 | .2 | .1 | 62.9 |
| 422720 | Petroleum & petroleum prod whsle (exc bulk stations & terminals) | 187 | 11 621 800 | .8 | — | .9 | 46.5 | 7.8 | 43.3 | .1 | .2 | .2 | .1 | 62.9 |
| 4228 | Beer, wine, & distilled alcoholic beverage whsle | 213 | D | D | D | D | D | D | D | D | D | D | D | D |
| 42281 | Beer & ale whsle | 40 | D | D | D | D | D | D | D | D | D | D | D | D |
| 422810 | Beer & ale whsle | 40 | D | D | D | D | D | D | D | D | D | D | D | D |
| 42282 | Wine & distilled alcoholic beverage whsle | 173 | 1 955 271 | 3.2 | 10.9 | 30.7 | 28.5 | .1 | .4 | — | — | — | 26.2 | 73.8 |
| 422820 | Wine & distilled alcoholic beverage whsle | 173 | 1 955 271 | 3.2 | 10.9 | 30.7 | 28.5 | .1 | .4 | — | — | — | 26.2 | 73.8 |
| 4228201 | Wine & distilled alcoholic bev (licensed operation) whsle | 173 | 1 955 271 | 3.2 | 10.9 | 30.7 | 28.5 | .1 | .4 | — | — | — | 26.2 | 73.8 |
| 4229 | Miscellaneous nondurable goods whsle .. | 2 763 | D | D | D | D | D | D | D | D | D | D | D | D |
| 42291 | Farm supplies whsle | 223 | 2 238 242 | 61.1 | — | 14.1 | 20.2 | 1.4 | 2.1 | .6 | — | .2 | .3 | 90.7 |
| 422910 | Farm supplies whsle | 223 | 2 238 242 | 61.1 | — | 14.1 | 20.2 | 1.4 | 2.1 | .6 | — | .2 | .3 | 90.7 |
| 4229102 | Farm supplies—whsle distributors | 223 | 2 238 242 | 61.1 | — | 14.1 | 20.2 | 1.4 | 2.1 | .6 | — | .2 | .3 | 90.7 |
| 42292 | Book, periodical, & newspaper whsle .. | 334 | 2 583 212 | 1.6 | 27.8 | 33.2 | 18.8 | .4 | 2.4 | — | .3 | .2 | 15.4 | 73.7 |
| 422920 | Book, periodical, & newspaper whsle .. | 334 | 2 583 212 | 1.6 | 27.8 | 33.2 | 18.8 | .4 | 2.4 | — | .3 | .2 | 15.4 | 73.7 |
| 42293 | Flower, nursery stock, & florists' supplies whsle | 234 | 678 119 | 1.0 | — | 33.0 | 60.1 | 2.1 | .7 | 1.9 | — | 1.1 | .1 | 79.3 |
| 422930 | Flower, nursery stock, & florists' supplies whsle | 234 | 678 119 | 1.0 | — | 33.0 | 60.1 | 2.1 | .7 | 1.9 | — | 1.1 | .1 | 79.3 |
| 42294 | Tobacco & tobacco product whsle | 33 | 62 175 | 2.9 | 1.0 | 7.1 | 80.6 | 3.3 | 1.1 | .1 | .2 | — | 3.8 | 70.8 |
| 422940 | Tobacco & tobacco product whsle | 33 | 62 175 | 2.9 | 1.0 | 7.1 | 80.6 | 3.3 | 1.1 | .1 | .2 | — | 3.8 | 70.8 |
| 42295 | Paint, varnish, & supplies whsle | 206 | 1 152 666 | 6.3 | .1 | 37.6 | 33.4 | 11.8 | 4.9 | — | — | 5.8 | .2 | 90.6 |
| 422950 | Paint, varnish, & supplies whsle | 206 | 1 152 666 | 6.3 | .1 | 37.6 | 33.4 | 11.8 | 4.9 | — | — | 5.8 | .2 | 90.6 |
| 4229501 | Paint, varnish, & supplies whsle | 206 | 1 152 666 | 6.3 | .1 | 37.6 | 33.4 | 11.8 | 4.9 | — | — | 5.8 | .2 | 90.6 |
| 42299 | Other miscellaneous nondurable goods whsle | 1 733 | D | D | D | D | D | D | D | D | D | D | D | D |
| 422990 | Other miscellaneous nondurable goods whsle | 1 733 | D | D | D | D | D | D | D | D | D | D | D | D |
| 4229901 | Art goods whsle | 591 | 1 517 846 | .5 | .7 | 72.9 | 21.8 | 1.3 | 1.0 | — | 1.6 | .1 | — | 66.3 |
| 4229902 | General merchandise (nondurable goods) whsle | 398 | 785 925 | 3.4 | .6 | 48.2 | 38.0 | 3.7 | 4.8 | .2 | .4 | — | .8 | 67.9 |
| 4229903 | Textile bags, bagging, & burlap whsle | 40 | 54 043 | 14.5 | — | 7.9 | 27.7 | 29.3 | 20.4 | — | — | .1 | — | 73.4 |
| 4229904 | Other nondurable goods whsle | 704 | D | D | D | D | D | D | D | D | D | D | D | D |

¹Detail may not add to total because of rounding.

²Dollar sales of those reporting class of customer as percent of total sales.

Table 2. Employment by Principal Activity for the United States: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Total (number) | Selling (number) | Paid employees for pay period including March 12 | | | | | Other (number) | Coverage ¹ |
|------------|---|-------------------------|-----------------|----------------|------------------|--|---|------------------------|----------------|------|----------------|-----------------------|
| | | | | | | Sales support (including office and clerical, warehousing, customer service, maintenance, employees, and drivers (number)) | Central administrative and auxiliary (number) | Manufacturing (number) | Other (number) | | | |
| 421 | Wholesale trade | 453 470 | 4 059 657 778 | 5 796 557 | 1 578 897 | 3 296 244 | 351 972 | 368 337 | 201 107 | 69.8 | | |
| 4211 | Wholesale trade, durable goods | 290 629 | 2 179 717 376 | 3 398 261 | 901 968 | 1 886 801 | 226 541 | 233 730 | 149 221 | 69.6 | | |
| 42111 | Motor vehicle & motor vehicle parts & supplies whlsl | 29 328 | 533 352 124 | 375 731 | 76 467 | 234 488 | 26 543 | 15 401 | 22 832 | 69.6 | | |
| 421111 | Automobile & other motor vehicle whlsl | 7 664 | 428 356 355 | 150 947 | 26 909 | 94 503 | 15 794 | 2 402 | 11 339 | 81.1 | | |
| 421110 | Automobile & other motor vehicle whlsl | 7 664 | 428 356 355 | 150 947 | 26 909 | 94 503 | 15 794 | 2 402 | 11 339 | 81.1 | | |
| 4211101 | Automobile & motorcycle whlsl | 3 952 | 232 780 708 | 70 675 | 9 047 | 49 194 | 10 641 | 387 | 1 406 | 84.3 | | |
| 4211102 | Bus & recreational vehicle whlsl | 387 | 3 059 157 | 5 047 | 1 071 | 3 133 | 179 | 259 | 405 | 69.2 | | |
| 4211103 | Light truck & van (14,000 lb or less) whlsl | 548 | 159 991 093 | 9 552 | 2 229 | 5 878 | 588 | 240 | 617 | 73.2 | | |
| 4211104 | Medium truck & tractor (14,001 lb to 26,000 lb) whlsl | 516 | 4 375 397 | 7 929 | 1 825 | 4 176 | 486 | 326 | 1 116 | 66.9 | | |
| 4211105 | Heavy truck & tractor (over 26,000 lb) whlsl | 2 261 | 28 150 000 | 57 744 | 12 737 | 32 122 | 3 900 | 1 190 | 7 795 | 81.5 | | |
| 42112 | Motor vehicle supplies & new parts whlsl | 12 620 | 83 214 728 | 156 038 | 32 050 | 100 084 | 8 295 | 10 438 | 5 171 | 62.3 | | |
| 421120 | Motor vehicle supplies & new parts whlsl | 12 620 | 83 214 728 | 156 038 | 32 050 | 100 084 | 8 295 | 10 438 | 5 171 | 62.3 | | |
| 4211201 | Motor vehicle supplies & new parts—warehouse distributors | 5 095 | 30 313 120 | 67 362 | 14 750 | 43 241 | 3 959 | 3 901 | 1 511 | 66.5 | | |
| 4211202 | Motor vehicle supplies & new parts—jobbers | 6 942 | 51 468 506 | 84 003 | 16 168 | 54 449 | 4 061 | 6 337 | 2 988 | 58.6 | | |
| 4211203 | Petroleum products marketing equipment whlsl | 583 | 1 433 102 | 4 673 | 1 132 | 2 394 | 275 | 200 | 672 | 68.9 | | |
| 42113 | Tire & tube whlsl | 1 939 | 16 508 934 | 22 939 | 6 816 | 12 162 | 1 673 | 1 488 | 800 | 53.2 | | |
| 421130 | Tire & tube whlsl | 1 939 | 16 508 934 | 22 939 | 6 816 | 12 162 | 1 673 | 1 488 | 800 | 53.2 | | |
| 42114 | Motor vehicle parts, (used) whlsl | 7 105 | 5 272 107 | 45 807 | 10 692 | 27 739 | 781 | 1 073 | 5 522 | 65.0 | | |
| 421140 | Motor vehicle parts, (used) whlsl | 7 105 | 5 272 107 | 45 807 | 10 692 | 27 739 | 781 | 1 073 | 5 522 | 65.0 | | |
| 4212 | Furniture & home furnishings whlsl | 15 246 | 75 006 478 | 157 465 | 34 823 | 94 305 | 7 265 | 16 998 | 4 074 | 65.9 | | |
| 42121 | Furniture whlsl | 6 697 | 31 898 583 | 65 930 | 16 755 | 38 560 | 2 961 | 5 572 | 2 082 | 65.6 | | |
| 421210 | Furniture whlsl | 6 697 | 31 898 583 | 65 930 | 16 755 | 38 560 | 2 961 | 5 572 | 2 082 | 65.6 | | |
| 4212101 | Household & lawn furniture whlsl | 3 304 | 12 079 496 | 23 346 | 4 881 | 13 626 | 748 | 3 652 | 439 | 62.4 | | |
| 4212102 | Office & business furniture whlsl | 3 393 | 19 819 087 | 42 584 | 11 874 | 24 934 | 2 213 | 1 920 | 1 643 | 67.4 | | |
| 42122 | Home furnishings whlsl | 8 549 | 43 107 895 | 91 535 | 18 068 | 55 745 | 4 304 | 11 426 | 1 992 | 66.0 | | |
| 421220 | Home furnishings whlsl | 8 549 | 43 107 895 | 91 535 | 18 068 | 55 745 | 4 304 | 11 426 | 1 992 | 66.0 | | |
| 4212201 | Household china, glassware, & crockery whlsl | 1 332 | 6 744 886 | 16 343 | 2 986 | 9 399 | 506 | 3 144 | 308 | 69.5 | | |
| 4212202 | Linens, domestics, draperies, & curtains whlsl | 1 876 | 11 337 298 | 20 019 | 3 527 | 11 180 | 1 202 | 3 695 | 415 | 66.8 | | |
| 4212203 | Floor coverings whlsl | 2 591 | 16 467 044 | 30 315 | 7 489 | 19 312 | 1 709 | 1 021 | 784 | 63.1 | | |
| 4212204 | Other home furnishings whlsl | 2 750 | 8 558 667 | 24 858 | 4 066 | 15 854 | 887 | 3 566 | 485 | 66.8 | | |
| 4213 | Lumber & other construction materials whlsl | 14 267 | 89 175 875 | 155 535 | 32 941 | 89 711 | 8 641 | 19 147 | 5 095 | 60.8 | | |
| 42131 | Lumber, plywood, millwork, & wood panel whlsl | 6 767 | 60 455 924 | 88 905 | 17 867 | 52 592 | 4 451 | 11 638 | 2 357 | 66.8 | | |
| 421310 | Lumber, plywood, millwork, & wood panel whlsl | 6 767 | 60 455 924 | 88 905 | 17 867 | 52 592 | 4 451 | 11 638 | 2 357 | 66.8 | | |
| 4213101 | Lumber without yard whlsl | 1 627 | 17 143 755 | 12 611 | 3 383 | 6 948 | 4 451 | 11 638 | 2 357 | 66.8 | | |
| 4213102 | Lumber with yard whlsl | 1 599 | 15 464 304 | 27 481 | 4 968 | 16 044 | 995 | 1 777 | 519 | 76.5 | | |
| 4213103 | Plywood, veneer, millwork, & wood panel whlsl | 3 541 | 27 847 865 | 48 813 | 9 516 | 29 600 | 2 872 | 5 547 | 1 278 | 64.1 | | |
| 42132 | Brick, stone, & related construction materials whlsl | 3 026 | 10 711 750 | 23 753 | 5 459 | 13 036 | 2 137 | 2 209 | 912 | 48.6 | | |
| 421320 | Brick, stone, & related construction materials whlsl | 3 026 | 10 711 750 | 23 753 | 5 459 | 13 036 | 2 137 | 2 209 | 912 | 48.6 | | |
| 4213201 | Brick, block, tile, clay/cement sewer pipe whlsl | 1 184 | 3 546 360 | 9 941 | 2 904 | 5 474 | 1 116 | 295 | 152 | 34.6 | | |
| 4213202 | Sand, gravel, & stone whlsl | 1 012 | 2 001 239 | 7 775 | 944 | 4 314 | 594 | 1 335 | 588 | 55.4 | | |
| 4213203 | Cement, lime, & related products whlsl | 830 | 5 164 151 | 6 037 | 1 611 | 3 248 | 427 | 579 | 172 | 63.0 | | |
| 42133 | Roofing, siding, & insulation material whlsl | 1 584 | 9 811 545 | 16 402 | 4 466 | 9 654 | 916 | 976 | 390 | 56.3 | | |
| 421330 | Roofing, siding, & insulation material whlsl | 1 584 | 9 811 545 | 16 402 | 4 466 | 9 654 | 916 | 976 | 390 | 56.3 | | |
| 4213301 | Roofing, siding, & insulation material whlsl | 1 584 | 9 811 545 | 16 402 | 4 466 | 9 654 | 916 | 976 | 390 | 56.3 | | |
| 42139 | Other construction materials whlsl | 2 890 | 8 196 656 | 26 475 | 5 149 | 14 429 | 1 137 | 4 324 | 1 436 | 54.3 | | |
| 421390 | Other construction materials whlsl | 2 890 | 8 196 656 | 26 475 | 5 149 | 14 429 | 1 137 | 4 324 | 1 436 | 54.3 | | |
| 4213901 | Flat glass & other construction glass whlsl | 669 | 1 950 805 | 8 197 | 903 | 4 432 | 318 | 1 903 | 641 | 66.5 | | |
| 4213902 | Other construction materials whlsl | 2 221 | 6 245 851 | 18 278 | 4 246 | 9 997 | 819 | 2 421 | 795 | 48.8 | | |
| 4214 | Professional & commercial equipment & supplies whlsl | 45 351 | 367 383 550 | 716 113 | 213 699 | 388 316 | 49 729 | 31 200 | 33 169 | 67.8 | | |
| 42141 | Photographic equipment & supplies whlsl | 1 379 | 16 679 051 | 21 195 | 5 706 | 12 419 | 1 173 | 928 | 969 | 70.0 | | |
| 421410 | Photographic equipment & supplies whlsl | 1 379 | 16 679 051 | 21 195 | 5 706 | 12 419 | 1 173 | 928 | 969 | 70.0 | | |
| 42142 | Office equipment whlsl | 7 319 | 36 646 598 | 143 381 | 42 563 | 79 440 | 9 444 | 743 | 11 191 | 70.0 | | |
| 421420 | Office equipment whlsl | 7 319 | 36 646 598 | 143 381 | 42 563 | 79 440 | 9 444 | 743 | 11 191 | 70.0 | | |
| 42143 | Computer & computer peripheral equipment & software whlsl | 16 929 | 221 447 412 | 317 662 | 102 736 | 164 521 | 25 587 | 10 524 | 14 294 | 65.3 | | |
| 421430 | Computer & computer peripheral equipment & software whlsl | 16 929 | 221 447 412 | 317 662 | 102 736 | 164 521 | 25 587 | 10 524 | 14 294 | 65.3 | | |
| 4214301 | Computer & peripheral equipment whlsl | 14 080 | 209 760 805 | 282 335 | 91 873 | 147 554 | 22 699 | 9 102 | 11 107 | 66.1 | | |
| 42143011 | Computers & peripheral equipment for resale | 5 657 | 115 317 362 | 91 857 | 22 974 | 50 541 | 8 578 | 7 255 | 2 509 | 63.4 | | |
| 42143012 | Computers & peripheral equipment for end use | 8 423 | 94 443 443 | 190 478 | 68 899 | 97 013 | 14 121 | 1 847 | 8 598 | 67.4 | | |
| 4214302 | Computer software (packaged) whlsl | 2 849 | 11 686 607 | 35 327 | 10 863 | 16 967 | 2 888 | 1 422 | 3 187 | 58.6 | | |
| 42144 | Other commercial equipment whlsl | 5 380 | 15 914 735 | 52 186 | 14 162 | 31 464 | 2 095 | 2 416 | 2 049 | 74.1 | | |
| 421440 | Other commercial equipment whlsl | 5 380 | 15 914 735 | 52 186 | 14 162 | 31 464 | 2 095 | 2 416 | 2 049 | 74.1 | | |
| 4214401 | Restaurant & hotel equipment & supplies whlsl | 3 165 | 10 686 971 | 30 890 | 9 217 | 18 343 | 1 458 | 777 | 1 095 | 74.3 | | |
| 4214402 | Store machines & equipment whlsl | 2 215 | 5 227 764 | 21 296 | 4 945 | 13 121 | 637 | 1 639 | 954 | 73.8 | | |

See footnotes at end of table.

Table 2. Employment by Principal Activity for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Paid employees for pay period including March 12 | | | | | | Coverage ¹ |
|-----------------------------|--|-------------------------|-----------------|--|------------------|---|---|------------------------|----------------|-----------------------|
| | | | | Total (number) | Selling (number) | Sales support (including office and clerical, warehousing, customer service, maintenance, employees, and drivers (number) | Central administrative and auxiliary (number) | Manufacturing (number) | Other (number) | |
| Wholesale trade—Con. | | | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | | | |
| 4214 | Professional & commercial equipment & supplies whse—Con. | | | | | | | | | |
| 42145 | Medical, dental, & hospital equipment & supplies whse..... | 9 782 | 58 791 711 | 121 572 | 34 560 | 68 547 | 7 970 | 7 442 | 3 053 | 67.3 |
| 421450 | Medical, dental, & hospital equipment & supplies whse..... | 9 782 | 58 791 711 | 121 572 | 34 560 | 68 547 | 7 970 | 7 442 | 3 053 | 67.3 |
| 4214501 | Surgical, medical, & hospital supplies whse .. | 8 721 | 54 484 063 | 106 502 | 29 990 | 61 237 | 5 770 | 6 695 | 2 810 | 66.5 |
| 4214502 | Dental equipment & supplies whse | 1 061 | 4 307 648 | 15 070 | 4 570 | 7 310 | 2 200 | 747 | 243 | 73.1 |
| 42146 | Ophthalmic goods whse | 1 781 | 6 865 265 | 28 260 | 5 748 | 14 002 | 1 354 | 6 829 | 327 | 69.1 |
| 421460 | Ophthalmic goods whse | 1 781 | 6 865 265 | 28 260 | 5 748 | 14 002 | 1 354 | 6 829 | 327 | 69.1 |
| 42149 | Other professional equipment & supplies whse .. | 2 781 | 11 038 778 | 31 857 | 8 224 | 17 923 | 2 106 | 2 318 | 1 286 | 73.2 |
| 421490 | Other professional equipment & supplies whse .. | 2 781 | 11 038 778 | 31 857 | 8 224 | 17 923 | 2 106 | 2 318 | 1 286 | 73.2 |
| 4214901 | Religious & school supplies whse | 456 | 1 495 661 | 5 611 | 1 047 | 3 688 | 370 | 552 | 154 | 67.8 |
| 4214902 | Other professional equipment & supplies whse | 2 325 | 9 543 117 | 26 046 | 7 177 | 14 235 | 1 736 | 1 766 | 1 132 | 74.4 |
| 4215 | Metal & mineral (except petroleum) whse | 12 583 | 150 493 610 | 174 029 | 36 264 | 100 841 | 10 537 | 22 562 | 3 825 | 76.7 |
| 42151 | Metal service centers & offices | 11 827 | 135 695 563 | 168 950 | 34 893 | 98 261 | 10 232 | 22 046 | 3 518 | 76.7 |
| 421510 | Metal service centers & offices | 11 827 | 135 695 563 | 168 950 | 34 893 | 98 261 | 10 232 | 22 046 | 3 518 | 76.7 |
| 4215101 | Ferrous metal service centers & sales offices | 9 437 | 106 496 206 | 138 934 | 28 227 | 82 346 | 7 501 | 18 029 | 2 831 | 77.7 |
| 42151011 | Ferrous metal service centers | 6 412 | 69 014 037 | 123 914 | 22 798 | 75 683 | 7 024 | 16 322 | 2 087 | 79.5 |
| 42151012 | Ferrous metal sales offices | 3 025 | 37 482 169 | 15 020 | 5 429 | 6 663 | 477 | 1 707 | 744 | 62.5 |
| 4215102 | Nonferrous metal service centers & sales offices | 2 390 | 29 199 357 | 30 016 | 6 666 | 15 915 | 2 731 | 4 017 | 687 | 72.3 |
| 42151021 | Nonferrous metal service centers | 1 556 | 22 107 893 | 26 446 | 5 471 | 14 208 | 2 579 | 3 711 | 477 | 72.5 |
| 42151022 | Nonferrous metal sales offices | 834 | 7 091 464 | 3 570 | 1 195 | 1 707 | 152 | 306 | 210 | 70.6 |
| 42152 | Coal & other mineral & ore whse | 756 | 14 798 047 | 15 079 | 1 371 | 2 580 | 305 | 516 | 307 | 76.0 |
| 421520 | Coal & other mineral & ore whse | 756 | 14 798 047 | 15 079 | 1 371 | 2 580 | 305 | 516 | 307 | 76.0 |
| 4215201 | Coal whse | 452 | 10 037 343 | 3 037 | 884 | 1 503 | 186 | 292 | 172 | 67.2 |
| 4215202 | Other mineral & ore whse | 304 | 4 760 704 | 2 042 | 487 | 1 077 | 119 | 224 | 135 | 89.1 |
| 4216 | Electrical goods whse | 38 234 | 357 691 888 | 475 766 | 163 740 | 221 118 | 47 192 | 26 643 | 17 073 | 68.2 |
| 42161 | Electrical apparatus & equip, wiring supp, & const material whse | 13 431 | 85 861 019 | 144 585 | 49 391 | 71 295 | 11 895 | 7 975 | 4 029 | 68.5 |
| 421610 | Electrical apparatus & equip, wiring supp, & const material whse | 13 431 | 85 861 019 | 144 585 | 49 391 | 71 295 | 11 895 | 7 975 | 4 029 | 68.5 |
| 42162 | Electrical appliance, television & radio set whse .. | 3 895 | 54 683 947 | 50 922 | 16 482 | 25 272 | 6 728 | 1 279 | 1 161 | 63.9 |
| 421620 | Electrical appliance, television & radio set whse .. | 3 895 | 54 683 947 | 50 922 | 16 482 | 25 272 | 6 728 | 1 279 | 1 161 | 63.9 |
| 42169 | Other electronic parts & equipment whse | 20 908 | 217 146 922 | 280 259 | 97 867 | 124 551 | 28 569 | 17 389 | 11 883 | 68.8 |
| 421690 | Other electronic parts & equipment whse | 20 908 | 217 146 922 | 280 259 | 97 867 | 124 551 | 28 569 | 17 389 | 11 883 | 68.8 |
| 4216901 | Communications equipment & supplies whse | 9 180 | 88 413 555 | 152 279 | 53 668 | 66 803 | 18 145 | 5 425 | 8 238 | 68.2 |
| 4216902 | Electronic parts (excluding communications equipment) whse | 11 728 | 128 733 367 | 127 980 | 44 199 | 57 748 | 10 424 | 11 964 | 3 645 | 69.4 |
| 4217 | Hardware, & plumbing & heating equipment & supplies whse | 21 194 | 92 189 762 | 219 233 | 67 144 | 121 906 | 13 284 | 10 060 | 6 839 | 73.2 |
| 42171 | Hardware whse | 9 473 | 44 063 674 | 110 963 | 33 547 | 62 823 | 7 350 | 4 934 | 2 309 | 77.2 |
| 421710 | Hardware whse | 9 473 | 44 063 674 | 110 963 | 33 547 | 62 823 | 7 350 | 4 934 | 2 309 | 77.2 |
| 42172 | Plumbing & heating equipment & supplies (hydronics) whse | 4 625 | 22 928 107 | 43 887 | 13 503 | 24 899 | 1 822 | 2 920 | 743 | 61.9 |
| 421720 | Plumbing & heating equipment & supplies (hydronics) whse | 4 625 | 22 928 107 | 43 887 | 13 503 | 24 899 | 1 822 | 2 920 | 743 | 61.9 |
| 42173 | Warm air heating & air-conditioning equipment & supplies whse | 5 524 | 20 062 710 | 51 252 | 16 369 | 27 265 | 3 386 | 1 668 | 2 564 | 72.7 |
| 421730 | Warm air heating & air-conditioning equipment & supplies whse | 5 524 | 20 062 710 | 51 252 | 16 369 | 27 265 | 3 386 | 1 668 | 2 564 | 72.7 |
| 42174 | Refrigeration equipment & supplies whse | 1 572 | 5 135 271 | 13 131 | 3 725 | 6 919 | 726 | 538 | 1 223 | 79.2 |
| 421740 | Refrigeration equipment & supplies whse | 1 572 | 5 135 271 | 13 131 | 3 725 | 6 919 | 726 | 538 | 1 223 | 79.2 |
| 4218 | Machinery, equipment, & supplies whse | 76 643 | 328 968 331 | 772 550 | 208 055 | 425 380 | 46 158 | 52 635 | 40 322 | 74.2 |
| 42181 | Construction & mining (except petroleum) machinery & equip whse | 5 321 | 44 725 989 | 87 611 | 17 555 | 53 701 | 7 965 | 2 844 | 5 546 | 76.5 |
| 421810 | Construction & mining (except petroleum) machinery & equip whse | 5 321 | 44 725 989 | 87 611 | 17 555 | 53 701 | 7 965 | 2 844 | 5 546 | 76.5 |
| 42182 | Farm & garden machinery & equipment whse | 9 782 | 39 713 264 | 101 413 | 24 322 | 61 597 | 3 989 | 2 664 | 8 841 | 75.5 |
| 421820 | Farm & garden machinery & equipment whse | 9 782 | 39 713 264 | 101 413 | 24 322 | 61 597 | 3 989 | 2 664 | 8 841 | 75.5 |
| 4218201 | Farm machinery & equipment—farm dealers | 6 931 | 21 996 353 | 72 177 | 17 206 | 44 017 | 2 127 | 1 020 | 7 807 | 75.9 |
| 4218202 | Farm machinery & equipment—whse distributors | 2 122 | 13 486 595 | 19 867 | 4 571 | 12 075 | 1 162 | 1 191 | 868 | 76.7 |
| 4218203 | Lawn & garden machinery & equipment whse | 729 | 4 230 316 | 9 369 | 2 545 | 5 505 | 700 | 453 | 166 | 70.3 |

See footnotes at end of table.

Table 2. Employment by Principal Activity for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Paid employees for pay period including March 12 | | | | | Central administrative and auxiliary (number) | Manufacturing (number) | Other (number) | Coverage ¹ |
|-------------|---|-------------------------|-----------------|--|------------------|---|--------|--------|---|------------------------|----------------|-----------------------|
| | | | | Total (number) | Selling (number) | Sales support (including office and clerical, warehousing, customer service, maintenance, employees, and drivers (number) | | | | | | |
| 421 | Wholesale trade—Con. | | | | | | | | | | | |
| 4218 | Wholesale trade, durable goods—Con. | | | | | | | | | | | |
| 42183 | Machinery, equipment, & supplies whsle—Con. | | | | | | | | | | | |
| 421830 | Industrial machinery & equipment whsle..... | 35 674 | 139 946 952 | 342 008 | 91 660 | 179 599 | 20 434 | 31 368 | 18 947 | 75.9 | | |
| 4218301 | Industrial machinery & equipment whsle..... | 35 674 | 139 946 952 | 342 008 | 91 660 | 179 599 | 20 434 | 31 368 | 18 947 | 75.9 | | |
| | Food-processing machinery & equipment whsle..... | | | | | | | | | | | |
| 4218302 | Hydraulic & pneumatic (fluid-power) machinery & equipment whsle | 1 333 | 4 273 371 | 12 098 | 3 087 | 6 501 | 541 | 1 366 | 603 | 78.8 | | |
| 42183021 | Hydraulic & pneumatic pumps & motors whsle | 3 866 | 13 016 250 | 40 348 | 11 788 | 20 192 | 2 057 | 4 951 | 1 360 | 78.5 | | |
| 42183022 | Hydraulic & pneumatic parts, accessories, & supplies whsle | 1 636 | 4 753 826 | 13 756 | 4 299 | 6 519 | 920 | 1 233 | 785 | 66.1 | | |
| | 2 230 | 8 262 424 | 26 592 | 7 489 | 13 673 | 1 137 | 3 718 | 575 | 84.9 | | | |
| 4218303 | General-purpose industrial machinery & equipment whsle | 11 101 | 42 641 534 | 102 295 | 29 265 | 53 845 | 5 769 | 7 633 | 5 783 | 81.7 | | |
| 4218304 | Metalworking machinery & equipment whsle | 4 092 | 19 008 973 | 35 524 | 10 649 | 18 375 | 2 101 | 3 469 | 930 | 74.8 | | |
| 4218305 | Materials handling equipment whsle | 4 642 | 18 803 215 | 63 169 | 12 830 | 35 327 | 4 425 | 4 505 | 6 082 | 75.4 | | |
| 4218306 | Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle | 3 536 | 11 671 958 | 25 475 | 7 639 | 13 088 | 1 116 | 2 368 | 1 264 | 75.9 | | |
| 4218307 | Other industrial machinery & equipment whsle | 7 104 | 30 531 651 | 63 099 | 16 402 | 32 271 | 4 425 | 7 076 | 2 925 | 65.5 | | |
| 42184 | Industrial supplies whsle | 15 055 | 64 861 321 | 140 735 | 46 158 | 73 811 | 8 450 | 9 650 | 2 666 | 71.1 | | |
| 421840 | Industrial supplies whsle | 15 055 | 64 861 321 | 140 735 | 46 158 | 73 811 | 8 450 | 9 650 | 2 666 | 71.1 | | |
| 4218401 | General-line industrial supplies whsle | 2 176 | 4 367 291 | 16 136 | 4 877 | 8 998 | 1 384 | 537 | 340 | 61.3 | | |
| 4218402 | Mechanical power transmission supplies whsle | 2 917 | 13 895 428 | 28 097 | 11 308 | 13 974 | 1 286 | 1 051 | 478 | 53.8 | | |
| 4218403 | Welding supplies whsle | 2 141 | 4 750 926 | 19 335 | 6 353 | 10 235 | 1 557 | 853 | 337 | 76.0 | | |
| 4218404 | Industrial containers & supplies whsle | 1 763 | 9 931 630 | 15 879 | 3 397 | 8 593 | 551 | 2 853 | 485 | 72.9 | | |
| 4218405 | Industrial valves & fittings (except fluid-power) whsle | 1 552 | 6 805 404 | 16 740 | 5 855 | 8 671 | 1 077 | 857 | 280 | 81.3 | | |
| 4218406 | Other industrial supplies whsle | 4 506 | 25 110 642 | 44 548 | 14 368 | 23 340 | 2 595 | 3 499 | 746 | 78.9 | | |
| 42185 | Service establishment equipment & supplies whsle | 6 808 | 16 038 492 | 59 878 | 18 923 | 34 005 | 2 557 | 2 352 | 2 041 | 72.0 | | |
| 421850 | Service establishment equipment & supplies whsle | 6 808 | 16 038 492 | 59 878 | 18 923 | 34 005 | 2 557 | 2 352 | 2 041 | 72.0 | | |
| 4218501 | Beauty & barber shop equipment & supplies whsle | 6 808 | 16 038 492 | 59 878 | 18 923 | 34 005 | 2 557 | 2 352 | 2 041 | 72.0 | | |
| 4218502 | Custodial, janitors' equipment & supplies whsle | 1 296 | 2 416 390 | 14 071 | 5 732 | 7 293 | 637 | 257 | 152 | 70.5 | | |
| 4218503 | Laundry & dry-cleaning equipment & supplies whsle | 2 356 | 4 430 938 | 22 107 | 7 453 | 12 667 | 913 | 643 | 431 | 79.0 | | |
| 4218504 | Other service establishment equipment & supplies whsle | 699 | 4 123 097 | 6 526 | 1 672 | 4 009 | 527 | 111 | 207 | 76.3 | | |
| | 2 457 | 5 068 067 | 17 174 | 4 066 | 10 036 | 480 | 1 341 | 1 251 | 62.8 | | | |
| 42186 | Transportation equipment & supplies (exc motor vehicle) whsle | 4 003 | 23 682 313 | 40 905 | 9 437 | 22 667 | 2 763 | 3 757 | 2 281 | 66.0 | | |
| 421860 | Transportation equipment & supplies (exc motor vehicle) whsle | 4 003 | 23 682 313 | 40 905 | 9 437 | 22 667 | 2 763 | 3 757 | 2 281 | 66.0 | | |
| 4218601 | Aircraft & aeronautical equipment & supplies whsle | 2 428 | 17 709 438 | 25 666 | 5 950 | 14 027 | 1 989 | 2 547 | 1 153 | 68.0 | | |
| 4218602 | Marine machinery, equipment, & supplies whsle | 952 | 3 513 978 | 9 314 | 2 317 | 5 448 | 510 | 610 | 429 | 64.6 | | |
| 4218603 | Other transportation equipment & supplies whsle | 623 | 2 458 897 | 5 925 | 1 170 | 3 192 | 264 | 600 | 699 | 59.9 | | |
| 4219 | Miscellaneous durable goods whsle | 37 783 | 185 455 758 | 351 839 | 68 835 | 210 736 | 17 192 | 39 084 | 15 992 | 64.3 | | |
| 42191 | Sporting & recreational goods & supplies whsle | 6 080 | 28 233 685 | 59 861 | 15 118 | 34 128 | 2 680 | 6 418 | 1 517 | 62.3 | | |
| 421910 | Sporting & recreational goods & supplies whsle | 6 080 | 28 233 685 | 59 861 | 15 118 | 34 128 | 2 680 | 6 418 | 1 517 | 62.3 | | |
| 42192 | Toy & hobby goods & supplies whsle | 3 229 | 20 166 025 | 36 337 | 9 128 | 20 438 | 3 815 | 2 394 | 562 | 64.0 | | |
| 421920 | Toy & hobby goods & supplies whsle | 3 229 | 20 166 025 | 36 337 | 9 128 | 20 438 | 3 815 | 2 394 | 562 | 64.0 | | |
| 42193 | Recyclable material whsle | 9 088 | 38 748 659 | 114 992 | 9 301 | 74 778 | 3 484 | 19 077 | 8 352 | 68.6 | | |
| 421930 | Recyclable material whsle | 9 088 | 38 748 659 | 114 992 | 9 301 | 74 778 | 3 484 | 19 077 | 8 352 | 68.6 | | |
| 4219301 | Iron & steel scrap processors & dealers | 3 480 | 18 205 778 | 43 789 | 3 612 | 28 135 | 1 562 | 6 934 | 3 546 | 70.5 | | |
| 42193011 | Iron & steel scrap processors (using power processing equipment) | 2 308 | 12 550 221 | 36 303 | 2 702 | 23 002 | 1 461 | 6 353 | 2 785 | 75.4 | | |
| 42193012 | Iron & steel scrap processors (not using power processing equip) | 1 172 | 5 655 557 | 7 486 | 910 | 5 133 | 101 | 581 | 761 | 46.9 | | |
| 4219302 | Recyclable paper & paperboard whsle | 1 588 | 5 592 266 | 20 596 | 1 726 | 12 613 | 867 | 3 781 | 1 609 | 78.5 | | |
| 4219303 | Other recyclable material whsle | 4 020 | 14 950 615 | 50 607 | 3 963 | 34 030 | 1 055 | 8 362 | 3 197 | 62.8 | | |
| 42194 | Jewelry/watch/silverware/precious stone, & precious metal whsle | 7 689 | 32 398 553 | 49 820 | 13 650 | 28 198 | 1 568 | 5 267 | 1 137 | 70.2 | | |
| 421940 | Jewelry/watch/silverware/precious stone, & precious metal whsle | 7 689 | 32 398 553 | 49 820 | 13 650 | 28 198 | 1 568 | 5 267 | 1 137 | 70.2 | | |
| 4219401 | Jewelry, watch, diamonds, precious stone, & silverware whsle | 7 116 | 22 519 342 | 46 813 | 12 631 | 26 849 | 1 376 | 4 873 | 1 084 | 70.5 | | |
| | Precious metal (excluding ores) whsle | 573 | 9 879 211 | 3 007 | 1 019 | 1 349 | 192 | 394 | 53 | 64.3 | | |
| 42199 | Other miscellaneous durable goods whsle | 11 697 | 65 908 836 | 90 829 | 21 638 | 53 194 | 5 645 | 5 928 | 4 424 | 57.2 | | |
| 421990 | Other miscellaneous durable goods whsle | 11 697 | 65 908 836 | 90 829 | 21 638 | 53 194 | 5 645 | 5 928 | 4 424 | 57.2 | | |
| 4219901 | Musical instruments & supplies whsle | 512 | 2 474 693 | 4 906 | 1 072 | 3 046 | 272 | 352 | 164 | 67.1 | | |
| 4219902 | Forest products (except lumber) whsle | 2 032 | 11 386 630 | 11 396 | 1 687 | 5 748 | 368 | 1 695 | 1 898 | 59.4 | | |
| 4219903 | General merchandise (durable goods) whsle | 3 382 | 21 595 797 | 18 027 | 4 186 | 10 400 | 2 201 | 810 | 430 | 57.0 | | |
| 4219904 | Prerecorded media whsle | 2 075 | 23 424 629 | 34 103 | 9 773 | 20 538 | 2 145 | 820 | 827 | 57.3 | | |
| 42199041 | Compact discs/prerecorded audio tapes, & phonograph records whsle | 1 418 | 15 602 913 | 23 540 | 6 906 | 14 688 | 1 750 | 595 | 561 | 57.8 | | |
| 42199042 | Prerecorded video tapes whsle | 657 | 7 821 716 | 10 563 | 2 867 | 5 850 | 1 355 | 225 | 266 | 56.4 | | |
| 4219905 | Fire extinguishers & fire safety equipment whsle | 1 016 | 1 136 419 | 6 604 | 1 568 | 4 022 | 175 | 157 | 682 | 66.1 | | |
| 4219906 | Other durable goods whsle | 2 680 | 5 890 668 | 15 793 | 3 352 | 9 440 | 484 | 2 094 | 423 | 48.8 | | |

See footnotes at end of table.

Table 2. Employment by Principal Activity for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Paid employees for pay period including March 12 | | | | | | Coverage ¹ |
|-----------------------------|--|-------------------------|-----------------|--|------------------|---|---|------------------------|----------------|-----------------------|
| | | | | Total (number) | Selling (number) | Sales support (including office and clerical, warehousing, customer service, maintenance, employees, and drivers (number) | Central administrative and auxiliary (number) | Manufacturing (number) | Other (number) | |
| Wholesale trade—Con. | | | | | | | | | | |
| 422 | Wholesale trade, nondurable goods | 162 841 | 879 940 402 | 398 296 | 676 929 | 1 409 443 | 125 431 | 134 607 | 51 886 | 70.2 |
| 4221 | Paper & paper product whse | 15 848 | 117 062 485 | 214 350 | 58 964 | 132 626 | 10 192 | 10 081 | 2 487 | 73.3 |
| 42211 | Printing & writing paper whse | 2 309 | 38 397 487 | 33 135 | 10 258 | 18 740 | 2 509 | 1 338 | 290 | 76.2 |
| 422110 | Printing & writing paper whse | 2 309 | 38 397 487 | 33 135 | 10 258 | 18 740 | 2 509 | 1 338 | 290 | 76.2 |
| 42212 | Stationery & office supplies whse | 8 046 | 33 271 034 | 109 766 | 28 930 | 71 751 | 3 785 | 4 079 | 1 221 | 72.3 |
| 422120 | Stationery & office supplies whse | 8 046 | 33 271 034 | 109 766 | 28 930 | 71 751 | 3 785 | 4 079 | 1 221 | 72.3 |
| 42213 | Industrial & personal service paper whse | 5 493 | 45 393 964 | 71 449 | 19 776 | 42 135 | 3 898 | 4 664 | 976 | 73.5 |
| 422130 | Industrial & personal service paper whse | 5 493 | 45 393 964 | 71 449 | 19 776 | 42 135 | 3 898 | 4 664 | 976 | 73.5 |
| 4222 | Drugs, & druggists' sundries whse | 8 053 | 203 147 771 | 190 127 | 76 013 | 92 278 | 12 672 | 6 824 | 2 340 | 64.0 |
| 42221 | Drugs, & druggists' sundries whse | 8 053 | 203 147 771 | 190 127 | 76 013 | 92 278 | 12 672 | 6 824 | 2 340 | 64.0 |
| 422210 | Drugs, & druggists' sundries whse | 8 053 | 203 147 771 | 190 127 | 76 013 | 92 278 | 12 672 | 6 824 | 2 340 | 64.0 |
| 4222101 | General-line drug whse | 3 283 | 79 946 995 | 70 977 | 14 269 | 48 422 | 4 996 | 2 028 | 1 262 | 65.4 |
| 4222102 | Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse | 4 770 | 123 200 776 | 119 150 | 61 744 | 43 856 | 7 676 | 4 796 | 1 078 | 63.2 |
| 4223 | Apparel, piece goods, & notions whse | 20 707 | 124 104 420 | 207 574 | 46 271 | 123 120 | 12 036 | 21 387 | 4 760 | 58.8 |
| 42231 | Piece goods, notions, & other dry goods whse | 5 666 | 25 776 927 | 45 435 | 10 709 | 26 403 | 2 547 | 4 785 | 991 | 61.8 |
| 422310 | Piece goods, notions, & other dry goods whse | 5 666 | 25 776 927 | 45 435 | 10 709 | 26 403 | 2 547 | 4 785 | 991 | 61.8 |
| 4223101 | Piece goods—jobbers | 4 191 | 22 125 937 | 33 068 | 8 154 | 18 885 | 2 136 | 3 087 | 806 | 61.5 |
| 4223102 | Notions & other dry goods whse | 1 475 | 3 650 990 | 12 367 | 2 555 | 7 518 | 411 | 1 698 | 185 | 62.7 |
| 42232 | Men's & boys' clothing & furnishings whse | 5 006 | 33 360 264 | 62 253 | 12 200 | 37 927 | 3 149 | 7 697 | 1 280 | 58.4 |
| 422320 | Men's & boys' clothing & furnishings whse | 5 006 | 33 360 264 | 62 253 | 12 200 | 37 927 | 3 149 | 7 697 | 1 280 | 58.4 |
| 42233 | Women's, children's, & infants' clothing & accessories whse | 8 217 | 40 603 484 | 76 256 | 16 328 | 45 948 | 3 540 | 8 270 | 2 170 | 56.0 |
| 422330 | Women's, children's, & infants' clothing & accessories whse | 8 217 | 40 603 484 | 76 256 | 16 328 | 45 948 | 3 540 | 8 270 | 2 170 | 56.0 |
| 42234 | Footwear whse | 1 818 | 24 363 745 | 23 630 | 7 034 | 12 842 | 2 800 | 635 | 319 | 63.0 |
| 422340 | Footwear whse | 1 818 | 24 363 745 | 23 630 | 7 034 | 12 842 | 2 800 | 635 | 319 | 63.0 |
| 4224 | Grocery & related products whse | 41 760 | 588 970 062 | 854 919 | 240 516 | 512 003 | 38 563 | 47 752 | 16 085 | 74.4 |
| 42241 | General-line grocery whse | 4 138 | 146 689 286 | 168 190 | 45 088 | 109 415 | 12 687 | 432 | 568 | 79.9 |
| 422410 | General-line grocery whse | 4 138 | 146 689 286 | 168 190 | 45 088 | 109 415 | 12 687 | 432 | 568 | 79.9 |
| 4224101 | General-line grocery whse, voluntary group | 186 | 16 156 029 | 17 064 | 1 333 | 14 297 | 1 335 | 38 | 61 | 70.4 |
| 4224102 | General-line grocery whse, retail cooperative | 211 | 16 142 440 | 13 882 | 736 | 11 973 | 1 039 | 39 | 95 | 82.9 |
| 4224103 | Other general-line grocery whse | 3 741 | 114 390 817 | 137 244 | 43 019 | 83 145 | 10 313 | 355 | 412 | 80.8 |
| 42242 | Packaged frozen food whse | 3 838 | 69 114 831 | 85 067 | 18 395 | 54 769 | 5 045 | 5 786 | 1 072 | 84.1 |
| 422420 | Packaged frozen food whse | 3 838 | 69 114 831 | 85 067 | 18 395 | 54 769 | 5 045 | 5 786 | 1 072 | 84.1 |
| 42243 | Dairy products, (except dried or canned) whse | 2 862 | 34 594 779 | 47 742 | 10 469 | 28 251 | 3 686 | 4 529 | 807 | 75.3 |
| 422430 | Dairy products, (except dried or canned) whse | 2 862 | 34 594 779 | 47 742 | 10 469 | 28 251 | 3 686 | 4 529 | 807 | 75.3 |
| 4224301 | Raw milk whse | 140 | 4 900 769 | 1 642 | 196 | 1 212 | 103 | 78 | 53 | 75.0 |
| 4224302 | Dairy product (except raw milk) whse | 2 722 | 29 694 010 | 46 100 | 10 273 | 27 039 | 3 583 | 4 451 | 754 | 75.3 |
| 42244 | Poultry & poultry product whse | 1 040 | 13 809 561 | 17 792 | 2 472 | 11 828 | 469 | 2 065 | 958 | 73.1 |
| 422440 | Poultry & poultry product whse | 1 040 | 13 809 561 | 17 792 | 2 472 | 11 828 | 469 | 2 065 | 958 | 73.1 |
| 4224401 | Live poultry whse | 50 | 317 047 | 595 | 68 | 439 | — | 42 | 46 | 77.8 |
| 4224402 | Poultry & poultry product (except live) whse | 990 | 13 492 514 | 17 197 | 2 404 | 11 389 | 469 | 2 023 | 912 | 72.9 |
| 42245 | Confectionery whse | 2 621 | 27 169 914 | 60 010 | 30 790 | 24 642 | 1 005 | 3 180 | 393 | 58.4 |
| 422450 | Confectionery whse | 2 621 | 27 169 914 | 60 010 | 30 790 | 24 642 | 1 005 | 3 180 | 393 | 58.4 |
| 42246 | Fish & seafood whse | 2 960 | 13 165 780 | 27 402 | 4 124 | 18 172 | 661 | 3 134 | 1 311 | 66.4 |
| 422460 | Fish & seafood whse | 2 960 | 13 165 780 | 27 402 | 4 124 | 18 172 | 661 | 3 134 | 1 311 | 66.4 |
| 42247 | Meat & meat product whse | 3 557 | 51 326 415 | 50 256 | 8 828 | 31 663 | 907 | 7 683 | 1 175 | 75.2 |
| 422470 | Meat & meat product whse | 3 557 | 51 326 415 | 50 256 | 8 828 | 31 663 | 907 | 7 683 | 1 175 | 75.2 |
| 42248 | Fresh fruit & vegetable whse | 6 121 | 46 340 833 | 109 771 | 12 985 | 83 961 | 2 413 | 5 694 | 4 718 | 76.4 |
| 422480 | Fresh fruit & vegetable whse | 6 121 | 46 340 833 | 109 771 | 12 985 | 83 961 | 2 413 | 5 694 | 4 718 | 76.4 |
| 42249 | Other grocery & related products whse | 14 623 | 186 758 663 | 288 689 | 107 365 | 149 302 | 11 690 | 15 249 | 5 083 | 71.5 |
| 422490 | Other grocery & related products whse | 14 623 | 186 758 663 | 288 689 | 107 365 | 149 302 | 11 690 | 15 249 | 5 083 | 71.5 |
| 4224901 | Coffee, tea & spice whse | 1 788 | 13 421 054 | 19 037 | 6 536 | 9 270 | 636 | 2 349 | 246 | 59.8 |
| 4224902 | Bread & baked goods whse | 3 290 | 20 275 213 | 55 337 | 25 498 | 21 091 | 1 717 | 6 132 | 899 | 66.2 |
| 4224903 | Soft drinks whse | 3 150 | 29 142 717 | 100 272 | 41 039 | 53 566 | 2 875 | 2 142 | 650 | 76.7 |
| 4224904 | Canned goods whse | 1 283 | 27 632 847 | 20 470 | 7 135 | 11 413 | 1 101 | 497 | 324 | 69.9 |
| 4224905 | Food & beverage basic materials whse | 703 | 6 331 021 | 7 303 | 1 923 | 4 176 | 338 | 664 | 202 | 70.6 |
| 4224906 | Other grocery specialties whse | 4 409 | 89 955 811 | 86 270 | 25 234 | 49 786 | 5 023 | 3 465 | 2 762 | 71.7 |
| 4225 | Farm-product raw material whse | 10 343 | 166 786 245 | 97 521 | 14 757 | 67 163 | 4 602 | 4 897 | 6 102 | 76.7 |
| 42251 | Grain & field bean whse | 6 569 | 120 312 556 | 56 368 | 8 910 | 37 712 | 3 230 | 3 056 | 3 460 | 83.1 |
| 422510 | Grain & field bean whse | 6 569 | 120 312 556 | 56 368 | 8 910 | 37 712 | 3 230 | 3 056 | 3 460 | 83.1 |
| 42252 | Livestock whse | 2 090 | 24 098 461 | 27 182 | 3 703 | 20 690 | 607 | 356 | 1 826 | 69.9 |
| 422520 | Livestock whse | 2 090 | 24 098 461 | 27 182 | 3 703 | 20 690 | 607 | 356 | 1 826 | 69.9 |
| 42259 | Other farm product raw material whse | 1 684 | 22 375 228 | 13 971 | 2 144 | 8 761 | 765 | 1 485 | 816 | 63.6 |
| 422590 | Other farm product raw material whse | 1 684 | 22 375 228 | 13 971 | 2 144 | 8 761 | 765 | 1 485 | 816 | 63.6 |
| 4225901 | Hides, skins, & pelts whse | 260 | 2 096 303 | 1 983 | 293 | 1 434 | 27 | 131 | 98 | 64.3 |
| 4225902 | Leaf tobacco whse | 328 | 3 658 394 | 3 720 | 842 | 2 215 | 202 | 309 | 152 | 68.3 |
| 4225903 | Wool, wool tops, & mohair whse | 80 | 202 820 | 307 | 70 | 221 | 1 | 14 | 69.7 | 69.7 |
| 4225904 | Cotton whse | 297 | 10 618 437 | 2 595 | 377 | 1 723 | 369 | 11 | 115 | 74.0 |
| 4225905 | Other farm-product raw material whse | 719 | 5 799 274 | 5 366 | 562 | 3 168 | 166 | 1 033 | 437 | 54.8 |

See footnotes at end of table.

WHOLESALE TRADE—SUBJECT SERIES

EMPLOYMENT BY PRINCIPAL ACTIVITY 33

Table 2. Employment by Principal Activity for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Paid employees for pay period including March 12 | | | | | | Coverage ¹ |
|------------|--|-------------------------|----------------------|--|------------------|---|---|------------------------|----------------|-----------------------|
| | | | | Total (number) | Selling (number) | Sales support (including office and clerical, warehousing, customer service, maintenance, employees, and drivers (number) | Central administrative and auxiliary (number) | Manufacturing (number) | Other (number) | |
| 422 | Wholesale trade—Con. | | | | | | | | | |
| | Wholesale trade, nondurable goods—Con. | | | | | | | | | |
| 4226 | Chemical & allied products whsle | 15 920 | 128 923 496 | 165 768 | 54 557 | 80 306 | 9 670 | 17 541 | 3 694 | 74.3 |
| 42261 | Plastics materials & basic forms & shapes whsle | 4 349 | 35 193 271 | 43 680 | 11 466 | 20 829 | 2 525 | 7 958 | 902 | 78.4 |
| 422610 | Plastics materials & basic forms & shapes whsle | 4 349 | 35 193 271 | 43 680 | 11 466 | 20 829 | 2 525 | 7 958 | 902 | 78.4 |
| 42269 | Other chemical & allied products whsle | 11 571 | 93 730 225 | 122 088 | 43 091 | 59 477 | 7 145 | 9 583 | 2 792 | 72.9 |
| 422690 | Other chemical & allied products whsle | 11 571 | 93 730 225 | 122 088 | 43 091 | 59 477 | 7 145 | 9 583 | 2 792 | 72.9 |
| 4226901 | Industrial gases (except LP) whsle | 1 106 | 2 806 880 | 11 505 | 2 925 | 6 511 | 734 | 1 212 | 123 | 64.9 |
| 4226902 | Other chemical & allied products whsle | 10 465 | 90 923 345 | 110 583 | 40 166 | 52 966 | 6 411 | 8 371 | 2 669 | 73.7 |
| 4227 | Petroleum & petroleum products whsle | 11 297 | 126 623 942 | 137 829 | 26 671 | 92 917 | 11 324 | 2 041 | 4 876 | 61.5 |
| 42271 | Petroleum bulk stations & terminals | 7 690 | 176 719 246 | 102 489 | 19 390 | 69 892 | 8 328 | 1 501 | 3 378 | 65.5 |
| 422710 | Petroleum bulk stations & terminals | 7 690 | 176 719 246 | 102 489 | 19 390 | 69 892 | 8 328 | 1 501 | 3 378 | 65.5 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 7 270 | 171 008 939 | 97 752 | 18 618 | 66 503 | 7 942 | 1 393 | 3 296 | 66.8 |
| 42271011 | Petroleum bulk stations (except LP) | 6 045 | 50 922 994 | 69 499 | 15 350 | 45 915 | 5 071 | 1 026 | 2 137 | 72.6 |
| 42271012 | Petroleum bulk terminals (except LP) | 1 225 | 120 085 945 | 28 253 | 3 268 | 20 588 | 2 871 | 367 | 1 159 | 52.5 |
| 4227102 | Liquefied petroleum bulk stations & terminals | 420 | 5 710 307 | 4 737 | 772 | 3 389 | 386 | 108 | 82 | 39.4 |
| 42272 | Petroleum & petroleum prod whsle (exc bulk stations & terminals) | 3 607 | 90 904 696 | 35 340 | 7 281 | 23 025 | 2 996 | 540 | 1 498 | 50.0 |
| 422720 | Petroleum & petroleum prod whsle (exc bulk stations & terminals) | 3 607 | 90 904 696 | 35 340 | 7 281 | 23 025 | 2 996 | 540 | 1 498 | 50.0 |
| 4228 | Beer, wine, & distilled alcoholic beverage whsle | 4 850 | 69 703 203 | 151 677 | 60 682 | 83 568 | 5 466 | 545 | 1 416 | 82.7 |
| 42281 | Beer & ale whsle | 3 013 | 34 997 239 | 96 284 | 34 372 | 58 042 | 2 736 | 107 | 1 027 | 85.6 |
| 422810 | Beer & ale whsle | 3 013 | 34 997 239 | 96 284 | 34 372 | 58 042 | 2 736 | 107 | 1 027 | 85.6 |
| 42282 | Wine & distilled alcoholic beverage whsle | 1 837 | 34 705 964 | 55 393 | 26 310 | 25 526 | 2 730 | 438 | 389 | 77.7 |
| 422820 | Wine & distilled alcoholic beverage whsle | 1 837 | 34 705 964 | 55 393 | 26 310 | 25 526 | 2 730 | 438 | 389 | 77.7 |
| 4228201 | Wine & distilled alcoholic bev (licensed operation) whsle | 1 715 | 34 325 562 | 54 751 | 26 164 | 25 122 | 2 638 | 438 | 389 | 77.7 |
| 4228202 | Wine & distilled alcoholic beverage (state operated) whsle | 122 | 380 402 | 642 | 146 | 404 | 92 | — | — | 84.7 |
| 4229 | Miscellaneous nondurable goods whsle | 34 063 | 213 618 778 | 378 531 | 98 498 | 225 462 | 20 906 | 23 539 | 10 126 | 62.8 |
| 42291 | Farm supplies whsle | 7 378 | 53 634 309 | 74 508 | 18 922 | 40 261 | 5 765 | 7 904 | 1 656 | 56.6 |
| 422910 | Farm supplies whsle | 7 378 | 53 634 309 | 74 508 | 18 922 | 40 261 | 5 765 | 7 904 | 1 656 | 56.6 |
| 4229101 | Farm supplies—farm dealers | 3 873 | 12 772 801 | 29 647 | 6 990 | 16 839 | 2 751 | 2 154 | 913 | 35.0 |
| 4229102 | Farm supplies—whsle distributors | 3 505 | 40 861 508 | 44 861 | 11 932 | 23 422 | 3 014 | 5 750 | 743 | 70.8 |
| 42292 | Book, periodical, & newspaper whsle | 4 265 | 33 630 300 | 89 309 | 22 038 | 55 889 | 6 458 | 2 714 | 2 210 | 62.2 |
| 422920 | Book, periodical, & newspaper whsle | 4 265 | 33 630 300 | 89 309 | 22 038 | 55 889 | 6 458 | 2 714 | 2 210 | 62.2 |
| 42293 | Flower, nursery stock, & florists' supplies whsle | 3 900 | 8 002 830 | 44 939 | 10 117 | 27 425 | 1 422 | 3 498 | 2 477 | 69.1 |
| 422930 | Flower, nursery stock, & florists' supplies whsle | 3 900 | 8 002 830 | 44 939 | 10 117 | 27 425 | 1 422 | 3 498 | 2 477 | 69.1 |
| 42294 | Tobacco & tobacco product whsle | 1 561 | 50 268 772 | 57 046 | 18 406 | 35 387 | 2 093 | 922 | 238 | 77.3 |
| 422940 | Tobacco & tobacco product whsle | 1 561 | 50 268 772 | 57 046 | 18 406 | 35 387 | 2 093 | 922 | 238 | 77.3 |
| 42295 | Paint, varnish, & supplies whsle | 2 192 | 7 510 467 | 19 917 | 6 382 | 11 161 | 995 | 1 159 | 220 | 59.5 |
| 422950 | Paint, varnish, & supplies whsle | 2 192 | 7 510 467 | 19 917 | 6 382 | 11 161 | 995 | 1 159 | 220 | 59.5 |
| 4229501 | Paint, varnish, & supplies whsle | 2 192 | 7 510 467 | 19 917 | 6 382 | 11 161 | 995 | 1 159 | 220 | 59.5 |
| 42299 | Other miscellaneous nondurable goods whsle | 14 767 | 60 572 100 | 92 812 | 22 633 | 55 339 | 4 173 | 7 342 | 3 325 | 57.2 |
| 422990 | Other miscellaneous nondurable goods whsle | 14 767 | 60 572 100 | 92 812 | 22 633 | 55 339 | 4 173 | 7 342 | 3 325 | 57.2 |
| 4229901 | Art goods whsle | 4 583 | 9 596 493 | 33 019 | 8 070 | 19 439 | 1 280 | 3 246 | 984 | 65.1 |
| 4229902 | General merchandise (nondurable goods) whsle | 3 248 | 34 597 404 | 20 477 | 5 187 | 12 394 | 1 500 | 625 | 771 | 56.2 |
| 4229903 | Textile bags, bagging, & burlap whsle | 446 | 802 397 | 2 966 | 651 | 1 576 | 11 | 552 | 176 | 41.8 |
| 4229904 | Other nondurable goods whsle | 6 490 | 15 575 806 | 36 350 | 8 725 | 21 930 | 1 382 | 2 919 | 1 394 | 51.9 |
| | Merchant wholesalers | 376 330 | 2 333 131 187 | 4 591 092 | 1 065 586 | 2 757 807 | 265 096 | 320 178 | 182 425 | 69.0 |
| 421 | Wholesale trade, durable goods | 241 379 | 1 214 780 670 | 2 756 659 | 664 343 | 1 580 741 | 168 888 | 205 233 | 137 454 | 68.3 |
| 4211 | Motor vehicle & motor vehicle parts & supplies whsle | 126 093 | 166 674 187 | 281 969 | 62 191 | 170 273 | 14 478 | 12 694 | 22 333 | 64.2 |
| 42111 | Automobile & other motor vehicle whsle | 6 654 | 113 917 822 | 96 180 | 22 223 | 54 853 | 5 860 | 2 101 | 11 143 | 75.0 |
| 421110 | Automobile & other motor vehicle whsle | 6 654 | 113 917 822 | 96 180 | 22 223 | 54 853 | 5 860 | 2 101 | 11 143 | 75.0 |
| 4211101 | Automobile & motorcycle whsle | 3 331 | 79 437 563 | 25 772 | 6 315 | 15 645 | 2 096 | 387 | 1 329 | 65.2 |
| 4211102 | Bus & recreational vehicle whsle | 347 | D | h | D | D | D | D | D | D |
| 4211103 | Light truck & van (14,000 lb or less) whsle | 428 | 7 133 116 | 6 188 | 1 666 | 3 306 | 383 | 219 | 614 | 66.1 |
| 4211104 | Medium truck & tractor (14,001 lb to 26,000 lb) whsle | 480 | D | i | D | D | D | D | D | D |
| 4211105 | Heavy truck & tractor (over 26,000 lb) whsle | 2 068 | 22 058 292 | 52 127 | 11 652 | 29 086 | 2 786 | 920 | 7 683 | 82.7 |
| 42112 | Motor vehicle supplies & new parts whsle | 10 596 | 140 856 802 | 121 664 | 24 723 | 76 868 | 6 949 | 8 252 | 4 872 | 56.7 |
| 421120 | Motor vehicle supplies & new parts whsle | 10 596 | 140 856 802 | 121 664 | 24 723 | 76 868 | 6 949 | 8 252 | 4 872 | 56.7 |
| 4211201 | Motor vehicle supplies & new parts—warehouse distributors | 14 357 | 19 025 397 | 59 564 | 10 909 | 40 491 | 3 532 | 3 160 | 1 472 | 65.5 |
| 4211202 | Motor vehicle supplies & new parts—jobbers | 5 732 | 20 760 962 | 57 724 | 12 801 | 34 124 | 3 161 | 4 908 | 2 730 | 46.9 |
| 4211203 | Petroleum products marketing equipment whsle | 507 | 1 070 443 | 4 376 | 1 013 | 2 253 | 256 | 184 | 670 | 68.1 |
| 42113 | Tire & tube whsle | 1 738 | 6 627 456 | 18 318 | 4 553 | 10 813 | 888 | 1 268 | 796 | 55.5 |
| 421130 | Tire & tube whsle | 1 738 | 6 627 456 | 18 318 | 4 553 | 10 813 | 888 | 1 268 | 796 | 55.5 |
| 42114 | Motor vehicle parts, (used) whsle | 7 105 | 5 272 107 | 45 807 | 10 692 | 27 739 | 781 | 1 073 | 5 522 | 65.0 |
| 421140 | Motor vehicle parts, (used) whsle | 7 105 | 5 272 107 | 45 807 | 10 692 | 27 739 | 781 | 1 073 | 5 522 | 65.0 |

See footnotes at end of table.

Table 2. Employment by Principal Activity for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Paid employees for pay period including March 12 | | | | | Central administrative and auxiliary (number) | Manufacturing (number) | Other (number) | Coverage ¹ |
|------------|---|-------------------------|-----------------|--|------------------|---|--------|--------|---|------------------------|----------------|-----------------------|
| | | | | Total (number) | Selling (number) | Sales support (including office and clerical, warehousing, customer service, maintenance, employees, and drivers (number) | | | | | | |
| | Merchant wholesalers—Con. | | | | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | | | | | |
| 4212 | Furniture & home furnishings whsle..... | 11 912 | 38 998 409 | 132 093 | 26 467 | 83 148 | 5 664 | 13 002 | 3 812 | 63.0 | | |
| 42121 | Furniture whsle | 4 880 | 17 259 071 | 56 493 | 12 483 | 34 562 | 2 477 | 5 056 | 1 915 | 63.4 | | |
| 421210 | Furniture whsle | 4 880 | 17 259 071 | 56 493 | 12 483 | 34 562 | 2 477 | 5 056 | 1 915 | 63.4 | | |
| 4212101 | Household & lawn furniture whsle | 2 275 | 5 670 483 | 19 322 | 3 195 | 11 801 | 550 | 3 359 | 417 | 60.0 | | |
| 4212102 | Office & business furniture whsle..... | 2 605 | 11 588 588 | 37 171 | 9 288 | 22 761 | 1 927 | 1 697 | 1 498 | 65.1 | | |
| 42122 | Home furnishings whsle..... | 7 032 | 21 739 338 | 75 600 | 13 984 | 48 586 | 3 187 | 7 946 | 1 897 | 62.7 | | |
| 421220 | Home furnishings whsle..... | 7 032 | 21 739 338 | 75 600 | 13 984 | 48 586 | 3 187 | 7 946 | 1 897 | 62.7 | | |
| 4212201 | Household china, glassware, & crockery whsle..... | 1 039 | 3 796 559 | 12 020 | 2 276 | 8 435 | 400 | 618 | 291 | 63.7 | | |
| 4212202 | Linens, domestics, draperies, & curtains whsle..... | 1 532 | 4 438 939 | 15 921 | 2 364 | 9 531 | 526 | 3 137 | 363 | 66.1 | | |
| 4212203 | Floor coverings whsle..... | 2 270 | 7 941 902 | 25 505 | 6 202 | 16 078 | 1 562 | 891 | 772 | 59.2 | | |
| 4212204 | Other home furnishings whsle..... | 2 191 | 5 561 938 | 22 154 | 3 142 | 14 542 | 699 | 3 300 | 471 | 63.8 | | |
| 4213 | Lumber & other construction materials whsle | 11 142 | 61 302 570 | 125 574 | 24 067 | 75 124 | 6 239 | 15 913 | 4 231 | 59.4 | | |
| 42131 | Lumber, plywood, millwork, & wood panel whsle | 5 636 | 46 426 349 | 75 730 | 14 054 | 45 924 | 3 491 | 10 325 | 1 936 | 65.5 | | |
| 421310 | Lumber, plywood, millwork, & wood panel whsle..... | 5 636 | 46 426 349 | 75 730 | 14 054 | 45 924 | 3 491 | 10 325 | 1 936 | 65.5 | | |
| 4213101 | Lumber without yard whsle | 1 425 | 13 795 098 | 11 000 | 2 777 | 6 318 | 436 | 1 126 | 343 | 75.4 | | |
| 4213102 | Lumber with yard whsle | 1 499 | 13 188 854 | 24 380 | 4 306 | 14 257 | 833 | 4 456 | 528 | 66.9 | | |
| 4213103 | Plywood, veneer, millwork, & wood panel whsle..... | 2 712 | 19 442 397 | 40 350 | 6 971 | 25 349 | 2 222 | 4 743 | 1 065 | 62.1 | | |
| 42132 | Brick, stone, & related construction materials whsle..... | 2 094 | 4 444 476 | 15 737 | 3 311 | 8 983 | 1 027 | 1 702 | 714 | 49.7 | | |
| 421320 | Brick, stone, & related construction materials whsle..... | 2 094 | 4 444 476 | 15 737 | 3 311 | 8 983 | 1 027 | 1 702 | 714 | 49.7 | | |
| 4213201 | Brick, block, tile, clay/cement sewer pipe whsle..... | 679 | 1 320 519 | 4 968 | 1 525 | 2 797 | 308 | 229 | 109 | 36.7 | | |
| 4213202 | Sand, gravel, & stone whsle | 886 | 1 574 246 | 6 878 | 879 | 3 910 | 515 | 1 091 | 483 | 54.2 | | |
| 4213203 | Cement, lime, & related products whsle | 529 | 1 549 711 | 3 891 | 907 | 2 276 | 204 | 382 | 122 | 58.4 | | |
| 42133 | Roofing, siding, & insulation material whsle | 1 069 | 5 203 479 | 12 661 | 3 035 | 7 811 | 778 | 669 | 368 | 50.3 | | |
| 421330 | Roofing, siding, & insulation material whsle | 1 069 | 5 203 479 | 12 661 | 3 035 | 7 811 | 778 | 669 | 368 | 50.3 | | |
| 4213301 | Roofing, siding, & insulation material whsle | 1 069 | 5 203 479 | 12 661 | 3 035 | 7 811 | 778 | 669 | 368 | 50.3 | | |
| 42139 | Other construction materials whsle | 2 343 | 5 228 266 | 21 446 | 3 667 | 12 406 | 943 | 3 217 | 1 213 | 50.3 | | |
| 421390 | Other construction materials whsle | 2 343 | 5 228 266 | 21 446 | 3 667 | 12 406 | 943 | 3 217 | 1 213 | 50.3 | | |
| 4213901 | Flat glass & other construction glass whsle | 523 | 1 017 500 | 6 050 | 604 | 3 565 | 218 | 1 199 | 464 | 61.9 | | |
| 4213902 | Other construction materials whsle | 1 820 | 4 210 766 | 15 396 | 3 063 | 8 841 | 725 | 2 018 | 749 | 45.7 | | |
| 4214 | Professional & commercial equipment & supplies whsle | 38 366 | 237 178 097 | 1'532 717 | 138 478 | 299 025 | 37 557 | 26 393 | 31 264 | 64.1 | | |
| 42141 | Photographic equipment & supplies whsle | 1 207 | 8 347 662 | 16 320 | 4 228 | 9 073 | 1 154 | 927 | 938 | 66.0 | | |
| 421410 | Photographic equipment & supplies whsle | 1 207 | 8 347 662 | 16 320 | 4 228 | 9 073 | 1 154 | 927 | 938 | 66.0 | | |
| 42142 | Office equipment whsle | '6 291 | '24 496 462 | '110 654 | 31 583 | 58 607 | 9 165 | 589 | 10 710 | 64.0 | | |
| 421420 | Office equipment whsle | '6 291 | '24 496 462 | '110 654 | 31 583 | 58 607 | 9 165 | 589 | 10 710 | 64.0 | | |
| 42143 | Computer & computer peripheral equipment & software whsle | 14 459 | 142 059 509 | 210 526 | 55 033 | 117 018 | 16 533 | 8 680 | 13 262 | 60.1 | | |
| 421430 | Computer & computer peripheral equipment & software whsle | 14 459 | 142 059 509 | 210 526 | 55 033 | 117 018 | 16 533 | 8 680 | 13 262 | 60.1 | | |
| 4214301 | Computer & peripheral equipment whsle | 11 806 | 131 914 692 | 176 584 | 44 619 | 100 429 | 14 065 | 7 293 | 10 178 | 60.5 | | |
| 42143011 | Computers & peripheral equipment for resale | 4 861 | 83 034 207 | 77 346 | 18 866 | 44 806 | 5 880 | 5 579 | 2 215 | 63.7 | | |
| 42143012 | Computers & peripheral equipment for end use | 6 945 | 48 880 485 | 99 238 | 25 753 | 55 623 | 8 185 | 1 714 | 7 963 | 58.1 | | |
| 4214302 | Computer software (packaged) whsle | 2 653 | 10 144 817 | 33 942 | 10 414 | 16 589 | 2 468 | 1 387 | 3 084 | 57.8 | | |
| 42144 | Other commercial equipment whsle | '4 658 | '12 215 821 | '47 048 | 11 945 | 29 081 | 1 813 | 2 302 | 1 907 | 73.0 | | |
| 421440 | Other commercial equipment whsle | '4 658 | '12 215 821 | '47 048 | 11 945 | 29 081 | 1 813 | 2 302 | 1 907 | 73.0 | | |
| 4214401 | Restaurant & hotel equipment & supplies whsle | 2 689 | 8 094 253 | 28 408 | 8 035 | 17 316 | 1 267 | 771 | 1 019 | 73.5 | | |
| 4214402 | Store machines & equipment whsle | '1 969 | '4 121 568 | '18 640 | 3 910 | 11 765 | 546 | 1 531 | 888 | 72.2 | | |
| 42145 | Medical, dental, & hospital equipment & supplies whsle | 7 850 | 35 599 345 | 93 520 | 24 132 | 54 980 | 5 880 | 5 631 | 2 897 | 64.6 | | |
| 421450 | Medical, dental, & hospital equipment & supplies whsle | 7 850 | 35 599 345 | 93 520 | 24 132 | 54 980 | 5 880 | 5 631 | 2 897 | 64.6 | | |
| 4214501 | Surgical, medical, & hospital supplies whsle | 6 859 | 31 745 475 | 79 839 | 20 052 | 48 217 | 3 923 | 4 975 | 2 672 | 63.0 | | |
| 4214502 | Dental equipment & supplies whsle | 991 | 3 853 870 | 13 681 | 4 080 | 6 763 | 1 957 | 656 | 225 | 73.8 | | |
| 42146 | Ophthalmic goods whsle | 1 551 | 5 713 821 | 26 022 | 5 222 | 13 255 | 1 104 | 6 131 | 310 | 69.1 | | |
| 421460 | Ophthalmic goods whsle | 1 551 | 5 713 821 | 26 022 | 5 222 | 13 255 | 1 104 | 6 131 | 310 | 69.1 | | |
| 42149 | Other professional equipment & supplies whsle | 2 350 | 8 745 477 | 28 627 | 6 335 | 17 011 | 1 908 | 2 133 | 1 240 | 73.0 | | |
| 421490 | Other professional equipment & supplies whsle | 2 350 | 8 745 477 | 28 627 | 6 335 | 17 011 | 1 908 | 2 133 | 1 240 | 73.0 | | |
| 4214901 | Religious & school supplies whsle | 397 | 1 110 568 | 5 358 | 881 | 3 444 | 345 | 548 | 140 | 66.4 | | |
| 4214902 | Other professional equipment & supplies whsle | 1 953 | 7 634 909 | 23 269 | 5 454 | 13 567 | 1 563 | 1 585 | 1 100 | 74.5 | | |

See footnotes at end of table.

Table 2. Employment by Principal Activity for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Paid employees for pay period including March 12 | | | | | Other (number) | Coverage ¹ |
|-------------|---|-------------------------|-----------------|--|------------------|---|---|------------------------|----------------|-----------------------|
| | | | | Total (number) | Selling (number) | Sales support (including office and clerical, warehousing, customer service, maintenance, employees, and drivers (number) | Central administrative and auxiliary (number) | Manufacturing (number) | | |
| 421 | Merchant wholesalers—Con. | | | | | | | | | |
| 4215 | Wholesale trade, durable goods—Con. | | | | | | | | | |
| 42151 | Metal & mineral (except petroleum) whsle | 10 079 | 91 553 201 | 146 964 | 28 343 | 88 303 | 7 000 | 19 765 | 3 553 | 78.0 |
| 421510 | Metal service centers & offices | 9 487 | 83 124 691 | 143 028 | 27 357 | 86 263 | 6 814 | 19 264 | 3 330 | 78.1 |
| 4215101 | Metal service centers & offices | 9 487 | 83 124 691 | 143 028 | 27 357 | 86 263 | 6 814 | 19 264 | 3 330 | 78.1 |
| 42151011 | Ferrous metal service centers & sales offices | 7 595 | 66 113 409 | 120 653 | 22 814 | 73 566 | 5 494 | 16 075 | 2 704 | 78.3 |
| 42151012 | Ferrous metal service centers | 5 827 | 58 768 929 | 110 297 | 19 911 | 68 636 | 5 298 | 14 428 | 2 024 | 80.6 |
| | Ferrous metal sales offices | 1 768 | 7 344 480 | 10 356 | 2 903 | 4 930 | 196 | 1 647 | 680 | 53.6 |
| 4215102 | Nonferrous metal service centers & sales offices | 1 892 | 17 011 282 | 22 375 | 4 543 | 12 697 | 1 320 | 3 189 | 626 | 76.9 |
| 42151021 | Nonferrous metal service centers | 1 380 | 15 574 704 | 20 212 | 4 074 | 11 551 | 1 249 | 2 886 | 452 | 77.7 |
| 42151022 | Nonferrous metal sales offices | 512 | 1 436 578 | 2 163 | 469 | 1 146 | 71 | 303 | 174 | 68.7 |
| 42152 | Coal & other mineral & ore whsle | 592 | 8 428 510 | 3 936 | 986 | 2 040 | 186 | 501 | 223 | 76.1 |
| 421520 | Coal & other mineral & ore whsle | 592 | 8 428 510 | 3 936 | 986 | 2 040 | 186 | 501 | 223 | 76.1 |
| 4215201 | Coal whsle | 333 | 4 987 710 | 2 117 | 559 | 1 090 | 97 | 279 | 92 | 64.9 |
| 4215202 | Other mineral & ore whsle | 1259 | 3 440 800 | 1 819 | 427 | 950 | 89 | 222 | 131 | 89.1 |
| 4216 | Electrical goods whsle | 27 347 | 182 334 876 | 345 230 | 96 780 | 177 349 | 33 746 | 23 555 | 13 800 | 69.3 |
| 42161 | Electrical apparatus & equip, wiring supp, & const material whsle | 8 857 | 38 350 174 | 101 739 | 30 193 | 55 521 | 5 514 | 6 959 | 3 552 | 71.1 |
| 421610 | Electrical apparatus & equip, wiring supp, & const material whsle | 8 857 | 38 350 174 | 101 739 | 30 193 | 55 521 | 5 514 | 6 959 | 3 552 | 71.1 |
| 42162 | Electrical appliance, television & radio set whsle | 3 237 | 39 717 526 | 42 999 | 12 655 | 23 248 | 4 768 | 1 253 | 1 075 | 64.8 |
| 421620 | Electrical appliance, television & radio set whsle | 3 237 | 39 717 526 | 42 999 | 12 655 | 23 248 | 4 768 | 1 253 | 1 075 | 64.8 |
| 42169 | Other electronic parts & equipment whsle | 15 253 | 104 267 176 | 200 492 | 53 932 | 98 580 | 23 464 | 15 343 | 9 173 | 69.3 |
| 421690 | Other electronic parts & equipment whsle | 15 253 | 104 267 176 | 200 492 | 53 932 | 98 580 | 23 464 | 15 343 | 9 173 | 69.3 |
| 4216901 | Communications equipment & supplies whsle | 6 722 | 36 812 342 | 98 210 | 22 030 | 49 253 | 15 451 | 5 209 | 6 267 | 69.4 |
| 4216902 | Electronic parts (excluding communications equipment) whsle | 8 531 | 67 454 834 | 102 282 | 31 902 | 49 327 | 8 013 | 10 134 | 2 906 | 69.1 |
| 4217 | Hardware, & plumbing & heating equipment & supplies whsle | 17 533 | 57 253 744 | 186 312 | 54 259 | 106 567 | 11 540 | 8 567 | 5 379 | 71.9 |
| 42171 | Hardware whsle | 8 170 | 28 781 646 | 99 338 | 28 809 | 57 107 | 6 872 | 4 469 | 2 081 | 76.9 |
| 421710 | Hardware whsle | 8 170 | 28 781 646 | 99 338 | 28 809 | 57 107 | 6 872 | 4 469 | 2 081 | 76.9 |
| 42172 | Plumbing & heating equipment & supplies (hydronics) whsle | 3 261 | 10 850 765 | 33 270 | 9 056 | 20 065 | 1 371 | 2 132 | 646 | 55.0 |
| 421720 | Plumbing & heating equipment & supplies (hydronics) whsle | 3 261 | 10 850 765 | 33 270 | 9 056 | 20 065 | 1 371 | 2 132 | 646 | 55.0 |
| 42173 | Warm air heating & air-conditioning equipment & supplies whsle | 4 744 | 14 185 407 | 42 511 | 13 164 | 23 457 | 2 725 | 1 622 | 1 543 | 72.3 |
| 421730 | Warm air heating & air-conditioning equipment & supplies whsle | 4 744 | 14 185 407 | 42 511 | 13 164 | 23 457 | 2 725 | 1 622 | 1 543 | 72.3 |
| 42174 | Refrigeration equipment & supplies whsle | 1 358 | 3 435 926 | 11 193 | 3 230 | 5 938 | 572 | 344 | 1 109 | 77.0 |
| 421740 | Refrigeration equipment & supplies whsle | 1 358 | 3 435 926 | 11 193 | 3 230 | 5 938 | 572 | 344 | 1 109 | 77.0 |
| 4218 | Machinery, equipment, & supplies whsle | 64 951 | 223 849 297 | 674 287 | 173 102 | 378 965 | 37 996 | 46 731 | 37 493 | 74.5 |
| 42181 | Construction & mining (except petroleum) machinery & equip whsle | 4 763 | 31 561 292 | 77 574 | 15 718 | 47 434 | 7 057 | 2 180 | 5 185 | 75.1 |
| 421810 | Construction & mining (except petroleum) machinery & equip whsle | 4 763 | 31 561 292 | 77 574 | 15 718 | 47 434 | 7 057 | 2 180 | 5 185 | 75.1 |
| 42182 | Farm & garden machinery & equipment whsle | 9 312 | 30 536 605 | 95 909 | 22 924 | 58 507 | 3 337 | 2 480 | 8 661 | 75.0 |
| 421820 | Farm & garden machinery & equipment whsle | 9 312 | 30 536 605 | 95 909 | 22 924 | 58 507 | 3 337 | 2 480 | 8 661 | 75.0 |
| 4218201 | Farm machinery & equipment—farm dealers | 6 789 | 21 521 310 | 70 910 | 16 934 | 43 292 | 2 057 | 967 | 7 660 | 76.1 |
| 4218202 | Farm machinery & equipment—whsle distributors | 1 891 | 6 437 932 | 16 713 | 3 850 | 10 074 | 869 | 1 078 | 842 | 74.1 |
| 4218203 | Lawn & garden machinery & equipment whsle | 632 | 2 577 363 | 8 286 | 2 140 | 5 141 | 411 | 435 | 159 | 67.2 |
| 42183 | Industrial machinery & equipment whsle | 28 321 | 97 183 003 | 286 732 | 71 212 | 153 731 | 16 131 | 28 575 | 17 083 | 77.2 |
| 421830 | Industrial machinery & equipment whsle | 28 321 | 97 183 003 | 286 732 | 71 212 | 153 731 | 16 131 | 28 575 | 17 083 | 77.2 |
| 4218301 | Food-processing machinery & equipment whsle | 1 056 | 2 959 044 | 10 273 | 2 317 | 5 753 | 431 | 1 189 | 583 | 77.9 |
| 4218302 | Hydraulic & pneumatic (fluid-power) machinery & equipment whsle | 3 294 | 9 945 751 | 36 297 | 10 247 | 18 190 | 1 913 | 4 704 | 1 243 | 78.5 |
| 42183021 | Hydraulic & pneumatic pumps & motors whsle | 1 275 | 3 036 164 | 11 324 | 3 260 | 5 475 | 846 | 1 048 | 695 | 64.4 |
| 42183022 | Hydraulic & pneumatic parts, accessories, & supplies whsle | 2 019 | 6 909 587 | 24 973 | 6 987 | 12 715 | 1 067 | 3 656 | 548 | 84.8 |
| 4218303 | General-purpose industrial machinery & equipment whsle | 8 460 | 28 259 832 | 84 667 | 22 133 | 45 424 | 4 837 | 6 910 | 5 363 | 83.4 |
| 4218304 | Metalworking machinery & equipment whsle | 3 232 | 13 925 794 | 29 963 | 8 567 | 15 738 | 1 759 | 3 041 | 858 | 74.9 |
| 4218305 | Materials handling equipment whsle | 4 042 | 15 099 475 | 56 245 | 11 090 | 31 481 | 3 758 | 4 280 | 5 636 | 76.8 |
| 4218306 | Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle | 2 688 | 7 740 720 | 18 900 | 4 947 | 10 420 | 658 | 1 943 | 932 | 75.2 |
| 4218307 | Other industrial machinery & equipment whsle | 5 549 | 19 252 387 | 50 387 | 11 911 | 26 725 | 2 775 | 6 508 | 2 468 | 68.3 |
| 42184 | Industrial supplies whsle | 12 868 | 36 889 029 | 122 452 | 37 598 | 66 337 | 7 566 | 8 440 | 2 511 | 71.9 |
| 421840 | Industrial supplies whsle | 12 868 | 36 889 029 | 122 452 | 37 598 | 66 337 | 7 566 | 8 440 | 2 511 | 71.9 |
| 4218401 | General-line industrial supplies whsle | 2 025 | 3 940 187 | 15 671 | 4 630 | 8 805 | 1 367 | 537 | 332 | 61.6 |
| 4218402 | Mechanical power transmission supplies whsle | 2 457 | 7 883 600 | 23 497 | 9 068 | 11 880 | 1 104 | 971 | 474 | 55.8 |
| 4218403 | Welding supplies whsle | 1 876 | 4 238 602 | 17 627 | 5 762 | 9 385 | 1 508 | 654 | 318 | 74.6 |
| 4218404 | Industrial containers & supplies whsle | 1 480 | 4 968 521 | 14 688 | 2 834 | 8 071 | 515 | 2 787 | 481 | 72.8 |
| 4218405 | Industrial valves & fittings (except fluid-power) whsle | 1 279 | 5 276 944 | 14 238 | 4 794 | 7 760 | 897 | 525 | 262 | 84.6 |
| 4218406 | Other industrial supplies whsle | 3 751 | 10 581 175 | 36 731 | 10 510 | 20 436 | 2 175 | 2 966 | 644 | 80.1 |

See footnotes at end of table.

Table 2. Employment by Principal Activity for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Paid employees for pay period including March 12 | | | | | | Coverage ¹ |
|-------------|---|-------------------------|-----------------------|--|------------------|---|---|------------------------|----------------|-----------------------|
| | | | | Total (number) | Selling (number) | Sales support (including office and clerical, warehousing, customer service, maintenance, employees, and drivers (number) | Central administrative and auxiliary (number) | Manufacturing (number) | Other (number) | |
| 421 | Merchant wholesalers—Con. | | | | | | | | | |
| 4218 | Wholesale trade, durable goods—Con. | | | | | | | | | |
| 42185 | Machinery, equipment, & supplies whsle—Con. | | | | | | | | | |
| 421850 | Service establishment equipment & supplies whsle | 6 233 | 11 044 612 | 56 364 | 17 800 | 32 410 | 2 040 | 2 232 | 1 882 | 71.5 |
| 4218501 | Service establishment equipment & supplies whsle | 6 233 | 11 044 612 | 56 364 | 17 800 | 32 410 | 2 040 | 2 232 | 1 882 | 71.5 |
| 4218502 | Beauty & barber shop equipment & supplies whsle | 1 240 | 2 016 050 | 13 671 | 5 588 | 7 145 | 604 | 188 | 146 | 70.9 |
| 4218503 | Custodial, janitors' equipment & supplies whsle | 2 189 | 3 745 652 | 21 414 | 7 086 | 12 380 | 888 | 642 | 418 | 78.6 |
| 4218504 | Laundry & dry-cleaning equipment & supplies whsle | 655 | D | i | D | D | D | D | D | D |
| 42186 | Other service establishment equipment & supplies whsle | 2 149 | D | j | D | D | D | D | D | D |
| 421860 | Transportation equipment & supplies (exc motor vehicle) whsle | 3 454 | 16 634 756 | 35 256 | 7 850 | 20 546 | 1 865 | 2 824 | 2 171 | 64.5 |
| 4218601 | Transportation equipment & supplies (exc motor vehicle) whsle | 3 454 | 16 634 756 | 35 256 | 7 850 | 20 546 | 1 865 | 2 824 | 2 171 | 64.5 |
| 4218602 | Aircraft & aeronautical equipment & supplies whsle | 2 092 | 12 214 744 | 21 276 | 4 984 | 12 481 | 1 130 | 1 631 | 1 050 | 66.5 |
| 4218603 | Marine machinery, equipment, & supplies whsle | 825 | 2 566 747 | 8 418 | 1 882 | 5 048 | 471 | 594 | 423 | 62.2 |
| 4218604 | Other transportation equipment & supplies whsle | 537 | 1 853 265 | 5 562 | 984 | 3 017 | 264 | 599 | 698 | 60.1 |
| 4219 | Miscellaneous durable goods whsle | 33 956 | 155 636 289 | 331 513 | 60 656 | 201 987 | 14 668 | 38 613 | 15 589 | 64.2 |
| 42191 | Sporting & recreational goods & supplies whsle | 4 961 | 17 059 006 | 53 620 | 11 928 | 31 835 | 2 093 | 6 316 | 1 448 | 62.4 |
| 421910 | Sporting & recreational goods & supplies whsle | 4 961 | 17 059 006 | 53 620 | 11 928 | 31 835 | 2 093 | 6 316 | 1 448 | 62.4 |
| 42192 | Toy & hobby goods & supplies whsle | 2 792 | 15 890 421 | 32 791 | 8 070 | 19 446 | 2 373 | 2 393 | 509 | 64.0 |
| 421920 | Toy & hobby goods & supplies whsle | 2 792 | 15 890 421 | 32 791 | 8 070 | 19 446 | 2 373 | 2 393 | 509 | 64.0 |
| 42193 | Recyclable material whsle | 8 833 | 37 358 147 | 114 097 | 9 031 | 74 247 | 3 481 | 19 009 | 8 329 | 68.5 |
| 421930 | Recyclable material whsle | 8 833 | 37 358 147 | 114 097 | 9 031 | 74 247 | 3 481 | 19 009 | 8 329 | 68.5 |
| 4219301 | Iron & steel scrap processors & dealers | 3 403 | 17 430 292 | 43 370 | 3 534 | 27 812 | 1 559 | 6 924 | 3 541 | 70.6 |
| 42193011 | Iron & steel scrap processors (using power processing equipment) | 2 268 | 12 322 747 | 36 101 | 2 640 | 22 874 | 1 461 | 6 343 | 2 783 | 75.5 |
| 42193012 | Iron & steel scrap processors (not using power processing equip) | 1 135 | 5 107 545 | 7 269 | 894 | 4 938 | 98 | 581 | 758 | 46.1 |
| 4219302 | Recyclable paper & paperboard whsle | 1 539 | 5 384 421 | 20 405 | 1 642 | 12 525 | 867 | 3 777 | 1 594 | 78.6 |
| 4219303 | Other recyclable material whsle | 3 891 | 14 543 434 | 50 322 | 3 855 | 33 910 | 1 055 | 8 308 | 3 194 | 62.6 |
| 42194 | Jewelry/watch/silverware/precious stone, & precious metal whsle | 7 183 | 30 824 486 | 47 910 | 12 658 | 27 446 | 1 503 | 5 181 | 1 122 | 69.9 |
| 421940 | Jewelry/watch/silverware/precious stone, & precious metal whsle | 7 183 | 30 824 486 | 47 910 | 12 658 | 27 446 | 1 503 | 5 181 | 1 122 | 69.9 |
| 4219401 | Jewelry, watch, diamonds, precious stone, & silverware whsle | 6 641 | 21 097 516 | 45 014 | 11 706 | 26 133 | 1 311 | 4 795 | 1 069 | 70.3 |
| 4219402 | Precious metal (excluding ores) whsle | 542 | 9 726 970 | 2 896 | 952 | 1 313 | 192 | 386 | 53 | 64.2 |
| 42199 | Other miscellaneous durable goods whsle | 10 187 | 54 504 229 | 83 095 | 18 969 | 49 013 | 5 218 | 5 714 | 4 181 | 56.3 |
| 421990 | Other miscellaneous durable goods whsle | 10 187 | 54 504 229 | 83 095 | 18 969 | 49 013 | 5 218 | 5 714 | 4 181 | 56.3 |
| 4219901 | Musical instruments & supplies whsle | 444 | 2 155 019 | 4 465 | 949 | 2 778 | 260 | 352 | 126 | 67.7 |
| 4219902 | Forest products (except lumber) whsle | 1 844 | 10 671 425 | 10 934 | 1 507 | 5 506 | 365 | 1 695 | 1 861 | 59.5 |
| 4219903 | General merchandise (durable goods) whsle | 2 864 | 20 154 440 | 16 449 | 3 564 | 9 513 | 2 187 | 802 | 383 | 56.4 |
| 4219904 | Prerecorded media whsle | 1 852 | 16 079 741 | 30 602 | 8 595 | 18 615 | 1 889 | 776 | 727 | 55.8 |
| 42199042 | Compact discs/prerecorded audio tapes, & phonograph records whsle | 1 215 | 8 766 190 | 20 147 | 5 788 | 12 800 | 547 | 551 | 461 | 55.7 |
| 42199042 | Prerecorded video tapes whsle | 637 | 7 313 551 | 10 455 | 2 807 | 5 815 | 1 342 | 225 | 266 | 56.1 |
| 4219905 | Fire extinguishers & fire safety equipment whsle | 923 | 937 818 | 6 421 | 1 498 | 3 946 | 167 | 143 | 667 | 66.5 |
| 4219906 | Other durable goods whsle | 2 260 | 4 505 786 | 14 224 | 2 856 | 8 655 | 350 | 1 946 | 417 | 46.3 |
| 422 | Wholesale trade, nondurable goods | r134 951 | r1 118 350 517 | r1 834 433 | 401 243 | 1 177 066 | 96 208 | 114 945 | 44 971 | 70.0 |
| 4221 | Paper & paper product whsle | 12 686 | 66 491 798 | 158 255 | 41 997 | 97 238 | 7 978 | 8 744 | 2 298 | 70.9 |
| 42211 | Printing & writing paper whsle | 1 838 | 20 477 795 | 26 584 | 7 848 | 15 276 | 2 019 | 1 245 | 196 | 74.4 |
| 422110 | Printing & writing paper whsle | 1 838 | 20 477 795 | 26 584 | 7 848 | 15 276 | 2 019 | 1 245 | 196 | 74.4 |
| 42212 | Stationery & office supplies whsle | 6 260 | 19 572 837 | 70 818 | 19 668 | 44 175 | 2 698 | 3 107 | 1 170 | 68.1 |
| 422120 | Stationery & office supplies whsle | 6 260 | 19 572 837 | 70 818 | 19 668 | 44 175 | 2 698 | 3 107 | 1 170 | 68.1 |
| 42213 | Industrial & personal service paper whsle | 4 588 | 26 441 166 | 60 853 | 14 481 | 37 787 | 3 261 | 4 392 | 932 | 72.6 |
| 422130 | Industrial & personal service paper whsle | 4 588 | 26 441 166 | 60 853 | 14 481 | 37 787 | 3 261 | 4 392 | 932 | 72.6 |
| 4222 | Drugs, & druggists' sundries whsle | 7 250 | 107 379 498 | 128 641 | 29 695 | 81 847 | 8 691 | 6 258 | 2 150 | 61.0 |
| 42221 | Drugs, & druggists' sundries whsle | 7 250 | 107 379 498 | 128 641 | 29 695 | 81 847 | 8 691 | 6 258 | 2 150 | 61.0 |
| 422210 | Drugs, & druggists' sundries whsle | 7 250 | 107 379 498 | 128 641 | 29 695 | 81 847 | 8 691 | 6 258 | 2 150 | 61.0 |
| 4222101 | General-line drugs whsle | 3 283 | 79 946 995 | 70 977 | 14 269 | 48 422 | 4 996 | 2 028 | 1 262 | 65.4 |
| 4222102 | Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle | 3 967 | 27 432 503 | 57 664 | 15 426 | 33 425 | 3 695 | 4 230 | 888 | 55.5 |
| 4223 | Apparel, piece goods, & notions whsle | 16 964 | 84 358 265 | 177 783 | 35 579 | 109 283 | 8 983 | 19 980 | 3 958 | 57.8 |
| 42231 | Piece goods, notions, & other dry goods whsle | 4 628 | 14 151 550 | 38 216 | 8 061 | 23 402 | 1 690 | 4 317 | 746 | 61.4 |
| 422310 | Piece goods, notions, & other dry goods whsle | 4 628 | 14 151 550 | 38 216 | 8 061 | 23 402 | 1 690 | 4 317 | 746 | 61.4 |
| 4223101 | Piece goods—jobbers | 3 345 | 11 726 039 | 27 021 | 5 783 | 16 425 | 1 363 | 2 870 | 580 | 61.3 |
| 4223102 | Notions & other dry goods whsle | 1 283 | 2 425 511 | 11 195 | 2 278 | 6 977 | 327 | 1 447 | 166 | 61.6 |
| 42232 | Men's & boys' clothing & furnishings whsle | 4 144 | 22 684 344 | 52 198 | 8 834 | 32 441 | 2 246 | 7 453 | 1 224 | 57.8 |
| 422320 | Men's & boys' clothing & furnishings whsle | 4 144 | 22 684 344 | 52 198 | 8 834 | 32 441 | 2 246 | 7 453 | 1 224 | 57.8 |
| 42233 | Women's, children's, & infants' clothing & accessories whsle | 6 781 | 29 520 620 | 67 876 | 13 087 | 42 737 | 2 671 | 7 623 | 1 758 | 54.8 |
| 422330 | Women's, children's, & infants' clothing & accessories whsle | 6 781 | 29 520 620 | 67 876 | 13 087 | 42 737 | 2 671 | 7 623 | 1 758 | 54.8 |

See footnotes at end of table.

Table 2. Employment by Principal Activity for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Paid employees for pay period including March 12 | | | | | Other (number) | Coverage ¹ |
|-------------|--|-------------------------|-----------------|--|------------------|---|---|------------------------|----------------|-----------------------|
| | | | | Total (number) | Selling (number) | Sales support (including office and clerical, warehousing, customer service, maintenance, employees, and drivers (number) | Central administrative and auxiliary (number) | Manufacturing (number) | | |
| 422 | Merchant wholesalers—Con. | | | | | | | | | |
| 4223 | Wholesale trade, nondurable goods—Con. | | | | | | | | | |
| 42234 | Apparel, piece goods, & notions whsle—Con. | | | | | | | | | |
| 422340 | Footwear whsle | 1 411 | 18 001 751 | 19 493 | 5 597 | 10 703 | 2 376 | 587 | 230 | 60.9 |
| 422340 | Footwear whsle | 1 411 | 18 001 751 | 19 493 | 5 597 | 10 703 | 2 376 | 587 | 230 | 60.9 |
| 4224 | Grocery & related products whsle | 33 343 | 330 210 735 | 604 145 | 105 118 | 414 902 | 28 798 | 40 756 | 14 571 | 75.7 |
| 42241 | General-line grocery whsle | 3 390 | 93 941 524 | 139 593 | 26 161 | 100 765 | 11 835 | 432 | 400 | 80.9 |
| 422410 | General-line grocery whsle | 3 390 | 93 941 524 | 139 593 | 26 161 | 100 765 | 11 835 | 432 | 400 | 80.9 |
| 4224101 | General-line grocery whsle, voluntary group | 186 | 16 156 029 | 17 064 | 1 333 | 14 297 | 1 335 | 38 | 61 | 70.4 |
| 4224102 | General-line grocery whsle, retail cooperative | 211 | 16 142 440 | 13 882 | 736 | 11 973 | 1 039 | 39 | 95 | 82.9 |
| 4224103 | Other general-line grocery whsle | 2 993 | 61 643 055 | 108 647 | 24 092 | 74 495 | 9 461 | 355 | 244 | 82.3 |
| 42242 | Packaged frozen food whsle | 2 897 | 44 782 680 | 71 263 | 12 199 | 48 805 | 4 054 | 5 216 | 989 | 86.0 |
| 422420 | Packaged frozen food whsle | 2 897 | 44 782 680 | 71 263 | 12 199 | 48 805 | 4 054 | 5 216 | 989 | 86.0 |
| 42243 | Dairy products, (except dried or canned) whsle | 2 174 | 20 315 524 | 27 596 | 5 286 | 19 005 | 1 069 | 1 455 | 781 | 69.2 |
| 422430 | Dairy products, (except dried or canned) whsle | 2 174 | 20 315 524 | 27 596 | 5 286 | 19 005 | 1 069 | 1 455 | 781 | 69.2 |
| 4224301 | Raw milk whsle | 138 | D | g | D | D | D | D | D | D |
| 4224302 | Dairy product (except raw milk) whsle | 2 036 | D | k | D | D | D | D | D | D |
| 42244 | Poultry & poultry product whsle | 873 | 10 721 436 | 15 681 | 2 001 | 10 620 | 200 | 1 965 | 895 | 72.3 |
| 422440 | Poultry & poultry product whsle | 873 | 10 721 436 | 15 681 | 2 001 | 10 620 | 200 | 1 965 | 895 | 72.3 |
| 4224401 | Live poultry whsle | 45 | D | f | D | D | D | D | D | D |
| 4224402 | Poultry & poultry product (except live) whsle | 828 | D | j | D | D | D | D | D | D |
| 42245 | Confectionery whsle | 1 962 | 7 539 889 | 20 663 | 4 438 | 12 775 | 494 | 2 582 | 374 | 74.6 |
| 422450 | Confectionery whsle | 1 962 | 7 539 889 | 20 663 | 4 438 | 12 775 | 494 | 2 582 | 374 | 74.6 |
| 42246 | Fish & seafood whsle | 2 828 | 11 998 240 | 26 304 | 3 934 | 17 435 | 594 | 3 038 | 1 303 | 66.8 |
| 422460 | Fish & seafood whsle | 2 828 | 11 998 240 | 26 304 | 3 934 | 17 435 | 594 | 3 038 | 1 303 | 66.8 |
| 42247 | Meat & meat product whsle | 3 147 | 26 899 437 | 45 521 | 6 701 | 29 586 | 698 | 7 375 | 1 161 | 75.2 |
| 422470 | Meat & meat product whsle | 3 147 | 26 899 437 | 45 521 | 6 701 | 29 586 | 698 | 7 375 | 1 161 | 75.2 |
| 42248 | Fresh fruit & vegetable whsle | 5 474 | 40 417 798 | 104 811 | 11 675 | 81 069 | 2 315 | 5 543 | 4 209 | 76.5 |
| 422480 | Fresh fruit & vegetable whsle | 5 474 | 40 417 798 | 104 811 | 11 675 | 81 069 | 2 315 | 5 543 | 4 209 | 76.5 |
| 42249 | Other grocery & related products whsle | 10 598 | 73 594 207 | 152 713 | 32 723 | 94 842 | 7 539 | 13 150 | 4 459 | 69.0 |
| 422490 | Other grocery & related products whsle | 10 598 | 73 594 207 | 152 713 | 32 723 | 94 842 | 7 539 | 13 150 | 4 459 | 69.0 |
| 4224901 | Coffee, tea, & spice whsle | 1 420 | 7 087 834 | 13 783 | 3 223 | 8 119 | 275 | 1 936 | 230 | 66.9 |
| 4224902 | Bread & baked goods whsle | 2 187 | 5 821 864 | 24 477 | 4 568 | 12 077 | 1 475 | 5 492 | 865 | 60.8 |
| 4224903 | Soft drinks whsle | 2 026 | 7 507 631 | 29 183 | 9 302 | 17 086 | 1 011 | 1 497 | 287 | 72.9 |
| 4224904 | Canned goods whsle | 957 | 10 184 930 | 13 777 | 2 692 | 9 555 | 806 | 491 | 233 | 72.1 |
| 4224905 | Food & beverage basic materials whsle | 512 | 2 687 268 | 5 172 | 954 | 3 284 | 138 | 660 | 136 | 71.6 |
| 4224906 | Other grocery specialties whsle | 3 496 | 40 304 680 | 66 321 | 11 984 | 44 721 | 3 834 | 3 074 | 2 708 | 69.8 |
| 4225 | Farm-product raw material whsle | 8 849 | 132 883 554 | 74 096 | 11 606 | 48 542 | 4 197 | 4 865 | 4 886 | 76.9 |
| 42251 | Grain & field bean whsle | 6 434 | 105 267 322 | 55 890 | 8 712 | 37 488 | 3 204 | 3 044 | 3 442 | 83.3 |
| 422510 | Grain & field bean whsle | 6 434 | 105 267 322 | 55 890 | 8 712 | 37 488 | 3 204 | 3 044 | 3 442 | 83.3 |
| 42252 | Livestock whsle | 1 133 | 8 630 445 | 7 322 | 1 198 | 4 683 | 291 | 340 | 810 | 51.8 |
| 422520 | Livestock whsle | 1 133 | 8 630 445 | 7 322 | 1 198 | 4 683 | 291 | 340 | 810 | 51.8 |
| 42259 | Other farm product raw material whsle | 1 282 | 18 985 787 | 10 884 | 1 696 | 6 371 | 702 | 1 481 | 634 | 61.2 |
| 422590 | Other farm product raw material whsle | 1 282 | 18 985 787 | 10 884 | 1 696 | 6 371 | 702 | 1 481 | 634 | 61.2 |
| 4225901 | Hides, skins, & pelts whsle | 234 | 1 911 853 | 1 660 | 258 | 1 181 | 16 | 131 | 74 | 64.1 |
| 4225902 | Leaf tobacco whsle | 118 | 2 093 201 | 1 605 | 570 | 555 | 160 | 305 | 15 | 66.8 |
| 4225903 | Wool, wool tops, & mohair whsle | 61 | 145 997 | 247 | 48 | 183 | 1 | 14 | 71.3 | |
| 4225904 | Cotton whsle | 244 | 9 922 477 | 2 497 | 334 | 1 675 | 368 | 11 | 109 | 73.7 |
| 4225905 | Other farm-product raw material whsle | 625 | 4 912 259 | 4 875 | 486 | 2 777 | 157 | 1 033 | 422 | 51.5 |
| 4226 | Chemical & allied products whsle | 12 249 | 56 048 362 | 115 969 | 30 613 | 62 386 | 6 235 | 13 567 | 3 168 | 76.2 |
| 42261 | Plastics materials & basic forms & shapes whsle | 3 357 | 16 733 225 | 34 844 | 8 316 | 17 573 | 1 710 | 6 561 | 684 | 78.6 |
| 422610 | Plastics materials & basic forms & shapes whsle | 3 357 | 16 733 225 | 34 844 | 8 316 | 17 573 | 1 710 | 6 561 | 684 | 78.6 |
| 42269 | Other chemical & allied products whsle | 8 892 | 39 315 137 | 81 125 | 22 297 | 44 813 | 4 525 | 7 006 | 2 484 | 75.2 |
| 422690 | Other chemical & allied products whsle | 8 892 | 39 315 137 | 81 125 | 22 297 | 44 813 | 4 525 | 7 006 | 2 484 | 75.2 |
| 4226901 | Industrial gases (except LP) whsle | 804 | 1 432 921 | 7 340 | 1 879 | 4 260 | 581 | 546 | 74 | 60.8 |
| 4226902 | Other chemical & allied products whsle | 8 088 | 37 882 216 | 73 785 | 20 418 | 40 553 | 3 944 | 6 460 | 2 410 | 76.6 |
| 4227 | Petroleum & petroleum products whsle | 9 770 | 139 507 960 | 114 863 | 23 329 | 75 864 | 10 153 | 1 554 | 3 963 | 61.2 |
| 42271 | Petroleum bulk stations & terminals | 6 729 | 92 443 546 | 87 532 | 17 813 | 58 159 | 7 723 | 1 109 | 2 728 | 66.1 |
| 422710 | Petroleum bulk stations & terminals | 6 729 | 92 443 546 | 87 532 | 17 813 | 58 159 | 7 723 | 1 109 | 2 728 | 66.1 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 6 337 | 88 515 507 | 83 154 | 17 082 | 54 992 | 7 384 | 1 037 | 2 659 | 67.5 |
| 42271011 | Petroleum bulk stations (except LP) | 5 784 | 43 727 608 | 66 627 | 14 553 | 44 107 | 4 978 | 892 | 2 097 | 73.0 |
| 42271012 | Petroleum bulk terminals (except LP) | 553 | 44 787 899 | 16 527 | 2 529 | 10 885 | 2 406 | 145 | 562 | 45.5 |
| 4227102 | Liquefied petroleum bulk stations & terminals | 392 | 3 928 039 | 4 378 | 731 | 3 167 | 339 | 72 | 69 | 39.0 |
| 42272 | Petroleum & petroleum prod whsle (exc bulk stations & terminals) | 3 041 | 47 064 414 | 27 331 | 5 516 | 17 705 | 2 430 | 445 | 1 235 | 45.3 |
| 422720 | Petroleum & petroleum prod whsle (exc bulk stations & terminals) | 3 041 | 47 064 414 | 27 331 | 5 516 | 17 705 | 2 430 | 445 | 1 235 | 45.3 |
| 4228 | Beer, wine, & distilled alcoholic beverage whsle | 4 476 | 58 311 981 | 143 544 | 56 238 | 80 311 | 5 189 | 435 | 1 371 | 83.1 |
| 42281 | Beer & ale whsle | 2 945 | 33 616 795 | 93 133 | 32 942 | 56 474 | 2 595 | 107 | 1 015 | 85.8 |
| 422810 | Beer & ale whsle | 2 945 | 33 616 795 | 93 133 | 32 942 | 56 474 | 2 595 | 107 | 1 015 | 85.8 |
| 42282 | Wine & distilled alcoholic beverage whsle | 1 531 | 24 695 186 | 50 411 | 23 296 | 23 837 | 2 594 | 328 | 356 | 78.3 |
| 422820 | Wine & distilled alcoholic beverage whsle | 1 531 | 24 695 186 | 50 411 | 23 296 | 23 837 | 2 594 | 328 | 356 | 78.3 |
| 4228201 | Wine & distilled alcoholic bev (licensed operation) whsle | 1 409 | 24 314 784 | 49 769 | 23 150 | 23 433 | 2 502 | 328 | 356 | 78.2 |
| 4228202 | Wine & distilled alcoholic beverage (state operated) whsle | 122 | 380 402 | 642 | 146 | 404 | 92 | — | — | 84.7 |

See footnotes at end of table.

Table 2. Employment by Principal Activity for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Paid employees for pay period including March 12 | | | | | | Coverage ¹ |
|---|--|-------------------------|-----------------|--|------------------|---|---|------------------------|----------------|-----------------------|
| | | | | Total (number) | Selling (number) | Sales support (including office and clerical, warehousing, customer service, maintenance, employees, and drivers (number) | Central administrative and auxiliary (number) | Manufacturing (number) | Other (number) | |
| Merchant wholesalers—Con. | | | | | | | | | | |
| 422 Wholesale trade, nondurable goods—Con. | | | | | | | | | | |
| 4229 Miscellaneous nondurable goods whsle | 29 364 | 143 158 364 | 317 137 | 67 068 | 206 693 | 15 984 | 18 786 | 8 606 | 62.4 | |
| 42291 Farm supplies whsle | 6 437 | 32 607 159 | 59 231 | 12 004 | 34 531 | 5 275 | 5 795 | 1 626 | 56.0 | |
| 422910 Farm supplies whsle | 6 437 | 32 607 159 | 59 231 | 12 004 | 34 531 | 5 275 | 5 795 | 1 626 | 56.0 | |
| 4229101 Farm supplies—farm dealers | 3 363 | 9 641 439 | 23 898 | 4 262 | 14 356 | 2 611 | 1 759 | 910 | 25.9 | |
| 4229102 Farm supplies—whsle distributors | 3 074 | 22 965 720 | 35 333 | 7 742 | 20 175 | 2 664 | 4 036 | 716 | 76.3 | |
| 42292 Book, periodical, & newspaper whsle | 3 257 | 17 022 288 | 69 110 | 13 785 | 49 388 | 3 305 | 1 684 | 948 | 61.5 | |
| 422920 Book, periodical, & newspaper whsle | 3 257 | 17 022 288 | 69 110 | 13 785 | 49 388 | 3 305 | 1 684 | 948 | 61.5 | |
| 42293 Flower, nursery stock, & florists' supplies whsle | 3 654 | 7 244 856 | 43 624 | 9 698 | 26 797 | 1 344 | 3 387 | 2 398 | 69.2 | |
| 422930 Flower, nursery stock, & florists' supplies whsle | 3 654 | 7 244 856 | 43 624 | 9 698 | 26 797 | 1 344 | 3 387 | 2 398 | 69.2 | |
| 42294 Tobacco & tobacco product whsle | 1 466 | 31 656 394 | 45 602 | 8 492 | 34 908 | 1 853 | 111 | 238 | 76.5 | |
| 422940 Tobacco & tobacco product whsle | 1 466 | 31 656 394 | 45 602 | 8 492 | 34 908 | 1 853 | 111 | 238 | 76.5 | |
| 42295 Paint, varnish, & supplies whsle | 1 630 | 3 370 442 | 14 611 | 3 683 | 9 365 | 540 | 807 | 216 | 63.6 | |
| 422950 Paint, varnish, & supplies whsle | 1 630 | 3 370 442 | 14 611 | 3 683 | 9 365 | 540 | 807 | 216 | 63.6 | |
| 4229501 Paint, varnish, & supplies whsle | 1 630 | 3 370 442 | 14 611 | 3 683 | 9 365 | 540 | 807 | 216 | 63.6 | |
| 42299 Other miscellaneous nondurable goods whsle | 12 920 | 51 257 225 | 84 959 | 19 406 | 51 704 | 3 667 | 7 002 | 3 180 | 56.4 | |
| 422990 Other miscellaneous nondurable goods whsle | 12 920 | 51 257 225 | 84 959 | 19 406 | 51 704 | 3 667 | 7 002 | 3 180 | 56.4 | |
| 4229901 Art goods whsle | 3 976 | 7 426 099 | 30 205 | 6 769 | 18 136 | 1 164 | 3 215 | 921 | 64.4 | |
| 4229902 General merchandise (nondurable goods) whsle | 2 842 | 33 181 350 | 18 841 | 4 340 | 11 748 | 1 413 | 612 | 728 | 55.4 | |
| 4229903 Textile bags, bagging, & burlap whsle | 400 | 723 184 | 2 882 | 617 | 1 533 | 5 | 551 | 176 | 41.0 | |
| 4229904 Other nondurable goods whsle | 5 702 | 9 926 592 | 33 031 | 7 680 | 20 287 | 1 085 | 2 624 | 1 355 | 51.0 | |
| Manufacturers' sales branches and sales offices | '29 305 | '1 258 874 769 | '922 208 | 391 706 | 394 887 | 76 322 | 46 082 | 13 211 | 70.4 | |
| 421 Wholesale trade, durable goods | '17 228 | '707 565 616 | '479 447 | 172 459 | 220 698 | 49 969 | 27 056 | 9 265 | 71.3 | |
| 4211 Motor vehicle & motor vehicle parts & supplies whsle | 1 425 | 291 207 541 | 47 824 | 9 469 | 29 614 | 5 830 | 2 581 | 330 | 77.1 | |
| 42111 Automobile & other motor vehicle whsle | 380 | 255 902 304 | 14 104 | 2 979 | 7 093 | 3 726 | 196 | 110 | 79.2 | |
| 421110 Automobile & other motor vehicle whsle | 380 | 255 902 304 | 14 104 | 2 979 | 7 093 | 3 726 | 196 | 110 | 79.2 | |
| 4211101 Automobile & motorcycle whsle | 124 | 95 851 919 | 5 211 | 1 187 | 1 655 | 2 369 | — | — | 87.0 | |
| 4211102 Bus & recreational vehicle whsle | 14 | D | c | D | D | D | D | D | 86.0 | |
| 4211103 Light truck & van (14,000 lb or less) whsle | 99 | 152 661 486 | 3 135 | 554 | 2 355 | 205 | 21 | — | — | |
| 4211104 Medium truck & tractor (14,001 lb to 26,000 lb) whsle | 20 | D | e | D | D | D | D | D | D | |
| 4211105 Heavy truck & tractor (over 26,000 lb) whsle | 123 | D | i | D | D | D | D | D | D | |
| 42112 Motor vehicle supplies & new parts whsle | 895 | 25 607 316 | 29 268 | 4 314 | 21 252 | 1 319 | 2 165 | 218 | 81.3 | |
| 421120 Motor vehicle supplies & new parts whsle | 895 | 25 607 316 | 29 268 | 4 314 | 21 252 | 1 319 | 2 165 | 218 | 81.3 | |
| 4211201 Motor vehicle supplies & new parts—warehouse distributors | 343 | 6 640 896 | 5 937 | 2 757 | 2 019 | 418 | 737 | 6 | 71.1 | |
| 4211202 Motor vehicle supplies & new parts—jobbers | 541 | 18 824 469 | 23 182 | 1 530 | 19 147 | 883 | 1 412 | 210 | 83.8 | |
| 4211203 Petroleum products marketing equipment whsle | 11 | 141 951 | 149 | 27 | 86 | 18 | 16 | 2 | 89.3 | |
| 42113 Tire & tube whsle | 150 | 9 697 921 | 4 452 | 2 176 | 1 269 | 785 | 220 | 2 | 43.2 | |
| 421130 Tire & tube whsle | 150 | 9 697 921 | 4 452 | 2 176 | 1 269 | 785 | 220 | 2 | 43.2 | |
| 4212 Furniture & home furnishings whsle | 485 | 21 729 080 | 16 119 | 3 786 | 6 873 | 1 460 | 3 888 | 112 | 79.9 | |
| 42121 Furniture whsle | 247 | 7 242 080 | 4 486 | 1 716 | 1 898 | 371 | 425 | 76 | 79.8 | |
| 421210 Furniture whsle | 247 | 7 242 080 | 4 486 | 1 716 | 1 898 | 371 | 425 | 76 | 79.8 | |
| 4212101 Household & lawn furniture whsle | 91 | 1 584 873 | 1 472 | 369 | 706 | 120 | 277 | — | 68.6 | |
| 4212102 Office & business furniture whsle | 156 | 5 657 207 | 3 014 | 1 347 | 1 192 | 251 | 148 | 76 | 85.2 | |
| 42122 Home furnishings whsle | 238 | 14 487 000 | 11 633 | 2 070 | 4 975 | 1 089 | 3 463 | 36 | 79.9 | |
| 421220 Home furnishings whsle | 238 | 14 487 000 | 11 633 | 2 070 | 4 975 | 1 089 | 3 463 | 36 | 79.9 | |
| 4212201 Household china, glassware, & crockery whsle | 14 | 597 661 | 3 156 | 161 | 367 | 102 | 2 526 | — | 86.2 | |
| 4212202 Linens, domestics, draperies, & curtains whsle | 102 | 5 437 338 | 3 356 | 781 | 1 315 | 675 | 549 | 36 | 66.8 | |
| 4212203 Floor coverings whsle | 96 | 7 864 637 | 4 236 | 1 003 | 2 962 | 141 | 130 | — | 86.0 | |
| 4212204 Other home furnishings whsle | 26 | 587 364 | 885 | 125 | 331 | 171 | 258 | — | 77.9 | |
| 4213 Lumber & other construction materials whsle | 1 728 | 21 380 553 | 26 196 | 6 864 | 13 064 | 2 381 | 3 162 | 725 | 64.6 | |
| 42131 Lumber, plywood, millwork, & wood panel whsle | 501 | 10 261 254 | 11 443 | 2 897 | 5 935 | 959 | 1 273 | 379 | 73.4 | |
| 421310 Lumber, plywood, millwork, & wood panel whsle | 501 | 10 261 254 | 11 443 | 2 897 | 5 935 | 959 | 1 273 | 379 | 73.4 | |
| 4213101 Lumber without yard whsle | 42 | 2 568 618 | 1 261 | 403 | 510 | 148 | 35 | 165 | 90.6 | |
| 4213102 Lumber with yard whsle | 96 | 2 240 878 | 3 064 | 650 | 1 762 | 162 | 458 | 32 | 68.3 | |
| 4213103 Plywood, veneer, millwork, & wood panel whsle | 363 | 5 451 758 | 7 118 | 1 844 | 3 663 | 649 | 780 | 182 | 72.5 | |
| 42132 Brick, stone, & related construction materials whsle | 761 | 5 848 872 | 7 587 | 1 962 | 3 879 | 1 107 | 492 | 147 | 44.7 | |
| 421320 Brick, stone, & related construction materials whsle | 761 | 5 848 872 | 7 587 | 1 962 | 3 879 | 1 107 | 492 | 147 | 44.7 | |
| 4213201 Brick, block, tile, clay/cement sewer pipe whsle | 431 | 2 150 812 | 4 853 | 1 309 | 2 635 | 808 | 66 | 35 | 31.7 | |
| 4213202 Sand, gravel, & stone whsle | 88 | 309 282 | 758 | 30 | 354 | 76 | 234 | 64 | 60.7 | |
| 4213203 Cement, lime, & related products whsle | 242 | 3 388 778 | 1 976 | 623 | 890 | 223 | 192 | 48 | 70.4 | |
| 4213204 Roofing, siding, & insulation material whsle | 222 | 3 268 532 | 3 009 | 961 | 1 618 | 126 | 300 | 4 | 74.6 | |
| 4213205 Roofing, siding, & insulation material whsle | 222 | 3 268 532 | 3 009 | 961 | 1 618 | 126 | 300 | 4 | 74.6 | |
| 4213206 Roofing, siding, & insulation material whsle | 222 | 3 268 532 | 3 009 | 961 | 1 618 | 126 | 300 | 4 | 74.6 | |
| See footnotes at end of table. | | | | | | | | | | |
| WHOLESALE TRADE—SUBJECT SERIES | | | | | | EMPLOYMENT BY PRINCIPAL ACTIVITY 39 | | | | |
| U.S. Census Bureau, 1997 Economic Census Feb. 16, 2001 | | | | | | | | | | |

Table 2. Employment by Principal Activity for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Paid employees for pay period including March 12 | | | | | | Coverage ¹ |
|------------|--|-------------------------|-----------------|--|------------------|---|---|------------------------|----------------|-----------------------|
| | | | | Total (number) | Selling (number) | Sales support (including office and clerical, warehousing, customer service, maintenance, employees, and drivers (number) | Central administrative and auxiliary (number) | Manufacturing (number) | Other (number) | |
| | Manufacturers' sales branches and sales offices—Con. | | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | | | |
| 4213 | Lumber & other construction materials whsle—Con. | | | | | | | | | |
| 42139 | Other construction materials whsle | 244 | 2 001 895 | 4 157 | 1 044 | 1 632 | 189 | 1 097 | 195 | 69.3 |
| 421390 | Other construction materials whsle | 244 | 2 001 895 | 4 157 | 1 044 | 1 632 | 189 | 1 097 | 195 | 69.3 |
| 4213901 | Flat glass & other construction glass whsle .. | 97 | 712 348 | 2 027 | 240 | 806 | 100 | 704 | 177 | 79.2 |
| 4213902 | Other construction materials whsle | 147 | 1 289 547 | 2 130 | 804 | 826 | 89 | 393 | 18 | 59.9 |
| 4214 | Professional & commercial equipment & supplies whsle | 3 160 | 112 786 674 | 168 896 | 67 601 | 83 044 | 12 048 | 4 681 | 1 522 | 78.6 |
| 42141 | Photographic equipment & supplies whsle | 74 | 8 103 149 | 4 684 | 1 369 | 3 268 | 19 | 1 | 27 | 83.8 |
| 421410 | Photographic equipment & supplies whsle | 74 | 8 103 149 | 4 684 | 1 369 | 3 268 | 19 | 1 | 27 | 83.8 |
| 42142 | Office equipment whsle | 624 | 10 554 896 | 30 895 | 9 933 | 20 175 | 270 | 153 | 364 | 91.0 |
| 421420 | Office equipment whsle | 624 | 10 554 896 | 30 895 | 9 933 | 20 175 | 270 | 153 | 364 | 91.0 |
| 42143 | Computer & computer peripheral equipment & software whsle | 1 713 | 72 042 268 | 103 625 | 45 963 | 45 899 | 9 016 | 1 814 | 933 | 75.4 |
| 421430 | Computer & computer peripheral equipment & software whsle | 1 713 | 72 042 268 | 103 625 | 45 963 | 45 899 | 9 016 | 1 814 | 933 | 75.4 |
| 4214301 | Computer & peripheral equipment whsle | 1 665 | 71 175 956 | 102 720 | 45 758 | 45 734 | 8 603 | 1 780 | 845 | 75.4 |
| 42143011 | Computers & peripheral equipment for resale | 476 | 27 387 050 | 12 803 | 3 350 | 4 878 | 2 674 | 1 663 | 238 | 61.0 |
| 42143012 | Computers & peripheral equipment for end use | 1 189 | 43 788 906 | 89 917 | 42 408 | 40 856 | 5 929 | 117 | 607 | 77.5 |
| 4214302 | Computer software (packaged) whsle | 48 | 866 312 | 905 | 205 | 165 | 413 | 34 | 88 | 72.8 |
| 42144 | Other commercial equipment whsle | 128 | 1 012 149 | 2 664 | 1 077 | 1 190 | 245 | 49 | 103 | 90.6 |
| 421440 | Other commercial equipment whsle | 128 | 1 012 149 | 2 664 | 1 077 | 1 190 | 245 | 49 | 103 | 90.6 |
| 4214401 | Restaurant & hotel equipment & supplies whsle | 38 | 420 448 | 759 | 290 | 252 | 157 | 4 | 56 | 79.7 |
| 4214402 | Store machines & equipment whsle | 90 | 591 701 | 1 905 | 787 | 938 | 88 | 45 | 47 | 95.0 |
| 42145 | Medical, dental, & hospital equipment & supplies whsle | 459 | 18 700 334 | 22 976 | 7 562 | 11 480 | 2 065 | 1 806 | 63 | 75.2 |
| 421450 | Medical, dental, & hospital equipment & supplies whsle | 459 | 18 700 334 | 22 976 | 7 562 | 11 480 | 2 065 | 1 806 | 63 | 75.2 |
| 4214501 | Surgical, medical, & hospital supplies whsle | 439 | 18 453 838 | 21 912 | 7 256 | 11 060 | 1 823 | 1 715 | 58 | 75.6 |
| 4214502 | Dental equipment & supplies whsle | 20 | 246 496 | 1 064 | 306 | 420 | 242 | 91 | 5 | 66.1 |
| 42146 | Ophthalmic goods whsle | 66 | 886 679 | 1 819 | 309 | 555 | 250 | 695 | 10 | 68.1 |
| 421460 | Ophthalmic goods whsle | 66 | 886 679 | 1 819 | 309 | 555 | 250 | 695 | 10 | 68.1 |
| 42149 | Other professional equipment & supplies whsle | 96 | 1 487 199 | 2 233 | 1 388 | 477 | 183 | 163 | 22 | 72.7 |
| 421490 | Other professional equipment & supplies whsle | 96 | 1 487 199 | 2 233 | 1 388 | 477 | 183 | 163 | 22 | 72.7 |
| 4214901 | Religious & school supplies whsle | 9 | 211 078 | 254 | 96 | 127 | 23 | 4 | 4 | 79.9 |
| 4214902 | Other professional equipment & supplies whsle | 87 | 1 276 121 | 1 979 | 1 292 | 350 | 160 | 159 | 18 | 71.8 |
| 4215 | Metal & mineral (except petroleum) whsle | 1 045 | 45 511 177 | 22 869 | 5 605 | 10 850 | 3 517 | 2 704 | 193 | 67.6 |
| 42151 | Metal service centers & offices | 1 004 | 40 775 671 | 22 181 | 5 396 | 10 573 | 3 407 | 2 689 | 116 | 67.3 |
| 421510 | Metal service centers & offices | 1 004 | 40 775 671 | 22 181 | 5 396 | 10 573 | 3 407 | 2 689 | 116 | 67.3 |
| 4215101 | Ferrous metal service centers & sales offices | 785 | 30 866 626 | 15 365 | 3 753 | 7 672 | 1 999 | 1 880 | 61 | 71.7 |
| 42151011 | Ferrous metal service centers | 517 | 8 999 281 | 13 236 | 2 749 | 6 845 | 1 724 | 1 858 | 60 | 70.0 |
| 42151012 | Ferrous metal sales offices | 268 | 21 867 345 | 2 129 | 1 004 | 827 | 275 | 22 | 1 | 81.9 |
| 4215102 | Nonferrous metal service centers & sales offices | 219 | 9 909 045 | 6 816 | 1 643 | 2 901 | 1 408 | 809 | 55 | 57.6 |
| 42151021 | Nonferrous metal service centers | 151 | 6 405 017 | 6 118 | 1 356 | 2 598 | 1 330 | 809 | 25 | 55.5 |
| 42151022 | Nonferrous metal sales offices | 68 | 3 504 028 | 698 | 287 | 303 | 78 | — | 30 | 75.9 |
| 42152 | Coal & other mineral & ore whsle | 41 | 4 735 506 | 688 | 209 | 277 | 110 | 15 | 77 | 77.5 |
| 421520 | Coal & other mineral & ore whsle | 41 | 4 735 506 | 688 | 209 | 277 | 110 | 15 | 77 | 77.5 |
| 4215201 | Coal whsle | 33 | D | D | D | D | D | D | D | D |
| 4215202 | Other mineral & ore whsle | 8 | D | b | D | D | D | D | D | D |
| 4216 | Electrical goods whsle | 4 235 | 109 430 432 | 96 438 | 48 289 | 29 516 | 12 856 | 2 936 | 2 841 | 59.3 |
| 42161 | Electrical apparatus & equip, wiring supp., & const material whsle | 1 608 | 25 132 554 | 27 155 | 11 439 | 8 376 | 6 130 | 899 | 311 | 47.9 |
| 421610 | Electrical apparatus & equip, wiring supp., & const material whsle | 1 608 | 25 132 554 | 27 155 | 11 439 | 8 376 | 6 130 | 899 | 311 | 47.9 |
| 42162 | Electrical appliance, television & radio set whsle | 131 | 9 429 517 | 5 467 | 2 590 | 911 | 1 950 | 16 | — | 50.0 |
| 421620 | Electrical appliance, television & radio set whsle | 131 | 9 429 517 | 5 467 | 2 590 | 911 | 1 950 | 16 | — | 50.0 |
| 42169 | Other electronic parts & equipment whsle | 2 496 | 74 868 361 | 63 816 | 34 260 | 20 229 | 4 776 | 2 021 | 2 530 | 64.9 |
| 421690 | Other electronic parts & equipment whsle | 2 496 | 74 868 361 | 63 816 | 34 260 | 20 229 | 4 776 | 2 021 | 2 530 | 64.9 |
| 4216901 | Communications equipment & supplies whsle | 1 884 | 48 149 700 | 51 416 | 29 973 | 16 650 | 2 681 | 216 | 1 896 | 65.1 |
| 4216902 | Electronic parts (excluding communications equipment) whsle | 612 | 26 718 661 | 12 400 | 4 287 | 3 579 | 2 095 | 1 805 | 634 | 64.2 |

See footnotes at end of table.

Table 2. Employment by Principal Activity for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A.]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Paid employees for pay period including March 12 | | | | | | Coverage ¹ |
|------------|--|-------------------------|-----------------|--|------------------|---|---|------------------------|----------------|-----------------------|
| | | | | Total (number) | Selling (number) | Sales support (including office and clerical, warehousing, customer service, maintenance, employees, and drivers (number) | Central administrative and auxiliary (number) | Manufacturing (number) | Other (number) | |
| | Manufacturers' sales branches and sales offices—Con. | | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | | | |
| 4217 | Hardware, & plumbing & heating equipment & supplies whlsl | 767 | D | j | D | D | D | D | D | D |
| 421711 | Hardware whlsl | 255 | 7 531 815 | 7 244 | 2 384 | 3 909 | 440 | 456 | 55 | 72.7 |
| 421710 | Hardware whlsl | 255 | 7 531 815 | 7 244 | 2 384 | 3 909 | 440 | 456 | 55 | 72.7 |
| 42172 | Plumbing & heating equipment & supplies (hydronics) whlsl | 212 | 4 212 982 | 4 287 | 1 400 | 1 711 | 382 | 733 | 61 | 76.8 |
| 421720 | Plumbing & heating equipment & supplies (hydronics) whlsl | 212 | 4 212 982 | 4 287 | 1 400 | 1 711 | 382 | 733 | 61 | 76.8 |
| 42173 | Warm air heating & air-conditioning equipment & supplies whlsl | 221 | 3 572 401 | 6 036 | 1 963 | 2 531 | 601 | 43 | 898 | 69.3 |
| 421730 | Warm air heating & air-conditioning equipment & supplies whlsl | 221 | 3 572 401 | 6 036 | 1 963 | 2 531 | 601 | 43 | 898 | 69.3 |
| 42174 | Refrigeration equipment & supplies whlsl | 79 | D | g | D | D | D | D | D | D |
| 421740 | Refrigeration equipment & supplies whlsl | 79 | D | g | D | D | D | D | D | D |
| 4218 | Machinery, equipment, & supplies whlsl | 4 120 | 75 691 801 | 72 156 | 21 711 | 34 967 | 7 831 | 5 406 | 2 241 | 68.8 |
| 42181 | Construction & mining (except petroleum) machinery & equip whlsl | 281 | 11 913 590 | 8 930 | 1 387 | 5 657 | 877 | 661 | 348 | 90.3 |
| 421810 | Construction & mining (except petroleum) machinery & equip whlsl | 281 | 11 913 590 | 8 930 | 1 387 | 5 657 | 877 | 661 | 348 | 90.3 |
| 42182 | Farm & garden machinery & equipment whlsl | 132 | 7 823 700 | 4 175 | 857 | 2 440 | 642 | 160 | 76 | 89.6 |
| 421820 | Farm & garden machinery & equipment whlsl | 132 | 7 823 700 | 4 175 | 857 | 2 440 | 642 | 160 | 76 | 89.6 |
| 4218201 | Farm machinery & equipment—farm dealers | 42 | D | f | D | D | D | D | D | D |
| 4218202 | Farm machinery & equipment—whlsl distributors | 70 | D | h | D | D | D | D | D | D |
| 4218203 | Lawn & garden machinery & equipment whlsl | 20 | 1 036 338 | 754 | 233 | 218 | 284 | 17 | 2 | 99.2 |
| 42183 | Industrial machinery & equipment whlsl | 2 332 | 25 170 814 | 38 160 | 11 634 | 18 569 | 4 086 | 2 399 | 1 472 | 62.0 |
| 421830 | Industrial machinery & equipment whlsl | 2 332 | 25 170 814 | 38 160 | 11 634 | 18 569 | 4 086 | 2 399 | 1 472 | 62.0 |
| 4218301 | Food-processing machinery & equipment whlsl | 33 | 337 285 | 771 | 271 | 287 | 93 | 118 | 2 | 82.9 |
| 4218302 | Hydraulic & pneumatic (fluid-power) machinery & equipment whlsl | 264 | 2 063 142 | 2 901 | 989 | 1 520 | 128 | 245 | 19 | 79.4 |
| 42183021 | Hydraulic & pneumatic pumps & motors whlsl | 204 | 1 185 714 | 1 799 | 745 | 790 | 66 | 185 | 13 | 77.2 |
| 42183022 | Hydraulic & pneumatic parts, accessories, & supplies whlsl | 60 | 877 428 | 1 102 | 244 | 730 | 62 | 60 | 6 | 82.8 |
| 4218303 | General-purpose industrial machinery & equipment whlsl | 679 | 7 711 350 | 10 902 | 3 477 | 5 617 | 860 | 651 | 297 | 62.5 |
| 4218304 | Metalworking machinery & equipment whlsl | 133 | 2 386 799 | 3 061 | 882 | 1 541 | 294 | 325 | 19 | 63.6 |
| 4218305 | Materials handling equipment whlsl | 188 | 2 721 654 | 5 619 | 1 112 | 3 224 | 656 | 208 | 419 | 59.7 |
| 4218306 | Oilwell, oil refinery, & pipeline mach, equip, & supplies whlsl | 599 | 2 860 833 | 5 782 | 2 265 | 2 322 | 444 | 425 | 326 | 78.8 |
| 4218307 | Other industrial machinery & equipment whlsl | 436 | 7 089 751 | 9 124 | 2 638 | 4 058 | 1 611 | 427 | 390 | 44.3 |
| 42184 | Industrial supplies whlsl | 1 097 | 23 846 292 | 14 411 | 6 561 | 5 758 | 819 | 1 162 | 111 | 63.8 |
| 421840 | Industrial supplies whlsl | 1 097 | 23 846 292 | 14 411 | 6 561 | 5 758 | 819 | 1 162 | 111 | 63.8 |
| 4218402 | Mechanical power transmission supplies whlsl | 301 | 5 311 517 | 3 993 | 1 918 | 1 823 | 177 | 75 | — | 37.4 |
| 4218403 | Welding supplies whlsl | 241 | 451 429 | 1 663 | 559 | 837 | 49 | 199 | 19 | 91.3 |
| 4218404 | Industrial containers & supplies whlsl | 57 | 4 145 874 | 618 | 247 | 267 | 35 | 66 | 3 | 79.8 |
| 4218405 | Industrial valves & fittings (except fluid-power) whlsl | 98 | 654 866 | 1 422 | 530 | 419 | 142 | 331 | — | 51.3 |
| 4218406 | Other industrial supplies whlsl | 400 | 13 282 606 | 6 715 | 3 307 | 2 412 | 416 | 491 | 89 | 74.0 |
| 42185 | Service establishment equipment & supplies whlsl | 182 | 3 466 042 | 2 107 | 399 | 953 | 510 | 97 | 148 | 81.0 |
| 421850 | Service establishment equipment & supplies whlsl | 182 | 3 466 042 | 2 107 | 399 | 953 | 510 | 97 | 148 | 81.0 |
| 4218501 | Beauty & barber shop equipment & supplies whlsl | 3 | D | c | D | D | D | D | D | D |
| 4218502 | Custodial, janitors' equipment & supplies whlsl | 12 | 39 925 | 153 | 49 | 75 | 19 | — | 10 | 95.4 |
| 4218503 | Laundry & dry-cleaning equipment & supplies whlsl | 27 | D | f | D | D | D | D | D | D |
| 4218504 | Other service establishment equipment & supplies whlsl | 140 | D | g | D | D | D | D | D | D |
| 42186 | Transportation equipment & supplies (exc motor vehicle) whlsl | 96 | 3 471 363 | 4 373 | 873 | 1 590 | 897 | 927 | 86 | 75.1 |
| 421860 | Transportation equipment & supplies (exc motor vehicle) whlsl | 96 | 3 471 363 | 4 373 | 873 | 1 590 | 897 | 927 | 86 | 75.1 |
| 4218601 | Aircraft & aeronautical equipment & supplies whlsl | 62 | 2 824 449 | 3 634 | 574 | 1 206 | 858 | 912 | 84 | 73.9 |
| 4218602 | Marine machinery, equipment, & supplies whlsl | 27 | D | f | D | D | D | D | D | D |
| 4218603 | Other transportation equipment & supplies whlsl | 7 | D | c | D | D | D | D | D | D |

See footnotes at end of table.

Table 2. Employment by Principal Activity for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Paid employees for pay period including March 12 | | | | | | Other (number) | Coverage ¹ |
|------------|---|-------------------------|--------------------|--|------------------|---|---|------------------------|--------------|----------------|-----------------------|
| | | | | Total (number) | Selling (number) | Sales support (including office and clerical, warehousing, customer service, maintenance, employees, and drivers (number) | Central administrative and auxiliary (number) | Manufacturing (number) | | | |
| | Manufacturers' sales branches and sales offices—Con. | | | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | | | | |
| 4219 | Miscellaneous durable goods whsle | 1'263 | D | i | D | D | D | D | D | D | D |
| 42191 | Sporting & recreational goods & supplies whsle | '53 | '3 778 496 | '2 746 | 1 209 | 861 | 553 | 88 | 35 | 35 | 42.3 |
| 421910 | Sporting & recreational goods & supplies whsle | '53 | '3 778 496 | '2 746 | 1 209 | 861 | 553 | 88 | 35 | 35 | 42.3 |
| 42192 | Toy & hobby goods & supplies whsle | 24 | D | g | D | D | D | D | D | D | D |
| 421920 | Toy & hobby goods & supplies whsle | 24 | D | g | D | D | D | D | D | D | D |
| 42194 | Jewelry/watch/silverware/precious stone, & precious metal whsle | 55 | 669 717 | 912 | 486 | 349 | 63 | 12 | 2 | 2 | 89.4 |
| 421940 | Jewelry/watch/silverware/precious stone, & precious metal whsle | 55 | 669 717 | 912 | 486 | 349 | 63 | 12 | 2 | 2 | 89.4 |
| 4219401 | Jewelry, watch, diamonds, precious stone, & silverware whsle | 46 | D | f | D | D | D | D | D | D | D |
| 4219402 | Precious metal (excluding ores) whsle | 9 | D | b | D | D | D | D | D | D | D |
| 42199 | Other miscellaneous durable goods whsle | 131 | 7 704 440 | 4 189 | 1 176 | 2 274 | 422 | 173 | 144 | 144 | 76.0 |
| 421990 | Other miscellaneous durable goods whsle | 131 | 7 704 440 | 4 189 | 1 176 | 2 274 | 422 | 173 | 144 | 144 | 76.0 |
| 4219901 | Musical instruments & supplies whsle | 4 | 198 784 | 304 | 66 | 190 | 12 | — | 36 | 36 | 60.9 |
| 4219903 | General merchandise (durable goods) whsle | 4 | D | b | D | D | D | D | D | D | D |
| 4219904 | Prerecorded media whsle | 83 | 7 023 150 | 3 085 | 977 | 1 710 | 256 | 42 | 100 | 100 | 72.2 |
| 42199041 | Compact discs/prerecorded audio tapes, & phonograph records whsle | 79 | D | h | D | D | D | D | D | D | D |
| 42199042 | Prerecorded video tapes whsle | 4 | D | b | D | D | D | D | D | D | D |
| 4219905 | Fire extinguishers & fire safety equipment whsle | 21 | D | b | D | D | D | D | D | D | D |
| 4219906 | Other durable goods whsle | 19 | 374 524 | 692 | 81 | 349 | 134 | 128 | — | — | 97.7 |
| 422 | Wholesale trade, nondurable goods | 12 077 | 551 309 153 | 442 761 | 219 247 | 174 189 | 26 353 | 19 026 | 3 946 | 69.4 | |
| 4221 | Paper & paper product whsle | 1 596 | 42 967 916 | 50 760 | 14 315 | 32 894 | 2 123 | 1 290 | 138 | 138 | 79.6 |
| 42211 | Printing & writing paper whsle | 294 | 16 541 542 | 5 935 | 2 119 | 3 195 | 457 | 72 | 92 | 92 | 83.8 |
| 422110 | Printing & writing paper whsle | 294 | 16 541 542 | 5 935 | 2 119 | 3 195 | 457 | 72 | 92 | 92 | 83.8 |
| 42212 | Stationery & office supplies whsle | 1 051 | 11 496 650 | 36 505 | 8 100 | 26 365 | 1 049 | 972 | 19 | 19 | 79.6 |
| 422120 | Stationery & office supplies whsle | 1 051 | 11 496 650 | 36 505 | 8 100 | 26 365 | 1 049 | 972 | 19 | 19 | 79.6 |
| 42213 | Industrial & personal service paper whsle | 251 | 14 929 724 | 8 320 | 4 096 | 3 334 | 617 | 246 | 27 | 27 | 76.7 |
| 422130 | Industrial & personal service paper whsle | 251 | 14 929 724 | 8 320 | 4 096 | 3 334 | 617 | 246 | 27 | 27 | 76.7 |
| 4222 | Drugs, & druggists' sundries whsle | 358 | 90 317 145 | 58 960 | 45 172 | 9 179 | 3 978 | 540 | 91 | 91 | 70.4 |
| 42221 | Drugs, & druggists' sundries whsle | 358 | 90 317 145 | 58 960 | 45 172 | 9 179 | 3 978 | 540 | 91 | 91 | 70.4 |
| 422210 | Drugs, & druggists' sundries whsle | 358 | 90 317 145 | 58 960 | 45 172 | 9 179 | 3 978 | 540 | 91 | 91 | 70.4 |
| 4222102 | Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle | 358 | 90 317 145 | 58 960 | 45 172 | 9 179 | 3 978 | 540 | 91 | 91 | 70.4 |
| 42223 | Apparel, piece goods, & notions whsle | 709 | 22 808 180 | 20 459 | 6 179 | 9 486 | 2 948 | 1 343 | 503 | 503 | 61.4 |
| 422231 | Piece goods, notions, & other dry goods whsle | 245 | 6 592 566 | 4 657 | 1 357 | 1 820 | 838 | 449 | 193 | 193 | 57.3 |
| 4222310 | Piece goods, notions, & other dry goods whsle | 245 | 6 592 566 | 4 657 | 1 357 | 1 820 | 838 | 449 | 193 | 193 | 57.3 |
| 42223101 | Piece goods—jobbers | 194 | 5 899 943 | 3 909 | 1 234 | 1 518 | 759 | 209 | 189 | 189 | 55.0 |
| 42223102 | Notions & other dry goods whsle | 51 | 692 623 | 748 | 123 | 302 | 79 | 240 | 4 | 4 | 69.7 |
| 422232 | Men's & boys' clothing & furnishings whsle | 202 | 7 748 425 | 8 449 | 2 584 | 4 715 | 898 | 221 | 31 | 31 | 58.4 |
| 4222320 | Men's & boys' clothing & furnishings whsle | 202 | 7 748 425 | 8 449 | 2 584 | 4 715 | 898 | 221 | 31 | 31 | 58.4 |
| 422233 | Women's, children's, & infants' clothing & accessories whsle | 233 | 6 347 552 | 5 248 | 1 529 | 1 965 | 847 | 628 | 279 | 279 | 67.3 |
| 4222330 | Women's, children's, & infants' clothing & accessories whsle | 233 | 6 347 552 | 5 248 | 1 529 | 1 965 | 847 | 628 | 279 | 279 | 67.3 |
| 422234 | Footwear whsle | 29 | 2 119 637 | 2 105 | 709 | 986 | 365 | 45 | — | 68.2 | |
| 4222340 | Footwear whsle | 29 | 2 119 637 | 2 105 | 709 | 986 | 365 | 45 | — | 68.2 | |
| 42224 | Grocery & related products whsle | 3 765 | 145 608 857 | 188 281 | 97 863 | 75 223 | 7 896 | 6 749 | 550 | 550 | 69.6 |
| 422242 | Packaged frozen food whsle | 262 | 7 449 295 | 6 436 | 1 734 | 3 399 | 708 | 554 | 41 | 41 | 63.2 |
| 4222420 | Packaged frozen food whsle | 262 | 7 449 295 | 6 436 | 1 734 | 3 399 | 708 | 554 | 41 | 41 | 63.2 |
| 422243 | Dairy products, (except dried or canned) whsle | 507 | 12 804 977 | 19 409 | 4 825 | 8 890 | 2 617 | 3 067 | 10 | 84.1 | |
| 4222430 | Dairy products, (except dried or canned) whsle | 507 | 12 804 977 | 19 409 | 4 825 | 8 890 | 2 617 | 3 067 | 10 | 84.1 | |
| 42224302 | Dairy product (except raw milk) whsle | 507 | 12 804 977 | 19 409 | 4 825 | 8 890 | 2 617 | 3 067 | 10 | 84.1 | |
| 422244 | Poultry & poultry product whsle | 54 | D | g | D | D | D | D | D | D | D |
| 4222440 | Poultry & poultry product whsle | 54 | D | g | D | D | D | D | D | D | D |
| 42224402 | Poultry & poultry product (except live) whsle | 54 | D | g | D | D | D | D | D | D | D |
| 422245 | Confectionery whsle | 302 | 16 592 178 | 37 061 | 24 999 | 10 979 | 485 | 598 | — | 48.8 | |
| 4222450 | Confectionery whsle | 302 | 16 592 178 | 37 061 | 24 999 | 10 979 | 485 | 598 | — | 48.8 | |
| 422246 | Fish & seafood whsle | 24 | 334 555 | 654 | 57 | 436 | 67 | 94 | — | 52.3 | |
| 4222460 | Fish & seafood whsle | 24 | 334 555 | 654 | 57 | 436 | 67 | 94 | — | 52.3 | |
| 422247 | Meat & meat product whsle | 112 | 20 272 965 | 3 094 | 1 130 | 1 471 | 191 | 301 | 1 | 69.7 | |
| 4222470 | Meat & meat product whsle | 112 | 20 272 965 | 3 094 | 1 130 | 1 471 | 191 | 301 | 1 | 69.7 | |
| 422249 | Other grocery & related products whsle | 2 504 | D | m | D | D | D | D | D | D | D |
| 4222490 | Other grocery & related products whsle | 2 504 | D | m | D | D | D | D | D | D | D |
| 42224901 | Coffee, tea & spice whsle | 253 | 4 860 320 | 4 600 | 2 896 | 921 | 361 | 408 | 14 | 35.5 | |
| 42224902 | Bread & baked goods whsle | 752 | 12 763 211 | 29 483 | 20 086 | 8 554 | 240 | 602 | 1 | 69.6 | |
| 42224903 | Soft drinks whsle | 1 034 | 21 211 495 | 70 809 | 31 614 | 36 336 | 1 864 | 636 | 359 | 359 | 78.3 |
| 42224904 | Canned goods whsle | 88 | 10 565 606 | 3 527 | 2 408 | 826 | 254 | 6 | 33 | 69.7 | |
| 42224905 | Food & beverage basic materials whsle | 52 | 1 323 153 | 1 011 | 360 | 456 | 178 | 4 | 13 | 93.3 | |
| 42224906 | Other grocery specialties whsle | 325 | D | j | D | D | D | D | D | D | D |

See footnotes at end of table.

Table 2. Employment by Principal Activity for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Paid employees for pay period including March 12 | | | | | Other (number) | Coverage ¹ |
|---|---|-------------------------|-----------------|--|------------------|---|---|------------------------|----------------|-----------------------|
| | | | | Total (number) | Selling (number) | Sales support (including office and clerical, warehousing, customer service, maintenance, employees, and drivers (number) | Central administrative and auxiliary (number) | Manufacturing (number) | | |
| | Manufacturers' sales branches and sales offices—Con. | | | | | | | | | |
| 422 Wholesale trade, nondurable goods—Con. | | | | | | | | | | |
| 4226 Chemical & allied products whsle | 2 281 | 66 366 082 | 46 112 | 21 994 | 16 410 | 3 389 | 3 841 | 478 | 68.7 | |
| 42261 Plastics materials & basic forms & shapes whsle | 338 | 14 689 127 | 7 095 | 2 186 | 2 607 | 813 | 1 286 | 203 | 74.0 | |
| 422610 Plastics materials & basic forms & shapes whsle | 338 | 14 689 127 | 7 095 | 2 186 | 2 607 | 813 | 1 286 | 203 | 74.0 | |
| 42269 Other chemical & allied products whsle | 1 943 | 51 676 955 | 39 017 | 19 808 | 13 803 | 2 576 | 2 555 | 275 | 67.7 | |
| 422690 Other chemical & allied products whsle | 1 943 | 51 676 955 | 39 017 | 19 808 | 13 803 | 2 576 | 2 555 | 275 | 67.7 | |
| 4226901 Industrial gases (except LP) whsle | 291 | 1 302 718 | 4 117 | 1 034 | 2 226 | 153 | 655 | 49 | 71.8 | |
| 4226902 Other chemical & allied products whsle | 1 652 | 50 374 237 | 34 900 | 18 774 | 11 577 | 2 423 | 1 900 | 226 | 67.3 | |
| 4227 Petroleum & petroleum products whsle | 1 271 | 116 162 796 | 20 311 | 2 859 | 14 972 | 1 164 | 487 | 829 | 60.1 | |
| 42271 Petroleum bulk stations & terminals | 892 | 83 944 314 | 14 691 | 1 439 | 11 618 | 602 | 392 | 640 | 62.0 | |
| 422710 Petroleum bulk stations & terminals | 892 | 83 944 314 | 14 691 | 1 439 | 11 618 | 602 | 392 | 640 | 62.0 | |
| 4227101 Petroleum bulk stations & terminals (except LP) | 865 | D | j | D | D | D | D | D | D | |
| 42271011 Petroleum bulk stations (except LP) | 198 | D | j | D | D | D | D | D | D | |
| 42271012 Petroleum bulk terminals (except LP) | 667 | D | j | D | D | D | D | D | D | |
| 4227102 Liquefied petroleum bulk stations & terminals | 27 | D | e | D | D | D | D | D | D | |
| 42272 Petroleum & petroleum prod whsle (exc bulk stations & terminals) | 379 | 32 218 482 | 5 620 | 1 420 | 3 354 | 562 | 95 | 189 | 55.0 | |
| 422720 Petroleum & petroleum prod whsle (exc bulk stations & terminals) | 379 | 32 218 482 | 5 620 | 1 420 | 3 354 | 562 | 95 | 189 | 55.0 | |
| 4228 Beer, wine, & distilled alcoholic beverage whsle | 161 | D | i | D | D | D | D | D | D | |
| 42281 Beer & ale whsle | 28 | D | h | D | D | D | D | D | D | |
| 422810 Beer & ale whsle | 28 | D | h | D | D | D | D | D | D | |
| 42282 Wine & distilled alcoholic beverage whsle | 133 | 8 055 507 | 3 753 | 2 383 | 1 130 | 116 | 110 | 14 | 73.4 | |
| 422820 Wine & distilled alcoholic beverage whsle | 133 | 8 055 507 | 3 753 | 2 383 | 1 130 | 116 | 110 | 14 | 73.4 | |
| 4228201 Wine & distilled alcoholic bev (licensed operation) whsle | 133 | 8 055 507 | 3 753 | 2 383 | 1 130 | 116 | 110 | 14 | 73.4 | |
| 4229 Miscellaneous nondurable goods whsle | 1 936 | D | I | D | D | D | D | D | D | |
| 42291 Farm supplies whsle | 718 | 18 788 908 | 14 723 | 6 640 | 5 463 | 490 | 2 109 | 21 | 58.2 | |
| 422910 Farm supplies whsle | 718 | 18 788 908 | 14 723 | 6 640 | 5 463 | 490 | 2 109 | 21 | 58.2 | |
| 4229101 Farm supplies—farm dealers | 510 | 3 131 362 | 5 749 | 2 728 | 2 483 | 140 | 395 | 3 | 72.7 | |
| 4229102 Farm supplies—whsle distributors | 208 | 15 657 546 | 8 974 | 3 912 | 2 980 | 350 | 1 714 | 18 | 48.8 | |
| 42292 Book, periodical, & newspaper whsle | 674 | 14 024 800 | 17 026 | 7 421 | 4 434 | 2 972 | 988 | 1 211 | 64.7 | |
| 422920 Book, periodical, & newspaper whsle | 674 | 14 024 800 | 17 026 | 7 421 | 4 434 | 2 972 | 988 | 1 211 | 64.7 | |
| 42293 Flower, nursery stock, & florists' supplies whsle | 12 | 79 855 | 430 | 44 | 185 | 75 | 84 | 42 | 54.7 | |
| 422930 Flower, nursery stock, & florists' supplies whsle | 12 | 79 855 | 430 | 44 | 185 | 75 | 84 | 42 | 54.7 | |
| 42294 Tobacco & tobacco product whsle | 62 | 18 550 203 | 11 349 | 9 894 | 404 | 240 | 811 | — | 80.4 | |
| 422940 Tobacco & tobacco product whsle | 62 | 18 550 203 | 11 349 | 9 894 | 404 | 240 | 811 | — | 80.4 | |
| 42295 Paint, varnish, & supplies whsle | 356 | 2 987 359 | 4 488 | 2 277 | 1 418 | 439 | 352 | 2 | 42.4 | |
| 422950 Paint, varnish, & supplies whsle | 356 | 2 987 359 | 4 488 | 2 277 | 1 418 | 439 | 352 | 2 | 42.4 | |
| 4229501 Paint, varnish, & supplies whsle | 356 | 2 987 359 | 4 488 | 2 277 | 1 418 | 439 | 352 | 2 | 42.4 | |
| 42299 Other miscellaneous nondurable goods whsle | 114 | D | h | D | D | D | D | D | D | |
| 422990 Other miscellaneous nondurable goods whsle | 114 | D | h | D | D | D | D | D | D | |
| 4229901 Art goods whsle | 16 | 652 548 | 918 | 336 | 449 | 84 | 27 | 22 | 63.2 | |
| 4229902 General merchandise (nondurable goods) whsle | 8 | 630 129 | 648 | 361 | 244 | 9 | — | 34 | 79.2 | |
| 4229903 Textile bags, bagging, & burlap whsle | 6 | 25 170 | 34 | 13 | 15 | 6 | — | 61.8 | 61.8 | |
| 4229904 Other nondurable goods whsle | 84 | D | g | D | D | D | D | D | D | |
| Agents, brokers, and commission merchants | 147 835 | 146 651 822 | 128 257 | 121 605 | 143 550 | 10 554 | 2 077 | 5 471 | 81.0 | |
| 421 Wholesale trade, durable goods | 132 022 | 125 371 090 | 162 155 | 65 166 | 85 362 | 7 684 | 1 441 | 2 502 | 84.9 | |
| 4211 Motor vehicle & motor vehicle parts & supplies whsle | 1 810 | 175 470 396 | 45 938 | 4 807 | 34 601 | 6 235 | 126 | 169 | 95.0 | |
| 42111 Automobile & other motor vehicle whsle | 630 | 158 536 229 | 40 663 | 1 707 | 32 557 | 6 208 | 105 | 86 | 96.2 | |
| 421110 Automobile & other motor vehicle whsle | 630 | 158 536 229 | 40 663 | 1 707 | 32 557 | 6 208 | 105 | 86 | 96.2 | |
| 4211101 Automobile & motorcycle whsle | 497 | 157 491 226 | 39 692 | 1 545 | 31 894 | 6 176 | — | 77 | 96.3 | |
| 4211102 Bus & recreational vehicle whsle | 26 | D | c | D | D | D | D | D | D | |
| 4211103 Light truck & van (14,000 lb or less) whsle | 21 | 196 491 | 229 | 9 | 217 | — | — | 3 | 88.2 | |
| 4211104 Medium truck & tractor (14,001 lb to 26,000 lb) whsle | 16 | D | b | D | D | D | D | D | D | |
| 4211105 Heavy truck & tractor (over 26,000 lb) whsle | 70 | D | e | D | D | D | D | D | D | |
| 42112 Motor vehicle supplies & new parts whsle | 1 129 | 16 750 610 | 5 106 | 3 013 | 1 964 | 27 | 21 | 81 | 87.0 | |
| 421120 Motor vehicle supplies & new parts whsle | 1 129 | 16 750 610 | 5 106 | 3 013 | 1 964 | 27 | 21 | 81 | 87.0 | |
| 4211201 Motor vehicle supplies & new parts—warehouse distributors | 395 | 14 646 827 | 1 861 | 1 084 | 731 | 9 | 4 | 33 | 86.9 | |
| 4211202 Motor vehicle supplies & new parts—jobbers | 669 | 11 883 075 | 3 097 | 1 837 | 1 178 | 17 | 17 | 48 | 87.8 | |
| 4211203 Petroleum products marketing equipment whsle | 65 | 220 708 | 148 | 92 | 55 | 1 | — | — | 72.0 | |
| 42113 Tire & tube whsle | 51 | 183 557 | 169 | 87 | 80 | — | — | 2 | 63.0 | |
| 421130 Tire & tube whsle | 51 | 183 557 | 169 | 87 | 80 | — | — | 2 | 63.0 | |

See footnotes at end of table.

Table 2. Employment by Principal Activity for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A.]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Paid employees for pay period including March 12 | | | | | Other (number) | Coverage ¹ |
|------------|---|-------------------------|-----------------|--|------------------|---|---|------------------------|----------------|-----------------------|
| | | | | Total (number) | Selling (number) | Sales support (including office and clerical, warehousing, customer service, maintenance, employees, and drivers (number) | Central administrative and auxiliary (number) | Manufacturing (number) | | |
| | Agents, brokers, and commission merchants—Con. | | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | | | |
| 4212 | Furniture & home furnishings whlse..... | 2 849 | 14 278 989 | 9 253 | 4 570 | 4 284 | 141 | 108 | 150 | 82.2 |
| 42121 | Furniture whlse | 1 570 | 7 397 432 | 4 951 | 2 556 | 2 100 | 113 | 91 | 91 | 78.2 |
| 421210 | Furniture whlse | 1 570 | 7 397 432 | 4 951 | 2 556 | 2 100 | 113 | 91 | 91 | 78.2 |
| 4212101 | Household & lawn furniture whlse | 938 | 4 824 140 | 2 552 | 1 317 | 1 119 | 78 | 16 | 22 | 76.8 |
| 4212102 | Office & business furniture whlse | 632 | 2 573 292 | 2 399 | 1 239 | 981 | 35 | 75 | 69 | 79.6 |
| 42122 | Home furnishings whlse | 1 279 | 6 881 557 | 4 302 | 2 014 | 2 184 | 28 | 17 | 59 | 86.8 |
| 421220 | Home furnishings whlse | 1 279 | 6 881 557 | 4 302 | 2 014 | 2 184 | 28 | 17 | 59 | 86.8 |
| 4212201 | Household china, glassware, & crockery whlse | 279 | 2 350 666 | 1 167 | 549 | 597 | 4 | — | 17 | 84.3 |
| 4212202 | Linens, domestics, draperies, & curtains whlse | 242 | 1 461 021 | 742 | 382 | 334 | 1 | 9 | 16 | 80.0 |
| 4212203 | Floor coverings whlse | 225 | 660 505 | 574 | 284 | 272 | 6 | — | 12 | 66.9 |
| 4212204 | Other home furnishings whlse | 533 | 2 409 365 | 1 819 | 799 | 981 | 17 | 8 | 14 | 97.4 |
| 4213 | Lumber & other construction materials whlse | 1 397 | 6 492 752 | 3 765 | 2 010 | 1 523 | 21 | 72 | 139 | 79.8 |
| 42131 | Lumber, plywood, millwork, & wood panel whlse | 630 | 3 768 321 | 1 732 | 916 | 733 | 1 | 40 | 42 | 77.2 |
| 421310 | Lumber, plywood, millwork, & wood panel whlse | 630 | 3 768 321 | 1 732 | 916 | 733 | 1 | 40 | 42 | 77.2 |
| 4213101 | Lumber without yard whlse | 160 | 780 039 | 350 | 203 | 120 | — | 16 | 11 | 61.0 |
| 4213102 | Lumber with yard whlse | 4 | 34 572 | 37 | 12 | 25 | — | — | — | 100.0 |
| 4213103 | Plywood, veneer, millwork, & wood panel whlse | 466 | 2 953 710 | 1 345 | 701 | 588 | 1 | 24 | 31 | 80.8 |
| 42132 | Brick, stone, & related construction materials whlse | 171 | 418 402 | 429 | 186 | 174 | 3 | 15 | 51 | 78.6 |
| 421320 | Brick, stone, & related construction materials whlse | 171 | 418 402 | 429 | 186 | 174 | 3 | 15 | 51 | 78.6 |
| 4213201 | Brick, block, tile, clay/cement sewer pipe whlse | 74 | 75 029 | 120 | 70 | 42 | — | — | 8 | 61.1 |
| 4213202 | Sand, gravel, & stone whlse | 38 | 117 711 | 139 | 35 | 50 | 3 | 10 | 41 | 88.5 |
| 4213203 | Cement, lime, & related products whlse | 59 | 225 662 | 170 | 81 | 82 | — | 5 | 2 | 82.9 |
| 42133 | Roofing, siding, & insulation material whlse | 293 | 1 339 534 | 732 | 470 | 225 | 12 | 7 | 18 | 85.2 |
| 421330 | Roofing, siding, & insulation material whlse | 293 | 1 339 534 | 732 | 470 | 225 | 12 | 7 | 18 | 85.2 |
| 4213301 | Roofing, siding, & insulation material whlse | 293 | 1 339 534 | 732 | 470 | 225 | 12 | 7 | 18 | 85.2 |
| 42139 | Other construction materials whlse | 303 | 966 495 | 872 | 438 | 391 | 5 | 10 | 28 | 81.1 |
| 421390 | Other construction materials whlse | 303 | 966 495 | 872 | 438 | 391 | 5 | 10 | 28 | 81.1 |
| 4213901 | Flat glass & other construction glass whlse | 49 | 220 957 | 120 | 59 | 61 | — | — | — | 83.3 |
| 4213902 | Other construction materials whlse | 254 | 745 538 | 752 | 379 | 330 | 5 | 10 | 28 | 80.8 |
| 4214 | Professional & commercial equipment & supplies whlse | 3 825 | 17 418 779 | 14 500 | 7 620 | 6 247 | 124 | 126 | 383 | 78.6 |
| 42141 | Photographic equipment & supplies whlse | 98 | 228 240 | 191 | 109 | 78 | — | — | 4 | 81.9 |
| 421410 | Photographic equipment & supplies whlse | 98 | 228 240 | 191 | 109 | 78 | — | — | 4 | 81.9 |
| 42142 | Office equipment whlse | 404 | 1 595 240 | 1 832 | 1 047 | 658 | 9 | 1 | 117 | 76.1 |
| 421420 | Office equipment whlse | 404 | 1 595 240 | 1 832 | 1 047 | 658 | 9 | 1 | 117 | 76.1 |
| 42143 | Computer & computer peripheral equipment & software whlse | 757 | 7 345 635 | 3 511 | 1 740 | 1 604 | 38 | 30 | 99 | 76.3 |
| 421430 | Computer & computer peripheral equipment & software whlse | 757 | 7 345 635 | 3 511 | 1 740 | 1 604 | 38 | 30 | 99 | 76.3 |
| 4214301 | Computer & peripheral equipment whlse | 609 | 6 670 157 | 3 031 | 1 496 | 1 391 | 31 | 29 | 84 | 74.2 |
| 42143011 | Computers & peripheral equipment for resale | 320 | 4 896 105 | 1 708 | 758 | 857 | 24 | 13 | 56 | 67.5 |
| 42143012 | Computers & peripheral equipment for end use | 289 | 1 774 052 | 1 323 | 738 | 534 | 7 | 16 | 28 | 82.9 |
| 4214302 | Computer software (packaged) whlse | 148 | 675 478 | 480 | 244 | 213 | 7 | 1 | 15 | 89.2 |
| 42144 | Other commercial equipment whlse | 594 | 2 686 765 | 2 474 | 1 140 | 1 193 | 37 | 65 | 39 | 77.9 |
| 421440 | Other commercial equipment whlse | 594 | 2 686 765 | 2 474 | 1 140 | 1 193 | 37 | 65 | 39 | 77.9 |
| 4214401 | Restaurant & hotel equipment & supplies whlse | 438 | 2 172 270 | 1 723 | 892 | 775 | 34 | 2 | 20 | 86.3 |
| 4214402 | Store machines & equipment whlse | 156 | 514 495 | 751 | 248 | 418 | 3 | 63 | 19 | 58.9 |
| 42145 | Medical, dental, & hospital equipment & supplies whlse | 1 473 | 4 492 032 | 5 076 | 2 866 | 2 087 | 25 | 5 | 93 | 81.5 |
| 421450 | Medical, dental, & hospital equipment & supplies whlse | 1 473 | 4 492 032 | 5 076 | 2 866 | 2 087 | 25 | 5 | 93 | 81.5 |
| 4214501 | Surgical, medical, & hospital supplies whlse | 1 423 | 4 284 750 | 4 751 | 2 682 | 1 960 | 24 | 5 | 80 | 82.5 |
| 4214502 | Dental equipment & supplies whlse | 50 | 207 282 | 325 | 184 | 127 | 1 | — | 13 | 67.1 |
| 42146 | Ophthalmic goods whlse | 164 | 264 765 | 419 | 217 | 192 | — | 3 | 7 | 72.3 |
| 421460 | Ophthalmic goods whlse | 164 | 264 765 | 419 | 217 | 192 | — | 3 | 7 | 72.3 |
| 42149 | Other professional equipment & supplies whlse | 335 | 806 102 | 997 | 501 | 435 | 15 | 22 | 24 | 80.6 |
| 421490 | Other professional equipment & supplies whlse | 335 | 806 102 | 997 | 501 | 435 | 15 | 22 | 24 | 80.6 |
| 4214901 | Religious & school supplies whlse | 50 | 174 015 | 199 | 70 | 117 | 2 | — | 10 | 90.5 |
| 4214902 | Other professional equipment & supplies whlse | 285 | 632 087 | 798 | 431 | 318 | 13 | 22 | 14 | 78.1 |

See footnotes at end of table.

Table 2. Employment by Principal Activity for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A.]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Paid employees for pay period including March 12 | | | | | Other (number) | Coverage ¹ |
|------------|---|-------------------------|-----------------|--|------------------|---|---|------------------------|----------------|-----------------------|
| | | | | Total (number) | Selling (number) | Sales support (including office and clerical, warehousing, customer service, maintenance, employees, and drivers (number) | Central administrative and auxiliary (number) | Manufacturing (number) | | |
| | Agents, brokers, and commission merchants—Con. | | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | | | |
| 4215 | Metal & mineral (except petroleum) whsle | 1 459 | 13 429 232 | 4 196 | 2 316 | 1 688 | 20 | 93 | 79 | 79.1 |
| 42151 | Metal service centers & offices | 1 336 | 11 795 201 | 3 741 | 2 140 | 1 425 | 11 | 93 | 72 | 79.8 |
| 421510 | Metal service centers & offices | 1 336 | 11 795 201 | 3 741 | 2 140 | 1 425 | 11 | 93 | 72 | 79.8 |
| 4215101 | Ferrous metal service centers & sales offices | 1 057 | 9 516 171 | 2 916 | 1 660 | 1 108 | 8 | 74 | 66 | 83.0 |
| 42151011 | Ferrous metal service centers | 68 | 1 245 827 | 381 | 138 | 202 | 2 | 36 | 3 | 87.9 |
| 42151012 | Ferrous metal sales offices | 989 | 8 270 344 | 2 535 | 1 522 | 906 | 6 | 38 | 63 | 82.2 |
| 4215102 | Nonferrous metal service centers & sales offices | 279 | 2 279 030 | 825 | 480 | 317 | 3 | 19 | 6 | 68.8 |
| 42151021 | Nonferrous metal service centers | 25 | 128 172 | 116 | 41 | 59 | — | 16 | — | 56.0 |
| 42151022 | Nonferrous metal sales offices | 254 | 2 150 858 | 709 | 439 | 258 | 3 | 3 | 6 | 70.8 |
| 42152 | Coal & other mineral & ore whsle | 123 | 1 634 031 | 455 | 176 | 263 | 9 | — | 7 | 73.1 |
| 421520 | Coal & other mineral & ore whsle | 123 | 1 634 031 | 455 | 176 | 263 | 9 | — | 7 | 73.1 |
| 4215201 | Coal whsle | 86 | D | e | D | D | D | D | D | D |
| 4215202 | Other mineral & ore whsle | 37 | D | c | D | D | D | D | D | D |
| 4216 | Electrical goods whsle | 6 652 | 65 926 580 | 34 098 | 18 671 | 14 253 | 590 | 152 | 432 | 82.2 |
| 42161 | Electrical apparatus & equip, wiring supp, & const material whsle | 2 966 | 22 378 291 | 15 691 | 7 759 | 7 398 | 251 | 117 | 166 | 87.5 |
| 421610 | Electrical apparatus & equip, wiring supp, & const material whsle | 2 966 | 22 378 291 | 15 691 | 7 759 | 7 398 | 251 | 117 | 166 | 87.5 |
| 42162 | Electrical appliance, television & radio set whsle | 527 | 5 536 904 | 2 456 | 1 237 | 1 113 | 10 | 10 | 86 | 78.8 |
| 421620 | Electrical appliance, television & radio set whsle | 527 | 5 536 904 | 2 456 | 1 237 | 1 113 | 10 | 10 | 86 | 78.8 |
| 42169 | Other electronic parts & equipment whsle | 3 159 | 38 011 385 | 15 951 | 9 675 | 5 742 | 329 | 25 | 180 | 77.4 |
| 421690 | Other electronic parts & equipment whsle | 3 159 | 38 011 385 | 15 951 | 9 675 | 5 742 | 329 | 25 | 180 | 77.4 |
| 4216901 | Communications equipment & supplies whsle | 574 | 3 451 513 | 2 653 | 1 665 | 900 | 13 | — | 75 | 82.8 |
| 4216902 | Electronic parts (excluding communications equipment) whsle | 2 585 | 34 559 872 | 13 298 | 8 010 | 4 842 | 316 | 25 | 105 | 76.4 |
| 4217 | Hardware, & plumbing & heating equipment & supplies whsle | 2 894 | D | j | D | D | D | D | D | D |
| 42171 | Hardware whsle | 1 048 | 7 750 213 | 4 381 | 2 354 | 1 807 | 38 | 9 | 173 | 91.4 |
| 421710 | Hardware whsle | 1 048 | 7 750 213 | 4 381 | 2 354 | 1 807 | 38 | 9 | 173 | 91.4 |
| 42172 | Plumbing & heating equipment & supplies (hydronics) whsle | 1 152 | 7 864 360 | 6 330 | 3 047 | 3 123 | 69 | 55 | 36 | 88.0 |
| 421720 | Plumbing & heating equipment & supplies (hydronics) whsle | 1 152 | 7 864 360 | 6 330 | 3 047 | 3 123 | 69 | 55 | 36 | 88.0 |
| 42173 | Warm air heating & air-conditioning equipment & supplies whsle | 559 | 2 304 902 | 2 705 | 1 242 | 1 277 | 60 | 3 | 123 | 87.2 |
| 421730 | Warm air heating & air-conditioning equipment & supplies whsle | 559 | 2 304 902 | 2 705 | 1 242 | 1 277 | 60 | 3 | 123 | 87.2 |
| 42174 | Refrigeration equipment & supplies whsle | 135 | D | e | D | D | D | D | D | D |
| 421740 | Refrigeration equipment & supplies whsle | 135 | D | e | D | D | D | D | D | D |
| 4218 | Machinery, equipment, & supplies whsle | 7 572 | 29 427 233 | 26 107 | 13 242 | 11 448 | 331 | 498 | 588 | 80.5 |
| 42181 | Construction & mining (except petroleum) machinery & equip whsle | 277 | 1 251 107 | 1 107 | 450 | 610 | 31 | 3 | 13 | 67.1 |
| 421810 | Construction & mining (except petroleum) machinery & equip whsle | 277 | 1 251 107 | 1 107 | 450 | 610 | 31 | 3 | 13 | 67.1 |
| 42182 | Farm & garden machinery & equipment whsle | 338 | 1 352 959 | 1 329 | 541 | 650 | 10 | 24 | 104 | 67.3 |
| 421820 | Farm & garden machinery & equipment whsle | 338 | 1 352 959 | 1 329 | 541 | 650 | 10 | 24 | 104 | 67.3 |
| 4218201 | Farm machinery & equipment—farm dealers | 100 | D | f | D | D | D | D | D | D |
| 4218202 | Farm machinery & equipment—whsle distributors | 161 | D | e | D | D | D | D | D | D |
| 4218203 | Lawn & garden machinery & equipment whsle | 77 | 616 615 | 329 | 172 | 146 | 5 | 1 | 5 | 81.8 |
| 42183 | Industrial machinery & equipment whsle | 5 021 | 17 593 135 | 17 116 | 8 814 | 7 299 | 217 | 394 | 392 | 84.7 |
| 421830 | Industrial machinery & equipment whsle | 5 021 | 17 593 135 | 17 116 | 8 814 | 7 299 | 217 | 394 | 392 | 84.7 |
| 4218301 | Food-processing machinery & equipment whsle | 244 | 977 042 | 1 054 | 499 | 461 | 17 | 59 | 18 | 83.9 |
| 4218302 | Hydraulic & pneumatic (fluid-power) machinery & equipment whsle | 308 | 1 007 357 | 1 150 | 552 | 482 | 16 | 2 | 98 | 76.6 |
| 42183021 | Hydraulic & pneumatic pumps & motors whsle | 157 | 531 948 | 633 | 294 | 254 | 8 | — | 77 | 63.9 |
| 42183022 | Hydraulic & pneumatic parts, accessories, & supplies whsle | 151 | 475 409 | 517 | 258 | 228 | 8 | 2 | 21 | 92.1 |
| 4218303 | General-purpose industrial machinery & equipment whsle | 1 962 | 6 670 352 | 6 726 | 3 655 | 2 804 | 72 | 72 | 123 | 90.8 |
| 4218304 | Metalworking machinery & equipment whsle | 727 | 2 696 380 | 2 500 | 1 200 | 1 096 | 48 | 103 | 53 | 87.0 |
| 4218305 | Materials handling equipment whsle | 412 | 982 086 | 1 305 | 628 | 622 | 11 | 17 | 27 | 82.3 |
| 4218306 | Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle | 249 | 1 070 405 | 793 | 427 | 346 | 14 | — | 6 | 70.0 |
| 4218307 | Other industrial machinery & equipment whsle | 1 119 | 4 189 513 | 3 588 | 1 853 | 1 488 | 39 | 141 | 67 | 78.8 |

See footnotes at end of table.

WHOLESALE TRADE—SUBJECT SERIES

EMPLOYMENT BY PRINCIPAL ACTIVITY 45

Table 2. Employment by Principal Activity for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Paid employees for pay period including March 12 | | | | | | Coverage ¹ |
|------------|---|-------------------------|---------------------|--|------------------|---|---|------------------------|----------------|-----------------------|
| | | | | Total (number) | Selling (number) | Sales support (including office and clerical, warehousing, customer service, maintenance, employees, and drivers (number) | Central administrative and auxiliary (number) | Manufacturing (number) | Other (number) | |
| | Agents, brokers, and commission merchants—Con. | | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | | | |
| 4218 | Machinery, equipment, & supplies whlse—Con. | | | | | | | | | |
| 42184 | Industrial supplies whlse | 1 090 | 4 126 000 | 3 872 | 1 999 | 1 716 | 65 | 48 | 44 | 71.4 |
| 421840 | Industrial supplies whlse | 1 090 | 4 126 000 | 3 872 | 1 999 | 1 716 | 65 | 48 | 44 | 71.4 |
| 4218401 | General-line industrial supplies whlse | 151 | 427 104 | 465 | 247 | 193 | 17 | — | 8 | 51.9 |
| 4218402 | Mechanical power transmission supplies whlse | 159 | 700 311 | 607 | 322 | 271 | 5 | 5 | 4 | 82.6 |
| 4218403 | Welding supplies whlse | 24 | 60 695 | 45 | 32 | 13 | — | — | — | 62.2 |
| 4218404 | Industrial containers & supplies whlse | 226 | 817 235 | 573 | 316 | 255 | 1 | — | 1 | 69.2 |
| 4218405 | Industrial valves & fittings (except fluid-power) whlse | 175 | 873 594 | 1 080 | 531 | 492 | 38 | 1 | 18 | 77.3 |
| 4218406 | Other industrial supplies whlse | 355 | 1 246 861 | 1 102 | 551 | 492 | 4 | 42 | 13 | 69.3 |
| 42185 | Service establishment equipment & supplies whlse | 393 | 1 527 838 | 1 407 | 724 | 642 | 7 | 23 | 11 | 79.4 |
| 421850 | Service establishment equipment & supplies whlse | 393 | 1 527 838 | 1 407 | 724 | 642 | 7 | 23 | 11 | 79.4 |
| 4218501 | Beauty & barber shop equipment & supplies whlse | 53 | D | c | D | D | D | D | D | D |
| 4218502 | Custodial, janitors' equipment & supplies whlse | 155 | 645 361 | 540 | 318 | 212 | 6 | 1 | 3 | 89.4 |
| 4218503 | Laundry & dry-cleaning equipment & supplies whlse | 17 | 26 904 | 34 | 19 | 9 | — | 6 | — | 86.8 |
| 4218504 | Other service establishment equipment & supplies whlse | 168 | D | f | D | D | D | D | D | D |
| 42186 | Transportation equipment & supplies (exc motor vehicle) whlse | 453 | 3 576 194 | 1 276 | 714 | 531 | 1 | 6 | 24 | 77.7 |
| 421860 | Transportation equipment & supplies (exc motor vehicle) whlse | 453 | 3 576 194 | 1 276 | 714 | 531 | 1 | 6 | 24 | 77.7 |
| 4218601 | Aircraft & aeronautical equipment & supplies whlse | 274 | 2 670 245 | 756 | 392 | 340 | 1 | 4 | 19 | 79.6 |
| 4218602 | Marine machinery, equipment, & supplies whlse | 100 | D | e | D | D | D | D | D | D |
| 4218603 | Other transportation equipment & supplies whlse | 79 | D | c | D | D | D | D | D | D |
| 4219 | Miscellaneous durable goods whlse | 13 564 | D | j | D | D | D | D | D | D |
| 42191 | Sporting & recreational goods & supplies whlse | 1 066 | 17 396 183 | 13 495 | 1 981 | 1 432 | 34 | 14 | 34 | 76.0 |
| 421910 | Sporting & recreational goods & supplies whlse | 1 066 | 17 396 183 | 13 495 | 1 981 | 1 432 | 34 | 14 | 34 | 76.0 |
| 42192 | Toy & hobby goods & supplies whlse | 413 | D | g | D | D | D | D | D | D |
| 421920 | Toy & hobby goods & supplies whlse | 413 | D | g | D | D | D | D | D | D |
| 42193 | Recyclable material whlse | 255 | 1 390 512 | 895 | 270 | 531 | 3 | 68 | 23 | 77.1 |
| 421930 | Recyclable material whlse | 255 | 1 390 512 | 895 | 270 | 531 | 3 | 68 | 23 | 77.1 |
| 4219301 | Iron & steel scrap processors & dealers | 77 | 775 486 | 419 | 78 | 323 | 3 | 10 | 5 | 57.3 |
| 42193011 | Iron & steel scrap processors (using power processing equipment) | 40 | 227 474 | 202 | 62 | 128 | — | 10 | 2 | 40.6 |
| 42193012 | Iron & steel scrap processors (not using power processing equip) | 37 | 548 012 | 217 | 16 | 195 | 3 | — | 3 | 72.8 |
| 4219302 | Recyclable paper & paperboard whlse | 49 | 207 845 | 191 | 84 | 88 | — | 4 | 15 | 67.0 |
| 4219303 | Other recyclable material whlse | 129 | 407 181 | 285 | 108 | 120 | — | 54 | 3 | 113.0 |
| 42194 | Jewelry/watch/silverware/precious stone, & precious metal whlse | 451 | 904 350 | 998 | 506 | 403 | 2 | 74 | 13 | 66.1 |
| 421940 | Jewelry/watch/silverware/precious stone, & precious metal whlse | 451 | 904 350 | 998 | 506 | 403 | 2 | 74 | 13 | 66.1 |
| 4219401 | Jewelry, watch, diamonds, precious stone, & silverware whlse | 429 | D | f | D | D | D | D | D | D |
| 4219402 | Precious metal (excluding ores) whlse | 22 | D | b | D | D | D | D | D | D |
| 42199 | Other miscellaneous durable goods whlse | 1 379 | 3 700 167 | 3 545 | 1 493 | 1 907 | 5 | 41 | 99 | 57.2 |
| 421990 | Other miscellaneous durable goods whlse | 1 379 | 3 700 167 | 3 545 | 1 493 | 1 907 | 5 | 41 | 99 | 57.2 |
| 4219901 | Musical instruments & supplies whlse | 64 | 120 890 | 137 | 57 | 78 | — | 2 | 60.9 | |
| 4219902 | Forest products (except lumber) whlse | 188 | 715 205 | 462 | 180 | 242 | 3 | — | 37 | 57.4 |
| 4219903 | General merchandise (durable goods) whlse | 514 | D | g | D | D | D | D | D | D |
| 4219904 | Prerecorded media whlse | 140 | 321 738 | 416 | 201 | 213 | — | 2 | — | 56.5 |
| 42199041 | Compact discs/prerecorded audio tapes, & phonograph records whlse | 124 | D | e | D | D | D | D | D | D |
| 42199042 | Prerecorded video tapes whlse | 16 | D | b | D | D | D | D | D | D |
| 4219905 | Fire extinguishers & fire safety equipment whlse | 72 | D | c | D | D | D | D | D | D |
| 4219906 | Other durable goods whlse | 401 | 1 010 358 | 877 | 415 | 436 | — | 20 | 6 | 51.2 |
| 422 | Wholesale trade, nondurable goods | 15 813 | '210 280 732 | 121 102 | 56 439 | 58 188 | 2 870 | 636 | 2 969 | 75.8 |
| 4221 | Paper & paper product whlse | 1 566 | 7 602 771 | 5 335 | 2 652 | 2 494 | 91 | 47 | 51 | 85.3 |
| 42211 | Printing & writing paper whlse | 177 | 1 378 150 | 616 | 291 | 269 | 33 | 21 | 2 | 83.8 |
| 422110 | Printing & writing paper whlse | 177 | 1 378 150 | 616 | 291 | 269 | 33 | 21 | 2 | 83.8 |
| 42212 | Stationery & office supplies whlse | 735 | 2 201 547 | 2 443 | 1 162 | 1 211 | 38 | — | 32 | 84.3 |
| 422120 | Stationery & office supplies whlse | 735 | 2 201 547 | 2 443 | 1 162 | 1 211 | 38 | — | 32 | 84.3 |
| 42213 | Industrial & personal service paper whlse | 654 | 4 023 074 | 2 276 | 1 199 | 1 014 | 20 | 26 | 17 | 86.9 |
| 422130 | Industrial & personal service paper whlse | 654 | 4 023 074 | 2 276 | 1 199 | 1 014 | 20 | 26 | 17 | 86.9 |
| 4222 | Drugs, & druggists' sundries whlse | 445 | 5 451 128 | 2 526 | 1 146 | 1 252 | 3 | 26 | 99 | 68.9 |
| 42221 | Drugs, & druggists' sundries whlse | 445 | 5 451 128 | 2 526 | 1 146 | 1 252 | 3 | 26 | 99 | 68.9 |
| 422210 | Drugs, & druggists' sundries whlse | 445 | 5 451 128 | 2 526 | 1 146 | 1 252 | 3 | 26 | 99 | 68.9 |
| 4222102 | Specialty-line drug, pharmaceutical, cosmetic, & toiletries whlse | 445 | 5 451 128 | 2 526 | 1 146 | 1 252 | 3 | 26 | 99 | 68.9 |

See footnotes at end of table.

Table 2. Employment by Principal Activity for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A.]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Paid employees for pay period including March 12 | | | | | | Coverage ¹ |
|------------|---|-------------------------|-----------------|--|------------------|---|---|------------------------|----------------|-----------------------|
| | | | | Total (number) | Selling (number) | Sales support (including office and clerical, warehousing, customer service, maintenance, employees, and drivers (number) | Central administrative and auxiliary (number) | Manufacturing (number) | Other (number) | |
| | Agents, brokers, and commission merchants—Con. | | | | | | | | | |
| 422 | Wholesale trade, nondurable goods—Con. | | | | | | | | | |
| 42223 | Apparel, piece goods, & notions whse | 3 034 | 16 937 975 | 9 332 | 4 513 | 4 351 | 105 | 64 | 299 | 72.4 |
| 422231 | Piece goods, notions, & other dry goods whse | 793 | 5 032 811 | 2 562 | 1 291 | 1 181 | 19 | 19 | 52 | 77.0 |
| 4222310 | Piece goods, notions, & other dry goods whse | 793 | 5 032 811 | 2 562 | 1 291 | 1 181 | 19 | 19 | 52 | 77.0 |
| 42223101 | Piece goods—jobbers | 652 | 4 499 955 | 2 138 | 1 137 | 942 | 14 | 8 | 37 | 76.2 |
| 42223102 | Notions & other dry goods whse | 141 | 532 856 | 424 | 154 | 239 | 5 | 11 | 15 | 81.1 |
| 422232 | Men's & boys' clothing & furnishings whse | 660 | 2 927 495 | 1 606 | 782 | 771 | 5 | 23 | 25 | 76.9 |
| 4222320 | Men's & boys' clothing & furnishings whse | 660 | 2 927 495 | 1 606 | 782 | 771 | 5 | 23 | 25 | 76.9 |
| 422233 | Women's, children's, & infants' clothing & accessories whse | 1 203 | 4 735 312 | 3 132 | 1 712 | 1 246 | 22 | 19 | 133 | 62.8 |
| 4222330 | Women's, children's, & infants' clothing & accessories whse | 1 203 | 4 735 312 | 3 132 | 1 712 | 1 246 | 22 | 19 | 133 | 62.8 |
| 422234 | Footwear whse | 378 | 4 242 357 | 2 032 | 728 | 1 153 | 59 | 3 | 89 | 77.6 |
| 4222340 | Footwear whse | 378 | 4 242 357 | 2 032 | 728 | 1 153 | 59 | 3 | 89 | 77.6 |
| 42224 | Grocery & related products whse | 4 652 | 113 150 470 | 62 493 | 37 535 | 21 878 | 1 869 | 247 | 964 | 76.0 |
| 422241 | General-line grocery whse | 748 | 52 747 762 | 28 597 | 18 927 | 8 650 | 852 | — | 168 | 75.0 |
| 4222410 | General-line grocery whse | 748 | 52 747 762 | 28 597 | 18 927 | 8 650 | 852 | — | 168 | 75.0 |
| 42224103 | Other general-line grocery whse | 748 | 52 747 762 | 28 597 | 18 927 | 8 650 | 852 | — | 168 | 75.0 |
| 422242 | Packaged frozen food whse | 679 | 16 882 856 | 7 368 | 4 462 | 2 565 | 283 | 16 | 42 | 83.7 |
| 4222420 | Packaged frozen food whse | 679 | 16 882 856 | 7 368 | 4 462 | 2 565 | 283 | 16 | 42 | 83.7 |
| 422243 | Dairy products, (except dried or canned) whse | 181 | 1 474 278 | 737 | 358 | 356 | — | 7 | 16 | 73.6 |
| 4222430 | Dairy products, (except dried or canned) whse | 181 | 1 474 278 | 737 | 358 | 356 | — | 7 | 16 | 73.6 |
| 42224301 | Raw milk whse | 2 | D | a | D | D | D | D | D | D |
| 42224302 | Dairy product (except raw milk) whse | 179 | D | D | D | D | D | D | D | D |
| 422244 | Poultry & poultry product whse | 113 | D | e | D | D | D | D | D | D |
| 4222440 | Poultry & poultry product whse | 113 | D | e | D | D | D | D | D | D |
| 42224401 | Live poultry whse | 5 | D | b | D | D | D | D | D | D |
| 42224402 | Poultry & poultry product (except live) whse | 108 | D | e | D | D | D | D | D | D |
| 422245 | Confectionery whse | 357 | 3 037 847 | 2 286 | 1 353 | 888 | 26 | — | 19 | 66.0 |
| 4222450 | Confectionery whse | 357 | 3 037 847 | 2 286 | 1 353 | 888 | 26 | — | 19 | 66.0 |
| 422246 | Fish & seafood whse | 108 | 832 985 | 444 | 133 | 301 | — | 2 | 8 | 61.0 |
| 4222460 | Fish & seafood whse | 108 | 832 985 | 444 | 133 | 301 | — | 2 | 8 | 61.0 |
| 422247 | Meat & meat product whse | 298 | 4 154 013 | 1 641 | 997 | 606 | 18 | 7 | 13 | 83.2 |
| 4222470 | Meat & meat product whse | 298 | 4 154 013 | 1 641 | 997 | 606 | 18 | 7 | 13 | 83.2 |
| 422248 | Fresh fruit & vegetable whse | 647 | 5 923 035 | 4 960 | 1 310 | 2 892 | 98 | 151 | 509 | 72.2 |
| 4222480 | Fresh fruit & vegetable whse | 647 | 5 923 035 | 4 960 | 1 310 | 2 892 | 98 | 151 | 509 | 72.2 |
| 422249 | Other grocery & related products whse | 1 521 | D | j | D | D | D | D | D | D |
| 4222490 | Other grocery & related products whse | 1 521 | D | D | D | D | D | D | D | D |
| 42224901 | Coffee, tea, & spice whse | 115 | 1 472 900 | 654 | 417 | 230 | — | 5 | 2 | 82.3 |
| 42224902 | Bread & baked goods whse | 351 | 1 690 138 | 1 377 | 844 | 460 | 2 | 38 | 33 | 86.5 |
| 42224903 | Soft drinks whse | 90 | 423 591 | 280 | 123 | 144 | — | 9 | 4 | 75.7 |
| 42224904 | Canned goods whse | 238 | 6 882 311 | 3 166 | 2 035 | 1 032 | 41 | — | 58 | 60.8 |
| 42224905 | Food & beverage basic materials whse | 139 | 2 320 600 | 1 120 | 609 | 436 | 22 | — | 53 | 45.2 |
| 42224906 | Other grocery specialties whse | 588 | D | i | D | D | D | D | D | D |
| 42225 | Farm-product raw material whse | 1 494 | 33 902 691 | 23 425 | 3 151 | 18 621 | 405 | 32 | 1 216 | 75.8 |
| 422251 | Grain & field bean whse | 135 | 15 045 234 | 478 | 198 | 224 | 26 | 12 | 18 | 65.2 |
| 4222510 | Grain & field bean whse | 135 | 15 045 234 | 478 | 198 | 224 | 26 | 12 | 18 | 65.2 |
| 422252 | Livestock whse | 957 | 15 468 016 | 19 860 | 2 505 | 16 007 | 316 | 16 | 1 016 | 76.6 |
| 4222520 | Livestock whse | 957 | 15 468 016 | 19 860 | 2 505 | 16 007 | 316 | 16 | 1 016 | 76.6 |
| 422259 | Other farm product raw material whse | 402 | 3 389 441 | 3 087 | 448 | 2 390 | 63 | 4 | 182 | 72.2 |
| 4222590 | Other farm product raw material whse | 402 | 3 389 441 | 3 087 | 448 | 2 390 | 63 | 4 | 182 | 72.2 |
| 42225901 | Hides, skins, & pelts whse | 26 | 184 450 | 323 | 35 | 253 | 11 | — | 24 | 65.3 |
| 42225902 | Leaf tobacco whse | 210 | 1 565 193 | 2 115 | 272 | 1 660 | 42 | 4 | 137 | 69.5 |
| 42225903 | Wool, wool tops, & mohair whse | 19 | 56 823 | 60 | 22 | 38 | — | — | — | 63.3 |
| 42225904 | Cotton whse | 53 | 695 960 | 98 | 43 | 48 | 1 | — | 6 | 79.6 |
| 42225905 | Other farm-product raw material whse | 94 | 887 015 | 491 | 76 | 391 | 9 | — | 15 | 88.1 |
| 42226 | Chemical & allied products whse | 1 390 | 6 509 052 | 3 687 | 1 950 | 1 510 | 46 | 133 | 48 | 85.7 |
| 422261 | Plastics materials & basic forms & shapes whse | 654 | 3 770 919 | 1 741 | 964 | 649 | 2 | 111 | 15 | 92.1 |
| 4222610 | Plastics materials & basic forms & shapes whse | 654 | 3 770 919 | 1 741 | 964 | 649 | 2 | 111 | 15 | 92.1 |
| 422269 | Other chemical & allied products whse | 736 | 2 738 133 | 1 946 | 986 | 861 | 44 | 22 | 33 | 79.9 |
| 4222690 | Other chemical & allied products whse | 736 | 2 738 133 | 1 946 | 986 | 861 | 44 | 22 | 33 | 79.9 |
| 42226901 | Industrial gases (except LP) whse | 11 | 71 241 | 48 | 12 | 25 | — | 11 | — | 93.8 |
| 42226902 | Other chemical & allied products whse | 725 | 2 666 892 | 1 898 | 974 | 836 | 44 | 11 | 33 | 79.6 |
| 42227 | Petroleum & petroleum products whse | 256 | 11 953 186 | 2 655 | 483 | 2 081 | 7 | — | 84 | 89.8 |
| 422271 | Petroleum bulk stations & terminals | 69 | 331 386 | 266 | 138 | 115 | 3 | — | 10 | 69.2 |
| 4222710 | Petroleum bulk stations & terminals | 69 | 331 386 | 266 | 138 | 115 | 3 | — | 10 | 69.2 |
| 42227101 | Petroleum bulk stations & terminals (except LP) | 68 | D | e | D | D | D | D | D | D |
| 42227102 | Petroleum bulk stations (except LP) | 63 | D | c | D | D | D | D | D | D |
| 42227102 | Petroleum bulk terminals (except LP) | 5 | D | b | D | D | D | D | D | D |
| 42227102 | Liquefied petroleum bulk stations & terminals | 1 | D | a | D | D | D | D | D | D |
| 422272 | Petroleum & petroleum prod whse (exc bulk stations & terminals) | 187 | 11 621 800 | 2 389 | 345 | 1 966 | 4 | — | 74 | 92.1 |
| 4222720 | Petroleum & petroleum prod whse (exc bulk stations & terminals) | 187 | 11 621 800 | 2 389 | 345 | 1 966 | 4 | — | 74 | 92.1 |

See footnotes at end of table.

Table 2. Employment by Principal Activity for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | Paid employees for pay period including March 12 | | | | | | Other (number) | Coverage ¹ |
|------------|---|-------------------------|-----------------|--|------------------|---|---|------------------------|----|----------------|-----------------------|
| | | | | Total (number) | Selling (number) | Sales support (including office and clerical, warehousing, customer service, maintenance, employees, and drivers (number) | Central administrative and auxiliary (number) | Manufacturing (number) | | | |
| | Agents, brokers, and commission merchants—Con. | | | | | | | | | | |
| 422 | Wholesale trade, nondurable goods—Con. | | | | | | | | | | |
| 4228 | Beer, wine, & distilled alcoholic beverage whsle | 213 | D | g | D | D | D | D | D | D | D |
| 42281 | Beer & ale whsle | 40 | D | c | D | D | D | D | D | D | D |
| 422810 | Beer & ale whsle | 40 | D | c | D | D | D | D | D | D | D |
| 42282 | Wine & distilled alcoholic beverage whsle | 173 | 1 955 271 | 1 229 | 631 | 559 | 20 | — | 19 | 69.7 | |
| 422820 | Wine & distilled alcoholic beverage whsle | 173 | 1 955 271 | 1 229 | 631 | 559 | 20 | — | 19 | 69.7 | |
| 4228201 | Wine & distilled alcoholic bev (licensed operation) whsle | 173 | 1 955 271 | 1 229 | 631 | 559 | 20 | — | 19 | 69.7 | |
| 4229 | Miscellaneous nondurable goods whsle | 2 763 | D | j | D | D | D | D | D | D | D |
| 42291 | Farm supplies whsle | 223 | 2 238 242 | 554 | 278 | 267 | — | — | 9 | 76.7 | |
| 422910 | Farm supplies whsle | 223 | 2 238 242 | 554 | 278 | 267 | — | — | 9 | 76.7 | |
| 4229102 | Farm supplies—whsle distributors | 223 | 2 238 242 | 554 | 278 | 267 | — | — | 9 | 76.7 | |
| 42292 | Book, periodical, & newspaper whsle | 334 | 2 583 212 | 3 173 | 832 | 2 067 | 181 | 42 | 51 | 64.2 | |
| 422920 | Book, periodical, & newspaper whsle | 334 | 2 583 212 | 3 173 | 832 | 2 067 | 181 | 42 | 51 | 64.2 | |
| 42293 | Flower, nursery stock, & florists' supplies whsle | 234 | 678 119 | 885 | 375 | 443 | 3 | 27 | 37 | 67.8 | |
| 422930 | Flower, nursery stock, & florists' supplies whsle | 234 | 678 119 | 885 | 375 | 443 | 3 | 27 | 37 | 67.8 | |
| 42294 | Tobacco & tobacco product whsle | 33 | 62 175 | 95 | 20 | 75 | — | — | — | 114.7 | |
| 422940 | Tobacco & tobacco product whsle | 33 | 62 175 | 95 | 20 | 75 | — | — | — | 114.7 | |
| 42295 | Paint, varnish, & supplies whsle | 206 | 1 152 666 | 818 | 422 | 378 | 16 | — | 2 | 80.2 | |
| 422950 | Paint, varnish, & supplies whsle | 206 | 1 152 666 | 818 | 422 | 378 | 16 | — | 2 | 80.2 | |
| 4229501 | Paint, varnish, & supplies whsle | 206 | 1 152 666 | 818 | 422 | 378 | 16 | — | 2 | 80.2 | |
| 42299 | Other miscellaneous nondurable goods whsle | 1 733 | D | h | D | D | D | D | D | D | D |
| 422990 | Other miscellaneous nondurable goods whsle | 1 733 | D | h | D | D | D | D | D | D | D |
| 4229901 | Art goods whsle | 591 | 1 517 846 | 1 896 | 965 | 854 | 32 | 4 | 41 | 78.4 | |
| 4229902 | General merchandise (nondurable goods) whsle | 398 | 785 925 | 988 | 486 | 402 | 78 | 13 | 9 | 55.2 | |
| 4229903 | Textile bags, bagging, & burlap whsle | 40 | 54 043 | 50 | 21 | 28 | — | 1 | — | 76.0 | |
| 4229904 | Other nondurable goods whsle | 704 | D | 9 | D | D | D | D | D | D | D |

¹Paid employees of those reporting employment by principal activity as percent of total paid employees.

Table 3. End-of-Year Inventories for the United States: 1996

[Thousand dollars. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Total inventories | Subject to LIFO costing ¹ | | | Not subject to LIFO costing | Valuation method not reported ² | Amount reported subject to LIFO without associated reserve and value ³ |
|------------|---|---------------------|--------------------------------------|------------------|-------------------|-----------------------------|--|---|
| | | | Total | LIFO reserve | LIFO value | | | |
| | Wholesale trade | 1254 668 624 | 34 154 587 | 6 823 457 | 27 331 130 | 212 942 026 | 4 670 366 | 2 901 645 |
| 421 | Wholesale trade, durable goods | 162 459 247 | 21 260 452 | 4 719 634 | 16 540 818 | 137 328 286 | 2 544 640 | 1 325 869 |
| 4211 | Motor vehicle & motor vehicle parts & supplies whsle | 122 154 986 | 4 690 257 | 1 331 644 | 3 358 613 | 16 589 175 | 400 546 | 475 008 |
| 42111 | Automobile & other motor vehicle whsle | 11 029 961 | 3 516 069 | 1 091 473 | 2 424 596 | 6 903 945 | 199 105 | 410 792 |
| 421110 | Automobile & other motor vehicle whsle | 11 029 961 | 3 516 069 | 1 091 473 | 2 424 596 | 6 903 945 | 199 105 | 410 792 |
| 4211101 | Automobile & motorcycle whsle | 5 923 861 | 2 636 292 | 920 162 | 1 716 130 | 2 831 916 | 127 531 | 328 072 |
| 4211102 | Bus & recreational vehicle whsle | 314 572 | 9 225 | 1 644 | 7 581 | 281 155 | 4 280 | 19 912 |
| 4211103 | Light truck & van (14,000 lb or less) whsle | 639 350 | 229 368 | 37 089 | 192 279 | 380 614 | 307 | 29 061 |
| 4211104 | Medium truck & tractor (14,001 lb to 26,000 lb) whsle | 515 487 | 79 820 | 16 652 | 63 168 | 407 311 | 17 408 | 10 948 |
| 4211105 | Heavy truck & tractor (over 26,000 lb) whsle | 3 636 691 | 561 364 | 115 926 | 445 438 | 3 002 949 | 49 579 | 22 799 |
| 42112 | Motor vehicle supplies & new parts whsle | 19 292 870 | 1 060 941 | 238 107 | 822 834 | 8 025 132 | 185 325 | 21 472 |
| 421120 | Motor vehicle supplies & new parts whsle | 19 292 870 | 1 060 941 | 238 107 | 822 834 | 8 025 132 | 185 325 | 21 472 |
| 4211201 | Motor vehicle supplies & new parts—warehouse distributors | 3 664 092 | 615 018 | 81 338 | 533 680 | 2 994 335 | 34 823 | 19 916 |
| 4211202 | Motor vehicle supplies & new parts—jobbers | 5 501 479 | 430 773 | 153 233 | 277 540 | 4 920 481 | 148 669 | 1 556 |
| 4211203 | Petroleum products marketing equipment whsle | 127 299 | 15 150 | 3 536 | 11 614 | 110 316 | 1 833 | — |
| 42113 | Tire & tube whsle | 1 087 205 | 92 413 | -1 022 | 93 435 | 944 495 | 7 884 | 42 413 |
| 421130 | Tire & tube whsle | 1 087 205 | 92 413 | -1 022 | 93 435 | 944 495 | 7 884 | 42 413 |
| 42114 | Motor vehicle parts, (used) whsle | 744 950 | 20 834 | 3 086 | 17 748 | 715 603 | 8 232 | 331 |
| 421140 | Motor vehicle parts, (used) whsle | 744 950 | 20 834 | 3 086 | 17 748 | 715 603 | 8 232 | 331 |
| 4212 | Furniture & home furnishings whsle | 5 472 358 | 496 593 | 114 023 | 382 570 | 4 825 494 | 120 698 | 29 573 |
| 42121 | Furniture whsle | 1 705 458 | 90 071 | 26 751 | 63 320 | 1 568 759 | 41 591 | 5 037 |
| 421210 | Furniture whsle | 1 705 458 | 90 071 | 26 751 | 63 320 | 1 568 759 | 41 591 | 5 037 |
| 4212101 | Household & lawn furniture whsle | 918 762 | 27 007 | 5 588 | 21 419 | 858 713 | 32 855 | 187 |
| 4212102 | Office & business furniture whsle | 786 696 | 63 064 | 21 163 | 41 901 | 710 046 | 8 736 | 4 850 |
| 42122 | Home furnishings whsle | 3 766 900 | 406 522 | 87 272 | 319 250 | 3 256 735 | 79 107 | 24 536 |
| 421220 | Home furnishings whsle | 3 766 900 | 406 522 | 87 272 | 319 250 | 3 256 735 | 79 107 | 24 536 |
| 4212201 | Household china, glassware, & crockery whsle | 859 253 | 178 619 | 50 071 | 128 548 | 667 788 | 8 908 | 3 938 |
| 4212202 | Linens, domestics, draperies, & curtains whsle | 704 761 | 39 248 | 8 370 | 30 878 | 658 014 | 6 101 | 1 398 |
| 4212203 | Floor coverings whsle | 1 211 094 | 92 335 | 13 737 | 78 598 | 1 045 767 | 61 792 | 11 200 |
| 4212204 | Other home furnishings whsle | 991 792 | 96 320 | 15 094 | 81 226 | 885 166 | 2 306 | 8 000 |
| 4213 | Lumber & other construction materials whsle | 6 367 862 | 766 974 | 183 865 | 583 109 | 5 496 076 | 85 096 | 19 716 |
| 42131 | Lumber, plywood, millwork, & wood panel whsle | 4 373 481 | 648 554 | 166 624 | 481 930 | 3 660 275 | 53 069 | 11 583 |
| 421310 | Lumber, plywood, millwork, & wood panel whsle | 4 373 481 | 648 554 | 166 624 | 481 930 | 3 660 275 | 53 069 | 11 583 |
| 4213101 | Lumber without yard whsle | 614 336 | 15 467 | 2 551 | 12 916 | 592 996 | 5 873 | — |
| 4213102 | Lumber with yard whsle | 1 603 086 | 198 731 | 48 277 | 150 454 | 1 369 924 | 32 250 | 2 181 |
| 4213103 | Plywood, veneer, millwork, & wood panel whsle | 2 156 059 | 434 356 | 115 796 | 318 560 | 1 697 355 | 14 946 | 9 402 |
| 42132 | Brick, stone, & related construction materials whsle | 775 319 | 23 279 | 6 969 | 16 310 | 735 009 | 16 561 | 470 |
| 421320 | Brick, stone, & related construction materials whsle | 775 319 | 23 279 | 6 969 | 16 310 | 735 009 | 16 561 | 470 |
| 4213201 | Brick, block, tile, clay/cement sewer pipe whsle | 333 266 | 2 153 | 527 | 1 626 | 327 619 | 3 100 | 394 |
| 4213202 | Sand, gravel, & stone whsle | 188 511 | 7 807 | 3 830 | 3 977 | 174 683 | 6 021 | — |
| 4213203 | Cement, lime, & related products whsle | 253 542 | 13 319 | 2 612 | 10 707 | 232 707 | 7 440 | 76 |
| 42133 | Roofing, siding, & insulation material whsle | 595 540 | 41 401 | 3 331 | 38 070 | 537 318 | 9 158 | 7 663 |
| 421330 | Roofing, siding, & insulation material whsle | 595 540 | 41 401 | 3 331 | 38 070 | 537 318 | 9 158 | 7 663 |
| 4213301 | Roofing, siding, & insulation material whsle | 595 540 | 41 401 | 3 331 | 38 070 | 537 318 | 9 158 | 7 663 |
| 42139 | Other construction materials whsle | 623 522 | 53 740 | 6 941 | 46 799 | 563 474 | 6 308 | — |
| 421390 | Other construction materials whsle | 623 522 | 53 740 | 6 941 | 46 799 | 563 474 | 6 308 | — |
| 4213901 | Flat glass & other construction glass whsle | 130 217 | 20 368 | 2 323 | 18 045 | 109 786 | 63 | — |
| 4213902 | Other construction materials whsle | 493 305 | 33 372 | 4 618 | 28 754 | 453 688 | 6 245 | — |
| 4214 | Professional & commercial equipment & supplies whsle | 124 912 094 | 1 249 781 | 225 304 | 1 024 477 | 23 259 726 | 273 302 | 129 285 |
| 42141 | Photographic equipment & supplies whsle | 1 200 133 | 146 430 | 64 438 | 81 992 | 1 049 128 | 4 475 | 100 |
| 421410 | Photographic equipment & supplies whsle | 1 200 133 | 146 430 | 64 438 | 81 992 | 1 049 128 | 4 475 | 100 |
| 42142 | Office equipment whsle | 12 583 465 | 20 257 | 3 362 | 16 895 | 2 556 204 | 6 247 | 757 |
| 421420 | Office equipment whsle | 12 583 465 | 20 257 | 3 362 | 16 895 | 2 556 204 | 6 247 | 757 |
| 42143 | Computer & computer peripheral equipment & software whsle | 12 835 855 | 58 761 | 7 345 | 51 416 | 12 752 545 | 18 619 | 5 930 |
| 421430 | Computer & computer peripheral equipment & software whsle | 12 835 855 | 58 761 | 7 345 | 51 416 | 12 752 545 | 18 619 | 5 930 |
| 4214301 | Computer & peripheral equipment whsle | 12 344 695 | 40 704 | 5 375 | 35 329 | 12 279 731 | 18 377 | 5 883 |
| 42143011 | Computers & peripheral equipment for resale | 8 708 957 | 31 148 | 4 176 | 26 972 | 8 665 706 | 10 144 | 1 959 |
| 42143012 | Computers & peripheral equipment for end use | 3 635 738 | 9 556 | 1 199 | 8 357 | 3 614 025 | 8 233 | 3 924 |
| 4214302 | Computer software (packaged) whsle | 491 160 | 18 057 | 1 970 | 16 087 | 472 814 | 242 | 47 |
| 42144 | Other commercial equipment whsle | 1 197 539 | 71 858 | 12 192 | 59 666 | 1 081 407 | 18 265 | 26 009 |
| 421440 | Other commercial equipment whsle | 1 197 539 | 71 858 | 12 192 | 59 666 | 1 081 407 | 18 265 | 26 009 |
| 4214401 | Restaurant & hotel equipment & supplies whsle | 790 577 | 56 879 | 10 484 | 46 395 | 698 819 | 13 451 | 24 428 |
| 4214402 | Store machines & equipment whsle | 1 406 962 | 14 979 | 1 708 | 13 271 | 385 588 | 4 814 | 1 581 |
| 42145 | Medical, dental, & hospital equipment & supplies whsle | 5 160 001 | 797 283 | 104 027 | 693 256 | 4 213 969 | 53 095 | 95 654 |
| 421450 | Medical, dental, & hospital equipment & supplies whsle | 5 160 001 | 797 283 | 104 027 | 693 256 | 4 213 969 | 53 095 | 95 654 |
| 4214501 | Surgical, medical, & hospital supplies whsle | 4 681 500 | 727 820 | 89 695 | 638 125 | 3 828 843 | 49 599 | 75 238 |
| 4214502 | Dental equipment & supplies whsle | 478 501 | 69 463 | 14 332 | 55 131 | 385 126 | 3 496 | 20 416 |
| 42146 | Ophthalmic goods whsle | 757 910 | 25 713 | 3 155 | 22 558 | 719 517 | 12 525 | 155 |
| 421460 | Ophthalmic goods whsle | 757 910 | 25 713 | 3 155 | 22 558 | 719 517 | 12 525 | 155 |
| 42149 | Other professional equipment & supplies whsle | 1 177 191 | 129 479 | 30 785 | 98 694 | 886 956 | 160 076 | 680 |
| 421490 | Other professional equipment & supplies whsle | 1 177 191 | 129 479 | 30 785 | 98 694 | 886 956 | 160 076 | 680 |
| 4214901 | Religious & school supplies whsle | 147 111 | 15 220 | 3 447 | 11 773 | 131 403 | 488 | — |
| 4214902 | Other professional equipment & supplies whsle | 1 030 080 | 114 259 | 27 338 | 86 921 | 755 553 | 159 588 | 680 |

See footnotes at end of table.

WHOLESALE TRADE—SUBJECT SERIES

Table 3. End-of-Year Inventories for the United States: 1996—Con.

[Thousand dollars. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Total inventories | Subject to LIFO costing ¹ | | | Not subject to LIFO costing | Valuation method not reported ² | Amount reported subject to LIFO without associated reserve and value ³ |
|--|--|-------------------|--------------------------------------|--------------|------------|-----------------------------|--|---|
| | | | Total | LIFO reserve | LIFO value | | | |
| Wholesale trade—Con. | | | | | | | | |
| 421 Wholesale trade, durable goods—Con. | | | | | | | | |
| 4215 Metal & mineral (except petroleum) whsle | 13 746 559 | 3 431 296 | 927 693 | 2 503 603 | 9 901 304 | 314 724 | 99 235 | |
| 42151 Metal service centers & offices | 13 121 270 | 3 413 518 | 925 867 | 2 487 651 | 9 294 483 | 314 034 | 99 235 | |
| 421510 Metal service centers & offices | 13 121 270 | 3 413 518 | 925 867 | 2 487 651 | 9 294 483 | 314 034 | 99 235 | |
| 4215101 Ferrous metal service centers & sales offices | 10 372 132 | 2 785 171 | 793 725 | 1 991 446 | 7 222 810 | 281 470 | 82 681 | |
| 42151011 Ferrous metal service centers | 10 372 132 | 2 785 171 | 793 725 | 1 991 446 | 7 222 810 | 281 470 | 82 681 | |
| 42151012 Ferrous metal sales offices | — | — | — | — | — | — | — | — |
| 4215102 Nonferrous metal service centers & sales offices | 2 749 138 | 628 347 | 132 142 | 496 205 | 2 071 673 | 32 564 | 16 554 | |
| 42151021 Nonferrous metal service centers | 2 749 138 | 628 347 | 132 142 | 496 205 | 2 071 673 | 32 564 | 16 554 | |
| 42151022 Nonferrous metal sales offices | — | — | — | — | — | — | — | — |
| 42152 Coal & other mineral & ore whsle | 625 289 | 17 778 | 1 826 | 15 952 | 606 821 | 690 | — | |
| 421520 Coal & other mineral & ore whsle | 625 289 | 17 778 | 1 826 | 15 952 | 606 821 | 690 | — | |
| 4215201 Coal whsle | 238 632 | 6 854 | 288 | 6 566 | 231 764 | 14 | — | |
| 4215202 Other mineral & ore whsle | 366 657 | 10 924 | 1 538 | 9 386 | 375 057 | 676 | — | |
| 4216 Electrical goods whsle | 19 795 782 | 1 228 007 | 246 424 | 981 583 | 18 239 408 | 309 400 | 18 967 | |
| 42161 Electrical apparatus & equip, wiring supp, & const material whsle | 5 675 640 | 895 629 | 209 028 | 686 601 | 4 581 008 | 182 223 | 16 780 | |
| 421610 Electrical apparatus & equip, wiring supp, & const material whsle | 5 675 640 | 895 629 | 209 028 | 686 601 | 4 581 008 | 182 223 | 16 780 | |
| 42162 Electrical appliance, television & radio set whsle | 3 953 254 | 82 876 | 12 510 | 70 366 | 3 840 109 | 29 189 | 1 080 | |
| 421620 Electrical appliance, television & radio set whsle | 3 953 254 | 82 876 | 12 510 | 70 366 | 3 840 109 | 29 189 | 1 080 | |
| 42169 Other electronic parts & equipment whsle | 10 166 888 | 249 502 | 24 886 | 224 616 | 9 818 291 | 97 988 | 1 107 | |
| 421690 Other electronic parts & equipment whsle | 10 166 888 | 249 502 | 24 886 | 224 616 | 9 818 291 | 97 988 | 1 107 | |
| 4216901 Communications equipment & supplies whsle | 3 692 360 | 96 724 | 14 274 | 82 450 | 3 581 847 | 13 496 | 293 | |
| 4216902 Electronic parts (excluding communications equipment) whsle | 6 474 528 | 152 778 | 10 612 | 142 166 | 6 236 444 | 84 492 | 814 | |
| 4217 Hardware, & plumbing & heating equipment & supplies whsle | 9 822 088 | 1 439 849 | 292 330 | 1 147 519 | 8 169 746 | 112 969 | 99 524 | |
| 42171 Hardware whsle | 4 938 173 | 696 854 | 136 401 | 560 453 | 4 118 049 | 59 454 | 63 816 | |
| 421710 Hardware whsle | 4 938 173 | 696 854 | 136 401 | 560 453 | 4 118 049 | 59 454 | 63 816 | |
| 42172 Plumbing & heating equipment & supplies (hydronics) whsle | 1 832 534 | 177 742 | 32 898 | 144 844 | 1 631 159 | 19 988 | 3 645 | |
| 421720 Plumbing & heating equipment & supplies (hydronics) whsle | 1 832 534 | 177 742 | 32 898 | 144 844 | 1 631 159 | 19 988 | 3 645 | |
| 42173 Warm air heating & air-conditioning equipment & supplies whsle | 2 446 751 | 493 589 | 108 062 | 385 527 | 1 903 687 | 19 199 | 30 276 | |
| 421730 Warm air heating & air-conditioning equipment & supplies whsle | 2 446 751 | 493 589 | 108 062 | 385 527 | 1 903 687 | 19 199 | 30 276 | |
| 42174 Refrigeration equipment & supplies whsle | 604 630 | 71 664 | 14 969 | 56 695 | 516 851 | 14 328 | 1 787 | |
| 421740 Refrigeration equipment & supplies whsle | 604 630 | 71 664 | 14 969 | 56 695 | 516 851 | 14 328 | 1 787 | |
| 4218 Machinery, equipment, & supplies whsle | 43 404 221 | 6 904 883 | 1 179 522 | 5 725 361 | 35 334 351 | 774 003 | 390 984 | |
| 42181 Construction & mining (except petroleum) machinery & equip whsle | 11 166 924 | 2 927 461 | 432 598 | 2 494 863 | 7 757 992 | 346 065 | 135 406 | |
| 421810 Construction & mining (except petroleum) machinery & equip whsle | 11 166 924 | 2 927 461 | 432 598 | 2 494 863 | 7 757 992 | 346 065 | 135 406 | |
| 42182 Farm & garden machinery & equipment whsle | 8 510 984 | 720 224 | 120 527 | 599 697 | 7 623 081 | 132 537 | 35 142 | |
| 421820 Farm & garden machinery & equipment whsle | 8 510 984 | 720 224 | 120 527 | 599 697 | 7 623 081 | 132 537 | 35 142 | |
| 4218201 Farm machinery & equipment—farm dealers | 6 404 218 | 430 769 | 77 516 | 353 253 | 5 856 584 | 94 743 | 22 122 | |
| 4218202 Farm machinery & equipment—whsle distributors | 1 404 776 | 77 363 | 15 741 | 61 622 | 1 288 086 | 35 814 | 3 513 | |
| 4218203 Lawn & garden machinery & equipment whsle | 701 990 | 212 092 | 27 270 | 184 822 | 478 411 | 1 980 | 9 507 | |
| 42183 Industrial machinery & equipment whsle | 13 953 455 | 1 746 467 | 348 624 | 1 397 843 | 11 865 491 | 192 600 | 148 897 | |
| 421830 Industrial machinery & equipment whsle | 13 953 455 | 1 746 467 | 348 624 | 1 397 843 | 11 865 491 | 192 600 | 148 897 | |
| 4218301 Food-processing machinery & equipment whsle | 449 556 | 35 693 | 14 361 | 21 332 | 406 267 | 5 098 | 2 498 | |
| 4218302 Hydraulic & pneumatic (fluid-power) machinery & equipment whsle | 1 300 399 | 202 730 | 52 540 | 150 190 | 1 070 090 | 19 936 | 7 643 | |
| 42183021 Hydraulic & pneumatic pumps & motors whsle | 471 624 | 90 216 | 27 121 | 63 095 | 372 511 | 6 082 | 2 815 | |
| 42183022 Hydraulic & pneumatic parts, accessories, & supplies whsle | 828 775 | 112 514 | 25 419 | 87 095 | 697 579 | 13 854 | 4 828 | |
| 4218303 General-purpose industrial machinery & equipment whsle | 3 902 321 | 642 411 | 110 881 | 531 530 | 3 151 441 | 63 618 | 44 851 | |
| 4218304 Metalworking machinery & equipment whsle | 2 381 201 | 215 128 | 37 187 | 177 941 | 2 095 346 | 9 328 | 61 399 | |
| 4218305 Materials handling equipment whsle | 1 785 899 | 276 065 | 43 646 | 232 419 | 1 485 737 | 16 435 | 7 662 | |
| 4218306 Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle | 1 181 404 | 193 588 | 65 433 | 128 155 | 931 216 | 55 653 | 947 | |
| 4218307 Other industrial machinery & equipment whsle | 2 952 675 | 180 852 | 24 576 | 156 276 | 2 725 394 | 22 532 | 23 897 | |
| 42184 Industrial supplies whsle | 5 107 540 | 817 197 | 190 937 | 626 260 | 4 169 314 | 53 139 | 67 890 | |
| 421840 Industrial supplies whsle | 5 107 540 | 817 197 | 190 937 | 626 260 | 4 169 314 | 53 139 | 67 890 | |
| 4218401 General-line industrial supplies whsle | 474 631 | 60 005 | 12 368 | 47 637 | 403 534 | 4 786 | 6 306 | |
| 4218402 Mechanical power transmission supplies whsle | 1 404 407 | 222 250 | 59 153 | 163 097 | 1 128 655 | 15 238 | 38 264 | |
| 4218403 Welding supplies whsle | 497 409 | 57 610 | 9 836 | 47 774 | 431 774 | 6 535 | 1 490 | |
| 4218404 Industrial containers & supplies whsle | 308 136 | 22 545 | 4 215 | 18 330 | 275 546 | 4 526 | 5 519 | |
| 4218405 Industrial valves & fittings (except fluid-power) whsle | 859 508 | 216 096 | 52 214 | 163 882 | 627 103 | 5 005 | 11 304 | |
| 4218406 Other industrial supplies whsle | 1 563 449 | 238 691 | 53 151 | 185 540 | 1 302 702 | 17 049 | 5 007 | |
| 42185 Service establishment equipment & supplies whsle | 1 301 673 | 66 684 | 11 595 | 55 089 | 1 217 416 | 14 244 | 3 329 | |
| 421850 Service establishment equipment & supplies whsle | 1 301 673 | 66 684 | 11 595 | 55 089 | 1 217 416 | 14 244 | 3 329 | |
| 4218501 Beauty & barber shop equipment & supplies whsle | 305 220 | 6 320 | 1 307 | 5 013 | 298 368 | 475 | 57 | |
| 4218502 Custodial, janitors' equipment & supplies whsle | 387 593 | 28 868 | 5 333 | 23 535 | 353 457 | 3 778 | 1 490 | |
| 4218503 Laundry & dry-cleaning equipment & supplies whsle | 165 141 | 10 498 | 1 602 | 8 896 | 151 312 | 2 755 | 576 | |
| 4218504 Other service establishment equipment & supplies whsle | 443 719 | 20 998 | 3 353 | 17 645 | 414 279 | 7 236 | 1 206 | |
| 42186 Transportation equipment & supplies (exc motor vehicle) whsle | 3 363 645 | 626 850 | 75 241 | 551 609 | 2 701 057 | 35 418 | 320 | |
| 421860 Transportation equipment & supplies (exc motor vehicle) whsle | 3 363 645 | 626 850 | 75 241 | 551 609 | 2 701 057 | 35 418 | 320 | |
| 4218601 Aircraft & aeronautical equipment & supplies whsle | 2 691 851 | 569 678 | 67 304 | 502 374 | 2 117 966 | 4 207 | — | |
| 4218602 Marine machinery, equipment, & supplies whsle | 436 185 | 33 484 | 5 015 | 28 469 | 373 452 | 28 929 | 320 | |
| 4218603 Other transportation equipment & supplies whsle | 235 609 | 23 688 | 2 922 | 20 766 | 209 639 | 2 282 | — | |

See footnotes at end of table.

Table 3. End-of-Year Inventories for the United States: 1996—Con.

[Thousand dollars. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Total inventories | Subject to LIFO costing ¹ | | | Not subject to LIFO costing | Valuation method not reported ² | Amount reported subject to LIFO without associated reserve and value ³ |
|---|--|-------------------|--------------------------------------|-------------------|-------------------|-----------------------------|--|---|
| | | | Total | LIFO reserve | LIFO value | | | |
| Wholesale trade—Con. | | | | | | | | |
| 421 Wholesale trade, durable goods—Con. | | | | | | | | |
| 4219 Miscellaneous durable goods whse | 16 783 297 | 1 052 812 | 218 829 | 833 983 | 15 513 006 | 153 902 | 63 577 | |
| 42191 Sporting & recreational goods & supplies whse | 3 259 908 | 230 831 | 41 147 | 189 684 | 2 986 453 | 35 874 | 6 750 | |
| 421910 Sporting & recreational goods & supplies whse | 3 259 908 | 230 831 | 41 147 | 189 684 | 2 986 453 | 35 874 | 6 750 | |
| 42192 Toy & hobby goods & supplies whse | 2 244 711 | 42 329 | 5 659 | 36 670 | 2 151 265 | 31 718 | 19 399 | |
| 421920 Toy & hobby goods & supplies whse | 2 244 711 | 42 329 | 5 659 | 36 670 | 2 151 265 | 31 718 | 19 399 | |
| 42193 Recyclable material whse | 1 995 204 | 219 929 | 70 658 | 149 271 | 1 755 075 | 18 877 | 1 323 | |
| 421930 Recyclable material whse | 1 995 204 | 219 929 | 70 658 | 149 271 | 1 755 075 | 18 877 | 1 323 | |
| 4219301 Iron & steel scrap processors & dealers | 1 010 200 | 148 663 | 51 361 | 97 302 | 848 994 | 11 222 | 1 321 | |
| 42193011 Iron & steel scrap processors (using power processing equipment) | 882 998 | 145 243 | 49 795 | 95 448 | 726 558 | 11 194 | 3 | |
| 42193012 Iron & steel scrap processors (not using power processing equip) | 127 202 | 3 420 | 1 566 | 1 854 | 122 436 | 28 | 1 318 | |
| 4219302 Recyclable paper & paperboard whse | 121 261 | 1 599 | 395 | 1 204 | 117 519 | 2 141 | 2 | |
| 4219303 Other recyclable material whse | 863 743 | 69 667 | 18 902 | 50 765 | 788 562 | 5 514 | — | |
| 42194 Jewelry/watch/silverware/precious stone, & precious metal whse | 5 159 492 | 399 309 | 74 084 | 325 225 | 4 706 684 | 24 309 | 29 190 | |
| 421940 Jewelry/watch/silverware/precious stone, & precious metal whse | 5 159 492 | 399 309 | 74 084 | 325 225 | 4 706 684 | 24 309 | 29 190 | |
| 4219401 Jewelry, watch, diamonds, precious stone, & silverware whse | 5 159 492 | 399 309 | 74 084 | 325 225 | 4 706 684 | 24 309 | 29 190 | |
| 4219402 Precious metal (excluding ores) whse | 4 412 551 | 132 550 | 19 294 | 113 256 | 4 229 744 | 23 283 | 26 974 | |
| 42199 Other miscellaneous durable goods whse | 4 123 982 | 160 414 | 27 281 | 133 133 | 3 913 529 | 43 124 | 6 915 | |
| 421990 Other miscellaneous durable goods whse | 4 123 982 | 160 414 | 27 281 | 133 133 | 3 913 529 | 43 124 | 6 915 | |
| 4219901 Musical instruments & supplies whse | 337 463 | 5 700 | 1 589 | 4 111 | 330 726 | 159 | 878 | |
| 4219902 Forest products (except lumber) whse | 433 470 | 27 957 | 1 934 | 26 023 | 403 853 | 1 650 | 10 | |
| 4219903 General merchandise (durable goods) whse | 1 043 974 | 81 578 | 16 663 | 64 915 | 952 803 | 8 593 | 1 000 | |
| 4219904 Prerecorded media whse | 1 706 750 | 30 660 | 1 679 | 28 981 | 1 648 602 | 26 372 | 1 116 | |
| 42199041 Compact discs/prerecorded audio tapes, & phonograph records whse | 1 221 711 | 14 713 | 1 642 | 13 071 | 1 187 112 | 18 770 | 1 116 | |
| 42199042 Prerecorded video tapes whse | 485 039 | 15 947 | 37 | 15 910 | 461 490 | 7 602 | — | |
| 4219905 Fire extinguishers & fire safety equipment whse | 77 208 | 2 080 | 115 | 1 965 | 67 998 | 3 219 | 3 911 | |
| 4219906 Other durable goods whse | 525 117 | 12 439 | 5 301 | 7 138 | 509 547 | 3 131 | — | |
| 422 Wholesale trade, nondurable goods | *92 209 377 | 12 894 135 | 2 103 823 | 10 790 312 | 75 613 740 | 2 125 726 | 1 575 776 | |
| 4221 Paper & paper product whse | 5 517 381 | 1 111 179 | 139 018 | 972 161 | 4 289 469 | 94 500 | 22 233 | |
| 42211 Printing & writing paper whse | 1 488 311 | 390 254 | 74 449 | 315 805 | 1 038 970 | 57 136 | 1 951 | |
| 422110 Printing & writing paper whse | 1 488 311 | 390 254 | 74 449 | 315 805 | 1 038 970 | 57 136 | 1 951 | |
| 42212 Stationery & office supplies whse | 2 082 513 | 434 782 | 10 974 | 423 808 | 1 632 150 | 14 675 | 906 | |
| 422120 Stationery & office supplies whse | 2 082 513 | 434 782 | 10 974 | 423 808 | 1 632 150 | 14 675 | 906 | |
| 42213 Industrial & personal service paper whse | 1 946 557 | 286 143 | 53 595 | 232 548 | 1 618 349 | 22 689 | 19 376 | |
| 422130 Industrial & personal service paper whse | 1 946 557 | 286 143 | 53 595 | 232 548 | 1 618 349 | 22 689 | 19 376 | |
| 4222 Drugs, & druggists' sundries whse | 14 440 398 | 2 781 652 | 403 650 | 2 378 002 | 10 079 102 | 314 439 | 1 265 205 | |
| 42221 Drugs, & druggists' sundries whse | 14 440 398 | 2 781 652 | 403 650 | 2 378 002 | 10 079 102 | 314 439 | 1 265 205 | |
| 422210 Drugs, & druggists' sundries whse | 14 440 398 | 2 781 652 | 403 650 | 2 378 002 | 10 079 102 | 314 439 | 1 265 205 | |
| 4222101 General-line drugs whse | 9 238 904 | 2 534 301 | 387 584 | 2 146 717 | 5 895 198 | 117 134 | 692 271 | |
| 4222102 Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse | 5 201 494 | 247 351 | 16 066 | 231 285 | 4 183 904 | 197 305 | 572 934 | |
| 4223 Apparel, piece goods, & notions whse | 12 335 849 | 1 001 803 | 98 027 | 903 776 | 10 875 471 | 442 821 | 15 754 | |
| 42231 Piece goods, notions, & other dry goods whse | 2 013 882 | 94 418 | 18 319 | 76 099 | 1 888 165 | 28 314 | 2 985 | |
| 422310 Piece goods, notions, & other dry goods whse | 2 013 882 | 94 418 | 18 319 | 76 099 | 1 888 165 | 28 314 | 2 985 | |
| 4223101 Piece goods—jobbers | 1 655 778 | 66 366 | 13 814 | 52 552 | 1 560 402 | 26 235 | 2 775 | |
| 4223102 Notions & other dry goods whse | 358 104 | 28 052 | 4 505 | 23 547 | 327 763 | 2 079 | 210 | |
| 42232 Men's & boys' clothing & furnishings whse | 4 154 867 | 640 641 | 63 962 | 576 679 | 3 216 731 | 291 645 | 5 850 | |
| 422320 Men's & boys' clothing & furnishings whse | 4 154 867 | 640 641 | 63 962 | 576 679 | 3 216 731 | 291 645 | 5 850 | |
| 42233 Women's, children's, & infants' clothing & accessories whse | 3 658 306 | 50 823 | 9 082 | 41 741 | 3 526 268 | 74 296 | 6 919 | |
| 422330 Women's, children's, & infants' clothing & accessories whse | 3 658 306 | 50 823 | 9 082 | 41 741 | 3 526 268 | 74 296 | 6 919 | |
| 42234 Footwear whse | 2 508 794 | 215 921 | 6 664 | 209 257 | 2 244 307 | 48 566 | — | |
| 422340 Footwear whse | 2 508 794 | 215 921 | 6 664 | 209 257 | 2 244 307 | 48 566 | — | |
| 4224 Grocery & related products whse | 18 818 462 | 3 102 339 | 537 606 | 2 564 733 | 15 251 315 | 414 721 | 50 087 | |
| 42241 General-line grocery whse | 5 638 569 | 1 612 292 | 269 064 | 1 343 228 | 3 834 070 | 165 266 | 26 941 | |
| 422410 General-line grocery whse | 5 638 569 | 1 612 292 | 269 064 | 1 343 228 | 3 834 070 | 165 266 | 26 941 | |
| 4224101 General-line grocery whse, voluntary group | 989 577 | 441 966 | 123 892 | 318 074 | 528 861 | 17 917 | 833 | |
| 4224102 General-line grocery whse, retail cooperative | 926 900 | 164 980 | 17 196 | 147 784 | 759 973 | 1 947 | — | |
| 4224103 Other general-line grocery whse | 3 722 092 | 1 005 346 | 127 976 | 877 370 | 2 545 236 | 147 349 | 24 161 | |
| 42242 Packaged frozen food whse | 2 698 171 | 258 989 | 39 295 | 219 694 | 2 261 120 | 169 592 | 8 470 | |
| 422420 Packaged frozen food whse | 2 698 171 | 258 989 | 39 295 | 219 694 | 2 261 120 | 169 592 | 8 470 | |
| 42243 Dairy products, (except dried or canned) whse | 856 679 | 72 853 | 12 975 | 59 878 | 782 932 | 759 | 135 | |
| 422430 Dairy products, (except dried or canned) whse | 856 679 | 72 853 | 12 975 | 59 878 | 782 932 | 759 | 135 | |
| 4224301 Raw milk whse | 19 880 | 200 | 45 | 155 | 19 676 | 4 | — | |
| 4224302 Dairy product (except raw milk) whse | 836 799 | 72 653 | 12 930 | 59 723 | 763 256 | 755 | 135 | |
| 42244 Poultry & poultry product whse | 270 183 | 6 569 | 848 | 5 721 | 260 407 | 1 267 | 1 940 | |
| 422440 Poultry & poultry product whse | 270 183 | 6 569 | 848 | 5 721 | 260 407 | 1 267 | 1 940 | |
| 4224401 Live poultry whse | 1 853 | — | — | — | 1 853 | — | — | |
| 4224402 Poultry & poultry product (except live) whse | 268 330 | 6 569 | 848 | 5 721 | 258 554 | 1 267 | 1 940 | |
| 42245 Confectionery whse | 745 263 | 32 902 | 2 975 | 29 927 | 707 737 | 2 977 | 1 647 | |
| 422450 Confectionery whse | 745 263 | 32 902 | 2 975 | 29 927 | 707 737 | 2 977 | 1 647 | |
| 42246 Fish & seafood whse | 588 880 | 7 472 | 375 | 7 097 | 578 267 | 3 139 | 2 | |
| 422460 Fish & seafood whse | 588 880 | 7 472 | 375 | 7 097 | 578 267 | 3 139 | 2 | |
| 42247 Meat & meat product whse | 1 047 158 | 180 367 | 41 605 | 138 762 | 853 749 | 12 691 | 351 | |
| 422470 Meat & meat product whse | 1 047 158 | 180 367 | 41 605 | 138 762 | 853 749 | 12 691 | 351 | |

See footnotes at end of table.

WHOLESALE TRADE—SUBJECT SERIES

Table 3. End-of-Year Inventories for the United States: 1996—Con.

[Thousand dollars. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Total inventories | Subject to LIFO costing ¹ | | | Not subject to LIFO costing | Valuation method not reported ² | Amount reported subject to LIFO without associated reserve and value ³ |
|---|--|-------------------|--------------------------------------|--------------|------------|-----------------------------|--|---|
| | | | Total | LIFO reserve | LIFO value | | | |
| Wholesale trade—Con. | | | | | | | | |
| 422 Wholesale trade, nondurable goods—Con. | | | | | | | | |
| 42244 | Grocery & related products whse—Con. | | | | | | | |
| 42248 | Fresh fruit & vegetable whse..... | 568 953 | 7 712 | 1 190 | 6 522 | 558 531 | 2 362 | 348 |
| 422480 | Fresh fruit & vegetable whse..... | 568 953 | 7 712 | 1 190 | 6 522 | 558 531 | 2 362 | 348 |
| 42249 | Other grocery & related products whse..... | 6 404 606 | 923 183 | 169 279 | 753 904 | 5 414 502 | 56 668 | 10 253 |
| 422490 | Other grocery & related products whse..... | 6 404 606 | 923 183 | 169 279 | 753 904 | 5 414 502 | 56 668 | 10 253 |
| 4224901 | Coffee, tea, & spice whse..... | 550 095 | 42 626 | 12 778 | 29 848 | 502 688 | 3 850 | 931 |
| 4224902 | Bread & baked goods whse..... | 477 128 | 22 734 | 2 728 | 20 006 | 443 775 | 10 546 | 73 |
| 4224903 | Soft drinks whse..... | 719 316 | 44 160 | 6 192 | 37 968 | 662 138 | 8 193 | 4 825 |
| 4224904 | Canned goods whse..... | 1 075 206 | 26 629 | 6 217 | 20 412 | 1 040 289 | 8 152 | 136 |
| 4224905 | Food & beverage basic materials whse..... | 307 851 | 44 091 | 2 025 | 42 066 | 259 334 | 4 426 | — |
| 4224906 | Other grocery specialties whse..... | 3 275 010 | 742 943 | 139 339 | 603 604 | 2 506 278 | 21 501 | 4 288 |
| 4225 | Farm-product raw material whse..... | 9 518 504 | 388 870 | 50 005 | 338 865 | 9 051 806 | 73 121 | 4 707 |
| 42251 | Grain & field bean whse..... | 6 828 225 | 369 432 | 46 616 | 322 816 | 6 384 562 | 69 698 | 4 533 |
| 422510 | Grain & field bean whse..... | 6 828 225 | 369 432 | 46 616 | 322 816 | 6 384 562 | 69 698 | 4 533 |
| 42252 | Livestock whse..... | 212 441 | 472 | 90 | 382 | 209 842 | 1 953 | 174 |
| 422520 | Livestock whse..... | 212 441 | 472 | 90 | 382 | 209 842 | 1 953 | 174 |
| 42259 | Other farm product raw material whse..... | 2 477 838 | 18 966 | 3 299 | 15 667 | 2 457 402 | 1 470 | — |
| 422590 | Other farm product raw material whse..... | 2 477 838 | 18 966 | 3 299 | 15 667 | 2 457 402 | 1 470 | — |
| 4225901 | Hides, skins, & pelts whse..... | 111 982 | 50 | — | 50 | 111 932 | — | — |
| 4225902 | Leaf tobacco whse..... | 294 291 | 2 324 | 1 179 | 1 145 | 291 967 | — | — |
| 4225903 | Wool, wool tops, & mohair whse..... | 22 725 | 5 110 | 573 | 4 537 | 17 283 | 332 | — |
| 4225904 | Cotton whse..... | 1 702 714 | 7 829 | 1 199 | 6 630 | 1 694 242 | 643 | — |
| 4225905 | Other farm-product raw material whse..... | 346 126 | 3 653 | 348 | 3 305 | 341 978 | 495 | — |
| 4226 | Chemical & allied products whse..... | 6 112 219 | 722 558 | 122 426 | 600 132 | 5 148 077 | 172 366 | 69 218 |
| 42261 | Plastics materials & basic forms & shapes whse..... | 1 878 331 | 225 295 | 29 295 | 196 000 | 1 494 572 | 136 872 | 21 592 |
| 422610 | Plastics materials & basic forms & shapes whse..... | 1 878 331 | 225 295 | 29 295 | 196 000 | 1 494 572 | 136 872 | 21 592 |
| 42269 | Other chemical & allied products whse..... | 4 233 888 | 497 263 | 93 131 | 404 132 | 3 653 505 | 35 494 | 47 626 |
| 422690 | Other chemical & allied products whse..... | 4 233 888 | 497 263 | 93 131 | 404 132 | 3 653 505 | 35 494 | 47 626 |
| 4226901 | Industrial gases (except LP) whse..... | 167 580 | 12 894 | 2 528 | 10 366 | 151 110 | 2 560 | 1 016 |
| 4226902 | Other chemical & allied products whse..... | 4 066 308 | 484 369 | 90 603 | 393 766 | 3 502 395 | 32 934 | 46 610 |
| 4227 | Petroleum & petroleum products whse..... | 6 814 285 | 1 147 837 | 326 887 | 820 950 | 5 312 354 | 330 872 | 23 222 |
| 42271 | Petroleum bulk stations & terminals..... | 15 235 427 | 877 923 | 239 690 | 638 233 | 4 078 784 | 263 354 | 15 366 |
| 422710 | Petroleum bulk stations & terminals..... | 15 235 427 | 877 923 | 239 690 | 638 233 | 4 078 784 | 263 354 | 15 366 |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 4 976 010 | 875 854 | 239 364 | 636 490 | 3 824 774 | 260 016 | 15 366 |
| 42271011 | Petroleum bulk stations (except LP)..... | 1 461 304 | 173 208 | 50 208 | 123 000 | 1 253 549 | 22 628 | 11 919 |
| 42271012 | Petroleum bulk terminals (except LP)..... | 1 3 514 706 | 702 646 | 189 156 | 513 490 | 2 571 225 | 237 388 | 3 447 |
| 4227102 | Liquefied petroleum bulk stations & terminals..... | 259 417 | 2 069 | 326 | 1 743 | 254 010 | 3 338 | — |
| 42272 | Petroleum & petroleum prod whse (exc bulk stations & terminals)..... | 1 578 858 | 269 914 | 87 197 | 182 717 | 1 233 570 | 67 518 | 7 856 |
| 422720 | Petroleum & petroleum prod whse (exc bulk stations & terminals)..... | 1 578 858 | 269 914 | 87 197 | 182 717 | 1 233 570 | 67 518 | 7 856 |
| 4228 | Beer, wine, & distilled alcoholic beverage whse..... | 4 918 578 | 1 393 969 | 237 913 | 1 156 056 | 3 383 362 | 54 406 | 86 841 |
| 42281 | Beer & ale whse..... | 1 626 132 | 363 422 | 59 959 | 303 463 | 1 212 401 | 31 922 | 18 387 |
| 422810 | Beer & ale whse..... | 1 626 132 | 363 422 | 59 959 | 303 463 | 1 212 401 | 31 922 | 18 387 |
| 42282 | Wine & distilled alcoholic beverage whse..... | 3 292 446 | 1 030 547 | 177 954 | 852 593 | 2 170 961 | 22 484 | 68 454 |
| 422820 | Wine & distilled alcoholic beverage whse..... | 3 292 446 | 1 030 547 | 177 954 | 852 593 | 2 170 961 | 22 484 | 68 454 |
| 4228201 | Wine & distilled alcoholic bev (licensed operation) whse..... | 3 249 786 | 1 030 547 | 177 954 | 852 593 | 2 131 262 | 19 523 | 68 454 |
| 4228202 | Wine & distilled alcoholic beverage (state operated) whse..... | 42 660 | — | — | — | 39 699 | 2 961 | — |
| 4229 | Miscellaneous nondurable goods whse..... | 13 733 701 | 1 243 928 | 188 291 | 1 055 637 | 12 222 784 | 228 480 | 38 509 |
| 42291 | Farm supplies whse..... | 4 103 160 | 184 084 | 19 210 | 164 874 | 3 901 438 | 16 076 | 1 562 |
| 422910 | Farm supplies whse..... | 4 103 160 | 184 084 | 19 210 | 164 874 | 3 901 438 | 16 076 | 1 562 |
| 4229101 | Farm supplies—farm dealers..... | 1 231 726 | 15 407 | 2 101 | 13 306 | 1 210 810 | 4 006 | 1 503 |
| 4229102 | Farm supplies—whse distributors..... | 2 871 434 | 168 677 | 17 109 | 151 568 | 2 690 628 | 12 070 | 59 |
| 42292 | Book, periodical, & newspaper whse..... | 2 289 015 | 191 233 | 39 664 | 151 569 | 1 913 788 | 159 226 | 24 768 |
| 422920 | Book, periodical, & newspaper whse..... | 2 289 015 | 191 233 | 39 664 | 151 569 | 1 913 788 | 159 226 | 24 768 |
| 42293 | Flower, nursery stock, & florists' supplies whse..... | 656 683 | 13 435 | 1 930 | 11 505 | 637 654 | 5 594 | — |
| 422930 | Flower, nursery stock, & florists' supplies whse..... | 656 683 | 13 435 | 1 930 | 11 505 | 637 654 | 5 594 | — |
| 42294 | Tobacco & tobacco product whse..... | 1 841 101 | 569 834 | 85 815 | 484 019 | 1 242 827 | 24 763 | 3 677 |
| 422940 | Tobacco & tobacco product whse..... | 1 841 101 | 569 834 | 85 815 | 484 019 | 1 242 827 | 24 763 | 3 677 |
| 42295 | Paint, varnish, & supplies whse..... | 650 640 | 43 347 | 16 130 | 27 217 | 601 158 | 5 717 | 418 |
| 422950 | Paint, varnish, & supplies whse..... | 650 640 | 43 347 | 16 130 | 27 217 | 601 158 | 5 717 | 418 |
| 4229501 | Paint, varnish, & supplies whse..... | 650 640 | 43 347 | 16 130 | 27 217 | 601 158 | 5 717 | 418 |
| 42299 | Other miscellaneous nondurable goods whse..... | 4 193 102 | 241 995 | 25 542 | 216 453 | 3 925 919 | 17 104 | 8 084 |
| 422990 | Other miscellaneous nondurable goods whse..... | 4 193 102 | 241 995 | 25 542 | 216 453 | 3 925 919 | 17 104 | 8 084 |
| 4229901 | Art goods whse..... | 1 215 468 | 41 734 | 6 107 | 35 627 | 1 166 910 | 6 740 | 84 |
| 4229902 | General merchandise (nondurable goods) whse..... | 1 511 757 | 23 865 | 4 823 | 19 042 | 1 481 273 | 2 458 | 4 161 |
| 4229903 | Textile bags, bagging, & burlap whse..... | 91 231 | 1 269 | 253 | 1 016 | 89 224 | 738 | — |
| 4229904 | Other nondurable goods whse..... | 1 374 646 | 175 127 | 14 359 | 160 768 | 1 188 512 | 7 168 | 3 839 |

See footnotes at end of table.

Table 3. End-of-Year Inventories for the United States: 1996—Con.

[Thousand dollars. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Total inventories | Subject to LIFO costing ¹ | | | Not subject to LIFO costing | Valuation method not reported ² | Amount reported subject to LIFO without associated reserve and value ³ |
|------------|---|---------------------|--------------------------------------|------------------|-------------------|-----------------------------|--|---|
| | | | Total | LIFO reserve | LIFO value | | | |
| | Merchant wholesalers..... | '214 621 484 | 27 063 164 | 5 255 271 | 21 807 893 | 182 161 748 | 3 449 465 | 1 947 107 |
| 421 | Wholesale trade, durable goods | '135 753 109 | 15 833 845 | 3 468 592 | 12 365 253 | 116 935 939 | 2 012 604 | 970 721 |
| 4211 | Motor vehicle & motor vehicle parts & supplies whsle | '16 213 453 | 3 020 172 | 798 653 | 2 221 519 | 12 544 655 | 275 815 | 372 811 |
| 42111 | Automobile & other motor vehicle whsle | 8 123 863 | 1 977 951 | 574 343 | 1 403 608 | 5 636 874 | 198 913 | 310 075 |
| 421110 | Automobile & other motor vehicle whsle | 8 123 863 | 1 977 951 | 574 343 | 1 403 608 | 5 636 874 | 198 913 | 310 075 |
| 4211101 | Automobile & motorcycle whsle | 3 709 763 | 1 200 030 | 430 791 | 769 239 | 2 150 494 | 127 519 | 231 670 |
| 4211102 | Bus & recreational vehicle whsle | D | D | D | D | D | D | D |
| 4211103 | Light truck & van (14,000 lb or less) whsle | 535 182 | 150 864 | 17 384 | 133 480 | 355 130 | 127 | 29 061 |
| 4211104 | Medium truck & tractor (14,001 lb to 26,000 lb) whsle | D | D | D | D | D | D | D |
| 4211105 | Heavy truck & tractor (over 26,000 lb) whsle | 3 107 815 | 545 346 | 110 022 | 435 324 | 2 494 406 | 49 579 | 18 484 |
| 42112 | Motor vehicle supplies & new parts whsle | '6 453 745 | 932 000 | 222 417 | 709 583 | 5 440 561 | 60 791 | 20 393 |
| 421120 | Motor vehicle supplies & new parts whsle | '6 453 745 | 932 000 | 222 417 | 709 583 | 5 440 561 | 60 791 | 20 393 |
| 4211201 | Motor vehicle supplies & new parts—warehouse distributors | '3 138 584 | 522 360 | 73 523 | 448 837 | 2 561 917 | 34 391 | 19 916 |
| 4211202 | Motor vehicle supplies & new parts—jobbers | 3 194 153 | 394 490 | 145 358 | 249 132 | 2 774 554 | 24 632 | 477 |
| 4211203 | Petroleum products marketing equipment whsle | 121 008 | 15 150 | 3 536 | 11 614 | 104 090 | 1 768 | — |
| 42113 | Tire & tube whsle | 890 895 | 89 387 | -1 193 | 90 580 | 751 617 | 7 879 | 42 012 |
| 421130 | Tire & tube whsle | 890 895 | 89 387 | -1 193 | 90 580 | 751 617 | 7 879 | 42 012 |
| 42114 | Motor vehicle parts, (used) whsle | 744 950 | 20 834 | 3 086 | 17 748 | 715 603 | 8 232 | 331 |
| 421140 | Motor vehicle parts, (used) whsle | 744 950 | 20 834 | 3 086 | 17 748 | 715 603 | 8 232 | 331 |
| 4212 | Furniture & home furnishings whsle | 4 730 169 | 317 922 | 70 022 | 247 900 | 4 340 093 | 46 345 | 25 809 |
| 42121 | Furniture whsle | 1 465 326 | 44 204 | 10 238 | 33 966 | 1 397 765 | 22 084 | 1 273 |
| 421210 | Furniture whsle | 1 465 326 | 44 204 | 10 238 | 33 966 | 1 397 765 | 22 084 | 1 273 |
| 4212101 | Household & lawn furniture whsle | 772 059 | 23 496 | 5 098 | 18 398 | 735 002 | 13 374 | 187 |
| 4212102 | Office & business furniture whsle | 693 267 | 20 708 | 5 140 | 15 568 | 662 763 | 8 710 | 1 086 |
| 42122 | Home furnishings whsle | 3 264 843 | 273 718 | 59 784 | 213 934 | 2 942 328 | 24 261 | 24 536 |
| 421220 | Home furnishings whsle | 3 264 843 | 273 718 | 59 784 | 213 934 | 2 942 328 | 24 261 | 24 536 |
| 4212201 | Household china, glassware, & crockery whsle | 742 824 | 91 959 | 29 024 | 62 935 | 638 019 | 8 908 | 3 938 |
| 4212202 | Linens, domestics, draperies, & curtains whsle | 570 809 | 13 227 | 3 131 | 10 096 | 550 083 | 6 101 | 1 398 |
| 4212203 | Floor coverings whsle | 1 044 359 | 73 512 | 12 861 | 60 651 | 952 672 | 6 975 | 11 200 |
| 4212204 | Other home furnishings whsle | 906 851 | 95 020 | 14 768 | 80 252 | 801 554 | 2 277 | 8 000 |
| 4213 | Lumber & other construction materials whsle | 5 224 999 | 634 373 | 156 822 | 477 551 | 4 507 319 | 72 824 | 10 483 |
| 42131 | Lumber, plywood, millwork, & wood panel whsle | 3 784 463 | 552 062 | 144 252 | 407 810 | 3 174 613 | 47 771 | 10 017 |
| 421310 | Lumber, plywood, millwork, & wood panel whsle | 3 784 463 | 552 062 | 144 252 | 407 810 | 3 174 613 | 47 771 | 10 017 |
| 4213101 | Lumber without yard whsle | 569 650 | 12 569 | 1 826 | 10 743 | 551 268 | 5 813 | — |
| 4213102 | Lumber with yard whsle | 1 408 289 | 173 242 | 44 559 | 128 683 | 1 205 383 | 27 990 | 1 674 |
| 4213103 | Plywood, veneer, millwork, & wood panel whsle | 1 806 524 | 366 251 | 97 867 | 268 384 | 1 417 962 | 13 968 | 8 343 |
| 42132 | Brick, stone, & related construction materials whsle | 458 820 | 12 258 | 4 870 | 7 388 | 431 804 | 14 292 | 466 |
| 421320 | Brick, stone, & related construction materials whsle | 458 820 | 12 258 | 4 870 | 7 388 | 431 804 | 14 292 | 466 |
| 4213201 | Brick, block, tile, clay/cement sewer pipe whsle | 156 878 | 1 005 | 164 | 841 | 152 379 | 3 100 | 394 |
| 4213202 | Sand, gravel, & stone whsle | 157 811 | 4 762 | 3 228 | 1 534 | 147 612 | 5 437 | — |
| 4213203 | Cement, lime, & related products whsle | 144 131 | 6 491 | 1 478 | 5 013 | 131 813 | 5 755 | 72 |
| 42133 | Roofing, siding, & insulation material whsle | 475 247 | 34 974 | 2 825 | 32 149 | 435 431 | 4 842 | — |
| 421330 | Roofing, siding, & insulation material whsle | 475 247 | 34 974 | 2 825 | 32 149 | 435 431 | 4 842 | — |
| 4213301 | Roofing, siding, & insulation material whsle | 475 247 | 34 974 | 2 825 | 32 149 | 435 431 | 4 842 | — |
| 42139 | Other construction materials whsle | 506 469 | 35 079 | 4 875 | 30 204 | 465 471 | 5 919 | — |
| 421390 | Other construction materials whsle | 506 469 | 35 079 | 4 875 | 30 204 | 465 471 | 5 919 | — |
| 4213901 | Flat glass & other construction glass whsle | 98 460 | 13 586 | 1 593 | 11 993 | 84 874 | — | — |
| 4213902 | Other construction materials whsle | 408 009 | 21 493 | 3 282 | 18 211 | 380 597 | 5 919 | — |
| 4214 | Professional & commercial equipment & supplies whsle | '18 662 447 | 976 768 | 136 835 | 839 933 | 17 381 914 | 259 629 | 44 136 |
| 42141 | Photographic equipment & supplies whsle | 898 918 | 26 842 | 4 420 | 22 422 | 867 505 | 4 471 | 100 |
| 421410 | Photographic equipment & supplies whsle | 898 918 | 26 842 | 4 420 | 22 422 | 867 505 | 4 471 | 100 |
| 42142 | Office equipment whsle | '2 182 436 | 18 488 | 3 142 | 15 346 | 2 156 944 | 6 247 | 757 |
| 421420 | Office equipment whsle | '2 182 436 | 18 488 | 3 142 | 15 346 | 2 156 944 | 6 247 | 757 |
| 42143 | Computer & computer peripheral equipment & software whsle | 8 917 303 | 52 027 | 8 392 | 43 635 | 8 840 739 | 18 607 | 5 930 |
| 421430 | Computer & computer peripheral equipment & software whsle | 8 917 303 | 52 027 | 8 392 | 43 635 | 8 840 739 | 18 607 | 5 930 |
| 4214301 | Computer & peripheral equipment whsle | 8 534 297 | 33 970 | 6 422 | 27 548 | 8 476 079 | 18 365 | 5 883 |
| 42143011 | Computers & peripheral equipment for resale | 6 008 852 | 24 439 | 5 223 | 19 216 | 5 972 322 | 10 132 | 1 959 |
| 42143012 | Computers & peripheral equipment for end use | 2 525 445 | 9 531 | 1 199 | 8 332 | 2 503 757 | 8 233 | 3 924 |
| 4214302 | Computer software (packaged) whsle | 383 006 | 18 057 | 1 970 | 16 087 | 364 660 | 242 | 47 |
| 42144 | Other commercial equipment whsle | '1 142 404 | 65 488 | 11 307 | 54 181 | 1 043 882 | 17 478 | 15 556 |
| 421440 | Other commercial equipment whsle | '1 142 404 | 65 488 | 11 307 | 54 181 | 1 043 882 | 17 478 | 15 556 |
| 4214401 | Restaurant & hotel equipment & supplies whsle | 756 372 | 50 789 | 9 682 | 41 107 | 678 944 | 12 664 | 13 975 |
| 4214402 | Store machines & equipment whsle | '366 032 | 14 699 | 1 625 | 13 074 | 364 938 | 4 814 | 1 581 |
| 42145 | Medical, dental, & hospital equipment & supplies whsle | 3 699 838 | 663 366 | 76 740 | 586 626 | 2 975 252 | 40 262 | 20 958 |
| 421450 | Medical, dental, & hospital equipment & supplies whsle | 3 699 838 | 663 366 | 76 740 | 586 626 | 2 975 252 | 40 262 | 20 958 |
| 4214501 | Surgical, medical, & hospital supplies whsle | 3 269 780 | 606 700 | 63 438 | 543 262 | 2 625 538 | 36 766 | 776 |
| 4214502 | Dental equipment & supplies whsle | 430 058 | 56 666 | 13 302 | 43 364 | 349 714 | 3 496 | 20 182 |
| 42146 | Ophthalmic goods whsle | 714 418 | 24 974 | 3 144 | 21 830 | 676 768 | 12 521 | 155 |
| 421460 | Ophthalmic goods whsle | 714 418 | 24 974 | 3 144 | 21 830 | 676 768 | 12 521 | 155 |
| 42149 | Other professional equipment & supplies whsle | 1 107 130 | 125 583 | 29 690 | 95 893 | 820 824 | 160 043 | 680 |
| 421490 | Other professional equipment & supplies whsle | 1 107 130 | 125 583 | 29 690 | 95 893 | 820 824 | 160 043 | 680 |
| 4214901 | Religious & school supplies whsle | 141 678 | 14 613 | 3 362 | 11 251 | 126 577 | 488 | — |
| 4214902 | Other professional equipment & supplies whsle | 965 452 | 110 970 | 26 328 | 84 642 | 694 247 | 159 555 | 680 |

See footnotes at end of table.

WHOLESALE TRADE—SUBJECT SERIES

Table 3. End-of-Year Inventories for the United States: 1996—Con.

[Thousand dollars. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Total inventories | Subject to LIFO costing ¹ | | | Not subject to LIFO costing | Valuation method not reported ² | Amount reported subject to LIFO without associated reserve and value ³ |
|--|--|-------------------|--------------------------------------|--------------|------------|-----------------------------|--|---|
| | | | Total | LIFO reserve | LIFO value | | | |
| Merchant wholesalers—Con. | | | | | | | | |
| 421 Wholesale trade, durable goods—Con. | | | | | | | | |
| 4215 Metal & mineral (except petroleum) whsle | 11 240 009 | 2 716 129 | 714 624 | 2 001 505 | 8 159 677 | 283 951 | 80 252 | |
| 42151 Metal service centers & offices | 10 801 425 | 2 699 099 | 712 985 | 1 986 114 | 7 738 587 | 283 487 | 80 252 | |
| 421510 Metal service centers & offices | 10 801 425 | 2 699 099 | 712 985 | 1 986 114 | 7 738 587 | 283 487 | 80 252 | |
| 4215101 Ferrous metal service centers & sales offices | 8 873 016 | 2 293 904 | 620 614 | 1 673 290 | 6 247 740 | 255 121 | 76 251 | |
| 42151011 Ferrous metal service centers | 8 873 016 | 2 293 904 | 620 614 | 1 673 290 | 6 247 740 | 255 121 | 76 251 | |
| 42151012 Ferrous metal sales offices | — | — | — | — | — | — | — | |
| 4215102 Nonferrous metal service centers & sales offices | 1 928 409 | 405 195 | 92 371 | 312 824 | 1 490 847 | 28 366 | 4 001 | |
| 42151021 Nonferrous metal service centers | 1 928 409 | 405 195 | 92 371 | 312 824 | 1 490 847 | 28 366 | 4 001 | |
| 42151022 Nonferrous metal sales offices | — | — | — | — | — | — | — | |
| 42152 Coal & other mineral & ore whsle | 438 584 | 17 030 | 1 639 | 15 391 | 421 090 | 464 | — | |
| 421520 Coal & other mineral & ore whsle | 438 584 | 17 030 | 1 639 | 15 391 | 421 090 | 464 | — | |
| 4215201 Coal whsle | 153 763 | 6 106 | 101 | 6 005 | 147 643 | 14 | — | |
| 4215202 Other mineral & ore whsle | 284 821 | 10 924 | 1 538 | 9 386 | 273 447 | 450 | — | |
| 4216 Electrical goods whsle | 17 186 313 | 1 083 260 | 218 333 | 864 927 | 15 806 492 | 280 132 | 16 429 | |
| 42161 Electrical apparatus & equip, wiring supp, & const material whsle | 4 590 972 | 827 188 | 182 288 | 644 900 | 3 572 724 | 176 818 | 14 242 | |
| 421610 Electrical apparatus & equip, wiring supp, & const material whsle | 4 590 972 | 827 188 | 182 288 | 644 900 | 3 572 724 | 176 818 | 14 242 | |
| 42162 Electrical appliance, television & radio set whsle | 3 715 334 | 66 631 | 11 827 | 54 804 | 3 640 716 | 6 907 | 1 080 | |
| 421620 Electrical appliance, television & radio set whsle | 3 715 334 | 66 631 | 11 827 | 54 804 | 3 640 716 | 6 907 | 1 080 | |
| 42169 Other electronic parts & equipment whsle | 8 880 007 | 189 441 | 24 218 | 165 223 | 8 593 052 | 96 407 | 1 107 | |
| 421690 Other electronic parts & equipment whsle | 8 880 007 | 189 441 | 24 218 | 165 223 | 8 593 052 | 96 407 | 1 107 | |
| 4216901 Communications equipment & supplies whsle | 3 042 985 | 95 892 | 14 273 | 81 619 | 2 933 784 | 13 016 | 293 | |
| 4216902 Electronic parts (excluding communications equipment) whsle | 5 837 022 | 93 549 | 9 945 | 83 604 | 5 659 268 | 83 391 | 814 | |
| 4217 Hardware, & plumbing & heating equipment & supplies whsle | 8 709 596 | 1 125 977 | 201 975 | 924 002 | 7 386 637 | 100 031 | 96 951 | |
| 42171 Hardware whsle | 4 524 746 | 602 483 | 110 049 | 492 434 | 3 805 197 | 55 453 | 61 613 | |
| 421710 Hardware whsle | 4 524 746 | 602 483 | 110 049 | 492 434 | 3 805 197 | 55 453 | 61 613 | |
| 42172 Plumbing & heating equipment & supplies (hydronics) whsle | 1 516 634 | 119 222 | 24 639 | 94 583 | 1 376 783 | 16 984 | 3 645 | |
| 421720 Plumbing & heating equipment & supplies (hydronics) whsle | 1 516 634 | 119 222 | 24 639 | 94 583 | 1 376 783 | 16 984 | 3 645 | |
| 42173 Warm air heating & air-conditioning equipment & supplies whsle | 2 136 446 | 335 129 | 53 260 | 281 869 | 1 752 751 | 18 290 | 30 276 | |
| 421730 Warm air heating & air-conditioning equipment & supplies whsle | 2 136 446 | 335 129 | 53 260 | 281 869 | 1 752 751 | 18 290 | 30 276 | |
| 42174 Refrigeration equipment & supplies whsle | 531 770 | 69 143 | 14 027 | 55 116 | 451 906 | 9 304 | 1 417 | |
| 421740 Refrigeration equipment & supplies whsle | 531 770 | 69 143 | 14 027 | 55 116 | 451 906 | 9 304 | 1 417 | |
| 4218 Machinery, equipment, & supplies whsle | 37 837 176 | 4 930 103 | 955 679 | 3 974 424 | 32 104 554 | 542 244 | 260 275 | |
| 42181 Construction & mining (except petroleum) machinery & equip whsle | 9 191 293 | 1 879 981 | 351 706 | 1 528 275 | 7 037 810 | 183 599 | 89 903 | |
| 421810 Construction & mining (except petroleum) machinery & equip whsle | 9 191 293 | 1 879 981 | 351 706 | 1 528 275 | 7 037 810 | 183 599 | 89 903 | |
| 42182 Farm & garden machinery & equipment whsle | 7 994 095 | 611 285 | 111 713 | 499 572 | 7 243 910 | 103 761 | 35 139 | |
| 421820 Farm & garden machinery & equipment whsle | 7 994 095 | 611 285 | 111 713 | 499 572 | 7 243 910 | 103 761 | 35 139 | |
| 4218201 Farm machinery & equipment—farm dealers | 6 317 759 | 422 521 | 74 954 | 347 567 | 5 780 270 | 92 849 | 22 119 | |
| 4218202 Farm machinery & equipment—whsle distributors | 1 088 278 | 75 073 | 14 912 | 60 161 | 1 000 760 | 8 932 | 3 513 | |
| 4218203 Lawn & garden machinery & equipment whsle | 588 058 | 113 691 | 21 847 | 91 844 | 462 880 | 1 980 | 9 507 | |
| 42183 Industrial machinery & equipment whsle | 12 326 301 | 1 488 004 | 288 691 | 1 199 313 | 10 611 866 | 159 608 | 66 823 | |
| 421830 Industrial machinery & equipment whsle | 12 326 301 | 1 488 004 | 288 691 | 1 199 313 | 10 611 866 | 159 608 | 66 823 | |
| 4218301 Food-processing machinery & equipment whsle | 415 921 | 34 581 | 14 182 | 20 399 | 377 013 | 1 829 | 2 498 | |
| 4218302 Hydraulic & pneumatic (fluid-power) machinery & equipment whsle | 1 137 999 | 145 791 | 29 639 | 116 152 | 965 817 | 18 748 | 7 643 | |
| 42183021 Hydraulic & pneumatic pumps & motors whsle | 376 128 | 36 720 | 5 295 | 31 425 | 330 591 | 6 002 | 2 815 | |
| 42183022 Hydraulic & pneumatic parts, accessories, & supplies whsle | 761 871 | 109 071 | 24 344 | 84 727 | 635 226 | 12 746 | 4 828 | |
| 4218303 General-purpose industrial machinery & equipment whsle | 3 533 463 | 607 439 | 98 588 | 508 851 | 2 849 525 | 47 639 | 28 860 | |
| 4218304 Metalworking machinery & equipment whsle | 2 155 284 | 153 106 | 27 454 | 125 652 | 1 990 453 | 8 875 | 2 850 | |
| 4218305 Materials handling equipment whsle | 1 654 475 | 244 523 | 41 374 | 203 149 | 1 391 349 | 12 641 | 5 962 | |
| 4218306 Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle | 847 083 | 125 626 | 53 665 | 71 961 | 673 647 | 47 344 | 466 | |
| 4218307 Other industrial machinery & equipment whsle | 2 582 076 | 176 938 | 23 789 | 153 149 | 2 364 062 | 22 532 | 18 544 | |
| 42184 Industrial supplies whsle | 4 446 078 | 674 951 | 150 638 | 524 313 | 3 660 662 | 45 704 | 64 761 | |
| 421840 Industrial supplies whsle | 4 446 078 | 674 951 | 150 638 | 524 313 | 3 660 662 | 45 704 | 64 761 | |
| 4218401 General-line industrial supplies whsle | 472 943 | 60 005 | 12 368 | 47 637 | 401 856 | 4 776 | 6 306 | |
| 4218402 Mechanical power transmission supplies whsle | 1 187 548 | 175 209 | 44 893 | 130 316 | 959 984 | 14 091 | 38 264 | |
| 4218403 Welding supplies whsle | 455 742 | 42 664 | 6 446 | 36 218 | 406 525 | 5 063 | 1 490 | |
| 4218404 Industrial containers & supplies whsle | 298 554 | 22 301 | 4 205 | 18 096 | 269 337 | 4 526 | 2 390 | |
| 4218405 Industrial valves & fittings (except fluid-power) whsle | 799 843 | 198 180 | 46 552 | 151 628 | 586 291 | 4 068 | 11 304 | |
| 4218406 Other industrial supplies whsle | 1 231 448 | 176 592 | 36 174 | 140 418 | 1 036 669 | 13 180 | 5 007 | |
| 42185 Service establishment equipment & supplies whsle | 1 208 260 | 66 599 | 11 530 | 55 069 | 1 124 178 | 14 154 | 3 329 | |
| 421850 Service establishment equipment & supplies whsle | 1 208 260 | 66 599 | 11 530 | 55 069 | 1 124 178 | 14 154 | 3 329 | |
| 4218501 Beauty & barber shop equipment & supplies whsle | 297 828 | 6 320 | 1 307 | 5 013 | 291 009 | 442 | 57 | |
| 4218502 Custodial, janitors' equipment & supplies whsle | 382 831 | 28 783 | 5 268 | 23 515 | 348 837 | 3 721 | 1 490 | |
| 4218503 Laundry & dry-cleaning equipment & supplies whsle | D | D | D | D | D | D | D | |
| 4218504 Other service establishment equipment & supplies whsle | D | D | D | D | D | D | D | |
| 42186 Transportation equipment & supplies (exc motor vehicle) whsle | 2 671 149 | 209 283 | 41 401 | 167 882 | 2 426 128 | 35 418 | 320 | |
| 421860 Transportation equipment & supplies (exc motor vehicle) whsle | 2 671 149 | 209 283 | 41 401 | 167 882 | 2 426 128 | 35 418 | 320 | |
| 4218601 Aircraft & aeronautical equipment & supplies whsle | 2 063 036 | 159 120 | 34 821 | 124 299 | 1 899 709 | 4 207 | — | |
| 4218602 Marine machinery, equipment, & supplies whsle | 383 049 | 26 485 | 3 661 | 22 824 | 327 315 | 28 929 | 320 | |
| 4218603 Other transportation equipment & supplies whsle | 225 064 | 23 678 | 2 919 | 20 759 | 199 104 | 2 282 | — | |

See footnotes at end of table.

Table 3. End-of-Year Inventories for the United States: 1996—Con.

[Thousand dollars. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Total inventories | Subject to LIFO costing ¹ | | | Not subject to LIFO costing | Valuation method not reported ² | Amount reported subject to LIFO without associated reserve and value ³ |
|---|--|-------------------|--------------------------------------|------------------|-------------------|-----------------------------|--|---|
| | | | Total | LIFO reserve | LIFO value | | | |
| Merchant wholesalers—Con. | | | | | | | | |
| 421 Wholesale trade, durable goods—Con. | | | | | | | | |
| 4219 Miscellaneous durable goods whse | 15 948 947 | 1 029 141 | 215 649 | 813 492 | 14 704 598 | 151 633 | 63 575 | |
| 42191 Sporting & recreational goods & supplies whse | 3 018 376 | 216 150 | 41 039 | 175 111 | 2 761 868 | 33 608 | 6 750 | |
| 421910 Sporting & recreational goods & supplies whse | 3 018 376 | 216 150 | 41 039 | 175 111 | 2 761 868 | 33 608 | 6 750 | |
| 42192 Toy & hobby goods & supplies whse | 2 059 697 | 42 177 | 5 616 | 36 561 | 1 966 403 | 31 718 | 19 399 | |
| 421920 Toy & hobby goods & supplies whse | 2 059 697 | 42 177 | 5 616 | 36 561 | 1 966 403 | 31 718 | 19 399 | |
| 42193 Recyclable material whse | 1 991 917 | 218 867 | 70 095 | 148 772 | 1 752 852 | 18 877 | 1 321 | |
| 421930 Recyclable material whse | 1 991 917 | 218 867 | 70 095 | 148 772 | 1 752 852 | 18 877 | 1 321 | |
| 4219301 Iron & steel scrap processors & dealers | 1 008 934 | 148 663 | 51 361 | 97 302 | 847 728 | 11 222 | 1 321 | |
| 42193011 Iron & steel scrap processors (using power processing equipment) | 881 777 | 145 243 | 49 795 | 95 448 | 725 337 | 11 194 | 3 | |
| 42193012 Iron & steel scrap processors (not using power processing equip) | 127 157 | 3 420 | 1 566 | 1 854 | 122 391 | 28 | 1 318 | |
| 4219302 Recyclable paper & paperboard whse | 121 099 | 1 571 | 395 | 1 176 | 117 387 | 2 141 | — | |
| 4219303 Other recyclable material whse | 861 884 | 68 633 | 18 339 | 50 294 | 787 737 | 5 514 | — | |
| 42194 Jewelry/watch/silverware/precious stone, & precious metal whse | 5 085 548 | 396 340 | 73 204 | 323 136 | 4 635 712 | 24 306 | 29 190 | |
| 421940 Jewelry/watch/silverware/precious stone, & precious metal whse | 5 085 548 | 396 340 | 73 204 | 323 136 | 4 635 712 | 24 306 | 29 190 | |
| 4219401 Jewelry, watch, diamonds, precious stone, & silverware whse | 5 085 548 | 396 340 | 73 204 | 323 136 | 4 635 712 | 24 306 | 29 190 | |
| 4219402 Precious metal (excluding ores) whse | 4 360 264 | 129 581 | 18 414 | 111 167 | 4 180 426 | 23 283 | 26 974 | |
| 42199 Other miscellaneous durable goods whse | 3 793 409 | 155 607 | 25 695 | 129 912 | 3 587 763 | 43 124 | 6 915 | |
| 421990 Other miscellaneous durable goods whse | 3 793 409 | 155 607 | 25 695 | 129 912 | 3 587 763 | 43 124 | 6 915 | |
| 4219901 Musical instruments & supplies whse | 319 907 | 4 382 | 1 310 | 3 072 | 314 488 | 159 | 878 | |
| 4219902 Forest products (except lumber) whse | 433 291 | 27 957 | 1 934 | 26 023 | 403 674 | 1 650 | 10 | |
| 4219903 General merchandise (durable goods) whse | 1 037 331 | 78 166 | 15 356 | 62 810 | 949 572 | 8 593 | 1 000 | |
| 4219904 Prerecorded media whse | 1 421 931 | 30 641 | 1 679 | 28 962 | 1 363 802 | 26 372 | 1 116 | |
| 42199041 Compact discs/prerecorded audio tapes, & phonograph records whse | 950 427 | 14 694 | 1 642 | 13 052 | 915 847 | 18 770 | 1 116 | |
| 42199042 Prerecorded video tapes whse | 471 504 | 15 947 | 37 | 15 910 | 447 955 | 7 602 | — | |
| 4219905 Fire extinguishers & fire safety equipment whse | 75 921 | 2 080 | 115 | 1 965 | 66 711 | 3 219 | 3 911 | |
| 4219906 Other durable goods whse | 505 028 | 12 381 | 5 301 | 7 080 | 489 516 | 3 131 | — | |
| 422 Wholesale trade, nondurable goods | '78 868 375 | 11 229 319 | 1 786 679 | 9 442 640 | 65 225 809 | 1 436 861 | 976 386 | |
| 4221 Paper & paper product whse | 4 866 569 | 1 007 007 | 118 673 | 888 334 | 3 757 918 | 84 111 | 17 533 | |
| 42211 Printing & writing paper whse | 1 271 873 | 357 743 | 71 155 | 286 588 | 865 319 | 48 248 | 563 | |
| 422110 Printing & writing paper whse | 1 271 873 | 357 743 | 71 155 | 286 588 | 865 319 | 48 248 | 563 | |
| 42212 Stationery & office supplies whse | 1 828 831 | 422 575 | 7 763 | 414 812 | 1 390 913 | 14 437 | 906 | |
| 422120 Stationery & office supplies whse | 1 828 831 | 422 575 | 7 763 | 414 812 | 1 390 913 | 14 437 | 906 | |
| 42213 Industrial & personal service paper whse | 1 765 865 | 226 689 | 39 755 | 186 934 | 1 501 686 | 21 426 | 16 064 | |
| 422130 Industrial & personal service paper whse | 1 765 865 | 226 689 | 39 755 | 186 934 | 1 501 686 | 21 426 | 16 064 | |
| 4222 Drugs, & druggists' sundries whse | 11 917 987 | 2 717 780 | 397 763 | 2 320 017 | 8 190 301 | 314 431 | 695 475 | |
| 42221 Drugs, & druggists' sundries whse | 11 917 987 | 2 717 780 | 397 763 | 2 320 017 | 8 190 301 | 314 431 | 695 475 | |
| 422210 Drugs, & druggists' sundries whse | 11 917 987 | 2 717 780 | 397 763 | 2 320 017 | 8 190 301 | 314 431 | 695 475 | |
| 4222101 General-line drugs whse | 9 238 904 | 2 534 301 | 387 584 | 2 146 717 | 5 895 198 | 117 134 | 692 271 | |
| 4222102 Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse | 2 679 083 | 183 479 | 10 179 | 173 300 | 2 295 103 | 197 297 | 3 204 | |
| 4223 Apparel, piece goods, & notions whse | 10 840 171 | 794 148 | 73 009 | 721 139 | 9 874 256 | 157 158 | 14 609 | |
| 42231 Piece goods, notions, & other dry goods whse | 1 838 149 | 81 778 | 14 560 | 67 218 | 1 726 002 | 27 384 | 2 985 | |
| 422310 Piece goods, notions, & other dry goods whse | 1 838 149 | 81 778 | 14 560 | 67 218 | 1 726 002 | 27 384 | 2 985 | |
| 4223101 Piece goods—jobbers | 1 511 605 | 53 726 | 10 055 | 43 671 | 1 428 869 | 26 235 | 2 775 | |
| 4223102 Notions & other dry goods whse | 326 544 | 28 052 | 4 505 | 23 547 | 297 133 | 1 149 | 210 | |
| 42232 Men's & boys' clothing & furnishings whse | 3 405 188 | 488 071 | 46 389 | 441 682 | 2 865 140 | 47 272 | 4 705 | |
| 422320 Men's & boys' clothing & furnishings whse | 3 405 188 | 488 071 | 46 389 | 441 682 | 2 865 140 | 47 272 | 4 705 | |
| 42233 Women's, children's, & infants' clothing & accessories whse | 3 357 724 | 46 060 | 7 552 | 38 508 | 3 270 809 | 33 936 | 6 919 | |
| 422330 Women's, children's, & infants' clothing & accessories whse | 3 357 724 | 46 060 | 7 552 | 38 508 | 3 270 809 | 33 936 | 6 919 | |
| 42234 Footwear whse | 2 239 110 | 178 239 | 4 508 | 173 731 | 2 012 305 | 48 566 | — | |
| 422340 Footwear whse | 2 239 110 | 178 239 | 4 508 | 173 731 | 2 012 305 | 48 566 | — | |
| 4224 Grocery & related products whse | 16 610 203 | 2 887 765 | 512 828 | 2 374 937 | 13 313 523 | 361 585 | 47 330 | |
| 42241 General-line grocery whse | 5 619 021 | 1 612 292 | 269 064 | 1 343 228 | 3 814 522 | 165 266 | 26 941 | |
| 422410 General-line grocery whse | 5 619 021 | 1 612 292 | 269 064 | 1 343 228 | 3 814 522 | 165 266 | 26 941 | |
| 4224101 General-line grocery whse, voluntary group | 989 577 | 441 966 | 123 892 | 318 074 | 528 861 | 17 917 | 833 | |
| 4224102 General-line grocery whse, retail cooperative | 926 900 | 164 980 | 17 196 | 147 784 | 759 973 | 1 947 | — | |
| 4224103 Other general-line grocery whse | 3 702 544 | 1 005 346 | 127 976 | 877 370 | 2 525 688 | 147 349 | 24 161 | |
| 42242 Packaged frozen food whse | 2 436 769 | 257 639 | 39 198 | 218 441 | 2 037 409 | 133 251 | 8 470 | |
| 422420 Packaged frozen food whse | 2 436 769 | 257 639 | 39 198 | 218 441 | 2 037 409 | 133 251 | 8 470 | |
| 42243 Dairy products, (except dried or canned) whse | 512 648 | 27 920 | 2 138 | 25 782 | 483 909 | 757 | 62 | |
| 422430 Dairy products, (except dried or canned) whse | 512 648 | 27 920 | 2 138 | 25 782 | 483 909 | 757 | 62 | |
| 4224301 Raw milk whse | D | D | D | D | D | D | D | |
| 4224302 Dairy product (except raw milk) whse | D | D | D | D | D | D | D | |
| 42244 Poultry & poultry product whse | 230 145 | 6 077 | 736 | 5 341 | 220 861 | 1 267 | 1 940 | |
| 422440 Poultry & poultry product whse | 230 145 | 6 077 | 736 | 5 341 | 220 861 | 1 267 | 1 940 | |
| 4224401 Live poultry whse | D | D | D | D | D | D | D | |
| 4224402 Poultry & poultry product (except live) whse | D | D | D | D | D | D | D | |
| 42245 Confectionery whse | 660 165 | 32 338 | 2 847 | 29 491 | 623 801 | 2 379 | 1 647 | |
| 422450 Confectionery whse | 660 165 | 32 338 | 2 847 | 29 491 | 623 801 | 2 379 | 1 647 | |
| 42246 Fish & seafood whse | 555 003 | 7 472 | 375 | 7 097 | 544 390 | 3 139 | 2 | |
| 422460 Fish & seafood whse | 555 003 | 7 472 | 375 | 7 097 | 544 390 | 3 139 | 2 | |
| 42247 Meat & meat product whse | 957 919 | 176 091 | 41 438 | 134 653 | 768 801 | 12 676 | 351 | |
| 422470 Meat & meat product whse | 957 919 | 176 091 | 41 438 | 134 653 | 768 801 | 12 676 | 351 | |

See footnotes at end of table.

WHOLESALE TRADE—SUBJECT SERIES

Table 3. End-of-Year Inventories for the United States: 1996—Con.

[Thousand dollars. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Total inventories | Subject to LIFO costing ¹ | | | Not subject to LIFO costing | Valuation method not reported ² | Amount reported subject to LIFO without associated reserve and value ³ |
|---|---|-------------------|--------------------------------------|--------------|------------|-----------------------------|--|---|
| | | | Total | LIFO reserve | LIFO value | | | |
| Merchant wholesalers—Con. | | | | | | | | |
| 422 Wholesale trade, nondurable goods—Con. | | | | | | | | |
| 42244 | Grocery & related products whse—Con. | | | | | | | |
| 42248 | Fresh fruit & vegetable whse | 562 265 | 7 712 | 1 190 | 6 522 | 551 843 | 2 362 | 348 |
| 422480 | Fresh fruit & vegetable whse | 562 265 | 7 712 | 1 190 | 6 522 | 551 843 | 2 362 | 348 |
| 42249 | Other grocery & related products whse | 5 076 268 | 760 224 | 155 842 | 604 382 | 4 267 987 | 40 488 | 7 569 |
| 422490 | Other grocery & related products whse | 5 076 268 | 760 224 | 155 842 | 604 382 | 4 267 987 | 40 488 | 7 569 |
| 4224901 | Coffee, tea, & spice whse | 488 011 | 42 621 | 12 778 | 29 843 | 443 299 | 1 206 | 885 |
| 4224902 | Bread & baked goods whse | 262 177 | 22 731 | 2 727 | 20 004 | 233 783 | 5 590 | 73 |
| 4224903 | Soft drinks whse | 316 118 | 17 645 | 2 743 | 14 902 | 292 986 | 3 300 | 2 187 |
| 4224904 | Canned goods whse | 973 402 | 23 731 | 5 728 | 18 003 | 941 383 | 8 152 | 136 |
| 4224905 | Food & beverage basic materials whse | 229 674 | 10 352 | 1 561 | 8 791 | 218 583 | 739 | — |
| 4224906 | Other grocery specialties whse | 2 806 886 | 643 144 | 130 305 | 512 839 | 2 137 953 | 21 501 | 4 288 |
| 4225 Farm-product raw material whse | 9 505 447 | 387 879 | 49 790 | 338 089 | 9 039 753 | 73 108 | 4 707 | |
| 42251 | Grain & field bean whse | 6 826 486 | 368 553 | 46 416 | 322 137 | 6 383 702 | 69 698 | 4 533 |
| 422510 | Grain & field bean whse | 6 826 486 | 368 553 | 46 416 | 322 137 | 6 383 702 | 69 698 | 4 533 |
| 42252 | Livestock whse | 202 778 | 360 | 75 | 285 | 200 304 | 1 940 | 174 |
| 422520 | Livestock whse | 202 778 | 360 | 75 | 285 | 200 304 | 1 940 | 174 |
| 42259 Other farm product raw material whse | 2 476 183 | 18 966 | 3 299 | 15 667 | 2 455 747 | 1 470 | — | |
| 422590 | Other farm product raw material whse | 2 476 183 | 18 966 | 3 299 | 15 667 | 2 455 747 | 1 470 | — |
| 4225901 | Hides, skins, & pelts whse | 111 664 | 50 | — | 50 | 111 614 | — | — |
| 4225902 | Leaf tobacco whse | 294 173 | 2 324 | 1 179 | 1 145 | 291 849 | — | — |
| 4225903 | Wool, wool tops, & mohair whse | 21 670 | 5 110 | 573 | 4 537 | 16 228 | 332 | — |
| 4225904 | Cotton whse | 1 702 682 | 7 829 | 1 199 | 6 630 | 1 694 210 | 643 | — |
| 4225905 | Other farm-product raw material whse | 345 994 | 3 653 | 348 | 3 305 | 341 846 | 495 | — |
| 4226 Chemical & allied products whse | 4 178 360 | 452 867 | 91 798 | 361 069 | 3 576 510 | 83 367 | 65 616 | |
| 42261 | Plastics materials & basic forms & shapes whse | 1 298 940 | 128 740 | 15 170 | 113 570 | 1 100 528 | 51 493 | 18 179 |
| 422610 | Plastics materials & basic forms & shapes whse | 1 298 940 | 128 740 | 15 170 | 113 570 | 1 100 528 | 51 493 | 18 179 |
| 42269 Other chemical & allied products whse | 2 879 420 | 324 127 | 76 628 | 247 499 | 2 475 982 | 31 874 | 47 437 | |
| 422690 | Other chemical & allied products whse | 2 879 420 | 324 127 | 76 628 | 247 499 | 2 475 982 | 31 874 | 47 437 |
| 4226901 | Industrial gases (except LP) whse | 116 620 | 7 730 | 1 272 | 6 458 | 106 120 | 1 754 | 1 016 |
| 4226902 | Other chemical & allied products whse | 2 762 800 | 316 397 | 75 356 | 241 041 | 2 369 862 | 30 120 | 46 421 |
| 4227 Petroleum & petroleum products whse | 14 285 739 | 575 497 | 160 336 | 415 161 | 3 603 510 | 83 517 | 23 215 | |
| 42271 | Petroleum bulk stations & terminals | 13 029 034 | 445 648 | 113 835 | 331 813 | 2 538 343 | 29 684 | 15 359 |
| 422710 | Petroleum bulk stations & terminals | 13 029 034 | 445 648 | 113 835 | 331 813 | 2 538 343 | 29 684 | 15 359 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 12 892 396 | 444 949 | 113 841 | 331 108 | 2 404 624 | 27 464 | 15 359 |
| 42271011 | Petroleum bulk stations (except LP) | 1 334 004 | 133 863 | 39 743 | 94 120 | 1 166 676 | 21 546 | 11 919 |
| 42271012 | Petroleum bulk terminals (except LP) | 1 558 392 | 311 086 | 74 098 | 236 988 | 1 237 948 | 5 918 | 3 440 |
| 4227102 | Liquefied petroleum bulk stations & terminals | 136 638 | 699 | —6 | 705 | 133 719 | 2 220 | — |
| 42272 Petroleum & petroleum prod whse (exc bulk stations & terminals) | 1 256 705 | 129 849 | 46 501 | 83 348 | 1 065 167 | 53 833 | 7 856 | |
| 422720 | Petroleum & petroleum prod whse (exc bulk stations & terminals) | 1 256 705 | 129 849 | 46 501 | 83 348 | 1 065 167 | 53 833 | 7 856 |
| 4228 Beer, wine, & distilled alcoholic beverage whse | 4 667 991 | 1 375 441 | 236 856 | 1 138 585 | 3 167 836 | 53 904 | 70 810 | |
| 42281 | Beer & ale whse | 1 583 946 | 354 552 | 60 485 | 294 067 | 1 180 715 | 31 855 | 16 824 |
| 422810 | Beer & ale whse | 1 583 946 | 354 552 | 60 485 | 294 067 | 1 180 715 | 31 855 | 16 824 |
| 42282 Wine & distilled alcoholic beverage whse | 3 084 045 | 1 020 889 | 176 371 | 844 518 | 1 987 121 | 22 049 | 53 986 | |
| 422820 | Wine & distilled alcoholic beverage whse | 3 084 045 | 1 020 889 | 176 371 | 844 518 | 1 987 121 | 22 049 | 53 986 |
| 4228201 | Wine & distilled alcoholic bev (licensed operation) whse | 3 041 385 | 1 020 889 | 176 371 | 844 518 | 1 947 422 | 19 088 | 53 986 |
| 4228202 | Wine & distilled alcoholic beverage (state operated) whse | 42 660 | — | — | — | 39 699 | 2 961 | — |
| 4229 Miscellaneous nondurable goods whse | 11 995 908 | 1 030 935 | 145 626 | 885 309 | 10 702 202 | 225 680 | 37 091 | |
| 42291 | Farm supplies whse | 3 254 754 | 175 940 | 17 232 | 158 708 | 3 062 900 | 14 411 | 1 503 |
| 422910 | Farm supplies whse | 3 254 754 | 175 940 | 17 232 | 158 708 | 3 062 900 | 14 411 | 1 503 |
| 4229101 | Farm supplies—farm dealers | 923 987 | 9 213 | 1 449 | 7 764 | 910 930 | 2 341 | 1 503 |
| 4229102 | Farm supplies—whse distributors | 2 330 767 | 166 727 | 15 783 | 150 944 | 2 151 970 | 12 070 | — |
| 42292 Book, periodical, & newspaper whse | 1 876 325 | 108 956 | 22 845 | 86 111 | 1 585 012 | 158 896 | 23 461 | |
| 422920 | Book, periodical, & newspaper whse | 1 876 325 | 108 956 | 22 845 | 86 111 | 1 585 012 | 158 896 | 23 461 |
| 42293 Flower, nursery stock, & florists' supplies whse | 641 989 | 12 330 | 1 816 | 10 514 | 624 187 | 5 472 | — | |
| 422930 | Flower, nursery stock, & florists' supplies whse | 641 989 | 12 330 | 1 816 | 10 514 | 624 187 | 5 472 | — |
| 42294 Tobacco & tobacco product whse | 1 792 803 | 553 076 | 83 394 | 469 682 | 1 211 287 | 24 763 | 3 677 | |
| 422940 | Tobacco & tobacco product whse | 1 792 803 | 553 076 | 83 394 | 469 682 | 1 211 287 | 24 763 | 3 677 |
| 42295 Paint, varnish, & supplies whse | 439 348 | 18 753 | 4 094 | 14 659 | 415 188 | 5 041 | 366 | |
| 422950 | Paint, varnish, & supplies whse | 439 348 | 18 753 | 4 094 | 14 659 | 415 188 | 5 041 | 366 |
| 4229501 | Paint, varnish, & supplies whse | 439 348 | 18 753 | 4 094 | 14 659 | 415 188 | 5 041 | 366 |
| 42299 Other miscellaneous nondurable goods whse | 3 990 689 | 161 880 | 16 245 | 145 635 | 3 803 628 | 17 097 | 8 084 | |
| 422990 | Other miscellaneous nondurable goods whse | 3 990 689 | 161 880 | 16 245 | 145 635 | 3 803 628 | 17 097 | 8 084 |
| 4229901 | Art goods whse | 1 182 362 | 38 253 | 5 759 | 32 494 | 1 137 285 | 6 740 | 84 |
| 4229902 | General merchandise (nondurable goods) whse | 1 498 263 | 23 865 | 4 823 | 19 042 | 1 467 786 | 2 451 | 4 161 |
| 4229903 | Textile bags, bagging, & burlap whse | 88 608 | 1 269 | 253 | 1 016 | 86 601 | 738 | — |
| 4229904 | Other nondurable goods whse | 1 221 456 | 98 493 | 5 410 | 93 083 | 1 111 956 | 7 168 | 3 839 |

See footnotes at end of table.

Table 3. End-of-Year Inventories for the United States: 1996—Con.

[Thousand dollars. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Total inventories | Subject to LIFO costing ¹ | | | Not subject to LIFO costing | Valuation method not reported ² | Amount reported subject to LIFO without associated reserve and value ³ |
|------------|---|-------------------|--------------------------------------|------------------|------------------|-----------------------------|--|---|
| | | | Total | LIFO reserve | LIFO value | | | |
| | Manufacturers' sales branches and sales offices | 39 467 315 | 7 070 409 | 1 564 168 | 5 506 241 | 30 231 269 | 1 211 114 | 954 523 |
| 421 | Wholesale trade, durable goods | 26 273 001 | 5 409 309 | 1 247 447 | 4 161 862 | 19 985 301 | 523 258 | 355 133 |
| 4211 | Motor vehicle & motor vehicle parts & supplies whsle | 5 894 354 | 1 669 007 | 532 990 | 1 136 017 | 3 999 217 | 123 933 | 102 197 |
| 42111 | Automobile & other motor vehicle whsle | 2 883 392 | 1 538 063 | 517 130 | 1 020 933 | 1 244 432 | 180 | 100 717 |
| 421110 | Automobile & other motor vehicle whsle | 2 883 392 | 1 538 063 | 517 130 | 1 020 933 | 1 244 432 | 180 | 100 717 |
| 4211101 | Automobile & motorcycle whsle | 2 196 413 | 1 436 262 | 489 371 | 946 891 | 663 749 | — | 96 402 |
| 4211102 | Bus & recreational vehicle whsle | D | D | D | D | D | D | D |
| 4211103 | Light truck & van (14,000 lb or less) whsle | 103 459 | 78 504 | 19 705 | 58 799 | 24 775 | 180 | — |
| 4211104 | Medium truck & tractor (14,001 lb to 26,000 lb) whsle | D | D | D | D | D | D | D |
| 4211105 | Heavy truck & tractor (over 26,000 lb) whsle | D | D | D | D | D | D | D |
| 42112 | Motor vehicle supplies & new parts whsle | 2 815 454 | 127 918 | 15 689 | 112 229 | 2 562 704 | 123 753 | 1 079 |
| 421120 | Motor vehicle supplies & new parts whsle | 2 815 454 | 127 918 | 15 689 | 112 229 | 2 562 704 | 123 753 | 1 079 |
| 4211201 | Motor vehicle supplies & new parts—warehouse distributors | 512 479 | 92 658 | 7 815 | 84 843 | 419 389 | 432 | — |
| 4211202 | Motor vehicle supplies & new parts—jobbers | 2 297 437 | 35 260 | 7 874 | 27 386 | 2 137 777 | 123 321 | 1 079 |
| 4211203 | Petroleum products marketing equipment whsle | 5 538 | — | — | — | 5 538 | — | — |
| 42113 | Tire & tube whsle | 195 508 | 3 026 | 171 | 2 855 | 192 081 | — | 401 |
| 421130 | Tire & tube whsle | 195 508 | 3 026 | 171 | 2 855 | 192 081 | — | 401 |
| 4212 | Furniture & home furnishings whsle | 727 049 | 177 366 | 43 675 | 133 691 | 471 621 | 74 298 | 3 764 |
| 42121 | Furniture whsle | 232 588 | 45 863 | 16 513 | 29 350 | 163 480 | 19 481 | 3 764 |
| 421210 | Furniture whsle | 232 588 | 45 863 | 16 513 | 29 350 | 163 480 | 19 481 | 3 764 |
| 4212101 | Household & lawn furniture whsle | 142 636 | 3 511 | 490 | 3 021 | 119 644 | 19 481 | — |
| 4212102 | Office & business furniture whsle | 89 952 | 42 352 | 16 023 | 26 329 | 43 836 | — | 3 764 |
| 42122 | Home furnishings whsle | 494 461 | 131 503 | 27 162 | 104 341 | 308 141 | 54 817 | — |
| 421220 | Home furnishings whsle | 494 461 | 131 503 | 27 162 | 104 341 | 308 141 | 54 817 | — |
| 4212201 | Household china, glassware, & crockery whsle | 113 060 | 86 660 | 21 047 | 65 613 | 26 400 | — | — |
| 4212202 | Linens, domestics, draperies, & curtains whsle | 133 549 | 26 021 | 5 239 | 20 782 | 107 528 | — | — |
| 4212203 | Floor coverings whsle | 165 967 | 18 822 | 876 | 17 946 | 92 328 | 54 817 | — |
| 4212204 | Other home furnishings whsle | 81 885 | — | — | — | 81 885 | — | — |
| 4213 | Lumber & other construction materials whsle | 1 129 218 | 132 568 | 27 035 | 105 533 | 975 246 | 12 171 | 9 233 |
| 42131 | Lumber, plywood, millwork, & wood panel whsle | 577 840 | 96 492 | 22 372 | 74 120 | 474 584 | 5 198 | 1 566 |
| 421310 | Lumber, plywood, millwork, & wood panel whsle | 577 840 | 96 492 | 22 372 | 74 120 | 474 584 | 5 198 | 1 566 |
| 4213101 | Lumber without yard whsle | 44 241 | 2 898 | 725 | 2 173 | 41 283 | 60 | — |
| 4213102 | Lumber with yard whsle | 193 666 | 25 489 | 3 718 | 21 771 | 163 510 | 4 160 | 507 |
| 4213103 | Plywood, veneer, millwork, & wood panel whsle | 339 933 | 68 105 | 17 929 | 50 176 | 269 791 | 978 | 1 059 |
| 42132 | Brick, stone, & related construction materials whsle | 315 377 | 11 004 | 2 095 | 8 909 | 302 100 | 2 269 | 4 |
| 421320 | Brick, stone, & related construction materials whsle | 315 377 | 11 004 | 2 095 | 8 909 | 302 100 | 2 269 | — |
| 4213201 | Brick, block, tile, clay/cement sewer pipe whsle | 175 800 | 1 131 | 359 | 772 | 174 669 | — | — |
| 4213202 | Sand, gravel, & stone whsle | 30 696 | 3 045 | 602 | 2 443 | 27 067 | 584 | — |
| 4213203 | Cement, lime, & related products whsle | 108 881 | 6 828 | 1 134 | 5 694 | 100 364 | 1 685 | 4 |
| 42133 | Roofing, siding, & insulation material whsle | 119 549 | 6 426 | 506 | 5 920 | 101 144 | 4 316 | 7 663 |
| 421330 | Roofing, siding, & insulation material whsle | 119 549 | 6 426 | 506 | 5 920 | 101 144 | 4 316 | 7 663 |
| 4213301 | Roofing, siding, & insulation material whsle | 119 549 | 6 426 | 506 | 5 920 | 101 144 | 4 316 | 7 663 |
| 42139 | Other construction materials whsle | 116 452 | 18 646 | 2 062 | 16 584 | 97 418 | 388 | — |
| 421390 | Other construction materials whsle | 116 452 | 18 646 | 2 062 | 16 584 | 97 418 | 388 | — |
| 4213901 | Flat glass & other construction glass whsle | 31 569 | 6 767 | 726 | 6 041 | 24 739 | 63 | — |
| 4213902 | Other construction materials whsle | 84 883 | 11 879 | 1 336 | 10 543 | 72 679 | 325 | — |
| 4214 | Professional & commercial equipment & supplies whsle | 6 208 920 | 272 595 | 88 423 | 184 172 | 5 837 739 | 13 437 | 85 149 |
| 42141 | Photographic equipment & supplies whsle | 300 597 | 119 588 | 60 018 | 59 570 | 181 009 | — | — |
| 421410 | Photographic equipment & supplies whsle | 300 597 | 119 588 | 60 018 | 59 570 | 181 009 | — | — |
| 42142 | Office equipment whsle | 396 474 | 1 763 | 218 | 1 545 | 394 711 | — | — |
| 421420 | Office equipment whsle | 396 474 | 1 763 | 218 | 1 545 | 394 711 | — | — |
| 42143 | Computer & computer peripheral equipment & software whsle | 3 902 435 | 6 709 | -1 047 | 7 756 | 3 895 726 | — | — |
| 421430 | Computer & computer peripheral equipment & software whsle | 3 902 435 | 6 709 | -1 047 | 7 756 | 3 895 726 | — | — |
| 4214301 | Computer & peripheral equipment whsle | 3 794 994 | 6 709 | -1 047 | 7 756 | 3 788 285 | — | — |
| 42143011 | Computers & peripheral equipment for resale | 2 686 568 | 6 709 | -1 047 | 7 756 | 2 679 859 | — | — |
| 42143012 | Computers & peripheral equipment for end use | 1 108 426 | — | — | — | 1 108 426 | — | — |
| 4214302 | Computer software (packaged) whsle | 107 441 | — | — | — | 107 441 | — | — |
| 42144 | Other commercial equipment whsle | 50 710 | 6 370 | 885 | 5 485 | 33 258 | 629 | 10 453 |
| 421440 | Other commercial equipment whsle | 50 710 | 6 370 | 885 | 5 485 | 33 258 | 629 | 10 453 |
| 4214401 | Restaurant & hotel equipment & supplies whsle | 31 401 | 6 090 | 802 | 5 288 | 14 229 | 629 | 10 453 |
| 4214402 | Store machines & equipment whsle | 19 309 | 280 | 83 | 197 | 19 029 | — | — |
| 42145 | Medical, dental, & hospital equipment & supplies whsle | 1 447 646 | 133 614 | 27 246 | 106 368 | 1 226 561 | 12 775 | 74 696 |
| 421450 | Medical, dental, & hospital equipment & supplies whsle | 1 447 646 | 133 614 | 27 246 | 106 368 | 1 226 561 | 12 775 | 74 696 |
| 4214501 | Surgical, medical, & hospital supplies whsle | 1 400 212 | 120 970 | 26 223 | 94 747 | 1 192 005 | 12 775 | 74 462 |
| 4214502 | Dental equipment & supplies whsle | 47 434 | 12 644 | 1 023 | 11 621 | 34 556 | — | 234 |
| 42146 | Ophthalmic goods whsle | 42 902 | 689 | 11 | 678 | 42 213 | — | — |
| 421460 | Ophthalmic goods whsle | 42 902 | 689 | 11 | 678 | 42 213 | — | — |
| 42149 | Other professional equipment & supplies whsle | 68 156 | 3 862 | 1 092 | 2 770 | 64 261 | 33 | — |
| 421490 | Other professional equipment & supplies whsle | 68 156 | 3 862 | 1 092 | 2 770 | 64 261 | 33 | — |
| 4214901 | Religious & school supplies whsle | 5 184 | 581 | 82 | 499 | 4 603 | — | — |
| 4214902 | Other professional equipment & supplies whsle | 62 972 | 3 281 | 1 010 | 2 271 | 59 658 | 33 | — |

See footnotes at end of table.

WHOLESALE TRADE—SUBJECT SERIES

Table 3. End-of-Year Inventories for the United States: 1996—Con.

[Thousand dollars. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Total inventories | Subject to LIFO costing ¹ | | | Not subject to LIFO costing | Valuation method not reported ² | Amount reported subject to LIFO without associated reserve and value ³ |
|---|---|-------------------|--------------------------------------|--------------|------------|-----------------------------|--|---|
| | | | Total | LIFO reserve | LIFO value | | | |
| Manufacturers' sales branches and sales offices—Con. | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | |
| 4215 | Metal & mineral (except petroleum) whsle..... | 2 485 392 | 713 682 | 212 703 | 500 979 | 1 721 959 | 30 768 | 18 983 |
| 42151 | Metal service centers & offices | 2 305 880 | 713 682 | 212 703 | 500 979 | 1 542 673 | 30 542 | 18 983 |
| 421510 | Metal service centers & offices | 2 305 880 | 713 682 | 212 703 | 500 979 | 1 542 673 | 30 542 | 18 983 |
| 4215101 | Ferrous metal service centers & sales offices..... | 1 487 008 | 491 249 | 173 107 | 318 142 | 962 985 | 26 344 | 6 430 |
| 42151011 | Ferrous metal service centers | 1 487 008 | 491 249 | 173 107 | 318 142 | 962 985 | 26 344 | 6 430 |
| 42151012 | Ferrous metal sales offices..... | — | — | — | — | — | — | — |
| 4215102 | Nonferrous metal service centers & sales offices..... | 818 872 | 222 433 | 39 596 | 182 837 | 579 688 | 4 198 | 12 553 |
| 42151021 | Nonferrous metal service centers | 818 872 | 222 433 | 39 596 | 182 837 | 579 688 | 4 198 | 12 553 |
| 42151022 | Nonferrous metal sales offices..... | — | — | — | — | — | — | — |
| 42152 | Coal & other mineral & ore whsle | 179 512 | — | — | — | 179 286 | 226 | — |
| 421520 | Coal & other mineral & ore whsle | 179 512 | — | — | — | 179 286 | 226 | — |
| 4215201 | Coal whsle | D | D | D | D | D | D | D |
| 4215202 | Other mineral & ore whsle | D | D | D | D | D | D | D |
| 4216 | Electrical goods whsle | 2 564 249 | 143 035 | 28 084 | 114 951 | 2 391 453 | 27 233 | 2 528 |
| 42161 | Electrical apparatus & equip, wiring supp, & const material whsle | 1 065 246 | 67 683 | 26 735 | 40 948 | 991 010 | 4 025 | 2 528 |
| 421610 | Electrical apparatus & equip, wiring supp, & const material whsle | 1 065 246 | 67 683 | 26 735 | 40 948 | 991 010 | 4 025 | 2 528 |
| 42162 | Electrical appliance, television & radio set whsle | 229 453 | 16 245 | 683 | 15 562 | 190 926 | 22 282 | — |
| 421620 | Electrical appliance, television & radio set whsle | 229 453 | 16 245 | 683 | 15 562 | 190 926 | 22 282 | — |
| 42169 | Other electronic parts & equipment whsle | 1 269 550 | 59 107 | 666 | 58 441 | 1 209 517 | 926 | — |
| 421690 | Other electronic parts & equipment whsle | 1 269 550 | 59 107 | 666 | 58 441 | 1 209 517 | 926 | — |
| 4216901 | Communications equipment & supplies whsle | 643 686 | — | — | — | 643 637 | 49 | — |
| 4216902 | Electronic parts (excluding communications equipment) whsle | 625 864 | 59 107 | 666 | 58 441 | 565 880 | 877 | — |
| 4217 | Hardware, & plumbing & heating equipment & supplies whsle | D | D | D | D | D | D | D |
| 42171 | Hardware whsle | 400 220 | 94 158 | 26 352 | 67 806 | 301 239 | 2 620 | 2 203 |
| 421710 | Hardware whsle | 400 220 | 94 158 | 26 352 | 67 806 | 301 239 | 2 620 | 2 203 |
| 42172 | Plumbing & heating equipment & supplies (hydronics) whsle | 285 521 | 56 408 | 7 885 | 48 523 | 227 213 | 1 900 | — |
| 421720 | Plumbing & heating equipment & supplies (hydronics) whsle | 285 521 | 56 408 | 7 885 | 48 523 | 227 213 | 1 900 | — |
| 42173 | Warm air heating & air-conditioning equipment & supplies whsle | 285 521 | 56 408 | 7 885 | 48 523 | 227 213 | 1 900 | — |
| 421730 | Warm air heating & air-conditioning equipment & supplies whsle | 302 260 | 158 397 | 54 791 | 103 606 | 142 956 | 907 | — |
| 42174 | Refrigeration equipment & supplies whsle | D | D | D | D | D | D | D |
| 421740 | Refrigeration equipment & supplies whsle | D | D | D | D | D | D | D |
| 4218 | Machinery, equipment, & supplies whsle | 5 425 245 | 1 967 164 | 221 976 | 1 745 188 | 3 098 668 | 228 707 | 130 706 |
| 42181 | Construction & mining (except petroleum) machinery & equip whsle | 1 965 177 | 1 047 480 | 80 892 | 966 588 | 709 728 | 162 466 | 45 503 |
| 421810 | Construction & mining (except petroleum) machinery & equip whsle | 1 965 177 | 1 047 480 | 80 892 | 966 588 | 709 728 | 162 466 | 45 503 |
| 42182 | Farm & garden machinery & equipment whsle | 499 592 | 108 159 | 8 544 | 99 615 | 362 657 | 28 776 | — |
| 421820 | Farm & garden machinery & equipment whsle | 499 592 | 108 159 | 8 544 | 99 615 | 362 657 | 28 776 | — |
| 4218201 | Farm machinery & equipment—farm dealers | D | D | D | D | D | D | D |
| 4218202 | Farm machinery & equipment—whsle distributors | D | D | D | D | D | D | D |
| 4218203 | Lawn & garden machinery & equipment whsle | 108 770 | 97 631 | 5 153 | 92 478 | 11 139 | — | — |
| 42183 | Industrial machinery & equipment whsle | 1 546 022 | 253 338 | 58 891 | 194 447 | 1 180 538 | 30 072 | 82 074 |
| 421830 | Industrial machinery & equipment whsle | 1 546 022 | 253 338 | 58 891 | 194 447 | 1 180 538 | 30 072 | 82 074 |
| 4218301 | Food-processing machinery & equipment whsle | 28 248 | 1 112 | 179 | 933 | 25 350 | 1 786 | — |
| 4218302 | Hydraulic & pneumatic (fluid-power) machinery & equipment whsle | 154 417 | 56 050 | 22 741 | 33 309 | 97 179 | 1 188 | — |
| 42183021 | Hydraulic & pneumatic pumps & motors whsle | 92 070 | 53 027 | 21 771 | 31 256 | 38 963 | 80 | — |
| 42183022 | Hydraulic & pneumatic parts, accessories, & supplies whsle | 62 347 | 3 023 | 970 | 2 053 | 58 216 | 1 108 | — |
| 4218303 | General-purpose industrial machinery & equipment whsle | 348 884 | 33 584 | 12 023 | 21 561 | 284 741 | 14 568 | 15 991 |
| 4218304 | Metalworking machinery & equipment whsle | 214 923 | 61 696 | 9 672 | 52 024 | 94 225 | 453 | 58 549 |
| 4218305 | Materials handling equipment whsle | 126 213 | 30 340 | 1 996 | 28 344 | 90 379 | 3 794 | 1 700 |
| 4218306 | Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle | 330 980 | 67 095 | 11 551 | 55 544 | 255 121 | 8 283 | 481 |
| 4218307 | Other industrial machinery & equipment whsle | 342 357 | 3 461 | 729 | 2 732 | 333 543 | — | 5 353 |
| 42184 | Industrial supplies whsle | 644 254 | 140 694 | 39 812 | 100 882 | 493 095 | 7 336 | 3 129 |
| 421840 | Industrial supplies whsle | 644 254 | 140 694 | 39 812 | 100 882 | 493 095 | 7 336 | 3 129 |
| 4218402 | Mechanical power transmission supplies whsle | 216 268 | 47 017 | 14 254 | 32 763 | 168 104 | 1 147 | — |
| 4218403 | Welding supplies whsle | 41 513 | 14 931 | 3 386 | 11 545 | 25 110 | 1 472 | — |
| 4218404 | Industrial containers & supplies whsle | 9 278 | 244 | 10 | 234 | 5 905 | — | 3 129 |
| 4218405 | Industrial valves & fittings (except fluid-power) whsle | 53 102 | 16 865 | 5 354 | 11 511 | 35 300 | 937 | — |
| 4218406 | Other industrial supplies whsle | 324 093 | 61 637 | 16 808 | 44 829 | 258 676 | 3 780 | — |
| 42185 | Service establishment equipment & supplies whsle | 89 856 | — | — | — | 89 799 | 57 | — |
| 421850 | Service establishment equipment & supplies whsle | 89 856 | — | — | — | 89 799 | 57 | — |
| 4218501 | Beauty & barber shop equipment & supplies whsle | D | D | D | D | D | D | D |
| 4218502 | Custodial, janitors' equipment & supplies whsle | 3 843 | — | — | — | 3 786 | 57 | — |
| 4218503 | Laundry & dry-cleaning equipment & supplies whsle | D | D | D | D | D | D | D |
| 4218504 | Other service establishment equipment & supplies whsle | D | D | D | D | D | D | D |
| 42186 | Transportation equipment & supplies (exc motor vehicle) whsle | 680 344 | 417 493 | 33 837 | 383 656 | 262 851 | — | — |
| 421860 | Transportation equipment & supplies (exc motor vehicle) whsle | 680 344 | 417 493 | 33 837 | 383 656 | 262 851 | — | — |
| 4218601 | Aircraft & aeronautical equipment & supplies whsle | 617 388 | 410 494 | 32 483 | 378 011 | 206 894 | — | — |
| 4218602 | Marine machinery, equipment, & supplies whsle | D | D | D | D | D | D | D |
| 4218603 | Other transportation equipment & supplies whsle | D | D | D | D | D | D | D |

See footnotes at end of table.

Table 3. End-of-Year Inventories for the United States: 1996—Con.

[Thousand dollars. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Total inventories | Subject to LIFO costing ¹ | | | Not subject to LIFO costing | Valuation method not reported ² | Amount reported subject to LIFO without associated reserve and value ³ |
|---|---|-------------------|--------------------------------------|----------------|------------------|-----------------------------|--|---|
| | | | Total | LIFO reserve | LIFO value | | | |
| Manufacturers' sales branches and sales offices—Con. | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | |
| 4219 | Miscellaneous durable goods whlse | D | D | D | D | D | D | D |
| 42191 | Sporting & recreational goods & supplies whlse | 211 454 | 14 681 | 108 | 14 573 | 194 513 | 2 260 | — |
| 421910 | Sporting & recreational goods & supplies whlse | 211 454 | 14 681 | 108 | 14 573 | 194 513 | 2 260 | — |
| 42192 | Toy & hobby goods & supplies whlse | D | D | D | D | D | D | D |
| 421920 | Toy & hobby goods & supplies whlse | D | D | D | D | D | D | D |
| 42194 | Jewelry/watch/silverware/precious stone, & precious metal whlse | 63 719 | 2 892 | 861 | 2 031 | 60 827 | — | — |
| 421940 | Jewelry/watch/silverware/precious stone, & precious metal whlse | 63 719 | 2 892 | 861 | 2 031 | 60 827 | — | — |
| 4219401 | Jewelry, watch, diamonds, precious stone, & silverware whlse | D | D | D | D | D | D | D |
| 4219402 | Precious metal (excluding ores) whlse | D | D | D | D | D | D | D |
| 42199 | Other miscellaneous durable goods whlse | 325 649 | 4 713 | 1 586 | 3 127 | 320 936 | — | — |
| 421990 | Other miscellaneous durable goods whlse | 325 649 | 4 713 | 1 586 | 3 127 | 320 936 | — | — |
| 4219901 | Musical instruments & supplies whlse | 17 435 | 1 318 | 279 | 1 039 | 16 117 | — | — |
| 4219903 | General merchandise (durable goods) whlse | D | D | D | D | D | D | D |
| 4219904 | Prerecorded media whlse | 284 308 | — | — | — | 284 308 | — | — |
| 42199042 | Compact discs/prerecorded audio tapes, & phonograph records whlse | D | D | D | D | D | D | D |
| 42199042 | Prerecorded video tapes whlse | D | D | D | D | D | D | D |
| 4219905 | Fire extinguishers & fire safety equipment whlse | D | D | D | D | D | D | D |
| 4219906 | Other durable goods whlse | 19 148 | — | — | — | 19 148 | — | — |
| 422 | Wholesale trade, nondurable goods | 13 194 314 | 1 661 100 | 316 721 | 1 344 379 | 10 245 968 | 687 856 | 599 390 |
| 4221 | Paper & paper product whlse | 633 637 | 104 093 | 20 345 | 83 748 | 514 698 | 10 146 | 4 700 |
| 42211 | Printing & writing paper whlse | 203 981 | 32 511 | 3 294 | 29 217 | 161 199 | 8 883 | 1 388 |
| 422110 | Printing & writing paper whlse | 203 981 | 32 511 | 3 294 | 29 217 | 161 199 | 8 883 | 1 388 |
| 42212 | Stationery & office supplies whlse | 251 732 | 12 171 | 3 211 | 8 960 | 239 561 | — | — |
| 422120 | Stationery & office supplies whlse | 251 732 | 12 171 | 3 211 | 8 960 | 239 561 | — | — |
| 42213 | Industrial & personal service paper whlse | 177 924 | 59 411 | 13 840 | 45 571 | 113 938 | 1 263 | 3 312 |
| 422130 | Industrial & personal service paper whlse | 177 924 | 59 411 | 13 840 | 45 571 | 113 938 | 1 263 | 3 312 |
| 4222 | Drugs, & druggists' sundries whlse | 2 517 364 | 63 867 | 5 887 | 57 980 | 1 883 759 | 8 | 569 730 |
| 42221 | Drugs, & druggists' sundries whlse | 2 517 364 | 63 867 | 5 887 | 57 980 | 1 883 759 | 8 | 569 730 |
| 422210 | Drugs, & druggists' sundries whlse | 2 517 364 | 63 867 | 5 887 | 57 980 | 1 883 759 | 8 | 569 730 |
| 4222102 | Specialty-line drug, pharmaceutical, cosmetic, & toiletries whlse | 2 517 364 | 63 867 | 5 887 | 57 980 | 1 883 759 | 8 | 569 730 |
| 4223 | Apparel, piece goods, & notions whlse | 1 465 168 | 207 588 | 25 003 | 182 585 | 970 872 | 285 563 | 1 145 |
| 42231 | Piece goods, notions, & other dry goods whlse | 166 724 | 12 574 | 3 744 | 8 830 | 153 220 | 930 | — |
| 422310 | Piece goods, notions, & other dry goods whlse | 166 724 | 12 574 | 3 744 | 8 830 | 153 220 | 930 | — |
| 4223102 | Piece goods—jobbers | 135 679 | 12 574 | 3 744 | 8 830 | 123 105 | — | — |
| 4223102 | Notions & other dry goods whlse | 31 045 | — | — | — | 30 115 | 930 | — |
| 42232 | Men's & boys' clothing & furnishings whlse | 745 747 | 152 570 | 17 573 | 134 997 | 347 759 | 244 273 | 1 145 |
| 422320 | Men's & boys' clothing & furnishings whlse | 745 747 | 152 570 | 17 573 | 134 997 | 347 759 | 244 273 | 1 145 |
| 42233 | Women's, children's, & infants' clothing & accessories whlse | 294 159 | 4 762 | 1 530 | 3 232 | 249 037 | 40 360 | — |
| 422330 | Women's, children's, & infants' clothing & accessories whlse | 294 159 | 4 762 | 1 530 | 3 232 | 249 037 | 40 360 | — |
| 42234 | Footwear whlse | 258 538 | 37 682 | 2 156 | 35 526 | 220 856 | — | — |
| 422340 | Footwear whlse | 258 538 | 37 682 | 2 156 | 35 526 | 220 856 | — | — |
| 4224 | Grocery & related products whlse | 2 165 631 | 214 427 | 24 760 | 189 667 | 1 895 496 | 52 951 | 2 757 |
| 42242 | Packaged frozen food whlse | 258 770 | 1 348 | 97 | 1 251 | 221 081 | 36 341 | — |
| 422420 | Packaged frozen food whlse | 258 770 | 1 348 | 97 | 1 251 | 221 081 | 36 341 | — |
| 42243 | Dairy products, (except dried or canned) whlse | 343 331 | 44 933 | 10 837 | 34 096 | 298 325 | — | 73 |
| 422430 | Dairy products, (except dried or canned) whlse | 343 331 | 44 933 | 10 837 | 34 096 | 298 325 | — | 73 |
| 4224302 | Dairy product (except raw milk) whlse | 343 331 | 44 933 | 10 837 | 34 096 | 298 325 | — | 73 |
| 42244 | Poultry & poultry product whlse | D | D | D | D | D | D | D |
| 422440 | Poultry & poultry product whlse | D | D | D | D | D | D | D |
| 4224402 | Poultry & poultry product (except live) whlse | D | D | D | D | D | D | D |
| 42245 | Confectionery whlse | 84 367 | 563 | 128 | 435 | 83 206 | 598 | — |
| 422450 | Confectionery whlse | 84 367 | 563 | 128 | 435 | 83 206 | 598 | — |
| 42246 | Fish & seafood whlse | 33 405 | — | — | — | 33 405 | — | — |
| 422460 | Fish & seafood whlse | 33 405 | — | — | — | 33 405 | — | — |
| 42247 | Meat & meat product whlse | 86 322 | 4 213 | 165 | 4 048 | 82 109 | — | — |
| 422470 | Meat & meat product whlse | 86 322 | 4 213 | 165 | 4 048 | 82 109 | — | — |
| 42249 | Other grocery & related products whlse | D | D | D | D | D | D | D |
| 422490 | Other grocery & related products whlse | D | D | D | D | D | D | D |
| 4224901 | Coffee, tea, & spice whlse | 61 694 | — | — | — | 59 004 | 2 644 | 46 |
| 4224902 | Bread & baked goods whlse | 214 642 | — | — | — | 209 698 | 4 944 | — |
| 4224903 | Soft drinks whlse | 403 133 | 26 515 | 3 449 | 23 066 | 369 088 | 4 892 | 2 638 |
| 4224904 | Canned goods whlse | 97 224 | 2 834 | 474 | 2 360 | 94 390 | — | — |
| 4224905 | Food & beverage basic materials whlse | 77 987 | 33 739 | 464 | 33 275 | 40 716 | 3 532 | D |
| 4224906 | Other grocery specialties whlse | D | D | D | D | D | D | D |
| 4226 | Chemical & allied products whlse | 1 911 816 | 267 669 | 30 534 | 237 135 | 1 551 818 | 88 727 | 3 602 |
| 42261 | Plastics materials & basic forms & shapes whlse | 575 413 | 96 044 | 14 022 | 82 022 | 390 719 | 85 237 | 3 413 |
| 422610 | Plastics materials & basic forms & shapes whlse | 575 413 | 96 044 | 14 022 | 82 022 | 390 719 | 85 237 | 3 413 |
| 42269 | Other chemical & allied products whlse | 1 336 403 | 171 625 | 16 512 | 155 113 | 1 161 099 | 3 490 | 189 |
| 422690 | Other chemical & allied products whlse | 1 336 403 | 171 625 | 16 512 | 155 113 | 1 161 099 | 3 490 | 189 |
| 4226901 | Industrial gases (except LP) whlse | 50 960 | 5 164 | 1 256 | 3 908 | 44 990 | 806 | — |
| 4226902 | Other chemical & allied products whlse | 1 285 443 | 166 461 | 15 256 | 151 205 | 1 116 109 | 2 684 | 189 |

See footnotes at end of table.

WHOLESALE TRADE—SUBJECT SERIES

Table 3. End-of-Year Inventories for the United States: 1996—Con.

[Thousand dollars. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Total inventories | Subject to LIFO costing ¹ | | | Not subject to LIFO costing | Valuation method not reported ² | Amount reported subject to LIFO without associated reserve and value ³ |
|---|--|-------------------|--------------------------------------|---------------|----------------|-----------------------------|--|---|
| | | | Total | LIFO reserve | LIFO value | | | |
| Manufacturers' sales branches and sales offices—Con. | | | | | | | | |
| 422 Wholesale trade, nondurable goods—Con. | | | | | | | | |
| 4227 Petroleum & petroleum products whsle | 2 527 355 | 572 249 | 166 471 | 405 778 | 1 707 744 | 247 355 | | 7 |
| 42271 Petroleum bulk stations & terminals | 2 205 866 | 432 184 | 125 775 | 306 409 | 1 540 005 | 233 670 | | 7 |
| 422710 Petroleum bulk stations & terminals | 2 205 866 | 432 184 | 125 775 | 306 409 | 1 540 005 | 233 670 | | 7 |
| 4227101 Petroleum bulk stations & terminals (except LP) | D | D | D | D | D | D | | D |
| 42271011 Petroleum bulk stations (except LP) | D | D | D | D | D | D | | D |
| 42271012 Petroleum bulk terminals (except LP) | D | D | D | D | D | D | | D |
| 4227102 Liquefied petroleum bulk stations & terminals | D | D | D | D | D | D | | D |
| 42272 Petroleum & petroleum prod whsle (exc bulk stations & terminals) | 321 489 | 140 065 | 40 696 | 99 369 | 167 739 | 13 685 | | — |
| 422720 Petroleum & petroleum prod whsle (exc bulk stations & terminals) | 321 489 | 140 065 | 40 696 | 99 369 | 167 739 | 13 685 | | — |
| 4228 Beer, wine, & distilled alcoholic beverage whsle | D | D | D | D | D | D | | D |
| 42281 Beer & ale whsle | D | D | D | D | D | D | | D |
| 422810 Beer & ale whsle | D | D | D | D | D | D | | D |
| 42282 Wine & distilled alcoholic beverage whsle | 206 955 | 9 641 | 1 583 | 8 058 | 182 411 | 435 | | 14 468 |
| 422820 Wine & distilled alcoholic beverage whsle | 206 955 | 9 641 | 1 583 | 8 058 | 182 411 | 435 | | 14 468 |
| 4228201 Wine & distilled alcoholic bev (licensed operation) whsle | 206 955 | 9 641 | 1 583 | 8 058 | 182 411 | 435 | | 14 468 |
| 4229 Miscellaneous nondurable goods whsle | D | D | D | D | D | D | | D |
| 42291 Farm supplies whsle | 846 883 | 8 144 | 1 978 | 6 166 | 837 015 | 1 665 | | 59 |
| 422910 Farm supplies whsle | 846 883 | 8 144 | 1 978 | 6 166 | 837 015 | 1 665 | | 59 |
| 4229101 Farm supplies—farm dealers | 307 739 | 6 194 | 652 | 5 542 | 299 880 | 1 665 | | — |
| 4229102 Farm supplies—whsle distributors | 539 144 | 1 950 | 1 326 | 624 | 537 135 | — | | 59 |
| 42292 Book, periodical, & newspaper whsle | 410 884 | 82 277 | 16 819 | 65 458 | 326 970 | 330 | | 1 307 |
| 422920 Book, periodical, & newspaper whsle | 410 884 | 82 277 | 16 819 | 65 458 | 326 970 | 330 | | 1 307 |
| 42293 Flower, nursery stock, & florists' supplies whsle | 13 541 | 1 105 | 114 | 991 | 12 436 | — | | — |
| 422930 Flower, nursery stock, & florists' supplies whsle | 13 541 | 1 105 | 114 | 991 | 12 436 | — | | — |
| 42294 Tobacco & tobacco product whsle | 47 682 | 16 758 | 2 421 | 14 337 | 30 924 | — | | — |
| 422940 Tobacco & tobacco product whsle | 47 682 | 16 758 | 2 421 | 14 337 | 30 924 | — | | — |
| 42295 Paint, varnish, & supplies whsle | 209 252 | 24 297 | 12 035 | 12 262 | 184 227 | 676 | | 52 |
| 422950 Paint, varnish, & supplies whsle | 209 252 | 24 297 | 12 035 | 12 262 | 184 227 | 676 | | 52 |
| 4229501 Paint, varnish, & supplies whsle | 209 252 | 24 297 | 12 035 | 12 262 | 184 227 | 676 | | 52 |
| 42299 Other miscellaneous nondurable goods whsle | D | D | D | D | D | D | | D |
| 422990 Other miscellaneous nondurable goods whsle | D | D | D | D | D | D | | D |
| 4229901 Art goods whsle | 31 984 | 3 481 | 348 | 3 133 | 28 503 | — | | — |
| 4229902 General merchandise (nondurable goods) whsle | 12 259 | — | — | — | 12 259 | — | | — |
| 4229903 Textile bags, bagging, & burlap whsle | 2 585 | — | — | — | 2 585 | — | | — |
| 4229904 Other nondurable goods whsle | D | D | D | D | D | D | | D |
| Agents, brokers, and commission merchants | | 579 825 | 21 014 | 4 018 | 16 996 | 549 009 | 9 787 | 15 |
| 421 Wholesale trade, durable goods | 433 137 | 17 298 | 3 595 | 13 703 | 407 046 | 8 778 | 15 | |
| 4211 Motor vehicle & motor vehicle parts & supplies whsle | 47 179 | 1 078 | 1 | 1 077 | 45 303 | 798 | | — |
| 42111 Automobile & other motor vehicle whsle | 22 706 | 55 | — | 55 | 22 639 | 12 | | — |
| 421110 Automobile & other motor vehicle whsle | 22 706 | 55 | — | 55 | 22 639 | 12 | | — |
| 4211101 Automobile & motorcycle whsle | 17 685 | — | — | — | 17 673 | 12 | | — |
| 4211102 Bus & recreational vehicle whsle | D | D | D | D | D | D | | D |
| 4211103 Light truck & van (14,000 lb or less) whsle | 709 | — | — | — | 709 | — | | — |
| 4211104 Medium truck & tractor (14,001 lb to 26,000 lb) whsle | D | D | D | D | D | D | | D |
| 4211105 Heavy truck & tractor (over 26,000 lb) whsle | D | D | D | D | D | D | | D |
| 42112 Motor vehicle supplies & new parts whsle | 23 671 | 1 023 | 1 | 1 022 | 21 867 | 781 | | — |
| 421120 Motor vehicle supplies & new parts whsle | 23 671 | 1 023 | 1 | 1 022 | 21 867 | 781 | | — |
| 4211201 Motor vehicle supplies & new parts—warehouse distributors | 13 029 | — | — | — | 13 029 | — | | — |
| 4211202 Motor vehicle supplies & new parts—jobbers | 9 889 | 1 023 | 1 | 1 022 | 8 150 | 716 | | — |
| 4211203 Petroleum products marketing equipment whsle | 753 | — | — | — | 688 | 65 | | — |
| 42113 Tire & tube whsle | 802 | — | — | — | 797 | 5 | | — |
| 421130 Tire & tube whsle | 802 | — | — | — | 797 | 5 | | — |
| 4212 Furniture & home furnishings whsle | 15 140 | 1 305 | 326 | 979 | 13 780 | 55 | | — |
| 42121 Furniture whsle | 7 544 | 4 | — | 4 | 7 514 | 26 | | — |
| 421210 Furniture whsle | 7 544 | 4 | — | 4 | 7 514 | 26 | | — |
| 4212101 Household & lawn furniture whsle | 4 067 | — | — | — | 4 067 | — | | — |
| 4212102 Office & business furniture whsle | 3 477 | 4 | — | 4 | 3 447 | 26 | | — |
| 42122 Home furnishings whsle | 7 596 | 1 301 | 326 | 975 | 6 266 | 29 | | — |
| 421220 Home furnishings whsle | 7 596 | 1 301 | 326 | 975 | 6 266 | 29 | | — |
| 4212201 Household china, glassware, & crockery whsle | 3 369 | — | — | — | 3 369 | — | | — |
| 4212202 Linens, domestics, draperies, & curtains whsle | 403 | — | — | — | 403 | — | | — |
| 4212203 Floor coverings whsle | 768 | 1 | — | — | 767 | — | | — |
| 4212204 Other home furnishings whsle | 3 056 | 1 300 | 326 | 974 | 1 727 | 29 | | — |
| 4213 Lumber & other construction materials whsle | 13 645 | 33 | 8 | 25 | 13 511 | 101 | | — |
| 42131 Lumber, plywood, millwork, & wood panel whsle | 11 178 | — | — | — | 11 078 | 100 | | — |
| 421310 Lumber, plywood, millwork, & wood panel whsle | 11 178 | — | — | — | 11 078 | 100 | | — |
| 4213101 Lumber without yard whsle | 445 | — | — | — | 445 | — | | — |
| 4213102 Lumber with yard whsle | 1 131 | — | — | — | 1 031 | 100 | | — |
| 4213103 Plywood, veneer, millwork, & wood panel whsle | 9 602 | — | — | — | 9 602 | — | | — |
| 42132 Brick, stone, & related construction materials whsle | 1 122 | 17 | 4 | 13 | 1 105 | — | | — |
| 421320 Brick, stone, & related construction materials whsle | 1 122 | 17 | 4 | 13 | 1 105 | — | | — |
| 4213201 Brick, block, tile, clay/cement sewer pipe whsle | 588 | 17 | 4 | 13 | 571 | — | | — |
| 4213202 Sand, gravel, & stone whsle | 4 | — | — | — | 4 | — | | — |
| 4213203 Cement, lime, & related products whsle | 530 | — | — | — | 530 | — | | — |
| 42133 Roofing, siding, & insulation material whsle | 744 | 1 | — | 1 | 743 | — | | — |
| 421330 Roofing, siding, & insulation material whsle | 744 | 1 | — | 1 | 743 | — | | — |
| 4213301 Roofing, siding, & insulation material whsle | 744 | 1 | — | 1 | 743 | — | | — |

See footnotes at end of table.

Table 3. End-of-Year Inventories for the United States: 1996—Con.

[Thousand dollars. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Total inventories | Subject to LIFO costing ¹ | | | Not subject to LIFO costing | Valuation method not reported ² | Amount reported subject to LIFO without associated reserve and value ³ |
|---|---|-------------------|--------------------------------------|--------------|------------|-----------------------------|--|---|
| | | | Total | LIFO reserve | LIFO value | | | |
| Agents, brokers, and commission merchants—Con. | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | |
| 4213 | Lumber & other construction materials whlse—Con. | | | | | | | |
| 42139 | Other construction materials whlse | 601 | 15 | 4 | 11 | 585 | 1 | — |
| 421390 | Other construction materials whlse | 601 | 15 | 4 | 11 | 585 | 1 | — |
| 4213901 | Flat glass & other construction glass whlse | 188 | 15 | 4 | 11 | 173 | — | — |
| 4213902 | Other construction materials whlse | 413 | — | — | — | 412 | 1 | — |
| 4214 | Professional & commercial equipment & supplies whlse..... | 40 727 | 418 | 46 | 372 | 40 073 | 236 | — |
| 42141 | Photographic equipment & supplies whlse | 618 | — | — | — | 614 | 4 | — |
| 421410 | Photographic equipment & supplies whlse | 618 | — | — | — | 614 | 4 | — |
| 42142 | Office equipment whlse | 4 555 | 6 | 2 | 4 | 4 549 | — | — |
| 421420 | Office equipment whlse | 4 555 | 6 | 2 | 4 | 4 549 | — | — |
| 42143 | Computer & computer peripheral equipment & software whlse | 16 117 | 25 | — | 25 | 16 080 | 12 | — |
| 421430 | Computer & computer peripheral equipment & software whlse | 16 117 | 25 | — | 25 | 16 080 | 12 | — |
| 4214301 | Computer & peripheral equipment whlse | 15 404 | 25 | — | 25 | 15 367 | 12 | — |
| 42143011 | Computers & peripheral equipment for resale | 13 537 | — | — | — | 13 525 | 12 | — |
| 42143012 | Computers & peripheral equipment for end use | 1 867 | 25 | — | 25 | 1 842 | — | — |
| 4214302 | Computer software (packaged) whlse | 713 | — | — | — | 713 | — | — |
| 42144 | Other commercial equipment whlse | 4 425 | — | — | — | 4 267 | 158 | — |
| 421440 | Other commercial equipment whlse | 4 425 | — | — | — | 4 267 | 158 | — |
| 4214401 | Restaurant & hotel equipment & supplies whlse | 2 804 | — | — | — | 2 646 | 158 | — |
| 4214402 | Store machines & equipment whlse | 1 621 | — | — | — | 1 621 | — | — |
| 42145 | Medical, dental, & hospital equipment & supplies whlse | 12 517 | 303 | 41 | 262 | 12 156 | 58 | — |
| 421450 | Medical, dental, & hospital equipment & supplies whlse | 12 517 | 303 | 41 | 262 | 12 156 | 58 | — |
| 4214501 | Surgical, medical, & hospital supplies whlse | 11 508 | 150 | 34 | 116 | 11 300 | 58 | — |
| 4214502 | Dental equipment & supplies whlse | 1 009 | 153 | 7 | 146 | 856 | — | — |
| 42146 | Ophthalmic goods whlse | 590 | 50 | — | 50 | 536 | 4 | — |
| 421460 | Ophthalmic goods whlse | 590 | 50 | — | 50 | 536 | 4 | — |
| 42149 | Other professional equipment & supplies whlse | 1 905 | 34 | 3 | 31 | 1 871 | — | — |
| 421490 | Other professional equipment & supplies whlse | 1 905 | 34 | 3 | 31 | 1 871 | — | — |
| 4214901 | Religious & school supplies whlse | 249 | 26 | 3 | 23 | 223 | — | — |
| 4214902 | Other professional equipment & supplies whlse | 1 656 | 8 | — | 8 | 1 648 | — | — |
| 4215 | Metal & mineral (except petroleum) whlse | 21 158 | 1 485 | 366 | 1 119 | 19 668 | 5 | — |
| 42151 | Metal service centers & offices | 13 965 | 737 | 179 | 558 | 13 223 | 5 | — |
| 421510 | Metal service centers & offices | 13 965 | 737 | 179 | 558 | 13 223 | 5 | — |
| 4215101 | Ferrous metal service centers & sales offices | 12 108 | 18 | 4 | 14 | 12 085 | 5 | — |
| 42151011 | Ferrous metal service centers | 12 108 | 18 | 4 | 14 | 12 085 | 5 | — |
| 42151012 | Ferrous metal sales offices | — | — | — | — | — | — | — |
| 4215102 | Nonferrous metal service centers & sales offices | 1 857 | 719 | 175 | 544 | 1 138 | — | — |
| 42151021 | Nonferrous metal service centers | 1 857 | 719 | 175 | 544 | 1 138 | — | — |
| 42151022 | Nonferrous metal sales offices | — | — | — | — | — | — | — |
| 42152 | Coal & other mineral & ore whlse | 7 193 | 748 | 187 | 561 | 6 445 | — | — |
| 421520 | Coal & other mineral & ore whlse | 7 193 | 748 | 187 | 561 | 6 445 | — | — |
| 4215201 | Coal whlse | D | D | D | D | D | D | D |
| 4215202 | Other mineral & ore whlse | D | D | D | D | D | D | D |
| 4216 | Electrical goods whlse | 45 220 | 1 712 | 7 | 1 705 | 41 463 | 2 035 | 10 |
| 42161 | Electrical apparatus & equip, wiring supp, & const material whlse | 19 422 | 758 | 5 | 753 | 17 274 | 1 380 | 10 |
| 421610 | Electrical apparatus & equip, wiring supp, & const material whlse | 19 422 | 758 | 5 | 753 | 17 274 | 1 380 | 10 |
| 42162 | Electrical appliance, television & radio set whlse | 8 467 | — | — | — | 8 467 | — | — |
| 421620 | Electrical appliance, television & radio set whlse | 8 467 | — | — | — | 8 467 | — | — |
| 42169 | Other electronic parts & equipment whlse | 17 331 | 954 | 2 | 952 | 15 722 | 655 | — |
| 421690 | Other electronic parts & equipment whlse | 17 331 | 954 | 2 | 952 | 15 722 | 655 | — |
| 4216901 | Communications equipment & supplies whlse | 5 689 | 832 | 1 | 831 | 4 426 | 431 | — |
| 4216902 | Electronic parts (excluding communications equipment) whlse | 11 642 | 122 | 1 | 121 | 11 296 | 224 | — |
| 4217 | Hardware, & plumbing & heating equipment & supplies whlse .. | D | D | D | D | D | D | D |
| 42171 | Hardware whlse | 13 207 | 213 | — | 213 | 11 613 | 1 381 | — |
| 421710 | Hardware whlse | 13 207 | 213 | — | 213 | 11 613 | 1 381 | — |
| 42172 | Plumbing & heating equipment & supplies (hydronics) whlse | 30 379 | 2 112 | 374 | 1 738 | 27 163 | 1 104 | — |
| 421720 | Plumbing & heating equipment & supplies (hydronics) whlse | 30 379 | 2 112 | 374 | 1 738 | 27 163 | 1 104 | — |
| 42173 | Warm air heating & air-conditioning equipment & supplies whlse | 30 379 | 2 112 | 374 | 1 738 | 27 163 | 1 104 | — |
| 421730 | Warm air heating & air-conditioning equipment & supplies whlse | 8 045 | 63 | 11 | 52 | 7 980 | 2 | — |
| 42174 | Refrigeration equipment & supplies whlse | 8 045 | 63 | 11 | 52 | 7 980 | 2 | — |
| 421740 | Refrigeration equipment & supplies whlse | D | D | D | D | D | D | D |

See footnotes at end of table.

WHOLESALE TRADE—SUBJECT SERIES

Table 3. End-of-Year Inventories for the United States: 1996—Con.

[Thousand dollars. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Total inventories | Subject to LIFO costing ¹ | | | Not subject to LIFO costing | Valuation method not reported ² | Amount reported subject to LIFO without associated reserve and value ³ |
|---|--|-------------------|--------------------------------------|--------------|------------|-----------------------------|--|---|
| | | | Total | LIFO reserve | LIFO value | | | |
| Agents, brokers, and commission merchants—Con. | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | |
| 4218 | Machinery, equipment, & supplies whse | 141 800 | 7 616 | 1 867 | 5 749 | 131 129 | 3 052 | 3 |
| 42181 | Construction & mining (except petroleum) machinery & equip whse | 10 454 | — | — | — | 10 454 | — | — |
| 421810 | Construction & mining (except petroleum) machinery & equip whse | 10 454 | — | — | — | 10 454 | — | — |
| 42182 | Farm & garden machinery & equipment whse | 17 297 | 780 | 270 | 510 | 16 514 | — | 3 |
| 421820 | Farm & garden machinery & equipment whse | 17 297 | 780 | 270 | 510 | 16 514 | — | 3 |
| 4218201 | Farm machinery & equipment—farm dealers | D | D | D | D | D | D | D |
| 4218202 | Farm machinery & equipment—whse distributors | D | D | D | D | D | D | D |
| 4218203 | Lawn & garden machinery & equipment whse | 5 162 | 770 | 270 | 500 | 4 392 | — | — |
| 42183 | Industrial machinery & equipment whse | 81 132 | 5 125 | 1 042 | 4 083 | 73 087 | 2 920 | — |
| 421830 | Industrial machinery & equipment whse | 81 132 | 5 125 | 1 042 | 4 083 | 73 087 | 2 920 | — |
| 4218301 | Food-processing machinery & equipment whse | 5 387 | — | — | — | 3 904 | 1 483 | — |
| 4218302 | Hydraulic & pneumatic (fluid-power) machinery & equipment whse | 7 983 | 889 | 160 | 729 | 7 094 | — | — |
| 42183021 | Hydraulic & pneumatic pumps & motors whse | 3 426 | 469 | 55 | 414 | 2 957 | — | — |
| 42183022 | Hydraulic & pneumatic parts, accessories, & supplies whse | 4 557 | 420 | 105 | 315 | 4 137 | — | — |
| 4218303 | General-purpose industrial machinery & equipment whse | 19 974 | 1 388 | 270 | 1 118 | 17 175 | 1 411 | — |
| 4218304 | Metalworking machinery & equipment whse | 10 994 | 326 | 61 | 265 | 10 668 | — | — |
| 4218305 | Materials handling equipment whse | 5 211 | 1 202 | 276 | 926 | 4 009 | — | — |
| 4218306 | Oilwell, oil refinery, & pipeline mach, equip., & supplies whse | 3 341 | 867 | 217 | 650 | 2 448 | 26 | — |
| 4218307 | Other industrial machinery & equipment whse | 28 242 | 453 | 58 | 395 | 27 789 | — | — |
| 42184 | Industrial supplies whse | 17 208 | 1 552 | 487 | 1 065 | 15 557 | 99 | — |
| 421840 | Industrial supplies whse | 17 208 | 1 552 | 487 | 1 065 | 15 557 | 99 | — |
| 4218401 | General-line industrial supplies whse | 1 688 | — | — | — | 1 678 | 10 | — |
| 4218402 | Mechanical power transmission supplies whse | 591 | 24 | 6 | 18 | 567 | — | — |
| 4218403 | Welding supplies whse | 154 | 15 | 4 | 11 | 139 | — | — |
| 4218404 | Industrial containers & supplies whse | 304 | — | — | — | 304 | — | — |
| 4218405 | Industrial valves & fittings (except fluid-power) whse | 6 563 | 1 051 | 308 | 743 | 5 512 | — | — |
| 4218406 | Other industrial supplies whse | 7 908 | 462 | 169 | 293 | 7 357 | 89 | — |
| 42185 | Service establishment equipment & supplies whse | 3 557 | 85 | 65 | 20 | 3 439 | 33 | — |
| 421850 | Service establishment equipment & supplies whse | 3 557 | 85 | 65 | 20 | 3 439 | 33 | — |
| 4218501 | Beauty & barber shop equipment & supplies whse | D | D | D | D | D | D | — |
| 4218502 | Custodial, janitors' equipment & supplies whse | 919 | 85 | 65 | 20 | 834 | — | — |
| 4218503 | Laundry & dry-cleaning equipment & supplies whse | 211 | — | — | — | 211 | — | — |
| 4218504 | Other service establishment equipment & supplies whse | D | D | D | D | D | D | — |
| 42186 | Transportation equipment & supplies (exc motor vehicle) whse | 12 152 | 74 | 3 | 71 | 12 078 | — | — |
| 421860 | Transportation equipment & supplies (exc motor vehicle) whse | 12 152 | 74 | 3 | 71 | 12 078 | — | — |
| 4218601 | Aircraft & aeronautical equipment & supplies whse | 11 427 | 64 | — | 64 | 11 363 | — | — |
| 4218602 | Marine machinery, equipment, & supplies whse | D | D | D | D | D | D | — |
| 4218603 | Other transportation equipment & supplies whse | D | D | D | D | D | D | — |
| 4219 | Miscellaneous durable goods whse | D | D | D | D | D | D | D |
| 42191 | Sporting & recreational goods & supplies whse | 30 078 | — | — | — | 30 072 | 6 | — |
| 421910 | Sporting & recreational goods & supplies whse | 30 078 | — | — | — | 30 072 | 6 | — |
| 42192 | Toy & hobby goods & supplies whse | D | D | D | D | D | D | D |
| 421920 | Toy & hobby goods & supplies whse | D | D | D | D | D | D | D |
| 42193 | Recyclable material whse | 3 287 | 1 062 | 563 | 499 | 2 223 | — | 2 |
| 421930 | Recyclable material whse | 3 287 | 1 062 | 563 | 499 | 2 223 | — | 2 |
| 4219301 | Iron & steel scrap processors & dealers | 1 266 | — | — | — | 1 266 | — | — |
| 42193011 | Iron & steel scrap processors (using power processing equipment) | 1 221 | — | — | — | 1 221 | — | — |
| 42193012 | Iron & steel scrap processors (not using power processing equip) | 45 | — | — | — | 45 | — | — |
| 4219302 | Recyclable paper & paperboard whse | 162 | 28 | — | 28 | 132 | — | 2 |
| 4219303 | Other recyclable material whse | 1 859 | 1 034 | 563 | 471 | 825 | — | — |
| 42194 | Jewelry/watch/silverware/precious stone, & precious metal whse | 10 225 | 77 | 19 | 58 | 10 145 | 3 | — |
| 421940 | Jewelry/watch/silverware/precious stone, & precious metal whse | 10 225 | 77 | 19 | 58 | 10 145 | 3 | — |
| 4219401 | Jewelry, watch, diamonds, precious stone, & silverware whse | D | D | D | D | D | D | D |
| 4219402 | Precious metal (excluding ores) whse | D | D | D | D | D | D | D |
| 42199 | Other miscellaneous durable goods whse | 4 924 | 94 | — | 94 | 4 830 | — | — |
| 421990 | Other miscellaneous durable goods whse | 4 924 | 94 | — | 94 | 4 830 | — | — |
| 4219901 | Musical instruments & supplies whse | 121 | — | — | — | 121 | — | — |
| 4219902 | Forest products (except lumber) whse | 179 | — | — | — | 179 | — | — |
| 4219903 | General merchandise (durable goods) whse | D | D | D | D | D | D | D |
| 4219904 | Prerecorded media whse | 511 | 19 | — | 19 | 492 | — | — |
| 42199041 | Compact discs/prerecorded audio tapes, & phonograph records whse | D | D | D | D | D | D | D |
| 42199042 | Prerecorded video tapes whse | D | D | D | D | D | D | D |
| 4219905 | Fire extinguishers & fire safety equipment whse | D | D | D | D | D | D | D |
| 4219906 | Other durable goods whse | 941 | 58 | — | 58 | 883 | — | — |

See footnotes at end of table.

Table 3. End-of-Year Inventories for the United States: 1996—Con.

[Thousand dollars. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Total inventories | Subject to LIFO costing ¹ | | | Not subject to LIFO costing | Valuation method not reported ² | Amount reported subject to LIFO without associated reserve and value ³ |
|---|--|-------------------|--------------------------------------|--------------|--------------|-----------------------------|--|---|
| | | | Total | LIFO reserve | LIFO value | | | |
| Agents, brokers, and commission merchants—Con. | | | | | | | | |
| 422 | Wholesale trade, nondurable goods | 146 688 | 3 716 | 423 | 3 293 | 141 963 | 1 009 | — |
| 4221 | Paper & paper product whse..... | 17 175 | 79 | — | 79 | 16 853 | 243 | — |
| 42211 | Printing & writing paper whse | 12 457 | — | — | — | 12 452 | 5 | — |
| 422110 | Printing & writing paper whse | 12 457 | — | — | — | 12 452 | 5 | — |
| 42212 | Stationery & office supplies whse | 1 950 | 36 | — | 36 | 1 676 | 238 | — |
| 422120 | Stationery & office supplies whse | 1 950 | 36 | — | 36 | 1 676 | 238 | — |
| 42213 | Industrial & personal service paper whse | 2 768 | 43 | — | 43 | 2 725 | — | — |
| 422130 | Industrial & personal service paper whse | 2 768 | 43 | — | 43 | 2 725 | — | — |
| 4222 | Drugs, & druggists' sundries whse | 5 047 | 5 | — | 5 | 5 042 | — | — |
| 42221 | Drugs, & druggists' sundries whse | 5 047 | 5 | — | 5 | 5 042 | — | — |
| 422210 | Drugs, & druggists' sundries whse | 5 047 | 5 | — | 5 | 5 042 | — | — |
| 4222102 | Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse | 5 047 | 5 | — | 5 | 5 042 | — | — |
| 42223 | Apparel, piece goods, & notions whse..... | 30 510 | 67 | 15 | 52 | 30 343 | 100 | — |
| 42231 | Piece goods, notions, & other dry goods whse | 9 009 | 66 | 15 | 51 | 8 943 | — | — |
| 422310 | Piece goods, notions, & other dry goods whse | 9 009 | 66 | 15 | 51 | 8 943 | — | — |
| 4223101 | Piece goods—jobbers | 8 494 | 66 | 15 | 51 | 8 428 | — | — |
| 4223102 | Notions & other dry goods whse | 515 | — | — | — | 515 | — | — |
| 42232 | Men's & boys' clothing & furnishings whse | 3 932 | — | — | — | 3 832 | 100 | — |
| 422320 | Men's & boys' clothing & furnishings whse | 3 932 | — | — | — | 3 832 | 100 | — |
| 42233 | Women's, children's, & infants' clothing & accessories whse | 6 423 | 1 | — | 1 | 6 422 | — | — |
| 422330 | Women's, children's, & infants' clothing & accessories whse | 6 423 | 1 | — | 1 | 6 422 | — | — |
| 42234 | Footwear whse..... | 11 146 | — | — | — | 11 146 | — | — |
| 422340 | Footwear whse..... | 11 146 | — | — | — | 11 146 | — | — |
| 4224 | Grocery & related products whse | 42 628 | 147 | 18 | 129 | 42 296 | 185 | — |
| 42241 | General-line grocery whse | 19 548 | — | — | — | 19 548 | — | — |
| 422410 | General-line grocery whse | 19 548 | — | — | — | 19 548 | — | — |
| 4224103 | Other general-line grocery whse | 19 548 | — | — | — | 19 548 | — | — |
| 42242 | Packaged frozen food whse | 2 632 | 2 | — | 2 | 2 630 | — | — |
| 422420 | Packaged frozen food whse | 2 632 | 2 | — | 2 | 2 630 | — | — |
| 42243 | Dairy products, (except dried or canned) whse | 700 | — | — | — | 698 | 2 | — |
| 422430 | Dairy products, (except dried or canned) whse | 700 | — | — | — | 698 | 2 | — |
| 4224301 | Raw milk whse | D | D | D | D | D | D | D |
| 4224302 | Dairy product (except raw milk) whse | D | D | D | D | D | D | D |
| 42244 | Poultry & poultry product whse | D | D | D | D | D | D | D |
| 422440 | Poultry & poultry product whse | D | D | D | D | D | D | D |
| 4224401 | Live poultry whse | D | D | D | D | D | D | D |
| 4224402 | Poultry & poultry product (except live) whse | D | D | D | D | D | D | D |
| 42245 | Confectionery whse..... | 731 | 1 | — | 1 | 730 | — | — |
| 422450 | Confectionery whse..... | 731 | 1 | — | 1 | 730 | — | — |
| 42246 | Fish & seafood whse..... | 472 | — | — | — | 472 | — | — |
| 422460 | Fish & seafood whse..... | 472 | — | — | — | 472 | — | — |
| 42247 | Meat & meat product whse | 2 917 | 63 | 2 | 61 | 2 839 | 15 | — |
| 422470 | Meat & meat product whse | 2 917 | 63 | 2 | 61 | 2 839 | 15 | — |
| 42248 | Fresh fruit & vegetable whse | 6 688 | — | — | — | 6 688 | — | — |
| 422480 | Fresh fruit & vegetable whse | 6 688 | — | — | — | 6 688 | — | — |
| 42249 | Other grocery & related products whse | D | D | D | D | D | D | D |
| 422490 | Other grocery & related products whse | D | D | D | D | D | D | D |
| 4224901 | Coffee, tea, & spice whse | 390 | 5 | — | 5 | 385 | — | — |
| 4224902 | Bread & baked goods whse | 309 | 3 | 1 | 2 | 294 | 12 | — |
| 4224903 | Soft drinks whse | 65 | — | — | — | 64 | 1 | — |
| 4224904 | Canned goods whse | 4 580 | 64 | 15 | 49 | 4 516 | — | — |
| 4224905 | Food & beverage basic materials whse | 190 | — | — | — | 35 | 155 | — |
| 4224906 | Other grocery specialties whse | D | D | D | D | D | D | D |
| 4225 | Farm-product raw material whse | 13 057 | 991 | 215 | 776 | 12 053 | 13 | — |
| 42251 | Grain & field bean whse | 1 739 | 879 | 200 | 679 | 860 | — | — |
| 422510 | Grain & field bean whse | 1 739 | 879 | 200 | 679 | 860 | — | — |
| 42252 | Livestock whse | 9 663 | 112 | 15 | 97 | 9 538 | 13 | — |
| 422520 | Livestock whse | 9 663 | 112 | 15 | 97 | 9 538 | 13 | — |
| 42259 | Other farm product raw material whse | 1 655 | — | — | — | 1 655 | — | — |
| 422590 | Other farm product raw material whse | 1 655 | — | — | — | 1 655 | — | — |
| 4225901 | Hides, skins, & pelts whse | 318 | — | — | — | 318 | — | — |
| 4225902 | Leaf tobacco whse | 118 | — | — | — | 118 | — | — |
| 4225903 | Wool, wool tops, & mohair whse | 1 055 | — | — | — | 1 055 | — | — |
| 4225904 | Cotton whse | 32 | — | — | — | 32 | — | — |
| 4225905 | Other farm-product raw material whse | 132 | — | — | — | 132 | — | — |
| 4226 | Chemical & allied products whse | 22 043 | 2 022 | 94 | 1 928 | 19 749 | 272 | — |
| 42261 | Plastics materials & basic forms & shapes whse | 3 978 | 511 | 103 | 408 | 3 325 | 142 | — |
| 422610 | Plastics materials & basic forms & shapes whse | 3 978 | 511 | 103 | 408 | 3 325 | 142 | — |
| 42269 | Other chemical & allied products whse | 18 065 | 1 511 | —9 | 1 520 | 16 424 | 130 | — |
| 422690 | Other chemical & allied products whse | 18 065 | 1 511 | —9 | 1 520 | 16 424 | 130 | — |
| 4226901 | Industrial gases (except LP) whse | 18 065 | 1 511 | —9 | 1 520 | 16 424 | 130 | — |
| 4226902 | Other chemical & allied products whse | 18 065 | 1 511 | —9 | 1 520 | 16 424 | 130 | — |

See footnotes at end of table.

WHOLESALE TRADE—SUBJECT SERIES

Table 3. End-of-Year Inventories for the United States: 1996—Con.

[Thousand dollars. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Total inventories | Subject to LIFO costing ¹ | | | Not subject to LIFO costing | Valuation method not reported ² | Amount reported subject to LIFO without associated reserve and value ³ |
|---|--|-------------------|--------------------------------------|--------------|------------|-----------------------------|--|---|
| | | | Total | LIFO reserve | LIFO value | | | |
| Agents, brokers, and commission merchants—Con. | | | | | | | | |
| 422 Wholesale trade, nondurable goods—Con. | | | | | | | | |
| 4227 Petroleum & petroleum products whsle | 1 191 | 91 | 80 | 11 | 1 100 | — | — | — |
| 42271 Petroleum bulk stations & terminals | 527 | 91 | 80 | 11 | 436 | — | — | — |
| 422710 Petroleum bulk stations & terminals | 527 | 91 | 80 | 11 | 436 | — | — | — |
| 4227101 Petroleum bulk stations & terminals (except LP) | D | D | D | D | D | D | D | D |
| 42271011 Petroleum bulk stations (except LP) | D | D | D | D | D | D | D | D |
| 42271012 Petroleum bulk terminals (except LP) | D | D | D | D | D | D | D | D |
| 4227102 Liquefied petroleum bulk stations & terminals | D | D | D | D | D | D | D | D |
| 42272 Petroleum & petroleum prod whsle (exc bulk stations & terminals) | 664 | — | — | — | 664 | — | — | — |
| 422720 Petroleum & petroleum prod whsle (exc bulk stations & terminals) | 664 | — | — | — | 664 | — | — | — |
| 4228 Beer, wine, & distilled alcoholic beverage whsle | D | D | D | D | D | D | D | D |
| 42281 Beer & ale whsle | D | D | D | D | D | D | D | D |
| 422810 Beer & ale whsle | D | D | D | D | D | D | D | D |
| 42282 Wine & distilled alcoholic beverage whsle | 1 446 | 17 | — | 17 | 1 429 | — | — | — |
| 422820 Wine & distilled alcoholic beverage whsle | 1 446 | 17 | — | 17 | 1 429 | — | — | — |
| 4228201 Wine & distilled alcoholic bev (licensed operation) whsle | 1 446 | 17 | — | 17 | 1 429 | — | — | — |
| 4229 Miscellaneous nondurable goods whsle | D | D | D | D | D | D | D | D |
| 42291 Farm supplies whsle | 1 523 | — | — | — | 1 523 | — | — | — |
| 422910 Farm supplies whsle | 1 523 | — | — | — | 1 523 | — | — | — |
| 4229102 Farm supplies—whsle distributors | 1 523 | — | — | — | 1 523 | — | — | — |
| 42292 Book, periodical, & newspaper whsle | 1 806 | — | — | — | 1 806 | — | — | — |
| 422920 Book, periodical, & newspaper whsle | 1 806 | — | — | — | 1 806 | — | — | — |
| 42293 Flower, nursery stock, & florists' supplies whsle | 1 153 | — | — | — | 1 031 | 122 | — | — |
| 422930 Flower, nursery stock, & florists' supplies whsle | 1 153 | — | — | — | 1 031 | 122 | — | — |
| 42294 Tobacco & tobacco product whsle | 616 | — | — | — | 616 | — | — | — |
| 422940 Tobacco & tobacco product whsle | 616 | — | — | — | 616 | — | — | — |
| 42295 Paint, varnish, & supplies whsle | 2 040 | 297 | 1 | 296 | 1 743 | — | — | — |
| 422950 Paint, varnish, & supplies whsle | 2 040 | 297 | 1 | 296 | 1 743 | — | — | — |
| 4229501 Paint, varnish, & supplies whsle | 2 040 | 297 | 1 | 296 | 1 743 | — | — | — |
| 42299 Other miscellaneous nondurable goods whsle | D | D | D | D | D | D | D | D |
| 422990 Other miscellaneous nondurable goods whsle | D | D | D | D | D | D | D | D |
| 4229901 Art goods whsle | 1 122 | — | — | — | 1 122 | — | — | — |
| 4229902 General merchandise (nondurable goods) whsle | 1 235 | — | — | — | 1 228 | 7 | — | — |
| 4229903 Textile bags, bagging, & burlap whsle | 38 | — | — | — | 38 | — | — | — |
| 4229904 Other nondurable goods whsle | D | D | D | D | D | D | D | D |

¹Includes only data reported by respondents who a) indicated amount of inventories subject to LIFO cost, and b) provided sufficient information to determine associated LIFO reserve and value figures.

²Includes data estimated for nonresponse and nonmail administrative records and data reported by respondents who reported total inventory figures without other information.

³Includes data reported by respondents who indicated their inventories were subject to LIFO cost but did not report associated LIFO reserve and value figures.

Table 4. End-of-Year Inventories for the United States: 1997

[Thousand dollars. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Total inventories | Subject to LIFO costing ¹ | | | Not subject to LIFO costing | Valuation method not reported ² | Amount reported subject to LIFO without associated reserve and value ³ |
|------------|---|---------------------|--------------------------------------|------------------|-------------------|-----------------------------|--|---|
| | | | Total | LIFO reserve | LIFO value | | | |
| | Wholesale trade | 1272 240 419 | 37 368 017 | 7 161 126 | 30 206 891 | 228 515 742 | 3 195 969 | 3 160 691 |
| 421 | Wholesale trade, durable goods | 173 780 143 | 22 877 710 | 4 881 381 | 17 996 329 | 147 639 396 | 2 007 276 | 1 255 761 |
| 4211 | Motor vehicle & motor vehicle parts & supplies whsle | 122 912 616 | 4 569 686 | 1 346 496 | 3 223 190 | 17 633 172 | 231 388 | 478 370 |
| 42111 | Automobile & other motor vehicle whsle | 11 354 906 | 3 282 039 | 1 099 908 | 2 182 131 | 7 511 217 | 183 477 | 378 123 |
| 421110 | Automobile & other motor vehicle whsle | 11 354 906 | 3 282 039 | 1 099 908 | 2 182 131 | 7 511 217 | 183 477 | 378 123 |
| 4211101 | Automobile & motorcycle whsle | 5 929 998 | 2 269 815 | 904 368 | 1 365 447 | 3 266 516 | 69 213 | 324 404 |
| 4211102 | Bus & recreational vehicle whsle | 330 134 | 9 272 | 1 771 | 7 501 | 300 727 | 19 432 | 703 |
| 4211103 | Light truck & van (14,000 lb or less) whsle | 693 992 | 293 820 | 55 275 | 238 545 | 364 411 | 6 482 | 29 279 |
| 4211104 | Medium truck & tractor (14,001 lb to 26,000 lb) whsle | 561 016 | 103 998 | 17 785 | 86 213 | 444 082 | 11 497 | 1 439 |
| 4211105 | Heavy truck & tractor (over 26,000 lb) whsle | 3 839 766 | 605 134 | 120 709 | 484 425 | 3 135 481 | 76 853 | 22 298 |
| 42112 | Motor vehicle supplies & new parts whsle | 19 596 993 | 1 158 850 | 242 223 | 916 627 | 8 338 061 | 34 815 | 65 267 |
| 421120 | Motor vehicle supplies & new parts whsle | 19 596 993 | 1 158 850 | 242 223 | 916 627 | 8 338 061 | 34 815 | 65 267 |
| 4211201 | Motor vehicle supplies & new parts—warehouse distributors | 3 782 062 | 580 298 | 77 772 | 502 526 | 3 160 858 | 17 773 | 23 133 |
| 4211202 | Motor vehicle supplies & new parts—jobbers | 5 674 111 | 563 883 | 160 672 | 403 211 | 5 053 204 | 15 184 | 41 840 |
| 4211203 | Petroleum products marketing equipment whsle | 140 820 | 14 669 | 3 779 | 10 890 | 123 999 | 1 858 | 294 |
| 42113 | Tire & tube whsle | 1 166 572 | 106 256 | 1 388 | 104 868 | 1 013 902 | 11 753 | 34 661 |
| 421130 | Tire & tube whsle | 1 166 572 | 106 256 | 1 388 | 104 868 | 1 013 902 | 11 753 | 34 661 |
| 42114 | Motor vehicle parts, (used) whsle | 794 145 | 22 541 | 2 977 | 19 564 | 769 992 | 1 343 | 319 |
| 421140 | Motor vehicle parts, (used) whsle | 794 145 | 22 541 | 2 977 | 19 564 | 769 992 | 1 343 | 319 |
| 4212 | Furniture & home furnishings whsle | 6 007 773 | 627 834 | 127 333 | 500 501 | 5 313 082 | 32 324 | 34 533 |
| 42121 | Furniture whsle | 1 866 930 | 125 845 | 33 568 | 92 277 | 1 726 918 | 7 028 | 7 139 |
| 421210 | Furniture whsle | 1 866 930 | 125 845 | 33 568 | 92 277 | 1 726 918 | 7 028 | 7 139 |
| 4212101 | Household & lawn furniture whsle | 995 971 | 58 483 | 12 667 | 45 816 | 935 762 | 1 443 | 283 |
| 4212102 | Office & business furniture whsle | 870 959 | 67 362 | 20 901 | 46 461 | 791 156 | 5 585 | 6 856 |
| 42122 | Home furnishings whsle | 4 140 843 | 501 989 | 93 765 | 408 224 | 3 586 164 | 25 296 | 27 394 |
| 421220 | Home furnishings whsle | 4 140 843 | 501 989 | 93 765 | 408 224 | 3 586 164 | 25 296 | 27 394 |
| 4212201 | Household china, glassware, & crockery whsle | 887 509 | 193 319 | 49 306 | 144 013 | 681 663 | 6 704 | 5 823 |
| 4212202 | Linens, domestics, draperies, & curtains whsle | 805 239 | 65 039 | 14 343 | 50 696 | 731 892 | 7 184 | 1 124 |
| 4212203 | Floor coverings whsle | 1 340 545 | 144 148 | 14 830 | 129 318 | 1 173 792 | 8 791 | 13 814 |
| 4212204 | Other home furnishings whsle | 1 107 550 | 99 483 | 15 286 | 84 197 | 998 817 | 2 617 | 6 633 |
| 4213 | Lumber & other construction materials whsle | 6 764 054 | 887 657 | 232 802 | 654 855 | 5 756 375 | 94 424 | 25 598 |
| 42131 | Lumber, plywood, millwork, & wood panel whsle | 4 600 369 | 767 053 | 217 886 | 549 167 | 3 757 325 | 65 522 | 10 469 |
| 421310 | Lumber, plywood, millwork, & wood panel whsle | 4 600 369 | 767 053 | 217 886 | 549 167 | 3 757 325 | 65 522 | 10 469 |
| 4213101 | Lumber without yard whsle | 636 263 | 49 572 | 17 680 | 31 892 | 582 807 | 1 956 | 1 928 |
| 4213102 | Lumber with yard whsle | 1 728 437 | 237 513 | 57 956 | 179 557 | 1 466 585 | 21 672 | 2 667 |
| 4213103 | Plywood, veneer, millwork, & wood panel whsle | 2 235 669 | 479 968 | 142 250 | 337 718 | 1 707 933 | 41 894 | 5 874 |
| 42132 | Brick, stone, & related construction materials whsle | 846 315 | 27 845 | 5 649 | 22 196 | 801 247 | 16 734 | 489 |
| 421320 | Brick, stone, & related construction materials whsle | 846 315 | 27 845 | 5 649 | 22 196 | 801 247 | 16 734 | 489 |
| 4213201 | Brick, block, tile, clay/cement sewer pipe whsle | 357 316 | 3 340 | 761 | 2 579 | 350 665 | 2 825 | 486 |
| 4213202 | Sand, gravel, & stone whsle | 212 072 | 6 983 | 2 368 | 4 615 | 198 876 | 6 213 | — |
| 4213203 | Cement, lime, & related products whsle | 276 927 | 17 522 | 2 520 | 15 002 | 251 706 | 7 696 | 3 |
| 42133 | Roofing, siding, & insulation material whsle | 651 224 | 42 983 | 3 312 | 39 671 | 586 553 | 7 048 | 14 640 |
| 421330 | Roofing, siding, & insulation material whsle | 651 224 | 42 983 | 3 312 | 39 671 | 586 553 | 7 048 | 14 640 |
| 4213301 | Roofing, siding, & insulation material whsle | 651 224 | 42 983 | 3 312 | 39 671 | 586 553 | 7 048 | 14 640 |
| 42139 | Other construction materials whsle | 666 146 | 49 776 | 5 955 | 43 821 | 611 250 | 5 120 | — |
| 421390 | Other construction materials whsle | 666 146 | 49 776 | 5 955 | 43 821 | 611 250 | 5 120 | — |
| 4213901 | Flat glass & other construction glass whsle | 134 854 | 20 880 | 2 245 | 18 635 | 113 779 | 195 | — |
| 4213902 | Other construction materials whsle | 531 292 | 28 896 | 3 710 | 25 186 | 497 471 | 4 925 | — |
| 4214 | Professional & commercial equipment & supplies whsle | 27 009 852 | 1 429 327 | 261 620 | 1 167 707 | 25 301 606 | 133 708 | 145 211 |
| 42141 | Photographic equipment & supplies whsle | 1 222 355 | 128 697 | 62 599 | 66 098 | 1 074 037 | 19 521 | 100 |
| 421410 | Photographic equipment & supplies whsle | 1 222 355 | 128 697 | 62 599 | 66 098 | 1 074 037 | 19 521 | 100 |
| 42142 | Office equipment whsle | 1' 702 445 | 22 338 | 3 171 | 19 167 | 2 672 902 | 5 960 | 1 245 |
| 421420 | Office equipment whsle | 1' 702 445 | 22 338 | 3 171 | 19 167 | 2 672 902 | 5 960 | 1 245 |
| 42143 | Computer & computer peripheral equipment & software whsle | 13 983 239 | 77 031 | 10 199 | 66 832 | 13 881 261 | 19 520 | 5 427 |
| 421430 | Computer & computer peripheral equipment & software whsle | 13 983 239 | 77 031 | 10 199 | 66 832 | 13 881 261 | 19 520 | 5 427 |
| 4214301 | Computer & peripheral equipment whsle | 13 428 595 | 54 580 | 7 838 | 46 742 | 13 351 412 | 17 243 | 5 360 |
| 42143011 | Computers & peripheral equipment for resale | 9 594 264 | 41 160 | 6 269 | 34 891 | 9 542 957 | 9 456 | 691 |
| 42143012 | Computers & peripheral equipment for end use | 3 834 331 | 13 420 | 1 569 | 11 851 | 3 808 455 | 7 787 | 4 669 |
| 4214302 | Computer software (packaged) whsle | 554 644 | 22 451 | 2 361 | 20 090 | 529 849 | 2 277 | 67 |
| 42144 | Other commercial equipment whsle | 1' 291 756 | 80 286 | 14 164 | 66 122 | 1 176 038 | 11 776 | 23 656 |
| 421440 | Other commercial equipment whsle | 1' 291 756 | 80 286 | 14 164 | 66 122 | 1 176 038 | 11 776 | 23 656 |
| 4214401 | Restaurant & hotel equipment & supplies whsle | 855 376 | 64 017 | 12 658 | 51 359 | 762 784 | 5 832 | 22 743 |
| 4214402 | Store machines & equipment whsle | 1'436 380 | 16 269 | 1 506 | 14 763 | 413 254 | 5 944 | 913 |
| 42145 | Medical, dental, & hospital equipment & supplies whsle | 5 749 898 | 819 599 | 101 861 | 717 738 | 4 767 653 | 49 737 | 112 909 |
| 421450 | Medical, dental, & hospital equipment & supplies whsle | 5 749 898 | 819 599 | 101 861 | 717 738 | 4 767 653 | 49 737 | 112 909 |
| 4214501 | Surgical, medical, & hospital supplies whsle | 5 232 071 | 747 854 | 86 821 | 661 033 | 4 356 035 | 37 672 | 90 510 |
| 4214502 | Dental equipment & supplies whsle | 517 827 | 71 745 | 15 040 | 56 705 | 411 618 | 12 065 | 22 399 |
| 42146 | Ophthalmic goods whsle | 828 689 | 43 459 | 3 313 | 40 146 | 772 208 | 11 900 | 1 122 |
| 421460 | Ophthalmic goods whsle | 828 689 | 43 459 | 3 313 | 40 146 | 772 208 | 11 900 | 1 122 |
| 42149 | Other professional equipment & supplies whsle | 1 231 470 | 257 917 | 66 313 | 191 604 | 957 507 | 15 294 | 752 |
| 421490 | Other professional equipment & supplies whsle | 1 231 470 | 257 917 | 66 313 | 191 604 | 957 507 | 15 294 | 752 |
| 4214901 | Religious & school supplies whsle | 164 528 | 16 362 | 3 738 | 12 624 | 147 292 | 874 | 913 |
| 4214902 | Other professional equipment & supplies whsle | 1 066 942 | 241 555 | 62 575 | 178 980 | 810 215 | 14 420 | 752 |

See footnotes at end of table.

WHOLESALE TRADE—SUBJECT SERIES

Table 4. End-of-Year Inventories for the United States: 1997—Con.

[Thousand dollars. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Total inventories | Subject to LIFO costing ¹ | | | Not subject to LIFO costing | Valuation method not reported ² | Amount reported subject to LIFO without associated reserve and value ³ |
|--|--|-------------------|--------------------------------------|--------------|------------|-----------------------------|--|---|
| | | | Total | LIFO reserve | LIFO value | | | |
| Wholesale trade—Con. | | | | | | | | |
| 421 Wholesale trade, durable goods—Con. | | | | | | | | |
| 4215 Metal & mineral (except petroleum) whsle | 14 559 365 | 3 752 532 | 930 093 | 2 822 439 | 10 399 204 | 335 789 | 71 840 | |
| 42151 Metal service centers & offices | 13 925 957 | 3 734 832 | 928 161 | 2 806 671 | 9 788 917 | 330 368 | 71 840 | |
| 421510 Metal service centers & offices | 13 925 957 | 3 734 832 | 928 161 | 2 806 671 | 9 788 917 | 330 368 | 71 840 | |
| 4215101 Ferrous metal service centers & sales offices | 10 921 109 | 2 992 338 | 787 346 | 2 204 992 | 7 559 339 | 300 548 | 68 884 | |
| 42151011 Ferrous metal service centers | 10 921 109 | 2 992 338 | 787 346 | 2 204 992 | 7 559 339 | 300 548 | 68 884 | |
| 42151012 Ferrous metal sales offices | — | — | — | — | — | — | — | — |
| 4215102 Nonferrous metal service centers & sales offices | 3 004 848 | 742 494 | 140 815 | 601 679 | 2 229 578 | 29 820 | 2 956 | |
| 42151021 Nonferrous metal service centers | 3 004 848 | 742 494 | 140 815 | 601 679 | 2 229 578 | 29 820 | 2 956 | |
| 42151022 Nonferrous metal sales offices | — | — | — | — | — | — | — | — |
| 42152 Coal & other mineral & ore whsle | 633 408 | 17 700 | 1 932 | 15 768 | 610 287 | 5 421 | — | |
| 421520 Coal & other mineral & ore whsle | 633 408 | 17 700 | 1 932 | 15 768 | 610 287 | 5 421 | — | |
| 4215201 Coal whsle | 252 383 | 4 930 | 255 | 4 675 | 242 510 | 4 943 | — | |
| 4215202 Other mineral & ore whsle | 381 025 | 12 770 | 1 677 | 11 093 | 367 777 | 478 | — | |
| 4216 Electrical goods whsle | 21 462 916 | 1 374 348 | 259 566 | 1 114 782 | 19 889 641 | 172 557 | 26 370 | |
| 42161 Electrical apparatus & equip, wiring supp, & const material whsle | 6 029 976 | 971 214 | 215 107 | 756 107 | 4 982 963 | 53 581 | 22 218 | |
| 421610 Electrical apparatus & equip, wiring supp, & const material whsle | 6 029 976 | 971 214 | 215 107 | 756 107 | 4 982 963 | 53 581 | 22 218 | |
| 42162 Electrical appliance, television & radio set whsle | 4 265 594 | 109 474 | 13 166 | 96 308 | 4 120 123 | 32 927 | 3 070 | |
| 421620 Electrical appliance, television & radio set whsle | 4 265 594 | 109 474 | 13 166 | 96 308 | 4 120 123 | 32 927 | 3 070 | |
| 42169 Other electronic parts & equipment whsle | 11 167 346 | 293 660 | 31 293 | 262 367 | 10 786 555 | 86 049 | 1 082 | |
| 421690 Other electronic parts & equipment whsle | 11 167 346 | 293 660 | 31 293 | 262 367 | 10 786 555 | 86 049 | 1 082 | |
| 4216901 Communications equipment & supplies whsle | 4 129 201 | 109 725 | 16 247 | 93 478 | 4 004 354 | 14 891 | 231 | |
| 4216902 Electronic parts (excluding communications equipment) whsle | 7 038 145 | 183 935 | 15 046 | 168 889 | 6 782 201 | 71 158 | 851 | |
| 4217 Hardware, & plumbing & heating equipment & supplies whsle | 10 370 210 | 1 505 375 | 294 432 | 1 210 943 | 8 615 905 | 175 759 | 73 171 | |
| 42171 Hardware whsle | 5 298 245 | 730 198 | 134 088 | 596 110 | 4 440 929 | 93 608 | 33 510 | |
| 42172 Plumbing & heating equipment & supplies (hydronics) whsle | 5 298 245 | 730 198 | 134 088 | 596 110 | 4 440 929 | 93 608 | 33 510 | |
| 421720 Plumbing & heating equipment & supplies (hydronics) whsle | 1 964 641 | 212 711 | 39 315 | 173 396 | 1 717 993 | 22 665 | 11 272 | |
| 42173 Warm air heating & air-conditioning equipment & supplies whsle | 1 964 641 | 212 711 | 39 315 | 173 396 | 1 717 993 | 22 665 | 11 272 | |
| 421730 Warm air heating & air-conditioning equipment & supplies whsle | 2 498 546 | 494 927 | 109 215 | 385 712 | 1 934 838 | 45 984 | 22 797 | |
| 42174 Refrigeration equipment & supplies whsle | 608 778 | 67 539 | 11 814 | 55 725 | 522 145 | 13 502 | 5 592 | |
| 421740 Refrigeration equipment & supplies whsle | 608 778 | 67 539 | 11 814 | 55 725 | 522 145 | 13 502 | 5 592 | |
| 4218 Machinery, equipment, & supplies whsle | 46 905 904 | 7 607 192 | 1 218 329 | 6 388 863 | 38 229 974 | 713 647 | 355 091 | |
| 42181 Construction & mining (except petroleum) machinery & equip whsle | 12 140 651 | 3 167 773 | 424 785 | 2 742 988 | 8 517 973 | 330 624 | 124 281 | |
| 421810 Construction & mining (except petroleum) machinery & equip whsle | 12 140 651 | 3 167 773 | 424 785 | 2 742 988 | 8 517 973 | 330 624 | 124 281 | |
| 42182 Farm & garden machinery & equipment whsle | 9 247 680 | 825 149 | 134 487 | 690 662 | 8 262 231 | 103 829 | 56 471 | |
| 421820 Farm & garden machinery & equipment whsle | 9 247 680 | 825 149 | 134 487 | 690 662 | 8 262 231 | 103 829 | 56 471 | |
| 4218201 Farm machinery & equipment—farm dealers | 6 994 668 | 487 399 | 84 334 | 403 065 | 6 378 673 | 89 034 | 39 562 | |
| 4218202 Farm machinery & equipment—whsle distributors | 1 517 644 | 113 720 | 24 299 | 89 421 | 1 386 134 | 11 810 | 5 980 | |
| 4218203 Lawn & garden machinery & equipment whsle | 735 368 | 224 030 | 25 854 | 198 176 | 497 424 | 2 985 | 10 929 | |
| 42183 Industrial machinery & equipment whsle | 14 863 422 | 1 957 552 | 370 094 | 1 587 458 | 12 664 538 | 152 039 | 89 293 | |
| 421830 Industrial machinery & equipment whsle | 14 863 422 | 1 957 552 | 370 094 | 1 587 458 | 12 664 538 | 152 039 | 89 293 | |
| 4218301 Food-processing machinery & equipment whsle | 482 438 | 34 101 | 12 362 | 21 739 | 443 021 | 2 591 | 2 725 | |
| 4218302 Hydraulic & pneumatic (fluid-power) machinery & equipment whsle | 1 412 054 | 217 953 | 55 946 | 162 007 | 1 169 103 | 19 562 | 5 436 | |
| 42183021 Hydraulic & pneumatic pumps & motors whsle | 506 332 | 97 841 | 27 212 | 70 629 | 400 854 | 5 488 | 2 149 | |
| 42183022 Hydraulic & pneumatic parts, accessories, & supplies whsle | 905 722 | 120 112 | 28 734 | 91 378 | 768 249 | 14 074 | 3 287 | |
| 4218303 General-purpose industrial machinery & equipment whsle | 4 203 829 | 699 329 | 115 408 | 583 921 | 3 401 967 | 65 704 | 36 829 | |
| 4218304 Metalworking machinery & equipment whsle | 2 366 943 | 261 018 | 44 722 | 216 296 | 2 073 249 | 20 967 | 11 709 | |
| 4218305 Materials handling equipment whsle | 1 883 410 | 292 209 | 44 037 | 248 172 | 1 569 182 | 15 700 | 6 319 | |
| 4218306 Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle | 1 356 139 | 259 541 | 73 967 | 185 574 | 1 081 460 | 12 118 | 3 020 | |
| 4218307 Other industrial machinery & equipment whsle | 3 158 609 | 193 401 | 23 652 | 169 749 | 2 926 556 | 15 397 | 23 255 | |
| 42184 Industrial supplies whsle | 5 420 791 | 834 267 | 192 304 | 641 963 | 4 457 152 | 51 176 | 78 196 | |
| 421840 Industrial supplies whsle | 5 420 791 | 834 267 | 192 304 | 641 963 | 4 457 152 | 51 176 | 78 196 | |
| 4218401 General-line industrial supplies whsle | 504 136 | 64 193 | 12 950 | 51 243 | 427 107 | 5 613 | 7 223 | |
| 4218402 Mechanical power transmission supplies whsle | 1 531 024 | 231 396 | 62 147 | 169 249 | 1 244 440 | 14 950 | 40 238 | |
| 4218403 Welding supplies whsle | 516 948 | 58 138 | 9 947 | 48 191 | 440 887 | 8 821 | 9 102 | |
| 4218404 Industrial containers & supplies whsle | 322 520 | 24 519 | 3 964 | 20 555 | 288 935 | 3 228 | 5 838 | |
| 4218405 Industrial valves & fittings (except fluid-power) whsle | 882 080 | 207 121 | 50 404 | 156 717 | 659 182 | 5 606 | 10 171 | |
| 4218406 Other industrial supplies whsle | 1 664 083 | 248 900 | 52 892 | 196 008 | 1 396 601 | 12 958 | 5 624 | |
| 42185 Service establishment equipment & supplies whsle | 1 385 236 | 75 899 | 12 705 | 63 194 | 1 290 656 | 12 178 | 6 503 | |
| 421850 Service establishment equipment & supplies whsle | 1 385 236 | 75 899 | 12 705 | 63 194 | 1 290 656 | 12 178 | 6 503 | |
| 4218501 Beauty & barber shop equipment & supplies whsle | 335 666 | 7 087 | 1 253 | 5 834 | 328 009 | 495 | 75 | |
| 4218502 Custodial, janitors' equipment & supplies whsle | 409 881 | 30 214 | 5 571 | 24 643 | 374 684 | 3 958 | 1 025 | |
| 4218503 Laundry & dry-cleaning equipment & supplies whsle | 175 557 | 11 113 | 2 197 | 8 916 | 160 136 | 3 756 | 552 | |
| 4218504 Other service establishment equipment & supplies whsle | 464 132 | 27 485 | 3 684 | 23 801 | 427 827 | 3 969 | 4 851 | |
| 42186 Transportation equipment & supplies (exc motor vehicle) whsle | 3 848 124 | 746 552 | 83 954 | 662 598 | 3 037 424 | 63 801 | 347 | |
| 421860 Transportation equipment & supplies (exc motor vehicle) whsle | 3 848 124 | 746 552 | 83 954 | 662 598 | 3 037 424 | 63 801 | 347 | |
| 4218601 Aircraft & aeronautical equipment & supplies whsle | 3 095 765 | 671 070 | 73 115 | 597 955 | 2 367 500 | 57 195 | — | |
| 4218602 Marine machinery, equipment, & supplies whsle | 464 489 | 47 313 | 7 349 | 39 964 | 411 773 | 5 056 | 347 | |
| 4218603 Other transportation equipment & supplies whsle | 287 870 | 28 169 | 3 490 | 24 679 | 256 151 | 1 550 | — | |

See footnotes at end of table.

Table 4. End-of-Year Inventories for the United States: 1997—Con.

[Thousand dollars. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Total inventories | Subject to LIFO costing ¹ | | | Not subject to LIFO costing | Valuation method not reported ² | Amount reported subject to LIFO without associated reserve and value ³ |
|---|--|-------------------|--------------------------------------|-------------------|-------------------|-----------------------------|--|---|
| | | | Total | LIFO reserve | LIFO value | | | |
| Wholesale trade—Con. | | | | | | | | |
| 421 Wholesale trade, durable goods—Con. | | | | | | | | |
| 4219 Miscellaneous durable goods whse | 17 787 453 | 1 123 759 | 210 710 | 913 049 | 16 500 437 | 117 680 | 45 577 | |
| 42191 Sporting & recreational goods & supplies whse | 3 445 812 | 282 431 | 46 086 | 236 345 | 3 119 290 | 38 887 | 5 204 | |
| 421910 Sporting & recreational goods & supplies whse | 3 445 812 | 282 431 | 46 086 | 236 345 | 3 119 290 | 38 887 | 5 204 | |
| 42192 Toy & hobby goods & supplies whse | 2 378 047 | 83 855 | 7 932 | 75 923 | 2 286 151 | 7 933 | 108 | |
| 421920 Toy & hobby goods & supplies whse | 2 378 047 | 83 855 | 7 932 | 75 923 | 2 286 151 | 7 933 | 108 | |
| 42193 Recyclable material whse | 2 099 709 | 210 478 | 67 911 | 142 567 | 1 871 248 | 17 099 | 884 | |
| 421930 Recyclable material whse | 2 099 709 | 210 478 | 67 911 | 142 567 | 1 871 248 | 17 099 | 884 | |
| 4219301 Iron & steel scrap processors & dealers | 1 055 403 | 135 228 | 49 860 | 85 368 | 908 174 | 11 135 | 866 | |
| 42193011 Iron & steel scrap processors (using power processing equipment) | 899 925 | 132 785 | 48 750 | 84 035 | 755 783 | 11 110 | 247 | |
| 42193012 Iron & steel scrap processors (not using power processing equip) | 155 478 | 2 443 | 1 110 | 1 333 | 152 391 | 25 | 619 | |
| 4219302 Recyclable paper & paperboard whse | 133 560 | 1 708 | 391 | 1 317 | 130 174 | 1 660 | 18 | |
| 4219303 Other recyclable material whse | 910 746 | 73 542 | 17 660 | 55 882 | 832 900 | 4 304 | — | |
| 42194 Jewelry/watch/silverware/precious stone, & precious metal whse | 5 475 085 | 378 570 | 61 944 | 316 626 | 5 046 457 | 29 421 | 20 637 | |
| 421940 Jewelry/watch/silverware/precious stone, & precious metal whse | 5 475 085 | 378 570 | 61 944 | 316 626 | 5 046 457 | 29 421 | 20 637 | |
| 4219401 Jewelry, watch, diamonds, precious stone, & silverware whse | 5 475 085 | 378 570 | 61 944 | 316 626 | 5 046 457 | 29 421 | 20 637 | |
| 4219402 Precious metal (excluding ores) whse | 4 749 183 | 124 159 | 19 113 | 105 046 | 4 581 944 | 24 794 | 18 286 | |
| 42199 Other miscellaneous durable goods whse | 4 388 800 | 168 425 | 26 837 | 141 588 | 4 177 291 | 24 340 | 18 744 | |
| 421990 Other miscellaneous durable goods whse | 4 388 800 | 168 425 | 26 837 | 141 588 | 4 177 291 | 24 340 | 18 744 | |
| 4219901 Musical instruments & supplies whse | 344 022 | 7 331 | 1 605 | 5 726 | 335 841 | — | 850 | |
| 4219902 Forest products (except lumber) whse | 465 668 | 22 156 | 786 | 21 370 | 441 410 | 1 954 | 148 | |
| 4219903 General merchandise (durable goods) whse | 1 048 329 | 84 471 | 16 319 | 68 152 | 953 732 | 9 126 | 1 000 | |
| 4219904 Prerecorded media whse | 1 847 403 | 26 692 | 1 822 | 24 870 | 1 795 612 | 8 353 | 16 746 | |
| 42199041 Compact discs/prerecorded audio tapes, & phonograph records whse | 1 294 830 | 15 316 | 1 764 | 13 552 | 1 262 281 | 488 | 16 745 | |
| 42199042 Prerecorded video tapes whse | 552 573 | 11 376 | 58 | 11 318 | 533 331 | 7 865 | 1 | |
| 4219905 Fire extinguishers & fire safety equipment whse | 87 714 | 9 289 | 785 | 8 504 | 75 018 | 3 407 | — | |
| 4219906 Other durable goods whse | 595 664 | 18 486 | 5 520 | 12 966 | 575 678 | 1 500 | | |
| 422 Wholesale trade, nondurable goods | '98 460 276 | 14 490 307 | 2 279 745 | 12 210 562 | 80 876 346 | 1 188 693 | 1 904 930 | |
| 4221 Paper & paper product whse | 5 803 877 | 1 181 792 | 133 467 | 1 048 325 | 4 499 420 | 111 849 | 10 816 | |
| 42211 Printing & writing paper whse | 1 502 976 | 404 721 | 70 005 | 334 716 | 1 025 505 | 71 076 | 1 674 | |
| 422110 Printing & writing paper whse | 1 502 976 | 404 721 | 70 005 | 334 716 | 1 025 505 | 71 076 | 1 674 | |
| 42212 Stationery & office supplies whse | 2 186 065 | 478 871 | 11 224 | 467 647 | 1 691 567 | 14 797 | 830 | |
| 422120 Stationery & office supplies whse | 2 186 065 | 478 871 | 11 224 | 467 647 | 1 691 567 | 14 797 | 830 | |
| 42213 Industrial & personal service paper whse | 2 114 836 | 298 200 | 52 238 | 245 962 | 1 782 348 | 25 976 | 8 312 | |
| 422130 Industrial & personal service paper whse | 2 114 836 | 298 200 | 52 238 | 245 962 | 1 782 348 | 25 976 | 8 312 | |
| 4222 Drugs, & druggists' sundries whse | 15 707 844 | 3 135 771 | 444 379 | 2 691 392 | 10 879 866 | 186 649 | 1 505 558 | |
| 42221 Drugs, & druggists' sundries whse | 15 707 844 | 3 135 771 | 444 379 | 2 691 392 | 10 879 866 | 186 649 | 1 505 558 | |
| 422210 Drugs, & druggists' sundries whse | 15 707 844 | 3 135 771 | 444 379 | 2 691 392 | 10 879 866 | 186 649 | 1 505 558 | |
| 4222101 General-line drugs whse | 9 838 713 | 2 859 225 | 422 936 | 2 436 289 | 6 110 241 | 18 645 | 850 602 | |
| 4222102 Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse | 5 869 131 | 276 546 | 21 443 | 255 103 | 4 769 625 | 168 004 | 654 956 | |
| 4223 Apparel, piece goods, & notions whse | 13 581 581 | 1 423 323 | 156 109 | 1 267 214 | 12 005 313 | 92 379 | 60 566 | |
| 42231 Piece goods, notions, & other dry goods whse | 2 231 275 | 105 077 | 19 036 | 86 041 | 2 101 169 | 22 157 | 2 872 | |
| 422310 Piece goods, notions, & other dry goods whse | 2 231 275 | 105 077 | 19 036 | 86 041 | 2 101 169 | 22 157 | 2 872 | |
| 4223101 Piece goods—jobbers | 1 837 541 | 75 050 | 14 394 | 60 656 | 1 743 763 | 15 865 | 2 863 | |
| 4223102 Notions & other dry goods whse | 393 734 | 30 027 | 4 642 | 25 385 | 357 406 | 6 292 | 9 | |
| 42232 Men's & boys' clothing & furnishings whse | 4 525 220 | 913 993 | 104 964 | 809 029 | 3 521 929 | 38 123 | 51 175 | |
| 422320 Men's & boys' clothing & furnishings whse | 4 525 220 | 913 993 | 104 964 | 809 029 | 3 521 929 | 38 123 | 51 175 | |
| 42233 Women's, children's, & infants' clothing & accessories whse | 4 184 804 | 110 557 | 22 432 | 88 125 | 4 044 641 | 23 087 | 6 519 | |
| 422330 Women's, children's, & infants' clothing & accessories whse | 4 184 804 | 110 557 | 22 432 | 88 125 | 4 044 641 | 23 087 | 6 519 | |
| 42234 Footwear whse | 2 640 282 | 293 696 | 9 677 | 284 019 | 2 337 574 | 9 012 | — | |
| 422340 Footwear whse | 2 640 282 | 293 696 | 9 677 | 284 019 | 2 337 574 | 9 012 | — | |
| 4224 Grocery & related products whse | 20 042 559 | 3 280 503 | 567 353 | 2 713 150 | 16 472 920 | 205 307 | 83 829 | |
| 42241 General-line grocery whse | 5 760 246 | 1 539 464 | 263 741 | 1 275 723 | 4 043 001 | 121 640 | 56 141 | |
| 422410 General-line grocery whse | 5 760 246 | 1 539 464 | 263 741 | 1 275 723 | 4 043 001 | 121 640 | 56 141 | |
| 4224101 General-line grocery whse, voluntary group | 958 773 | 402 688 | 121 982 | 280 706 | 533 242 | 795 | 22 048 | |
| 4224102 General-line grocery whse, retail cooperative | 945 354 | 164 763 | 18 119 | 146 644 | 778 685 | — | 1 906 | |
| 4224103 Other general-line grocery whse | 3 856 119 | 972 013 | 123 640 | 848 373 | 2 731 074 | 120 845 | 32 187 | |
| 42242 Packaged frozen food whse | 3 086 225 | 402 756 | 69 961 | 332 795 | 2 628 887 | 41 205 | 13 377 | |
| 422420 Packaged frozen food whse | 3 086 225 | 402 756 | 69 961 | 332 795 | 2 628 887 | 41 205 | 13 377 | |
| 42243 Dairy products, (except dried or canned) whse | 908 789 | 76 353 | 12 928 | 63 425 | 831 468 | 798 | 170 | |
| 422430 Dairy products, (except dried or canned) whse | 908 789 | 76 353 | 12 928 | 63 425 | 831 468 | 798 | 170 | |
| 4224301 Raw milk whse | 23 534 | 147 | 33 | 114 | 23 383 | 4 | — | |
| 4224302 Dairy product (except raw milk) whse | 885 255 | 76 206 | 12 895 | 63 311 | 808 085 | 794 | 170 | |
| 42244 Poultry & poultry product whse | 293 622 | 10 117 | 1 382 | 8 735 | 282 599 | 894 | 12 | |
| 422440 Poultry & poultry product whse | 293 622 | 10 117 | 1 382 | 8 735 | 282 599 | 894 | 12 | |
| 4224401 Live poultry whse | 2 169 | — | — | — | 2 169 | — | — | |
| 4224402 Poultry & poultry product (except live) whse | 291 453 | 10 117 | 1 382 | 8 735 | 280 430 | 894 | 12 | |
| 42245 Confectionery whse | 810 412 | 29 273 | 2 967 | 26 306 | 776 265 | 3 012 | 1 862 | |
| 422450 Confectionery whse | 810 412 | 29 273 | 2 967 | 26 306 | 776 265 | 3 012 | 1 862 | |
| 42246 Fish & seafood whse | 659 481 | 8 656 | 686 | 7 970 | 647 725 | 3 098 | 2 | |
| 422460 Fish & seafood whse | 659 481 | 8 656 | 686 | 7 970 | 647 725 | 3 098 | 2 | |
| 42247 Meat & meat product whse | 1 128 054 | 180 171 | 43 546 | 136 625 | 941 090 | 6 190 | 603 | |
| 422470 Meat & meat product whse | 1 128 054 | 180 171 | 43 546 | 136 625 | 941 090 | 6 190 | 603 | |

See footnotes at end of table.

Table 4. End-of-Year Inventories for the United States: 1997—Con.

[Thousand dollars. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Total inventories | Subject to LIFO costing ¹ | | | Not subject to LIFO costing | Valuation method not reported ² | Amount reported subject to LIFO without associated reserve and value ³ | | | | | |
|---|--|-------------------|--------------------------------------|--------------|------------|-----------------------------|--|---|--|--|--|--|--|
| | | | Total | LIFO reserve | LIFO value | | | | | | | | |
| Wholesale trade—Con. | | | | | | | | | | | | | |
| 422 Wholesale trade, nondurable goods—Con. | | | | | | | | | | | | | |
| 42244 | Grocery & related products whsle—Con. | | | | | | | | | | | | |
| 42248 | Fresh fruit & vegetable whsle | 648 741 | 9 121 | 1 302 | 7 819 | 636 994 | 1 999 | 627 | | | | | |
| 422480 | Fresh fruit & vegetable whsle | 648 741 | 9 121 | 1 302 | 7 819 | 636 994 | 1 999 | 627 | | | | | |
| 42249 | Other grocery & related products whsle | 6 746 989 | 1 024 592 | 170 840 | 853 752 | 5 684 891 | 26 471 | 11 035 | | | | | |
| 422490 | Other grocery & related products whsle | 6 746 989 | 1 024 592 | 170 840 | 853 752 | 5 684 891 | 26 471 | 11 035 | | | | | |
| 4224901 | Coffee, tea, & spice whsle | 691 110 | 44 539 | 17 357 | 27 182 | 641 496 | 2 681 | 2 394 | | | | | |
| 4224902 | Bread & baked goods whsle | 479 087 | 26 885 | 3 005 | 23 880 | 447 994 | 4 071 | 137 | | | | | |
| 4224903 | Soft drinks whsle | 799 386 | 49 116 | 6 472 | 42 644 | 743 680 | 3 193 | 3 397 | | | | | |
| 4224904 | Canned goods whsle | 1 025 866 | 28 122 | 6 888 | 21 234 | 989 161 | 8 438 | 145 | | | | | |
| 4224905 | Food & beverage basic materials whsle | 309 381 | 48 572 | 2 008 | 46 564 | 257 960 | 2 849 | — | | | | | |
| 4224906 | Other grocery specialties whsle | 3 442 159 | 827 358 | 135 110 | 692 248 | 2 604 600 | 5 239 | 4 962 | | | | | |
| 4225 | Farm-product raw material whsle | 9 689 572 | 351 474 | 47 441 | 304 033 | 9 267 945 | 56 989 | 13 164 | | | | | |
| 42251 | Grain & field bean whsle | 6 982 213 | 323 402 | 42 176 | 281 226 | 6 591 262 | 54 559 | 12 990 | | | | | |
| 422510 | Grain & field bean whsle | 6 982 213 | 323 402 | 42 176 | 281 226 | 6 591 262 | 54 559 | 12 990 | | | | | |
| 42252 | Livestock whsle | 264 903 | 499 | 86 | 413 | 262 536 | 1 694 | 174 | | | | | |
| 422520 | Livestock whsle | 264 903 | 499 | 86 | 413 | 262 536 | 1 694 | 174 | | | | | |
| 42259 | Other farm product raw material whsle | 2 442 456 | 27 573 | 5 179 | 22 394 | 2 414 147 | 736 | — | | | | | |
| 422590 | Other farm product raw material whsle | 2 442 456 | 27 573 | 5 179 | 22 394 | 2 414 147 | 736 | — | | | | | |
| 4225901 | Hides, skins, & pelts whsle | 120 784 | 50 | — | 50 | 120 734 | — | — | | | | | |
| 4225902 | Leaf tobacco whsle | 331 722 | 3 753 | 1 344 | 2 409 | 327 969 | — | — | | | | | |
| 4225903 | Wool, wool tops, & mohair whsle | 26 369 | 6 625 | 1 004 | 5 621 | 19 511 | 233 | — | | | | | |
| 4225904 | Cotton whsle | 1 616 882 | 14 034 | 2 531 | 11 503 | 1 602 848 | — | — | | | | | |
| 4225905 | Other farm-product raw material whsle | 346 699 | 3 111 | 300 | 2 811 | 343 085 | 503 | — | | | | | |
| 4226 | Chemical & allied products whsle | 6 425 438 | 839 364 | 137 436 | 701 928 | 5 418 210 | 78 439 | 89 425 | | | | | |
| 42261 | Plastics materials & basic forms & shapes whsle | 1 988 289 | 305 838 | 34 428 | 271 410 | 1 600 896 | 53 411 | 28 144 | | | | | |
| 422610 | Plastics materials & basic forms & shapes whsle | 1 988 289 | 305 838 | 34 428 | 271 410 | 1 600 896 | 53 411 | 28 144 | | | | | |
| 42269 | Other chemical & allied products whsle | 4 437 149 | 533 526 | 103 008 | 430 518 | 3 817 314 | 25 028 | 61 281 | | | | | |
| 422690 | Other chemical & allied products whsle | 4 437 149 | 533 526 | 103 008 | 430 518 | 3 817 314 | 25 028 | 61 281 | | | | | |
| 4226901 | Industrial gases (except LP) whsle | 181 052 | 13 490 | 2 697 | 10 793 | 165 592 | 801 | 1 169 | | | | | |
| 4226902 | Other chemical & allied products whsle | 4 256 097 | 520 036 | 100 311 | 419 725 | 3 651 722 | 24 227 | 60 112 | | | | | |
| 4227 | Petroleum & petroleum products whsle | 16 960 673 | 1 229 414 | 321 424 | 907 990 | 5 585 954 | 134 586 | 10 719 | | | | | |
| 42271 | Petroleum bulk stations & terminals | 15 393 771 | 931 253 | 257 303 | 673 950 | 4 326 456 | 125 573 | 10 489 | | | | | |
| 422710 | Petroleum bulk stations & terminals | 15 393 771 | 931 253 | 257 303 | 673 950 | 4 326 456 | 125 573 | 10 489 | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 15 120 276 | 926 292 | 256 448 | 669 844 | 4 059 363 | 124 132 | 10 489 | | | | | |
| 42271011 | Petroleum bulk stations (except LP) | 1 476 135 | 186 549 | 51 113 | 135 436 | 1 258 612 | 24 272 | 6 702 | | | | | |
| 42271012 | Petroleum bulk terminals (except LP) | 13 644 141 | 739 743 | 205 335 | 534 408 | 2 800 751 | 99 860 | 3 787 | | | | | |
| 4227102 | Liquefied petroleum bulk stations & terminals | 273 495 | 4 961 | 855 | 4 106 | 267 093 | 1 441 | — | | | | | |
| 42272 | Petroleum & petroleum prod whsle (exc bulk stations & terminals) | 1 566 902 | 298 161 | 64 121 | 234 040 | 1 259 498 | 9 013 | 230 | | | | | |
| 422720 | Petroleum & petroleum prod whsle (exc bulk stations & terminals) | 1 566 902 | 298 161 | 64 121 | 234 040 | 1 259 498 | 9 013 | 230 | | | | | |
| 4228 | Beer, wine, & distilled alcoholic beverage whsle | 5 262 443 | 1 531 857 | 264 720 | 1 267 137 | 3 585 843 | 57 773 | 86 970 | | | | | |
| 42281 | Beer & ale whsle | 1 719 966 | 402 070 | 60 118 | 341 952 | 1 274 788 | 25 479 | 17 629 | | | | | |
| 422810 | Beer & ale whsle | 1 719 966 | 402 070 | 60 118 | 341 952 | 1 274 788 | 25 479 | 17 629 | | | | | |
| 42282 | Wine & distilled alcoholic beverage whsle | 3 542 477 | 1 129 787 | 204 602 | 925 185 | 2 311 055 | 32 294 | 69 341 | | | | | |
| 422820 | Wine & distilled alcoholic beverage whsle | 3 542 477 | 1 129 787 | 204 602 | 925 185 | 2 311 055 | 32 294 | 69 341 | | | | | |
| 4228201 | Wine & distilled alcoholic bev (licensed operation) whsle | 3 527 673 | 1 129 787 | 204 602 | 925 185 | 2 296 251 | 32 294 | 69 341 | | | | | |
| 4228202 | Wine & distilled alcoholic beverage (state operated) whsle | 14 804 | — | — | — | 14 804 | — | — | | | | | |
| 4229 | Miscellaneous nondurable goods whsle | 14 986 289 | 1 516 809 | 207 416 | 1 309 393 | 13 160 875 | 264 722 | 43 883 | | | | | |
| 42291 | Farm supplies whsle | 4 400 820 | 215 342 | 20 943 | 194 399 | 4 164 128 | 19 306 | 2 044 | | | | | |
| 422910 | Farm supplies whsle | 4 400 820 | 215 342 | 20 943 | 194 399 | 4 164 128 | 19 306 | 2 044 | | | | | |
| 4229101 | Farm supplies—farm dealers | 1 328 728 | 17 826 | 2 247 | 15 579 | 1 303 499 | 5 555 | 1 848 | | | | | |
| 4229102 | Farm supplies—whsle distributors | 3 072 092 | 197 516 | 18 696 | 178 820 | 2 860 629 | 13 751 | 196 | | | | | |
| 42292 | Book, periodical, & newspaper whsle | 2 445 853 | 232 876 | 49 700 | 183 176 | 1 990 747 | 194 206 | 28 024 | | | | | |
| 422920 | Book, periodical, & newspaper whsle | 2 445 853 | 232 876 | 49 700 | 183 176 | 1 990 747 | 194 206 | 28 024 | | | | | |
| 42293 | Flower, nursery stock, & florists' supplies whsle | 714 977 | 14 318 | 1 975 | 12 343 | 692 426 | 8 233 | — | | | | | |
| 422930 | Flower, nursery stock, & florists' supplies whsle | 714 977 | 14 318 | 1 975 | 12 343 | 692 426 | 8 233 | — | | | | | |
| 42294 | Tobacco & tobacco product whsle | 2 112 620 | 768 918 | 93 676 | 675 242 | 1 317 692 | 20 749 | 5 261 | | | | | |
| 422940 | Tobacco & tobacco product whsle | 2 112 620 | 768 918 | 93 676 | 675 242 | 1 317 692 | 20 749 | 5 261 | | | | | |
| 42295 | Paint, varnish, & supplies whsle | 680 619 | 47 534 | 18 565 | 28 969 | 627 806 | 4 762 | 517 | | | | | |
| 422950 | Paint, varnish, & supplies whsle | 680 619 | 47 534 | 18 565 | 28 969 | 627 806 | 4 762 | 517 | | | | | |
| 4229501 | Paint, varnish, & supplies whsle | 680 619 | 47 534 | 18 565 | 28 969 | 627 806 | 4 762 | 517 | | | | | |
| 42299 | Other miscellaneous nondurable goods whsle | 4 631 400 | 237 821 | 22 557 | 215 264 | 4 368 076 | 17 466 | 8 037 | | | | | |
| 422990 | Other miscellaneous nondurable goods whsle | 4 631 400 | 237 821 | 22 557 | 215 264 | 4 368 076 | 17 466 | 8 037 | | | | | |
| 4229901 | Art goods whsle | 1 380 002 | 45 787 | 6 612 | 39 175 | 1 326 625 | 7 233 | 357 | | | | | |
| 4229902 | General merchandise (nondurable goods) whsle | 1 586 453 | 26 876 | 4 577 | 22 299 | 1 551 872 | 2 972 | 4 733 | | | | | |
| 4229903 | Textile bags, bagging, & burlap whsle | 111 979 | 1 425 | 282 | 1 143 | 109 887 | 667 | — | | | | | |
| 4229904 | Other nondurable goods whsle | 1 552 966 | 163 733 | 11 086 | 152 647 | 1 379 692 | 6 594 | 2 947 | | | | | |

See footnotes at end of table.

Table 4. End-of-Year Inventories for the United States: 1997—Con.

[Thousand dollars. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Total inventories | Subject to LIFO costing ¹ | | | Not subject to LIFO costing | Valuation method not reported ² | Amount reported subject to LIFO without associated reserve and value ³ |
|------------|---|----------------------|--------------------------------------|------------------|-------------------|-----------------------------|--|---|
| | | | Total | LIFO reserve | LIFO value | | | |
| | Merchant wholesalers..... | 1'230 839 579 | 29 226 350 | 5 425 063 | 23 801 287 | 196 743 614 | 2 618 044 | 2 251 571 |
| 421 | Wholesale trade, durable goods | 146 224 425 | 16 981 708 | 3 570 366 | 13 411 342 | 126 557 894 | 1 607 445 | 1 077 378 |
| 4211 | Motor vehicle & motor vehicle parts & supplies whsle | '17 086 156 | 2 933 470 | 776 034 | 2 157 436 | 13 449 676 | 229 064 | 473 946 |
| 42111 | Automobile & other motor vehicle whsle | 8 590 301 | 1 916 531 | 552 000 | 1 364 531 | 6 116 474 | 183 192 | 374 054 |
| 421110 | Automobile & other motor vehicle whsle | 8 590 301 | 1 916 531 | 552 000 | 1 364 531 | 6 116 474 | 183 192 | 374 054 |
| 4211101 | Automobile & motorcycle whsle | 3 981 633 | 1 078 820 | 402 176 | 676 644 | 2 509 174 | 69 185 | 324 404 |
| 4211102 | Bus & recreational vehicle whsle | D | D | D | D | D | D | D |
| 4211103 | Light truck & van (14,000 lb or less) whsle | 534 493 | 141 702 | 17 093 | 124 609 | 357 287 | 6 225 | 29 279 |
| 4211104 | Medium truck & tractor (14,001 lb to 26,000 lb) whsle | D | D | D | D | D | D | D |
| 4211105 | Heavy truck & tractor (over 26,000 lb) whsle | 3 262 391 | 590 091 | 115 402 | 474 689 | 2 577 218 | 76 853 | 18 229 |
| 42112 | Motor vehicle supplies & new parts whsle | '6 743 051 | 892 046 | 220 065 | 671 981 | 5 753 317 | 32 776 | 64 912 |
| 421120 | Motor vehicle supplies & new parts whsle | '6 743 051 | 892 046 | 220 065 | 671 981 | 5 753 317 | 32 776 | 64 912 |
| 4211201 | Motor vehicle supplies & new parts—warehouse distributors | '3 254 209 | 474 415 | 71 718 | 402 697 | 2 739 700 | 16 961 | 23 133 |
| 4211202 | Motor vehicle supplies & new parts—jobbers | 3 354 760 | 402 962 | 144 568 | 258 394 | 2 896 321 | 13 992 | 41 485 |
| 4211203 | Petroleum products marketing equipment whsle | 134 082 | 14 669 | 3 779 | 10 890 | 117 296 | 1 823 | 294 |
| 42113 | Tire & tube whsle | 958 659 | 102 352 | 992 | 101 360 | 809 893 | 11 753 | 34 661 |
| 421130 | Tire & tube whsle | 958 659 | 102 352 | 992 | 101 360 | 809 893 | 11 753 | 34 661 |
| 42114 | Motor vehicle parts, (used) whsle | 794 145 | 22 541 | 2 977 | 19 564 | 769 992 | 1 343 | 319 |
| 421140 | Motor vehicle parts, (used) whsle | 794 145 | 22 541 | 2 977 | 19 564 | 769 992 | 1 343 | 319 |
| 4212 | Furniture & home furnishings whsle | 5 138 286 | 349 132 | 71 535 | 277 597 | 4 727 526 | 32 268 | 29 360 |
| 42121 | Furniture whsle | 1 624 613 | 63 818 | 11 990 | 51 828 | 1 551 827 | 7 002 | 1 966 |
| 421210 | Furniture whsle | 1 624 613 | 63 818 | 11 990 | 51 828 | 1 551 827 | 7 002 | 1 966 |
| 4212101 | Household & lawn furniture whsle | 847 641 | 34 682 | 5 736 | 28 946 | 811 239 | 1 443 | 277 |
| 4212102 | Office & business furniture whsle | 776 972 | 29 136 | 6 254 | 22 882 | 740 588 | 5 559 | 1 689 |
| 42122 | Home furnishings whsle | 3 513 673 | 285 314 | 59 545 | 225 769 | 3 175 699 | 25 266 | 27 394 |
| 421220 | Home furnishings whsle | 3 513 673 | 285 314 | 59 545 | 225 769 | 3 175 699 | 25 266 | 27 394 |
| 4212201 | Household china, glassware, & crockery whsle | 765 646 | 99 389 | 28 647 | 70 742 | 653 730 | 6 704 | 5 823 |
| 4212202 | Linens, domestics, draperies, & curtains whsle | 622 187 | 16 474 | 3 569 | 12 905 | 597 405 | 7 184 | 1 124 |
| 4212203 | Floor coverings whsle | 1 147 472 | 70 868 | 12 269 | 58 599 | 1 053 999 | 8 791 | 13 814 |
| 4212204 | Other home furnishings whsle | 978 368 | 98 583 | 15 060 | 83 523 | 870 565 | 2 587 | 6 633 |
| 4213 | Lumber & other construction materials whsle | 5 555 412 | 720 764 | 203 520 | 517 244 | 4 735 884 | 89 300 | 9 464 |
| 42131 | Lumber, plywood, millwork, & wood panel whsle | 4 003 845 | 644 669 | 193 695 | 450 974 | 3 284 776 | 65 422 | 8 978 |
| 421310 | Lumber, plywood, millwork, & wood panel whsle | 4 003 845 | 644 669 | 193 695 | 450 974 | 3 284 776 | 65 422 | 8 978 |
| 4213101 | Lumber without yard whsle | 593 504 | 46 685 | 16 767 | 29 918 | 542 935 | 1 956 | 1 928 |
| 4213102 | Lumber with yard whsle | 1 522 629 | 190 302 | 52 706 | 137 596 | 1 308 611 | 21 572 | 2 144 |
| 4213103 | Plywood, veneer, millwork, & wood panel whsle | 1 887 712 | 407 682 | 124 222 | 283 460 | 1 433 230 | 41 894 | 4 906 |
| 42132 | Brick, stone, & related construction materials whsle | 523 468 | 14 358 | 3 318 | 11 040 | 492 791 | 15 833 | 486 |
| 421320 | Brick, stone, & related construction materials whsle | 523 468 | 14 358 | 3 318 | 11 040 | 492 791 | 15 833 | 486 |
| 4213201 | Brick, block, tile, clay/cement sewer pipe whsle | 173 928 | 2 169 | 384 | 1 785 | 168 448 | 2 285 | 486 |
| 4213202 | Sand, gravel, & stone whsle | 179 524 | 3 511 | 1 660 | 1 851 | 170 087 | 5 926 | — |
| 4213203 | Cement, lime, & related products whsle | 170 016 | 8 678 | 1 274 | 7 404 | 154 256 | 7 082 | — |
| 42133 | Roofing, siding, & insulation material whsle | 485 351 | 31 454 | 2 745 | 28 709 | 450 460 | 3 437 | — |
| 421330 | Roofing, siding, & insulation material whsle | 485 351 | 31 454 | 2 745 | 28 709 | 450 460 | 3 437 | — |
| 4213301 | Roofing, siding, & insulation material whsle | 485 351 | 31 454 | 2 745 | 28 709 | 450 460 | 3 437 | — |
| 42139 | Other construction materials whsle | 542 748 | 30 283 | 3 762 | 26 521 | 507 857 | 4 608 | — |
| 421390 | Other construction materials whsle | 542 748 | 30 283 | 3 762 | 26 521 | 507 857 | 4 608 | — |
| 4213901 | Flat glass & other construction glass whsle | 100 669 | 12 991 | 1 432 | 11 559 | 87 624 | 54 | — |
| 4213902 | Other construction materials whsle | 442 079 | 17 292 | 2 330 | 14 962 | 420 233 | 4 554 | — |
| 4214 | Professional & commercial equipment & supplies whsle | 20 505 089 | 1 181 922 | 179 385 | 1 002 537 | 19 168 687 | 106 683 | 47 797 |
| 42141 | Photographic equipment & supplies whsle | 920 883 | 29 928 | 4 857 | 25 071 | 887 072 | 3 783 | 100 |
| 421410 | Photographic equipment & supplies whsle | 920 883 | 29 928 | 4 857 | 25 071 | 887 072 | 3 783 | 100 |
| 42142 | Office equipment whsle | '2 289 966 | 20 762 | 2 953 | 17 809 | 2 261 999 | 5 960 | 1 245 |
| 421420 | Office equipment whsle | '2 289 966 | 20 762 | 2 953 | 17 809 | 2 261 999 | 5 960 | 1 245 |
| 42143 | Computer & computer peripheral equipment & software whsle | 10 113 861 | 72 301 | 11 760 | 60 541 | 10 016 691 | 19 446 | 5 423 |
| 421430 | Computer & computer peripheral equipment & software whsle | 10 113 861 | 72 301 | 11 760 | 60 541 | 10 016 691 | 19 446 | 5 423 |
| 4214301 | Computer & peripheral equipment whsle | 9 671 282 | 49 850 | 9 399 | 40 451 | 9 598 901 | 17 171 | 5 360 |
| 42143011 | Computers & peripheral equipment for resale | 6 837 354 | 36 462 | 7 831 | 28 631 | 6 790 758 | 9 443 | 691 |
| 42143012 | Computers & peripheral equipment for end use | 2 833 928 | 13 388 | 1 568 | 11 820 | 2 808 143 | 7 728 | 4 669 |
| 4214302 | Computer software (packaged) whsle | 442 579 | 22 451 | 2 361 | 20 090 | 417 790 | 2 275 | 63 |
| 42144 | Other commercial equipment whsle | '1 241 855 | 72 951 | 13 236 | 59 715 | 1 140 239 | 11 739 | 16 926 |
| 421440 | Other commercial equipment whsle | '1 241 855 | 72 951 | 13 236 | 59 715 | 1 140 239 | 11 739 | 16 926 |
| 4214401 | Restaurant & hotel equipment & supplies whsle | 824 178 | 56 877 | 11 770 | 45 107 | 745 478 | 5 810 | 16 013 |
| 4214402 | Store machines & equipment whsle | '417 677 | 16 074 | 1 466 | 14 608 | 394 761 | 5 929 | 913 |
| 42145 | Medical, dental, & hospital equipment & supplies whsle | 3 994 021 | 695 528 | 77 498 | 618 030 | 3 234 863 | 40 416 | 23 214 |
| 421450 | Medical, dental, & hospital equipment & supplies whsle | 3 994 021 | 695 528 | 77 498 | 618 030 | 3 234 863 | 40 416 | 23 214 |
| 4214501 | Surgical, medical, & hospital supplies whsle | 3 522 027 | 636 173 | 63 562 | 572 611 | 2 856 493 | 28 351 | 1 010 |
| 4214502 | Dental equipment & supplies whsle | 471 994 | 59 355 | 13 936 | 45 419 | 378 370 | 12 065 | 22 204 |
| 42146 | Ophthalmic goods whsle | 790 403 | 34 911 | 3 300 | 31 611 | 744 052 | 11 303 | 137 |
| 421460 | Ophthalmic goods whsle | 790 403 | 34 911 | 3 300 | 31 611 | 744 052 | 11 303 | 137 |
| 42149 | Other professional equipment & supplies whsle | 1 154 100 | 255 541 | 65 781 | 189 760 | 883 771 | 14 036 | 752 |
| 421490 | Other professional equipment & supplies whsle | 1 154 100 | 255 541 | 65 781 | 189 760 | 883 771 | 14 036 | 752 |
| 4214901 | Religious & school supplies whsle | 158 867 | 15 704 | 3 642 | 12 062 | 142 289 | 874 | 913 |
| 4214902 | Other professional equipment & supplies whsle | 995 233 | 239 837 | 62 139 | 177 698 | 741 482 | 13 162 | 752 |

See footnotes at end of table.

WHOLESALE TRADE—SUBJECT SERIES

Table 4. End-of-Year Inventories for the United States: 1997—Con.

[Thousand dollars. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Total inventories | Subject to LIFO costing ¹ | | | Not subject to LIFO costing | Valuation method not reported ² | Amount reported subject to LIFO without associated reserve and value ³ |
|--|--|-------------------|--------------------------------------|--------------|------------|-----------------------------|--|---|
| | | | Total | LIFO reserve | LIFO value | | | |
| Merchant wholesalers—Con. | | | | | | | | |
| 421 Wholesale trade, durable goods—Con. | | | | | | | | |
| 4215 Metal & mineral (except petroleum) whsle | 11 965 871 | 2 963 907 | 719 597 | 2 244 310 | 8 630 177 | 300 499 | 71 288 | |
| 42151 Metal service centers & offices | 11 513 551 | 2 947 187 | 717 896 | 2 229 291 | 8 199 998 | 295 078 | 71 288 | |
| 421510 Metal service centers & offices | 11 513 551 | 2 947 187 | 717 896 | 2 229 291 | 8 199 998 | 295 078 | 71 288 | |
| 4215101 Ferrous metal service centers & sales offices | 9 359 046 | 2 480 223 | 621 112 | 1 859 111 | 6 534 621 | 275 417 | 68 785 | |
| 42151011 Ferrous metal service centers | 9 359 046 | 2 480 223 | 621 112 | 1 859 111 | 6 534 621 | 275 417 | 68 785 | |
| 42151012 Ferrous metal sales offices | — | — | — | — | — | — | — | — |
| 4215102 Nonferrous metal service centers & sales offices | 2 154 505 | 466 964 | 96 784 | 370 180 | 1 665 377 | 19 661 | 2 503 | |
| 42151021 Nonferrous metal service centers | 2 154 505 | 466 964 | 96 784 | 370 180 | 1 665 377 | 19 661 | 2 503 | |
| 42151022 Nonferrous metal sales offices | — | — | — | — | — | — | — | — |
| 42152 Coal & other mineral & ore whsle | 452 320 | 16 720 | 1 701 | 15 019 | 430 179 | 5 421 | — | |
| 421520 Coal & other mineral & ore whsle | 452 320 | 16 720 | 1 701 | 15 019 | 430 179 | 5 421 | — | |
| 4215201 Coal whsle | 168 070 | 4 228 | 79 | 4 149 | 158 899 | 4 943 | — | |
| 4215202 Other mineral & ore whsle | 284 250 | 12 492 | 1 622 | 10 870 | 271 280 | 478 | — | |
| 4216 Electrical goods whsle | 18 711 743 | 1 214 018 | 228 457 | 985 561 | 17 330 390 | 145 158 | 22 177 | |
| 42161 Electrical apparatus & equip, wiring supp, & const material whsle | 4 873 800 | 902 524 | 189 422 | 713 102 | 3 902 522 | 50 729 | 18 025 | |
| 421610 Electrical apparatus & equip, wiring supp, & const material whsle | 4 873 800 | 902 524 | 189 422 | 713 102 | 3 902 522 | 50 729 | 18 025 | |
| 42162 Electrical appliance, television & radio set whsle | 4 023 015 | 86 312 | 12 680 | 73 632 | 3 924 631 | 9 002 | 3 070 | |
| 421620 Electrical appliance, television & radio set whsle | 4 023 015 | 86 312 | 12 680 | 73 632 | 3 924 631 | 9 002 | 3 070 | |
| 42169 Other electronic parts & equipment whsle | 9 814 928 | 225 182 | 26 355 | 198 827 | 9 503 237 | 85 427 | 1 082 | |
| 421690 Other electronic parts & equipment whsle | 9 814 928 | 225 182 | 26 355 | 198 827 | 9 503 237 | 85 427 | 1 082 | |
| 4216901 Communications equipment & supplies whsle | 3 439 839 | 108 823 | 16 246 | 92 577 | 3 316 516 | 14 269 | 231 | |
| 4216902 Electronic parts (excluding communications equipment) whsle | 6 375 089 | 116 359 | 10 109 | 106 250 | 6 186 721 | 71 158 | 851 | |
| 4217 Hardware, & plumbing & heating equipment & supplies whsle | 9 185 806 | 1 156 267 | 199 932 | 956 335 | 7 821 530 | 134 984 | 73 025 | |
| 42171 Hardware whsle | 4 826 428 | 630 804 | 110 521 | 520 283 | 4 074 823 | 87 291 | 33 510 | |
| 42172 Plumbing & heating equipment & supplies (hydronics) whsle | 4 826 428 | 630 804 | 110 521 | 520 283 | 4 074 823 | 87 291 | 33 510 | |
| 421720 Plumbing & heating equipment & supplies (hydronics) whsle | 1 625 338 | 124 543 | 25 298 | 99 245 | 1 476 126 | 13 415 | 11 254 | |
| 42173 Warm air heating & air-conditioning equipment & supplies whsle | 2 184 385 | 336 004 | 53 402 | 282 602 | 1 799 757 | 25 955 | 22 669 | |
| 421730 Warm air heating & air-conditioning equipment & supplies whsle | 2 184 385 | 336 004 | 53 402 | 282 602 | 1 799 757 | 25 955 | 22 669 | |
| 42174 Refrigeration equipment & supplies whsle | 549 655 | 64 916 | 10 711 | 54 205 | 470 824 | 8 323 | 5 592 | |
| 421740 Refrigeration equipment & supplies whsle | 549 655 | 64 916 | 10 711 | 54 205 | 470 824 | 8 323 | 5 592 | |
| 4218 Machinery, equipment, & supplies whsle | 41 093 543 | 5 363 252 | 984 162 | 4 379 090 | 34 970 235 | 455 310 | 304 746 | |
| 42181 Construction & mining (except petroleum) machinery & equip whsle | 10 081 466 | 2 060 355 | 354 502 | 1 705 853 | 7 771 949 | 148 515 | 100 647 | |
| 421810 Construction & mining (except petroleum) machinery & equip whsle | 10 081 466 | 2 060 355 | 354 502 | 1 705 853 | 7 771 949 | 148 515 | 100 647 | |
| 42182 Farm & garden machinery & equipment whsle | 8 733 732 | 682 804 | 121 565 | 561 239 | 7 890 633 | 103 829 | 56 466 | |
| 421820 Farm & garden machinery & equipment whsle | 8 733 732 | 682 804 | 121 565 | 561 239 | 7 890 633 | 103 829 | 56 466 | |
| 4218201 Farm machinery & equipment—farm dealers | 6 911 632 | 477 389 | 82 044 | 395 345 | 6 305 652 | 89 034 | 39 557 | |
| 4218202 Farm machinery & equipment—whsle distributors | 1 203 779 | 83 430 | 16 633 | 66 797 | 1 102 559 | 11 810 | 5 980 | |
| 4218203 Lawn & garden machinery & equipment whsle | 618 321 | 121 985 | 22 888 | 99 097 | 482 422 | 2 985 | 10 929 | |
| 42183 Industrial machinery & equipment whsle | 13 148 394 | 1 605 050 | 296 953 | 1 308 097 | 11 352 460 | 123 768 | 67 116 | |
| 421830 Industrial machinery & equipment whsle | 13 148 394 | 1 605 050 | 296 953 | 1 308 097 | 11 352 460 | 123 768 | 67 116 | |
| 4218301 Food-processing machinery & equipment whsle | 443 337 | 32 898 | 12 173 | 20 725 | 406 388 | 1 326 | 2 725 | |
| 4218302 Hydraulic & pneumatic (fluid-power) machinery & equipment whsle | 1 231 725 | 154 683 | 32 795 | 121 888 | 1 052 122 | 19 484 | 5 436 | |
| 42183021 Hydraulic & pneumatic pumps & motors whsle | 394 716 | 39 516 | 5 882 | 33 634 | 347 641 | 5 410 | 2 149 | |
| 42183022 Hydraulic & pneumatic parts, accessories, & supplies whsle | 837 009 | 115 167 | 26 913 | 88 254 | 704 481 | 14 074 | 3 287 | |
| 4218303 General-purpose industrial machinery & equipment whsle | 3 820 152 | 653 524 | 100 524 | 553 000 | 3 091 066 | 47 874 | 27 688 | |
| 4218304 Metalworking machinery & equipment whsle | 2 142 750 | 146 064 | 27 096 | 118 968 | 1 973 227 | 20 589 | 2 870 | |
| 4218305 Materials handling equipment whsle | 1 743 448 | 254 002 | 41 674 | 212 328 | 1 470 781 | 12 346 | 6 319 | |
| 4218306 Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle | 989 913 | 174 453 | 59 884 | 114 569 | 805 317 | 7 873 | 2 270 | |
| 4218307 Other industrial machinery & equipment whsle | 2 777 069 | 189 426 | 22 807 | 166 619 | 2 553 559 | 14 276 | 19 808 | |
| 42184 Industrial supplies whsle | 4 765 894 | 693 217 | 152 741 | 540 476 | 3 949 929 | 49 081 | 73 667 | |
| 421840 Industrial supplies whsle | 4 765 894 | 693 217 | 152 741 | 540 476 | 3 949 929 | 49 081 | 73 667 | |
| 4218401 General-line industrial supplies whsle | 502 312 | 64 193 | 12 950 | 51 243 | 425 292 | 5 604 | 7 223 | |
| 4218402 Mechanical power transmission supplies whsle | 1 320 877 | 184 928 | 47 303 | 137 625 | 1 081 978 | 13 733 | 40 238 | |
| 4218403 Welding supplies whsle | 475 267 | 44 589 | 6 576 | 38 013 | 413 500 | 8 614 | 8 564 | |
| 4218404 Industrial containers & supplies whsle | 312 268 | 24 242 | 3 957 | 20 285 | 282 078 | 3 228 | 2 720 | |
| 4218405 Industrial valves & fittings (except fluid-power) whsle | 820 778 | 188 430 | 44 551 | 143 879 | 616 571 | 5 606 | 10 171 | |
| 4218406 Other industrial supplies whsle | 1 334 392 | 186 835 | 37 404 | 149 431 | 1 130 510 | 12 296 | 4 751 | |
| 42185 Service establishment equipment & supplies whsle | 1 294 341 | 75 761 | 12 605 | 63 156 | 1 199 990 | 12 087 | 6 503 | |
| 421850 Service establishment equipment & supplies whsle | 1 294 341 | 75 761 | 12 605 | 63 156 | 1 199 990 | 12 087 | 6 503 | |
| 4218501 Beauty & barber shop equipment & supplies whsle | 328 061 | 7 087 | 1 253 | 5 834 | 320 424 | 475 | 75 | |
| 4218502 Custodial, janitors' equipment & supplies whsle | 403 819 | 30 076 | 5 471 | 24 605 | 368 831 | 3 887 | 1 025 | |
| 4218503 Laundry & dry-cleaning equipment & supplies whsle | D | D | D | D | D | D | D | |
| 4218504 Other service establishment equipment & supplies whsle | D | D | D | D | D | D | D | |
| 42186 Transportation equipment & supplies (exc motor vehicle) whsle | 3 069 716 | 246 065 | 45 796 | 200 269 | 2 805 274 | 18 030 | 347 | |
| 421860 Transportation equipment & supplies (exc motor vehicle) whsle | 3 069 716 | 246 065 | 45 796 | 200 269 | 2 805 274 | 18 030 | 347 | |
| 4218601 Aircraft & aeronautical equipment & supplies whsle | 2 377 201 | 178 297 | 36 360 | 141 937 | 2 187 480 | 11 424 | — | |
| 4218602 Marine machinery, equipment, & supplies whsle | 418 396 | 39 609 | 5 949 | 33 660 | 373 384 | 5 056 | 347 | |
| 4218603 Other transportation equipment & supplies whsle | 274 119 | 28 159 | 3 487 | 24 672 | 244 410 | 1 550 | — | |

See footnotes at end of table.

Table 4. End-of-Year Inventories for the United States: 1997—Con.

[Thousand dollars. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Total inventories | Subject to LIFO costing ¹ | | | Not subject to LIFO costing | Valuation method not reported ² | Amount reported subject to LIFO without associated reserve and value ³ |
|---|--|-------------------|--------------------------------------|-------------------|-------------------|-----------------------------|--|---|
| | | | Total | LIFO reserve | LIFO value | | | |
| Merchant wholesalers—Con. | | | | | | | | |
| 421 Wholesale trade, durable goods—Con. | | | | | | | | |
| 4219 Miscellaneous durable goods whse | 16 982 519 | 1 098 976 | 207 744 | 891 232 | 15 723 789 | 114 179 | | 45 575 |
| 42191 Sporting & recreational goods & supplies whse | 3 206 465 | 267 063 | 45 984 | 221 079 | 2 898 716 | 35 482 | | 5 204 |
| 421910 Sporting & recreational goods & supplies whse | 3 206 465 | 267 063 | 45 984 | 221 079 | 2 898 716 | 35 482 | | 5 204 |
| 42192 Toy & hobby goods & supplies whse | 2 218 405 | 83 554 | 7 865 | 75 689 | 2 126 810 | 7 933 | | 108 |
| 421920 Toy & hobby goods & supplies whse | 2 218 405 | 83 554 | 7 865 | 75 689 | 2 126 810 | 7 933 | | 108 |
| 42193 Recyclable material whse | 2 097 394 | 209 819 | 67 487 | 142 332 | 1 869 594 | 17 099 | | 882 |
| 421930 Recyclable material whse | 2 097 394 | 209 819 | 67 487 | 142 332 | 1 869 594 | 17 099 | | 882 |
| 4219301 Iron & steel scrap processors & dealers | 1 054 579 | 135 228 | 49 860 | 85 368 | 907 350 | 11 135 | | 866 |
| 42193011 Iron & steel scrap processors (using power processing equipment) | 899 101 | 132 785 | 48 750 | 84 035 | 754 959 | 11 110 | | 247 |
| 42193012 Iron & steel scrap processors (not using power processing equip) | 155 478 | 2 443 | 1 110 | 1 333 | 152 391 | 25 | | 619 |
| 4219302 Recyclable paper & paperboard whse | 133 373 | 1 687 | 391 | 1 296 | 130 010 | 1 660 | | 16 |
| 4219303 Other recyclable material whse | 909 442 | 72 904 | 17 236 | 55 668 | 832 234 | 4 304 | | — |
| 42194 Jewelry/watch/silverware/precious stone, & precious metal whse | 5 403 568 | 375 682 | 61 229 | 314 453 | 4 977 924 | 29 325 | | 20 637 |
| 421940 Jewelry/watch/silverware/precious stone, & precious metal whse | 5 403 568 | 375 682 | 61 229 | 314 453 | 4 977 924 | 29 325 | | 20 637 |
| 4219401 Jewelry, watch, diamonds, precious stone, & silverware whse | 5 403 568 | 375 682 | 61 229 | 314 453 | 4 977 924 | 29 325 | | 20 637 |
| 4219402 Precious metal (excluding ores) whse | 4 695 119 | 121 271 | 18 398 | 102 873 | 4 530 859 | 24 703 | | 18 286 |
| 42199 Other miscellaneous durable goods whse | 4 056 687 | 162 858 | 25 179 | 137 679 | 3 850 745 | 24 340 | | 18 744 |
| 421990 Other miscellaneous durable goods whse | 4 056 687 | 162 858 | 25 179 | 137 679 | 3 850 745 | 24 340 | | 18 744 |
| 4219901 Musical instruments & supplies whse | 325 046 | 6 059 | 1 336 | 4 723 | 318 137 | — | | 850 |
| 4219902 Forest products (except lumber) whse | 465 456 | 22 156 | 786 | 21 370 | 441 198 | 1 954 | | 148 |
| 4219903 General merchandise (durable goods) whse | 1 041 416 | 80 193 | 14 930 | 65 263 | 951 097 | 9 126 | | 1 000 |
| 4219904 Prerecorded media whse | 1 569 954 | 26 687 | 1 822 | 24 865 | 1 518 168 | 8 353 | | 16 746 |
| 42199041 Compact discs/prerecorded audio tapes, & phonograph records whse | 1 025 205 | 15 311 | 1 764 | 13 547 | 992 661 | 488 | | 16 745 |
| 42199042 Prerecorded video tapes whse | 544 749 | 11 376 | 58 | 11 318 | 525 507 | 7 865 | | 1 |
| 4219905 Fire extinguishers & fire safety equipment whse | 86 997 | 9 289 | 785 | 8 504 | 74 301 | 3 407 | | — |
| 4219906 Other durable goods whse | 567 818 | 18 474 | 5 520 | 12 954 | 547 844 | 1 500 | | — |
| 422 Wholesale trade, nondurable goods | '84 615 154 | 12 244 642 | 1 854 697 | 10 389 945 | 70 185 720 | 1 010 599 | 1 174 193 | |
| 4221 Paper & paper product whse | 5 117 298 | 1 070 035 | 113 081 | 956 954 | 3 959 876 | 77 451 | | 9 936 |
| 42211 Printing & writing paper whse | 1 292 461 | 370 271 | 66 857 | 303 414 | 884 495 | 36 901 | | 794 |
| 422110 Printing & writing paper whse | 1 292 461 | 370 271 | 66 857 | 303 414 | 884 495 | 36 901 | | 794 |
| 42212 Stationery & office supplies whse | 1 934 601 | 464 644 | 7 581 | 457 063 | 1 454 553 | 14 574 | | 830 |
| 422120 Stationery & office supplies whse | 1 934 601 | 464 644 | 7 581 | 457 063 | 1 454 553 | 14 574 | | 830 |
| 42213 Industrial & personal service paper whse | 1 890 236 | 235 120 | 38 643 | 196 477 | 1 620 828 | 25 976 | | 8 312 |
| 422130 Industrial & personal service paper whse | 1 890 236 | 235 120 | 38 643 | 196 477 | 1 620 828 | 25 976 | | 8 312 |
| 4222 Drugs, & druggists' sundries whse | 12 946 620 | 3 069 398 | 434 613 | 2 634 785 | 8 828 376 | 185 940 | | 862 906 |
| 42221 Drugs, & druggists' sundries whse | 12 946 620 | 3 069 398 | 434 613 | 2 634 785 | 8 828 376 | 185 940 | | 862 906 |
| 422210 Drugs, & druggists' sundries whse | 12 946 620 | 3 069 398 | 434 613 | 2 634 785 | 8 828 376 | 185 940 | | 862 906 |
| 4222101 General-line drugs whse | 9 838 713 | 2 859 225 | 422 936 | 2 436 289 | 6 110 241 | 18 645 | | 850 602 |
| 4222102 Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse | 3 107 907 | 210 173 | 11 677 | 198 496 | 2 718 135 | 167 295 | | 12 304 |
| 4223 Apparel, piece goods, & notions whse | 12 038 566 | 918 564 | 88 626 | 829 938 | 11 041 220 | 68 553 | | 10 229 |
| 42231 Piece goods, notions, & other dry goods whse | 2 061 920 | 93 909 | 15 365 | 78 544 | 1 942 999 | 22 140 | | 2 872 |
| 422310 Piece goods, notions, & other dry goods whse | 2 061 920 | 93 909 | 15 365 | 78 544 | 1 942 999 | 22 140 | | 2 872 |
| 4223101 Piece goods—jobbers | 1 697 776 | 64 841 | 10 999 | 53 842 | 1 614 224 | 15 848 | | 2 863 |
| 4223102 Notions & other dry goods whse | 364 144 | 29 068 | 4 366 | 24 702 | 328 775 | 6 292 | | 9 |
| 42232 Men's & boys' clothing & furnishings whse | 3 765 771 | 513 349 | 52 776 | 460 573 | 3 237 270 | 14 314 | | 838 |
| 422320 Men's & boys' clothing & furnishings whse | 3 765 771 | 513 349 | 52 776 | 460 573 | 3 237 270 | 14 314 | | 838 |
| 42233 Women's, children's, & infants' clothing & accessories whse | 3 887 001 | 63 586 | 12 739 | 50 847 | 3 793 809 | 23 087 | | 6 519 |
| 422330 Women's, children's, & infants' clothing & accessories whse | 3 887 001 | 63 586 | 12 739 | 50 847 | 3 793 809 | 23 087 | | 6 519 |
| 42234 Footwear whse | 2 323 874 | 247 720 | 7 746 | 239 974 | 2 067 142 | 9 012 | | — |
| 422340 Footwear whse | 2 323 874 | 247 720 | 7 746 | 239 974 | 2 067 142 | 9 012 | | — |
| 4224 Grocery & related products whse | 17 736 637 | 3 010 429 | 545 777 | 2 464 652 | 14 443 634 | 202 840 | | 79 734 |
| 42241 General-line grocery whse | 5 740 085 | 1 539 464 | 263 741 | 1 275 723 | 4 022 840 | 121 640 | | 56 141 |
| 422410 General-line grocery whse | 5 740 085 | 1 539 464 | 263 741 | 1 275 723 | 4 022 840 | 121 640 | | 56 141 |
| 4224101 General-line grocery whse, voluntary group | 958 773 | 402 688 | 121 982 | 280 706 | 533 242 | 795 | | 22 048 |
| 4224102 General-line grocery whse, retail cooperative | 945 354 | 164 763 | 18 119 | 146 644 | 778 685 | — | | 1 906 |
| 4224103 Other general-line grocery whse | 3 835 958 | 972 013 | 123 640 | 848 373 | 2 710 913 | 120 845 | | 32 187 |
| 42242 Packaged frozen food whse | 2 795 303 | 363 793 | 68 055 | 295 738 | 2 376 928 | 41 205 | | 13 377 |
| 422420 Packaged frozen food whse | 2 795 303 | 363 793 | 68 055 | 295 738 | 2 376 928 | 41 205 | | 13 377 |
| 42243 Dairy products, (except dried or canned) whse | 557 552 | 31 262 | 1 944 | 29 318 | 525 468 | 794 | | 28 |
| 422430 Dairy products, (except dried or canned) whse | 557 552 | 31 262 | 1 944 | 29 318 | 525 468 | 794 | | 28 |
| 4224301 Raw milk whse | D | D | D | D | D | D | | D |
| 4224302 Dairy product (except raw milk) whse | D | D | D | D | D | D | | D |
| 42244 Poultry & poultry product whse | 251 499 | 9 364 | 1 211 | 8 153 | 241 229 | 894 | | 12 |
| 422440 Poultry & poultry product whse | 251 499 | 9 364 | 1 211 | 8 153 | 241 229 | 894 | | 12 |
| 4224401 Live poultry whse | D | D | D | D | D | D | | D |
| 4224402 Poultry & poultry product (except live) whse | D | D | D | D | D | D | | D |
| 42245 Confectionery whse | 725 588 | 28 356 | 2 778 | 25 578 | 692 358 | 3 012 | | 1 862 |
| 422450 Confectionery whse | 725 588 | 28 356 | 2 778 | 25 578 | 692 358 | 3 012 | | 1 862 |
| 42246 Fish & seafood whse | 628 393 | 8 656 | 686 | 7 970 | 616 637 | 3 098 | | 2 |
| 422460 Fish & seafood whse | 628 393 | 8 656 | 686 | 7 970 | 616 637 | 3 098 | | 2 |
| 42247 Meat & meat product whse | 1 024 099 | 175 782 | 43 381 | 132 401 | 841 592 | 6 137 | | 588 |
| 422470 Meat & meat product whse | 1 024 099 | 175 782 | 43 381 | 132 401 | 841 592 | 6 137 | | 588 |

See footnotes at end of table.

WHOLESALE TRADE—SUBJECT SERIES

Table 4. End-of-Year Inventories for the United States: 1997—Con.

[Thousand dollars. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Total inventories | Subject to LIFO costing ¹ | | | Not subject to LIFO costing | Valuation method not reported ² | Amount reported subject to LIFO without associated reserve and value ³ |
|---|--|-------------------|--------------------------------------|--------------|------------|-----------------------------|--|---|
| | | | Total | LIFO reserve | LIFO value | | | |
| Merchant wholesalers—Con. | | | | | | | | |
| 422 Wholesale trade, nondurable goods—Con. | | | | | | | | |
| 42244 | Grocery & related products whsle—Con. | | | | | | | |
| 42248 | Fresh fruit & vegetable whsle | 640 886 | 9 121 | 1 302 | 7 819 | 629 142 | 1 996 | 627 |
| 422480 | Fresh fruit & vegetable whsle | 640 886 | 9 121 | 1 302 | 7 819 | 629 142 | 1 996 | 627 |
| 42249 | Other grocery & related products whsle | 5 373 232 | 844 631 | 162 679 | 681 952 | 4 497 440 | 24 064 | 7 097 |
| 422490 | Other grocery & related products whsle | 5 373 232 | 844 631 | 162 679 | 681 952 | 4 497 440 | 24 064 | 7 097 |
| 4224901 | Coffee, tea, & spice whsle | 626 211 | 43 789 | 17 188 | 26 601 | 578 766 | 2 681 | 975 |
| 4224902 | Bread & baked goods whsle | 267 272 | 26 878 | 3 002 | 23 876 | 236 190 | 4 067 | 137 |
| 4224903 | Soft drinks whsle | 352 288 | 19 920 | 2 714 | 17 206 | 328 548 | 2 942 | 878 |
| 4224904 | Canned goods whsle | 921 358 | 25 224 | 6 244 | 18 980 | 887 551 | 8 438 | 145 |
| 4224905 | Food & beverage basic materials whsle | 229 329 | 12 080 | 1 371 | 10 709 | 216 552 | 697 | — |
| 4224906 | Other grocery specialties whsle | 2 976 774 | 716 740 | 132 160 | 584 580 | 2 249 833 | 5 239 | 4 962 |
| 4225 | Farm-product raw material whsle | 9 664 441 | 350 592 | 47 243 | 303 349 | 9 243 722 | 56 963 | 13 164 |
| 42251 | Grain & field bean whsle | 6 979 672 | 322 581 | 41 990 | 280 591 | 6 589 542 | 54 559 | 12 990 |
| 422510 | Grain & field bean whsle | 6 979 672 | 322 581 | 41 990 | 280 591 | 6 589 542 | 54 559 | 12 990 |
| 42252 | Livestock whsle | 251 768 | 438 | 74 | 364 | 249 488 | 1 668 | 174 |
| 422520 | Livestock whsle | 251 768 | 438 | 74 | 364 | 249 488 | 1 668 | 174 |
| 42259 | Other farm product raw material whsle | 2 433 001 | 27 573 | 5 179 | 22 394 | 2 404 692 | 736 | — |
| 422590 | Other farm product raw material whsle | 2 433 001 | 27 573 | 5 179 | 22 394 | 2 404 692 | 736 | — |
| 4225901 | Hides, skins, & pelts whsle | 120 548 | 50 | — | 50 | 120 498 | — | — |
| 4225902 | Leaf tobacco whsle | 324 012 | 3 753 | 1 344 | 2 409 | 320 259 | — | — |
| 4225903 | Wool, wool tops, & mohair whsle | 25 093 | 6 625 | 1 004 | 5 621 | 18 235 | 233 | — |
| 4225904 | Cotton whsle | 1 616 787 | 14 034 | 2 531 | 11 503 | 1 602 753 | — | — |
| 4225905 | Other farm-product raw material whsle | 346 561 | 3 111 | 300 | 2 811 | 342 947 | 503 | — |
| 4226 | Chemical & allied products whsle | 4 470 487 | 487 749 | 94 317 | 393 432 | 3 833 452 | 67 593 | 81 693 |
| 42261 | Plastics materials & basic forms & shapes whsle | 1 397 420 | 137 535 | 12 791 | 124 744 | 1 192 657 | 46 814 | 20 414 |
| 422610 | Plastics materials & basic forms & shapes whsle | 1 397 420 | 137 535 | 12 791 | 124 744 | 1 192 657 | 46 814 | 20 414 |
| 42269 | Other chemical & allied products whsle | 3 073 067 | 350 214 | 81 526 | 268 688 | 2 640 795 | 20 779 | 61 279 |
| 422690 | Other chemical & allied products whsle | 3 073 067 | 350 214 | 81 526 | 268 688 | 2 640 795 | 20 779 | 61 279 |
| 4226901 | Industrial gases (except LP) whsle | 126 570 | 8 423 | 1 377 | 7 046 | 116 177 | 801 | 1 169 |
| 4226902 | Other chemical & allied products whsle | 2 946 497 | 341 791 | 80 149 | 261 642 | 2 524 618 | 19 978 | 60 110 |
| 4227 | Petroleum & petroleum products whsle | 14 446 297 | 522 024 | 105 606 | 416 418 | 3 884 129 | 30 207 | 9 937 |
| 42271 | Petroleum bulk stations & terminals | 13 194 653 | 343 736 | 66 795 | 276 941 | 2 816 529 | 24 536 | 9 852 |
| 422710 | Petroleum bulk stations & terminals | 13 194 653 | 343 736 | 66 795 | 276 941 | 2 816 529 | 24 536 | 9 852 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 13 059 356 | 341 019 | 66 288 | 274 731 | 2 684 095 | 24 390 | 9 852 |
| 42271011 | Petroleum bulk stations (except LP) | 1 355 290 | 148 236 | 41 474 | 106 762 | 1 177 352 | 23 000 | 6 702 |
| 42271012 | Petroleum bulk terminals (except LP) | 1 704 066 | 192 783 | 24 814 | 167 969 | 1 506 743 | 1 390 | 3 150 |
| 4227102 | Liquefied petroleum bulk stations & terminals | 135 297 | 2 717 | 507 | 2 210 | 132 434 | 146 | — |
| 42272 | Petroleum & petroleum prod whsle (exc bulk stations & terminals) | 1 251 644 | 178 288 | 38 811 | 139 477 | 1 067 600 | 5 671 | 85 |
| 422720 | Petroleum & petroleum prod whsle (exc bulk stations & terminals) | 1 251 644 | 178 288 | 38 811 | 139 477 | 1 067 600 | 5 671 | 85 |
| 4228 | Beer, wine, & distilled alcoholic beverage whsle | 4 996 576 | 1 509 195 | 262 405 | 1 246 790 | 3 360 903 | 57 709 | 68 769 |
| 42281 | Beer & ale whsle | 1 677 017 | 392 686 | 60 297 | 332 389 | 1 241 287 | 25 415 | 17 629 |
| 422810 | Beer & ale whsle | 1 677 017 | 392 686 | 60 297 | 332 389 | 1 241 287 | 25 415 | 17 629 |
| 42282 | Wine & distilled alcoholic beverage whsle | 3 319 559 | 1 116 509 | 202 108 | 914 401 | 2 119 616 | 32 294 | 51 140 |
| 422820 | Wine & distilled alcoholic beverage whsle | 3 319 559 | 1 116 509 | 202 108 | 914 401 | 2 119 616 | 32 294 | 51 140 |
| 4228201 | Wine & distilled alcoholic bev (licensed operation) whsle | 3 304 755 | 1 116 509 | 202 108 | 914 401 | 2 104 812 | 32 294 | 51 140 |
| 4228202 | Wine & distilled alcoholic beverage (state operated) whsle | 14 804 | — | — | — | 14 804 | — | — |
| 4229 | Miscellaneous nondurable goods whsle | 13 198 232 | 1 306 656 | 163 029 | 1 143 627 | 11 590 408 | 263 343 | 37 825 |
| 42291 | Farm supplies whsle | 3 527 294 | 208 060 | 20 139 | 187 921 | 3 298 114 | 19 076 | 2 044 |
| 422910 | Farm supplies whsle | 3 527 294 | 208 060 | 20 139 | 187 921 | 3 298 114 | 19 076 | 2 044 |
| 4229101 | Farm supplies—farm dealers | 1 013 130 | 10 750 | 1 542 | 9 208 | 995 207 | 5 325 | 1 848 |
| 4229102 | Farm supplies—whsle distributors | 2 514 164 | 197 310 | 18 597 | 178 713 | 2 302 907 | 13 751 | 196 |
| 42292 | Book, periodical, & newspaper whsle | 2 022 021 | 138 894 | 27 459 | 111 435 | 1 666 896 | 194 206 | 22 025 |
| 422920 | Book, periodical, & newspaper whsle | 2 022 021 | 138 894 | 27 459 | 111 435 | 1 666 896 | 194 206 | 22 025 |
| 42293 | Flower, nursery stock, & florists' supplies whsle | 700 100 | 13 127 | 1 815 | 11 312 | 678 740 | 8 233 | — |
| 422930 | Flower, nursery stock, & florists' supplies whsle | 700 100 | 13 127 | 1 815 | 11 312 | 678 740 | 8 233 | — |
| 42294 | Tobacco & tobacco product whsle | 2 042 330 | 745 359 | 93 287 | 652 072 | 1 270 961 | 20 749 | 5 261 |
| 422940 | Tobacco & tobacco product whsle | 2 042 330 | 745 359 | 93 287 | 652 072 | 1 270 961 | 20 749 | 5 261 |
| 42295 | Paint, varnish, & supplies whsle | 461 151 | 20 100 | 4 482 | 15 618 | 436 941 | 3 652 | 458 |
| 422950 | Paint, varnish, & supplies whsle | 461 151 | 20 100 | 4 482 | 15 618 | 436 941 | 3 652 | 458 |
| 4229501 | Paint, varnish, & supplies whsle | 461 151 | 20 100 | 4 482 | 15 618 | 436 941 | 3 652 | 458 |
| 42299 | Other miscellaneous nondurable goods whsle | 4 445 336 | 181 116 | 15 847 | 165 269 | 4 238 756 | 17 427 | 8 037 |
| 422990 | Other miscellaneous nondurable goods whsle | 4 445 336 | 181 116 | 15 847 | 165 269 | 4 238 756 | 17 427 | 8 037 |
| 4229901 | Art goods whsle | 1 344 462 | 42 284 | 6 249 | 36 035 | 1 294 588 | 7 233 | 357 |
| 4229902 | General merchandise (nondurable goods) whsle | 1 564 291 | 26 876 | 4 577 | 22 299 | 1 529 749 | 2 933 | 4 733 |
| 4229903 | Textile bags, bagging, & burlap whsle | 109 275 | 1 425 | 282 | 1 143 | 107 183 | 667 | — |
| 4229904 | Other nondurable goods whsle | 1 427 308 | 110 531 | 4 739 | 105 792 | 1 307 236 | 6 594 | 2 947 |

See footnotes at end of table.

Table 4. End-of-Year Inventories for the United States: 1997—Con.

[Thousand dollars. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Total inventories | Subject to LIFO costing ¹ | | | Not subject to LIFO costing | Valuation method not reported ² | Amount reported subject to LIFO without associated reserve and value ³ |
|------------|---|-------------------|--------------------------------------|------------------|------------------|-----------------------------|--|---|
| | | | Total | LIFO reserve | LIFO value | | | |
| | Manufacturers' sales branches and sales offices | 40 758 311 | 8 118 207 | 1 731 887 | 6 386 320 | 31 165 209 | 565 840 | 909 055 |
| 421 | Wholesale trade, durable goods | 27 084 251 | 5 877 532 | 1 307 463 | 4 570 069 | 20 639 085 | 389 301 | 178 333 |
| 4211 | Motor vehicle & motor vehicle parts & supplies whse | 5 776 275 | 1 634 779 | 570 461 | 1 064 318 | 4 135 915 | 1 157 | 4 424 |
| 42111 | Automobile & other motor vehicle whse | 2 738 389 | 1 365 447 | 547 908 | 817 539 | 1 368 616 | 257 | 4 069 |
| 421110 | Automobile & other motor vehicle whse | 2 738 389 | 1 365 447 | 547 908 | 817 539 | 1 368 616 | 257 | 4 069 |
| 4211101 | Automobile & motorcycle whse | 1 935 877 | 1 190 995 | 502 192 | 688 803 | 744 882 | — | — |
| 4211102 | Bus & recreational vehicle whse | D | D | D | D | D | D | D |
| 4211103 | Light truck & van (14,000 lb or less) whse | 157 810 | 152 118 | 38 182 | 113 936 | 5 435 | 257 | — |
| 4211104 | Medium truck & tractor (14,001 lb to 26,000 lb) whse | D | D | D | D | D | D | D |
| 4211105 | Heavy truck & tractor (over 26,000 lb) whse | D | D | D | D | D | D | D |
| 42112 | Motor vehicle supplies & new parts whse | 2 830 859 | 265 451 | 22 157 | 243 294 | 2 564 153 | 900 | 355 |
| 421120 | Motor vehicle supplies & new parts whse | 2 830 859 | 265 451 | 22 157 | 243 294 | 2 564 153 | 900 | 355 |
| 4211201 | Motor vehicle supplies & new parts—warehouse distributors | 516 527 | 105 883 | 6 054 | 99 829 | 409 923 | 721 | — |
| 4211202 | Motor vehicle supplies & new parts—jobbers | 2 308 531 | 159 568 | 16 103 | 143 465 | 2 148 429 | 179 | 355 |
| 4211203 | Petroleum products marketing equipment whse | 5 801 | — | — | — | 5 801 | — | — |
| 42113 | Tire & tube whse | 207 027 | 3 881 | 396 | 3 485 | 203 146 | — | — |
| 421130 | Tire & tube whse | 207 027 | 3 881 | 396 | 3 485 | 203 146 | — | — |
| 4212 | Furniture & home furnishings whse | 852 893 | 277 770 | 55 572 | 222 198 | 569 956 | — | 5 167 |
| 42121 | Furniture whse | 234 624 | 61 997 | 21 578 | 40 419 | 167 460 | — | 5 167 |
| 421210 | Furniture whse | 234 624 | 61 997 | 21 578 | 40 419 | 167 460 | — | 5 167 |
| 4212101 | Household & lawn furniture whse | 145 393 | 23 801 | 6 931 | 16 870 | 121 592 | — | — |
| 4212102 | Office & business furniture whse | 89 231 | 38 196 | 14 647 | 23 549 | 45 868 | — | 5 167 |
| 42122 | Home furnishings whse | 618 269 | 215 773 | 33 994 | 181 779 | 402 496 | — | — |
| 421220 | Home furnishings whse | 618 269 | 215 773 | 33 994 | 181 779 | 402 496 | — | — |
| 4212201 | Household china, glassware, & crockery whse | 116 905 | 93 930 | 20 659 | 73 271 | 22 975 | — | — |
| 4212202 | Linens, domestics, draperies, & curtains whse | 182 658 | 48 565 | 10 774 | 37 791 | 134 093 | — | — |
| 4212203 | Floor coverings whse | 192 458 | 73 278 | 2 561 | 70 717 | 119 180 | — | — |
| 4212204 | Other home furnishings whse | 126 248 | — | — | — | 126 248 | — | — |
| 4213 | Lumber & other construction materials whse | 1 192 107 | 166 860 | 29 275 | 137 585 | 1 004 092 | 5 021 | 16 134 |
| 42131 | Lumber, plywood, millwork, & wood panel whse | 582 251 | 122 384 | 24 191 | 98 193 | 458 376 | — | 1 491 |
| 421310 | Lumber, plywood, millwork, & wood panel whse | 582 251 | 122 384 | 24 191 | 98 193 | 458 376 | — | 1 491 |
| 4213101 | Lumber without yard whse | 42 086 | 2 887 | 913 | 1 974 | 39 199 | — | — |
| 4213102 | Lumber with yard whse | 204 645 | 47 211 | 5 250 | 41 961 | 156 911 | — | 523 |
| 4213103 | Plywood, veneer, millwork, & wood panel whse | 335 520 | 72 286 | 18 028 | 54 258 | 262 266 | — | 968 |
| 42132 | Brick, stone, & related construction materials whse | 322 020 | 13 477 | 2 328 | 11 149 | 307 639 | 901 | 3 |
| 421320 | Brick, stone, & related construction materials whse | 322 020 | 13 477 | 2 328 | 11 149 | 307 639 | 901 | 3 |
| 4213201 | Brick, block, tile, clay/cement sewer pipe whse | 183 045 | 1 161 | 374 | 787 | 181 884 | — | — |
| 4213202 | Sand, gravel, & stone whse | 32 544 | 3 472 | 708 | 2 764 | 28 785 | 287 | — |
| 4213203 | Cement, lime, & related products whse | 106 431 | 8 844 | 1 246 | 7 598 | 96 970 | 614 | 3 |
| 42133 | Roofing, siding, & insulation material whse | 165 194 | 11 521 | 567 | 10 954 | 135 424 | 3 609 | 14 640 |
| 421330 | Roofing, siding, & insulation material whse | 165 194 | 11 521 | 567 | 10 954 | 135 424 | 3 609 | 14 640 |
| 4213301 | Roofing, siding, & insulation material whse | 165 194 | 11 521 | 567 | 10 954 | 135 424 | 3 609 | 14 640 |
| 42139 | Other construction materials whse | 122 642 | 19 478 | 2 189 | 17 289 | 102 653 | 511 | — |
| 421390 | Other construction materials whse | 122 642 | 19 478 | 2 189 | 17 289 | 102 653 | 511 | — |
| 4213901 | Flat glass & other construction glass whse | 33 993 | 7 874 | 809 | 7 065 | 25 978 | 141 | — |
| 4213902 | Other construction materials whse | 88 649 | 11 604 | 1 380 | 10 224 | 76 675 | 370 | — |
| 4214 | Professional & commercial equipment & supplies whse | 6 462 776 | 246 755 | 82 146 | 164 609 | 6 091 734 | 26 877 | 97 410 |
| 42141 | Photographic equipment & supplies whse | 300 374 | 98 769 | 57 742 | 41 027 | 185 871 | 15 734 | — |
| 421410 | Photographic equipment & supplies whse | 300 374 | 98 769 | 57 742 | 41 027 | 185 871 | 15 734 | — |
| 42142 | Office equipment whse | 407 557 | 1 564 | 216 | 1 348 | 405 993 | — | — |
| 421420 | Office equipment whse | 407 557 | 1 564 | 216 | 1 348 | 405 993 | — | — |
| 42143 | Computer & computer peripheral equipment & software whse | 3 862 572 | 4 685 | -1 562 | 6 247 | 3 857 887 | — | — |
| 421430 | Computer & computer peripheral equipment & software whse | 3 862 572 | 4 685 | -1 562 | 6 247 | 3 857 887 | — | — |
| 4214301 | Computer & peripheral equipment whse | 3 751 171 | 4 685 | -1 562 | 6 247 | 3 746 486 | — | — |
| 42143011 | Computers & peripheral equipment for resale | 2 753 077 | 4 685 | -1 562 | 6 247 | 2 748 392 | — | — |
| 42143012 | Computers & peripheral equipment for end use | 998 094 | — | — | — | 998 094 | — | — |
| 4214302 | Computer software (packaged) whse | 111 401 | — | — | — | 111 401 | — | — |
| 42144 | Other commercial equipment whse | 45 143 | 7 191 | 892 | 6 299 | 31 207 | 15 | 6 730 |
| 421440 | Other commercial equipment whse | 45 143 | 7 191 | 892 | 6 299 | 31 207 | 15 | 6 730 |
| 4214401 | Restaurant & hotel equipment & supplies whse | 28 108 | 6 996 | 852 | 6 144 | 14 382 | — | 6 730 |
| 4214402 | Store machines & equipment whse | 17 035 | 195 | 40 | 155 | 16 825 | 15 | — |
| 42145 | Medical, dental, & hospital equipment & supplies whse | 1 734 996 | 123 705 | 24 317 | 99 388 | 1 512 319 | 9 277 | 89 695 |
| 421450 | Medical, dental, & hospital equipment & supplies whse | 1 734 996 | 123 705 | 24 317 | 99 388 | 1 512 319 | 9 277 | 89 695 |
| 4214501 | Surgical, medical, & hospital supplies whse | 1 690 071 | 111 516 | 23 223 | 88 293 | 1 479 778 | 9 277 | 89 500 |
| 4214502 | Dental equipment & supplies whse | 44 925 | 12 189 | 1 094 | 11 095 | 32 541 | — | 195 |
| 42146 | Ophthalmic goods whse | 37 555 | 8 498 | 13 | 8 485 | 27 479 | 593 | 985 |
| 421460 | Ophthalmic goods whse | 37 555 | 8 498 | 13 | 8 485 | 27 479 | 593 | 985 |
| 42149 | Other professional equipment & supplies whse | 74 579 | 2 343 | 528 | 1 815 | 70 978 | 1 258 | — |
| 421490 | Other professional equipment & supplies whse | 74 579 | 2 343 | 528 | 1 815 | 70 978 | 1 258 | — |
| 4214901 | Religious & school supplies whse | 5 377 | 631 | 92 | 539 | 4 746 | — | — |
| 4214902 | Other professional equipment & supplies whse | 69 202 | 1 712 | 436 | 1 276 | 66 232 | 1 258 | — |

See footnotes at end of table.

WHOLESALE TRADE—SUBJECT SERIES

Table 4. End-of-Year Inventories for the United States: 1997—Con.

[Thousand dollars. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Total inventories | Subject to LIFO costing ¹ | | | Not subject to LIFO costing | Valuation method not reported ² | Amount reported subject to LIFO without associated reserve and value ³ |
|---|---|-------------------|--------------------------------------|--------------|------------|-----------------------------|--|---|
| | | | Total | LIFO reserve | LIFO value | | | |
| Manufacturers' sales branches and sales offices—Con. | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | |
| 4215 | Metal & mineral (except petroleum) whsle..... | 2 573 871 | 787 056 | 210 110 | 576 946 | 1 750 977 | 35 286 | 552 |
| 42151 | Metal service centers & offices | 2 400 276 | 786 778 | 210 055 | 576 723 | 1 577 660 | 35 286 | 552 |
| 421510 | Metal service centers & offices | 2 400 276 | 786 778 | 210 055 | 576 723 | 1 577 660 | 35 286 | 552 |
| 4215101 | Ferrous metal service centers & sales offices..... | 1 555 328 | 512 102 | 166 232 | 345 870 | 1 018 000 | 25 127 | 99 |
| 42151011 | Ferrous metal service centers | 1 555 328 | 512 102 | 166 232 | 345 870 | 1 018 000 | 25 127 | 99 |
| 42151012 | Ferrous metal sales offices..... | — | — | — | — | — | — | — |
| 4215102 | Nonferrous metal service centers & sales offices..... | 844 948 | 274 676 | 43 823 | 230 853 | 559 660 | 10 159 | 453 |
| 42151021 | Nonferrous metal service centers | 844 948 | 274 676 | 43 823 | 230 853 | 559 660 | 10 159 | 453 |
| 42151022 | Nonferrous metal sales offices..... | — | — | — | — | — | — | — |
| 42152 | Coal & other mineral & ore whsle | 173 595 | 278 | 55 | 223 | 173 317 | — | — |
| 421520 | Coal & other mineral & ore whsle | 173 595 | 278 | 55 | 223 | 173 317 | — | — |
| 4215201 | Coal whsle | D | D | D | D | D | D | D |
| 4215202 | Other mineral & ore whsle | D | D | D | D | D | D | D |
| 4216 | Electrical goods whsle | 2 702 130 | 158 317 | 31 051 | 127 266 | 2 514 639 | 24 996 | 4 178 |
| 42161 | Electrical apparatus & equip, wiring supp, & const material whsle | 1 133 762 | 67 697 | 25 629 | 42 068 | 1 060 913 | 974 | 4 178 |
| 421610 | Electrical apparatus & equip, wiring supp, & const material whsle | 1 133 762 | 67 697 | 25 629 | 42 068 | 1 060 913 | 974 | 4 178 |
| 42162 | Electrical appliance, television & radio set whsle | 234 623 | 23 162 | 486 | 22 676 | 187 536 | 23 925 | — |
| 421620 | Electrical appliance, television & radio set whsle | 234 623 | 23 162 | 486 | 22 676 | 187 536 | 23 925 | — |
| 42169 | Other electronic parts & equipment whsle | 1 333 745 | 67 458 | 4 936 | 62 522 | 1 266 190 | 97 | — |
| 421690 | Other electronic parts & equipment whsle | 1 333 745 | 67 458 | 4 936 | 62 522 | 1 266 190 | 97 | — |
| 4216901 | Communications equipment & supplies whsle | 683 442 | — | — | — | 683 345 | 97 | — |
| 4216902 | Electronic parts (excluding communications equipment) whsle | 650 303 | 67 458 | 4 936 | 62 522 | 582 845 | — | — |
| 4217 | Hardware, & plumbing & heating equipment & supplies whsle | D | D | D | D | D | D | D |
| 42171 | Hardware whsle | 454 610 | 99 230 | 23 567 | 75 663 | 350 742 | 4 638 | — |
| 421710 | Hardware whsle | 454 610 | 99 230 | 23 567 | 75 663 | 350 742 | 4 638 | — |
| 42172 | Plumbing & heating equipment & supplies (hydronics) whsle | 305 052 | 85 191 | 13 631 | 71 560 | 212 213 | 7 648 | — |
| 421720 | Plumbing & heating equipment & supplies (hydronics) whsle | 305 052 | 85 191 | 13 631 | 71 560 | 212 213 | 7 648 | — |
| 42173 | Warm air heating & air-conditioning equipment & supplies whsle | 305 052 | 85 191 | 13 631 | 71 560 | 212 213 | 7 648 | — |
| 421730 | Warm air heating & air-conditioning equipment & supplies whsle | 306 643 | 158 851 | 55 803 | 103 048 | 127 637 | 20 027 | 128 |
| 42174 | Refrigeration equipment & supplies whsle | D | D | D | D | D | D | D |
| 421740 | Refrigeration equipment & supplies whsle | D | D | D | D | D | D | D |
| 4218 | Machinery, equipment, & supplies whsle | 5 652 296 | 2 236 169 | 232 240 | 2 003 929 | 3 110 715 | 255 072 | 50 340 |
| 42181 | Construction & mining (except petroleum) machinery & equip whsle | 2 048 105 | 1 107 418 | 70 283 | 1 037 135 | 734 944 | 182 109 | 23 634 |
| 421810 | Construction & mining (except petroleum) machinery & equip whsle | 2 048 105 | 1 107 418 | 70 283 | 1 037 135 | 734 944 | 182 109 | 23 634 |
| 42182 | Farm & garden machinery & equipment whsle | 496 571 | 141 582 | 12 652 | 128 930 | 354 989 | — | — |
| 421820 | Farm & garden machinery & equipment whsle | 496 571 | 141 582 | 12 652 | 128 930 | 354 989 | — | — |
| 4218201 | Farm machinery & equipment—farm dealers | D | D | D | D | D | D | D |
| 4218202 | Farm machinery & equipment—whsle distributors | D | D | D | D | D | D | D |
| 4218203 | Lawn & garden machinery & equipment whsle | 112 891 | 101 290 | 2 696 | 98 594 | 11 601 | — | — |
| 42183 | Industrial machinery & equipment whsle | 1 621 644 | 347 369 | 72 094 | 275 275 | 1 226 934 | 25 164 | 22 177 |
| 421830 | Industrial machinery & equipment whsle | 1 621 644 | 347 369 | 72 094 | 275 275 | 1 226 934 | 25 164 | 22 177 |
| 4218301 | Food-processing machinery & equipment whsle | 34 065 | 1 203 | 189 | 1 014 | 32 858 | 4 | — |
| 4218302 | Hydraulic & pneumatic (fluid-power) machinery & equipment whsle | 172 816 | 62 391 | 23 000 | 39 391 | 110 347 | 78 | — |
| 42183021 | Hydraulic & pneumatic pumps & motors whsle | 108 041 | 57 852 | 21 282 | 36 570 | 50 111 | 78 | — |
| 42183022 | Hydraulic & pneumatic parts, accessories, & supplies whsle | 64 775 | 4 539 | 1 718 | 2 821 | 60 236 | — | — |
| 4218303 | General-purpose industrial machinery & equipment whsle | 361 601 | 44 483 | 14 624 | 29 859 | 291 957 | 16 020 | 9 141 |
| 4218304 | Metalworking machinery & equipment whsle | 209 410 | 114 610 | 17 566 | 97 044 | 85 583 | 378 | 8 839 |
| 4218305 | Materials handling equipment whsle | 134 682 | 36 935 | 2 074 | 34 861 | 94 393 | 3 354 | — |
| 4218306 | Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle | 362 625 | 84 235 | 13 862 | 70 373 | 273 429 | 4 211 | 750 |
| 4218307 | Other industrial machinery & equipment whsle | 346 445 | 3 512 | 779 | 2 733 | 338 367 | 1 119 | 3 447 |
| 42184 | Industrial supplies whsle | 632 329 | 139 419 | 39 056 | 100 363 | 486 424 | 1 957 | 4 529 |
| 421840 | Industrial supplies whsle | 632 329 | 139 419 | 39 056 | 100 363 | 486 424 | 1 957 | 4 529 |
| 4218402 | Mechanical power transmission supplies whsle | 209 539 | 46 443 | 14 838 | 31 605 | 161 879 | 1 217 | — |
| 4218403 | Welding supplies whsle | 41 544 | 13 544 | 3 370 | 10 174 | 27 255 | 207 | 538 |
| 4218404 | Industrial containers & supplies whsle | 9 963 | 277 | 7 | 270 | 6 568 | — | 3 118 |
| 4218405 | Industrial valves & fittings (except fluid-power) whsle | 53 498 | 17 483 | 5 502 | 11 981 | 36 015 | — | — |
| 4218406 | Other industrial supplies whsle | 317 785 | 61 672 | 15 339 | 46 333 | 254 707 | 533 | 873 |
| 42185 | Service establishment equipment & supplies whsle | 87 142 | — | — | — | 87 071 | 71 | — |
| 421850 | Service establishment equipment & supplies whsle | 87 142 | — | — | — | 87 071 | 71 | — |
| 4218501 | Beauty & barber shop equipment & supplies whsle | D | D | D | D | D | D | D |
| 4218502 | Custodial, janitors' equipment & supplies whsle | 5 230 | — | — | — | 5 159 | 71 | — |
| 4218503 | Laundry & dry-cleaning equipment & supplies whsle | D | D | D | D | D | D | D |
| 4218504 | Other service establishment equipment & supplies whsle | D | D | D | D | D | D | D |
| 42186 | Transportation equipment & supplies (exc motor vehicle) whsle | 766 505 | 500 381 | 38 155 | 462 226 | 220 353 | 45 771 | — |
| 421860 | Transportation equipment & supplies (exc motor vehicle) whsle | 766 505 | 500 381 | 38 155 | 462 226 | 220 353 | 45 771 | — |
| 4218601 | Aircraft & aeronautical equipment & supplies whsle | 707 682 | 492 677 | 36 755 | 455 922 | 169 234 | 45 771 | — |
| 4218602 | Marine machinery, equipment, & supplies whsle | D | D | D | D | D | D | D |
| 4218603 | Other transportation equipment & supplies whsle | D | D | D | D | D | D | D |

See footnotes at end of table.

Table 4. End-of-Year Inventories for the United States: 1997—Con.

[Thousand dollars. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Total inventories | Subject to LIFO costing ¹ | | | Not subject to LIFO costing | Valuation method not reported ² | Amount reported subject to LIFO without associated reserve and value ³ |
|---|---|-------------------|--------------------------------------|----------------|------------------|-----------------------------|--|---|
| | | | Total | LIFO reserve | LIFO value | | | |
| Manufacturers' sales branches and sales offices—Con. | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | |
| 4219 | Miscellaneous durable goods whlse | D | D | D | D | D | D | D |
| 42191 | Sporting & recreational goods & supplies whlse | 205 552 | 15 368 | 102 | 15 266 | 186 784 | 3 400 | — |
| 421910 | Sporting & recreational goods & supplies whlse | 205 552 | 15 368 | 102 | 15 266 | 186 784 | 3 400 | — |
| 42192 | Toy & hobby goods & supplies whlse | D | D | D | D | D | D | D |
| 421920 | Toy & hobby goods & supplies whlse | D | D | D | D | D | D | D |
| 42194 | Jewelry/watch/silverware/precious stone, & precious metal whlse | 61 151 | 2 830 | 700 | 2 130 | 58 321 | — | — |
| 421940 | Jewelry/watch/silverware/precious stone, & precious metal whlse | 61 151 | 2 830 | 700 | 2 130 | 58 321 | — | — |
| 4219401 | Jewelry, watch, diamonds, precious stone, & silverware whlse | D | D | D | D | D | D | D |
| 4219402 | Precious metal (excluding ores) whlse | D | D | D | D | D | D | D |
| 42199 | Other miscellaneous durable goods whlse | 327 917 | 5 532 | 1 658 | 3 874 | 322 385 | — | — |
| 421990 | Other miscellaneous durable goods whlse | 327 917 | 5 532 | 1 658 | 3 874 | 322 385 | — | — |
| 4219901 | Musical instruments & supplies whlse | 18 896 | 1 272 | 269 | 1 003 | 17 624 | — | — |
| 4219903 | General merchandise (durable goods) whlse | D | D | D | D | D | D | D |
| 4219904 | Prerecorded media whlse | 276 834 | — | — | — | 276 834 | — | — |
| 42199041 | Compact discs/prerecorded audio tapes, & phonograph records whlse | D | D | D | D | D | D | D |
| 42199042 | Prerecorded video tapes whlse | D | D | D | D | D | D | D |
| 4219905 | Fire extinguishers & fire safety equipment whlse | D | D | D | D | D | D | D |
| 4219906 | Other durable goods whlse | 27 103 | — | — | — | 27 103 | — | — |
| 422 | Wholesale trade, nondurable goods.. | 13 674 060 | 2 240 675 | 424 424 | 1 816 251 | 10 526 124 | 176 539 | 730 722 |
| 4221 | Paper & paper product whlse | 667 898 | 111 407 | 20 386 | 91 021 | 521 443 | 34 168 | 880 |
| 42211 | Printing & writing paper whlse | 197 089 | 34 150 | 3 148 | 31 002 | 127 891 | 34 168 | 880 |
| 422110 | Printing & writing paper whlse | 197 089 | 34 150 | 3 148 | 31 002 | 127 891 | 34 168 | 880 |
| 42212 | Stationery & office supplies whlse | 249 391 | 14 209 | 3 643 | 10 566 | 235 182 | — | — |
| 422120 | Stationery & office supplies whlse | 249 391 | 14 209 | 3 643 | 10 566 | 235 182 | — | — |
| 42213 | Industrial & personal service paper whlse | 221 418 | 63 048 | 13 595 | 49 453 | 158 370 | — | — |
| 422130 | Industrial & personal service paper whlse | 221 418 | 63 048 | 13 595 | 49 453 | 158 370 | — | — |
| 4222 | Drugs, & druggists' sundries whlse | 2 756 060 | 66 323 | 9 766 | 56 557 | 2 046 931 | 154 | 642 652 |
| 42221 | Drugs, & druggists' sundries whlse | 2 756 060 | 66 323 | 9 766 | 56 557 | 2 046 931 | 154 | 642 652 |
| 422210 | Drugs, & druggists' sundries whlse | 2 756 060 | 66 323 | 9 766 | 56 557 | 2 046 931 | 154 | 642 652 |
| 4222102 | Specialty-line drug, pharmaceutical, cosmetic, & toiletries whlse | 2 756 060 | 66 323 | 9 766 | 56 557 | 2 046 931 | 154 | 642 652 |
| 4223 | Apparel, piece goods, & notions whlse | 1 513 039 | 504 562 | 67 439 | 437 123 | 934 471 | 23 669 | 50 337 |
| 42231 | Piece goods, notions, & other dry goods whlse | 163 647 | 10 972 | 3 627 | 7 345 | 152 675 | — | — |
| 422310 | Piece goods, notions, & other dry goods whlse | 163 647 | 10 972 | 3 627 | 7 345 | 152 675 | — | — |
| 4223101 | Piece goods—jobbers | 134 323 | 10 013 | 3 351 | 6 662 | 124 310 | — | — |
| 4223102 | Notions & other dry goods whlse | 29 324 | 959 | 276 | 683 | 28 365 | — | — |
| 42232 | Men's & boys' clothing & furnishings whlse | 754 794 | 400 644 | 52 188 | 348 456 | 280 144 | 23 669 | 50 337 |
| 422320 | Men's & boys' clothing & furnishings whlse | 754 794 | 400 644 | 52 188 | 348 456 | 280 144 | 23 669 | 50 337 |
| 42233 | Women's, children's, & infants' clothing & accessories whlse | 290 081 | 46 970 | 9 693 | 37 277 | 243 111 | — | — |
| 422330 | Women's, children's, & infants' clothing & accessories whlse | 290 081 | 46 970 | 9 693 | 37 277 | 243 111 | — | — |
| 42234 | Footwear whlse | 304 517 | 45 976 | 1 931 | 44 045 | 258 541 | — | — |
| 422340 | Footwear whlse | 304 517 | 45 976 | 1 931 | 44 045 | 258 541 | — | — |
| 4224 | Grocery & related products whlse | 2 258 062 | 269 987 | 21 558 | 248 429 | 1 981 838 | 2 157 | 4 080 |
| 42242 | Packaged frozen food whlse | 287 963 | 38 958 | 1 905 | 37 053 | 249 005 | — | — |
| 422420 | Packaged frozen food whlse | 287 963 | 38 958 | 1 905 | 37 053 | 249 005 | — | — |
| 42243 | Dairy products, (except dried or canned) whlse | 350 438 | 45 091 | 10 984 | 34 107 | 305 205 | — | 142 |
| 422430 | Dairy products, (except dried or canned) whlse | 350 438 | 45 091 | 10 984 | 34 107 | 305 205 | — | 142 |
| 4224302 | Dairy product (except raw milk) whlse | 350 438 | 45 091 | 10 984 | 34 107 | 305 205 | — | 142 |
| 42244 | Poultry & poultry product whlse | D | D | D | D | D | D | D |
| 422440 | Poultry & poultry product whlse | D | D | D | D | D | D | D |
| 4224402 | Poultry & poultry product (except live) whlse | D | D | D | D | D | D | D |
| 42245 | Confectionery whlse | 83 893 | 916 | 189 | 727 | 82 977 | — | — |
| 422450 | Confectionery whlse | 83 893 | 916 | 189 | 727 | 82 977 | — | — |
| 42246 | Fish & seafood whlse | 29 959 | — | — | — | 29 959 | — | — |
| 422460 | Fish & seafood whlse | 29 959 | — | — | — | 29 959 | — | — |
| 42247 | Meat & meat product whlse | 100 511 | 4 368 | 160 | 4 208 | 96 143 | — | — |
| 422470 | Meat & meat product whlse | 100 511 | 4 368 | 160 | 4 208 | 96 143 | — | — |
| 42249 | Other grocery & related products whlse | D | D | D | D | D | D | D |
| 422490 | Other grocery & related products whlse | D | D | D | D | D | D | D |
| 4224901 | Coffee, tea, & spice whlse | 64 578 | 746 | 169 | 577 | 62 413 | — | 1 419 |
| 4224902 | Bread & baked goods whlse | 211 461 | — | — | — | 211 461 | — | — |
| 4224903 | Soft drinks whlse | 447 032 | 29 196 | 3 758 | 25 438 | 415 067 | 250 | 2 519 |
| 4224904 | Canned goods whlse | 98 113 | 2 861 | 636 | 2 225 | 95 252 | — | — |
| 4224905 | Food & beverage basic materials whlse | 79 722 | 36 492 | 637 | 35 855 | 41 323 | 1 907 | — |
| 4224906 | Other grocery specialties whlse | D | D | D | D | D | D | D |
| 4226 | Chemical & allied products whlse | 1 928 366 | 348 974 | 42 877 | 306 097 | 1 560 988 | 10 672 | 7 732 |
| 42261 | Plastics materials & basic forms & shapes whlse | 584 774 | 167 409 | 21 439 | 145 970 | 403 212 | 6 423 | 7 730 |
| 422610 | Plastics materials & basic forms & shapes whlse | 584 774 | 167 409 | 21 439 | 145 970 | 403 212 | 6 423 | 7 730 |
| 42269 | Other chemical & allied products whlse | 1 343 592 | 181 565 | 21 438 | 160 127 | 1 157 776 | 4 249 | 2 |
| 422690 | Other chemical & allied products whlse | 1 343 592 | 181 565 | 21 438 | 160 127 | 1 157 776 | 4 249 | 2 |
| 4226901 | Industrial gases (except LP) whlse | 54 482 | 5 067 | 1 320 | 3 747 | 49 415 | — | — |
| 4226902 | Other chemical & allied products whlse | 1 289 110 | 176 498 | 20 118 | 156 380 | 1 108 361 | 4 249 | 2 |

See footnotes at end of table.

WHOLESALE TRADE—SUBJECT SERIES

Table 4. End-of-Year Inventories for the United States: 1997—Con.

[Thousand dollars. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Total inventories | Subject to LIFO costing ¹ | | | Not subject to LIFO costing | Valuation method not reported ² | Amount reported subject to LIFO without associated reserve and value ³ |
|---|--|-------------------|--------------------------------------|---------------|----------------|-----------------------------|--|---|
| | | | Total | LIFO reserve | LIFO value | | | |
| Manufacturers' sales branches and sales offices—Con. | | | | | | | | |
| 422 Wholesale trade, nondurable goods—Con. | | | | | | | | |
| 4227 Petroleum & petroleum products whsle | 2 513 198 | 707 365 | 215 812 | 491 553 | 1 700 672 | 104 379 | | 782 |
| 42271 Petroleum bulk stations & terminals | 2 198 570 | 587 492 | 190 502 | 396 990 | 1 509 404 | 101 037 | | 637 |
| 422710 Petroleum bulk stations & terminals | 2 198 570 | 587 492 | 190 502 | 396 990 | 1 509 404 | 101 037 | | 637 |
| 4227101 Petroleum bulk stations & terminals (except LP) | D | D | D | D | D | D | | D |
| 42271011 Petroleum bulk stations (except LP) | D | D | D | D | D | D | | D |
| 42271012 Petroleum bulk terminals (except LP) | D | D | D | D | D | D | | D |
| 4227102 Liquefied petroleum bulk stations & terminals | D | D | D | D | D | D | | D |
| 42272 Petroleum & petroleum prod whsle (exc bulk stations & terminals) | 314 628 | 119 873 | 25 310 | 94 563 | 191 268 | 3 342 | | 145 |
| 422720 Petroleum & petroleum prod whsle (exc bulk stations & terminals) | 314 628 | 119 873 | 25 310 | 94 563 | 191 268 | 3 342 | | 145 |
| 4228 Beer, wine, & distilled alcoholic beverage whsle | D | D | D | D | D | D | | D |
| 42281 Beer & ale whsle | D | D | D | D | D | D | | D |
| 422810 Beer & ale whsle | D | D | D | D | D | D | | D |
| 42282 Wine & distilled alcoholic beverage whsle | 220 445 | 13 278 | 2 494 | 10 784 | 188 966 | — | | 18 201 |
| 422820 Wine & distilled alcoholic beverage whsle | 220 445 | 13 278 | 2 494 | 10 784 | 188 966 | — | | 18 201 |
| 4228201 Wine & distilled alcoholic bev (licensed operation) whsle | 220 445 | 13 278 | 2 494 | 10 784 | 188 966 | — | | 18 201 |
| 4229 Miscellaneous nondurable goods whsle | D | D | D | D | D | D | | D |
| 42291 Farm supplies whsle | 872 435 | 7 282 | 804 | 6 478 | 864 923 | 230 | | — |
| 422910 Farm supplies whsle | 872 435 | 7 282 | 804 | 6 478 | 864 923 | 230 | | — |
| 4229101 Farm supplies—farm dealers | 315 598 | 7 076 | 705 | 6 371 | 308 292 | 230 | | — |
| 4229102 Farm supplies—whsle distributors | 556 837 | 206 | 99 | 107 | 556 631 | — | | — |
| 42292 Book, periodical, & newspaper whsle | 421 998 | 93 982 | 22 241 | 71 741 | 322 017 | — | | 5 999 |
| 422920 Book, periodical, & newspaper whsle | 421 998 | 93 982 | 22 241 | 71 741 | 322 017 | — | | 5 999 |
| 42293 Flower, nursery stock, & florists' supplies whsle | 13 752 | 1 065 | 131 | 934 | 12 687 | — | | — |
| 422930 Flower, nursery stock, & florists' supplies whsle | 13 752 | 1 065 | 131 | 934 | 12 687 | — | | — |
| 42294 Tobacco & tobacco product whsle | 69 662 | 23 559 | 389 | 23 170 | 46 103 | — | | — |
| 422940 Tobacco & tobacco product whsle | 69 662 | 23 559 | 389 | 23 170 | 46 103 | — | | — |
| 42295 Paint, varnish, & supplies whsle | 217 397 | 26 802 | 13 996 | 12 806 | 189 426 | 1 110 | | 59 |
| 422950 Paint, varnish, & supplies whsle | 217 397 | 26 802 | 13 996 | 12 806 | 189 426 | 1 110 | | 59 |
| 4229501 Paint, varnish, & supplies whsle | 217 397 | 26 802 | 13 996 | 12 806 | 189 426 | 1 110 | | 59 |
| 42299 Other miscellaneous nondurable goods whsle | D | D | D | D | D | D | | D |
| 422990 Other miscellaneous nondurable goods whsle | D | D | D | D | D | D | | D |
| 4229901 Art goods whsle | 34 468 | 3 503 | 363 | 3 140 | 30 965 | — | | — |
| 4229902 General merchandise (nondurable goods) whsle | 20 528 | — | — | — | 20 528 | — | | — |
| 4229903 Textile bags, bagging, & burlap whsle | 2 665 | — | — | — | 2 665 | — | | — |
| 4229904 Other nondurable goods whsle | D | D | D | D | D | D | | D |
| Agents, brokers, and commission merchants | 642 529 | 23 460 | 4 176 | 19 284 | 606 919 | 12 085 | | 65 |
| 421 Wholesale trade, durable goods | 471 467 | 18 470 | 3 552 | 14 918 | 442 417 | 10 530 | | 50 |
| 4211 Motor vehicle & motor vehicle parts & supplies whsle | 50 185 | 1 437 | 1 | 1 436 | 47 581 | 1 167 | | — |
| 42111 Automobile & other motor vehicle whsle | 26 216 | 61 | — | 61 | 26 127 | 28 | | — |
| 421110 Automobile & other motor vehicle whsle | 26 216 | 61 | — | 61 | 26 127 | 28 | | — |
| 4211101 Automobile & motorcycle whsle | 12 488 | — | — | — | 12 460 | 28 | | — |
| 4211102 Bus & recreational vehicle whsle | D | D | D | D | D | D | | D |
| 4211103 Light truck & van (14,000 lb or less) whsle | 1 689 | — | — | — | 1 689 | — | | — |
| 4211104 Medium truck & tractor (14,001 lb to 26,000 lb) whsle | D | D | D | D | D | D | | D |
| 4211105 Heavy truck & tractor (over 26,000 lb) whsle | D | D | D | D | D | D | | D |
| 42112 Motor vehicle supplies & new parts whsle | 23 083 | 1 353 | 1 | 1 352 | 20 591 | 1 139 | | — |
| 421120 Motor vehicle supplies & new parts whsle | 23 083 | 1 353 | 1 | 1 352 | 20 591 | 1 139 | | — |
| 4211201 Motor vehicle supplies & new parts—warehouse distributors | 11 326 | — | — | — | 11 235 | 91 | | — |
| 4211202 Motor vehicle supplies & new parts—jobbers | 10 820 | 1 353 | 1 | 1 352 | 8 454 | 1 013 | | — |
| 4211203 Petroleum products marketing equipment whsle | 937 | — | — | — | 902 | 35 | | — |
| 42113 Tire & tube whsle | 886 | 23 | — | 23 | 863 | — | | — |
| 421130 Tire & tube whsle | 886 | 23 | — | 23 | 863 | — | | — |
| 4212 Furniture & home furnishings whsle | 16 594 | 932 | 226 | 706 | 15 600 | 56 | | 6 |
| 42121 Furniture whsle | 7 693 | 30 | — | 30 | 7 631 | 26 | | 6 |
| 421210 Furniture whsle | 7 693 | 30 | — | 30 | 7 631 | 26 | | 6 |
| 4212101 Household & lawn furniture whsle | 2 937 | — | — | — | 2 931 | — | | 6 |
| 4212102 Office & business furniture whsle | 4 756 | 30 | — | 30 | 4 700 | 26 | | — |
| 42122 Home furnishings whsle | 8 901 | 902 | 226 | 676 | 7 969 | 30 | | — |
| 421220 Home furnishings whsle | 8 901 | 902 | 226 | 676 | 7 969 | 30 | | — |
| 4212201 Household china, glassware, & crockery whsle | 4 958 | — | — | — | 4 958 | — | | — |
| 4212202 Linens, domestics, draperies, & curtains whsle | 394 | — | — | — | 394 | — | | — |
| 4212203 Floor coverings whsle | 615 | 2 | — | 2 | 613 | — | | — |
| 4212204 Other home furnishings whsle | 2 934 | 900 | 226 | 674 | 2 004 | 30 | | — |
| 4213 Lumber & other construction materials whsle | 16 535 | 33 | 7 | 26 | 16 399 | 103 | | — |
| 42131 Lumber, plywood, millwork, & wood panel whsle | 14 273 | — | — | — | 14 173 | 100 | | — |
| 421310 Lumber, plywood, millwork, & wood panel whsle | 14 273 | — | — | — | 14 173 | 100 | | — |
| 4213101 Lumber without yard whsle | 673 | — | — | — | 673 | — | | — |
| 4213102 Lumber with yard whsle | 1 163 | — | — | — | 1 063 | 100 | | — |
| 4213103 Plywood, veneer, millwork, & wood panel whsle | 12 437 | — | — | — | 12 437 | — | | — |
| 42132 Brick, stone, & related construction materials whsle | 827 | 10 | 3 | 7 | 817 | — | | — |
| 421320 Brick, stone, & related construction materials whsle | 827 | 10 | 3 | 7 | 817 | — | | — |
| 4213201 Brick, block, tile, clay/cement sewer pipe whsle | 343 | 10 | 3 | 7 | 333 | — | | — |
| 4213202 Sand, gravel, & stone whsle | 4 | — | — | — | 4 | — | | — |
| 4213203 Cement, lime, & related products whsle | 480 | — | — | — | 480 | — | | — |
| 42133 Roofing, siding, & insulation material whsle | 679 | 8 | — | 8 | 669 | 2 | | — |
| 421330 Roofing, siding, & insulation material whsle | 679 | 8 | — | 8 | 669 | 2 | | — |
| 4213301 Roofing, siding, & insulation material whsle | 679 | 8 | — | 8 | 669 | 2 | | — |

See footnotes at end of table.

Table 4. End-of-Year Inventories for the United States: 1997—Con.

[Thousand dollars. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Total inventories | Subject to LIFO costing ¹ | | | Not subject to LIFO costing | Valuation method not reported ² | Amount reported subject to LIFO without associated reserve and value ³ |
|---|---|-------------------|--------------------------------------|--------------|------------|-----------------------------|--|---|
| | | | Total | LIFO reserve | LIFO value | | | |
| Agents, brokers, and commission merchants—Con. | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | |
| 4213 | Lumber & other construction materials whlse—Con. | | | | | | | |
| 42139 | Other construction materials whlse | 756 | 15 | 4 | 11 | 740 | 1 | — |
| 421390 | Other construction materials whlse | 756 | 15 | 4 | 11 | 740 | 1 | — |
| 4213901 | Flat glass & other construction glass whlse | 192 | 15 | 4 | 11 | 177 | — | — |
| 4213902 | Other construction materials whlse | 564 | — | — | — | 563 | 1 | — |
| 4214 | Professional & commercial equipment & supplies whlse..... | 41 987 | 650 | 89 | 561 | 41 185 | 148 | 4 |
| 42141 | Photographic equipment & supplies whlse | 1 098 | — | — | — | 1 094 | 4 | — |
| 421410 | Photographic equipment & supplies whlse | 1 098 | — | — | — | 1 094 | 4 | — |
| 42142 | Office equipment whlse | 4 922 | 12 | 2 | 10 | 4 910 | — | — |
| 421420 | Office equipment whlse | 4 922 | 12 | 2 | 10 | 4 910 | — | — |
| 42143 | Computer & computer peripheral equipment & software whlse | 6 806 | 45 | 1 | 44 | 6 683 | 74 | 4 |
| 421430 | Computer & computer peripheral equipment & software whlse | 6 806 | 45 | 1 | 44 | 6 683 | 74 | 4 |
| 4214301 | Computer & peripheral equipment whlse | 6 142 | 45 | 1 | 44 | 6 025 | 72 | — |
| 42143011 | Computers & peripheral equipment for resale | 3 833 | 13 | — | 13 | 3 807 | 13 | — |
| 42143012 | Computers & peripheral equipment for end use | 2 309 | 32 | 1 | 31 | 2 218 | 59 | — |
| 4214302 | Computer software (packaged) whlse | 664 | — | — | — | 658 | 2 | 4 |
| 42144 | Other commercial equipment whlse | 4 758 | 144 | 36 | 108 | 4 592 | 22 | — |
| 421440 | Other commercial equipment whlse | 4 758 | 144 | 36 | 108 | 4 592 | 22 | — |
| 4214401 | Restaurant & hotel equipment & supplies whlse | 3 090 | 144 | 36 | 108 | 2 924 | 22 | — |
| 4214402 | Store machines & equipment whlse | 1 668 | — | — | — | 1 668 | — | — |
| 42145 | Medical, dental, & hospital equipment & supplies whlse | 20 881 | 366 | 46 | 320 | 20 471 | 44 | — |
| 421450 | Medical, dental, & hospital equipment & supplies whlse | 20 881 | 366 | 46 | 320 | 20 471 | 44 | — |
| 4214501 | Surgical, medical, & hospital supplies whlse | 19 973 | 165 | 36 | 129 | 19 764 | 44 | — |
| 4214502 | Dental equipment & supplies whlse | 908 | 201 | 10 | 191 | 707 | — | — |
| 42146 | Ophthalmic goods whlse | 731 | 50 | — | 50 | 677 | 4 | — |
| 421460 | Ophthalmic goods whlse | 731 | 50 | — | 50 | 677 | 4 | — |
| 42149 | Other professional equipment & supplies whlse | 2 791 | 33 | 4 | 29 | 2 758 | — | — |
| 421490 | Other professional equipment & supplies whlse | 2 791 | 33 | 4 | 29 | 2 758 | — | — |
| 4214901 | Religious & school supplies whlse | 284 | 27 | 4 | 23 | 257 | — | — |
| 4214902 | Other professional equipment & supplies whlse | 2 507 | 6 | — | 6 | 2 501 | — | — |
| 4215 | Metal & mineral (except petroleum) whlse | 19 623 | 1 569 | 386 | 1 183 | 18 050 | 4 | — |
| 42151 | Metal service centers & offices | 12 130 | 867 | 210 | 657 | 11 259 | 4 | — |
| 421510 | Metal service centers & offices | 12 130 | 867 | 210 | 657 | 11 259 | 4 | — |
| 4215101 | Ferrous metal service centers & sales offices | 6 735 | 13 | 2 | 11 | 6 718 | 4 | — |
| 42151011 | Ferrous metal service centers | 6 735 | 13 | 2 | 11 | 6 718 | 4 | — |
| 42151012 | Ferrous metal sales offices | — | — | — | — | — | — | — |
| 4215102 | Nonferrous metal service centers & sales offices | 5 395 | 854 | 208 | 646 | 4 541 | — | — |
| 42151021 | Nonferrous metal service centers | 5 395 | 854 | 208 | 646 | 4 541 | — | — |
| 42151022 | Nonferrous metal sales offices | — | — | — | — | — | — | — |
| 42152 | Coal & other mineral & ore whlse | 7 493 | 702 | 176 | 526 | 6 791 | — | — |
| 421520 | Coal & other mineral & ore whlse | 7 493 | 702 | 176 | 526 | 6 791 | — | — |
| 4215201 | Coal whlse | D | D | D | D | D | D | D |
| 4215202 | Other mineral & ore whlse | D | D | D | D | D | D | D |
| 4216 | Electrical goods whlse | 49 043 | 2 013 | 58 | 1 955 | 44 612 | 2 403 | 15 |
| 42161 | Electrical apparatus & equip, wiring supp, & const material whlse | 22 414 | 993 | 56 | 937 | 19 528 | 1 878 | 15 |
| 421610 | Electrical apparatus & equip, wiring supp, & const material whlse | 22 414 | 993 | 56 | 937 | 19 528 | 1 878 | 15 |
| 42162 | Electrical appliance, television & radio set whlse | 7 956 | — | — | — | 7 956 | — | — |
| 421620 | Electrical appliance, television & radio set whlse | 7 956 | — | — | — | 7 956 | — | — |
| 42169 | Other electronic parts & equipment whlse | 18 673 | 1 020 | 2 | 1 018 | 17 128 | 525 | — |
| 421690 | Other electronic parts & equipment whlse | 18 673 | 1 020 | 2 | 1 018 | 17 128 | 525 | — |
| 4216901 | Communications equipment & supplies whlse | 5 920 | 902 | 1 | 901 | 4 493 | 525 | — |
| 4216902 | Electronic parts (excluding communications equipment) whlse | 12 753 | 118 | 1 | 117 | 12 635 | — | — |
| 4217 | Hardware, & plumbing & heating equipment & supplies whlse .. | D | D | D | D | D | D | D |
| 42171 | Hardware whlse | 17 207 | 164 | — | 164 | 15 364 | 1 679 | — |
| 421710 | Hardware whlse | 17 207 | 164 | — | 164 | 15 364 | 1 679 | — |
| 42172 | Plumbing & heating equipment & supplies (hydronics) whlse | 34 251 | 2 977 | 386 | 2 591 | 29 654 | 1 602 | 18 |
| 421720 | Plumbing & heating equipment & supplies (hydronics) whlse | 34 251 | 2 977 | 386 | 2 591 | 29 654 | 1 602 | 18 |
| 42173 | Warm air heating & air-conditioning equipment & supplies whlse | 7 518 | 72 | 10 | 62 | 7 444 | 2 | — |
| 421730 | Warm air heating & air-conditioning equipment & supplies whlse | 7 518 | 72 | 10 | 62 | 7 444 | 2 | — |
| 42174 | Refrigeration equipment & supplies whlse | D | D | D | D | D | D | D |
| 421740 | Refrigeration equipment & supplies whlse | D | D | D | D | D | D | D |

See footnotes at end of table.

WHOLESALE TRADE—SUBJECT SERIES

Table 4. End-of-Year Inventories for the United States: 1997—Con.

[Thousand dollars. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Total inventories | Subject to LIFO costing ¹ | | | Not subject to LIFO costing | Valuation method not reported ² | Amount reported subject to LIFO without associated reserve and value ³ |
|---|--|-------------------|--------------------------------------|--------------|------------|-----------------------------|--|---|
| | | | Total | LIFO reserve | LIFO value | | | |
| Agents, brokers, and commission merchants—Con. | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | |
| 4218 | Machinery, equipment, & supplies whse | 160 065 | 7 771 | 1 927 | 5 844 | 149 024 | 3 265 | 5 |
| 42181 | Construction & mining (except petroleum) machinery & equip whse | 11 080 | — | — | — | 11 080 | — | — |
| 421810 | Construction & mining (except petroleum) machinery & equip whse | 11 080 | — | — | — | 11 080 | — | — |
| 42182 | Farm & garden machinery & equipment whse | 17 377 | 763 | 270 | 493 | 16 609 | — | 5 |
| 421820 | Farm & garden machinery & equipment whse | 17 377 | 763 | 270 | 493 | 16 609 | — | 5 |
| 4218201 | Farm machinery & equipment—farm dealers | D | D | D | D | D | D | D |
| 4218202 | Farm machinery & equipment—whse distributors | D | D | D | D | D | D | D |
| 4218203 | Lawn & garden machinery & equipment whse | 4 156 | 755 | 270 | 485 | 3 401 | — | — |
| 42183 | Industrial machinery & equipment whse | 93 384 | 5 133 | 1 047 | 4 086 | 85 144 | 3 107 | — |
| 421830 | Industrial machinery & equipment whse | 93 384 | 5 133 | 1 047 | 4 086 | 85 144 | 3 107 | — |
| 4218301 | Food-processing machinery & equipment whse | 5 036 | — | — | — | 3 775 | 1 261 | — |
| 4218302 | Hydraulic & pneumatic (fluid-power) machinery & equipment whse | 7 513 | 879 | 151 | 728 | 6 634 | — | — |
| 42183021 | Hydraulic & pneumatic pumps & motors whse | 3 575 | 473 | 48 | 425 | 3 102 | — | — |
| 42183022 | Hydraulic & pneumatic parts, accessories, & supplies whse | 3 938 | 406 | 103 | 303 | 3 532 | — | — |
| 4218303 | General-purpose industrial machinery & equipment whse | 22 076 | 1 322 | 260 | 1 062 | 18 944 | 1 810 | — |
| 4218304 | Metalworking machinery & equipment whse | 14 783 | 344 | 60 | 284 | 14 439 | — | — |
| 4218305 | Materials handling equipment whse | 5 280 | 1 272 | 289 | 983 | 4 008 | — | — |
| 4218306 | Oilwell, oil refinery, & pipeline mach, equip., & supplies whse | 3 601 | 853 | 221 | 632 | 2 714 | 34 | — |
| 4218307 | Other industrial machinery & equipment whse | 35 095 | 463 | 66 | 397 | 34 630 | 2 | — |
| 42184 | Industrial supplies whse | 22 568 | 1 631 | 507 | 1 124 | 20 799 | 138 | — |
| 421840 | Industrial supplies whse | 22 568 | 1 631 | 507 | 1 124 | 20 799 | 138 | — |
| 4218401 | General-line industrial supplies whse | 1 824 | — | — | — | 1 815 | 9 | — |
| 4218402 | Mechanical power transmission supplies whse | 608 | 25 | 6 | 19 | 583 | — | — |
| 4218403 | Welding supplies whse | 137 | 5 | 1 | 4 | 132 | — | — |
| 4218404 | Industrial containers & supplies whse | 289 | — | — | — | 289 | — | — |
| 4218405 | Industrial valves & fittings (except fluid-power) whse | 7 804 | 1 208 | 351 | 857 | 6 596 | — | — |
| 4218406 | Other industrial supplies whse | 11 906 | 393 | 149 | 244 | 11 384 | 129 | — |
| 42185 | Service establishment equipment & supplies whse | 3 753 | 138 | 100 | 38 | 3 595 | 20 | — |
| 421850 | Service establishment equipment & supplies whse | 3 753 | 138 | 100 | 38 | 3 595 | 20 | — |
| 4218501 | Beauty & barber shop equipment & supplies whse | D | D | D | D | D | D | — |
| 4218502 | Custodial, janitors' equipment & supplies whse | 832 | 138 | 100 | 38 | 694 | — | — |
| 4218503 | Laundry & dry-cleaning equipment & supplies whse | 216 | — | — | — | 216 | — | — |
| 4218504 | Other service establishment equipment & supplies whse | D | D | D | D | D | D | — |
| 42186 | Transportation equipment & supplies (exc motor vehicle) whse | 11 903 | 106 | 3 | 103 | 11 797 | — | — |
| 421860 | Transportation equipment & supplies (exc motor vehicle) whse | 11 903 | 106 | 3 | 103 | 11 797 | — | — |
| 4218601 | Aircraft & aeronautical equipment & supplies whse | 10 882 | 96 | — | 96 | 10 786 | — | — |
| 4218602 | Marine machinery, equipment, & supplies whse | D | D | D | D | D | D | — |
| 4218603 | Other transportation equipment & supplies whse | D | D | D | D | D | D | — |
| 4219 | Miscellaneous durable goods whse | D | D | D | D | D | D | D |
| 42191 | Sporting & recreational goods & supplies whse | 33 795 | — | — | — | 33 790 | 5 | — |
| 421910 | Sporting & recreational goods & supplies whse | 33 795 | — | — | — | 33 790 | 5 | — |
| 42192 | Toy & hobby goods & supplies whse | D | D | D | D | D | D | D |
| 421920 | Toy & hobby goods & supplies whse | D | D | D | D | D | D | D |
| 42193 | Recyclable material whse | 2 315 | 659 | 424 | 235 | 1 654 | — | 2 |
| 421930 | Recyclable material whse | 2 315 | 659 | 424 | 235 | 1 654 | — | 2 |
| 4219301 | Iron & steel scrap processors & dealers | 824 | — | — | — | 824 | — | — |
| 42193011 | Iron & steel scrap processors (using power processing equipment) | 824 | — | — | — | 824 | — | — |
| 42193012 | Iron & steel scrap processors (not using power processing equip) | — | — | — | — | — | — | — |
| 4219302 | Recyclable paper & paperboard whse | 187 | 21 | — | 21 | 164 | — | 2 |
| 4219303 | Other recyclable material whse | 1 304 | 638 | 424 | 214 | 666 | — | 2 |
| 42194 | Jewelry/watch/silverware/precious stone, & precious metal whse | 10 366 | 58 | 15 | 43 | 10 212 | 96 | — |
| 421940 | Jewelry/watch/silverware/precious stone, & precious metal whse | 10 366 | 58 | 15 | 43 | 10 212 | 96 | — |
| 4219401 | Jewelry, watch, diamonds, precious stone, & silverware whse | D | D | D | D | D | D | D |
| 4219402 | Precious metal (excluding ores) whse | D | D | D | D | D | D | D |
| 42199 | Other miscellaneous durable goods whse | 4 196 | 35 | — | 35 | 4 161 | — | — |
| 421990 | Other miscellaneous durable goods whse | 4 196 | 35 | — | 35 | 4 161 | — | — |
| 4219901 | Musical instruments & supplies whse | 80 | — | — | — | 80 | — | — |
| 4219902 | Forest products (except lumber) whse | 212 | — | — | — | 212 | — | — |
| 4219903 | General merchandise (durable goods) whse | D | D | D | D | D | D | D |
| 4219904 | Prerecorded media whse | 615 | 5 | — | 5 | 610 | — | — |
| 42199041 | Compact discs/prerecorded audio tapes, & phonograph records whse | D | D | D | D | D | D | D |
| 42199042 | Prerecorded video tapes whse | D | D | D | D | D | D | D |
| 4219905 | Fire extinguishers & fire safety equipment whse | D | D | D | D | D | D | D |
| 4219906 | Other durable goods whse | 743 | 12 | — | 12 | 731 | — | D |

See footnotes at end of table.

Table 4. End-of-Year Inventories for the United States: 1997—Con.

[Thousand dollars. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Total inventories | Subject to LIFO costing ¹ | | | Not subject to LIFO costing | Valuation method not reported ² | Amount reported subject to LIFO without associated reserve and value ³ |
|---|--|-------------------|--------------------------------------|--------------|--------------|-----------------------------|--|---|
| | | | Total | LIFO reserve | LIFO value | | | |
| Agents, brokers, and commission merchants—Con. | | | | | | | | |
| 422 | Wholesale trade, nondurable goods | 171 062 | 4 990 | 624 | 4 366 | 164 502 | 1 555 | 15 |
| 4221 | Paper & paper product whse..... | 18 681 | 350 | — | 350 | 18 101 | 230 | — |
| 42211 | Printing & writing paper whse | 13 426 | 300 | — | 300 | 13 119 | 7 | — |
| 422110 | Printing & writing paper whse | 13 426 | 300 | — | 300 | 13 119 | 7 | — |
| 42212 | Stationery & office supplies whse | 2 073 | 18 | — | 18 | 1 832 | 223 | — |
| 422120 | Stationery & office supplies whse | 2 073 | 18 | — | 18 | 1 832 | 223 | — |
| 42213 | Industrial & personal service paper whse | 3 182 | 32 | — | 32 | 3 150 | — | — |
| 422130 | Industrial & personal service paper whse | 3 182 | 32 | — | 32 | 3 150 | — | — |
| 4222 | Drugs, & druggists' sundries whse | 5 164 | 50 | — | 50 | 4 559 | 555 | — |
| 42221 | Drugs, & druggists' sundries whse | 5 164 | 50 | — | 50 | 4 559 | 555 | — |
| 422210 | Drugs, & druggists' sundries whse | 5 164 | 50 | — | 50 | 4 559 | 555 | — |
| 4222102 | Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse | 5 164 | 50 | — | 50 | 4 559 | 555 | — |
| 42223 | Apparel, piece goods, & notions whse..... | 29 976 | 197 | 44 | 153 | 29 622 | 157 | — |
| 42231 | Piece goods, notions, & other dry goods whse | 5 708 | 196 | 44 | 152 | 5 495 | 17 | — |
| 422310 | Piece goods, notions, & other dry goods whse | 5 708 | 196 | 44 | 152 | 5 495 | 17 | — |
| 4223101 | Piece goods—jobbers | 5 442 | 196 | 44 | 152 | 5 229 | 17 | — |
| 4223102 | Notions & other dry goods whse..... | 266 | — | — | — | 266 | — | — |
| 42232 | Men's & boys' clothing & furnishings whse | 4 655 | — | — | — | 4 515 | 140 | — |
| 422320 | Men's & boys' clothing & furnishings whse | 4 655 | — | — | — | 4 515 | 140 | — |
| 42233 | Women's, children's, & infants' clothing & accessories whse | 7 722 | 1 | — | 1 | 7 721 | — | — |
| 422330 | Women's, children's, & infants' clothing & accessories whse | 7 722 | 1 | — | 1 | 7 721 | — | — |
| 42234 | Footwear whse..... | 11 891 | — | — | — | 11 891 | — | — |
| 422340 | Footwear whse..... | 11 891 | — | — | — | 11 891 | — | — |
| 4224 | Grocery & related products whse | 47 860 | 87 | 18 | 69 | 47 448 | 310 | 15 |
| 42241 | General-line grocery whse | 20 161 | — | — | — | 20 161 | — | — |
| 422410 | General-line grocery whse | 20 161 | — | — | — | 20 161 | — | — |
| 4224103 | Other general-line grocery whse..... | 20 161 | — | — | — | 20 161 | — | — |
| 42242 | Packaged frozen food whse | 2 959 | 5 | 1 | 4 | 2 954 | — | — |
| 422420 | Packaged frozen food whse | 2 959 | 5 | 1 | 4 | 2 954 | — | — |
| 42243 | Dairy products, (except dried or canned) whse | 799 | — | — | — | 795 | 4 | — |
| 422430 | Dairy products, (except dried or canned) whse | 799 | — | — | — | 795 | 4 | — |
| 4224301 | Raw milk whse | D | D | D | D | D | D | D |
| 4224302 | Dairy product (except raw milk) whse | D | D | D | D | D | D | D |
| 42244 | Poultry & poultry product whse | D | D | D | D | D | D | D |
| 422440 | Poultry & poultry product whse | D | D | D | D | D | D | D |
| 4224401 | Live poultry whse | D | D | D | D | D | D | D |
| 4224402 | Poultry & poultry product (except live) whse | D | D | D | D | D | D | D |
| 42245 | Confectionery whse..... | 931 | 1 | — | 1 | 930 | — | — |
| 422450 | Confectionery whse..... | 931 | 1 | — | 1 | 930 | — | — |
| 42246 | Fish & seafood whse..... | 1 129 | — | — | — | 1 129 | — | — |
| 422460 | Fish & seafood whse..... | 1 129 | — | — | — | 1 129 | — | — |
| 42247 | Meat & meat product whse | 3 444 | 21 | 5 | 16 | 3 355 | 53 | 15 |
| 422470 | Meat & meat product whse | 3 444 | 21 | 5 | 16 | 3 355 | 53 | 15 |
| 42248 | Fresh fruit & vegetable whse | 7 855 | — | — | — | 7 852 | 3 | — |
| 422480 | Fresh fruit & vegetable whse | 7 855 | — | — | — | 7 852 | 3 | — |
| 42249 | Other grocery & related products whse | D | D | D | D | D | D | D |
| 422490 | Other grocery & related products whse | D | D | D | D | D | D | D |
| 4224901 | Coffee, tea, & spice whse | 321 | 4 | — | 4 | 317 | — | — |
| 4224902 | Bread & baked goods whse | 354 | 7 | 3 | 4 | 343 | 4 | — |
| 4224903 | Soft drinks whse | 66 | — | — | — | 65 | 1 | — |
| 4224904 | Canned goods whse | 6 395 | 37 | 8 | 29 | 6 358 | — | — |
| 4224905 | Food & beverage basic materials whse | 330 | — | — | — | 85 | 245 | — |
| 4224906 | Other grocery specialties whse | D | D | D | D | D | D | D |
| 4225 | Farm-product raw material whse | 25 131 | 882 | 198 | 684 | 24 223 | 26 | — |
| 42251 | Grain & field bean whse | 2 541 | 821 | 186 | 635 | 1 720 | — | — |
| 422510 | Grain & field bean whse | 2 541 | 821 | 186 | 635 | 1 720 | — | — |
| 42252 | Livestock whse | 13 135 | 61 | 12 | 49 | 13 048 | 26 | — |
| 422520 | Livestock whse | 13 135 | 61 | 12 | 49 | 13 048 | 26 | — |
| 42259 | Other farm product raw material whse | 9 455 | — | — | — | 9 455 | — | — |
| 422590 | Other farm product raw material whse | 9 455 | — | — | — | 9 455 | — | — |
| 4225901 | Hides, skins, & pelts whse | 236 | — | — | — | 236 | — | — |
| 4225902 | Leaf tobacco whse | 7 710 | — | — | — | 7 710 | — | — |
| 4225903 | Wool, wool tops, & mohair whse | 1 276 | — | — | — | 1 276 | — | — |
| 4225904 | Cotton whse | 95 | — | — | — | 95 | — | — |
| 4225905 | Other farm-product raw material whse | 138 | — | — | — | 138 | — | — |
| 4226 | Chemical & allied products whse | 26 585 | 2 641 | 242 | 2 399 | 23 770 | 174 | — |
| 42261 | Plastics materials & basic forms & shapes whse | 6 095 | 894 | 198 | 696 | 5 027 | 174 | — |
| 422610 | Plastics materials & basic forms & shapes whse | 6 095 | 894 | 198 | 696 | 5 027 | 174 | — |
| 42269 | Other chemical & allied products whse | 20 490 | 1 747 | 44 | 1 703 | 18 743 | — | — |
| 422690 | Other chemical & allied products whse | 20 490 | 1 747 | 44 | 1 703 | 18 743 | — | — |
| 4226901 | Industrial gases (except LP) whse | 20 490 | 1 747 | 44 | 1 703 | 18 743 | — | — |
| 4226902 | Other chemical & allied products whse | 20 490 | 1 747 | 44 | 1 703 | 18 743 | — | — |

See footnotes at end of table.

WHOLESALE TRADE—SUBJECT SERIES

Table 4. End-of-Year Inventories for the United States: 1997—Con.

[Thousand dollars. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Total inventories | Subject to LIFO costing ¹ | | | Not subject to LIFO costing | Valuation method not reported ² | Amount reported subject to LIFO without associated reserve and value ³ |
|---|--|-------------------|--------------------------------------|--------------|------------|-----------------------------|--|---|
| | | | Total | LIFO reserve | LIFO value | | | |
| Agents, brokers, and commission merchants—Con. | | | | | | | | |
| 422 Wholesale trade, nondurable goods—Con. | | | | | | | | |
| 4227 Petroleum & petroleum products whsle | 1 178 | 25 | 6 | 19 | 1 153 | — | — | — |
| 42271 Petroleum bulk stations & terminals | 548 | 25 | 6 | 19 | 523 | — | — | — |
| 422710 Petroleum bulk stations & terminals | 548 | 25 | 6 | 19 | 523 | — | — | — |
| 4227101 Petroleum bulk stations & terminals (except LP) | D | D | D | D | D | D | D | D |
| 42271011 Petroleum bulk stations (except LP) | D | D | D | D | D | D | D | D |
| 42271012 Petroleum bulk terminals (except LP) | D | D | D | D | D | D | D | D |
| 4227102 Liquefied petroleum bulk stations & terminals | D | D | D | D | D | D | D | D |
| 42272 Petroleum & petroleum prod whsle (exc bulk stations & terminals) | 630 | — | — | — | 630 | — | — | — |
| 422720 Petroleum & petroleum prod whsle (exc bulk stations & terminals) | 630 | — | — | — | 630 | — | — | — |
| 4228 Beer, wine, & distilled alcoholic beverage whsle | D | D | D | D | D | D | D | D |
| 42281 Beer & ale whsle | D | D | D | D | D | D | D | D |
| 422810 Beer & ale whsle | D | D | D | D | D | D | D | D |
| 42282 Wine & distilled alcoholic beverage whsle | 2 473 | — | — | — | 2 473 | — | — | — |
| 422820 Wine & distilled alcoholic beverage whsle | 2 473 | — | — | — | 2 473 | — | — | — |
| 4228201 Wine & distilled alcoholic bev (licensed operation) whsle | 2 473 | — | — | — | 2 473 | — | — | — |
| 4229 Miscellaneous nondurable goods whsle | D | D | D | D | D | D | D | D |
| 42291 Farm supplies whsle | 1 091 | — | — | — | 1 091 | — | — | — |
| 422910 Farm supplies whsle | 1 091 | — | — | — | 1 091 | — | — | — |
| 4229102 Farm supplies—whsle distributors | 1 091 | — | — | — | 1 091 | — | — | — |
| 42292 Book, periodical, & newspaper whsle | 1 834 | — | — | — | 1 834 | — | — | — |
| 422920 Book, periodical, & newspaper whsle | 1 834 | — | — | — | 1 834 | — | — | — |
| 42293 Flower, nursery stock, & florists' supplies whsle | 1 125 | 126 | 29 | 97 | 999 | — | — | — |
| 422930 Flower, nursery stock, & florists' supplies whsle | 1 125 | 126 | 29 | 97 | 999 | — | — | — |
| 42294 Tobacco & tobacco product whsle | 628 | — | — | — | 628 | — | — | — |
| 422940 Tobacco & tobacco product whsle | 628 | — | — | — | 628 | — | — | — |
| 42295 Paint, varnish, & supplies whsle | 2 071 | 632 | 87 | 545 | 1 439 | — | — | — |
| 422950 Paint, varnish, & supplies whsle | 2 071 | 632 | 87 | 545 | 1 439 | — | — | — |
| 4229501 Paint, varnish, & supplies whsle | 2 071 | 632 | 87 | 545 | 1 439 | — | — | — |
| 42299 Other miscellaneous nondurable goods whsle | D | D | D | D | D | D | D | D |
| 422990 Other miscellaneous nondurable goods whsle | D | D | D | D | D | D | D | D |
| 4229901 Art goods whsle | 1 072 | — | — | — | 1 072 | — | — | — |
| 4229902 General merchandise (nondurable goods) whsle | 1 634 | — | — | — | 1 595 | 39 | — | — |
| 4229903 Textile bags, bagging, & burlap whsle | 39 | — | — | — | 39 | — | — | — |
| 4229904 Other nondurable goods whsle | D | D | D | D | D | D | D | D |

¹Includes only data reported by respondents who a) indicated amount of inventories subject to LIFO cost, and b) provided sufficient information to determine associated LIFO reserve and value figures.

²Includes data estimated for nonresponse and nonmail administrative records and data reported by respondents who reported total inventory figures without other information.

³Includes data reported by respondents who indicated their inventories were subject to LIFO cost but did not report associated LIFO reserve and value figures.

Table 5. Detailed Type of Operation for the United States: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|-------------------------|-----------------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| 42 | Wholesale trade | '453 470 | '4 059 657 778 | '254 668 624 | '272 240 419 | '443 572 909 | '214 915 405 | '51 072 571 | '5 796 557 |
| 421 | Wholesale trade, durable goods | 290 629 | '2 179 717 376 | '162 459 247 | 173 780 143 | '266 145 569 | '133 236 997 | '31 746 275 | '3 398 261 |
| 42111 | Motor vehicle & motor vehicle parts & supplies whlse .. | '29 328 | '533 352 124 | '22 154 986 | '22 912 616 | '25 885 694 | '11 458 634 | '2 717 906 | '375 731 |
| 421111 | Automobile & other motor vehicle whlse | 7 664 | '428 356 355 | 11 029 961 | 11 354 906 | 11 918 759 | '4 638 901 | '1 112 419 | 150 947 |
| 421110 | Automobile & other motor vehicle whlse | 7 664 | '428 356 355 | 11 029 961 | 11 354 906 | 11 918 759 | '4 638 901 | '1 112 419 | 150 947 |
| 42112 | Motor vehicle supplies & new parts whlse | '12 620 | '83 214 728 | '9 292 870 | '9 596 993 | '10 352 383 | '5 065 064 | '1 194 084 | '156 038 |
| 421120 | Motor vehicle supplies & new parts whlse | '12 620 | '83 214 728 | '9 292 870 | '9 596 993 | '10 352 383 | '5 065 064 | '1 194 084 | '156 038 |
| 42113 | Tire & tube whlse | 1 939 | 16 508 934 | 1 087 205 | 1 166 572 | 1 640 693 | 782 893 | 183 257 | 22 939 |
| 421130 | Tire & tube whlse | 1 939 | 16 508 934 | 1 087 205 | 1 166 572 | 1 640 693 | 782 893 | 183 257 | 22 939 |
| 42114 | Motor vehicle parts, (used) whlse | 7 105 | 5 272 107 | 744 950 | 794 145 | 1 973 859 | 971 776 | 228 146 | 45 807 |
| 421140 | Motor vehicle parts, (used) whlse | 7 105 | 5 272 107 | 744 950 | 794 145 | 1 973 859 | 971 776 | 228 146 | 45 807 |
| 42121 | Furniture & home furnishings whlse | 15 246 | 75 006 478 | 5 472 358 | 6 007 773 | 11 697 560 | 5 316 976 | 1 225 440 | 157 465 |
| 421210 | Furniture whlse | 6 697 | 31 898 583 | 1 705 458 | 1 866 930 | 4 931 567 | 2 415 323 | 555 931 | 65 930 |
| 42120 | Furniture whlse | 6 697 | 31 898 583 | 1 705 458 | 1 866 930 | 4 931 567 | 2 415 323 | 555 931 | 65 930 |
| 42122 | Home furnishings whlse | 8 549 | 43 107 895 | 3 766 900 | 4 140 843 | 6 765 993 | 2 901 653 | 669 509 | 91 535 |
| 421220 | Home furnishings whlse | 8 549 | 43 107 895 | 3 766 900 | 4 140 843 | 6 765 993 | 2 901 653 | 669 509 | 91 535 |
| 4213 | Lumber & other construction materials whlse | 14 267 | 89 175 875 | 6 367 862 | 6 764 054 | 10 717 929 | 5 296 176 | 1 227 622 | 155 535 |
| 42131 | Lumber, plywood, millwork, & wood panel whlse | 6 767 | 60 455 924 | 4 373 481 | 4 600 369 | 6 133 048 | 3 126 436 | 736 657 | 88 905 |
| 421310 | Lumber, plywood, millwork, & wood panel whlse | 6 767 | 60 455 924 | 4 373 481 | 4 600 369 | 6 133 048 | 3 126 436 | 736 657 | 88 905 |
| 42132 | Brick, stone, & related construction materials whlse | 3 026 | 10 711 750 | 775 319 | 846 315 | 1 692 184 | 761 681 | 168 106 | 23 753 |
| 421320 | Brick, stone, & related construction materials whlse | 3 026 | 10 711 750 | 775 319 | 846 315 | 1 692 184 | 761 681 | 168 106 | 23 753 |
| 42133 | Roofing, siding, & insulation material whlse | 1 584 | 9 811 545 | 595 540 | 651 224 | 1 298 095 | 601 826 | 133 556 | 16 402 |
| 421330 | Roofing, siding, & insulation material whlse | 1 584 | 9 811 545 | 595 540 | 651 224 | 1 298 095 | 601 826 | 133 556 | 16 402 |
| 42139 | Other construction materials whlse | 2 890 | 8 196 656 | 623 522 | 666 146 | 1 594 602 | 806 233 | 189 303 | 26 475 |
| 421390 | Other construction materials whlse | 2 890 | 8 196 656 | 623 522 | 666 146 | 1 594 602 | 806 233 | 189 303 | 26 475 |
| 4214 | Professional & commercial equipment & supplies whlse | 45 351 | 367 383 550 | '24 912 094 | 27 009 852 | '62 642 404 | 33 292 437 | 8 317 953 | '716 113 |
| 42141 | Photographic equipment & supplies whlse | 1 379 | 16 679 051 | 1 200 133 | 1 222 355 | 2 170 358 | 929 865 | 217 200 | 21 195 |
| 421410 | Photographic equipment & supplies whlse | 1 379 | 16 679 051 | 1 200 133 | 1 222 355 | 2 170 358 | 929 865 | 217 200 | 21 195 |
| 42142 | Office equipment whlse | '7 319 | '36 646 598 | '2 583 465 | '2 702 445 | '9 434 843 | '5 421 076 | '1 376 025 | '143 381 |
| 421420 | Office equipment whlse | '7 319 | '36 646 598 | '2 583 465 | '2 702 445 | '9 434 843 | '5 421 076 | '1 376 025 | '143 381 |
| 42143 | Computer & computer peripheral equipment & software whlse | 16 929 | 221 447 412 | 12 835 855 | 13 983 239 | 31 216 252 | 17 305 512 | 4 426 859 | 317 662 |
| 421430 | Computer & computer peripheral equipment & software whlse | 16 929 | 221 447 412 | 12 835 855 | 13 983 239 | 31 216 252 | 17 305 512 | 4 426 859 | 317 662 |
| 42144 | Other commercial equipment whlse | '5 380 | '15 914 735 | '1 197 539 | '1 291 756 | '3 381 852 | '1 754 684 | '402 801 | '52 186 |
| 421440 | Other commercial equipment whlse | '5 380 | '15 914 735 | '1 197 539 | '1 291 756 | '3 381 852 | '1 754 684 | '402 801 | '52 186 |
| 42145 | Medical, dental, & hospital equipment & supplies whlse | 9 782 | 58 791 711 | 5 160 001 | 5 749 898 | 11 851 627 | 5 746 165 | 1 386 809 | 121 572 |
| 421450 | Medical, dental, & hospital equipment & supplies whlse | 9 782 | 58 791 711 | 5 160 001 | 5 749 898 | 11 851 627 | 5 746 165 | 1 386 809 | 121 572 |
| 42146 | Ophthalmic goods whlse | 1 781 | 6 865 265 | 757 910 | 828 689 | 1 912 263 | 867 808 | 206 531 | 28 260 |
| 421460 | Ophthalmic goods whlse | 1 781 | 6 865 265 | 757 910 | 828 689 | 1 912 263 | 867 808 | 206 531 | 28 260 |
| 42149 | Other professional equipment & supplies whlse | 2 781 | 11 038 778 | 1 177 191 | 1 231 470 | 2 675 209 | 1 267 327 | 301 728 | 31 857 |
| 421490 | Other professional equipment & supplies whlse | 2 781 | 11 038 778 | 1 177 191 | 1 231 470 | 2 675 209 | 1 267 327 | 301 728 | 31 857 |
| 4215 | Metal & mineral (except petroleum) whlse | '12 583 | '150 493 610 | '13 746 559 | '14 559 365 | '14 115 369 | '6 888 028 | '1 595 361 | '174 029 |
| 42151 | Metal service centers & offices | 11 827 | 135 695 563 | 13 121 270 | 13 925 957 | 13 532 624 | 6 637 599 | 1 535 410 | 168 950 |
| 421510 | Metal service centers & offices | 11 827 | 135 695 563 | 13 121 270 | 13 925 957 | 13 532 624 | 6 637 599 | 1 535 410 | 168 950 |
| 42152 | Coal & other mineral & ore whlse | '756 | '14 798 047 | '625 289 | '633 408 | '582 745 | '260 429 | '59 951 | '5 079 |
| 421520 | Coal & other mineral & ore whlse | '756 | '14 798 047 | '625 289 | '633 408 | '582 745 | '260 429 | '59 951 | '5 079 |
| 4216 | Electrical goods whlse | 38 234 | 357 691 888 | 19 795 782 | 21 462 916 | 43 723 893 | 22 524 717 | 5 483 454 | 475 766 |
| 42161 | Electrical apparatus & equip, wiring supp, & const material whlse | 13 431 | 85 861 019 | 5 675 640 | 6 029 976 | 11 038 538 | 6 028 387 | 1 426 667 | 144 585 |
| 421610 | Electrical apparatus & equip, wiring supp, & const material whlse | 13 431 | 85 861 019 | 5 675 640 | 6 029 976 | 11 038 538 | 6 028 387 | 1 426 667 | 144 585 |
| 42162 | Electrical appliance, television & radio set whlse | 3 895 | 54 683 947 | 3 953 254 | 4 265 594 | 6 073 720 | 2 079 747 | 481 012 | 50 922 |
| 421620 | Electrical appliance, television & radio set whlse | 3 895 | 54 683 947 | 3 953 254 | 4 265 594 | 6 073 720 | 2 079 747 | 481 012 | 50 922 |
| 42169 | Other electronic parts & equipment whlse | 20 908 | 217 146 922 | 10 166 888 | 11 167 346 | 26 611 635 | 14 416 583 | 3 575 775 | 280 259 |
| 421690 | Other electronic parts & equipment whlse | 20 908 | 217 146 922 | 10 166 888 | 11 167 346 | 26 611 635 | 14 416 583 | 3 575 775 | 280 259 |
| 4217 | Hardware, & plumbing & heating equipment & supplies whlse | 21 194 | 92 189 762 | 9 822 088 | 10 370 210 | 15 249 815 | 7 977 961 | 1 837 467 | 219 233 |
| 42171 | Hardware whlse | 9 473 | 44 063 674 | 4 938 173 | 5 298 245 | 7 342 028 | 3 865 008 | 879 374 | 110 963 |
| 421710 | Hardware whlse | 9 473 | 44 063 674 | 4 938 173 | 5 298 245 | 7 342 028 | 3 865 008 | 879 374 | 110 963 |
| 42172 | Plumbing & heating equipment & supplies (hydronics) whlse | 4 625 | 22 928 107 | 1 832 534 | 1 964 641 | 3 030 305 | 1 582 219 | 368 294 | 43 887 |
| 421720 | Plumbing & heating equipment & supplies (hydronics) whlse | 4 625 | 22 928 107 | 1 832 534 | 1 964 641 | 3 030 305 | 1 582 219 | 368 294 | 43 887 |
| 42173 | Warm air heating & air-conditioning equipment & supplies whlse | 4 625 | 22 928 107 | 1 832 534 | 1 964 641 | 3 030 305 | 1 582 219 | 368 294 | 43 887 |
| 421730 | Warm air heating & air-conditioning equipment & supplies whlse | 5 524 | 20 062 710 | 2 446 751 | 2 498 546 | 3 932 992 | 2 013 489 | 471 804 | 51 252 |
| 42174 | Refrigeration equipment & supplies whlse | 5 524 | 20 062 710 | 2 446 751 | 2 498 546 | 3 932 992 | 2 013 489 | 471 804 | 51 252 |
| 421740 | Refrigeration equipment & supplies whlse | 1 572 | 5 135 271 | 604 630 | 608 778 | 944 490 | 517 245 | 117 995 | 13 131 |
| | Refrigeration equipment & supplies whlse | 1 572 | 5 135 271 | 604 630 | 608 778 | 944 490 | 517 245 | 117 995 | 13 131 |

Table 5. Detailed Type of Operation for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|----------------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| 42 | Wholesale trade—Con. | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | | |
| 4218 | Machinery, equipment, & supplies whlse | 76 643 | 328 968 331 | 43 404 221 | 46 905 904 | 55 393 646 | 29 401 798 | 6 772 121 | 772 550 |
| 42181 | Construction & mining (except petroleum) machinery & equip whlse | 5 321 | 44 725 989 | 11 166 924 | 12 140 651 | 6 683 340 | 3 604 644 | 862 419 | 87 611 |
| 421810 | Construction & mining (except petroleum) machinery & equip whlse | 5 321 | 44 725 989 | 11 166 924 | 12 140 651 | 6 683 340 | 3 604 644 | 862 419 | 87 611 |
| 42182 | Farm & garden machinery & equipment whlse | 9 782 | 39 713 264 | 8 510 984 | 9 247 680 | 5 578 804 | 2 860 510 | 643 779 | 101 413 |
| 421820 | Farm & garden machinery & equipment whlse | 9 782 | 39 713 264 | 8 510 984 | 9 247 680 | 5 578 804 | 2 860 510 | 643 779 | 101 413 |
| 42183 | Industrial machinery & equipment whlse | 35 674 | 139 946 952 | 13 953 455 | 14 863 422 | 26 426 084 | 14 167 699 | 3 238 229 | 342 008 |
| 421830 | Industrial machinery & equipment whlse | 35 674 | 139 946 952 | 13 953 455 | 14 863 422 | 26 426 084 | 14 167 699 | 3 238 229 | 342 008 |
| 42184 | Industrial supplies whlse | 15 055 | 64 861 321 | 5 107 540 | 5 420 791 | 9 844 064 | 5 240 795 | 1 215 121 | 140 735 |
| 421840 | Industrial supplies whlse | 15 055 | 64 861 321 | 5 107 540 | 5 420 791 | 9 844 064 | 5 240 795 | 1 215 121 | 140 735 |
| 42185 | Service establishment equipment & supplies whlse | 6 808 | 16 038 492 | 1 301 673 | 1 385 236 | 3 365 041 | 1 804 565 | 419 918 | 59 878 |
| 421850 | Service establishment equipment & supplies whlse | 6 808 | 16 038 492 | 1 301 673 | 1 385 236 | 3 365 041 | 1 804 565 | 419 918 | 59 878 |
| 42186 | Transportation equipment & supplies (exc motor vehicle) whlse | 4 003 | 23 682 313 | 3 363 645 | 3 848 124 | 3 496 313 | 1 723 585 | 392 655 | 40 905 |
| 421860 | Transportation equipment & supplies (exc motor vehicle) whlse | 4 003 | 23 682 313 | 3 363 645 | 3 848 124 | 3 496 313 | 1 723 585 | 392 655 | 40 905 |
| 4219 | Miscellaneous durable goods whlse | 37 783 | 185 455 758 | 16 783 297 | 17 787 453 | 12 719 259 | 11 070 270 | 2 568 951 | 351 839 |
| 42191 | Sporting & recreational goods & supplies whlse | 6 080 | 28 233 685 | 3 259 908 | 3 445 812 | 7 443 020 | 1 897 111 | 436 625 | 59 861 |
| 421910 | Sporting & recreational goods & supplies whlse | 6 080 | 28 233 685 | 3 259 908 | 3 445 812 | 7 443 020 | 1 897 111 | 436 625 | 59 861 |
| 42192 | Toy & hobby goods & supplies whlse | 3 229 | 20 166 025 | 2 244 711 | 2 378 047 | 3 986 369 | 1 229 055 | 281 210 | 36 337 |
| 421920 | Toy & hobby goods & supplies whlse | 3 229 | 20 166 025 | 2 244 711 | 2 378 047 | 3 986 369 | 1 229 055 | 281 210 | 36 337 |
| 42193 | Recyclable material whlse | 9 088 | 38 748 659 | 1 995 204 | 2 099 709 | 7 356 493 | 3 229 092 | 753 824 | 114 992 |
| 421930 | Recyclable material whlse | 9 088 | 38 748 659 | 1 995 204 | 2 099 709 | 7 356 493 | 3 229 092 | 753 824 | 114 992 |
| 42194 | Jewelry/watch/silverware/precious stone, & precious metal whlse | 7 689 | 32 398 553 | 5 159 492 | 5 475 085 | 4 023 822 | 1 702 770 | 386 713 | 49 820 |
| 421940 | Jewelry/watch/silverware/precious stone, & precious metal whlse | 7 689 | 32 398 553 | 5 159 492 | 5 475 085 | 4 023 822 | 1 702 770 | 386 713 | 49 820 |
| 42199 | Other miscellaneous durable goods whlse | 11 697 | 65 908 836 | 4 123 982 | 4 388 800 | 6 909 555 | 3 012 242 | 710 579 | 90 829 |
| 421990 | Other miscellaneous durable goods whlse | 11 697 | 65 908 836 | 4 123 982 | 4 388 800 | 6 909 555 | 3 012 242 | 710 579 | 90 829 |
| 422 | Wholesale trade, nondurable goods..... | 162 841 | 1 879 940 402 | 192 209 377 | 198 460 276 | 177 427 340 | 81 678 408 | 19 326 296 | 2 398 296 |
| 4221 | Paper & paper product whlse | 15 848 | 117 062 485 | 5 517 381 | 5 803 877 | 14 750 773 | 7 730 308 | 1 845 993 | 214 350 |
| 42211 | Printing & writing paper whlse | 2 309 | 38 397 487 | 1 488 311 | 1 502 976 | 3 037 226 | 1 547 334 | 377 117 | 33 135 |
| 422110 | Printing & writing paper whlse | 2 309 | 38 397 487 | 1 488 311 | 1 502 976 | 3 037 226 | 1 547 334 | 377 117 | 33 135 |
| 42212 | Stationery & office supplies whlse | 8 046 | 33 271 034 | 2 082 513 | 2 186 065 | 6 178 486 | 3 308 237 | 794 195 | 109 766 |
| 422120 | Stationery & office supplies whlse | 8 046 | 33 271 034 | 2 082 513 | 2 186 065 | 6 178 486 | 3 308 237 | 794 195 | 109 766 |
| 42213 | Industrial & personal service paper whlse | 5 493 | 45 393 964 | 1 946 557 | 2 114 836 | 5 535 061 | 2 874 737 | 674 681 | 71 449 |
| 422130 | Industrial & personal service paper whlse | 5 493 | 45 393 964 | 1 946 557 | 2 114 836 | 5 535 061 | 2 874 737 | 674 681 | 71 449 |
| 42221 | Drugs, & druggists' sundries whlse | 8 053 | 203 147 771 | 14 440 398 | 15 707 844 | 19 849 901 | 8 394 864 | 2 024 123 | 190 127 |
| 422211 | Drugs, & druggists' sundries whlse | 8 053 | 203 147 771 | 14 440 398 | 15 707 844 | 19 849 901 | 8 394 864 | 2 024 123 | 190 127 |
| 422210 | Drugs, & druggists' sundries whlse | 8 053 | 203 147 771 | 14 440 398 | 15 707 844 | 19 849 901 | 8 394 864 | 2 024 123 | 190 127 |
| 42223 | Apparel, piece goods, & notions whlse | 20 707 | 124 104 420 | 12 335 849 | 13 581 581 | 18 455 203 | 7 759 577 | 1 778 842 | 207 574 |
| 422231 | Piece goods, notions, & other dry goods whlse | 5 666 | 25 776 927 | 2 013 882 | 2 231 275 | 3 416 105 | 1 611 443 | 367 889 | 45 435 |
| 422230 | Piece goods, notions, & other dry goods whlse | 5 666 | 25 776 927 | 2 013 882 | 2 231 275 | 3 416 105 | 1 611 443 | 367 889 | 45 435 |
| 42232 | Men's & boys' clothing & furnishings whlse | 5 006 | 33 360 264 | 4 154 867 | 4 525 220 | 5 283 780 | 2 166 205 | 498 595 | 62 253 |
| 422320 | Men's & boys' clothing & furnishings whlse | 5 006 | 33 360 264 | 4 154 867 | 4 525 220 | 5 283 780 | 2 166 205 | 498 595 | 62 253 |
| 42233 | Women's, children's, & infants' clothing & accessories whlse | 8 217 | 40 603 484 | 3 658 306 | 4 184 804 | 6 694 729 | 2 799 463 | 632 897 | 76 256 |
| 422330 | Women's, children's, & infants' clothing & accessories whlse | 8 217 | 40 603 484 | 3 658 306 | 4 184 804 | 6 694 729 | 2 799 463 | 632 897 | 76 256 |
| 42234 | Footwear whlse | 1 818 | 24 363 745 | 2 508 794 | 2 640 282 | 3 060 589 | 1 182 466 | 279 461 | 23 630 |
| 422340 | Footwear whlse | 1 818 | 24 363 745 | 2 508 794 | 2 640 282 | 3 060 589 | 1 182 466 | 279 461 | 23 630 |
| 4224 | Grocery & related products whlse | 41 760 | 588 970 062 | 18 818 462 | 20 042 559 | 55 236 142 | 26 778 099 | 6 317 278 | 854 919 |
| 42241 | General-line grocery whlse | 4 138 | 146 689 286 | 5 638 569 | 5 760 246 | 10 385 724 | 5 541 000 | 1 336 143 | 168 190 |
| 422410 | General-line grocery whlse | 4 138 | 146 689 286 | 5 638 569 | 5 760 246 | 10 385 724 | 5 541 000 | 1 336 143 | 168 190 |
| 42242 | Packaged frozen food whlse | 3 838 | 69 114 831 | 2 698 171 | 3 086 225 | 6 015 881 | 2 800 272 | 659 242 | 85 067 |
| 422420 | Packaged frozen food whlse | 3 838 | 69 114 831 | 2 698 171 | 3 086 225 | 6 015 881 | 2 800 272 | 659 242 | 85 067 |
| 42243 | Dairy products, (except dried or canned) whlse | 2 862 | 34 594 779 | 856 679 | 908 789 | 3 764 991 | 1 637 129 | 380 221 | 47 742 |
| 422430 | Dairy products, (except dried or canned) whlse | 2 862 | 34 594 779 | 856 679 | 908 789 | 3 764 991 | 1 637 129 | 380 221 | 47 742 |
| 42244 | Poultry & poultry product whlse | 1 040 | 13 809 561 | 270 183 | 293 622 | 1 088 278 | 490 567 | 113 929 | 17 792 |
| 422440 | Poultry & poultry product whlse | 1 040 | 13 809 561 | 270 183 | 293 622 | 1 088 278 | 490 567 | 113 929 | 17 792 |
| 42245 | Confectionery whlse | 2 621 | 27 169 914 | 745 263 | 810 412 | 3 560 134 | 1 835 202 | 442 780 | 60 010 |
| 422450 | Confectionery whlse | 2 621 | 27 169 914 | 745 263 | 810 412 | 3 560 134 | 1 835 202 | 442 780 | 60 010 |
| 42246 | Fish & seafood whlse | 2 960 | 13 165 780 | 588 880 | 659 481 | 1 519 628 | 684 365 | 154 839 | 27 402 |
| 422460 | Fish & seafood whlse | 2 960 | 13 165 780 | 588 880 | 659 481 | 1 519 628 | 684 365 | 154 839 | 27 402 |
| 42247 | Meat & meat product whlse | 3 557 | 51 326 415 | 1 047 158 | 1 128 054 | 3 166 607 | 1 490 922 | 351 742 | 50 256 |
| 422470 | Meat & meat product whlse | 3 557 | 51 326 415 | 1 047 158 | 1 128 054 | 3 166 607 | 1 490 922 | 351 742 | 50 256 |
| 42248 | Fresh fruit & vegetable whlse | 6 121 | 46 340 833 | 568 953 | 648 741 | 6 240 214 | 3 021 175 | 682 431 | 109 771 |
| 422480 | Fresh fruit & vegetable whlse | 6 121 | 46 340 833 | 568 953 | 648 741 | 6 240 214 | 3 021 175 | 682 431 | 109 771 |
| 42249 | Other grocery & related products whlse | 14 623 | 186 758 663 | 6 404 606 | 6 746 989 | 19 494 685 | 9 277 467 | 2 195 951 | 288 689 |
| 422490 | Other grocery & related products whlse | 14 623 | 186 758 663 | 6 404 606 | 6 746 989 | 19 494 685 | 9 277 467 | 2 195 951 | 288 689 |

Table 5. Detailed Type of Operation for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|----------------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| 42 | Wholesale trade—Con. | | | | | | | | |
| 422 | Wholesale trade, nondurable goods—Con. | | | | | | | | |
| 4225 | Farm-product raw material whsle | 10 343 | 166 786 245 | 9 518 504 | 9 689 572 | 6 037 409 | 2 306 012 | 518 518 | 97 521 |
| 42251 | Grain & field bean whsle | 6 569 | 120 312 556 | 6 828 225 | 6 982 213 | 4 384 826 | 1 642 921 | 370 403 | 56 368 |
| 422510 | Grain & field bean whsle | 6 569 | 120 312 556 | 6 828 225 | 6 982 213 | 4 384 826 | 1 642 921 | 370 403 | 56 368 |
| 42252 | Livestock whsle..... | 2 090 | 24 098 461 | 212 441 | 264 903 | 645 154 | 260 202 | 60 243 | 27 182 |
| 422520 | Livestock whsle..... | 2 090 | 24 098 461 | 212 441 | 264 903 | 645 154 | 260 202 | 60 243 | 27 182 |
| 42259 | Other farm product raw material whsle | 1 684 | 22 375 228 | 2 477 838 | 2 442 456 | 1 007 429 | 402 889 | 87 872 | 13 971 |
| 422590 | Other farm product raw material whsle | 1 684 | 22 375 228 | 2 477 838 | 2 442 456 | 1 007 429 | 402 889 | 87 872 | 13 971 |
| 4226 | Chemical & allied products whsle | 15 920 | 128 923 496 | 6 112 219 | 6 425 438 | 14 924 310 | 7 241 315 | 1 741 474 | 165 768 |
| 42261 | Plastics materials & basic forms & shapes whsle.... | 4 349 | 35 193 271 | 1 878 331 | 1 988 289 | 3 659 918 | 1 743 650 | 405 948 | 43 680 |
| 422610 | Plastics materials & basic forms & shapes whsle .. | 4 349 | 35 193 271 | 1 878 331 | 1 988 289 | 3 659 918 | 1 743 650 | 405 948 | 43 680 |
| 42269 | Other chemical & allied products whsle | 11 571 | 93 730 225 | 4 233 888 | 4 437 149 | 11 264 392 | 5 497 665 | 1 335 526 | 122 088 |
| 422690 | Other chemical & allied products whsle | 11 571 | 93 730 225 | 4 233 888 | 4 437 149 | 11 264 392 | 5 497 665 | 1 335 526 | 122 088 |
| 4227 | Petroleum & petroleum products whsle | 11 297 | 267 623 942 | 6 814 285 | 6 960 673 | 12 000 291 | 4 479 853 | 1 081 580 | 137 829 |
| 42271 | Petroleum bulk stations & terminals | 7 690 | 176 719 246 | 5 235 427 | 5 393 771 | 8 264 472 | 3 165 900 | 754 255 | 102 489 |
| 422710 | Petroleum bulk stations & terminals | 7 690 | 176 719 246 | 5 235 427 | 5 393 771 | 8 264 472 | 3 165 900 | 754 255 | 102 489 |
| 42272 | Petroleum & petroleum prod whsle (exc bulk stations & terminals) | 3 607 | 90 904 696 | 1 578 858 | 1 566 902 | 3 735 819 | 1 313 953 | 327 325 | 35 340 |
| 422720 | Petroleum & petroleum prod whsle (exc bulk stations & terminals) | 3 607 | 90 904 696 | 1 578 858 | 1 566 902 | 3 735 819 | 1 313 953 | 327 325 | 35 340 |
| 4228 | Beer, wine, & distilled alcoholic beverage whsle..... | 4 850 | 69 703 203 | 4 918 578 | 5 262 443 | 11 472 270 | 5 667 069 | 1 336 925 | 151 677 |
| 42281 | Beer & ale whsle..... | 3 013 | 34 997 239 | 1 626 132 | 1 719 966 | 6 780 698 | 3 308 583 | 752 374 | 96 284 |
| 422810 | Beer & ale whsle..... | 3 013 | 34 997 239 | 1 626 132 | 1 719 966 | 6 780 698 | 3 308 583 | 752 374 | 96 284 |
| 42282 | Wine & distilled alcoholic beverage whsle | 1 837 | 34 705 964 | 3 292 446 | 3 542 477 | 4 691 572 | 2 358 486 | 584 551 | 55 393 |
| 422820 | Wine & distilled alcoholic beverage whsle | 1 837 | 34 705 964 | 3 292 446 | 3 542 477 | 4 691 572 | 2 358 486 | 584 551 | 55 393 |
| 4229 | Miscellaneous nondurable goods whsle | 34 063 | 213 618 778 | 13 733 701 | 14 986 289 | 24 701 041 | 11 321 311 | 2 681 563 | 378 531 |
| 42291 | Farm supplies whsle | 7 378 | 53 634 309 | 4 103 160 | 4 400 820 | 5 777 566 | 2 562 527 | 618 653 | 74 508 |
| 422910 | Farm supplies whsle | 7 378 | 53 634 309 | 4 103 160 | 4 400 820 | 5 777 566 | 2 562 527 | 618 653 | 74 508 |
| 42292 | Book, periodical, & newspaper whsle | 4 265 | 33 630 300 | 2 289 015 | 2 445 853 | 5 567 689 | 2 618 123 | 641 744 | 89 309 |
| 422920 | Book, periodical, & newspaper whsle | 4 265 | 33 630 300 | 2 289 015 | 2 445 853 | 5 567 689 | 2 618 123 | 641 744 | 89 309 |
| 42293 | Flower, nursery stock, & florists' supplies whsle | 3 900 | 8 002 830 | 656 683 | 714 977 | 2 115 948 | 1 026 750 | 238 920 | 44 939 |
| 422930 | Flower, nursery stock, & florists' supplies whsle | 3 900 | 8 002 830 | 656 683 | 714 977 | 2 115 948 | 1 026 750 | 238 920 | 44 939 |
| 42294 | Tobacco & tobacco product whsle | 1 561 | 50 268 772 | 1 841 101 | 2 112 620 | 3 219 183 | 1 589 663 | 383 163 | 57 046 |
| 422940 | Tobacco & tobacco product whsle | 1 561 | 50 268 772 | 1 841 101 | 2 112 620 | 3 219 183 | 1 589 663 | 383 163 | 57 046 |
| 42295 | Paint, varnish, & supplies whsle | 2 192 | 7 510 467 | 650 640 | 680 619 | 1 584 153 | 676 404 | 159 355 | 19 917 |
| 422950 | Paint, varnish, & supplies whsle | 2 192 | 7 510 467 | 650 640 | 680 619 | 1 584 153 | 676 404 | 159 355 | 19 917 |
| 42299 | Other miscellaneous nondurable goods whsle | 14 767 | 60 572 100 | 4 193 102 | 4 631 400 | 6 436 502 | 2 847 844 | 639 728 | 92 812 |
| 422990 | Other miscellaneous nondurable goods whsle | 14 767 | 60 572 100 | 4 193 102 | 4 631 400 | 6 436 502 | 2 847 844 | 639 728 | 92 812 |
| | Merchant wholesalers..... | 1376 330 | 2 333 131 187 | 214 621 484 | 230 839 579 | 329 085 927 | 158 373 291 | 36 705 674 | 4 591 092 |
| 421 | Wholesale trade, durable goods | 241 379 | 1 214 780 670 | 135 753 109 | 146 224 425 | 201 524 492 | 99 709 272 | 23 056 814 | 2 756 659 |
| 4211 | Motor vehicle & motor vehicle parts & supplies whsle | 126 093 | 166 674 187 | 16 213 453 | 17 086 156 | 18 128 586 | 8 287 385 | 1 934 223 | 281 969 |
| 42111 | Automobile & other motor vehicle whsle | 6 654 | 113 917 822 | 8 123 863 | 8 590 301 | 7 952 209 | 3 320 639 | 777 402 | 96 180 |
| 421110 | Automobile & other motor vehicle whsle | 6 654 | 113 917 822 | 8 123 863 | 8 590 301 | 7 952 209 | 3 320 639 | 777 402 | 96 180 |
| 42112 | Motor vehicle supplies & new parts whsle | 10 596 | 40 856 802 | 6 453 745 | 6 743 051 | 7 054 127 | 3 428 913 | 799 934 | 121 664 |
| 421120 | Motor vehicle supplies & new parts whsle | 10 596 | 40 856 802 | 6 453 745 | 6 743 051 | 7 054 127 | 3 428 913 | 799 934 | 121 664 |
| 42113 | Tire & tube whsle | 1 738 | 6 627 456 | 890 895 | 958 659 | 1 148 391 | 566 057 | 128 741 | 18 318 |
| 421130 | Tire & tube whsle | 1 738 | 6 627 456 | 890 895 | 958 659 | 1 148 391 | 566 057 | 128 741 | 18 318 |
| 42114 | Motor vehicle parts, (used) whsle | 7 105 | 5 272 107 | 744 950 | 794 145 | 1 973 859 | 971 776 | 228 146 | 45 807 |
| 421140 | Motor vehicle parts, (used) whsle | 7 105 | 5 272 107 | 744 950 | 794 145 | 1 973 859 | 971 776 | 228 146 | 45 807 |
| 4212 | Furniture & home furnishings whsle | 11 912 | 38 998 409 | 4 730 169 | 5 138 286 | 9 054 605 | 4 272 437 | 971 161 | 132 093 |
| 42121 | Furniture whsle | 4 880 | 17 259 071 | 1 465 326 | 1 624 613 | 3 763 785 | 1 970 278 | 447 186 | 56 493 |
| 421210 | Furniture whsle | 4 880 | 17 259 071 | 1 465 326 | 1 624 613 | 3 763 785 | 1 970 278 | 447 186 | 56 493 |
| 42122 | Home furnishings whsle | 7 032 | 21 739 338 | 3 264 843 | 3 513 673 | 5 290 820 | 2 302 159 | 523 975 | 75 600 |
| 421220 | Home furnishings whsle | 7 032 | 21 739 338 | 3 264 843 | 3 513 673 | 5 290 820 | 2 302 159 | 523 975 | 75 600 |
| 4213 | Lumber & other construction materials whsle | 11 142 | 61 302 570 | 5 224 999 | 5 555 412 | 8 236 772 | 4 167 547 | 968 604 | 125 574 |
| 42131 | Lumber, plywood, millwork, & wood panel whsle | 5 636 | 46 426 349 | 3 784 463 | 4 003 845 | 5 000 401 | 2 598 366 | 618 903 | 75 730 |
| 421310 | Lumber, plywood, millwork, & wood panel whsle | 5 636 | 46 426 349 | 3 784 463 | 4 003 845 | 5 000 401 | 2 598 366 | 618 903 | 75 730 |
| 42132 | Brick, stone, & related construction materials whsle | 2 094 | 4 444 476 | 458 820 | 523 468 | 1 093 199 | 502 387 | 104 660 | 15 737 |
| 421320 | Brick, stone, & related construction materials whsle | 2 094 | 4 444 476 | 458 820 | 523 468 | 1 093 199 | 502 387 | 104 660 | 15 737 |
| 42133 | Roofing, siding, & insulation material whsle | 1 069 | 5 203 479 | 475 247 | 485 351 | 896 255 | 430 481 | 95 695 | 12 661 |
| 421330 | Roofing, siding, & insulation material whsle | 1 069 | 5 203 479 | 475 247 | 485 351 | 896 255 | 430 481 | 95 695 | 12 661 |
| 42139 | Other construction materials whsle | 2 343 | 5 228 266 | 506 469 | 542 748 | 1 246 917 | 636 313 | 149 346 | 21 446 |
| 421390 | Other construction materials whsle | 2 343 | 5 228 266 | 506 469 | 542 748 | 1 246 917 | 636 313 | 149 346 | 21 446 |

Table 5. Detailed Type of Operation for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|-------------------------|-----------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| | Merchant wholesalers—Con. | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | | |
| 4214 | Professional & commercial equipment & supplies whlse | 38 366 | 237 178 097 | '18 662 447 | 20 505 089 | '40 976 760 | 21 339 923 | 4 950 844 | '532 717 |
| 42141 | Photographic equipment & supplies whlse | 1 207 | 8 347 662 | 898 918 | 920 883 | 1 601 725 | 656 569 | 148 769 | 16 320 |
| 421410 | Photographic equipment & supplies whlse | 1 207 | 8 347 662 | 898 918 | 920 883 | 1 601 725 | 656 569 | 148 769 | 16 320 |
| 42142 | Office equipment whlse | '6 291 | '24 496 462 | '2 182 436 | '2 289 966 | '6 786 849 | '3 709 687 | '865 277 | '110 654 |
| 421420 | Office equipment whlse | '6 291 | '24 496 462 | '2 182 436 | '2 289 966 | '6 786 849 | '3 709 687 | '865 277 | '110 654 |
| 42143 | Computer & computer peripheral equipment & software whlse | 14 459 | 142 059 509 | 8 917 303 | 10 113 861 | 17 796 861 | 9 616 070 | 2 203 535 | 210 526 |
| 421430 | Computer & computer peripheral equipment & software whlse | 14 459 | 142 059 509 | 8 917 303 | 10 113 861 | 17 796 861 | 9 616 070 | 2 203 535 | 210 526 |
| 42144 | Other commercial equipment whlse | '4 658 | '12 215 821 | '1 142 404 | '1 241 855 | '2 981 362 | '1 550 219 | '355 083 | '47 048 |
| 421440 | Other commercial equipment whlse | '4 658 | '12 215 821 | '1 142 404 | '1 241 855 | '2 981 362 | '1 550 219 | '355 083 | '47 048 |
| 42145 | Medical, dental, & hospital equipment & supplies whlse | 7 850 | 35 599 345 | 3 699 838 | 3 994 021 | 7 816 953 | 3 918 018 | 932 702 | 93 520 |
| 421450 | Medical, dental, & hospital equipment & supplies whlse | 7 850 | 35 599 345 | 3 699 838 | 3 994 021 | 7 816 953 | 3 918 018 | 932 702 | 93 520 |
| 42146 | Ophthalmic goods whlse | 1 551 | 5 713 821 | 714 418 | 790 403 | 1 739 475 | 783 497 | 184 716 | 26 022 |
| 421460 | Ophthalmic goods whlse | 1 551 | 5 713 821 | 714 418 | 790 403 | 1 739 475 | 783 497 | 184 716 | 26 022 |
| 42149 | Other professional equipment & supplies whlse | 2 350 | 8 745 477 | 1 107 130 | 1 154 100 | 2 253 535 | 1 105 863 | 260 762 | 28 627 |
| 421490 | Other professional equipment & supplies whlse | 2 350 | 8 745 477 | 1 107 130 | 1 154 100 | 2 253 535 | 1 105 863 | 260 762 | 28 627 |
| 4215 | Metal & mineral (except petroleum) whlse | '10 079 | '91 553 201 | '11 240 009 | '11 965 871 | '11 460 513 | '5 595 871 | '1 287 325 | '146 964 |
| 42151 | Metal service centers & offices | 9 487 | 83 124 691 | 10 801 425 | 11 513 551 | 11 026 425 | 5 405 023 | 1 242 261 | 143 028 |
| 421510 | Metal service centers & offices | 9 487 | 83 124 691 | 10 801 425 | 11 513 551 | 11 026 425 | 5 405 023 | 1 242 261 | 143 028 |
| 42152 | Coal & other mineral & ore whlse | '592 | '8 428 510 | '438 584 | '452 320 | '434 088 | '190 848 | '45 064 | '3 936 |
| 421520 | Coal & other mineral & ore whlse | '592 | '8 428 510 | '438 584 | '452 320 | '434 088 | '190 848 | '45 064 | '3 936 |
| 4216 | Electrical goods whlse | 27 347 | 182 334 876 | 17 186 313 | 18 711 743 | 30 237 421 | 14 793 391 | 3 462 691 | 345 230 |
| 42161 | Electrical apparatus & equip, wiring supp, & const material whlse | 8 857 | 38 350 174 | 4 590 972 | 4 873 800 | 7 002 760 | 3 756 249 | 887 946 | 101 739 |
| 421610 | Electrical apparatus & equip, wiring supp, & const material whlse | 8 857 | 38 350 174 | 4 590 972 | 4 873 800 | 7 002 760 | 3 756 249 | 887 946 | 101 739 |
| 42162 | Electrical appliance, television & radio set whlse | 3 237 | 39 717 526 | 3 715 334 | 4 023 015 | 5 131 249 | 1 709 097 | 393 253 | 42 999 |
| 421620 | Electrical appliance, television & radio set whlse | 3 237 | 39 717 526 | 3 715 334 | 4 023 015 | 5 131 249 | 1 709 097 | 393 253 | 42 999 |
| 42169 | Other electronic parts & equipment whlse | 15 253 | 104 267 176 | 8 880 007 | 9 814 928 | 18 103 412 | 9 328 045 | 2 181 492 | 200 492 |
| 421690 | Other electronic parts & equipment whlse | 15 253 | 104 267 176 | 8 880 007 | 9 814 928 | 18 103 412 | 9 328 045 | 2 181 492 | 200 492 |
| 4217 | Hardware, & plumbing & heating equipment & supplies whlse | 17 533 | 57 253 744 | 8 709 596 | 9 185 806 | 12 167 748 | 6 391 596 | 1 466 209 | 186 312 |
| 42171 | Hardware whlse | 8 170 | 28 781 646 | 4 524 746 | 4 826 428 | 6 261 960 | 3 292 606 | 751 220 | 99 338 |
| 421710 | Hardware whlse | 8 170 | 28 781 646 | 4 524 746 | 4 826 428 | 6 261 960 | 3 292 606 | 751 220 | 99 338 |
| 42172 | Plumbing & heating equipment & supplies (hydronics) whlse | 3 261 | 10 850 765 | 1 516 634 | 1 625 338 | 2 206 346 | 1 133 400 | 263 937 | 33 270 |
| 421720 | Plumbing & heating equipment & supplies (hydronics) whlse | 3 261 | 10 850 765 | 1 516 634 | 1 625 338 | 2 206 346 | 1 133 400 | 263 937 | 33 270 |
| 42173 | Warm air heating & air-conditioning equipment & supplies whlse | 4 744 | 14 185 407 | 2 136 446 | 2 184 385 | 2 937 087 | 1 559 234 | 359 093 | 42 511 |
| 421730 | Warm air heating & air-conditioning equipment & supplies whlse | 4 744 | 14 185 407 | 2 136 446 | 2 184 385 | 2 937 087 | 1 559 234 | 359 093 | 42 511 |
| 42174 | Refrigeration equipment & supplies whlse | 1 358 | 3 435 926 | 531 770 | 549 655 | 762 355 | 406 356 | 91 959 | 11 193 |
| 421740 | Refrigeration equipment & supplies whlse | 1 358 | 3 435 926 | 531 770 | 549 655 | 762 355 | 406 356 | 91 959 | 11 193 |
| 4218 | Machinery, equipment, & supplies whlse | 64 951 | 223 849 297 | 37 837 176 | 41 093 543 | 46 667 259 | 24 766 878 | 5 670 011 | 674 287 |
| 42181 | Construction & mining (except petroleum) machinery & equip whlse | 4 763 | 31 561 292 | 9 191 293 | 10 081 466 | 5 740 828 | 3 110 734 | 734 605 | 77 574 |
| 421810 | Construction & mining (except petroleum) machinery & equip whlse | 4 763 | 31 561 292 | 9 191 293 | 10 081 466 | 5 740 828 | 3 110 734 | 734 605 | 77 574 |
| 42182 | Farm & garden machinery & equipment whlse | 9 312 | 30 536 605 | 7 994 095 | 8 733 732 | 5 066 616 | 2 634 589 | 591 835 | 95 909 |
| 421820 | Farm & garden machinery & equipment whlse | 9 312 | 30 536 605 | 7 994 095 | 8 733 732 | 5 066 616 | 2 634 589 | 591 835 | 95 909 |
| 42183 | Industrial machinery & equipment whlse | 28 321 | 97 183 003 | 12 326 301 | 13 148 394 | 21 619 583 | 11 523 912 | 2 627 707 | 286 732 |
| 421830 | Industrial machinery & equipment whlse | 28 321 | 97 183 003 | 12 326 301 | 13 148 394 | 21 619 583 | 11 523 912 | 2 627 707 | 286 732 |
| 42184 | Industrial supplies whlse | 12 868 | 36 889 029 | 4 446 078 | 4 765 894 | 8 329 400 | 4 420 039 | 1 012 617 | 122 452 |
| 421840 | Industrial supplies whlse | 12 868 | 36 889 029 | 4 446 078 | 4 765 894 | 8 329 400 | 4 420 039 | 1 012 617 | 122 452 |
| 42185 | Service establishment equipment & supplies whlse | 6 233 | 11 044 612 | 1 208 260 | 1 294 341 | 3 058 945 | 1 646 019 | 383 581 | 56 364 |
| 421850 | Service establishment equipment & supplies whlse | 6 233 | 11 044 612 | 1 208 260 | 1 294 341 | 3 058 945 | 1 646 019 | 383 581 | 56 364 |
| 42186 | Transportation equipment & supplies (exc motor vehicle) whlse | 3 454 | 16 634 756 | 2 671 149 | 3 069 716 | 2 851 887 | 1 431 585 | 319 666 | 35 256 |
| 421860 | Transportation equipment & supplies (exc motor vehicle) whlse | 3 454 | 16 634 756 | 2 671 149 | 3 069 716 | 2 851 887 | 1 431 585 | 319 666 | 35 256 |
| 4219 | Miscellaneous durable goods whlse | 33 956 | 155 636 289 | 15 948 947 | 16 982 519 | 24 594 828 | 10 094 244 | 2 345 746 | 331 513 |
| 42191 | Sporting & recreational goods & supplies whlse | 4 961 | 17 059 006 | 3 018 376 | 3 206 465 | 3 678 121 | 1 546 470 | 356 459 | 53 620 |
| 421910 | Sporting & recreational goods & supplies whlse | 4 961 | 17 059 006 | 3 018 376 | 3 206 465 | 3 678 121 | 1 546 470 | 356 459 | 53 620 |
| 42192 | Toy & hobby goods & supplies whlse | 2 792 | 15 890 421 | 2 059 697 | 2 218 405 | 3 670 242 | 1 060 892 | 244 488 | 32 791 |
| 421920 | Toy & hobby goods & supplies whlse | 2 792 | 15 890 421 | 2 059 697 | 2 218 405 | 3 670 242 | 1 060 892 | 244 488 | 32 791 |
| 42193 | Recyclable material whlse | 8 833 | 37 358 147 | 1 991 917 | 2 097 394 | 7 291 056 | 3 196 991 | 746 097 | 114 097 |
| 421930 | Recyclable material whlse | 8 833 | 37 358 147 | 1 991 917 | 2 097 394 | 7 291 056 | 3 196 991 | 746 097 | 114 097 |
| 42194 | Jewelry/watch/silverware/precious stone, & precious metal whlse | 7 183 | 30 824 486 | 5 085 548 | 5 403 568 | 3 842 310 | 1 613 759 | 366 259 | 47 910 |
| 421940 | Jewelry/watch/silverware/precious stone, & precious metal whlse | 7 183 | 30 824 486 | 5 085 548 | 5 403 568 | 3 842 310 | 1 613 759 | 366 259 | 47 910 |
| 42199 | Other miscellaneous durable goods whlse | 10 187 | 54 504 229 | 3 793 409 | 4 056 687 | 6 113 099 | 2 676 132 | 632 443 | 83 095 |
| 421990 | Other miscellaneous durable goods whlse | 10 187 | 54 504 229 | 3 793 409 | 4 056 687 | 6 113 099 | 2 676 132 | 632 443 | 83 095 |

Table 5. Detailed Type of Operation for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|---|--|-------------------------|-----------------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| Merchant wholesalers—Con. | | | | | | | | | |
| 422 Wholesale trade, nondurable goods | | '134 951 | '1 118 350 517 | '78 868 375 | '84 615 154 | '127 561 435 | '58 664 019 | '13 648 860 | '1 834 433 |
| 42211 Paper & paper product whsle | | 12 686 | 66 491 798 | 4 866 569 | 5 117 298 | 11 018 825 | 5 841 711 | 1 378 526 | 158 255 |
| 422111 Printing & writing paper whsle | | 1 838 | 20 477 795 | 1 271 873 | 1 292 461 | 2 322 735 | 1 203 286 | 292 367 | 26 584 |
| 422112 Printing & writing paper whsle | | 1 838 | 20 477 795 | 1 271 873 | 1 292 461 | 2 322 735 | 1 203 286 | 292 367 | 26 584 |
| 42212 Stationery & office supplies whsle | | 6 260 | 19 572 837 | 1 828 831 | 1 934 601 | 4 301 775 | 2 310 376 | 546 853 | 70 818 |
| 422120 Stationery & office supplies whsle | | 6 260 | 19 572 837 | 1 828 831 | 1 934 601 | 4 301 775 | 2 310 376 | 546 853 | 70 818 |
| 42213 Industrial & personal service paper whsle | | 4 588 | 26 441 166 | 1 765 865 | 1 890 236 | 4 394 315 | 2 328 049 | 539 306 | 60 853 |
| 422130 Industrial & personal service paper whsle | | 4 588 | 26 441 166 | 1 765 865 | 1 890 236 | 4 394 315 | 2 328 049 | 539 306 | 60 853 |
| 4222 Drugs, & druggists' sundries whsle | | 7 250 | 107 379 498 | 11 917 987 | 12 946 620 | 10 948 828 | 4 453 417 | 1 051 879 | 128 641 |
| 42221 Drugs, & druggists' sundries whsle | | 7 250 | 107 379 498 | 11 917 987 | 12 946 620 | 10 948 828 | 4 453 417 | 1 051 879 | 128 641 |
| 422210 Drugs, & druggists' sundries whsle | | 7 250 | 107 379 498 | 11 917 987 | 12 946 620 | 10 948 828 | 4 453 417 | 1 051 879 | 128 641 |
| 4223 Apparel, piece goods, & notions whsle | | 16 964 | 84 358 265 | 10 840 171 | 12 038 566 | 15 311 242 | 6 296 411 | 1 431 085 | 177 783 |
| 42231 Piece goods, notions, & other dry goods whsle | | 4 628 | 14 151 550 | 1 838 149 | 2 061 920 | 2 646 207 | 1 231 590 | 277 556 | 38 216 |
| 422310 Piece goods, notions, & other dry goods whsle | | 4 628 | 14 151 550 | 1 838 149 | 2 061 920 | 2 646 207 | 1 231 590 | 277 556 | 38 216 |
| 42232 Men's & boys' clothing & furnishings whsle | | 4 144 | 22 684 344 | 3 405 188 | 3 765 771 | 4 352 999 | 1 743 994 | 397 911 | 52 198 |
| 422320 Men's & boys' clothing & furnishings whsle | | 4 144 | 22 684 344 | 3 405 188 | 3 765 771 | 4 352 999 | 1 743 994 | 397 911 | 52 198 |
| 42233 Women's, children's, & infants' clothing & accessories whsle | | 6 781 | 29 520 620 | 3 357 724 | 3 887 001 | 5 815 263 | 2 402 560 | 538 486 | 67 876 |
| 422330 Women's, children's, & infants' clothing & accessories whsle | | 6 781 | 29 520 620 | 3 357 724 | 3 887 001 | 5 815 263 | 2 402 560 | 538 486 | 67 876 |
| 42234 Footwear whsle | | 1 411 | 18 001 751 | 2 239 110 | 2 323 874 | 2 496 773 | 918 267 | 217 132 | 19 493 |
| 422340 Footwear whsle | | 1 411 | 18 001 751 | 2 239 110 | 2 323 874 | 2 496 773 | 918 267 | 217 132 | 19 493 |
| 4224 Grocery & related products whsle | | 33 343 | 330 210 735 | 16 610 203 | 17 736 637 | 37 797 658 | 18 119 436 | 4 234 394 | 604 145 |
| 42241 General-line grocery whsle | | 3 390 | 93 941 524 | 5 619 021 | 5 740 085 | 8 927 593 | 4 682 800 | 1 135 331 | 139 593 |
| 422410 General-line grocery whsle | | 3 390 | 93 941 524 | 5 619 021 | 5 740 085 | 8 927 593 | 4 682 800 | 1 135 331 | 139 593 |
| 42242 Packaged frozen food whsle | | 2 897 | 44 782 680 | 2 436 769 | 2 795 303 | 4 773 169 | 2 297 966 | 535 761 | 71 263 |
| 422420 Packaged frozen food whsle | | 2 897 | 44 782 680 | 2 436 769 | 2 795 303 | 4 773 169 | 2 297 966 | 535 761 | 71 263 |
| 42243 Dairy products, (except dried or canned) whsle | | 2 174 | 20 315 524 | 512 648 | 557 552 | 1 854 375 | 849 475 | 196 547 | 27 596 |
| 422430 Dairy products, (except dried or canned) whsle | | 2 174 | 20 315 524 | 512 648 | 557 552 | 1 854 375 | 849 475 | 196 547 | 27 596 |
| 42244 Poultry & poultry product whsle | | 873 | 10 721 436 | 230 145 | 251 499 | 921 425 | 423 543 | 96 860 | 15 681 |
| 422440 Poultry & poultry product whsle | | 873 | 10 721 436 | 230 145 | 251 499 | 921 425 | 423 543 | 96 860 | 15 681 |
| 42245 Confectionery whsle | | 1 962 | 7 539 889 | 660 165 | 725 588 | 1 289 127 | 523 310 | 115 927 | 20 663 |
| 422450 Confectionery whsle | | 1 962 | 7 539 889 | 660 165 | 725 588 | 1 289 127 | 523 310 | 115 927 | 20 663 |
| 42246 Fish & seafood whsle | | 2 828 | 11 998 240 | 555 003 | 628 393 | 1 423 835 | 649 137 | 145 945 | 26 304 |
| 422460 Fish & seafood whsle | | 2 828 | 11 998 240 | 555 003 | 628 393 | 1 423 835 | 649 137 | 145 945 | 26 304 |
| 42247 Meat & meat product whsle | | 3 147 | 26 899 437 | 957 919 | 1 024 099 | 2 679 207 | 1 304 916 | 309 355 | 45 521 |
| 422470 Meat & meat product whsle | | 3 147 | 26 899 437 | 957 919 | 1 024 099 | 2 679 207 | 1 304 916 | 309 355 | 45 521 |
| 42248 Fresh fruit & vegetable whsle | | 5 474 | 40 417 798 | 562 265 | 640 886 | 5 869 669 | 2 840 345 | 640 915 | 104 811 |
| 422480 Fresh fruit & vegetable whsle | | 5 474 | 40 417 798 | 562 265 | 640 886 | 5 869 669 | 2 840 345 | 640 915 | 104 811 |
| 42249 Other grocery & related products whsle | | 10 598 | 73 594 207 | 5 076 268 | 5 373 232 | 10 059 258 | 4 547 944 | 1 057 753 | 152 713 |
| 422490 Other grocery & related products whsle | | 10 598 | 73 594 207 | 5 076 268 | 5 373 232 | 10 059 258 | 4 547 944 | 1 057 753 | 152 713 |
| 4225 Farm-product raw material whsle | | 8 849 | 132 883 554 | 9 505 447 | 9 664 441 | 5 547 440 | 2 096 358 | 469 297 | 74 096 |
| 42251 Grain & field bean whsle | | 6 434 | 105 267 322 | 6 826 486 | 6 979 672 | 4 339 905 | 1 620 355 | 366 080 | 55 890 |
| 422510 Grain & field bean whsle | | 6 434 | 105 267 322 | 6 826 486 | 6 979 672 | 4 339 905 | 1 620 355 | 366 080 | 55 890 |
| 42252 Livestock whsle | | 1 133 | 8 630 445 | 202 778 | 251 768 | 304 460 | 115 475 | 26 114 | 7 322 |
| 422520 Livestock whsle | | 1 133 | 8 630 445 | 202 778 | 251 768 | 304 460 | 115 475 | 26 114 | 7 322 |
| 42259 Other farm product raw material whsle | | 1 282 | 18 985 787 | 2 476 183 | 2 433 001 | 903 075 | 360 528 | 77 103 | 10 884 |
| 422590 Other farm product raw material whsle | | 1 282 | 18 985 787 | 2 476 183 | 2 433 001 | 903 075 | 360 528 | 77 103 | 10 884 |
| 4226 Chemical & allied products whsle | | 12 249 | 56 048 362 | 4 178 360 | 4 470 487 | 9 506 564 | 4 650 638 | 1 073 531 | 115 969 |
| 42261 Plastics materials & basic forms & shapes whsle | | 3 357 | 16 733 225 | 1 298 940 | 1 397 420 | 2 718 446 | 1 295 883 | 297 313 | 34 844 |
| 422610 Plastics materials & basic forms & shapes whsle | | 3 357 | 16 733 225 | 1 298 940 | 1 397 420 | 2 718 446 | 1 295 883 | 297 313 | 34 844 |
| 42269 Other chemical & allied products whsle | | 8 892 | 39 315 137 | 2 879 420 | 3 073 067 | 6 788 118 | 3 354 755 | 776 218 | 81 125 |
| 422690 Other chemical & allied products whsle | | 8 892 | 39 315 137 | 2 879 420 | 3 073 067 | 6 788 118 | 3 354 755 | 776 218 | 81 125 |
| 4227 Petroleum & petroleum products whsle | | '9 770 | '139 507 960 | '4 285 739 | '4 446 297 | '8 529 598 | '3 390 142 | '797 041 | '114 863 |
| 42271 Petroleum bulk stations & terminals | | '6 729 | '92 443 546 | '3 029 034 | '3 194 653 | '6 249 105 | '2 497 922 | '579 872 | '87 532 |
| 422710 Petroleum bulk stations & terminals | | '6 729 | '92 443 546 | '3 029 034 | '3 194 653 | '6 249 105 | '2 497 922 | '579 872 | '87 532 |
| 42272 Petroleum & petroleum prod whsle (exc bulk stations & terminals) | | 3 041 | 47 064 414 | 1 256 705 | 1 251 644 | 2 280 493 | 892 220 | 217 169 | 27 331 |
| 422720 Petroleum & petroleum prod whsle (exc bulk stations & terminals) | | 3 041 | 47 064 414 | 1 256 705 | 1 251 644 | 2 280 493 | 892 220 | 217 169 | 27 331 |
| 4228 Beer, wine, & distilled alcoholic beverage whsle | | 4 476 | 58 311 981 | 4 667 991 | 4 996 576 | 10 376 684 | 5 212 268 | 1 223 883 | 143 544 |
| 42281 Beer & ale whsle | | 2 945 | 33 616 795 | 1 583 946 | 1 677 017 | 6 539 887 | 3 190 276 | 725 915 | 93 133 |
| 422810 Beer & ale whsle | | 2 945 | 33 616 795 | 1 583 946 | 1 677 017 | 6 539 887 | 3 190 276 | 725 915 | 93 133 |
| 42282 Wine & distilled alcoholic beverage whsle | | 1 531 | 24 695 186 | 3 084 045 | 3 319 559 | 3 836 797 | 2 021 992 | 497 968 | 50 411 |
| 422820 Wine & distilled alcoholic beverage whsle | | 1 531 | 24 695 186 | 3 084 045 | 3 319 559 | 3 836 797 | 2 021 992 | 497 968 | 50 411 |
| 4229 Miscellaneous nondurable goods whsle | | 29 364 | 143 158 364 | 11 995 908 | 13 198 232 | 18 524 596 | 8 603 638 | 1 989 224 | 317 137 |
| 42291 Farm supplies whsle | | 6 437 | 32 607 159 | 3 254 754 | 3 527 294 | 4 025 967 | 1 766 562 | 403 019 | 59 231 |
| 422910 Farm supplies whsle | | 6 437 | 32 607 159 | 3 254 754 | 3 527 294 | 4 025 967 | 1 766 562 | 403 019 | 59 231 |
| 42292 Book, periodical, & newspaper whsle | | 3 257 | 17 022 288 | 1 876 325 | 2 022 021 | 3 453 522 | 1 697 252 | 409 254 | 69 110 |
| 422920 Book, periodical, & newspaper whsle | | 3 257 | 17 022 288 | 1 876 325 | 2 022 021 | 3 453 522 | 1 697 252 | 409 254 | 69 110 |
| 42293 Flower, nursery stock, & florists' supplies whsle | | 3 654 | 7 244 856 | 641 989 | 700 100 | 2 036 312 | 986 762 | 229 037 | 43 624 |
| 422930 Flower, nursery stock, & florists' supplies whsle | | 3 654 | 7 244 856 | 641 989 | 700 100 | 2 036 312 | 986 762 | 229 037 | 43 624 |
| 42294 Tobacco & tobacco product whsle | | 1 466 | 31 656 394 | 1 792 803 | 2 042 330 | 2 328 873 | 1 178 783 | 276 353 | 45 602 |
| 422940 Tobacco & tobacco product whsle | | 1 466 | 31 656 394 | 1 792 803 | 2 042 330 | 2 328 873 | 1 178 783 | 276 353 | 45 602 |
| 42295 Paint, varnish, & supplies whsle | | 1 630 | 3 370 442 | 439 348 | 461 151 | 960 038 | 454 352 | 106 623 | 14 611 |
| 422950 Paint, varnish, & supplies whsle | | 1 630 | 3 370 442 | 439 348 | 461 151 | 960 038 | 454 352 | 106 623 | 14 611 |
| 42299 Other miscellaneous nondurable goods whsle | | 12 920 | 51 257 225 | 3 990 689 | 4 445 336 | 5 719 884 | 2 519 927 | 564 938 | 84 959 |
| 422990 Other miscellaneous nondurable goods whsle | | 12 920 | 51 257 225 | 3 990 689 | 4 445 336 | 5 719 884 | 2 519 927 | 564 938 | 84 959 |

Table 5. Detailed Type of Operation for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|-------------------------|-----------------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| | Wholesaler distributors and jobbers | '338 872 | '1 810 729 648 | '171 717 158 | '186 439 084 | '278 742 393 | '139 226 763 | '32 247 200 | '4 099 316 |
| 421 | Wholesale trade, durable goods | 222 024 | 953 040 341 | 112 053 799 | 121 812 642 | 172 891 454 | 88 967 353 | 20 550 068 | 2 503 039 |
| 4211 | Motor vehicle & motor vehicle parts & supplies whse .. | 24 648 | 94 003 794 | 11 795 509 | 12 622 180 | 14 380 504 | 7 358 395 | 1 708 106 | 260 242 |
| 42111 | Automobile & other motor vehicle whse .. | 6 271 | 53 350 066 | 5 401 999 | 5 785 305 | 5 518 838 | 2 891 233 | 664 742 | 88 381 |
| 421110 | Automobile & other motor vehicle whse .. | 6 271 | 53 350 066 | 5 401 999 | 5 785 305 | 5 518 838 | 2 891 233 | 664 742 | 88 381 |
| 42112 | Motor vehicle supplies & new parts whse .. | 9 673 | 29 733 794 | 4 895 291 | 5 229 738 | 5 877 740 | 2 987 305 | 699 356 | 109 323 |
| 421120 | Motor vehicle supplies & new parts whse .. | 9 673 | 29 733 794 | 4 895 291 | 5 229 738 | 5 877 740 | 2 987 305 | 699 356 | 109 323 |
| 42113 | Tire & tube whse .. | 1 599 | 5 647 827 | 753 269 | 812 992 | 1 010 067 | 508 081 | 115 862 | 16 731 |
| 421130 | Tire & tube whse .. | 1 599 | 5 647 827 | 753 269 | 812 992 | 1 010 067 | 508 081 | 115 862 | 16 731 |
| 42114 | Motor vehicle parts, (used) whse .. | 7 105 | 5 272 107 | 744 950 | 794 145 | 1 973 859 | 971 776 | 228 146 | 45 807 |
| 421140 | Motor vehicle parts, (used) whse .. | 7 105 | 5 272 107 | 744 950 | 794 145 | 1 973 859 | 971 776 | 228 146 | 45 807 |
| 4212 | Furniture & home furnishings whse .. | 10 237 | 30 553 669 | 3 250 212 | 3 614 258 | 7 174 002 | 3 542 804 | 805 050 | 110 615 |
| 42121 | Furniture whse .. | 4 330 | 14 637 420 | 1 142 197 | 1 294 129 | 3 297 298 | 1 780 752 | 402 802 | 50 429 |
| 421210 | Furniture whse .. | 4 330 | 14 637 420 | 1 142 197 | 1 294 129 | 3 297 298 | 1 780 752 | 402 802 | 50 429 |
| 42122 | Home furnishings whse .. | 5 907 | 15 916 249 | 2 108 015 | 2 320 129 | 3 876 704 | 1 762 052 | 402 248 | 60 186 |
| 421220 | Home furnishings whse .. | 5 907 | 15 916 249 | 2 108 015 | 2 320 129 | 3 876 704 | 1 762 052 | 402 248 | 60 186 |
| 4213 | Lumber & other construction materials whse .. | 10 232 | 56 452 498 | 4 696 502 | 5 001 193 | 7 591 150 | 3 874 476 | 903 523 | 117 304 |
| 42131 | Lumber, plywood, millwork, & wood panel whse .. | 5 175 | 43 132 527 | 3 457 612 | 3 668 542 | 4 657 027 | 2 443 360 | 583 644 | 71 369 |
| 421310 | Lumber, plywood, millwork, & wood panel whse .. | 5 175 | 43 132 527 | 3 457 612 | 3 668 542 | 4 657 027 | 2 443 360 | 583 644 | 71 369 |
| 42132 | Brick, stone, & related construction materials whse .. | 1 826 | 3 558 753 | 297 938 | 352 928 | 891 156 | 412 674 | 86 495 | 13 250 |
| 421320 | Brick, stone, & related construction materials whse .. | 1 826 | 3 558 753 | 297 938 | 352 928 | 891 156 | 412 674 | 86 495 | 13 250 |
| 42133 | Roofing, siding, & insulation material whse .. | 1 020 | 4 936 633 | 461 274 | 469 962 | 862 933 | 414 796 | 91 436 | 12 150 |
| 421330 | Roofing, siding, & insulation material whse .. | 1 020 | 4 936 633 | 461 274 | 469 962 | 862 933 | 414 796 | 91 436 | 12 150 |
| 42139 | Other construction materials whse .. | 2 211 | 4 824 585 | 479 678 | 509 761 | 1 180 034 | 603 646 | 141 948 | 20 535 |
| 421390 | Other construction materials whse .. | 2 211 | 4 824 585 | 479 678 | 509 761 | 1 180 034 | 603 646 | 141 948 | 20 535 |
| 4214 | Professional & commercial equipment & supplies whse .. | 35 849 | 200 151 968 | 15 629 790 | 17 491 810 | 35 462 312 | 19 144 673 | 4 429 371 | 481 278 |
| 42141 | Photographic equipment & supplies whse .. | 1 105 | 6 981 829 | 704 525 | 740 335 | 1 373 287 | 566 389 | 128 339 | 14 326 |
| 421410 | Photographic equipment & supplies whse .. | 1 105 | 6 981 829 | 704 525 | 740 335 | 1 373 287 | 566 389 | 128 339 | 14 326 |
| 42142 | Office equipment whse .. | 6 018 | 14 593 607 | 1 497 705 | 1 598 312 | 4 975 385 | 3 098 579 | 722 589 | 92 567 |
| 421420 | Office equipment whse .. | 6 018 | 14 593 607 | 1 497 705 | 1 598 312 | 4 975 385 | 3 098 579 | 722 589 | 92 567 |
| 42143 | Computer & computer peripheral equipment & software whse .. | 13 465 | 123 400 598 | 7 839 436 | 9 113 052 | 16 354 773 | 8 954 646 | 2 048 986 | 197 582 |
| 421430 | Computer & computer peripheral equipment & software whse .. | 13 465 | 123 400 598 | 7 839 436 | 9 113 052 | 16 354 773 | 8 954 646 | 2 048 986 | 197 582 |
| 42144 | Other commercial equipment whse .. | 4 467 | 11 378 167 | 1 044 357 | 1 134 274 | 2 792 950 | 1 460 360 | 331 000 | 45 039 |
| 421440 | Other commercial equipment whse .. | 4 467 | 11 378 167 | 1 044 357 | 1 134 274 | 2 792 950 | 1 460 360 | 331 000 | 45 039 |
| 42145 | Medical, dental, & hospital equipment & supplies whse .. | 7 311 | 31 611 118 | 3 080 723 | 3 356 699 | 6 694 279 | 3 467 448 | 828 034 | 85 683 |
| 421450 | Medical, dental, & hospital equipment & supplies whse .. | 7 311 | 31 611 118 | 3 080 723 | 3 356 699 | 6 694 279 | 3 467 448 | 828 034 | 85 683 |
| 42146 | Ophthalmic goods whse .. | 1 340 | 4 254 491 | 474 115 | 526 873 | 1 245 833 | 581 509 | 131 366 | 19 504 |
| 421460 | Ophthalmic goods whse .. | 1 340 | 4 254 491 | 474 115 | 526 873 | 1 245 833 | 581 509 | 131 366 | 19 504 |
| 42149 | Other professional equipment & supplies whse .. | 2 143 | 7 932 158 | 988 929 | 1 022 265 | 2 025 805 | 1 015 742 | 239 057 | 26 577 |
| 421490 | Other professional equipment & supplies whse .. | 2 143 | 7 932 158 | 988 929 | 1 022 265 | 2 025 805 | 1 015 742 | 239 057 | 26 577 |
| 4215 | Metal & mineral (except petroleum) whse .. | 9 374 | 75 048 217 | 10 085 925 | 10 770 644 | 10 648 334 | 5 223 941 | 1 206 183 | 140 775 |
| 42151 | Metal service centers & offices .. | 8 856 | 70 236 231 | 9 782 492 | 10 475 056 | 10 297 720 | 5 071 755 | 1 171 643 | 137 467 |
| 421510 | Metal service centers & offices .. | 8 856 | 70 236 231 | 9 782 492 | 10 475 056 | 10 297 720 | 5 071 755 | 1 171 643 | 137 467 |
| 42152 | Coal & other mineral & ore whse .. | 518 | 4 811 986 | 303 433 | 295 588 | 350 614 | 152 186 | 34 540 | 3 308 |
| 421520 | Coal & other mineral & ore whse .. | 518 | 4 811 986 | 303 433 | 295 588 | 350 614 | 152 186 | 34 540 | 3 308 |
| 4216 | Electrical goods whse .. | 24 468 | 137 779 425 | 13 438 794 | 14 831 466 | 24 595 310 | 12 746 349 | 2 984 287 | 304 866 |
| 42161 | Electrical apparatus & equip, wiring supp, & const material whse .. | 8 112 | 34 287 252 | 4 138 759 | 4 414 527 | 6 271 680 | 3 438 166 | 814 906 | 94 277 |
| 421610 | Electrical apparatus & equip, wiring supp, & const material whse .. | 8 112 | 34 287 252 | 4 138 759 | 4 414 527 | 6 271 680 | 3 438 166 | 814 906 | 94 277 |
| 42162 | Electrical appliance, television & radio set whse .. | 2 801 | 24 296 070 | 2 654 995 | 2 956 627 | 3 475 662 | 1 353 683 | 306 438 | 35 107 |
| 421620 | Electrical appliance, television & radio set whse .. | 2 801 | 24 296 070 | 2 654 995 | 2 956 627 | 3 475 662 | 1 353 683 | 306 438 | 35 107 |
| 42169 | Other electronic parts & equipment whse .. | 13 555 | 79 196 103 | 6 645 040 | 7 460 312 | 14 847 968 | 7 954 500 | 1 862 943 | 175 482 |
| 421690 | Other electronic parts & equipment whse .. | 13 555 | 79 196 103 | 6 645 040 | 7 460 312 | 14 847 968 | 7 954 500 | 1 862 943 | 175 482 |
| 4217 | Hardware, & plumbing & heating equipment & supplies whse .. | 16 519 | 52 279 373 | 7 760 773 | 8 181 676 | 11 166 863 | 5 953 800 | 1 367 432 | 173 655 |
| 42171 | Hardware whse .. | 7 493 | 25 094 093 | 3 764 828 | 4 026 482 | 5 498 497 | 2 960 782 | 676 230 | 89 467 |
| 421710 | Hardware whse .. | 7 493 | 25 094 093 | 3 764 828 | 4 026 482 | 5 498 497 | 2 960 782 | 676 230 | 89 467 |
| 42172 | Plumbing & heating equipment & supplies (hydronics) whse .. | 3 061 | 10 096 002 | 1 395 014 | 1 496 664 | 2 053 147 | 1 066 667 | 249 305 | 31 501 |
| 42173 | Warm air heating & air-conditioning equipment & supplies whse .. | 3 061 | 10 096 002 | 1 395 014 | 1 496 664 | 2 053 147 | 1 066 667 | 249 305 | 31 501 |
| 421730 | Warm air heating & air-conditioning equipment & supplies whse .. | 4 662 | 13 902 229 | 2 107 452 | 2 152 830 | 2 883 376 | 1 535 664 | 353 526 | 41 933 |
| 42174 | Refrigeration equipment & supplies whse .. | 4 662 | 13 902 229 | 2 107 452 | 2 152 830 | 2 883 376 | 1 535 664 | 353 526 | 41 933 |
| 421740 | Refrigeration equipment & supplies whse .. | 1 303 | 3 187 049 | 493 479 | 505 700 | 731 843 | 390 687 | 88 371 | 10 754 |
| | | | | 3 187 049 | 493 479 | 505 700 | 731 843 | 390 687 | 88 371 |

Table 5. Detailed Type of Operation for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|---|--|-------------------------|-------------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| Wholesaler distributors and jobbers—Con. | | | | | | | | | |
| 421 Wholesale trade, durable goods—Con. | | | | | | | | | |
| 4218 Machinery, equipment, & supplies whlse | 60 592 | 196 654 002 | 33 769 396 | 36 787 652 | 42 505 357 | 22 838 577 | 5 224 490 | 631 966 | |
| 42181 Construction & mining (except petroleum) machinery & equip whlse | 4 429 | 28 698 787 | 8 666 287 | 9 474 598 | 5 406 783 | 2 951 845 | 698 372 | 74 029 | |
| 421810 Construction & mining (except petroleum) machinery & equip whlse | 4 429 | 28 698 787 | 8 666 287 | 9 474 598 | 5 406 783 | 2 951 845 | 698 372 | 74 029 | |
| 42182 Farm & garden machinery & equipment whlse | 9 050 | 28 860 189 | 7 688 584 | 8 427 697 | 4 788 136 | 2 547 092 | 571 457 | 93 452 | |
| 421820 Farm & garden machinery & equipment whlse | 9 050 | 28 860 189 | 7 688 584 | 8 427 697 | 4 788 136 | 2 547 092 | 571 457 | 93 452 | |
| 42183 Industrial machinery & equipment whlse | 25 770 | 82 119 164 | 10 137 016 | 10 924 755 | 19 121 581 | 10 350 093 | 2 353 561 | 261 770 | |
| 421830 Industrial machinery & equipment whlse | 25 770 | 82 119 164 | 10 137 016 | 10 924 755 | 19 121 581 | 10 350 093 | 2 353 561 | 261 770 | |
| 42184 Industrial supplies whlse | 12 330 | 34 765 364 | 4 072 155 | 4 354 834 | 7 917 725 | 4 222 000 | 967 124 | 117 699 | |
| 421840 Industrial supplies whlse | 12 330 | 34 765 364 | 4 072 155 | 4 354 834 | 7 917 725 | 4 222 000 | 967 124 | 117 699 | |
| 42185 Service establishment equipment & supplies whlse | 6 100 | 10 739 981 | 1 173 785 | 1 258 587 | 2 987 862 | 1 613 489 | 376 312 | 55 465 | |
| 421850 Service establishment equipment & supplies whlse | 6 100 | 10 739 981 | 1 173 785 | 1 258 587 | 2 987 862 | 1 613 489 | 376 312 | 55 465 | |
| 42186 Transportation equipment & supplies (exc motor vehicle) whlse | 2 913 | 11 470 517 | 2 031 569 | 2 347 181 | 2 283 270 | 1 154 058 | 257 664 | 29 551 | |
| 421860 Transportation equipment & supplies (exc motor vehicle) whlse | 2 913 | 11 470 517 | 2 031 569 | 2 347 181 | 2 283 270 | 1 154 058 | 257 664 | 29 551 | |
| 4219 Miscellaneous durable goods whlse | 30 105 | 110 117 395 | 11 626 898 | 12 511 763 | 19 367 622 | 8 284 338 | 1 921 626 | 282 338 | |
| 42191 Sporting & recreational goods & supplies whlse | 4 379 | 13 157 600 | 2 283 421 | 2 420 676 | 2 843 592 | 1 241 389 | 279 673 | 44 234 | |
| 421910 Sporting & recreational goods & supplies whlse | 4 379 | 13 157 600 | 2 283 421 | 2 420 676 | 2 843 592 | 1 241 389 | 279 673 | 44 234 | |
| 42192 Toy & hobby goods & supplies whlse | 2 326 | 7 978 964 | 1 163 469 | 1 312 907 | 2 154 923 | 678 182 | 154 109 | 24 040 | |
| 421920 Toy & hobby goods & supplies whlse | 2 326 | 7 978 964 | 1 163 469 | 1 312 907 | 2 154 923 | 678 182 | 154 109 | 24 040 | |
| 42193 Recyclable material whlse | 8 376 | 32 958 977 | 1 778 981 | 1 878 865 | 6 702 589 | 2 953 454 | 688 086 | 104 858 | |
| 421930 Recyclable material whlse | 8 376 | 32 958 977 | 1 778 981 | 1 878 865 | 6 702 589 | 2 953 454 | 688 086 | 104 858 | |
| 42194 Jewelry/watch/silverware/precious stone, & precious metal whlse | 5 788 | 22 117 455 | 3 393 913 | 3 683 613 | 2 465 288 | 1 061 395 | 242 725 | 33 624 | |
| 421940 Jewelry/watch/silverware/precious stone, & precious metal whlse | 5 788 | 22 117 455 | 3 393 913 | 3 683 613 | 2 465 288 | 1 061 395 | 242 725 | 33 624 | |
| 42199 Other miscellaneous durable goods whlse | 9 236 | 33 904 399 | 3 007 114 | 3 215 702 | 5 201 230 | 2 349 918 | 557 033 | 75 582 | |
| 421990 Other miscellaneous durable goods whlse | 9 236 | 33 904 399 | 3 007 114 | 3 215 702 | 5 201 230 | 2 349 918 | 557 033 | 75 582 | |
| 422 Wholesale trade, nondurable goods..... | 116 848 | 857 689 307 | 59 663 359 | 64 626 442 | 105 850 939 | 50 259 410 | 11 697 132 | 1 596 277 | |
| 4221 Paper & paper product whlse | 12 264 | 61 693 714 | 4 581 249 | 4 812 532 | 10 530 444 | 5 653 306 | 1 332 519 | 153 361 | |
| 42211 Printing & writing paper whlse | 1 768 | 19 332 185 | 1 207 032 | 1 224 957 | 2 228 883 | 1 169 735 | 283 894 | 25 885 | |
| 422110 Printing & writing paper whlse | 1 768 | 19 332 185 | 1 207 032 | 1 224 957 | 2 228 883 | 1 169 735 | 283 894 | 25 885 | |
| 42212 Stationery & office supplies whlse | 6 088 | 18 857 476 | 1 730 960 | 1 840 531 | 4 113 228 | 2 240 990 | 529 491 | 68 825 | |
| 422120 Stationery & office supplies whlse | 6 088 | 18 857 476 | 1 730 960 | 1 840 531 | 4 113 228 | 2 240 990 | 529 491 | 68 825 | |
| 42213 Industrial & personal service paper whlse | 4 408 | 23 504 053 | 1 643 257 | 1 747 044 | 4 188 333 | 2 242 581 | 519 134 | 58 651 | |
| 422130 Industrial & personal service paper whlse | 4 408 | 23 504 053 | 1 643 257 | 1 747 044 | 4 188 333 | 2 242 581 | 519 134 | 58 651 | |
| 4222 Drugs, & druggists' sundries whlse | 6 675 | 101 164 170 | 11 450 327 | 12 414 137 | 9 803 923 | 4 085 199 | 963 423 | 120 562 | |
| 42221 Drugs, & druggists' sundries whlse | 6 675 | 101 164 170 | 11 450 327 | 12 414 137 | 9 803 923 | 4 085 199 | 963 423 | 120 562 | |
| 422210 Drugs, & druggists' sundries whlse | 6 675 | 101 164 170 | 11 450 327 | 12 414 137 | 9 803 923 | 4 085 199 | 963 423 | 120 562 | |
| 4223 Apparel, piece goods, & notions whlse | 13 985 | 51 329 722 | 6 753 664 | 7 729 567 | 9 585 511 | 4 138 742 | 928 990 | 129 722 | |
| 42231 Piece goods, notions, & other dry goods whlse | 3 926 | 10 472 277 | 1 374 823 | 1 573 544 | 2 108 068 | 1 004 765 | 226 759 | 32 505 | |
| 422310 Piece goods, notions, & other dry goods whlse | 3 926 | 10 472 277 | 1 374 823 | 1 573 544 | 2 108 068 | 1 004 765 | 226 759 | 32 505 | |
| 42232 Men's & boys' clothing & furnishings whlse | 3 375 | 14 950 225 | 2 368 222 | 2 626 050 | 2 905 864 | 1 202 067 | 275 229 | 39 403 | |
| 422320 Men's & boys' clothing & furnishings whlse | 3 375 | 14 950 225 | 2 368 222 | 2 626 050 | 2 905 864 | 1 202 067 | 275 229 | 39 403 | |
| 42233 Women's, children's, & infants' clothing & accessories whlse | 5 630 | 17 258 827 | 2 039 119 | 2 430 873 | 3 450 947 | 1 511 823 | 330 483 | 47 648 | |
| 422330 Women's, children's, & infants' clothing & accessories whlse | 5 630 | 17 258 827 | 2 039 119 | 2 430 873 | 3 450 947 | 1 511 823 | 330 483 | 47 648 | |
| 42234 Footwear whlse | 1 054 | 8 648 393 | 971 500 | 1 099 100 | 1 120 632 | 420 087 | 96 519 | 10 166 | |
| 422340 Footwear whlse | 1 054 | 8 648 393 | 971 500 | 1 099 100 | 1 120 632 | 420 087 | 96 519 | 10 166 | |
| 4224 Grocery & related products whlse | 29 750 | 282 487 592 | 14 418 308 | 15 425 957 | 33 192 632 | 16 155 996 | 3 783 710 | 539 826 | |
| 42241 General-line grocery whlse | 3 222 | 92 887 114 | 5 535 572 | 5 660 107 | 8 795 627 | 4 624 895 | 1 122 093 | 137 677 | |
| 422410 General-line grocery whlse | 3 222 | 92 887 114 | 5 535 572 | 5 660 107 | 8 795 627 | 4 624 895 | 1 122 093 | 137 677 | |
| 42242 Packaged frozen food whlse | 2 547 | 37 912 439 | 1 923 634 | 2 329 624 | 4 385 828 | 2 140 158 | 500 146 | 67 206 | |
| 422420 Packaged frozen food whlse | 2 547 | 37 912 439 | 1 923 634 | 2 329 624 | 4 385 828 | 2 140 158 | 500 146 | 67 206 | |
| 42243 Dairy products, (except dried or canned) whlse | 2 025 | 14 709 783 | 387 820 | 424 109 | 1 626 996 | 770 991 | 178 006 | 25 549 | |
| 422430 Dairy products, (except dried or canned) whlse | 2 025 | 14 709 783 | 387 820 | 424 109 | 1 626 996 | 770 991 | 178 006 | 25 549 | |
| 42244 Poultry & poultry product whlse | 725 | 7 694 200 | 183 025 | 195 057 | 735 698 | 343 922 | 78 690 | 12 983 | |
| 422440 Poultry & poultry product whlse | 725 | 7 694 200 | 183 025 | 195 057 | 735 698 | 343 922 | 78 690 | 12 983 | |
| 42245 Confectionery whlse | 1 856 | 6 808 280 | 585 135 | 634 236 | 1 163 817 | 484 790 | 107 557 | 19 301 | |
| 422450 Confectionery whlse | 1 856 | 6 808 280 | 585 135 | 634 236 | 1 163 817 | 484 790 | 107 557 | 19 301 | |
| 42246 Fish & seafood whlse | 2 541 | 9 260 433 | 407 223 | 470 937 | 1 207 286 | 562 377 | 125 118 | 23 130 | |
| 422460 Fish & seafood whlse | 2 541 | 9 260 433 | 407 223 | 470 937 | 1 207 286 | 562 377 | 125 118 | 23 130 | |
| 42247 Meat & meat product whlse | 3 035 | 24 477 633 | 877 198 | 940 375 | 2 582 647 | 1 262 219 | 299 635 | 44 599 | |
| 422470 Meat & meat product whlse | 3 035 | 24 477 633 | 877 198 | 940 375 | 2 582 647 | 1 262 219 | 299 635 | 44 599 | |
| 42248 Fresh fruit & vegetable whlse | 4 080 | 24 533 147 | 316 953 | 389 467 | 3 615 106 | 1 776 705 | 396 991 | 65 650 | |
| 422480 Fresh fruit & vegetable whlse | 4 080 | 24 533 147 | 316 953 | 389 467 | 3 615 106 | 1 776 705 | 396 991 | 65 650 | |
| 42249 Other grocery & related products whlse | 9 719 | 64 204 563 | 4 201 748 | 4 382 045 | 9 079 627 | 4 189 939 | 975 474 | 143 731 | |
| 422490 Other grocery & related products whlse | 9 719 | 64 204 563 | 4 201 748 | 4 382 045 | 9 079 627 | 4 189 939 | 975 474 | 143 731 | |

Table 5. Detailed Type of Operation for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|---|---|-------------------------|-------------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| Wholesaler distributors and jobbers—Con. | | | | | | | | | |
| 422 | Wholesale trade, nondurable goods—Con. | | | | | | | | |
| 4225 | Farm-product raw material whse | 2 747 | 29 183 039 | 1 383 046 | 1 575 209 | 1 268 729 | 535 035 | 117 297 | 20 005 |
| 42251 | Grain & field bean whse | 1 155 | 14 609 005 | 573 666 | 653 686 | 665 737 | 292 081 | 64 012 | 9 263 |
| 422510 | Grain & field bean whse | 1 155 | 14 609 005 | 573 666 | 653 686 | 665 737 | 292 081 | 64 012 | 9 263 |
| 42252 | Livestock whse | 707 | 5 650 761 | 169 236 | 215 472 | 186 847 | 71 641 | 16 214 | 5 133 |
| 422520 | Livestock whse | 707 | 5 650 761 | 169 236 | 215 472 | 186 847 | 71 641 | 16 214 | 5 133 |
| 42259 | Other farm product raw material whse | 885 | 8 923 273 | 640 144 | 706 051 | 416 145 | 171 313 | 37 071 | 5 609 |
| 422590 | Other farm product raw material whse | 885 | 8 923 273 | 640 144 | 706 051 | 416 145 | 171 313 | 37 071 | 5 609 |
| 4226 | Chemical & allied products whse | 11 330 | 45 685 608 | 3 523 862 | 3 804 845 | 8 727 103 | 4 303 714 | 992 950 | 109 286 |
| 42261 | Plastics materials & basic forms & shapes whse | 3 080 | 14 342 480 | 1 177 797 | 1 274 473 | 2 516 500 | 1 207 575 | 276 710 | 32 879 |
| 422610 | Plastics materials & basic forms & shapes whse | 3 080 | 14 342 480 | 1 177 797 | 1 274 473 | 2 516 500 | 1 207 575 | 276 710 | 32 879 |
| 42269 | Other chemical & allied products whse | 8 250 | 31 343 128 | 2 346 065 | 2 530 372 | 6 210 603 | 3 096 139 | 716 240 | 76 407 |
| 422690 | Other chemical & allied products whse | 8 250 | 31 343 128 | 2 346 065 | 2 530 372 | 6 210 603 | 3 096 139 | 716 240 | 76 407 |
| 4227 | Petroleum & petroleum products whse | 9 602 | 129 575 374 | 4 172 004 | 4 084 796 | 8 264 346 | 3 265 147 | 765 615 | 109 840 |
| 42271 | Petroleum bulk stations & terminals | 6 648 | 87 035 031 | 2 984 079 | 2 884 613 | 6 076 303 | 2 416 032 | 564 900 | 83 924 |
| 422710 | Petroleum bulk stations & terminals | 6 648 | 87 035 031 | 2 984 079 | 2 884 613 | 6 076 303 | 2 416 032 | 564 900 | 83 924 |
| 42272 | Petroleum & petroleum prod whse (exc bulk stations & terminals) | 2 954 | 42 540 343 | 1 187 925 | 1 200 183 | 2 188 043 | 849 115 | 200 715 | 25 916 |
| 422720 | Petroleum & petroleum prod whse (exc bulk stations & terminals) | 2 954 | 42 540 343 | 1 187 925 | 1 200 183 | 2 188 043 | 849 115 | 200 715 | 25 916 |
| 4228 | Beer, wine, & distilled alcoholic beverage whse | 4 071 | 51 212 125 | 4 092 340 | 4 363 706 | 9 249 153 | 4 829 407 | 1 129 359 | 135 257 |
| 42281 | Beer & ale whse | 2 827 | 31 131 609 | 1 504 124 | 1 568 345 | 6 113 551 | 3 092 337 | 702 188 | 90 703 |
| 422810 | Beer & ale whse | 2 827 | 31 131 609 | 1 504 124 | 1 568 345 | 6 113 551 | 3 092 337 | 702 188 | 90 703 |
| 42282 | Wine & distilled alcoholic beverage whse | 1 244 | 20 080 516 | 2 588 216 | 2 795 361 | 3 135 602 | 1 737 070 | 427 171 | 44 554 |
| 422820 | Wine & distilled alcoholic beverage whse | 1 244 | 20 080 516 | 2 588 216 | 2 795 361 | 3 135 602 | 1 737 070 | 427 171 | 44 554 |
| 4229 | Miscellaneous nondurable goods whse | 26 424 | 105 357 963 | 9 288 559 | 10 415 693 | 15 229 098 | 7 292 864 | 1 683 269 | 278 418 |
| 42291 | Farm supplies whse | 5 696 | 26 154 462 | 2 587 976 | 2 802 468 | 3 266 770 | 1 439 848 | 328 733 | 49 550 |
| 422910 | Farm supplies whse | 5 696 | 26 154 462 | 2 587 976 | 2 802 468 | 3 266 770 | 1 439 848 | 328 733 | 49 550 |
| 42292 | Book, periodical, & newspaper whse | 3 070 | 15 953 280 | 1 819 146 | 1 956 535 | 3 293 007 | 1 632 273 | 393 974 | 67 145 |
| 422920 | Book, periodical, & newspaper whse | 3 070 | 15 953 280 | 1 819 146 | 1 956 535 | 3 293 007 | 1 632 273 | 393 974 | 67 145 |
| 42293 | Flower, nursery stock, & florists' supplies whse | 3 119 | 5 318 231 | 458 754 | 499 225 | 1 539 700 | 765 487 | 178 062 | 34 521 |
| 422930 | Flower, nursery stock, & florists' supplies whse | 3 119 | 5 318 231 | 458 754 | 499 225 | 1 539 700 | 765 487 | 178 062 | 34 521 |
| 42294 | Tobacco & tobacco product whse | 1 402 | 31 185 022 | 1 756 346 | 1 993 473 | 2 257 406 | 1 149 418 | 270 733 | 44 839 |
| 422940 | Tobacco & tobacco product whse | 1 402 | 31 185 022 | 1 756 346 | 1 993 473 | 2 257 406 | 1 149 418 | 270 733 | 44 839 |
| 42295 | Paint, varnish, & supplies whse | 1 569 | 3 133 911 | 401 370 | 420 831 | 872 576 | 425 725 | 99 443 | 13 936 |
| 422950 | Paint, varnish, & supplies whse | 1 569 | 3 133 911 | 401 370 | 420 831 | 872 576 | 425 725 | 99 443 | 13 936 |
| 42299 | Other miscellaneous nondurable goods whse | 11 568 | 23 613 057 | 2 264 967 | 2 743 161 | 3 999 639 | 1 880 113 | 412 324 | 68 427 |
| 422990 | Other miscellaneous nondurable goods whse | 11 568 | 23 613 057 | 2 264 967 | 2 743 161 | 3 999 639 | 1 880 113 | 412 324 | 68 427 |
| | Importers | 14 417 | 167 711 233 | 16 867 434 | 17 809 535 | 19 707 714 | 7 825 008 | 1 840 240 | 197 461 |
| 421 | Wholesale trade, durable goods | 8 725 | 91 852 335 | 9 976 517 | 10 288 094 | 11 088 967 | 4 497 690 | 1 049 767 | 115 735 |
| 4211 | Motor vehicle & motor vehicle parts & supplies whse | 514 | 9 541 691 | 893 509 | 849 744 | 780 977 | 291 404 | 67 576 | 7 765 |
| 42111 | Automobile & other motor vehicle whse | 75 | 5 141 737 | 379 291 | 304 215 | 275 728 | 64 517 | 16 640 | 1 371 |
| 421110 | Automobile & other motor vehicle whse | 75 | 5 141 737 | 379 291 | 304 215 | 275 728 | 64 517 | 16 640 | 1 371 |
| 42112 | Motor vehicle supplies & new parts whse | 391 | 4 081 332 | 467 678 | 491 701 | 454 274 | 204 599 | 45 746 | 5 795 |
| 421120 | Motor vehicle supplies & new parts whse | 391 | 4 081 332 | 467 678 | 491 701 | 454 274 | 204 599 | 45 746 | 5 795 |
| 42113 | Tire & tube whse | 48 | 318 622 | 46 540 | 53 828 | 50 975 | 22 288 | 5 190 | 599 |
| 421130 | Tire & tube whse | 48 | 318 622 | 46 540 | 53 828 | 50 975 | 22 288 | 5 190 | 599 |
| 4212 | Furniture & home furnishings whse | 1 232 | 6 066 504 | 1 103 072 | 1 126 422 | 1 340 474 | 520 228 | 118 412 | 15 508 |
| 42121 | Furniture whse | 389 | 1 715 961 | 222 902 | 218 506 | 293 576 | 118 111 | 27 987 | 3 880 |
| 421210 | Furniture whse | 389 | 1 715 961 | 222 902 | 218 506 | 293 576 | 118 111 | 27 987 | 3 880 |
| 42122 | Home furnishings whse | 843 | 4 350 543 | 880 170 | 907 916 | 1 046 898 | 402 117 | 90 425 | 11 628 |
| 421220 | Home furnishings whse | 843 | 4 350 543 | 880 170 | 907 916 | 1 046 898 | 402 117 | 90 425 | 11 628 |
| 4213 | Lumber & other construction materials whse | 493 | 2 296 664 | 368 313 | 392 926 | 389 848 | 177 315 | 37 670 | 5 013 |
| 42131 | Lumber, plywood, millwork, & wood panel whse | 169 | 1 182 232 | 187 092 | 197 450 | 142 477 | 63 618 | 14 036 | 1 767 |
| 421310 | Lumber, plywood, millwork, & wood panel whse | 169 | 1 182 232 | 187 092 | 197 450 | 142 477 | 63 618 | 14 036 | 1 767 |
| 42132 | Brick, stone, & related construction materials whse | 242 | 803 806 | 150 495 | 160 375 | 190 061 | 84 816 | 16 935 | 2 366 |
| 421320 | Brick, stone, & related construction materials whse | 242 | 803 806 | 150 495 | 160 375 | 190 061 | 84 816 | 16 935 | 2 366 |
| 42133 | Roofing, siding, & insulation material whse | 23 | 95 939 | 7 558 | 8 475 | 14 124 | 7 431 | 1 822 | 272 |
| 421330 | Roofing, siding, & insulation material whse | 23 | 95 939 | 7 558 | 8 475 | 14 124 | 7 431 | 1 822 | 272 |
| 42139 | Other construction materials whse | 59 | 214 687 | 23 168 | 26 626 | 43 186 | 21 450 | 4 877 | 608 |
| 421390 | Other construction materials whse | 59 | 214 687 | 23 168 | 26 626 | 43 186 | 21 450 | 4 877 | 608 |

Table 5. Detailed Type of Operation for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|--|---|-------------------------|-----------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| Importers—Con. | | | | | | | | | |
| Wholesale trade, durable goods—Con. | | | | | | | | | |
| 4214 | Professional & commercial equipment & supplies whlsl | 929 | 15 267 706 | 1 337 746 | 1 349 588 | 2 548 583 | 927 549 | 223 788 | 26 107 |
| 421411 | Photographic equipment & supplies whlsl | 45 | 856 817 | 108 114 | 94 948 | 104 135 | 36 959 | 9 200 | 912 |
| 421410 | Photographic equipment & supplies whlsl | 45 | 856 817 | 108 114 | 94 948 | 104 135 | 36 959 | 9 200 | 912 |
| 42142 | Office equipment whlsl | 143 | 6 221 503 | 398 416 | 359 390 | 1 095 264 | 336 637 | 78 382 | 12 838 |
| 421420 | Office equipment whlsl | 143 | 6 221 503 | 398 416 | 359 390 | 1 095 264 | 336 637 | 78 382 | 12 838 |
| 42143 | Computer & computer peripheral equipment & software whlsl | 271 | 4 425 960 | 239 148 | 253 099 | 283 828 | 130 926 | 30 668 | 3 450 |
| 421430 | Computer & computer peripheral equipment & software whlsl | 271 | 4 425 960 | 239 148 | 253 099 | 283 828 | 130 926 | 30 668 | 3 450 |
| 42144 | Other commercial equipment whlsl | 102 | 354 423 | 56 977 | 64 876 | 103 046 | 49 159 | 15 079 | 1 120 |
| 421440 | Other commercial equipment whlsl | 102 | 354 423 | 56 977 | 64 876 | 103 046 | 49 159 | 15 079 | 1 120 |
| 42145 | Medical, dental, & hospital equipment & supplies whlsl | 168 | 2 246 236 | 335 310 | 365 726 | 578 067 | 222 221 | 51 020 | 3 590 |
| 421450 | Medical, dental, & hospital equipment & supplies whlsl | 168 | 2 246 236 | 335 310 | 365 726 | 578 067 | 222 221 | 51 020 | 3 590 |
| 42146 | Ophthalmic goods whlsl | 117 | 846 163 | 139 596 | 145 351 | 286 749 | 112 363 | 29 681 | 3 275 |
| 421460 | Ophthalmic goods whlsl | 117 | 846 163 | 139 596 | 145 351 | 286 749 | 112 363 | 29 681 | 3 275 |
| 42149 | Other professional equipment & supplies whlsl | 83 | 316 604 | 60 185 | 66 198 | 97 494 | 39 284 | 9 758 | 922 |
| 421490 | Other professional equipment & supplies whlsl | 83 | 316 604 | 60 185 | 66 198 | 97 494 | 39 284 | 9 758 | 922 |
| 4215 | Metal & mineral (except petroleum) whlsl | 438 | 10 472 842 | 960 754 | 1 014 496 | 515 728 | 227 787 | 51 809 | 4 276 |
| 42151 | Metal service centers & offices | 405 | 9 133 485 | 899 331 | 937 673 | 483 505 | 213 334 | 48 238 | 3 923 |
| 421510 | Metal service centers & offices | 405 | 9 133 485 | 899 331 | 937 673 | 483 505 | 213 334 | 48 238 | 3 923 |
| 42152 | Coal & other mineral & ore whlsl | 33 | 1 339 357 | 61 423 | 76 823 | 32 223 | 14 453 | 3 571 | 353 |
| 421520 | Coal & other mineral & ore whlsl | 33 | 1 339 357 | 61 423 | 76 823 | 32 223 | 14 453 | 3 571 | 353 |
| 4216 | Electrical goods whlsl | 934 | 14 022 163 | 985 584 | 1 036 997 | 1 531 422 | 599 371 | 140 318 | 12 700 |
| 42161 | Electrical apparatus & equip, wiring supp, & const material whlsl | 256 | 1 207 788 | 155 055 | 153 305 | 233 031 | 105 511 | 24 656 | 2 459 |
| 421610 | Electrical apparatus & equip, wiring supp, & const material whlsl | 256 | 1 207 788 | 155 055 | 153 305 | 233 031 | 105 511 | 24 656 | 2 459 |
| 42162 | Electrical appliance, television & radio set whlsl | 151 | 5 613 507 | 283 510 | 289 710 | 425 488 | 119 630 | 32 475 | 2 916 |
| 421620 | Electrical appliance, television & radio set whlsl | 151 | 5 613 507 | 283 510 | 289 710 | 425 488 | 119 630 | 32 475 | 2 916 |
| 42169 | Other electronic parts & equipment whlsl | 527 | 7 200 868 | 547 019 | 593 982 | 872 903 | 374 230 | 83 187 | 7 325 |
| 421690 | Other electronic parts & equipment whlsl | 527 | 7 200 868 | 547 019 | 593 982 | 872 903 | 374 230 | 83 187 | 7 325 |
| 4217 | Hardware, & plumbing & heating equipment & supplies whlsl | 560 | 2 319 965 | 518 332 | 540 090 | 533 146 | 242 954 | 55 258 | 7 429 |
| 42171 | Hardware whlsl | 429 | 1 936 018 | 449 873 | 469 411 | 448 603 | 205 644 | 46 965 | 6 362 |
| 421710 | Hardware whlsl | 429 | 1 936 018 | 449 873 | 469 411 | 448 603 | 205 644 | 46 965 | 6 362 |
| 42172 | Plumbing & heating equipment & supplies (hydronics) whlsl | 99 | 319 128 | 55 815 | 57 694 | 71 356 | 30 673 | 6 782 | 880 |
| 421720 | Plumbing & heating equipment & supplies (hydronics) whlsl | 99 | 319 128 | 55 815 | 57 694 | 71 356 | 30 673 | 6 782 | 880 |
| 42173 | Warm air heating & air-conditioning equipment & supplies whlsl | 99 | 319 128 | 55 815 | 57 694 | 71 356 | 30 673 | 6 782 | 880 |
| 421730 | Warm air heating & air-conditioning equipment & supplies whlsl | 22 | 50 132 | 11 115 | 11 330 | 9 124 | 4 208 | 911 | 116 |
| 42174 | Refrigeration equipment & supplies whlsl | 22 | 50 132 | 11 115 | 11 330 | 9 124 | 4 208 | 911 | 116 |
| 421740 | Refrigeration equipment & supplies whlsl | 10 | 14 687 | 1 529 | 1 655 | 4 063 | 2 429 | 600 | 71 |
| 42178 | Machinery, equipment, & supplies whlsl | 1 411 | 8 192 582 | 1 607 684 | 1 690 267 | 1 521 742 | 733 329 | 170 515 | 15 308 |
| 42181 | Construction & mining (except petroleum) machinery & equip whlsl | 98 | 808 110 | 270 769 | 317 343 | 137 132 | 69 692 | 15 833 | 1 456 |
| 421810 | Construction & mining (except petroleum) machinery & equip whlsl | 98 | 808 110 | 270 769 | 317 343 | 137 132 | 69 692 | 15 833 | 1 456 |
| 42182 | Farm & garden machinery & equipment whlsl | 117 | 456 556 | 119 734 | 119 327 | 77 218 | 36 897 | 7 981 | 1 015 |
| 421820 | Farm & garden machinery & equipment whlsl | 117 | 456 556 | 119 734 | 119 327 | 77 218 | 36 897 | 7 981 | 1 015 |
| 42183 | Industrial machinery & equipment whlsl | 856 | 5 656 122 | 960 267 | 959 191 | 1 048 589 | 498 624 | 117 393 | 9 747 |
| 421830 | Industrial machinery & equipment whlsl | 856 | 5 656 122 | 960 267 | 959 191 | 1 048 589 | 498 624 | 117 393 | 9 747 |
| 42184 | Industrial supplies whlsl | 228 | 900 237 | 215 728 | 235 395 | 183 952 | 94 147 | 21 333 | 2 228 |
| 421840 | Industrial supplies whlsl | 228 | 900 237 | 215 728 | 235 395 | 183 952 | 94 147 | 21 333 | 2 228 |
| 42185 | Service establishment equipment & supplies whlsl | 64 | 169 265 | 20 230 | 20 629 | 39 510 | 19 065 | 4 354 | 529 |
| 421850 | Service establishment equipment & supplies whlsl | 64 | 169 265 | 20 230 | 20 629 | 39 510 | 19 065 | 4 354 | 529 |
| 42186 | Transportation equipment & supplies (exc motor vehicle) whlsl | 48 | 202 292 | 20 956 | 38 382 | 35 341 | 14 904 | 3 621 | 333 |
| 421860 | Transportation equipment & supplies (exc motor vehicle) whlsl | 48 | 202 292 | 20 956 | 38 382 | 35 341 | 14 904 | 3 621 | 333 |
| 42191 | Miscellaneous durable goods whlsl | 2 214 | 23 672 218 | 2 201 523 | 2 287 564 | 1 927 047 | 777 753 | 184 421 | 21 629 |
| 421910 | Sporting & recreational goods & supplies whlsl | 272 | 1 573 192 | 306 758 | 331 216 | 352 167 | 138 329 | 34 536 | 4 113 |
| 42192 | Toy & hobby goods & supplies whlsl | 318 | 1 384 063 | 246 714 | 264 496 | 370 993 | 132 596 | 32 339 | 4 021 |
| 421920 | Toy & hobby goods & supplies whlsl | 318 | 1 384 063 | 246 714 | 264 496 | 370 993 | 132 596 | 32 339 | 4 021 |
| 42193 | Recyclable material whlsl | 81 | 256 509 | 26 291 | 29 213 | 49 146 | 19 604 | 4 597 | 753 |
| 421930 | Recyclable material whlsl | 81 | 256 509 | 26 291 | 29 213 | 49 146 | 19 604 | 4 597 | 753 |
| 42194 | Jewelry/watch/silverware/precious stone, & precious metal whlsl | 1 140 | 5 932 668 | 1 131 962 | 1 134 822 | 752 842 | 321 234 | 75 638 | 9 246 |
| 421940 | Jewelry/watch/silverware/precious stone, & precious metal whlsl | 1 140 | 5 932 668 | 1 131 962 | 1 134 822 | 752 842 | 321 234 | 75 638 | 9 246 |
| 42199 | Other miscellaneous durable goods whlsl | 403 | 14 525 786 | 489 798 | 527 817 | 401 899 | 165 990 | 37 311 | 3 496 |
| 421990 | Other miscellaneous durable goods whlsl | 403 | 14 525 786 | 489 798 | 527 817 | 401 899 | 165 990 | 37 311 | 3 496 |

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|---|--|-------------------------|-------------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| Importers—Con. | | | | | | | | | |
| 422 Wholesale trade, nondurable goods | | 5 692 | 75 858 898 | 6 890 917 | 7 521 441 | 8 618 747 | 3 327 318 | 790 473 | 81 726 |
| 42211 Paper & paper product whsle | | 175 | 1 958 243 | 85 142 | 87 366 | 154 835 | 67 387 | 15 374 | 1 753 |
| 422111 Printing & writing paper whsle | | 23 | 309 865 | 8 380 | 10 640 | 23 308 | 12 416 | 3 187 | 203 |
| 422112 Printing & writing paper whsle | | 23 | 309 865 | 8 380 | 10 640 | 23 308 | 12 416 | 3 187 | 203 |
| 42212 Stationery & office supplies whsle | | 84 | 153 070 | 29 815 | 30 167 | 45 281 | 18 610 | 4 067 | 689 |
| 422120 Stationery & office supplies whsle | | 84 | 153 070 | 29 815 | 30 167 | 45 281 | 18 610 | 4 067 | 689 |
| 42213 Industrial & personal service paper whsle | | 68 | 1 495 308 | 46 947 | 46 559 | 86 246 | 36 361 | 8 120 | 861 |
| 422130 Industrial & personal service paper whsle | | 68 | 1 495 308 | 46 947 | 46 559 | 86 246 | 36 361 | 8 120 | 861 |
| 4222 Drugs, & druggists' sundries whsle | | 194 | 1 526 272 | 221 190 | 244 017 | 367 494 | 132 975 | 32 740 | 3 054 |
| 42221 Drugs, & druggists' sundries whsle | | 194 | 1 526 272 | 221 190 | 244 017 | 367 494 | 132 975 | 32 740 | 3 054 |
| 422210 Drugs, & druggists' sundries whsle | | 194 | 1 526 272 | 221 190 | 244 017 | 367 494 | 132 975 | 32 740 | 3 054 |
| 4223 Apparel, piece goods, & notions whsle | | 1 858 | 22 240 251 | 2 755 730 | 2 952 624 | 3 751 489 | 1 427 762 | 338 829 | 30 874 |
| 42231 Piece goods, notions, & other dry goods whsle | | 459 | 2 596 351 | 353 771 | 371 473 | 368 537 | 153 644 | 33 891 | 3 580 |
| 422310 Piece goods, notions, & other dry goods whsle | | 459 | 2 596 351 | 353 771 | 371 473 | 368 537 | 153 644 | 33 891 | 3 580 |
| 42232 Men's & boys' clothing & furnishings whsle | | 437 | 4 963 024 | 731 184 | 790 539 | 930 004 | 355 104 | 79 150 | 8 274 |
| 422320 Men's & boys' clothing & furnishings whsle | | 437 | 4 963 024 | 731 184 | 790 539 | 930 004 | 355 104 | 79 150 | 8 274 |
| 42233 Women's, children's, & infants' clothing & accessories whsle | | 726 | 9 202 971 | 1 003 093 | 1 098 516 | 1 636 675 | 631 342 | 149 563 | 13 442 |
| 422330 Women's, children's, & infants' clothing & accessories whsle | | 726 | 9 202 971 | 1 003 093 | 1 098 516 | 1 636 675 | 631 342 | 149 563 | 13 442 |
| 42234 Footwear whsle | | 236 | 5 477 905 | 667 682 | 692 096 | 816 273 | 287 672 | 76 225 | 5 578 |
| 422340 Footwear whsle | | 236 | 5 477 905 | 667 682 | 692 096 | 816 273 | 287 672 | 76 225 | 5 578 |
| 4224 Grocery & related products whsle | | 1 193 | 13 638 059 | 1 198 221 | 1 319 573 | 1 197 055 | 472 384 | 109 815 | 12 065 |
| 42241 General-line grocery whsle | | 68 | 303 053 | 40 484 | 36 306 | 51 838 | 23 939 | 5 202 | 824 |
| 422410 General-line grocery whsle | | 68 | 303 053 | 40 484 | 36 306 | 51 838 | 23 939 | 5 202 | 824 |
| 42242 Packaged frozen food whsle | | 166 | 2 814 202 | 235 930 | 266 122 | 131 184 | 56 301 | 11 976 | 1 223 |
| 422420 Packaged frozen food whsle | | 166 | 2 814 202 | 235 930 | 266 122 | 131 184 | 56 301 | 11 976 | 1 223 |
| 42243 Dairy products, (except dried or canned) whsle | | 55 | 718 505 | 78 597 | 72 110 | 60 899 | 26 257 | 6 694 | 636 |
| 422430 Dairy products, (except dried or canned) whsle | | 55 | 718 505 | 78 597 | 72 110 | 60 899 | 26 257 | 6 694 | 636 |
| 42244 Poultry & poultry product whsle | | 5 | 36 418 | 1 189 | 1 378 | 5 644 | 2 359 | 227 | 85 |
| 422440 Poultry & poultry product whsle | | 5 | 36 418 | 1 189 | 1 378 | 5 644 | 2 359 | 227 | 85 |
| 42245 Confectionery whsle | | 58 | 252 024 | 25 946 | 30 225 | 44 981 | 16 063 | 3 392 | 454 |
| 422450 Confectionery whsle | | 58 | 252 024 | 25 946 | 30 225 | 44 981 | 16 063 | 3 392 | 454 |
| 42246 Fish & seafood whsle | | 147 | 1 318 385 | 114 262 | 125 082 | 99 533 | 44 117 | 9 941 | 1 182 |
| 422460 Fish & seafood whsle | | 147 | 1 318 385 | 114 262 | 125 082 | 99 533 | 44 117 | 9 941 | 1 182 |
| 42247 Meat & meat product whsle | | 45 | 871 228 | 48 387 | 49 438 | 49 221 | 23 042 | 5 565 | 466 |
| 422470 Meat & meat product whsle | | 45 | 871 228 | 48 387 | 49 438 | 49 221 | 23 042 | 5 565 | 466 |
| 42248 Fresh fruit & vegetable whsle | | 142 | 1 476 611 | 15 910 | 14 606 | 180 693 | 66 655 | 17 088 | 2 004 |
| 422480 Fresh fruit & vegetable whsle | | 142 | 1 476 611 | 15 910 | 14 606 | 180 693 | 66 655 | 17 088 | 2 004 |
| 42249 Other grocery & related products whsle | | 507 | 5 847 633 | 637 516 | 724 306 | 573 062 | 213 651 | 49 730 | 5 191 |
| 422490 Other grocery & related products whsle | | 507 | 5 847 633 | 637 516 | 724 306 | 573 062 | 213 651 | 49 730 | 5 191 |
| 4225 Farm-product raw material whsle | | 78 | D | D | D | D | D | D | e |
| 42251 Grain & field bean whsle | | 22 | 293 978 | 28 357 | 27 869 | 16 936 | 6 984 | 1 567 | 203 |
| 422510 Grain & field bean whsle | | 22 | 293 978 | 28 357 | 27 869 | 16 936 | 6 984 | 1 567 | 203 |
| 42252 Livestock whsle | | 6 | D | D | D | D | D | D | a |
| 422520 Livestock whsle | | 6 | D | D | D | D | D | D | a |
| 42259 Other farm product raw material whsle | | 50 | D | D | D | D | D | D | e |
| 422590 Other farm product raw material whsle | | 50 | D | D | D | D | D | D | e |
| 4226 Chemical & allied products whsle | | 383 | 5 117 130 | 437 535 | 425 916 | 375 420 | 169 450 | 38 553 | 2 826 |
| 42261 Plastics materials & basic forms & shapes whsle | | 104 | 904 530 | 70 107 | 65 057 | 101 464 | 44 004 | 9 972 | 872 |
| 422610 Plastics materials & basic forms & shapes whsle | | 104 | 904 530 | 70 107 | 65 057 | 101 464 | 44 004 | 9 972 | 872 |
| 42269 Other chemical & allied products whsle | | 279 | 4 212 600 | 367 428 | 360 859 | 273 956 | 125 446 | 28 581 | 1 954 |
| 422690 Other chemical & allied products whsle | | 279 | 4 212 600 | 367 428 | 360 859 | 273 956 | 125 446 | 28 581 | 1 954 |
| 4227 Petroleum & petroleum products whsle | | 71 | 8 442 669 | 76 185 | 318 857 | 183 608 | 93 900 | 24 203 | 4 321 |
| 42271 Petroleum bulk stations & terminals | | 52 | 4 938 698 | 30 642 | 295 626 | 131 272 | 68 870 | 12 174 | 3 237 |
| 422710 Petroleum bulk stations & terminals | | 52 | 4 938 698 | 30 642 | 295 626 | 131 272 | 68 870 | 12 174 | 3 237 |
| 42272 Petroleum & petroleum prod whsle (exc bulk stations & terminals) | | 19 | 3 503 971 | 45 543 | 23 231 | 52 336 | 25 030 | 12 029 | 1 084 |
| 422720 Petroleum & petroleum prod whsle (exc bulk stations & terminals) | | 19 | 3 503 971 | 45 543 | 23 231 | 52 336 | 25 030 | 12 029 | 1 084 |
| 4228 Beer, wine, & distilled alcoholic beverage whsle | | 312 | 4 583 612 | 405 708 | 443 052 | 795 777 | 281 506 | 70 306 | 6 601 |
| 42281 Beer & ale whsle | | 81 | 1 772 461 | 70 822 | 95 516 | 271 654 | 70 205 | 17 746 | 1 910 |
| 422810 Beer & ale whsle | | 81 | 1 772 461 | 70 822 | 95 516 | 271 654 | 70 205 | 17 746 | 1 910 |
| 42282 Wine & distilled alcoholic beverage whsle | | 231 | 2 811 151 | 334 886 | 347 536 | 524 123 | 211 301 | 52 560 | 4 691 |
| 422820 Wine & distilled alcoholic beverage whsle | | 231 | 2 811 151 | 334 886 | 347 536 | 524 123 | 211 301 | 52 560 | 4 691 |
| 4229 Miscellaneous nondurable goods whsle | | 1 428 | D | D | D | D | D | D | j |
| 42291 Farm supplies whsle | | 98 | 818 226 | 108 227 | 90 425 | 73 929 | 29 548 | 7 158 | 1 017 |
| 422910 Farm supplies whsle | | 98 | 818 226 | 108 227 | 90 425 | 73 929 | 29 548 | 7 158 | 1 017 |
| 42292 Book, periodical, & newspaper whsle | | 70 | 345 072 | 34 262 | 36 537 | 74 138 | 25 541 | 6 351 | 764 |
| 422920 Book, periodical, & newspaper whsle | | 70 | 345 072 | 34 262 | 36 537 | 74 138 | 25 541 | 6 351 | 764 |
| 42293 Flower, nursery stock, & florists' supplies whsle | | 317 | D | D | D | D | D | D | i |
| 422930 Flower, nursery stock, & florists' supplies whsle | | 317 | D | D | D | D | D | D | i |
| 42294 Tobacco & tobacco product whsle | | 31 | 194 038 | 20 489 | 23 221 | 36 578 | 15 614 | 3 105 | 376 |
| 422940 Tobacco & tobacco product whsle | | 31 | 194 038 | 20 489 | 23 221 | 36 578 | 15 614 | 3 105 | 376 |
| 42295 Paint, varnish, & supplies whsle | | 24 | 63 010 | 10 380 | 10 665 | 17 651 | 6 326 | 1 514 | 192 |
| 422950 Paint, varnish, & supplies whsle | | 24 | 63 010 | 10 380 | 10 665 | 17 651 | 6 326 | 1 514 | 192 |
| 42299 Other miscellaneous nondurable goods whsle | | 888 | 14 884 154 | 1 299 522 | 1 307 654 | 1 191 820 | 434 427 | 102 845 | 11 845 |
| 422990 Other miscellaneous nondurable goods whsle | | 888 | 14 884 154 | 1 299 522 | 1 307 654 | 1 191 820 | 434 427 | 102 845 | 11 845 |

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|------------|--|-------------------------|--------------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| | Exporters | 12 236 | 142 472 502 | 7 047 391 | 7 293 562 | 9 029 656 | 3 813 247 | 879 711 | 97 170 |
| 421 | Wholesale trade, durable goods | 8 066 | 52 557 986 | 3 304 751 | 3 634 397 | 5 600 182 | 2 461 698 | 565 641 | 59 755 |
| 42111 | Motor vehicle & motor vehicle parts & supplies whse .. | 714 | 2 523 572 | 212 899 | 226 949 | 281 779 | 122 221 | 28 402 | 4 025 |
| 421111 | Automobile & other motor vehicle whse .. | 234 | 853 204 | 62 454 | 70 477 | 78 401 | 29 450 | 7 109 | 1 032 |
| 421110 | Automobile & other motor vehicle whse .. | 234 | 853 204 | 62 454 | 70 477 | 78 401 | 29 450 | 7 109 | 1 032 |
| 42112 | Motor vehicle supplies & new parts whse .. | 415 | 1 339 644 | 121 063 | 127 727 | 160 306 | 73 255 | 17 147 | 2 406 |
| 421120 | Motor vehicle supplies & new parts whse .. | 415 | 1 339 644 | 121 063 | 127 727 | 160 306 | 73 255 | 17 147 | 2 406 |
| 42113 | Tire & tube whse | 65 | 330 724 | 29 382 | 28 745 | 43 072 | 19 516 | 4 146 | 587 |
| 421130 | Tire & tube whse | 65 | 330 724 | 29 382 | 28 745 | 43 072 | 19 516 | 4 146 | 587 |
| 4212 | Furniture & home furnishings whse | 186 | 421 276 | 28 902 | 30 018 | 62 103 | 24 542 | 5 045 | 852 |
| 42121 | Furniture whse | 64 | 123 840 | 9 028 | 8 975 | 18 966 | 7 176 | 1 580 | 277 |
| 421210 | Furniture whse | 64 | 123 840 | 9 028 | 8 975 | 18 966 | 7 176 | 1 580 | 277 |
| 42122 | Home furnishings whse | 122 | 297 436 | 19 874 | 21 043 | 43 137 | 17 366 | 3 465 | 575 |
| 421220 | Home furnishings whse | 122 | 297 436 | 19 874 | 21 043 | 43 137 | 17 366 | 3 465 | 575 |
| 4213 | Lumber & other construction materials whse | 375 | 1 918 339 | 97 311 | 98 100 | 183 347 | 79 394 | 18 577 | 2 261 |
| 42131 | Lumber, plywood, millwork, & wood panel whse .. | 272 | 1 577 403 | 88 825 | 86 821 | 146 177 | 62 783 | 14 580 | 1 743 |
| 421310 | Lumber, plywood, millwork, & wood panel whse .. | 272 | 1 577 403 | 88 825 | 86 821 | 146 177 | 62 783 | 14 580 | 1 743 |
| 42132 | Brick, stone, & related construction materials whse .. | 14 | D | D | D | D | D | D | b |
| 421320 | Brick, stone, & related construction materials whse .. | 14 | D | D | D | D | D | D | b |
| 42133 | Roofing, siding, & insulation material whse | 22 | 141 673 | 3 586 | 3 617 | 12 101 | 4 681 | 1 299 | 200 |
| 421330 | Roofing, siding, & insulation material whse | 22 | 141 673 | 3 586 | 3 617 | 12 101 | 4 681 | 1 299 | 200 |
| 42139 | Other construction materials whse | 67 | D | D | D | D | D | D | e |
| 421390 | Other construction materials whse | 67 | D | D | D | D | D | D | e |
| 4214 | Professional & commercial equipment & supplies whse | 1 130 | 6 461 920 | 231 295 | 272 658 | 774 540 | 343 543 | 79 401 | 7 832 |
| 42141 | Photographic equipment & supplies whse | 34 | 130 376 | 6 495 | 9 921 | 26 323 | 13 659 | 2 676 | 309 |
| 421410 | Photographic equipment & supplies whse | 34 | 130 376 | 6 495 | 9 921 | 26 323 | 13 659 | 2 676 | 309 |
| 42142 | Office equipment whse | 52 | 264 641 | 14 633 | 13 902 | 67 350 | 34 435 | 9 277 | 718 |
| 421420 | Office equipment whse | 52 | 264 641 | 14 633 | 13 902 | 67 350 | 34 435 | 9 277 | 718 |
| 42143 | Computer & computer peripheral equipment & software whse | 539 | 4 866 146 | 139 567 | 166 408 | 430 378 | 186 644 | 43 286 | 4 215 |
| 421430 | Computer & computer peripheral equipment & software whse | 539 | 4 866 146 | 139 567 | 166 408 | 430 378 | 186 644 | 43 286 | 4 215 |
| 42144 | Other commercial equipment whse | 68 | 294 409 | 17 166 | 18 743 | 43 695 | 22 937 | 5 035 | 549 |
| 421440 | Other commercial equipment whse | 68 | 294 409 | 17 166 | 18 743 | 43 695 | 22 937 | 5 035 | 549 |
| 42145 | Medical, dental, & hospital equipment & supplies whse | 304 | 631 591 | 32 956 | 41 240 | 147 295 | 62 483 | 13 914 | 1 393 |
| 421450 | Medical, dental, & hospital equipment & supplies whse | 304 | 631 591 | 32 956 | 41 240 | 147 295 | 62 483 | 13 914 | 1 393 |
| 42146 | Ophthalmic goods whse | 52 | 148 083 | 14 056 | 15 548 | 38 408 | 13 544 | 3 128 | 345 |
| 421460 | Ophthalmic goods whse | 52 | 148 083 | 14 056 | 15 548 | 38 408 | 13 544 | 3 128 | 345 |
| 42149 | Other professional equipment & supplies whse | 81 | 126 674 | 6 422 | 6 896 | 21 091 | 9 841 | 2 085 | 303 |
| 421490 | Other professional equipment & supplies whse | 81 | 126 674 | 6 422 | 6 896 | 21 091 | 9 841 | 2 085 | 303 |
| 4215 | Metal & mineral (except petroleum) whse | 267 | 6 032 142 | 193 330 | 180 731 | 296 451 | 144 143 | 29 333 | 1 913 |
| 42151 | Metal service centers & offices | 226 | 3 754 975 | 119 602 | 100 822 | 245 200 | 119 934 | 22 380 | 1 638 |
| 421510 | Metal service centers & offices | 226 | 3 754 975 | 119 602 | 100 822 | 245 200 | 119 934 | 22 380 | 1 638 |
| 42152 | Coal & other mineral & ore whse | 41 | 2 277 167 | 73 728 | 79 909 | 51 251 | 24 209 | 6 953 | 275 |
| 421520 | Coal & other mineral & ore whse | 41 | 2 277 167 | 73 728 | 79 909 | 51 251 | 24 209 | 6 953 | 275 |
| 4216 | Electrical goods whse | 1 418 | 11 010 386 | 779 795 | 863 969 | 1 370 330 | 622 595 | 145 082 | 11 986 |
| 42161 | Electrical apparatus & equip, wiring supp, & const material whse | 352 | 1 193 406 | 60 734 | 69 760 | 158 083 | 76 401 | 17 025 | 1 863 |
| 421610 | Electrical apparatus & equip, wiring supp, & const material whse | 352 | 1 193 406 | 60 734 | 69 760 | 158 083 | 76 401 | 17 025 | 1 863 |
| 42162 | Electrical appliance, television & radio set whse | 208 | 1 924 737 | 153 021 | 179 933 | 124 920 | 48 983 | 11 360 | 1 458 |
| 421620 | Electrical appliance, television & radio set whse | 208 | 1 924 737 | 153 021 | 179 933 | 124 920 | 48 983 | 11 360 | 1 458 |
| 42169 | Other electronic parts & equipment whse | 858 | 7 892 243 | 566 040 | 614 276 | 1 087 327 | 497 211 | 116 697 | 8 665 |
| 421690 | Other electronic parts & equipment whse | 858 | 7 892 243 | 566 040 | 614 276 | 1 087 327 | 497 211 | 116 697 | 8 665 |
| 4217 | Hardware, & plumbing & heating equipment & supplies whse | 309 | 1 348 740 | 164 932 | 182 178 | 170 268 | 78 914 | 18 429 | 2 282 |
| 42171 | Hardware whse | 154 | 926 381 | 135 781 | 151 260 | 98 374 | 45 274 | 10 643 | 1 338 |
| 421710 | Hardware whse | 154 | 926 381 | 135 781 | 151 260 | 98 374 | 45 274 | 10 643 | 1 338 |
| 42172 | Plumbing & heating equipment & supplies (hydronics) whse | 73 | 168 008 | 16 069 | 17 363 | 33 008 | 15 957 | 3 712 | 446 |
| 421720 | Plumbing & heating equipment & supplies (hydronics) whse | 73 | 168 008 | 16 069 | 17 363 | 33 008 | 15 957 | 3 712 | 446 |
| 42173 | Warm air heating & air-conditioning equipment & supplies whse | 47 | 165 620 | 8 710 | 8 613 | 26 999 | 12 383 | 2 958 | 325 |
| 421730 | Warm air heating & air-conditioning equipment & supplies whse | 47 | 165 620 | 8 710 | 8 613 | 26 999 | 12 383 | 2 958 | 325 |
| 42174 | Refrigeration equipment & supplies whse | 35 | 88 731 | 4 372 | 4 942 | 11 887 | 5 300 | 1 116 | 173 |
| 421740 | Refrigeration equipment & supplies whse | 35 | 88 731 | 4 372 | 4 942 | 11 887 | 5 300 | 1 116 | 173 |

Table 5. Detailed Type of Operation for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|---|--|-------------------------|------------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| Exporters—Con. | | | | | | | | | |
| 421 Wholesale trade, durable goods—Con. | | | | | | | | | |
| 4218 Machinery, equipment, & supplies whlse | 2 373 | 11 391 795 | 937 998 | 1 078 944 | 1 328 770 | 631 870 | 141 675 | 15 217 | |
| 42181 Construction & mining (except petroleum) machinery & equip whlse | 199 | 1 626 684 | 165 475 | 196 317 | 126 564 | 59 426 | 13 684 | 1 455 | |
| 421810 Construction & mining (except petroleum) machinery & equip whlse | 199 | 1 626 684 | 165 475 | 196 317 | 126 564 | 59 426 | 13 684 | 1 455 | |
| 42182 Farm & garden machinery & equipment whlse | 94 | 228 847 | 13 295 | 16 994 | 44 447 | 16 451 | 3 999 | 493 | |
| 421820 Farm & garden machinery & equipment whlse | 94 | 228 847 | 13 295 | 16 994 | 44 447 | 16 451 | 3 999 | 493 | |
| 42183 Industrial machinery & equipment whlse | 1 324 | 4 341 522 | 211 027 | 245 203 | 584 761 | 275 909 | 63 078 | 7 274 | |
| 421830 Industrial machinery & equipment whlse | 1 324 | 4 341 522 | 211 027 | 245 203 | 584 761 | 275 909 | 63 078 | 7 274 | |
| 42184 Industrial supplies whlse | 225 | 599 318 | 35 346 | 40 496 | 100 127 | 46 966 | 10 446 | 1 242 | |
| 421840 Industrial supplies whlse | 225 | 599 318 | 35 346 | 40 496 | 100 127 | 46 966 | 10 446 | 1 242 | |
| 42185 Service establishment equipment & supplies whlse .. | 52 | 68 835 | 4 164 | 4 988 | 13 214 | 5 948 | 1 249 | 201 | |
| 421850 Service establishment equipment & supplies whlse .. | 52 | 68 835 | 4 164 | 4 988 | 13 214 | 5 948 | 1 249 | 201 | |
| 42186 Transportation equipment & supplies (exc motor vehicle) whlse | 479 | 4 526 589 | 508 691 | 574 946 | 459 657 | 227 170 | 49 219 | 4 552 | |
| 421860 Transportation equipment & supplies (exc motor vehicle) whlse | 479 | 4 526 589 | 508 691 | 574 946 | 459 657 | 227 170 | 49 219 | 4 552 | |
| 4219 Miscellaneous durable goods whlse | 1 294 | 11 449 816 | 658 289 | 700 850 | 1 132 594 | 414 476 | 99 697 | 13 387 | |
| 42191 Sporting & recreational goods & supplies whlse | 173 | 450 049 | 55 022 | 66 210 | 73 407 | 33 005 | 7 763 | 1 080 | |
| 421910 Sporting & recreational goods & supplies whlse | 173 | 450 049 | 55 022 | 66 210 | 73 407 | 33 005 | 7 763 | 1 080 | |
| 42192 Toy & hobby goods & supplies whlse | 73 | 448 012 | 35 170 | 35 331 | 55 999 | 12 163 | 2 319 | 334 | |
| 421920 Toy & hobby goods & supplies whlse | 73 | 448 012 | 35 170 | 35 331 | 55 999 | 12 163 | 2 319 | 334 | |
| 42193 Recyclable material whlse | 376 | 4 142 661 | 186 645 | 189 316 | 539 321 | 223 933 | 53 414 | 8 486 | |
| 421930 Recyclable material whlse | 376 | 4 142 661 | 186 645 | 189 316 | 539 321 | 223 933 | 53 414 | 8 486 | |
| 42194 Jewelry/watch/silverware/precious stone, & precious metal whlse | 161 | 933 552 | 179 015 | 200 936 | 84 696 | 35 820 | 9 203 | 1 008 | |
| 421940 Jewelry/watch/silverware/precious stone, & precious metal whlse | 161 | 933 552 | 179 015 | 200 936 | 84 696 | 35 820 | 9 203 | 1 008 | |
| 42199 Other miscellaneous durable goods whlse | 511 | 5 475 542 | 202 437 | 209 057 | 379 171 | 109 555 | 26 998 | 2 479 | |
| 421990 Other miscellaneous durable goods whlse | 511 | 5 475 542 | 202 437 | 209 057 | 379 171 | 109 555 | 26 998 | 2 479 | |
| 422 Wholesale trade, nondurable goods..... | 4 170 | 89 914 516 | 3 742 640 | 3 659 165 | 3 429 474 | 1 351 549 | 314 070 | 37 415 | |
| 4221 Paper & paper product whlse | 206 | 2 000 677 | 87 744 | 102 467 | 148 496 | 60 733 | 14 605 | 1 552 | |
| 42211 Printing & writing paper whlse | 42 | 543 286 | 31 204 | 30 509 | 51 594 | 17 524 | 4 526 | 397 | |
| 422110 Printing & writing paper whlse | 42 | 543 286 | 31 204 | 30 509 | 51 594 | 17 524 | 4 526 | 397 | |
| 42212 Stationery & office supplies whlse | 67 | 241 804 | 11 041 | 11 533 | 25 463 | 10 698 | 2 290 | 342 | |
| 422120 Stationery & office supplies whlse | 67 | 241 804 | 11 041 | 11 533 | 25 463 | 10 698 | 2 290 | 342 | |
| 42213 Industrial & personal service paper whlse | 97 | 1 215 587 | 45 499 | 60 425 | 71 439 | 32 511 | 7 789 | 813 | |
| 422130 Industrial & personal service paper whlse | 97 | 1 215 587 | 45 499 | 60 425 | 71 439 | 32 511 | 7 789 | 813 | |
| 4222 Drugs, & druggists' sundries whlse | 327 | 2 123 829 | 126 864 | 136 597 | 188 344 | 68 170 | 15 159 | 1 752 | |
| 42221 Drugs, & druggists' sundries whlse | 327 | 2 123 829 | 126 864 | 136 597 | 188 344 | 68 170 | 15 159 | 1 752 | |
| 422210 Drugs, & druggists' sundries whlse | 327 | 2 123 829 | 126 864 | 136 597 | 188 344 | 68 170 | 15 159 | 1 752 | |
| 4223 Apparel, piece goods, & notions whlse | 684 | 2 511 251 | 185 742 | 196 583 | 370 455 | 153 606 | 35 367 | 5 628 | |
| 42231 Piece goods, notions, & other dry goods whlse | 192 | 816 090 | 65 028 | 70 933 | 109 175 | 49 671 | 10 948 | 1 435 | |
| 422310 Piece goods, notions, & other dry goods whlse | 192 | 816 090 | 65 028 | 70 933 | 109 175 | 49 671 | 10 948 | 1 435 | |
| 42232 Men's & boys' clothing & furnishings whlse | 208 | 688 280 | 57 497 | 58 145 | 103 112 | 42 156 | 10 023 | 1 517 | |
| 422320 Men's & boys' clothing & furnishings whlse | 208 | 688 280 | 57 497 | 58 145 | 103 112 | 42 156 | 10 023 | 1 517 | |
| 42233 Women's, children's, & infants' clothing & accessories whlse | 211 | 472 097 | 29 825 | 34 131 | 91 813 | 40 551 | 9 243 | 2 043 | |
| 422330 Women's, children's, & infants' clothing & accessories whlse | 211 | 472 097 | 29 825 | 34 131 | 91 813 | 40 551 | 9 243 | 2 043 | |
| 42234 Footwear whlse | 73 | 534 784 | 33 392 | 33 374 | 66 355 | 21 228 | 5 153 | 633 | |
| 422340 Footwear whlse | 73 | 534 784 | 33 392 | 33 374 | 66 355 | 21 228 | 5 153 | 633 | |
| 4224 Grocery & related products whlse | 964 | 13 549 870 | 434 461 | 401 672 | 865 176 | 362 878 | 83 067 | 11 500 | |
| 42241 General-line grocery whlse | 86 | 638 814 | 23 064 | 24 437 | 67 315 | 28 598 | 6 711 | 820 | |
| 422410 General-line grocery whlse | 86 | 638 814 | 23 064 | 24 437 | 67 315 | 28 598 | 6 711 | 820 | |
| 42242 Packaged frozen food whlse | 166 | 3 505 399 | 220 362 | 135 530 | 198 721 | 83 603 | 19 372 | 2 449 | |
| 422420 Packaged frozen food whlse | 166 | 3 505 399 | 220 362 | 135 530 | 198 721 | 83 603 | 19 372 | 2 449 | |
| 42243 Dairy products, (except dried or canned) whlse | 29 | 420 234 | 10 489 | 23 491 | 14 762 | 7 705 | 1 130 | 139 | |
| 422430 Dairy products, (except dried or canned) whlse | 29 | 420 234 | 10 489 | 23 491 | 14 762 | 7 705 | 1 130 | 139 | |
| 42244 Poultry & poultry product whlse | 31 | 1 908 858 | 27 891 | 35 904 | 60 857 | 30 335 | 6 750 | 477 | |
| 422440 Poultry & poultry product whlse | 31 | 1 908 858 | 27 891 | 35 904 | 60 857 | 30 335 | 6 750 | 477 | |
| 42245 Confectionery whlse | 36 | 273 695 | 30 352 | 41 345 | 25 484 | 9 595 | 2 103 | 497 | |
| 422450 Confectionery whlse | 36 | 273 695 | 30 352 | 41 345 | 25 484 | 9 595 | 2 103 | 497 | |
| 42246 Fish & seafood whlse | 128 | 1 369 634 | 30 247 | 29 800 | 108 928 | 39 468 | 10 107 | 1 854 | |
| 422460 Fish & seafood whlse | 128 | 1 369 634 | 30 247 | 29 800 | 108 928 | 39 468 | 10 107 | 1 854 | |
| 42247 Meat & meat product whlse | 63 | 1 469 118 | 27 183 | 30 603 | 44 035 | 18 097 | 3 763 | 427 | |
| 422470 Meat & meat product whlse | 63 | 1 469 118 | 27 183 | 30 603 | 44 035 | 18 097 | 3 763 | 427 | |
| 42248 Fresh fruit & vegetable whlse | 153 | 2 009 628 | 7 524 | 9 202 | 177 992 | 75 418 | 17 916 | 3 111 | |
| 422480 Fresh fruit & vegetable whlse | 153 | 2 009 628 | 7 524 | 9 202 | 177 992 | 75 418 | 17 916 | 3 111 | |
| 42249 Other grocery & related products whlse | 272 | 1 954 490 | 57 349 | 71 360 | 167 082 | 70 059 | 15 215 | 1 726 | |
| 422490 Other grocery & related products whlse | 272 | 1 954 490 | 57 349 | 71 360 | 167 082 | 70 059 | 15 215 | 1 726 | |

Table 5. Detailed Type of Operation for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|---|---|-------------------------|--------------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| Exporters—Con. | | | | | | | | | |
| 422 Wholesale trade, nondurable goods—Con. | | | | | | | | | |
| 4225 | Farm-product raw material whse | 662 | 47 231 926 | 2 293 139 | 2 197 154 | 901 243 | 309 321 | 70 427 | 7 812 |
| 42251 | Grain & field bean whse | 501 | 42 151 788 | 1 465 753 | 1 389 620 | 681 590 | 227 138 | 52 123 | 5 855 |
| 422510 | Grain & field bean whse | 501 | 42 151 788 | 1 465 753 | 1 389 620 | 681 590 | 227 138 | 52 123 | 5 855 |
| 42252 | Livestock whse | 20 | 109 179 | 2 549 | 3 009 | 9 217 | 2 247 | 578 | 74 |
| 422520 | Livestock whse | 20 | 109 179 | 2 549 | 3 009 | 9 217 | 2 247 | 578 | 74 |
| 42259 | Other farm product raw material whse | 141 | 4 970 959 | 824 837 | 804 525 | 210 436 | 79 936 | 17 726 | 1 883 |
| 422590 | Other farm product raw material whse | 141 | 4 970 959 | 824 837 | 804 525 | 210 436 | 79 936 | 17 726 | 1 883 |
| 4226 | Chemical & allied products whse | 453 | 4 454 137 | 129 030 | 137 583 | 264 369 | 114 308 | 27 193 | 2 472 |
| 42261 | Plastics materials & basic forms & shapes whse | 152 | 1 290 099 | 27 780 | 29 816 | 72 058 | 31 367 | 7 530 | 735 |
| 422610 | Plastics materials & basic forms & shapes whse | 152 | 1 290 099 | 27 780 | 29 816 | 72 058 | 31 367 | 7 530 | 735 |
| 42269 | Other chemical & allied products whse | 301 | 3 164 038 | 101 250 | 107 767 | 192 311 | 82 941 | 19 663 | 1 737 |
| 422690 | Other chemical & allied products whse | 301 | 3 164 038 | 101 250 | 107 767 | 192 311 | 82 941 | 19 663 | 1 737 |
| 4227 | Petroleum & petroleum products whse | 97 | 1 489 917 | 37 550 | 42 644 | 81 644 | 31 095 | 7 223 | 702 |
| 42271 | Petroleum bulk stations & terminals | 29 | 469 817 | 14 313 | 14 414 | 41 530 | 13 020 | 2 798 | 371 |
| 422710 | Petroleum bulk stations & terminals | 29 | 469 817 | 14 313 | 14 414 | 41 530 | 13 020 | 2 798 | 371 |
| 42272 | Petroleum & petroleum prod whse (exc bulk stations & terminals) | 68 | 1 020 100 | 23 237 | 28 230 | 40 114 | 18 075 | 4 425 | 331 |
| 422720 | Petroleum & petroleum prod whse (exc bulk stations & terminals) | 68 | 1 020 100 | 23 237 | 28 230 | 40 114 | 18 075 | 4 425 | 331 |
| 4228 | Beer, wine, & distilled alcoholic beverage whse | 54 | 302 815 | 24 244 | 25 244 | 32 684 | 16 527 | 3 933 | 399 |
| 42281 | Beer & ale whse | 24 | 39 720 | 2 260 | 2 260 | 5 612 | 2 287 | 545 | 83 |
| 422810 | Beer & ale whse | 24 | 39 720 | 2 260 | 2 260 | 5 612 | 2 287 | 545 | 83 |
| 42282 | Wine & distilled alcoholic beverage whse | 30 | 263 095 | 21 984 | 22 984 | 27 072 | 14 240 | 3 388 | 316 |
| 422820 | Wine & distilled alcoholic beverage whse | 30 | 263 095 | 21 984 | 22 984 | 27 072 | 14 240 | 3 388 | 316 |
| 4229 | Miscellaneous nondurable goods whse | 723 | 16 250 094 | 423 866 | 419 221 | 577 063 | 234 911 | 57 096 | 5 598 |
| 42291 | Farm supplies whse | 171 | 3 297 135 | 115 952 | 141 653 | 166 894 | 62 272 | 14 124 | 1 610 |
| 422910 | Farm supplies whse | 171 | 3 297 135 | 115 952 | 141 653 | 166 894 | 62 272 | 14 124 | 1 610 |
| 42292 | Book, periodical, & newspaper whse | 101 | 651 791 | 18 038 | 23 218 | 65 680 | 29 392 | 7 176 | 972 |
| 422920 | Book, periodical, & newspaper whse | 101 | 651 791 | 18 038 | 23 218 | 65 680 | 29 392 | 7 176 | 972 |
| 42293 | Flower, nursery stock, & florists' supplies whse | 40 | 74 401 | 3 577 | 4 291 | 13 885 | 5 104 | 1 122 | 291 |
| 422930 | Flower, nursery stock, & florists' supplies whse | 40 | 74 401 | 3 577 | 4 291 | 13 885 | 5 104 | 1 122 | 291 |
| 42294 | Tobacco & tobacco product whse | 25 | 204 835 | 9 496 | 11 074 | 14 188 | 6 162 | 1 291 | 237 |
| 422940 | Tobacco & tobacco product whse | 25 | 204 835 | 9 496 | 11 074 | 14 188 | 6 162 | 1 291 | 237 |
| 42295 | Paint, varnish, & supplies whse | 26 | 18 961 | 1 163 | 1 294 | 4 631 | 2 584 | 548 | 85 |
| 422950 | Paint, varnish, & supplies whse | 26 | 18 961 | 1 163 | 1 294 | 4 631 | 2 584 | 548 | 85 |
| 42299 | Other miscellaneous nondurable goods whse | 360 | 12 002 971 | 275 640 | 237 691 | 311 785 | 129 397 | 32 835 | 2 403 |
| 422990 | Other miscellaneous nondurable goods whse | 360 | 12 002 971 | 275 640 | 237 691 | 311 785 | 129 397 | 32 835 | 2 403 |
| | Own brand importer-marketers | 3 609 | 136 820 090 | 12 566 906 | 12 757 455 | 15 654 197 | 5 042 085 | 1 182 310 | 105 433 |
| 421 | Wholesale trade, durable goods | 2 564 | 117 330 008 | 10 418 042 | 10 489 292 | 11 943 889 | 3 782 531 | 891 338 | 78 130 |
| 4211 | Motor vehicle & motor vehicle parts & supplies whse | 217 | 60 605 130 | 3 311 536 | 3 387 283 | 2 685 326 | 515 365 | 130 139 | 9 937 |
| 42111 | Automobile & other motor vehicle whse | 74 | 54 572 815 | 2 280 119 | 2 430 304 | 2 079 242 | 335 439 | 88 911 | 5 396 |
| 421110 | Automobile & other motor vehicle whse | 74 | 54 572 815 | 2 280 119 | 2 430 304 | 2 079 242 | 335 439 | 88 911 | 5 396 |
| 42112 | Motor vehicle supplies & new parts whse | 117 | 5 702 032 | 969 713 | 893 885 | 561 807 | 163 754 | 37 685 | 4 140 |
| 421120 | Motor vehicle supplies & new parts whse | 117 | 5 702 032 | 969 713 | 893 885 | 561 807 | 163 754 | 37 685 | 4 140 |
| 42113 | Tire & tube whse | 26 | 330 283 | 61 704 | 63 094 | 44 277 | 16 172 | 3 543 | 401 |
| 421130 | Tire & tube whse | 26 | 330 283 | 61 704 | 63 094 | 44 277 | 16 172 | 3 543 | 401 |
| 4212 | Furniture & home furnishings whse | 257 | 1 956 960 | 347 983 | 367 588 | 478 026 | 184 863 | 42 654 | 5 118 |
| 42121 | Furniture whse | 97 | 781 850 | 91 199 | 103 003 | 153 945 | 64 239 | 14 817 | 1 907 |
| 421210 | Furniture whse | 97 | 781 850 | 91 199 | 103 003 | 153 945 | 64 239 | 14 817 | 1 907 |
| 42122 | Home furnishings whse | 160 | 1 175 110 | 256 784 | 264 585 | 324 081 | 120 624 | 27 837 | 3 211 |
| 421220 | Home furnishings whse | 160 | 1 175 110 | 256 784 | 264 585 | 324 081 | 120 624 | 27 837 | 3 211 |
| 4213 | Lumber & other construction materials whse | 42 | 635 069 | 62 873 | 63 193 | 72 427 | 36 362 | 8 834 | 996 |
| 42131 | Lumber, plywood, millwork, & wood panel whse | 20 | 534 187 | 50 934 | 51 032 | 54 720 | 28 605 | 6 643 | 851 |
| 421310 | Lumber, plywood, millwork, & wood panel whse | 20 | 534 187 | 50 934 | 51 032 | 54 720 | 28 605 | 6 643 | 851 |
| 42132 | Brick, stone, & related construction materials whse | 12 | D | D | D | D | D | b | b |
| 421320 | Brick, stone, & related construction materials whse | 12 | D | D | D | D | D | b | b |
| 42133 | Roofing, siding, & insulation material whse | 4 | 29 234 | 2 829 | 3 297 | 7 097 | 3 573 | 1 138 | 39 |
| 421330 | Roofing, siding, & insulation material whse | 4 | 29 234 | 2 829 | 3 297 | 7 097 | 3 573 | 1 138 | 39 |
| 42139 | Other construction materials whse | 6 | D | D | D | D | D | D | b |
| 421390 | Other construction materials whse | 6 | D | D | D | D | D | D | b |

Table 5. Detailed Type of Operation for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|--|---|-------------------------|-----------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| Own brand importer-marketers—Con. | | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | | |
| 4214 | Professional & commercial equipment & supplies whlsl | 458 | 15 296 503 | 1 463 616 | 1 391 033 | 2 191 325 | 924 158 | 218 284 | 17 500 |
| 42141 | Photographic equipment & supplies whlsl | 23 | 378 640 | 79 784 | 75 679 | 97 980 | 39 562 | 8 554 | 773 |
| 421410 | Photographic equipment & supplies whlsl | 23 | 378 640 | 79 784 | 75 679 | 97 980 | 39 562 | 8 554 | 773 |
| 42142 | Office equipment whlsl | 78 | 3 416 711 | 271 682 | 318 362 | 648 850 | 240 036 | 55 029 | 4 531 |
| 421420 | Office equipment whlsl | 78 | 3 416 711 | 271 682 | 318 362 | 648 850 | 240 036 | 55 029 | 4 531 |
| 42143 | Computer & computer peripheral equipment & software whlsl | 184 | 9 366 805 | 699 152 | 581 302 | 727 882 | 343 854 | 80 595 | 5 279 |
| 421430 | Computer & computer peripheral equipment & software whlsl | 184 | 9 366 805 | 699 152 | 581 302 | 727 882 | 343 854 | 80 595 | 5 279 |
| 42144 | Other commercial equipment whlsl | 21 | 188 822 | 23 904 | 23 962 | 41 671 | 17 763 | 3 969 | 340 |
| 421440 | Other commercial equipment whlsl | 21 | 188 822 | 23 904 | 23 962 | 41 671 | 17 763 | 3 969 | 340 |
| 42145 | Medical, dental, & hospital equipment & supplies whlsl | 67 | 1 110 400 | 250 849 | 230 356 | 397 312 | 165 866 | 39 734 | 2 854 |
| 421450 | Medical, dental, & hospital equipment & supplies whlsl | 67 | 1 110 400 | 250 849 | 230 356 | 397 312 | 165 866 | 39 734 | 2 854 |
| 42146 | Ophthalmic goods whlsl | 42 | 465 084 | 86 651 | 102 631 | 168 485 | 76 081 | 20 541 | 2 898 |
| 421460 | Ophthalmic goods whlsl | 42 | 465 084 | 86 651 | 102 631 | 168 485 | 76 081 | 20 541 | 2 898 |
| 42149 | Other professional equipment & supplies whlsl | 43 | 370 041 | 51 594 | 58 741 | 109 145 | 40 996 | 9 862 | 825 |
| 421490 | Other professional equipment & supplies whlsl | 43 | 370 041 | 51 594 | 58 741 | 109 145 | 40 996 | 9 862 | 825 |
| 4216 | Electrical goods whlsl | 527 | 19 522 902 | 1 982 140 | 1 979 311 | 2 740 359 | 825 076 | 193 004 | 15 678 |
| 42161 | Electrical apparatus & equip, wiring supp, & const material whlsl | 137 | 1 661 728 | 236 424 | 236 208 | 339 966 | 136 171 | 31 359 | 3 140 |
| 421610 | Electrical apparatus & equip, wiring supp, & const material whlsl | 137 | 1 661 728 | 236 424 | 236 208 | 339 966 | 136 171 | 31 359 | 3 140 |
| 42162 | Electrical appliance, television & radio set whlsl | 77 | 7 883 212 | 623 808 | 596 745 | 1 105 179 | 186 801 | 42 980 | 3 518 |
| 421620 | Electrical appliance, television & radio set whlsl | 77 | 7 883 212 | 623 808 | 596 745 | 1 105 179 | 186 801 | 42 980 | 3 518 |
| 42169 | Other electronic parts & equipment whlsl | 313 | 9 977 962 | 1 121 908 | 1 146 358 | 1 295 214 | 502 104 | 118 665 | 9 020 |
| 421690 | Other electronic parts & equipment whlsl | 313 | 9 977 962 | 1 121 908 | 1 146 358 | 1 295 214 | 502 104 | 118 665 | 9 020 |
| 4217 | Hardware, & plumbing & heating equipment & supplies whlsl | 145 | 1 305 666 | 265 559 | 281 862 | 297 471 | 115 928 | 25 090 | 2 946 |
| 42171 | Hardware whlsl | 94 | 825 154 | 174 264 | 179 275 | 216 486 | 80 906 | 17 382 | 2 171 |
| 421710 | Hardware whlsl | 94 | 825 154 | 174 264 | 179 275 | 216 486 | 80 906 | 17 382 | 2 171 |
| 42172 | Plumbing & heating equipment & supplies (hydronics) whlsl | 28 | 267 627 | 49 736 | 53 617 | 48 835 | 20 103 | 4 138 | 443 |
| 421720 | Plumbing & heating equipment & supplies (hydronics) whlsl | 28 | 267 627 | 49 736 | 53 617 | 48 835 | 20 103 | 4 138 | 443 |
| 42173 | Warm air heating & air-conditioning equipment & supplies whlsl | 13 | 67 426 | 9 169 | 11 612 | 17 588 | 6 979 | 1 698 | 137 |
| 421730 | Warm air heating & air-conditioning equipment & supplies whlsl | 13 | 67 426 | 9 169 | 11 612 | 17 588 | 6 979 | 1 698 | 137 |
| 42174 | Refrigeration equipment & supplies whlsl | 10 | 145 459 | 32 390 | 37 358 | 14 562 | 7 940 | 1 872 | 195 |
| 421740 | Refrigeration equipment & supplies whlsl | 10 | 145 459 | 32 390 | 37 358 | 14 562 | 7 940 | 1 872 | 195 |
| 4218 | Machinery, equipment, & supplies whlsl | 575 | 7 610 918 | 1 522 098 | 1 536 680 | 1 311 390 | 563 102 | 133 331 | 11 796 |
| 42181 | Construction & mining (except petroleum) machinery & equip whlsl | 37 | 427 711 | 88 762 | 93 208 | 70 349 | 29 771 | 6 716 | 634 |
| 421810 | Construction & mining (except petroleum) machinery & equip whlsl | 37 | 427 711 | 88 762 | 93 208 | 70 349 | 29 771 | 6 716 | 634 |
| 42182 | Farm & garden machinery & equipment whlsl | 51 | 991 013 | 172 482 | 169 714 | 156 815 | 34 149 | 8 398 | 949 |
| 421820 | Farm & garden machinery & equipment whlsl | 51 | 991 013 | 172 482 | 169 714 | 156 815 | 34 149 | 8 398 | 949 |
| 42183 | Industrial machinery & equipment whlsl | 371 | 5 066 195 | 1 017 991 | 1 019 245 | 864 652 | 399 286 | 93 675 | 7 941 |
| 421830 | Industrial machinery & equipment whlsl | 371 | 5 066 195 | 1 017 991 | 1 019 245 | 864 652 | 399 286 | 93 675 | 7 941 |
| 42184 | Industrial supplies whlsl | 85 | 624 110 | 122 849 | 135 169 | 127 596 | 56 926 | 13 714 | 1 283 |
| 421840 | Industrial supplies whlsl | 85 | 624 110 | 122 849 | 135 169 | 127 596 | 56 926 | 13 714 | 1 283 |
| 42185 | Service establishment equipment & supplies whlsl | 17 | 66 531 | 10 081 | 10 137 | 18 359 | 7 517 | 1 666 | 169 |
| 421850 | Service establishment equipment & supplies whlsl | 17 | 66 531 | 10 081 | 10 137 | 18 359 | 7 517 | 1 666 | 169 |
| 42186 | Transportation equipment & supplies (exc motor vehicle) whlsl | 14 | 435 358 | 109 933 | 109 207 | 73 619 | 35 453 | 9 162 | 820 |
| 421860 | Transportation equipment & supplies (exc motor vehicle) whlsl | 14 | 435 358 | 109 933 | 109 207 | 73 619 | 35 453 | 9 162 | 820 |
| 4219 | Miscellaneous durable goods whlsl | 343 | 10 396 860 | 1 462 237 | 1 482 342 | 2 167 565 | 617 677 | 140 002 | 14 159 |
| 42191 | Sporting & recreational goods & supplies whlsl | 137 | 1 878 165 | 373 175 | 388 363 | 408 955 | 133 747 | 34 487 | 4 193 |
| 421910 | Sporting & recreational goods & supplies whlsl | 137 | 1 878 165 | 373 175 | 388 363 | 408 955 | 133 747 | 34 487 | 4 193 |
| 42192 | Toy & hobby goods & supplies whlsl | 75 | 6 079 382 | 614 344 | 605 671 | 1 088 327 | 237 951 | 55 721 | 4 396 |
| 421920 | Toy & hobby goods & supplies whlsl | 75 | 6 079 382 | 614 344 | 605 671 | 1 088 327 | 237 951 | 55 721 | 4 396 |
| 42194 | Jewelry/watch/silverware/precious stone, & precious metal whlsl | 94 | 1 840 811 | 380 658 | 384 197 | 539 484 | 195 310 | 38 693 | 4 032 |
| 421940 | Jewelry/watch/silverware/precious stone, & precious metal whlsl | 94 | 1 840 811 | 380 658 | 384 197 | 539 484 | 195 310 | 38 693 | 4 032 |
| 42199 | Other miscellaneous durable goods whlsl | 37 | 598 502 | 94 060 | 104 111 | 130 799 | 50 669 | 11 101 | 1 538 |
| 421990 | Other miscellaneous durable goods whlsl | 37 | 598 502 | 94 060 | 104 111 | 130 799 | 50 669 | 11 101 | 1 538 |

Table 5. Detailed Type of Operation for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|-------------------------|-------------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| 422 | Own brand importer-marketers—Con. | | | | | | | | |
| 422 | Wholesale trade, nondurable goods | 1 045 | 19 490 082 | 2 148 864 | 2 268 163 | 3 710 308 | 1 259 554 | 290 972 | 27 303 |
| 4221 | Paper & paper product whse | 41 | 839 164 | 112 434 | 114 933 | 185 050 | 60 285 | 16 028 | 1 589 |
| 42211 | Printing & writing paper whse | 5 | 292 459 | 25 257 | 26 355 | 18 950 | 3 611 | 760 | 99 |
| 422110 | Printing & writing paper whse | 5 | 292 459 | 25 257 | 26 355 | 18 950 | 3 611 | 760 | 99 |
| 42212 | Stationery & office supplies whse | 21 | 320 487 | 57 015 | 52 370 | 117 803 | 40 078 | 11 005 | 962 |
| 422120 | Stationery & office supplies whse | 21 | 320 487 | 57 015 | 52 370 | 117 803 | 40 078 | 11 005 | 962 |
| 42213 | Industrial & personal service paper whse | 15 | 226 218 | 30 162 | 36 208 | 48 297 | 16 596 | 4 263 | 528 |
| 422130 | Industrial & personal service paper whse | 15 | 226 218 | 30 162 | 36 208 | 48 297 | 16 596 | 4 263 | 528 |
| 4222 | Drugs, & druggists' sundries whse | 54 | 2 565 227 | 119 606 | 151 869 | 589 067 | 167 073 | 40 557 | 3 273 |
| 42221 | Drugs, & druggists' sundries whse | 54 | 2 565 227 | 119 606 | 151 869 | 589 067 | 167 073 | 40 557 | 3 273 |
| 422210 | Drugs, & druggists' sundries whse | 54 | 2 565 227 | 119 606 | 151 869 | 589 067 | 167 073 | 40 557 | 3 273 |
| 4223 | Apparel, piece goods, & notions whse | 437 | 8 277 041 | 1 145 035 | 1 159 792 | 1 603 787 | 576 301 | 127 899 | 11 559 |
| 42231 | Piece goods, notions, & other dry goods whse | 51 | 266 832 | 44 527 | 45 970 | 60 427 | 23 510 | 5 958 | 696 |
| 422310 | Piece goods, notions, & other dry goods whse | 51 | 266 832 | 44 527 | 45 970 | 60 427 | 23 510 | 5 958 | 696 |
| 42232 | Men's & boys' clothing & furnishings whse | 124 | 2 082 815 | 248 285 | 291 037 | 414 019 | 144 667 | 33 509 | 3 004 |
| 422320 | Men's & boys' clothing & furnishings whse | 124 | 2 082 815 | 248 285 | 291 037 | 414 019 | 144 667 | 33 509 | 3 004 |
| 42233 | Women's, children's, & infants' clothing & accessories whse | 214 | 2 586 725 | 285 687 | 323 481 | 635 828 | 218 844 | 49 197 | 4 743 |
| 422330 | Women's, children's, & infants' clothing & accessories whse | 214 | 2 586 725 | 285 687 | 323 481 | 635 828 | 218 844 | 49 197 | 4 743 |
| 42234 | Footwear whse | 48 | 3 340 669 | 566 536 | 499 304 | 493 513 | 189 280 | 39 235 | 3 116 |
| 422340 | Footwear whse | 48 | 3 340 669 | 566 536 | 499 304 | 493 513 | 189 280 | 39 235 | 3 116 |
| 4224 | Grocery & related products whse | 184 | 3 370 621 | 310 416 | 333 218 | 484 232 | 157 892 | 38 191 | 3 997 |
| 42241 | General-line grocery whse | 14 | 112 543 | 19 901 | 19 235 | 12 813 | 5 368 | 1 325 | 272 |
| 422410 | General-line grocery whse | 14 | 112 543 | 19 901 | 19 235 | 12 813 | 5 368 | 1 325 | 272 |
| 42242 | Packaged frozen food whse | 18 | 550 640 | 56 843 | 64 027 | 57 436 | 17 904 | 4 267 | 385 |
| 422420 | Packaged frozen food whse | 18 | 550 640 | 56 843 | 64 027 | 57 436 | 17 904 | 4 267 | 385 |
| 42243 | Dairy products, (except dried or canned) whse | 8 | 323 844 | 21 325 | 21 678 | 37 846 | 10 097 | 1 812 | 165 |
| 422430 | Dairy products, (except dried or canned) whse | 8 | 323 844 | 21 325 | 21 678 | 37 846 | 10 097 | 1 812 | 165 |
| 42245 | Confectionery whse | 12 | 205 890 | 18 732 | 19 782 | 54 845 | 12 862 | 2 875 | 411 |
| 422450 | Confectionery whse | 12 | 205 890 | 18 732 | 19 782 | 54 845 | 12 862 | 2 875 | 411 |
| 42246 | Fish & seafood whse | 12 | 49 788 | 3 271 | 2 574 | 8 088 | 3 175 | 779 | 138 |
| 422460 | Fish & seafood whse | 12 | 49 788 | 3 271 | 2 574 | 8 088 | 3 175 | 779 | 138 |
| 42247 | Meat & meat product whse | 4 | 81 458 | 5 151 | 3 683 | 3 304 | 1 558 | 392 | 29 |
| 422470 | Meat & meat product whse | 4 | 81 458 | 5 151 | 3 683 | 3 304 | 1 558 | 392 | 29 |
| 42248 | Fresh fruit & vegetable whse | 16 | 458 937 | 5 538 | 6 718 | 70 413 | 32 633 | 9 407 | 532 |
| 422480 | Fresh fruit & vegetable whse | 16 | 458 937 | 5 538 | 6 718 | 70 413 | 32 633 | 9 407 | 532 |
| 42249 | Other grocery & related products whse | 100 | 1 587 521 | 179 655 | 195 521 | 239 487 | 74 295 | 17 334 | 2 065 |
| 422490 | Other grocery & related products whse | 100 | 1 587 521 | 179 655 | 195 521 | 239 487 | 74 295 | 17 334 | 2 065 |
| 4226 | Chemical & allied products whse | 83 | 791 487 | 87 933 | 102 143 | 139 672 | 63 166 | 14 835 | 1 385 |
| 42261 | Plastics materials & basic forms & shapes whse | 21 | 196 116 | 23 256 | 28 074 | 28 424 | 12 937 | 3 101 | 358 |
| 422610 | Plastics materials & basic forms & shapes whse | 21 | 196 116 | 23 256 | 28 074 | 28 424 | 12 937 | 3 101 | 358 |
| 42269 | Other chemical & allied products whse | 62 | 595 371 | 64 677 | 74 069 | 111 248 | 50 229 | 11 734 | 1 027 |
| 422690 | Other chemical & allied products whse | 62 | 595 371 | 64 677 | 74 069 | 111 248 | 50 229 | 11 734 | 1 027 |
| 4228 | Beer, wine, & distilled alcoholic beverage whse | 39 | 2 213 429 | 145 699 | 164 574 | 299 070 | 84 828 | 20 285 | 1 287 |
| 42281 | Beer & ale whse | 13 | 673 005 | 6 740 | 10 896 | 149 070 | 25 447 | 5 436 | 437 |
| 422810 | Beer & ale whse | 13 | 673 005 | 6 740 | 10 896 | 149 070 | 25 447 | 5 436 | 437 |
| 42282 | Wine & distilled alcoholic beverage whse | 26 | 1 540 424 | 138 959 | 153 678 | 150 000 | 59 381 | 14 849 | 850 |
| 422820 | Wine & distilled alcoholic beverage whse | 26 | 1 540 424 | 138 959 | 153 678 | 150 000 | 59 381 | 14 849 | 850 |
| 4229 | Miscellaneous nondurable goods whse | 207 | 1 433 113 | 227 741 | 241 634 | 409 430 | 150 009 | 33 177 | 4 213 |
| 42291 | Farm supplies whse | 26 | 196 878 | 26 034 | 20 354 | 36 966 | 14 273 | 3 179 | 317 |
| 422910 | Farm supplies whse | 26 | 196 878 | 26 034 | 20 354 | 36 966 | 14 273 | 3 179 | 317 |
| 42292 | Book, periodical, & newspaper whse | 16 | 72 145 | 4 879 | 5 731 | 20 697 | 10 046 | 1 753 | 229 |
| 422920 | Book, periodical, & newspaper whse | 16 | 72 145 | 4 879 | 5 731 | 20 697 | 10 046 | 1 753 | 229 |
| 42293 | Flower, nursery stock, & florists' supplies whse | 42 | 179 988 | 13 361 | 15 796 | 49 246 | 22 394 | 4 969 | 835 |
| 422930 | Flower, nursery stock, & florists' supplies whse | 42 | 179 988 | 13 361 | 15 796 | 49 246 | 22 394 | 4 969 | 835 |
| 42294 | Tobacco & tobacco product whse | 8 | 72 499 | 6 472 | 14 562 | 20 701 | 7 589 | 1 224 | 150 |
| 422940 | Tobacco & tobacco product whse | 8 | 72 499 | 6 472 | 14 562 | 20 701 | 7 589 | 1 224 | 150 |
| 42295 | Paint, varnish, & supplies whse | 11 | 154 560 | 26 435 | 28 361 | 65 180 | 19 717 | 5 118 | 398 |
| 422950 | Paint, varnish, & supplies whse | 11 | 154 560 | 26 435 | 28 361 | 65 180 | 19 717 | 5 118 | 398 |
| 42299 | Other miscellaneous nondurable goods whse | 104 | 757 043 | 150 560 | 156 830 | 216 640 | 75 990 | 16 934 | 2 284 |
| 422990 | Other miscellaneous nondurable goods whse | 104 | 757 043 | 150 560 | 156 830 | 216 640 | 75 990 | 16 934 | 2 284 |
| | Terminal grain elevators | 237 | 8 469 595 | 592 514 | 583 545 | 239 783 | 87 838 | 20 565 | 2 989 |
| 422 | Wholesale trade, nondurable goods | 237 | 8 469 595 | 592 514 | 583 545 | 239 783 | 87 838 | 20 565 | 2 989 |
| 4225 | Farm-product raw material whse | 237 | 8 469 595 | 592 514 | 583 545 | 239 783 | 87 838 | 20 565 | 2 989 |
| 42251 | Grain & field bean whse | 237 | 8 469 595 | 592 514 | 583 545 | 239 783 | 87 838 | 20 565 | 2 989 |
| 422510 | Grain & field bean whse | 237 | 8 469 595 | 592 514 | 583 545 | 239 783 | 87 838 | 20 565 | 2 989 |
| | Country grain elevators | 4 387 | 39 131 485 | 4 061 406 | 4 224 079 | 2 655 524 | 970 766 | 219 540 | 36 277 |
| 422 | Wholesale trade, nondurable goods | 4 387 | 39 131 485 | 4 061 406 | 4 224 079 | 2 655 524 | 970 766 | 219 540 | 36 277 |
| 4225 | Farm-product raw material whse | 4 387 | 39 131 485 | 4 061 406 | 4 224 079 | 2 655 524 | 970 766 | 219 540 | 36 277 |
| 42251 | Grain & field bean whse | 4 387 | 39 131 485 | 4 061 406 | 4 224 079 | 2 655 524 | 970 766 | 219 540 | 36 277 |
| 422510 | Grain & field bean whse | 4 387 | 39 131 485 | 4 061 406 | 4 224 079 | 2 655 524 | 970 766 | 219 540 | 36 277 |

Table 5. Detailed Type of Operation for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-----------------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| | Assemblers of farm products, except country grain elevators | 2 572 | 27 796 634 | 1 768 675 | 1 732 319 | 3 056 660 | 1 407 584 | 316 108 | 52 446 |
| 422 | Wholesale trade, nondurable goods | 2 572 | 27 796 634 | 1 768 675 | 1 732 319 | 3 056 660 | 1 407 584 | 316 108 | 52 446 |
| 4224 | Grocery & related products whse | 1 252 | 17 164 593 | 248 797 | 256 217 | 2 058 563 | 970 286 | 219 611 | 36 757 |
| 42243 | Dairy products, (except dried or canned) whse | 57 | 4 143 158 | 14 417 | 16 164 | 113 872 | 34 425 | 8 905 | 1 107 |
| 422430 | Dairy products, (except dried or canned) whse | 57 | 4 143 158 | 14 417 | 16 164 | 113 872 | 34 425 | 8 905 | 1 107 |
| 42244 | Poultry & poultry product whse | 112 | 1 081 960 | 18 040 | 19 160 | 119 226 | 46 927 | 11 193 | 2 136 |
| 422440 | Poultry & poultry product whse | 112 | 1 081 960 | 18 040 | 19 160 | 119 226 | 46 927 | 11 193 | 2 136 |
| 42248 | Fresh fruit & vegetable whse | 1 083 | 11 939 475 | 216 340 | 220 893 | 1 825 465 | 888 934 | 199 513 | 33 514 |
| 422480 | Fresh fruit & vegetable whse | 1 083 | 11 939 475 | 216 340 | 220 893 | 1 825 465 | 888 934 | 199 513 | 33 514 |
| 4225 | Farm-product raw material whse | 738 | D | D | D | D | D | D | i |
| 42251 | Grain & field bean whse | 132 | 611 471 | 104 790 | 100 873 | 80 335 | 35 548 | 8 273 | 1 303 |
| 422510 | Grain & field bean whse | 132 | 611 471 | 104 790 | 100 873 | 80 335 | 35 548 | 8 273 | 1 303 |
| 42252 | Livestock whse | 400 | D | D | D | D | D | D | g |
| 422520 | Livestock whse | 400 | D | D | D | D | D | D | g |
| 42259 | Other farm product raw material whse | 206 | D | D | D | D | D | D | h |
| 422590 | Other farm product raw material whse | 206 | D | D | D | D | D | D | h |
| 4229 | Miscellaneous nondurable goods whse | 582 | D | D | D | D | D | D | i |
| 42291 | Farm supplies whse | 446 | 2 140 458 | 416 565 | 472 394 | 481 408 | 220 621 | 49 825 | 6 737 |
| 422910 | Farm supplies whse | 446 | 2 140 458 | 416 565 | 472 394 | 481 408 | 220 621 | 49 825 | 6 737 |
| 42293 | Flower, nursery stock, & florists' supplies whse | 136 | D | D | D | D | D | D | g |
| 422930 | Flower, nursery stock, & florists' supplies whse | 136 | D | D | D | D | D | D | g |
| | Manufacturers' sales branches and sales offices | '29 305 | '1 258 874 769 | 39 467 315 | 40 758 311 | '95 051 279 | '45 911 766 | '11 963 217 | '922 208 |
| 421 | Wholesale trade, durable goods | '17 228 | '707 565 616 | 26 273 001 | 27 084 251 | '52 345 151 | '26 757 611 | '7 167 566 | '479 447 |
| 4211 | Motor vehicle & motor vehicle parts & supplies whse | 1 425 | 291 207 541 | 5 894 354 | 5 776 275 | 5 928 771 | 2 233 321 | 570 190 | 47 824 |
| 42111 | Automobile & other motor vehicle whse | 380 | 255 902 304 | 2 883 392 | 2 738 389 | 2 764 098 | 735 647 | 200 319 | 14 104 |
| 421110 | Automobile & other motor vehicle whse | 380 | 255 902 304 | 2 883 392 | 2 738 389 | 2 764 098 | 735 647 | 200 319 | 14 104 |
| 42112 | Motor vehicle supplies & new parts whse | 895 | 25 607 316 | 2 815 454 | 2 830 859 | 2 684 657 | 1 287 094 | 316 689 | 29 268 |
| 421120 | Motor vehicle supplies & new parts whse | 895 | 25 607 316 | 2 815 454 | 2 830 859 | 2 684 657 | 1 287 094 | 316 689 | 29 268 |
| 42113 | Tire & tube whse | 150 | 9 697 921 | 195 508 | 207 027 | 480 016 | 210 580 | 53 182 | 4 452 |
| 421130 | Tire & tube whse | 150 | 9 697 921 | 195 508 | 207 027 | 480 016 | 210 580 | 53 182 | 4 452 |
| 4212 | Furniture & home furnishings whse | 485 | 21 729 080 | 727 049 | 852 893 | 1 835 902 | 646 395 | 162 255 | 16 119 |
| 42121 | Furniture whse | 247 | 7 242 080 | 232 588 | 234 624 | 733 330 | 228 139 | 56 666 | 4 486 |
| 421210 | Furniture whse | 247 | 7 242 080 | 232 588 | 234 624 | 733 330 | 228 139 | 56 666 | 4 486 |
| 42122 | Home furnishings whse | 238 | 14 487 000 | 494 461 | 618 269 | 1 102 572 | 418 256 | 105 589 | 11 633 |
| 421220 | Home furnishings whse | 238 | 14 487 000 | 494 461 | 618 269 | 1 102 572 | 418 256 | 105 589 | 11 633 |
| 4213 | Lumber & other construction materials whse | 1 728 | 21 380 553 | 1 129 218 | 1 192 107 | 2 168 463 | 959 343 | 223 167 | 26 196 |
| 42131 | Lumber, plywood, millwork, & wood panel whse | 501 | 10 261 254 | 577 840 | 582 251 | 980 545 | 445 340 | 100 385 | 11 443 |
| 421310 | Lumber, plywood, millwork, & wood panel whse | 501 | 10 261 254 | 577 840 | 582 251 | 980 545 | 445 340 | 100 385 | 11 443 |
| 42132 | Brick, stone, & related construction materials whse | 761 | 5 848 872 | 315 377 | 322 020 | 566 136 | 243 871 | 60 393 | 7 587 |
| 421320 | Brick, stone, & related construction materials whse | 761 | 5 848 872 | 315 377 | 322 020 | 566 136 | 243 871 | 60 393 | 7 587 |
| 42133 | Roofing, siding, & insulation material whse | 222 | 3 268 532 | 119 549 | 165 194 | 335 608 | 134 395 | 30 154 | 3 009 |
| 421330 | Roofing, siding, & insulation material whse | 222 | 3 268 532 | 119 549 | 165 194 | 335 608 | 134 395 | 30 154 | 3 009 |
| 42139 | Other construction materials whse | 244 | 2 001 895 | 116 452 | 122 642 | 286 174 | 135 737 | 32 235 | 4 157 |
| 421390 | Other construction materials whse | 244 | 2 001 895 | 116 452 | 122 642 | 286 174 | 135 737 | 32 235 | 4 157 |
| 4214 | Professional & commercial equipment & supplies whse | 3 160 | 112 786 674 | 6 208 920 | 6 462 776 | 20 269 644 | 11 179 271 | 3 185 154 | 168 896 |
| 42141 | Photographic equipment & supplies whse | 74 | 8 103 149 | 300 597 | 300 374 | 551 818 | 265 078 | 66 723 | 4 684 |
| 421410 | Photographic equipment & supplies whse | 74 | 8 103 149 | 300 597 | 300 374 | 551 818 | 265 078 | 66 723 | 4 684 |
| 42142 | Office equipment whse | 624 | 10 554 896 | 396 474 | 407 557 | 2 537 175 | 1 648 110 | 496 155 | 30 895 |
| 421420 | Office equipment whse | 624 | 10 554 896 | 396 474 | 407 557 | 2 537 175 | 1 648 110 | 496 155 | 30 895 |
| 42143 | Computer & computer peripheral equipment & software whse | 1 713 | 72 042 268 | 3 902 435 | 3 862 572 | 13 060 865 | 7 477 349 | 2 172 050 | 103 625 |
| 421430 | Computer & computer peripheral equipment & software whse | 1 713 | 72 042 268 | 3 902 435 | 3 862 572 | 13 060 865 | 7 477 349 | 2 172 050 | 103 625 |
| 42144 | Other commercial equipment whse | 128 | 1 012 149 | 50 710 | 45 143 | 204 053 | 99 000 | 23 292 | 2 664 |
| 421440 | Other commercial equipment whse | 128 | 1 012 149 | 50 710 | 45 143 | 204 053 | 99 000 | 23 292 | 2 664 |
| 42145 | Medical, dental, & hospital equipment & supplies whse | 459 | 18 700 334 | 1 447 646 | 1 734 996 | 3 433 670 | 1 505 615 | 378 593 | 22 976 |
| 421450 | Medical, dental, & hospital equipment & supplies whse | 459 | 18 700 334 | 1 447 646 | 1 734 996 | 3 433 670 | 1 505 615 | 378 593 | 22 976 |
| 42146 | Ophthalmic goods whse | 66 | 886 679 | 42 902 | 37 555 | 144 230 | 69 912 | 18 378 | 1 819 |
| 421460 | Ophthalmic goods whse | 66 | 886 679 | 42 902 | 37 555 | 144 230 | 69 912 | 18 378 | 1 819 |
| 42149 | Other professional equipment & supplies whse | 96 | 1 487 199 | 68 156 | 74 579 | 337 833 | 114 207 | 29 963 | 2 233 |
| 421490 | Other professional equipment & supplies whse | 96 | 1 487 199 | 68 156 | 74 579 | 337 833 | 114 207 | 29 963 | 2 233 |
| 4215 | Metal & mineral (except petroleum) whse | 1 045 | 45 511 177 | 2 485 392 | 2 573 871 | 2 209 867 | 1 053 480 | 254 172 | 22 869 |
| 42151 | Metal service centers & offices | 1 004 | 40 775 671 | 2 305 880 | 2 400 276 | 2 113 821 | 1 013 345 | 245 477 | 22 181 |
| 421510 | Metal service centers & offices | 1 004 | 40 775 671 | 2 305 880 | 2 400 276 | 2 113 821 | 1 013 345 | 245 477 | 22 181 |
| 42152 | Coal & other mineral & ore whse | 41 | 4 735 506 | 179 512 | 173 595 | 96 046 | 40 135 | 8 695 | 688 |
| 421520 | Coal & other mineral & ore whse | 41 | 4 735 506 | 179 512 | 173 595 | 96 046 | 40 135 | 8 695 | 688 |

Table 5. Detailed Type of Operation for the United States: 1997—Con.

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| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|---|---|-------------------------|--------------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| Manufacturers' sales branches and sales offices—Con. | | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | | |
| 4216 | Electrical goods whlse | 4 235 | 109 430 432 | 2 564 249 | 2 702 130 | 10 337 202 | 5 859 327 | 1 602 067 | 96 438 |
| 42161 | Electrical apparatus & equip, wiring supp, & const material whlse | 1 608 | 25 132 554 | 1 065 246 | 1 133 762 | 2 754 559 | 1 527 424 | 376 644 | 27 155 |
| 421610 | Electrical apparatus & equip, wiring supp, & const material whlse | 1 608 | 25 132 554 | 1 065 246 | 1 133 762 | 2 754 559 | 1 527 424 | 376 644 | 27 155 |
| 42162 | Electrical appliance, television & radio set whlse | 131 | 9 429 517 | 229 453 | 234 623 | 706 947 | 241 386 | 58 340 | 5 467 |
| 421620 | Electrical appliance, television & radio set whlse | 131 | 9 429 517 | 229 453 | 234 623 | 706 947 | 241 386 | 58 340 | 5 467 |
| 42169 | Other electronic parts & equipment whlse | 2 496 | 74 868 361 | 1 269 550 | 1 333 745 | 6 875 696 | 4 090 517 | 1 167 083 | 63 816 |
| 421690 | Other electronic parts & equipment whlse | 2 496 | 74 868 361 | 1 269 550 | 1 333 745 | 6 875 696 | 4 090 517 | 1 167 083 | 63 816 |
| 4217 | Hardware, & plumbing & heating equipment & supplies whlse | 767 | D | D | D | D | D | D | j |
| 42171 | Hardware whlse | 255 | 7 531 815 | 400 220 | 454 610 | 706 728 | 361 083 | 81 902 | 7 244 |
| 421710 | Hardware whlse | 255 | 7 531 815 | 400 220 | 454 610 | 706 728 | 361 083 | 81 902 | 7 244 |
| 42172 | Plumbing & heating equipment & supplies (hydronics) whlse | 212 | 4 212 982 | 285 521 | 305 052 | 317 159 | 163 627 | 40 542 | 4 287 |
| 421720 | Plumbing & heating equipment & supplies (hydronics) whlse | 212 | 4 212 982 | 285 521 | 305 052 | 317 159 | 163 627 | 40 542 | 4 287 |
| 42173 | Warm air heating & air-conditioning equipment & supplies whlse | 221 | 3 572 401 | 302 260 | 306 643 | 746 481 | 305 086 | 77 313 | 6 036 |
| 421730 | Warm air heating & air-conditioning equipment & supplies whlse | 221 | 3 572 401 | 302 260 | 306 643 | 746 481 | 305 086 | 77 313 | 6 036 |
| 42174 | Refrigeration equipment & supplies whlse | 79 | D | D | D | D | D | D | g |
| 421740 | Refrigeration equipment & supplies whlse | 79 | D | D | D | D | D | D | g |
| 4218 | Machinery, equipment, & supplies whlse | 4 120 | 75 691 801 | 5 425 245 | 5 652 296 | 6 466 552 | 3 381 032 | 824 894 | 72 156 |
| 42181 | Construction & mining (except petroleum) machinery & equip whlse | 281 | 11 913 590 | 1 965 177 | 2 048 105 | 850 564 | 447 715 | 117 664 | 8 930 |
| 421810 | Construction & mining (except petroleum) machinery & equip whlse | 281 | 11 913 590 | 1 965 177 | 2 048 105 | 850 564 | 447 715 | 117 664 | 8 930 |
| 42182 | Farm & garden machinery & equipment whlse | 132 | 7 823 700 | 499 592 | 496 571 | 425 286 | 181 944 | 42 452 | 4 175 |
| 421820 | Farm & garden machinery & equipment whlse | 132 | 7 823 700 | 499 592 | 496 571 | 425 286 | 181 944 | 42 452 | 4 175 |
| 42183 | Industrial machinery & equipment whlse | 2 332 | 25 170 814 | 1 546 022 | 1 621 644 | 3 307 795 | 1 793 155 | 423 140 | 38 160 |
| 421830 | Industrial machinery & equipment whlse | 2 332 | 25 170 814 | 1 546 022 | 1 621 644 | 3 307 795 | 1 793 155 | 423 140 | 38 160 |
| 42184 | Industrial supplies whlse | 1 097 | 23 846 292 | 644 254 | 632 329 | 1 193 017 | 643 575 | 160 535 | 14 411 |
| 421840 | Industrial supplies whlse | 1 097 | 23 846 292 | 644 254 | 632 329 | 1 193 017 | 643 575 | 160 535 | 14 411 |
| 42185 | Service establishment equipment & supplies whlse | 182 | 3 466 042 | 89 856 | 87 142 | 189 409 | 98 546 | 23 118 | 2 107 |
| 421850 | Service establishment equipment & supplies whlse | 182 | 3 466 042 | 89 856 | 87 142 | 189 409 | 98 546 | 23 118 | 2 107 |
| 42186 | Transportation equipment & supplies (exc motor vehicle) whlse | 96 | 3 471 363 | 680 344 | 766 505 | 500 481 | 216 097 | 57 985 | 4 373 |
| 421860 | Transportation equipment & supplies (exc motor vehicle) whlse | 96 | 3 471 363 | 680 344 | 766 505 | 500 481 | 216 097 | 57 985 | 4 373 |
| 42189 | Miscellaneous durable goods whlse | 263 | D | D | D | D | D | D | i |
| 42191 | Sporting & recreational goods & supplies whlse | '53 | '3 778 496 | 211 454 | 205 552 | '406 005 | '171 399 | '41 941 | '2 746 |
| 421910 | Sporting & recreational goods & supplies whlse | '53 | '3 778 496 | 211 454 | 205 552 | '406 005 | '171 399 | '41 941 | '2 746 |
| 42192 | Toy & hobby goods & supplies whlse | 24 | D | D | D | D | D | D | g |
| 421920 | Toy & hobby goods & supplies whlse | 24 | D | D | D | D | D | D | g |
| 42194 | Jewelry/watch/silverware/precious stone, & precious metal whlse | 55 | 669 717 | 63 719 | 61 151 | 102 466 | 51 069 | 11 808 | 912 |
| 421940 | Jewelry/watch/silverware/precious stone, & precious metal whlse | 55 | 669 717 | 63 719 | 61 151 | 102 466 | 51 069 | 11 808 | 912 |
| 42199 | Other miscellaneous durable goods whlse | 131 | 7 704 440 | 325 649 | 327 917 | 553 137 | 217 395 | 51 674 | 4 189 |
| 421990 | Other miscellaneous durable goods whlse | 131 | 7 704 440 | 325 649 | 327 917 | 553 137 | 217 395 | 51 674 | 4 189 |
| 422 | Wholesale trade, nondurable goods | 12 077 | 551 309 153 | 13 194 314 | 13 674 060 | 42 706 128 | 19 154 155 | 4 795 651 | 442 761 |
| 4221 | Paper & paper product whlse | 1 596 | 42 967 916 | 633 637 | 667 898 | 3 279 924 | 1 646 092 | 410 886 | 50 760 |
| 42211 | Printing & writing paper whlse | 294 | 16 541 542 | 203 981 | 197 089 | 645 393 | 310 695 | 77 028 | 5 935 |
| 422110 | Printing & writing paper whlse | 294 | 16 541 542 | 203 981 | 197 089 | 645 393 | 310 695 | 77 028 | 5 935 |
| 42212 | Stationery & office supplies whlse | 1 051 | 11 496 650 | 251 732 | 249 391 | 1 707 716 | 910 139 | 226 621 | 36 505 |
| 422120 | Stationery & office supplies whlse | 1 051 | 11 496 650 | 251 732 | 249 391 | 1 707 716 | 910 139 | 226 621 | 36 505 |
| 42213 | Industrial & personal service paper whlse | 251 | 14 929 724 | 177 924 | 221 418 | 926 815 | 425 258 | 107 237 | 8 320 |
| 422130 | Industrial & personal service paper whlse | 251 | 14 929 724 | 177 924 | 221 418 | 926 815 | 425 258 | 107 237 | 8 320 |
| 4222 | Drugs, & druggists' sundries whlse | 358 | 90 317 145 | 2 517 364 | 2 756 060 | 8 666 126 | 3 827 803 | 948 944 | 58 960 |
| 42221 | Drugs, & druggists' sundries whlse | 358 | 90 317 145 | 2 517 364 | 2 756 060 | 8 666 126 | 3 827 803 | 948 944 | 58 960 |
| 422210 | Drugs, & druggists' sundries whlse | 358 | 90 317 145 | 2 517 364 | 2 756 060 | 8 666 126 | 3 827 803 | 948 944 | 58 960 |
| 42223 | Apparel, piece goods, & notions whlse | 709 | 22 808 180 | 1 465 168 | 1 513 039 | 2 166 712 | 963 347 | 238 190 | 20 459 |
| 422231 | Piece goods, notions, & other dry goods whlse | 245 | 6 592 566 | 166 724 | 163 647 | 520 679 | 246 518 | 61 096 | 4 657 |
| 4222310 | Piece goods, notions, & other dry goods whlse | 245 | 6 592 566 | 166 724 | 163 647 | 520 679 | 246 518 | 61 096 | 4 657 |
| 422232 | Men's & boys' clothing & furnishings whlse | 202 | 7 748 425 | 745 747 | 754 794 | 763 011 | 345 408 | 83 096 | 8 449 |
| 4222320 | Men's & boys' clothing & furnishings whlse | 202 | 7 748 425 | 745 747 | 754 794 | 763 011 | 345 408 | 83 096 | 8 449 |
| 422233 | Women's, children's, & infants' clothing & accessories whlse | 233 | 6 347 552 | 294 159 | 290 081 | 589 565 | 248 975 | 63 198 | 5 248 |
| 4222330 | Women's, children's, & infants' clothing & accessories whlse | 233 | 6 347 552 | 294 159 | 290 081 | 589 565 | 248 975 | 63 198 | 5 248 |
| 422234 | Footwear whlse | 29 | 2 119 637 | 258 538 | 304 517 | 293 457 | 122 446 | 30 800 | 2 105 |
| 4222340 | Footwear whlse | 29 | 2 119 637 | 258 538 | 304 517 | 293 457 | 122 446 | 30 800 | 2 105 |

Table 5. Detailed Type of Operation for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|---|--|-------------------------|--------------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| Manufacturers' sales branches and sales offices—Con. | | | | | | | | | |
| 422 Wholesale trade, nondurable goods—Con. | | | | | | | | | |
| 4224 | Grocery & related products whsle | 3 765 | 145 608 857 | 2 165 631 | 2 258 062 | 13 850 688 | 6 614 860 | 1 606 055 | 188 281 |
| 422424 | Packaged frozen food whsle | 262 | 7 449 295 | 258 770 | 287 963 | 766 248 | 227 226 | 59 433 | 6 436 |
| 422420 | Packaged frozen food whsle | 262 | 7 449 295 | 258 770 | 287 963 | 766 248 | 227 226 | 59 433 | 6 436 |
| 42243 | Dairy products, (except dried or canned) whsle | 507 | 12 804 977 | 343 331 | 350 438 | 1 849 552 | 757 461 | 175 830 | 19 409 |
| 422430 | Dairy products, (except dried or canned) whsle | 507 | 12 804 977 | 343 331 | 350 438 | 1 849 552 | 757 461 | 175 830 | 19 409 |
| 42244 | Poultry & poultry product whsle | 54 | D | D | D | D | D | D | g |
| 422440 | Poultry & poultry product whsle | 54 | D | D | D | D | D | D | g |
| 42245 | Confectionery whsle | 302 | 16 592 178 | 84 367 | 83 893 | 2 148 399 | 1 242 879 | 310 472 | 37 061 |
| 422450 | Confectionery whsle | 302 | 16 592 178 | 84 367 | 83 893 | 2 148 399 | 1 242 879 | 310 472 | 37 061 |
| 42246 | Fish & seafood whsle | 24 | 334 555 | 33 405 | 29 959 | 65 754 | 18 934 | 5 492 | 654 |
| 422460 | Fish & seafood whsle | 24 | 334 555 | 33 405 | 29 959 | 65 754 | 18 934 | 5 492 | 654 |
| 42247 | Meat & meat product whsle | 112 | 20 272 965 | 86 322 | 100 511 | 370 753 | 121 017 | 26 471 | 3 094 |
| 422470 | Meat & meat product whsle | 112 | 20 272 965 | 86 322 | 100 511 | 370 753 | 121 017 | 26 471 | 3 094 |
| 42249 | Other grocery & related products whsle | 2 504 | D | D | D | D | D | D | m |
| 422490 | Other grocery & related products whsle | 2 504 | D | D | D | D | D | D | m |
| 4226 | Chemical & allied products whsle | 2 281 | 66 366 082 | 1 911 816 | 1 928 366 | 5 063 180 | 2 396 085 | 626 620 | 46 112 |
| 42261 | Plastics materials & basic forms & shapes whsle | 338 | 14 689 127 | 575 413 | 584 774 | 760 560 | 347 971 | 87 185 | 7 095 |
| 422610 | Plastics materials & basic forms & shapes whsle | 338 | 14 689 127 | 575 413 | 584 774 | 760 560 | 347 971 | 87 185 | 7 095 |
| 42269 | Other chemical & allied products whsle | 1 943 | 51 676 955 | 1 336 403 | 1 343 592 | 4 302 620 | 2 048 114 | 539 435 | 39 017 |
| 422690 | Other chemical & allied products whsle | 1 943 | 51 676 955 | 1 336 403 | 1 343 592 | 4 302 620 | 2 048 114 | 539 435 | 39 017 |
| 4227 | Petroleum & petroleum products whsle | 1 271 | 116 162 796 | 2 527 355 | 2 513 198 | 3 286 159 | 992 475 | 263 868 | 20 311 |
| 42271 | Petroleum bulk stations & terminals | 892 | 83 944 314 | 2 205 866 | 2 198 570 | 1 981 725 | 655 953 | 171 350 | 14 691 |
| 422710 | Petroleum bulk stations & terminals | 892 | 83 944 314 | 2 205 866 | 2 198 570 | 1 981 725 | 655 953 | 171 350 | 14 691 |
| 42272 | Petroleum & petroleum prod whsle (exc bulk stations & terminals) | 379 | 32 218 482 | 321 489 | 314 628 | 1 304 434 | 336 522 | 92 518 | 5 620 |
| 422720 | Petroleum & petroleum prod whsle (exc bulk stations & terminals) | 379 | 32 218 482 | 321 489 | 314 628 | 1 304 434 | 336 522 | 92 518 | 5 620 |
| 4228 | Beer, wine, & distilled alcoholic beverage whsle | 161 | D | D | D | D | D | D | i |
| 42281 | Beer & ale whsle | 28 | D | D | D | D | D | D | h |
| 422810 | Beer & ale whsle | 28 | D | D | D | D | D | D | h |
| 42282 | Wine & distilled alcoholic beverage whsle | 133 | 8 055 507 | 206 955 | 220 445 | 754 581 | 277 666 | 72 952 | 3 753 |
| 422820 | Wine & distilled alcoholic beverage whsle | 133 | 8 055 507 | 206 955 | 220 445 | 754 581 | 277 666 | 72 952 | 3 753 |
| 4229 | Miscellaneous nondurable goods whsle | 1 936 | D | D | D | D | D | D | I |
| 42291 | Farm supplies whsle | 718 | 18 788 908 | 846 883 | 872 435 | 1 698 218 | 768 644 | 209 649 | 14 723 |
| 422910 | Farm supplies whsle | 718 | 18 788 908 | 846 883 | 872 435 | 1 698 218 | 768 644 | 209 649 | 14 723 |
| 42292 | Book, periodical, & newspaper whsle | 674 | 14 024 800 | 410 884 | 421 998 | 1 918 824 | 817 849 | 207 016 | 17 026 |
| 422920 | Book, periodical, & newspaper whsle | 674 | 14 024 800 | 410 884 | 421 998 | 1 918 824 | 817 849 | 207 016 | 17 026 |
| 42293 | Flower, nursery stock, & florists' supplies whsle | 12 | 79 855 | 13 541 | 13 752 | 19 156 | 7 757 | 1 813 | 430 |
| 422930 | Flower, nursery stock, & florists' supplies whsle | 12 | 79 855 | 13 541 | 13 752 | 19 156 | 7 757 | 1 813 | 430 |
| 42294 | Tobacco & tobacco product whsle | 62 | 18 550 203 | 47 682 | 69 662 | 884 657 | 407 935 | 106 130 | 11 349 |
| 422940 | Tobacco & tobacco product whsle | 62 | 18 550 203 | 47 682 | 69 662 | 884 657 | 407 935 | 106 130 | 11 349 |
| 42295 | Paint, varnish, & supplies whsle | 356 | 2 987 359 | 209 252 | 217 397 | 556 713 | 184 049 | 44 333 | 4 488 |
| 422950 | Paint, varnish, & supplies whsle | 356 | 2 987 359 | 209 252 | 217 397 | 556 713 | 184 049 | 44 333 | 4 488 |
| 42299 | Other miscellaneous nondurable goods whsle | 114 | D | D | D | D | D | D | h |
| 422990 | Other miscellaneous nondurable goods whsle | 114 | D | D | D | D | D | D | h |
| | Sales branches (with stock) | 16 847 | 493 596 675 | 39 467 315 | 40 758 311 | 56 839 215 | 25 273 265 | 6 449 307 | 555 256 |
| 421 Wholesale trade, durable goods | | 10 000 | 256 535 216 | 26 273 001 | 27 084 251 | 32 126 421 | 15 328 066 | 4 007 486 | 305 765 |
| 4211 | Motor vehicle & motor vehicle parts & supplies whsle | 1 016 | 62 449 665 | 5 894 354 | 5 776 275 | 4 597 779 | 1 550 536 | 390 905 | 36 524 |
| 42111 | Automobile & other motor vehicle whsle | 174 | D | D | D | D | D | D | i |
| 421110 | Automobile & other motor vehicle whsle | 174 | D | D | D | D | D | D | i |
| 42112 | Motor vehicle supplies & new parts whsle | 737 | D | D | D | D | D | D | j |
| 421120 | Motor vehicle supplies & new parts whsle | 737 | D | D | D | D | D | D | j |
| 42113 | Tire & tube whsle | 105 | D | D | D | D | D | D | h |
| 421130 | Tire & tube whsle | 105 | D | D | D | D | D | D | h |
| 4212 | Furniture & home furnishings whsle | 220 | 10 429 164 | 727 049 | 852 893 | 1 280 023 | 376 837 | 92 505 | 11 753 |
| 42121 | Furniture whsle | 95 | 2 772 777 | 232 588 | 234 624 | 499 341 | 111 551 | 27 687 | 2 588 |
| 421210 | Furniture whsle | 95 | 2 772 777 | 232 588 | 234 624 | 499 341 | 111 551 | 27 687 | 2 588 |
| 42122 | Home furnishings whsle | 125 | 7 656 387 | 494 461 | 618 269 | 780 682 | 265 286 | 64 818 | 9 165 |
| 421220 | Home furnishings whsle | 125 | 7 656 387 | 494 461 | 618 269 | 780 682 | 265 286 | 64 818 | 9 165 |
| 4213 | Lumber & other construction materials whsle | 1 389 | 13 418 646 | 1 129 218 | 1 192 107 | 1 621 756 | 715 485 | 161 700 | 21 372 |
| 42131 | Lumber, plywood, millwork, & wood panel whsle | 419 | 7 838 748 | 577 840 | 582 251 | 776 374 | 352 484 | 78 091 | 9 720 |
| 421310 | Lumber, plywood, millwork, & wood panel whsle | 419 | 7 838 748 | 577 840 | 582 251 | 776 374 | 352 484 | 78 091 | 9 720 |
| 42132 | Brick, stone, & related construction materials whsle | 602 | 3 171 677 | 315 377 | 322 020 | 404 961 | 173 360 | 41 126 | 5 909 |
| 421320 | Brick, stone, & related construction materials whsle | 602 | 3 171 677 | 315 377 | 322 020 | 404 961 | 173 360 | 41 126 | 5 909 |
| 42133 | Roofing, siding, & insulation material whsle | 173 | 1 401 097 | 119 549 | 165 194 | 225 230 | 84 514 | 18 559 | 2 136 |
| 421330 | Roofing, siding, & insulation material whsle | 173 | 1 401 097 | 119 549 | 165 194 | 225 230 | 84 514 | 18 559 | 2 136 |
| 42139 | Other construction materials whsle | 195 | 1 007 124 | 116 452 | 122 642 | 215 191 | 105 127 | 23 924 | 3 607 |
| 421390 | Other construction materials whsle | 195 | 1 007 124 | 116 452 | 122 642 | 215 191 | 105 127 | 23 924 | 3 607 |

Table 5. Detailed Type of Operation for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|---|---|-------------------------|-----------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| Sales branches (with stock)—Con. | | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | | |
| 4214 | Professional & commercial equipment & supplies whlsl | 1 514 | 59 391 823 | 6 208 920 | 6 462 776 | 10 057 692 | 5 149 923 | 1 379 316 | 85 438 |
| 42141 | Photographic equipment & supplies whlsl | 61 | D | D | D | D | D | D | h |
| 421410 | Photographic equipment & supplies whlsl | 61 | D | D | D | D | D | D | h |
| 42142 | Office equipment whlsl | 497 | 9 037 728 | 396 474 | 407 557 | 2 330 187 | 1 519 871 | 458 964 | 28 838 |
| 421420 | Office equipment whlsl | 497 | 9 037 728 | 396 474 | 407 557 | 2 330 187 | 1 519 871 | 458 964 | 28 838 |
| 42143 | Computer & computer peripheral equipment & software whlsl | 552 | 29 664 595 | 3 902 435 | 3 862 572 | 4 464 731 | 2 340 328 | 590 993 | 33 845 |
| 421430 | Computer & computer peripheral equipment & software whlsl | 552 | 29 664 595 | 3 902 435 | 3 862 572 | 4 464 731 | 2 340 328 | 590 993 | 33 845 |
| 42144 | Other commercial equipment whlsl | 88 | D | D | D | D | D | D | g |
| 421440 | Other commercial equipment whlsl | 88 | D | D | D | D | D | D | g |
| 42145 | Medical, dental, & hospital equipment & supplies whlsl | 214 | D | D | D | D | D | D | j |
| 421450 | Medical, dental, & hospital equipment & supplies whlsl | 214 | D | D | D | D | D | D | j |
| 42146 | Ophthalmic goods whlsl | 42 | D | D | D | D | D | D | g |
| 421460 | Ophthalmic goods whlsl | 42 | D | D | D | D | D | D | g |
| 42149 | Other professional equipment & supplies whlsl | 60 | D | D | D | D | D | D | g |
| 421490 | Other professional equipment & supplies whlsl | 60 | D | D | D | D | D | D | g |
| 4215 | Metal & mineral (except petroleum) whlsl | 690 | 18 409 603 | 2 485 392 | 2 573 871 | 1 837 357 | 858 723 | 199 753 | 19 775 |
| 42151 | Metal service centers & offices | 668 | 15 404 298 | 2 305 880 | 2 400 276 | 1 771 917 | 834 987 | 194 323 | 19 354 |
| 421510 | Metal service centers & offices | 668 | 15 404 298 | 2 305 880 | 2 400 276 | 1 771 917 | 834 987 | 194 323 | 19 354 |
| 42152 | Coal & other mineral & ore whlsl | 22 | 3 005 305 | 179 512 | 173 595 | 65 440 | 23 736 | 5 430 | 421 |
| 421520 | Coal & other mineral & ore whlsl | 22 | 3 005 305 | 179 512 | 173 595 | 65 440 | 23 736 | 5 430 | 421 |
| 4216 | Electrical goods whlsl | 2 039 | 42 119 231 | 2 564 249 | 2 702 130 | 5 975 928 | 3 372 708 | 976 174 | 56 925 |
| 42161 | Electrical apparatus & equip, wiring supp, & const material whlsl | 457 | 6 334 752 | 1 065 246 | 1 133 762 | 1 398 040 | 674 321 | 164 552 | 12 212 |
| 421610 | Electrical apparatus & equip, wiring supp, & const material whlsl | 457 | 6 334 752 | 1 065 246 | 1 133 762 | 1 398 040 | 674 321 | 164 552 | 12 212 |
| 42162 | Electrical appliance, television & radio set whlsl | 35 | 1 795 229 | 229 453 | 234 623 | 306 879 | 113 429 | 25 745 | 3 270 |
| 421620 | Electrical appliance, television & radio set whlsl | 35 | 1 795 229 | 229 453 | 234 623 | 306 879 | 113 429 | 25 745 | 3 270 |
| 42169 | Other electronic parts & equipment whlsl | 1 547 | 33 989 250 | 1 269 550 | 1 333 745 | 4 271 009 | 2 584 958 | 785 877 | 41 443 |
| 421690 | Other electronic parts & equipment whlsl | 1 547 | 33 989 250 | 1 269 550 | 1 333 745 | 4 271 009 | 2 584 958 | 785 877 | 41 443 |
| 4217 | Hardware, & plumbing & heating equipment & supplies whlsl | 511 | 9 249 325 | 1 059 886 | 1 124 589 | 1 491 330 | 678 889 | 164 309 | 15 669 |
| 42171 | Hardware whlsl | 208 | 3 815 567 | 400 220 | 454 610 | 484 137 | 222 772 | 51 315 | 5 605 |
| 421710 | Hardware whlsl | 208 | 3 815 567 | 400 220 | 454 610 | 484 137 | 222 772 | 51 315 | 5 605 |
| 42172 | Plumbing & heating equipment & supplies (hydronics) whlsl | 122 | D | D | D | D | D | D | h |
| 421720 | Plumbing & heating equipment & supplies (hydronics) whlsl | 122 | D | D | D | D | D | D | h |
| 42173 | Warm air heating & air-conditioning equipment & supplies whlsl | 135 | D | D | D | D | D | D | i |
| 421730 | Warm air heating & air-conditioning equipment & supplies whlsl | 135 | D | D | D | D | D | D | i |
| 42174 | Refrigeration equipment & supplies whlsl | 46 | 956 213 | 71 885 | 58 284 | 130 197 | 82 450 | 19 660 | 1 410 |
| 421740 | Refrigeration equipment & supplies whlsl | 46 | 956 213 | 71 885 | 58 284 | 130 197 | 82 450 | 19 660 | 1 410 |
| 4218 | Machinery, equipment, & supplies whlsl | 2 513 | D | D | D | D | D | D | I |
| 42181 | Construction & mining (except petroleum) machinery & equip whlsl | 235 | D | D | D | D | D | D | i |
| 421810 | Construction & mining (except petroleum) machinery & equip whlsl | 235 | D | D | D | D | D | D | i |
| 42182 | Farm & garden machinery & equipment whlsl | 110 | 3 499 289 | 499 592 | 496 571 | 301 519 | 116 306 | 28 111 | 2 962 |
| 421820 | Farm & garden machinery & equipment whlsl | 110 | 3 499 289 | 499 592 | 496 571 | 301 519 | 116 306 | 28 111 | 2 962 |
| 42183 | Industrial machinery & equipment whlsl | 1 362 | D | D | D | D | D | D | k |
| 421830 | Industrial machinery & equipment whlsl | 1 362 | D | D | D | D | D | D | k |
| 42184 | Industrial supplies whlsl | 599 | 4 513 964 | 644 254 | 632 329 | 674 096 | 334 532 | 82 333 | 8 507 |
| 421840 | Industrial supplies whlsl | 599 | 4 513 964 | 644 254 | 632 329 | 674 096 | 334 532 | 82 333 | 8 507 |
| 42185 | Service establishment equipment & supplies whlsl | 145 | D | D | D | D | D | D | g |
| 421850 | Service establishment equipment & supplies whlsl | 145 | D | D | D | D | D | D | g |
| 42186 | Transportation equipment & supplies (exc motor vehicle) whlsl | 62 | D | D | D | D | D | D | h |
| 421860 | Transportation equipment & supplies (exc motor vehicle) whlsl | 62 | D | D | D | D | D | D | h |
| 4219 | Miscellaneous durable goods whlsl | 108 | D | D | D | D | D | D | j |
| 42191 | Sporting & recreational goods & supplies whlsl | 38 | 1 942 825 | 211 454 | 205 552 | 205 128 | 99 660 | 27 963 | 1 976 |
| 421910 | Sporting & recreational goods & supplies whlsl | 38 | 1 942 825 | 211 454 | 205 552 | 205 128 | 99 660 | 27 963 | 1 976 |
| 42192 | Toy & hobby goods & supplies whlsl | 16 | 1 103 839 | 177 866 | 152 694 | 130 098 | 77 894 | 17 103 | 1 900 |
| 421920 | Toy & hobby goods & supplies whlsl | 16 | 1 103 839 | 177 866 | 152 694 | 130 098 | 77 894 | 17 103 | 1 900 |
| 42194 | Jewelry/watch/silverware/precious stone, & precious metal whlsl | 17 | 230 043 | 63 719 | 61 151 | 42 898 | 13 456 | 3 490 | 366 |
| 421940 | Jewelry/watch/silverware/precious stone, & precious metal whlsl | 17 | 230 043 | 63 719 | 61 151 | 42 898 | 13 456 | 3 490 | 366 |
| 42199 | Other miscellaneous durable goods whlsl | 37 | D | D | D | D | D | D | g |
| 421990 | Other miscellaneous durable goods whlsl | 37 | D | D | D | D | D | D | g |

Table 5. Detailed Type of Operation for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|---|--|-------------------------|--------------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| Sales branches (with stock)—Con. | | | | | | | | | |
| 422 | Wholesale trade, nondurable goods..... | 6 847 | 237 061 459 | 13 194 314 | 13 674 060 | 24 712 794 | 9 945 199 | 2 441 821 | 249 491 |
| 4221 | Paper & paper product whsle | 411 | 8 171 254 | 633 637 | 667 898 | 1 289 920 | 624 138 | 157 615 | 13 542 |
| 42211 | Printing & writing paper whsle | 56 | D | D | D | D | D | D | h |
| 422110 | Printing & writing paper whsle | 56 | D | D | D | D | D | D | h |
| 42212 | Stationery & office supplies whsle | 230 | D | D | D | D | D | D | i |
| 422120 | Stationery & office supplies whsle | 230 | D | D | D | D | D | D | i |
| 42213 | Industrial & personal service paper whsle | 125 | 3 066 718 | 177 924 | 221 418 | 498 344 | 216 095 | 54 404 | 4 596 |
| 422130 | Industrial & personal service paper whsle | 125 | 3 066 718 | 177 924 | 221 418 | 498 344 | 216 095 | 54 404 | 4 596 |
| 4222 | Drugs, & druggists' sundries whsle | 124 | 27 657 111 | 2 517 364 | 2 756 060 | 4 013 125 | 1 313 274 | 332 571 | 20 517 |
| 42221 | Drugs, & druggists' sundries whsle | 124 | 27 657 111 | 2 517 364 | 2 756 060 | 4 013 125 | 1 313 274 | 332 571 | 20 517 |
| 422210 | Drugs, & druggists' sundries whsle | 124 | 27 657 111 | 2 517 364 | 2 756 060 | 4 013 125 | 1 313 274 | 332 571 | 20 517 |
| 4223 | Apparel, piece goods, & notions whsle | 302 | 7 473 394 | 1 465 168 | 1 513 039 | 1 117 301 | 450 707 | 108 943 | 12 611 |
| 42231 | Piece goods, notions, & other dry goods whsle | 86 | 1 262 743 | 166 724 | 163 647 | 214 233 | 87 264 | 19 625 | 1 854 |
| 422310 | Piece goods, notions, & other dry goods whsle | 86 | 1 262 743 | 166 724 | 163 647 | 214 233 | 87 264 | 19 625 | 1 854 |
| 42232 | Men's & boys' clothing & furnishings whsle | 127 | 3 105 645 | 745 747 | 754 794 | 435 893 | 168 210 | 41 386 | 6 324 |
| 422320 | Men's & boys' clothing & furnishings whsle | 127 | 3 105 645 | 745 747 | 754 794 | 435 893 | 168 210 | 41 386 | 6 324 |
| 42233 | Women's, children's, & infants' clothing & accessories whsle | 71 | 1 981 032 | 294 159 | 290 081 | 239 613 | 110 096 | 26 858 | 2 774 |
| 422330 | Women's, children's, & infants' clothing & accessories whsle | 71 | 1 981 032 | 294 159 | 290 081 | 239 613 | 110 096 | 26 858 | 2 774 |
| 42234 | Footwear whsle | 18 | 1 123 974 | 258 538 | 304 517 | 227 562 | 85 137 | 21 074 | 1 659 |
| 422340 | Footwear whsle | 18 | 1 123 974 | 258 538 | 304 517 | 227 562 | 85 137 | 21 074 | 1 659 |
| 4224 | Grocery & related products whsle | 2 557 | 58 351 891 | 2 165 631 | 2 258 062 | 10 019 525 | 4 537 191 | 1 087 561 | 132 936 |
| 42242 | Packaged frozen food whsle | 220 | D | D | D | D | D | D | i |
| 422420 | Packaged frozen food whsle | 220 | D | D | D | D | D | D | i |
| 42243 | Dairy products, (except dried or canned) whsle | 392 | D | D | D | D | D | D | j |
| 422430 | Dairy products, (except dried or canned) whsle | 392 | D | D | D | D | D | D | j |
| 42244 | Poultry & poultry product whsle | 40 | D | D | D | D | D | D | g |
| 422440 | Poultry & poultry product whsle | 40 | D | D | D | D | D | D | g |
| 42245 | Confectionery whsle | 131 | D | D | D | D | D | D | i |
| 422450 | Confectionery whsle | 131 | D | D | D | D | D | D | i |
| 42246 | Fish & seafood whsle | 19 | D | D | D | D | D | D | f |
| 422460 | Fish & seafood whsle | 19 | D | D | D | D | D | D | f |
| 42247 | Meat & meat product whsle | 66 | D | D | D | D | D | D | g |
| 422470 | Meat & meat product whsle | 66 | D | D | D | D | D | D | g |
| 42249 | Other grocery & related products whsle | 1 689 | D | D | D | D | D | D | i |
| 422490 | Other grocery & related products whsle | 1 689 | D | D | D | D | D | D | i |
| 4226 | Chemical & allied products whsle | 1 233 | 20 771 794 | 1 911 816 | 1 928 366 | 2 439 138 | 1 048 597 | 259 404 | 23 760 |
| 42261 | Plastics materials & basic forms & shapes whsle | 183 | D | D | D | D | D | D | i |
| 422610 | Plastics materials & basic forms & shapes whsle | 183 | D | D | D | D | D | D | i |
| 42269 | Other chemical & allied products whsle | 1 050 | D | D | D | D | D | D | j |
| 422690 | Other chemical & allied products whsle | 1 050 | D | D | D | D | D | D | j |
| 4227 | Petroleum & petroleum products whsle | 1 059 | 96 700 198 | 2 527 355 | 2 513 198 | 2 695 186 | 771 954 | 201 595 | 16 960 |
| 42271 | Petroleum bulk stations & terminals | 892 | 83 944 314 | 2 205 866 | 2 198 570 | 1 981 725 | 655 953 | 171 350 | 14 691 |
| 422710 | Petroleum bulk stations & terminals | 892 | 83 944 314 | 2 205 866 | 2 198 570 | 1 981 725 | 655 953 | 171 350 | 14 691 |
| 42272 | Petroleum & petroleum prod whsle (exc bulk stations & terminals) | 167 | 12 755 884 | 321 489 | 314 628 | 713 461 | 116 001 | 30 245 | 2 269 |
| 422720 | Petroleum & petroleum prod whsle (exc bulk stations & terminals) | 167 | 12 755 884 | 321 489 | 314 628 | 713 461 | 116 001 | 30 245 | 2 269 |
| 4228 | Beer, wine, & distilled alcoholic beverage whsle | 50 | D | D | D | D | D | D | h |
| 42281 | Beer & ale whsle | 26 | D | D | D | D | D | D | h |
| 422810 | Beer & ale whsle | 26 | D | D | D | D | D | D | h |
| 42282 | Wine & distilled alcoholic beverage whsle | 24 | 1 267 247 | 206 955 | 220 445 | 187 216 | 76 664 | 18 863 | 1 386 |
| 422820 | Wine & distilled alcoholic beverage whsle | 24 | 1 267 247 | 206 955 | 220 445 | 187 216 | 76 664 | 18 863 | 1 386 |
| 4229 | Miscellaneous nondurable goods whsle | 1 111 | D | D | D | D | D | D | k |
| 42291 | Farm supplies whsle | 598 | 7 272 392 | 846 883 | 872 435 | 955 232 | 355 924 | 91 310 | 8 866 |
| 422910 | Farm supplies whsle | 598 | 7 272 392 | 846 883 | 872 435 | 955 232 | 355 924 | 91 310 | 8 866 |
| 42292 | Book, periodical, & newspaper whsle | 130 | D | D | D | D | D | D | i |
| 422920 | Book, periodical, & newspaper whsle | 130 | D | D | D | D | D | D | i |
| 42293 | Flower, nursery stock, & florists' supplies whsle | 11 | D | D | D | D | D | D | e |
| 422930 | Flower, nursery stock, & florists' supplies whsle | 11 | D | D | D | D | D | D | e |
| 42294 | Tobacco & tobacco product whsle | 8 | D | D | D | D | D | D | g |
| 422940 | Tobacco & tobacco product whsle | 8 | D | D | D | D | D | D | g |
| 42295 | Paint, varnish, & supplies whsle | 295 | D | D | D | D | D | D | h |
| 422950 | Paint, varnish, & supplies whsle | 295 | D | D | D | D | D | D | h |
| 42299 | Other miscellaneous nondurable goods whsle | 69 | D | D | D | D | D | D | h |
| 422990 | Other miscellaneous nondurable goods whsle | 69 | D | D | D | D | D | D | h |

Table 5. Detailed Type of Operation for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|---------------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| | Sales offices (without stock) | '12 458 | '765 278 094 | — | — | '38 212 064 | '20 638 501 | '5 513 910 | '366 952 |
| 421 | Wholesale trade, durable goods | 7 228 | 451 030 400 | — | — | 20 218 730 | 11 429 545 | 3 160 080 | 173 682 |
| 4211 | Motor vehicle & motor vehicle parts & supplies whse .. | 409 | 228 757 876 | — | — | 1 330 992 | 682 785 | 179 285 | 11 300 |
| 42111 | Automobile & other motor vehicle whse .. | 206 | D | D | D | D | D | D | h |
| 421110 | Automobile & other motor vehicle whse .. | 206 | D | D | D | D | D | D | h |
| 42112 | Motor vehicle supplies & new parts whse .. | 158 | D | D | D | D | D | D | i |
| 421120 | Motor vehicle supplies & new parts whse .. | 158 | D | D | D | D | D | D | i |
| 42113 | Tire & tube whse | 45 | D | D | D | D | D | D | g |
| 421130 | Tire & tube whse | 45 | D | D | D | D | D | D | g |
| 4212 | Furniture & home furnishings whse | 265 | 11 299 916 | — | — | 555 879 | 269 558 | 69 750 | 4 366 |
| 42121 | Furniture whse | 152 | 4 469 303 | — | — | 233 989 | 116 588 | 28 979 | 1 898 |
| 421210 | Furniture whse | 152 | 4 469 303 | — | — | 233 989 | 116 588 | 28 979 | 1 898 |
| 42122 | Home furnishings whse | 113 | 6 830 613 | — | — | 321 890 | 152 970 | 40 771 | 2 468 |
| 421220 | Home furnishings whse | 113 | 6 830 613 | — | — | 321 890 | 152 970 | 40 771 | 2 468 |
| 4213 | Lumber & other construction materials whse | 339 | 7 961 907 | — | — | 546 707 | 243 858 | 61 467 | 4 824 |
| 42131 | Lumber, plywood, millwork, & wood panel whse .. | 82 | 2 422 506 | — | — | 204 171 | 92 856 | 22 294 | 1 723 |
| 421310 | Lumber, plywood, millwork, & wood panel whse .. | 82 | 2 422 506 | — | — | 204 171 | 92 856 | 22 294 | 1 723 |
| 42132 | Brick, stone, & related construction materials whse .. | 159 | 2 677 195 | — | — | 161 175 | 70 511 | 19 267 | 1 678 |
| 421320 | Brick, stone, & related construction materials whse .. | 159 | 2 677 195 | — | — | 161 175 | 70 511 | 19 267 | 1 678 |
| 42133 | Roofing, siding, & insulation material whse | 49 | 1 867 435 | — | — | 110 378 | 49 881 | 11 595 | 873 |
| 421330 | Roofing, siding, & insulation material whse | 49 | 1 867 435 | — | — | 110 378 | 49 881 | 11 595 | 873 |
| 42139 | Other construction materials whse | 49 | 994 771 | — | — | 70 983 | 30 610 | 8 311 | 550 |
| 421390 | Other construction materials whse | 49 | 994 771 | — | — | 70 983 | 30 610 | 8 311 | 550 |
| 4214 | Professional & commercial equipment & supplies whse | 1 646 | 53 394 851 | — | — | 10 211 952 | 6 029 348 | 1 805 838 | 83 458 |
| 42141 | Photographic equipment & supplies whse | 13 | D | D | D | D | D | D | c |
| 421410 | Photographic equipment & supplies whse | 13 | D | D | D | D | D | D | c |
| 42142 | Office equipment whse | 127 | 1 517 168 | — | — | 206 988 | 128 239 | 37 191 | 2 057 |
| 421420 | Office equipment whse | 127 | 1 517 168 | — | — | 206 988 | 128 239 | 37 191 | 2 057 |
| 42143 | Computer & computer peripheral equipment & software whse | 1 161 | 42 377 673 | — | — | 8 596 134 | 5 137 021 | 1 581 057 | 69 780 |
| 421430 | Computer & computer peripheral equipment & software whse | 1 161 | 42 377 673 | — | — | 8 596 134 | 5 137 021 | 1 581 057 | 69 780 |
| 42144 | Other commercial equipment whse | 40 | D | D | D | D | D | D | g |
| 421440 | Other commercial equipment whse | 40 | D | D | D | D | D | D | g |
| 42145 | Medical, dental, & hospital equipment & supplies whse | 245 | D | D | D | D | D | D | i |
| 421450 | Medical, dental, & hospital equipment & supplies whse | 245 | D | D | D | D | D | D | i |
| 42146 | Ophthalmic goods whse | 24 | D | D | D | D | D | D | e |
| 421460 | Ophthalmic goods whse | 24 | D | D | D | D | D | D | e |
| 42149 | Other professional equipment & supplies whse | 36 | D | D | D | D | D | D | f |
| 421490 | Other professional equipment & supplies whse | 36 | D | D | D | D | D | D | f |
| 4215 | Metal & mineral (except petroleum) whse | 355 | 27 101 574 | — | — | 372 510 | 194 757 | 54 419 | 3 094 |
| 42151 | Metal service centers & offices | 336 | 25 371 373 | — | — | 341 904 | 178 358 | 51 154 | 2 827 |
| 421510 | Metal service centers & offices | 336 | 25 371 373 | — | — | 341 904 | 178 358 | 51 154 | 2 827 |
| 42152 | Coal & other mineral & ore whse | 19 | 1 730 201 | — | — | 30 606 | 16 399 | 3 265 | 267 |
| 421520 | Coal & other mineral & ore whse | 19 | 1 730 201 | — | — | 30 606 | 16 399 | 3 265 | 267 |
| 4216 | Electrical goods whse | 2 196 | 67 311 201 | — | — | 4 361 274 | 2 486 619 | 625 893 | 39 513 |
| 42161 | Electrical apparatus & equip, wiring supp, & const material whse | 1 151 | 18 797 802 | — | — | 1 356 519 | 853 103 | 212 092 | 14 943 |
| 421610 | Electrical apparatus & equip, wiring supp, & const material whse | 1 151 | 18 797 802 | — | — | 1 356 519 | 853 103 | 212 092 | 14 943 |
| 42162 | Electrical appliance, television & radio set whse | 96 | 7 634 288 | — | — | 400 068 | 127 957 | 32 595 | 2 197 |
| 421620 | Electrical appliance, television & radio set whse | 96 | 7 634 288 | — | — | 400 068 | 127 957 | 32 595 | 2 197 |
| 42169 | Other electronic parts & equipment whse | 949 | 40 879 111 | — | — | 2 604 687 | 1 505 559 | 381 206 | 22 373 |
| 421690 | Other electronic parts & equipment whse | 949 | 40 879 111 | — | — | 2 604 687 | 1 505 559 | 381 206 | 22 373 |
| 4217 | Hardware, & plumbing & heating equipment & supplies whse | 256 | D | D | D | D | D | D | h |
| 42171 | Hardware whse | 47 | 3 716 248 | — | — | 222 591 | 138 311 | 30 587 | 1 639 |
| 421710 | Hardware whse | 47 | 3 716 248 | — | — | 222 591 | 138 311 | 30 587 | 1 639 |
| 42172 | Plumbing & heating equipment & supplies (hydronics) whse | 90 | D | D | D | D | D | D | f |
| 421720 | Plumbing & heating equipment & supplies (hydronics) whse | 90 | D | D | D | D | D | D | f |
| 42173 | Warm air heating & air-conditioning equipment & supplies whse | 86 | D | D | D | D | D | D | f |
| 421730 | Warm air heating & air-conditioning equipment & supplies whse | 86 | D | D | D | D | D | D | f |
| 42174 | Refrigeration equipment & supplies whse | 33 | D | D | D | D | D | D | b |
| 421740 | Refrigeration equipment & supplies whse | 33 | D | D | D | D | D | D | b |

Table 5. Detailed Type of Operation for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|-------------------------|--------------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| | Sales offices (without stock)—Con. | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | | |
| 4218 | Machinery, equipment, & supplies whse | 1 607 | D | D | D | D | D | D | j |
| 42181 | Construction & mining (except petroleum) machinery & equip whse | 46 | D | D | D | D | D | D | e |
| 421810 | Construction & mining (except petroleum) machinery & equip whse | 46 | D | D | D | D | D | D | e |
| 42182 | Farm & garden machinery & equipment whse | 22 | 4 324 411 | — | — | 123 767 | 65 638 | 14 341 | 1 213 |
| 421820 | Farm & garden machinery & equipment whse | 22 | 4 324 411 | — | — | 123 767 | 65 638 | 14 341 | 1 213 |
| 42183 | Industrial machinery & equipment whse | 970 | D | D | D | D | D | D | j |
| 421830 | Industrial machinery & equipment whse | 970 | D | D | D | D | D | D | j |
| 42184 | Industrial supplies whse | 498 | 19 332 328 | — | — | 518 921 | 309 043 | 78 202 | 5 904 |
| 421840 | Industrial supplies whse | 498 | 19 332 328 | — | — | 518 921 | 309 043 | 78 202 | 5 904 |
| 42185 | Service establishment equipment & supplies whse.. | 37 | D | D | D | D | D | D | f |
| 421850 | Service establishment equipment & supplies whse | 37 | D | D | D | D | D | D | f |
| 42186 | Transportation equipment & supplies (exc motor vehicle) whse | 34 | D | D | D | D | D | D | e |
| 421860 | Transportation equipment & supplies (exc motor vehicle) whse | 34 | D | D | D | D | D | D | e |
| 4219 | Miscellaneous durable goods whse | 155 | D | D | D | D | D | D | h |
| 42191 | Sporting & recreational goods & supplies whse | 15 | 1 835 671 | — | — | 200 877 | 71 739 | 13 978 | 770 |
| 421910 | Sporting & recreational goods & supplies whse | 15 | 1 835 671 | — | — | 200 877 | 71 739 | 13 978 | 770 |
| 42192 | Toy & hobby goods & supplies whse | 8 | D | D | D | D | D | D | c |
| 421920 | Toy & hobby goods & supplies whse | 8 | D | D | D | D | D | D | c |
| 42194 | Jewelry/watch/silverware/precious stone, & precious metal whse | 38 | 439 674 | — | — | 59 568 | 37 613 | 8 318 | 546 |
| 421940 | Jewelry/watch/silverware/precious stone, & precious metal whse | 38 | 439 674 | — | — | 59 568 | 37 613 | 8 318 | 546 |
| 42199 | Other miscellaneous durable goods whse | 94 | D | D | D | D | D | D | g |
| 421990 | Other miscellaneous durable goods whse | 94 | D | D | D | D | D | D | g |
| 422 | Wholesale trade, nondurable goods..... | 5 230 | 314 247 694 | — | — | 17 993 334 | 9 208 956 | 2 353 830 | 193 270 |
| 4221 | Paper & paper product whse | 1 185 | 34 796 662 | — | — | 1 990 004 | 1 021 954 | 253 271 | 37 218 |
| 42211 | Printing & writing paper whse | 238 | D | D | D | D | D | D | h |
| 422110 | Printing & writing paper whse | 238 | D | D | D | D | D | D | h |
| 42212 | Stationery & office supplies whse | 821 | D | D | D | D | D | D | k |
| 422120 | Stationery & office supplies whse | 821 | D | D | D | D | D | D | k |
| 42213 | Industrial & personal service paper whse | 126 | 11 863 006 | — | — | 428 471 | 209 163 | 52 833 | 3 724 |
| 422130 | Industrial & personal service paper whse | 126 | 11 863 006 | — | — | 428 471 | 209 163 | 52 833 | 3 724 |
| 4222 | Drugs, & druggists' sundries whse | 234 | 62 660 034 | — | — | 4 653 001 | 2 514 529 | 616 373 | 38 443 |
| 42221 | Drugs, & druggists' sundries whse | 234 | 62 660 034 | — | — | 4 653 001 | 2 514 529 | 616 373 | 38 443 |
| 422210 | Drugs, & druggists' sundries whse | 234 | 62 660 034 | — | — | 4 653 001 | 2 514 529 | 616 373 | 38 443 |
| 4223 | Apparel, piece goods, & notions whse | 407 | 15 334 786 | — | — | 1 049 411 | 512 640 | 129 247 | 7 848 |
| 42231 | Piece goods, notions, & other dry goods whse | 159 | 5 329 823 | — | — | 306 446 | 159 254 | 41 471 | 2 803 |
| 422310 | Piece goods, notions, & other dry goods whse | 159 | 5 329 823 | — | — | 306 446 | 159 254 | 41 471 | 2 803 |
| 42232 | Men's & boys' clothing & furnishings whse | 75 | 4 642 780 | — | — | 327 118 | 177 198 | 41 710 | 2 125 |
| 422320 | Men's & boys' clothing & furnishings whse | 75 | 4 642 780 | — | — | 327 118 | 177 198 | 41 710 | 2 125 |
| 42233 | Women's, children's, & infants' clothing & accessories whse | 162 | 4 366 520 | — | — | 349 952 | 138 879 | 36 340 | 2 474 |
| 422330 | Women's, children's, & infants' clothing & accessories whse | 162 | 4 366 520 | — | — | 349 952 | 138 879 | 36 340 | 2 474 |
| 42234 | Footwear whse..... | 11 | 995 663 | — | — | 65 895 | 37 309 | 9 726 | 446 |
| 422340 | Footwear whse..... | 11 | 995 663 | — | — | 65 895 | 37 309 | 9 726 | 446 |
| 4224 | Grocery & related products whse | 1 208 | 87 256 966 | — | — | 3 831 163 | 2 077 669 | 518 494 | 55 345 |
| 42242 | Packaged frozen food whse | 42 | D | D | D | D | D | D | f |
| 422420 | Packaged frozen food whse | 42 | D | D | D | D | D | D | f |
| 42243 | Dairy products, (except dried or canned) whse | 115 | D | D | D | D | D | D | g |
| 422430 | Dairy products, (except dried or canned) whse | 115 | D | D | D | D | D | D | g |
| 42244 | Poultry & poultry product whse | 14 | D | D | D | D | D | D | e |
| 422440 | Poultry & poultry product whse | 14 | D | D | D | D | D | D | e |
| 42245 | Confectionery whse | 171 | D | D | D | D | D | D | k |
| 422450 | Confectionery whse | 171 | D | D | D | D | D | D | k |
| 42246 | Fish & seafood whse..... | 5 | D | D | D | D | D | D | b |
| 422460 | Fish & seafood whse..... | 5 | D | D | D | D | D | D | b |
| 42247 | Meat & meat product whse | 46 | D | D | D | D | D | D | f |
| 422470 | Meat & meat product whse | 46 | D | D | D | D | D | D | f |
| 42249 | Other grocery & related products whse | 815 | 47 960 938 | — | — | 1 703 688 | 873 970 | 216 514 | 21 220 |
| 422490 | Other grocery & related products whse | 815 | 47 960 938 | — | — | 1 703 688 | 873 970 | 216 514 | 21 220 |
| 4226 | Chemical & allied products whse | 1 048 | 45 594 288 | — | — | 2 624 042 | 1 347 488 | 367 216 | 22 352 |
| 42261 | Plastics materials & basic forms & shapes whse | 155 | D | D | D | D | D | D | g |
| 422610 | Plastics materials & basic forms & shapes whse | 155 | D | D | D | D | D | D | g |
| 42269 | Other chemical & allied products whse | 893 | D | D | D | D | D | D | j |
| 422690 | Other chemical & allied products whse | 893 | D | D | D | D | D | D | j |
| 4227 | Petroleum & petroleum products whse | 212 | 19 462 598 | — | — | 590 973 | 220 521 | 62 273 | 3 351 |
| 42272 | Petroleum & petroleum prod whse (exc bulk stations & terminals) | 212 | 19 462 598 | — | — | 590 973 | 220 521 | 62 273 | 3 351 |
| 422720 | Petroleum & petroleum prod whse (exc bulk stations & terminals) | 212 | 19 462 598 | — | — | 590 973 | 220 521 | 62 273 | 3 351 |

Table 5. Detailed Type of Operation for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|-------------------------|---------------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| 422 | Sales offices (without stock)—Con. | | | | | | | | |
| | Wholesale trade, nondurable goods—Con. | | | | | | | | |
| 4228 | Beer, wine, & distilled alcoholic beverage whsle..... | 111 | D | D | D | D | D | D | h |
| 42281 | Beer & ale whsle..... | 2 | D | D | D | D | D | D | c |
| 422810 | Beer & ale whsle..... | 2 | D | D | D | D | D | D | c |
| 42282 | Wine & distilled alcoholic beverage whsle | 109 | 6 788 260 | — | — | 567 365 | 201 002 | 54 089 | 2 367 |
| 422820 | Wine & distilled alcoholic beverage whsle | 109 | 6 788 260 | — | — | 567 365 | 201 002 | 54 089 | 2 367 |
| 4229 | Miscellaneous nondurable goods whsle..... | 825 | D | D | D | D | D | D | k |
| 42291 | Farm supplies whsle | 120 | 11 516 516 | — | — | 742 986 | 412 720 | 118 339 | 5 857 |
| 422910 | Farm supplies whsle | 120 | 11 516 516 | — | — | 742 986 | 412 720 | 118 339 | 5 857 |
| 42292 | Book, periodical, & newspaper whsle | 544 | D | D | D | D | D | D | i |
| 422920 | Book, periodical, & newspaper whsle | 544 | D | D | D | D | D | D | i |
| 42293 | Flower, nursery stock, & florists' supplies whsle..... | 1 | D | D | D | D | D | D | a |
| 422930 | Flower, nursery stock, & florists' supplies whsle | 1 | D | D | D | D | D | D | a |
| 42294 | Tobacco & tobacco product whsle..... | 54 | D | D | D | D | D | D | i |
| 422940 | Tobacco & tobacco product whsle..... | 54 | D | D | D | D | D | D | i |
| 42295 | Paint, varnish, & supplies whsle | 61 | D | D | D | D | D | D | g |
| 422950 | Paint, varnish, & supplies whsle | 61 | D | D | D | D | D | D | g |
| 42299 | Other miscellaneous nondurable goods whsle | 45 | D | D | D | D | D | D | f |
| 422990 | Other miscellaneous nondurable goods whsle | 45 | D | D | D | D | D | D | f |
| | Agents, brokers, and commission merchants | '47 835 | '467 651 822 | 579 825 | 642 529 | '19 435 703 | '10 630 348 | '2 403 680 | '283 257 |
| 421 | Wholesale trade, durable goods | '32 022 | '257 371 090 | 433 137 | 471 467 | '12 275 926 | '6 770 114 | '1 521 895 | '162 155 |
| 4211 | Motor vehicle & motor vehicle parts & supplies whsle .. | 1 810 | '75 470 396 | 47 179 | 50 185 | 1 828 337 | '937 928 | '213 493 | 45 938 |
| 42111 | Automobile & other motor vehicle whsle | 630 | '58 536 229 | 22 706 | 26 216 | 1 202 452 | '582 615 | '134 698 | 40 663 |
| 421110 | Automobile & other motor vehicle whsle | 630 | '58 536 229 | 22 706 | 26 216 | 1 202 452 | '582 615 | '134 698 | 40 663 |
| 42112 | Motor vehicle supplies & new parts whsle | 1 129 | '16 750 610 | 23 671 | 23 083 | 613 599 | 349 057 | 77 461 | 5 106 |
| 421120 | Motor vehicle supplies & new parts whsle | 1 129 | '16 750 610 | 23 671 | 23 083 | 613 599 | 349 057 | 77 461 | 5 106 |
| 42113 | Tire & tube whsle | 51 | 183 557 | 802 | 886 | 12 286 | 6 256 | 1 334 | 169 |
| 421130 | Tire & tube whsle | 51 | 183 557 | 802 | 886 | 12 286 | 6 256 | 1 334 | 169 |
| 4212 | Furniture & home furnishings whsle | 2 849 | 14 278 989 | 15 140 | 16 594 | 807 053 | 398 144 | 92 024 | 9 253 |
| 42121 | Furniture whsle | 1 570 | 7 397 432 | 7 544 | 7 693 | 434 452 | 216 906 | 52 079 | 4 951 |
| 421210 | Furniture whsle | 1 570 | 7 397 432 | 7 544 | 7 693 | 434 452 | 216 906 | 52 079 | 4 951 |
| 42122 | Home furnishings whsle | 1 279 | 6 881 557 | 7 596 | 8 901 | 372 601 | 181 238 | 39 945 | 4 302 |
| 421220 | Home furnishings whsle | 1 279 | 6 881 557 | 7 596 | 8 901 | 372 601 | 181 238 | 39 945 | 4 302 |
| 42123 | Lumber & other construction materials whsle | 1 397 | 6 492 752 | 13 645 | 16 535 | 312 694 | 169 286 | 35 851 | 3 765 |
| 421231 | Lumber, plywood, millwork, & wood panel whsle .. | 630 | 3 768 321 | 11 178 | 14 273 | 152 102 | 82 730 | 17 369 | 1 732 |
| 421230 | Lumber, plywood, millwork, & wood panel whsle .. | 630 | 3 768 321 | 11 178 | 14 273 | 152 102 | 82 730 | 17 369 | 1 732 |
| 421232 | Brick, stone, & related construction materials whsle .. | 171 | 418 402 | 1 122 | 827 | 32 849 | 15 423 | 3 053 | 429 |
| 421230 | Brick, stone, & related construction materials whsle .. | 171 | 418 402 | 1 122 | 827 | 32 849 | 15 423 | 3 053 | 429 |
| 421233 | Roofing, siding, & insulation material whsle | 293 | 1 339 534 | 744 | 679 | 66 232 | 36 950 | 7 707 | 732 |
| 4212330 | Roofing, siding, & insulation material whsle | 293 | 1 339 534 | 744 | 679 | 66 232 | 36 950 | 7 707 | 732 |
| 421239 | Other construction materials whsle | 303 | 966 495 | 601 | 756 | 61 511 | 34 183 | 7 722 | 872 |
| 4212390 | Other construction materials whsle | 303 | 966 495 | 601 | 756 | 61 511 | 34 183 | 7 722 | 872 |
| 4214 | Professional & commercial equipment & supplies whsle | 3 825 | 17 418 779 | 40 727 | 41 987 | 1 396 000 | 773 243 | 181 955 | 14 500 |
| 42141 | Photographic equipment & supplies whsle | 98 | 228 240 | 618 | 1 098 | 16 815 | 8 218 | 1 708 | 191 |
| 421410 | Photographic equipment & supplies whsle | 98 | 228 240 | 618 | 1 098 | 16 815 | 8 218 | 1 708 | 191 |
| 42142 | Office equipment whsle | 404 | 1 595 240 | 4 555 | 4 922 | 110 819 | 63 279 | 14 593 | 1 832 |
| 421420 | Office equipment whsle | 404 | 1 595 240 | 4 555 | 4 922 | 110 819 | 63 279 | 14 593 | 1 832 |
| 42143 | Computer & computer peripheral equipment & software whsle | 757 | 7 345 635 | 16 117 | 6 806 | 358 526 | 212 093 | 51 274 | 3 511 |
| 421430 | Computer & computer peripheral equipment & software whsle | 757 | 7 345 635 | 16 117 | 6 806 | 358 526 | 212 093 | 51 274 | 3 511 |
| 42144 | Other commercial equipment whsle | 594 | 2 686 765 | 4 425 | 4 758 | 196 437 | 105 465 | 24 426 | 2 474 |
| 421440 | Other commercial equipment whsle | 594 | 2 686 765 | 4 425 | 4 758 | 196 437 | 105 465 | 24 426 | 2 474 |
| 42145 | Medical, dental, & hospital equipment & supplies whsle | 1 473 | 4 492 032 | 12 517 | 20 881 | 601 004 | 322 532 | 75 514 | 5 076 |
| 421450 | Medical, dental, & hospital equipment & supplies whsle | 1 473 | 4 492 032 | 12 517 | 20 881 | 601 004 | 322 532 | 75 514 | 5 076 |
| 42146 | Ophthalmic goods whsle | 164 | 264 765 | 590 | 731 | 28 558 | 14 399 | 3 437 | 419 |
| 421460 | Ophthalmic goods whsle | 164 | 264 765 | 590 | 731 | 28 558 | 14 399 | 3 437 | 419 |
| 42149 | Other professional equipment & supplies whsle | 335 | 806 102 | 1 905 | 2 791 | 83 841 | 47 257 | 11 003 | 997 |
| 421490 | Other professional equipment & supplies whsle | 335 | 806 102 | 1 905 | 2 791 | 83 841 | 47 257 | 11 003 | 997 |
| 4215 | Metal & mineral (except petroleum) whsle | 1 459 | 13 429 232 | 21 158 | 19 623 | 444 989 | 248 677 | 53 864 | 4 196 |
| 42151 | Metal service centers & offices | 1 336 | 11 795 201 | 13 965 | 12 130 | 392 378 | 219 231 | 47 672 | 3 741 |
| 421510 | Metal service centers & offices | 1 336 | 11 795 201 | 13 965 | 12 130 | 392 378 | 219 231 | 47 672 | 3 741 |
| 42152 | Coal & other mineral & ore whsle | 123 | 1 634 031 | 7 193 | 7 493 | 52 611 | 29 446 | 6 192 | 455 |
| 421520 | Coal & other mineral & ore whsle | 123 | 1 634 031 | 7 193 | 7 493 | 52 611 | 29 446 | 6 192 | 455 |
| 4216 | Electrical goods whsle | 6 652 | 65 926 580 | 45 220 | 49 043 | 3 149 270 | 1 871 999 | 418 696 | 34 098 |
| 42161 | Electrical apparatus & equip, wiring supp, & const material whsle | 2 966 | 22 378 291 | 19 422 | 22 414 | 1 281 219 | 744 714 | 162 077 | 15 691 |
| 421610 | Electrical apparatus & equip, wiring supp, & const material whsle | 2 966 | 22 378 291 | 19 422 | 22 414 | 1 281 219 | 744 714 | 162 077 | 15 691 |
| 42162 | Electrical appliance, television & radio set whsle | 527 | 5 536 904 | 8 467 | 7 956 | 235 524 | 129 264 | 29 419 | 2 456 |
| 421620 | Electrical appliance, television & radio set whsle | 527 | 5 536 904 | 8 467 | 7 956 | 235 524 | 129 264 | 29 419 | 2 456 |
| 42169 | Other electronic parts & equipment whsle | 3 159 | 38 011 385 | 17 331 | 18 673 | 1 632 527 | 998 021 | 227 200 | 15 951 |
| 421690 | Other electronic parts & equipment whsle | 3 159 | 38 011 385 | 17 331 | 18 673 | 1 632 527 | 998 021 | 227 200 | 15 951 |

Table 5. Detailed Type of Operation for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|---------------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| | Agents, brokers, and commission merchants—Con. | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | | |
| 4217 | Hardware, & plumbing & heating equipment & supplies whlsl | 2 894 | D | D | D | D | D | D | j |
| 42171 | Hardware whlsl | 1 048 | 7 750 213 | 13 207 | 17 207 | 373 340 | 211 319 | 46 252 | 4 381 |
| 421710 | Hardware whlsl | 1 048 | 7 750 213 | 13 207 | 17 207 | 373 340 | 211 319 | 46 252 | 4 381 |
| 42172 | Plumbing & heating equipment & supplies (hydronics) whlsl | 1 152 | 7 864 360 | 30 379 | 34 251 | 506 800 | 285 192 | 63 815 | 6 330 |
| 421720 | Plumbing & heating equipment & supplies (hydronics) whlsl | 1 152 | 7 864 360 | 30 379 | 34 251 | 506 800 | 285 192 | 63 815 | 6 330 |
| 42173 | Warm air heating & air-conditioning equipment & supplies whlsl | 559 | 2 304 902 | 8 045 | 7 518 | 249 424 | 149 169 | 35 398 | 2 705 |
| 421730 | Warm air heating & air-conditioning equipment & supplies whlsl | 559 | 2 304 902 | 8 045 | 7 518 | 249 424 | 149 169 | 35 398 | 2 705 |
| 42174 | Refrigeration equipment & supplies whlsl | 135 | D | D | D | D | D | D | e |
| 421740 | Refrigeration equipment & supplies whlsl | 135 | D | D | D | D | D | D | e |
| 4218 | Machinery, equipment, & supplies whlsl | 7 572 | 29 427 233 | 141 800 | 160 065 | 2 259 835 | 1 253 888 | 277 216 | 26 107 |
| 42181 | Construction & mining (except petroleum) machinery & equip whlsl | 277 | 1 251 107 | 10 454 | 11 080 | 91 948 | 46 195 | 10 150 | 1 107 |
| 421810 | Construction & mining (except petroleum) machinery & equip whlsl | 277 | 1 251 107 | 10 454 | 11 080 | 91 948 | 46 195 | 10 150 | 1 107 |
| 42182 | Farm & garden machinery & equipment whlsl | 338 | 1 352 959 | 17 297 | 17 377 | 86 902 | 43 977 | 9 492 | 1 329 |
| 421820 | Farm & garden machinery & equipment whlsl | 338 | 1 352 959 | 17 297 | 17 377 | 86 902 | 43 977 | 9 492 | 1 329 |
| 42183 | Industrial machinery & equipment whlsl | 5 021 | 17 593 135 | 81 132 | 93 384 | 1 498 706 | 850 632 | 187 382 | 17 116 |
| 421830 | Industrial machinery & equipment whlsl | 5 021 | 17 593 135 | 81 132 | 93 384 | 1 498 706 | 850 632 | 187 382 | 17 116 |
| 42184 | Industrial supplies whlsl | 1 090 | 4 126 000 | 17 208 | 22 568 | 321 647 | 177 181 | 41 969 | 3 872 |
| 421840 | Industrial supplies whlsl | 1 090 | 4 126 000 | 17 208 | 22 568 | 321 647 | 177 181 | 41 969 | 3 872 |
| 42185 | Service establishment equipment & supplies whlsl | 393 | 1 527 838 | 3 557 | 3 753 | 116 687 | 60 000 | 13 219 | 1 407 |
| 421850 | Service establishment equipment & supplies whlsl | 393 | 1 527 838 | 3 557 | 3 753 | 116 687 | 60 000 | 13 219 | 1 407 |
| 42186 | Transportation equipment & supplies (exc motor vehicle) whlsl | 453 | 3 576 194 | 12 152 | 11 903 | 143 945 | 75 903 | 15 004 | 1 276 |
| 421860 | Transportation equipment & supplies (exc motor vehicle) whlsl | 453 | 3 576 194 | 12 152 | 11 903 | 143 945 | 75 903 | 15 004 | 1 276 |
| 4219 | Miscellaneous durable goods whlsl | '3 564 | D | D | D | D | D | D | j |
| 42191 | Sporting & recreational goods & supplies whlsl | '1 066 | '7 396 183 | 30 078 | 33 795 | '358 894 | '179 242 | '38 225 | '3 495 |
| 421910 | Sporting & recreational goods & supplies whlsl | '1 066 | '7 396 183 | 30 078 | 33 795 | '358 894 | '179 242 | '38 225 | '3 495 |
| 42192 | Toy & hobby goods & supplies whlsl | 413 | D | D | D | D | D | D | g |
| 421920 | Toy & hobby goods & supplies whlsl | 413 | D | D | D | D | D | D | g |
| 42193 | Recyclable material whlsl | 255 | 1 390 512 | 3 287 | 2 315 | 65 437 | 32 101 | 7 727 | 895 |
| 421930 | Recyclable material whlsl | 255 | 1 390 512 | 3 287 | 2 315 | 65 437 | 32 101 | 7 727 | 895 |
| 42194 | Jewelry/watch/silverware/precious stone, & precious metal whlsl | 451 | 904 350 | 10 225 | 10 366 | 79 046 | 37 942 | 8 646 | 998 |
| 421940 | Jewelry/watch/silverware/precious stone, & precious metal whlsl | 451 | 904 350 | 10 225 | 10 366 | 79 046 | 37 942 | 8 646 | 998 |
| 42199 | Other miscellaneous durable goods whlsl | 1 379 | 3 700 167 | 4 924 | 4 196 | 243 319 | 118 715 | 26 462 | 3 545 |
| 421990 | Other miscellaneous durable goods whlsl | 1 379 | 3 700 167 | 4 924 | 4 196 | 243 319 | 118 715 | 26 462 | 3 545 |
| 422 | Wholesale trade, nondurable goods | 15 813 | '210 280 732 | 146 688 | 171 062 | '7 159 777 | 3 860 234 | 881 785 | 121 102 |
| 4221 | Paper & paper product whlsl | 1 566 | 7 602 771 | 17 175 | 18 681 | 452 024 | 242 505 | 56 581 | 5 335 |
| 42211 | Printing & writing paper whlsl | 177 | 1 378 150 | 12 457 | 13 426 | 69 098 | 33 353 | 7 722 | 616 |
| 422110 | Printing & writing paper whlsl | 177 | 1 378 150 | 12 457 | 13 426 | 69 098 | 33 353 | 7 722 | 616 |
| 42212 | Stationery & office supplies whlsl | 735 | 2 201 547 | 1 950 | 2 073 | 168 995 | 87 722 | 20 721 | 2 443 |
| 422120 | Stationery & office supplies whlsl | 735 | 2 201 547 | 1 950 | 2 073 | 168 995 | 87 722 | 20 721 | 2 443 |
| 42213 | Industrial & personal service paper whlsl | 654 | 4 023 074 | 2 768 | 3 182 | 213 931 | 121 430 | 28 138 | 2 276 |
| 422130 | Industrial & personal service paper whlsl | 654 | 4 023 074 | 2 768 | 3 182 | 213 931 | 121 430 | 28 138 | 2 276 |
| 4222 | Drugs, & druggists' sundries whlsl | 445 | 5 451 128 | 5 047 | 5 164 | 234 947 | 113 644 | 23 300 | 2 526 |
| 42221 | Drugs, & druggists' sundries whlsl | 445 | 5 451 128 | 5 047 | 5 164 | 234 947 | 113 644 | 23 300 | 2 526 |
| 422210 | Drugs, & druggists' sundries whlsl | 445 | 5 451 128 | 5 047 | 5 164 | 234 947 | 113 644 | 23 300 | 2 526 |
| 4223 | Apparel, piece goods, & notions whlsl | 3 034 | 16 937 975 | 30 510 | 29 976 | 977 249 | 499 819 | 109 567 | 9 332 |
| 42231 | Piece goods, notions, & other dry goods whlsl | 793 | 5 032 811 | 9 009 | 5 708 | 249 219 | 133 335 | 29 237 | 2 562 |
| 422310 | Piece goods, notions, & other dry goods whlsl | 793 | 5 032 811 | 9 009 | 5 708 | 249 219 | 133 335 | 29 237 | 2 562 |
| 42232 | Men's & boys' clothing & furnishings whlsl | 660 | 2 927 495 | 3 932 | 4 655 | 167 770 | 76 803 | 17 588 | 1 606 |
| 422320 | Men's & boys' clothing & furnishings whlsl | 660 | 2 927 495 | 3 932 | 4 655 | 167 770 | 76 803 | 17 588 | 1 606 |
| 42233 | Women's, children's, & infants' clothing & accessories whlsl | 1 203 | 4 735 312 | 6 423 | 7 722 | 289 901 | 147 928 | 31 213 | 3 132 |
| 422330 | Women's, children's, & infants' clothing & accessories whlsl | 1 203 | 4 735 312 | 6 423 | 7 722 | 289 901 | 147 928 | 31 213 | 3 132 |
| 42234 | Footwear whlsl | 378 | 4 242 357 | 11 146 | 11 891 | 270 359 | 141 753 | 31 529 | 2 032 |
| 422340 | Footwear whlsl | 378 | 4 242 357 | 11 146 | 11 891 | 270 359 | 141 753 | 31 529 | 2 032 |

Table 5. Detailed Type of Operation for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|---|--|-------------------------|-----------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| Agents, brokers, and commission merchants—Con. | | | | | | | | | |
| 422 | Wholesale trade, nondurable goods—Con. | | | | | | | | |
| 4224 | Grocery & related products whsle | 4 652 | 113 150 470 | 42 628 | 47 860 | 3 587 796 | 2 043 803 | 476 829 | 62 493 |
| 42241 | General-line grocery whsle | 748 | 52 747 762 | 19 548 | 20 161 | 1 458 131 | 858 200 | 200 812 | 28 597 |
| 422410 | General-line grocery whsle | 748 | 52 747 762 | 19 548 | 20 161 | 1 458 131 | 858 200 | 200 812 | 28 597 |
| 42242 | Packaged frozen food whsle | 679 | 16 882 856 | 2 632 | 2 959 | 476 464 | 275 080 | 64 048 | 7 368 |
| 422420 | Packaged frozen food whsle | 679 | 16 882 856 | 2 632 | 2 959 | 476 464 | 275 080 | 64 048 | 7 368 |
| 42243 | Dairy products, (except dried or canned) whsle | 181 | 1 474 278 | 700 | 799 | 61 064 | 30 193 | 7 844 | 737 |
| 422430 | Dairy products, (except dried or canned) whsle | 181 | 1 474 278 | 700 | 799 | 61 064 | 30 193 | 7 844 | 737 |
| 42244 | Poultry & poultry product whsle | 113 | D | D | D | D | D | D | e |
| 422440 | Poultry & poultry product whsle | 113 | D | D | D | D | D | D | e |
| 42245 | Confectionery whsle | 357 | 3 037 847 | 731 | 931 | 122 608 | 69 013 | 16 381 | 2 286 |
| 422450 | Confectionery whsle | 357 | 3 037 847 | 731 | 931 | 122 608 | 69 013 | 16 381 | 2 286 |
| 42246 | Fish & seafood whsle | 108 | 832 985 | 472 | 1 129 | 30 039 | 16 294 | 3 402 | 444 |
| 422460 | Fish & seafood whsle | 108 | 832 985 | 472 | 1 129 | 30 039 | 16 294 | 3 402 | 444 |
| 42247 | Meat & meat product whsle | 298 | 4 154 013 | 2 917 | 3 444 | 116 647 | 64 989 | 15 916 | 1 641 |
| 422470 | Meat & meat product whsle | 298 | 4 154 013 | 2 917 | 3 444 | 116 647 | 64 989 | 15 916 | 1 641 |
| 42248 | Fresh fruit & vegetable whsle | 647 | 5 923 035 | 6 688 | 7 855 | 370 545 | 180 830 | 41 516 | 4 960 |
| 422480 | Fresh fruit & vegetable whsle | 647 | 5 923 035 | 6 688 | 7 855 | 370 545 | 180 830 | 41 516 | 4 960 |
| 42249 | Other grocery & related products whsle | 1 521 | D | D | D | D | D | D | j |
| 422490 | Other grocery & related products whsle | 1 521 | D | D | D | D | D | D | j |
| 4225 | Farm-product raw material whsle | 1 494 | 33 902 691 | 13 057 | 25 131 | 489 969 | 209 654 | 49 221 | 23 425 |
| 42251 | Grain & field bean whsle | 135 | 15 045 234 | 1 739 | 2 541 | 44 921 | 22 566 | 4 323 | 478 |
| 422510 | Grain & field bean whsle | 135 | 15 045 234 | 1 739 | 2 541 | 44 921 | 22 566 | 4 323 | 478 |
| 42252 | Livestock whsle | 957 | 15 468 016 | 9 663 | 13 135 | 340 694 | 144 727 | 34 129 | 19 860 |
| 422520 | Livestock whsle | 957 | 15 468 016 | 9 663 | 13 135 | 340 694 | 144 727 | 34 129 | 19 860 |
| 42259 | Other farm product raw material whsle | 402 | 3 389 441 | 1 655 | 9 455 | 104 354 | 42 361 | 10 769 | 3 087 |
| 422590 | Other farm product raw material whsle | 402 | 3 389 441 | 1 655 | 9 455 | 104 354 | 42 361 | 10 769 | 3 087 |
| 4226 | Chemical & allied products whsle | 1 390 | 6 509 052 | 22 043 | 26 585 | 354 566 | 194 592 | 41 323 | 3 687 |
| 42261 | Plastics materials & basic forms & shapes whsle | 654 | 3 770 919 | 3 978 | 6 095 | 180 912 | 99 796 | 21 450 | 1 741 |
| 422610 | Plastics materials & basic forms & shapes whsle | 654 | 3 770 919 | 3 978 | 6 095 | 180 912 | 99 796 | 21 450 | 1 741 |
| 42269 | Other chemical & allied products whsle | 736 | 2 738 133 | 18 065 | 20 490 | 173 654 | 94 796 | 19 873 | 1 946 |
| 422690 | Other chemical & allied products whsle | 736 | 2 738 133 | 18 065 | 20 490 | 173 654 | 94 796 | 19 873 | 1 946 |
| 4227 | Petroleum & petroleum products whsle | 256 | 11 953 186 | 1 191 | 1 178 | 184 534 | 97 236 | 20 671 | 2 655 |
| 42271 | Petroleum bulk stations & terminals | 69 | 331 386 | 527 | 548 | 33 642 | 12 025 | 3 033 | 266 |
| 422710 | Petroleum bulk stations & terminals | 69 | 331 386 | 527 | 548 | 33 642 | 12 025 | 3 033 | 266 |
| 42272 | Petroleum & petroleum prod whsle (exc bulk stations & terminals) | 187 | 11 621 800 | 664 | 630 | 150 892 | 85 211 | 17 638 | 2 389 |
| 422720 | Petroleum & petroleum prod whsle (exc bulk stations & terminals) | 187 | 11 621 800 | 664 | 630 | 150 892 | 85 211 | 17 638 | 2 389 |
| 4228 | Beer, wine, & distilled alcoholic beverage whsle | 213 | D | D | D | D | D | D | g |
| 42281 | Beer & ale whsle | 40 | D | D | D | D | D | D | c |
| 422810 | Beer & ale whsle | 40 | D | D | D | D | D | D | c |
| 42282 | Wine & distilled alcoholic beverage whsle | 173 | 1 955 271 | 1 446 | 2 473 | 100 194 | 58 828 | 13 631 | 1 229 |
| 422820 | Wine & distilled alcoholic beverage whsle | 173 | 1 955 271 | 1 446 | 2 473 | 100 194 | 58 828 | 13 631 | 1 229 |
| 42291 | Miscellaneous nondurable goods whsle | 2 763 | D | D | D | D | D | D | j |
| 422910 | Farm supplies whsle | 223 | 2 238 242 | 1 523 | 1 091 | 53 381 | 27 321 | 5 985 | 554 |
| 422910 | Farm supplies whsle | 223 | 2 238 242 | 1 523 | 1 091 | 53 381 | 27 321 | 5 985 | 554 |
| 42292 | Book, periodical, & newspaper whsle | 334 | 2 583 212 | 1 806 | 1 834 | 195 343 | 103 022 | 25 474 | 3 173 |
| 422920 | Book, periodical, & newspaper whsle | 334 | 2 583 212 | 1 806 | 1 834 | 195 343 | 103 022 | 25 474 | 3 173 |
| 42293 | Flower, nursery stock, & florists' supplies whsle | 234 | 678 119 | 1 153 | 1 125 | 60 480 | 32 231 | 8 070 | 885 |
| 422930 | Flower, nursery stock, & florists' supplies whsle | 234 | 678 119 | 1 153 | 1 125 | 60 480 | 32 231 | 8 070 | 885 |
| 42294 | Tobacco & tobacco product whsle | 33 | 62 175 | 616 | 628 | 5 653 | 2 945 | 680 | 95 |
| 422940 | Tobacco & tobacco product whsle | 33 | 62 175 | 616 | 628 | 5 653 | 2 945 | 680 | 95 |
| 42295 | Paint, varnish, & supplies whsle | 206 | 1 152 666 | 2 040 | 2 071 | 67 402 | 38 003 | 8 399 | 818 |
| 422950 | Paint, varnish, & supplies whsle | 206 | 1 152 666 | 2 040 | 2 071 | 67 402 | 38 003 | 8 399 | 818 |
| 42299 | Other miscellaneous nondurable goods whsle | 1 733 | D | D | D | D | D | D | h |
| 422990 | Other miscellaneous nondurable goods whsle | 1 733 | D | D | D | D | D | D | h |

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| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|--------------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| | Auction companies | 1 304 | 70 173 898 | 20 413 | 40 327 | 1 518 492 | 713 398 | 167 003 | 59 466 |
| 421 | Wholesale trade, durable goods | 377 | 56 488 156 | 12 959 | 22 914 | 1 180 926 | 576 401 | 134 228 | 40 555 |
| 4211 | Motor vehicle & motor vehicle parts & supplies whse .. | 339 | 56 039 593 | 10 025 | 20 488 | 1 131 214 | 550 553 | 128 661 | 39 755 |
| 42111 | Automobile & other motor vehicle whse .. | 339 | 56 039 593 | 10 025 | 20 488 | 1 131 214 | 550 553 | 128 661 | 39 755 |
| 421110 | Automobile & other motor vehicle whse .. | 339 | 56 039 593 | 10 025 | 20 488 | 1 131 214 | 550 553 | 128 661 | 39 755 |
| 4212 | Furniture & home furnishings whse .. | 22 | 181 776 | 1 737 | 858 | 30 781 | 16 392 | 3 632 | 576 |
| 42121 | Furniture whse .. | 15 | 161 234 | 1 173 | 432 | 26 408 | 14 426 | 3 195 | 464 |
| 421210 | Furniture whse .. | 15 | 161 234 | 1 173 | 432 | 26 408 | 14 426 | 3 195 | 464 |
| 42122 | Home furnishings whse .. | 7 | 20 542 | 564 | 426 | 4 373 | 1 966 | 437 | 112 |
| 421220 | Home furnishings whse .. | 7 | 20 542 | 564 | 426 | 4 373 | 1 966 | 437 | 112 |
| 4218 | Machinery, equipment, & supplies whse .. | 14 | D | D | D | D | D | D | c |
| 42181 | Construction & mining (except petroleum) machinery & equip whse .. | 5 | 212 134 | 477 | 737 | 13 414 | 6 670 | 1 303 | 144 |
| 421810 | Construction & mining (except petroleum) machinery & equip whse .. | 5 | 212 134 | 477 | 737 | 13 414 | 6 670 | 1 303 | 144 |
| 42182 | Farm & garden machinery & equipment whse .. | 6 | 28 711 | 720 | 831 | 1 875 | 576 | 125 | 36 |
| 421820 | Farm & garden machinery & equipment whse .. | 6 | 28 711 | 720 | 831 | 1 875 | 576 | 125 | 36 |
| 42183 | Industrial machinery & equipment whse .. | 3 | D | D | D | D | D | D | b |
| 421830 | Industrial machinery & equipment whse .. | 3 | D | D | D | D | D | D | b |
| 4219 | Miscellaneous durable goods whse .. | 2 | D | D | D | D | D | D | a |
| 42199 | Other miscellaneous durable goods whse .. | 2 | D | D | D | D | D | D | a |
| 421990 | Other miscellaneous durable goods whse .. | 2 | D | D | D | D | D | D | a |
| 422 | Wholesale trade, nondurable goods | 927 | 13 685 742 | 7 454 | 17 413 | 337 566 | 136 997 | 32 775 | 18 911 |
| 4225 | Farm-product raw material whsle .. | 916 | 13 653 986 | 7 454 | 17 413 | 335 253 | 136 083 | 32 531 | 18 796 |
| 42252 | Livestock whsle .. | 771 | 12 498 791 | 7 430 | 9 950 | 286 465 | 120 142 | 28 501 | 17 661 |
| 422520 | Livestock whsle .. | 771 | 12 498 791 | 7 430 | 9 950 | 286 465 | 120 142 | 28 501 | 17 661 |
| 42259 | Other farm product raw material whsle .. | 145 | 1 155 195 | 24 | 7 463 | 48 788 | 15 941 | 4 030 | 1 135 |
| 422590 | Other farm product raw material whsle .. | 145 | 1 155 195 | 24 | 7 463 | 48 788 | 15 941 | 4 030 | 1 135 |
| 4229 | Miscellaneous nondurable goods whsle .. | 11 | 31 756 | — | — | 2 313 | 914 | 244 | 115 |
| 42292 | Book, periodical, & newspaper whsle .. | 1 | D | D | D | D | D | D | a |
| 422920 | Book, periodical, & newspaper whsle .. | 1 | D | D | D | D | D | D | a |
| 42293 | Flower, nursery stock, & florists' supplies whsle .. | 1 | D | D | D | D | D | D | b |
| 422930 | Flower, nursery stock, & florists' supplies whsle .. | 1 | D | D | D | D | D | D | b |
| 42294 | Tobacco & tobacco product whsle .. | 5 | 23 043 | — | — | 1 014 | 318 | 112 | 41 |
| 422940 | Tobacco & tobacco product whsle .. | 5 | 23 043 | — | — | 1 014 | 318 | 112 | 41 |
| 42299 | Other miscellaneous nondurable goods whsle .. | 4 | D | D | D | D | D | D | b |
| 422990 | Other miscellaneous nondurable goods whsle .. | 4 | D | D | D | D | D | D | b |
| | Brokers | 8 607 | 115 264 528 | 74 055 | 74 611 | 3 786 303 | 2 152 719 | 483 611 | 58 263 |
| 421 | Wholesale trade, durable goods | 3 546 | 15 703 817 | 34 639 | 33 785 | 847 730 | 466 836 | 94 930 | 9 267 |
| 4211 | Motor vehicle & motor vehicle parts & supplies whsle .. | 240 | 1 009 236 | 1 727 | 2 683 | 54 538 | 26 700 | 5 945 | 550 |
| 42111 | Automobile & other motor vehicle whsle .. | 121 | 409 546 | 949 | 1 774 | 20 137 | 8 017 | 1 371 | 204 |
| 421110 | Automobile & other motor vehicle whsle .. | 121 | 409 546 | 949 | 1 774 | 20 137 | 8 017 | 1 371 | 204 |
| 42112 | Motor vehicle supplies & new parts whsle .. | 111 | 589 376 | 778 | 909 | 33 744 | 18 404 | 4 515 | 340 |
| 421120 | Motor vehicle supplies & new parts whsle .. | 111 | 589 376 | 778 | 909 | 33 744 | 18 404 | 4 515 | 340 |
| 42113 | Tire & tube whsle .. | 8 | 10 314 | — | — | 657 | 279 | 59 | 6 |
| 421130 | Tire & tube whsle .. | 8 | 10 314 | — | — | 657 | 279 | 59 | 6 |
| 4212 | Furniture & home furnishings whsle .. | 276 | 1 065 148 | 5 | 12 | 53 397 | 26 329 | 5 719 | 649 |
| 42121 | Furniture whsle .. | 130 | 404 488 | — | — | 20 320 | 10 284 | 2 274 | 245 |
| 421210 | Furniture whsle .. | 130 | 404 488 | — | — | 20 320 | 10 284 | 2 274 | 245 |
| 42122 | Home furnishings whsle .. | 146 | 660 660 | 5 | 12 | 33 077 | 16 045 | 3 445 | 404 |
| 421220 | Home furnishings whsle .. | 146 | 660 660 | 5 | 12 | 33 077 | 16 045 | 3 445 | 404 |
| 4213 | Lumber & other construction materials whsle .. | 228 | 751 210 | 925 | 1 114 | 36 222 | 19 095 | 3 182 | 417 |
| 42131 | Lumber, plywood, millwork, & wood panel whsle .. | 142 | 561 027 | 696 | 988 | 24 090 | 12 931 | 2 067 | 274 |
| 421310 | Lumber, plywood, millwork, & wood panel whsle .. | 142 | 561 027 | 696 | 988 | 24 090 | 12 931 | 2 067 | 274 |
| 42132 | Brick, stone, & related construction materials whsle .. | 45 | 112 075 | 194 | 61 | 7 506 | 3 588 | 644 | 96 |
| 421320 | Brick, stone, & related construction materials whsle .. | 45 | 112 075 | 194 | 61 | 7 506 | 3 588 | 644 | 96 |
| 42133 | Roofing, siding, & insulation material whsle .. | 13 | 34 744 | 5 | 5 | 1 338 | 777 | 139 | 17 |
| 421330 | Roofing, siding, & insulation material whsle .. | 13 | 34 744 | 5 | 5 | 1 338 | 777 | 139 | 17 |
| 42139 | Other construction materials whsle .. | 28 | 43 364 | 30 | 60 | 3 288 | 1 799 | 332 | 30 |
| 421390 | Other construction materials whsle .. | 28 | 43 364 | 30 | 60 | 3 288 | 1 799 | 332 | 30 |

Table 5. Detailed Type of Operation for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|-------------------------|-----------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| | Brokers—Con. | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | | |
| 4214 | Professional & commercial equipment & supplies whlsl | 526 | 2 653 927 | 1 122 | 1 215 | 138 018 | 81 463 | 17 118 | 1 476 |
| 421411 | Photographic equipment & supplies whlsl | 18 | 22 020 | 7 | 1 | 1 868 | 889 | 173 | 27 |
| 421410 | Photographic equipment & supplies whlsl | 18 | 22 020 | 7 | 1 | 1 868 | 889 | 173 | 27 |
| 42142 | Office equipment whlsl | 50 | 500 124 | 410 | 417 | 14 131 | 8 612 | 1 759 | 187 |
| 421420 | Office equipment whlsl | 50 | 500 124 | 410 | 417 | 14 131 | 8 612 | 1 759 | 187 |
| 42143 | Computer & computer peripheral equipment & software whlsl | 185 | 1 444 040 | 612 | 668 | 67 589 | 42 366 | 10 002 | 739 |
| 421430 | Computer & computer peripheral equipment & software whlsl | 185 | 1 444 040 | 612 | 668 | 67 589 | 42 366 | 10 002 | 739 |
| 42144 | Other commercial equipment whlsl | 85 | 293 087 | 3 | 31 | 19 769 | 11 148 | 2 283 | 240 |
| 421440 | Other commercial equipment whlsl | 85 | 293 087 | 3 | 31 | 19 769 | 11 148 | 2 283 | 240 |
| 42145 | Medical, dental, & hospital equipment & supplies whlsl | 135 | 304 471 | 9 | 8 | 24 296 | 13 288 | 1 806 | 166 |
| 421450 | Medical, dental, & hospital equipment & supplies whlsl | 135 | 304 471 | 9 | 8 | 24 296 | 13 288 | 1 806 | 166 |
| 42146 | Ophthalmic goods whlsl | 25 | 49 998 | — | — | 4 314 | 2 283 | 514 | 52 |
| 421460 | Ophthalmic goods whlsl | 25 | 49 998 | — | — | 4 314 | 2 283 | 514 | 52 |
| 42149 | Other professional equipment & supplies whlsl | 28 | 40 187 | 81 | 90 | 6 051 | 2 877 | 581 | 65 |
| 421490 | Other professional equipment & supplies whlsl | 28 | 40 187 | 81 | 90 | 6 051 | 2 877 | 581 | 65 |
| 4215 | Metal & mineral (except petroleum) whlsl | 204 | 1 438 391 | 1 912 | 1 645 | 51 988 | 30 190 | 5 529 | 526 |
| 42151 | Metal service centers & offices | 126 | 514 983 | 908 | 679 | 25 141 | 13 962 | 2 473 | 270 |
| 421510 | Metal service centers & offices | 126 | 514 983 | 908 | 679 | 25 141 | 13 962 | 2 473 | 270 |
| 42152 | Coal & other mineral & ore whlsl | 78 | 923 408 | 1 004 | 966 | 26 847 | 16 228 | 3 056 | 256 |
| 421520 | Coal & other mineral & ore whlsl | 78 | 923 408 | 1 004 | 966 | 26 847 | 16 228 | 3 056 | 256 |
| 4216 | Electrical goods whlsl | 429 | 3 370 307 | 2 308 | 2 942 | 195 090 | 114 777 | 24 463 | 1 971 |
| 42161 | Electrical apparatus & equip, wiring supp, & const material whlsl | 144 | 564 220 | 217 | 302 | 29 052 | 15 416 | 2 830 | 305 |
| 421610 | Electrical apparatus & equip, wiring supp, & const material whlsl | 144 | 564 220 | 217 | 302 | 29 052 | 15 416 | 2 830 | 305 |
| 42162 | Electrical appliance, television & radio set whlsl | 45 | 230 691 | 100 | 135 | 10 779 | 5 327 | 961 | 123 |
| 421620 | Electrical appliance, television & radio set whlsl | 45 | 230 691 | 100 | 135 | 10 779 | 5 327 | 961 | 123 |
| 42169 | Other electronic parts & equipment whlsl | 240 | 2 575 396 | 1 991 | 2 505 | 155 259 | 94 034 | 20 672 | 1 543 |
| 421690 | Other electronic parts & equipment whlsl | 240 | 2 575 396 | 1 991 | 2 505 | 155 259 | 94 034 | 20 672 | 1 543 |
| 4217 | Hardware, & plumbing & heating equipment & supplies whlsl | 172 | 475 575 | 153 | 174 | 29 785 | 17 012 | 3 462 | 353 |
| 42171 | Hardware whlsl | 70 | 288 838 | 71 | 80 | 13 405 | 7 273 | 1 502 | 137 |
| 421710 | Hardware whlsl | 70 | 288 838 | 71 | 80 | 13 405 | 7 273 | 1 502 | 137 |
| 42172 | Plumbing & heating equipment & supplies (hydraulics) whlsl | 44 | 110 780 | 64 | 56 | 8 656 | 5 313 | 1 138 | 113 |
| 421720 | Plumbing & heating equipment & supplies (hydraulics) whlsl | 44 | 110 780 | 64 | 56 | 8 656 | 5 313 | 1 138 | 113 |
| 42173 | Warm air heating & air-conditioning equipment & supplies whlsl | 44 | 41 133 | 18 | 38 | 4 922 | 2 925 | 546 | 65 |
| 421730 | Warm air heating & air-conditioning equipment & supplies whlsl | 44 | 41 133 | 18 | 38 | 4 922 | 2 925 | 546 | 65 |
| 42174 | Refrigeration equipment & supplies whlsl | 14 | 34 824 | — | — | 2 802 | 1 501 | 276 | 38 |
| 421740 | Refrigeration equipment & supplies whlsl | 14 | 34 824 | — | — | 2 802 | 1 501 | 276 | 38 |
| 4218 | Machinery, equipment, & supplies whlsl | 890 | 2 764 432 | 12 196 | 11 008 | 177 690 | 95 708 | 18 000 | 1 874 |
| 42181 | Construction & mining (except petroleum) machinery & equip whlsl | 66 | 70 270 | 1 878 | 1 762 | 8 426 | 3 358 | 563 | 110 |
| 421810 | Construction & mining (except petroleum) machinery & equip whlsl | 66 | 70 270 | 1 878 | 1 762 | 8 426 | 3 358 | 563 | 110 |
| 42182 | Farm & garden machinery & equipment whlsl | 25 | 40 683 | 65 | 60 | 3 071 | 1 435 | 261 | 50 |
| 421820 | Farm & garden machinery & equipment whlsl | 25 | 40 683 | 65 | 60 | 3 071 | 1 435 | 261 | 50 |
| 42183 | Industrial machinery & equipment whlsl | 452 | 785 367 | 2 929 | 2 821 | 75 936 | 40 884 | 8 175 | 902 |
| 421830 | Industrial machinery & equipment whlsl | 452 | 785 367 | 2 929 | 2 821 | 75 936 | 40 884 | 8 175 | 902 |
| 42184 | Industrial supplies whlsl | 164 | 471 261 | 244 | 307 | 36 855 | 21 565 | 4 045 | 391 |
| 421840 | Industrial supplies whlsl | 164 | 471 261 | 244 | 307 | 36 855 | 21 565 | 4 045 | 391 |
| 42185 | Service establishment equipment & supplies whlsl | 37 | 44 964 | 55 | 372 | 5 406 | 2 659 | 525 | 74 |
| 421850 | Service establishment equipment & supplies whlsl | 37 | 44 964 | 55 | 372 | 5 406 | 2 659 | 525 | 74 |
| 42186 | Transportation equipment & supplies (exc motor vehicle) whlsl | 146 | 1 351 887 | 7 025 | 5 686 | 47 996 | 25 807 | 4 431 | 347 |
| 421860 | Transportation equipment & supplies (exc motor vehicle) whlsl | 146 | 1 351 887 | 7 025 | 5 686 | 47 996 | 25 807 | 4 431 | 347 |
| 4219 | Miscellaneous durable goods whlsl | 581 | 2 175 591 | 14 291 | 12 992 | 111 002 | 55 562 | 11 512 | 1 451 |
| 42191 | Sporting & recreational goods & supplies whlsl | 129 | 414 746 | 4 188 | 4 214 | 20 625 | 10 623 | 2 033 | 265 |
| 421910 | Sporting & recreational goods & supplies whlsl | 129 | 414 746 | 4 188 | 4 214 | 20 625 | 10 623 | 2 033 | 265 |
| 42192 | Toy & hobby goods & supplies whlsl | 61 | 242 317 | 262 | 425 | 13 110 | 7 270 | 946 | 120 |
| 421920 | Toy & hobby goods & supplies whlsl | 61 | 242 317 | 262 | 425 | 13 110 | 7 270 | 946 | 120 |
| 42193 | Recyclable material whlsl | 117 | 733 989 | 2 101 | 865 | 27 695 | 13 133 | 3 140 | 251 |
| 421930 | Recyclable material whlsl | 117 | 733 989 | 2 101 | 865 | 27 695 | 13 133 | 3 140 | 251 |
| 42194 | Jewelry/watch/silverware/precious stone, & precious metal whlsl | 95 | 183 796 | 7 667 | 7 412 | 12 872 | 6 173 | 1 363 | 115 |
| 421940 | Jewelry/watch/silverware/precious stone, & precious metal whlsl | 95 | 183 796 | 7 667 | 7 412 | 12 872 | 6 173 | 1 363 | 115 |
| 42199 | Other miscellaneous durable goods whlsl | 179 | 600 743 | 73 | 76 | 36 700 | 18 363 | 4 030 | 700 |
| 421990 | Other miscellaneous durable goods whlsl | 179 | 600 743 | 73 | 76 | 36 700 | 18 363 | 4 030 | 700 |

Table 5. Detailed Type of Operation for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|---------------------|--|-------------------------|-------------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| Brokers—Con. | | | | | | | | | |
| 422 | Wholesale trade, nondurable goods | 5 061 | 99 560 711 | 39 416 | 40 826 | 2 938 573 | 1 685 883 | 388 681 | 48 996 |
| 4221 | Paper & paper product whsle | 359 | 1 455 558 | 953 | 745 | 89 535 | 50 338 | 10 972 | 901 |
| 42211 | Printing & writing paper whsle | 43 | 263 393 | 40 | 38 | 13 946 | 6 407 | 1 387 | 108 |
| 422110 | Printing & writing paper whsle | 43 | 263 393 | 40 | 38 | 13 946 | 6 407 | 1 387 | 108 |
| 42212 | Stationery & office supplies whsle | 147 | 183 327 | 631 | 527 | 25 766 | 13 211 | 2 889 | 308 |
| 422120 | Stationery & office supplies whsle | 147 | 183 327 | 631 | 527 | 25 766 | 13 211 | 2 889 | 308 |
| 42213 | Industrial & personal service paper whsle | 169 | 1 008 838 | 282 | 180 | 49 823 | 30 720 | 6 696 | 485 |
| 422130 | Industrial & personal service paper whsle | 169 | 1 008 838 | 282 | 180 | 49 823 | 30 720 | 6 696 | 485 |
| 4222 | Drugs, & druggists' sundries whsle | 133 | 960 241 | 145 | 95 | 40 117 | 22 776 | 5 374 | 727 |
| 42221 | Drugs, & druggists' sundries whsle | 133 | 960 241 | 145 | 95 | 40 117 | 22 776 | 5 374 | 727 |
| 422210 | Drugs, & druggists' sundries whsle | 133 | 960 241 | 145 | 95 | 40 117 | 22 776 | 5 374 | 727 |
| 4223 | Apparel, piece goods, & notions whsle | 425 | 1 596 343 | 1 635 | 1 167 | 87 811 | 41 079 | 7 791 | 750 |
| 42231 | Piece goods, notions, & other dry goods whsle | 138 | 737 223 | 757 | 53 | 29 304 | 14 686 | 2 318 | 221 |
| 422310 | Piece goods, notions, & other dry goods whsle | 138 | 737 223 | 757 | 53 | 29 304 | 14 686 | 2 318 | 221 |
| 42232 | Men's & boys' clothing & furnishings whsle | 55 | 176 066 | 400 | 360 | 9 829 | 4 267 | 828 | 102 |
| 422320 | Men's & boys' clothing & furnishings whsle | 55 | 176 066 | 400 | 360 | 9 829 | 4 267 | 828 | 102 |
| 42233 | Women's, children's, & infants' clothing & accessories whsle | 182 | 444 888 | 128 | 201 | 30 700 | 14 238 | 2 890 | 278 |
| 422330 | Women's, children's, & infants' clothing & accessories whsle | 182 | 444 888 | 128 | 201 | 30 700 | 14 238 | 2 890 | 278 |
| 42234 | Footwear whsle | 50 | 238 166 | 350 | 553 | 17 978 | 7 888 | 1 755 | 149 |
| 422340 | Footwear whsle | 50 | 238 166 | 350 | 553 | 17 978 | 7 888 | 1 755 | 149 |
| 4224 | Grocery & related products whsle | 3 009 | 78 822 014 | 32 252 | 33 155 | 2 408 804 | 1 402 187 | 328 549 | 42 302 |
| 42241 | General-line grocery whsle | 510 | 34 704 279 | 18 552 | 19 122 | 963 920 | 589 057 | 139 080 | 19 671 |
| 422410 | General-line grocery whsle | 510 | 34 704 279 | 18 552 | 19 122 | 963 920 | 589 057 | 139 080 | 19 671 |
| 42242 | Packaged frozen food whsle | 462 | 12 949 599 | 2 055 | 2 075 | 365 761 | 212 104 | 48 426 | 5 486 |
| 422420 | Packaged frozen food whsle | 462 | 12 949 599 | 2 055 | 2 075 | 365 761 | 212 104 | 48 426 | 5 486 |
| 42243 | Dairy products, (except dried or canned) whsle | 131 | 1 144 252 | 538 | 594 | 44 783 | 21 163 | 6 208 | 578 |
| 422430 | Dairy products, (except dried or canned) whsle | 131 | 1 144 252 | 538 | 594 | 44 783 | 21 163 | 6 208 | 578 |
| 42244 | Poultry & poultry product whsle | 75 | 1 013 228 | — | — | 21 482 | 10 972 | 2 586 | 290 |
| 422440 | Poultry & poultry product whsle | 75 | 1 013 228 | — | — | 21 482 | 10 972 | 2 586 | 290 |
| 42245 | Confectionery whsle | 231 | 1 848 555 | 606 | 734 | 71 310 | 39 521 | 9 804 | 1 418 |
| 422450 | Confectionery whsle | 231 | 1 848 555 | 606 | 734 | 71 310 | 39 521 | 9 804 | 1 418 |
| 42246 | Fish & seafood whsle | 75 | 352 358 | 62 | 172 | 17 871 | 9 635 | 2 123 | 303 |
| 422460 | Fish & seafood whsle | 75 | 352 358 | 62 | 172 | 17 871 | 9 635 | 2 123 | 303 |
| 42247 | Meat & meat product whsle | 223 | 3 177 927 | 2 780 | 3 295 | 85 422 | 47 702 | 11 889 | 1 251 |
| 422470 | Meat & meat product whsle | 223 | 3 177 927 | 2 780 | 3 295 | 85 422 | 47 702 | 11 889 | 1 251 |
| 42248 | Fresh fruit & vegetable whsle | 445 | 2 944 645 | 1 560 | 1 625 | 170 342 | 83 203 | 19 004 | 2 031 |
| 422480 | Fresh fruit & vegetable whsle | 445 | 2 944 645 | 1 560 | 1 625 | 170 342 | 83 203 | 19 004 | 2 031 |
| 42249 | Other grocery & related products whsle | 857 | 20 687 171 | 6 099 | 5 538 | 667 913 | 388 830 | 89 429 | 11 274 |
| 422490 | Other grocery & related products whsle | 857 | 20 687 171 | 6 099 | 5 538 | 667 913 | 388 830 | 89 429 | 11 274 |
| 4225 | Farm-product raw material whsle | 252 | 6 968 836 | 936 | 1 910 | 62 327 | 32 175 | 6 347 | 1 441 |
| 42251 | Grain & field bean whsle | 69 | 4 292 676 | 11 | 65 | 21 601 | 12 632 | 1 979 | 233 |
| 422510 | Grain & field bean whsle | 69 | 4 292 676 | 11 | 65 | 21 601 | 12 632 | 1 979 | 233 |
| 42252 | Livestock whsle | 76 | 1 422 683 | 607 | 1 053 | 22 418 | 10 790 | 2 518 | 841 |
| 422520 | Livestock whsle | 76 | 1 422 683 | 607 | 1 053 | 22 418 | 10 790 | 2 518 | 841 |
| 42259 | Other farm product raw material whsle | 107 | 1 253 477 | 318 | 792 | 18 308 | 8 753 | 1 850 | 367 |
| 422590 | Other farm product raw material whsle | 107 | 1 253 477 | 318 | 792 | 18 308 | 8 753 | 1 850 | 367 |
| 4226 | Chemical & allied products whsle | 201 | 898 264 | 1 003 | 964 | 43 571 | 23 277 | 4 217 | 434 |
| 42261 | Plastics materials & basic forms & shapes whsle | 97 | 357 261 | 709 | 709 | 22 509 | 11 452 | 2 322 | 194 |
| 422610 | Plastics materials & basic forms & shapes whsle | 97 | 357 261 | 709 | 709 | 22 509 | 11 452 | 2 322 | 194 |
| 42269 | Other chemical & allied products whsle | 104 | 541 003 | 294 | 255 | 21 062 | 11 825 | 1 895 | 240 |
| 422690 | Other chemical & allied products whsle | 104 | 541 003 | 294 | 255 | 21 062 | 11 825 | 1 895 | 240 |
| 4227 | Petroleum & petroleum products whsle | 67 | 5 496 754 | 272 | 280 | 43 207 | 27 099 | 4 501 | 312 |
| 42271 | Petroleum bulk stations & terminals | 6 | 32 779 | — | — | 1 335 | 654 | 117 | 13 |
| 422710 | Petroleum bulk stations & terminals | 6 | 32 779 | — | — | 1 335 | 654 | 117 | 13 |
| 42272 | Petroleum & petroleum prod whsle (exc bulk stations & terminals) | 61 | 5 463 975 | 272 | 280 | 41 872 | 26 445 | 4 384 | 299 |
| 422720 | Petroleum & petroleum prod whsle (exc bulk stations & terminals) | 61 | 5 463 975 | 272 | 280 | 41 872 | 26 445 | 4 384 | 299 |
| 4228 | Beer, wine, & distilled alcoholic beverage whsle | 117 | 926 379 | 692 | 1 109 | 43 274 | 24 277 | 5 591 | 521 |
| 42281 | Beer & ale whsle | 15 | 66 605 | — | — | 2 525 | 1 610 | 397 | 39 |
| 422810 | Beer & ale whsle | 15 | 66 605 | — | — | 2 525 | 1 610 | 397 | 39 |
| 42282 | Wine & distilled alcoholic beverage whsle | 102 | 859 774 | 692 | 1 109 | 40 749 | 22 667 | 5 194 | 482 |
| 422820 | Wine & distilled alcoholic beverage whsle | 102 | 859 774 | 692 | 1 109 | 40 749 | 22 667 | 5 194 | 482 |
| 4229 | Miscellaneous nondurable goods whsle | 498 | 2 436 322 | 1 528 | 1 401 | 119 927 | 62 675 | 15 339 | 1 608 |
| 42291 | Farm supplies whsle | 65 | 354 386 | 221 | 1 | 14 628 | 7 976 | 1 837 | 158 |
| 422910 | Farm supplies whsle | 65 | 354 386 | 221 | 1 | 14 628 | 7 976 | 1 837 | 158 |
| 42292 | Book, periodical, & newspaper whsle | 66 | 1 012 419 | 3 | 42 | 45 758 | 24 212 | 7 359 | 599 |
| 422920 | Book, periodical, & newspaper whsle | 66 | 1 012 419 | 3 | 42 | 45 758 | 24 212 | 7 359 | 599 |
| 42293 | Flower, nursery stock, & florists' supplies whsle | 58 | 131 049 | 99 | 50 | 10 049 | 5 291 | 1 150 | 177 |
| 422930 | Flower, nursery stock, & florists' supplies whsle | 58 | 131 049 | 99 | 50 | 10 049 | 5 291 | 1 150 | 177 |
| 42294 | Tobacco & tobacco product whsle | 17 | 13 414 | 80 | 88 | 2 244 | 979 | 184 | 18 |
| 422940 | Tobacco & tobacco product whsle | 17 | 13 414 | 80 | 88 | 2 244 | 979 | 184 | 18 |
| 42295 | Paint, varnish, & supplies whsle | 16 | 96 609 | 54 | 56 | 3 971 | 2 210 | 442 | 70 |
| 422950 | Paint, varnish, & supplies whsle | 16 | 96 609 | 54 | 56 | 3 971 | 2 210 | 442 | 70 |
| 42299 | Other miscellaneous nondurable goods whsle | 276 | 828 445 | 1 071 | 1 164 | 43 277 | 22 007 | 4 367 | 586 |
| 422990 | Other miscellaneous nondurable goods whsle | 276 | 828 445 | 1 071 | 1 164 | 43 277 | 22 007 | 4 367 | 586 |

Table 5. Detailed Type of Operation for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|--|-------------------------|-------------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| | Commission merchants | 6 784 | 57 742 156 | 94 091 | 103 195 | 2 823 359 | 1 477 138 | 337 743 | 39 709 |
| 421 | Wholesale trade, durable goods | 3 786 | 17 862 718 | 64 322 | 72 001 | 1 233 078 | 653 210 | 150 013 | 14 569 |
| 4211 | Motor vehicle & motor vehicle parts & supplies whse .. | 257 | 2 128 786 | 7 715 | 8 148 | 97 440 | 54 172 | 12 413 | 1 170 |
| 42111 | Automobile & other motor vehicle whse .. | 51 | D | D | D | D | D | D | c |
| 421110 | Automobile & other motor vehicle whse .. | 51 | D | D | D | D | D | D | c |
| 42112 | Motor vehicle supplies & new parts whse .. | 196 | D | D | D | D | D | D | f |
| 421120 | Motor vehicle supplies & new parts whse .. | 196 | D | D | D | D | D | D | f |
| 42113 | Tire & tube whse | 10 | D | D | D | D | D | D | b |
| 421130 | Tire & tube whse | 10 | D | D | D | D | D | D | b |
| 4212 | Furniture & home furnishings whse | 330 | 1 285 493 | 1 525 | 2 278 | 101 193 | 49 543 | 12 192 | 1 188 |
| 42121 | Furniture whse | 176 | 644 361 | 372 | 739 | 47 401 | 23 725 | 5 537 | 536 |
| 421210 | Furniture whse | 176 | 644 361 | 372 | 739 | 47 401 | 23 725 | 5 537 | 536 |
| 42122 | Home furnishings whse | 154 | 641 132 | 1 153 | 1 539 | 53 792 | 25 818 | 6 655 | 652 |
| 421220 | Home furnishings whse | 154 | 641 132 | 1 153 | 1 539 | 53 792 | 25 818 | 6 655 | 652 |
| 42123 | Lumber & other construction materials whse .. | 144 | 699 689 | 6 568 | 7 526 | 33 922 | 19 614 | 4 349 | 476 |
| 42131 | Lumber, plywood, millwork, & wood panel whse .. | 78 | 490 827 | 6 487 | 7 343 | 22 912 | 13 379 | 2 904 | 269 |
| 421310 | Lumber, plywood, millwork, & wood panel whse .. | 78 | 490 827 | 6 487 | 7 343 | 22 912 | 13 379 | 2 904 | 269 |
| 42132 | Brick, stone, & related construction materials whse .. | 21 | 63 296 | — | — | 3 129 | 1 865 | 380 | 47 |
| 421320 | Brick, stone, & related construction materials whse .. | 21 | 63 296 | — | — | 3 129 | 1 865 | 380 | 47 |
| 42133 | Roofing, siding, & insulation material whse .. | 22 | 105 190 | 17 | 24 | 4 001 | 2 205 | 479 | 50 |
| 421330 | Roofing, siding, & insulation material whse .. | 22 | 105 190 | 17 | 24 | 4 001 | 2 205 | 479 | 50 |
| 42139 | Other construction materials whse | 23 | 40 376 | 64 | 159 | 3 880 | 2 165 | 586 | 110 |
| 421390 | Other construction materials whse | 23 | 40 376 | 64 | 159 | 3 880 | 2 165 | 586 | 110 |
| 4214 | Professional & commercial equipment & supplies whse | 534 | 2 081 843 | 3 110 | 3 710 | 272 928 | 133 275 | 31 573 | 2 437 |
| 42141 | Photographic equipment & supplies whse .. | 12 | 21 591 | — | — | 1 955 | 926 | 122 | 15 |
| 421410 | Photographic equipment & supplies whse .. | 12 | 21 591 | — | — | 1 955 | 926 | 122 | 15 |
| 42142 | Office equipment whse | 53 | 212 748 | 258 | 330 | 17 460 | 10 154 | 2 094 | 287 |
| 421420 | Office equipment whse | 53 | 212 748 | 258 | 330 | 17 460 | 10 154 | 2 094 | 287 |
| 42143 | Computer & computer peripheral equipment & software whse | 95 | 287 161 | 267 | 328 | 38 007 | 21 242 | 4 543 | 366 |
| 421430 | Computer & computer peripheral equipment & software whse | 95 | 287 161 | 267 | 328 | 38 007 | 21 242 | 4 543 | 366 |
| 42144 | Other commercial equipment whse | 49 | 262 264 | 431 | 403 | 18 953 | 8 809 | 1 844 | 187 |
| 421440 | Other commercial equipment whse | 49 | 262 264 | 431 | 403 | 18 953 | 8 809 | 1 844 | 187 |
| 42145 | Medical, dental, & hospital equipment & supplies whse | 258 | 1 087 627 | 1 812 | 1 583 | 176 111 | 80 958 | 20 214 | 1 262 |
| 421450 | Medical, dental, & hospital equipment & supplies whse | 258 | 1 087 627 | 1 812 | 1 583 | 176 111 | 80 958 | 20 214 | 1 262 |
| 42146 | Ophthalmic goods whse | 25 | 57 696 | 32 | 130 | 6 288 | 3 613 | 1 002 | 155 |
| 421460 | Ophthalmic goods whse | 25 | 57 696 | 32 | 130 | 6 288 | 3 613 | 1 002 | 155 |
| 42149 | Other professional equipment & supplies whse | 42 | 152 756 | 310 | 936 | 14 154 | 7 573 | 1 754 | 165 |
| 421490 | Other professional equipment & supplies whse | 42 | 152 756 | 310 | 936 | 14 154 | 7 573 | 1 754 | 165 |
| 4215 | Metal & mineral (except petroleum) whse | 155 | 1 273 444 | 1 292 | 1 558 | 46 119 | 26 579 | 5 758 | 429 |
| 42151 | Metal service centers & offices | 118 | 974 600 | 904 | 875 | 33 376 | 19 779 | 4 087 | 298 |
| 421510 | Metal service centers & offices | 118 | 974 600 | 904 | 875 | 33 376 | 19 779 | 4 087 | 298 |
| 42152 | Coal & other mineral & ore whse | 37 | 298 844 | 388 | 683 | 12 743 | 6 800 | 1 671 | 131 |
| 421520 | Coal & other mineral & ore whse | 37 | 298 844 | 388 | 683 | 12 743 | 6 800 | 1 671 | 131 |
| 4216 | Electrical goods whse | 407 | 3 860 698 | 3 724 | 5 086 | 191 299 | 110 830 | 24 790 | 2 244 |
| 42161 | Electrical apparatus & equip, wiring supp, & const material whse | 174 | 1 147 897 | 1 707 | 2 110 | 71 275 | 41 154 | 8 958 | 921 |
| 421610 | Electrical apparatus & equip, wiring supp, & const material whse | 174 | 1 147 897 | 1 707 | 2 110 | 71 275 | 41 154 | 8 958 | 921 |
| 42162 | Electrical appliance, television & radio set whse .. | 44 | 437 697 | 561 | 566 | 19 946 | 10 425 | 2 445 | 209 |
| 421620 | Electrical appliance, television & radio set whse .. | 44 | 437 697 | 561 | 566 | 19 946 | 10 425 | 2 445 | 209 |
| 42169 | Other electronic parts & equipment whse | 189 | 2 275 104 | 1 456 | 2 410 | 100 078 | 59 251 | 13 387 | 1 114 |
| 421690 | Other electronic parts & equipment whse | 189 | 2 275 104 | 1 456 | 2 410 | 100 078 | 59 251 | 13 387 | 1 114 |
| 4217 | Hardware, & plumbing & heating equipment & supplies whse | 165 | 1 074 700 | 3 701 | 3 787 | 71 785 | 40 434 | 8 710 | 884 |
| 42171 | Hardware whse | 72 | 518 849 | 155 | 290 | 30 477 | 17 800 | 3 814 | 439 |
| 421710 | Hardware whse | 72 | 518 849 | 155 | 290 | 30 477 | 17 800 | 3 814 | 439 |
| 42172 | Plumbing & heating equipment & supplies (hydronics) whse | 59 | 441 943 | 2 860 | 3 033 | 29 825 | 16 174 | 3 220 | 318 |
| 421720 | Plumbing & heating equipment & supplies (hydronics) whse | 59 | 441 943 | 2 860 | 3 033 | 29 825 | 16 174 | 3 220 | 318 |
| 42173 | Warm air heating & air-conditioning equipment & supplies whse | 59 | 441 943 | 2 860 | 3 033 | 29 825 | 16 174 | 3 220 | 318 |
| 421730 | Warm air heating & air-conditioning equipment & supplies whse | 27 | 100 027 | 474 | 441 | 10 021 | 5 441 | 1 186 | 106 |
| 42174 | Refrigeration equipment & supplies whse | 7 | 13 881 | 212 | 441 | 10 021 | 5 441 | 1 186 | 106 |
| 421740 | Refrigeration equipment & supplies whse | 7 | 13 881 | 212 | 441 | 1 462 | 1 019 | 490 | 21 |

Table 5. Detailed Type of Operation for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|----------------------------------|--|-------------------------|-------------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| Commission merchants—Con. | | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | | |
| 4218 | Machinery, equipment, & supplies whlse | 861 | 3 140 455 | 29 338 | 33 703 | 255 680 | 141 253 | 32 370 | 3 373 |
| 42181 | Construction & mining (except petroleum) machinery & equip whlse | 12 | D | D | D | D | D | D | b |
| 421810 | Construction & mining (except petroleum) machinery & equip whlse | 12 | D | D | D | D | D | D | b |
| 42182 | Farm & garden machinery & equipment whlse | 86 | 256 949 | 12 207 | 11 753 | 24 093 | 12 426 | 2 606 | 499 |
| 421820 | Farm & garden machinery & equipment whlse | 86 | 256 949 | 12 207 | 11 753 | 24 093 | 12 426 | 2 606 | 499 |
| 42183 | Industrial machinery & equipment whlse | 378 | 1 519 719 | 8 908 | 9 520 | 127 145 | 73 156 | 16 221 | 1 467 |
| 421830 | Industrial machinery & equipment whlse | 378 | 1 519 719 | 8 908 | 9 520 | 127 145 | 73 156 | 16 221 | 1 467 |
| 42184 | Industrial supplies whlse | 312 | 934 545 | 7 516 | 11 323 | 76 278 | 41 429 | 10 600 | 1 100 |
| 421840 | Industrial supplies whlse | 312 | 934 545 | 7 516 | 11 323 | 76 278 | 41 429 | 10 600 | 1 100 |
| 42185 | Service establishment equipment & supplies whlse .. | 45 | D | D | D | D | D | D | c |
| 421850 | Service establishment equipment & supplies whlse .. | 45 | D | D | D | D | D | D | c |
| 42186 | Transportation equipment & supplies (exc motor vehicle) whlse | 28 | 251 519 | 155 | 541 | 10 766 | 5 776 | 1 144 | 73 |
| 421860 | Transportation equipment & supplies (exc motor vehicle) whlse | 28 | 251 519 | 155 | 541 | 10 766 | 5 776 | 1 144 | 73 |
| 4219 | Miscellaneous durable goods whlse | 933 | 2 317 610 | 7 349 | 6 205 | 162 712 | 77 510 | 17 858 | 2 368 |
| 42191 | Sporting & recreational goods & supplies whlse | 85 | 375 404 | 1 578 | 1 235 | 24 093 | 11 387 | 2 273 | 253 |
| 421910 | Sporting & recreational goods & supplies whlse | 85 | 375 404 | 1 578 | 1 235 | 24 093 | 11 387 | 2 273 | 253 |
| 42192 | Toy & hobby goods & supplies whlse | 42 | 273 843 | 628 | 336 | 18 127 | 9 404 | 1 831 | 140 |
| 421920 | Toy & hobby goods & supplies whlse | 42 | 273 843 | 628 | 336 | 18 127 | 9 404 | 1 831 | 140 |
| 42193 | Recyclable material whlse | 119 | 611 736 | 1 020 | 1 064 | 33 928 | 17 313 | 4 136 | 587 |
| 421930 | Recyclable material whlse | 119 | 611 736 | 1 020 | 1 064 | 33 928 | 17 313 | 4 136 | 587 |
| 42194 | Jewelry/watch/silverware/precious stone, & precious metal whlse | 80 | 162 819 | 62 | 151 | 13 934 | 6 615 | 1 399 | 171 |
| 421940 | Jewelry/watch/silverware/precious stone, & precious metal whlse | 80 | 162 819 | 62 | 151 | 13 934 | 6 615 | 1 399 | 171 |
| 42199 | Other miscellaneous durable goods whlse | 607 | 893 808 | 4 061 | 3 419 | 72 630 | 32 791 | 8 219 | 1 217 |
| 421990 | Other miscellaneous durable goods whlse | 607 | 893 808 | 4 061 | 3 419 | 72 630 | 32 791 | 8 219 | 1 217 |
| 422 | Wholesale trade, nondurable goods | 2 998 | 39 879 438 | 29 769 | 31 194 | 1 590 281 | 823 928 | 187 730 | 25 140 |
| 4221 | Paper & paper product whlse | 228 | 860 703 | 184 | 134 | 60 921 | 32 222 | 7 809 | 670 |
| 42211 | Printing & writing paper whlse | 43 | 330 991 | — | — | 15 685 | 9 845 | 2 507 | 155 |
| 422110 | Printing & writing paper whlse | 43 | 330 991 | — | — | 15 685 | 9 845 | 2 507 | 155 |
| 42212 | Stationery & office supplies whlse | 117 | 282 958 | 177 | 129 | 26 481 | 12 947 | 2 936 | 335 |
| 422120 | Stationery & office supplies whlse | 117 | 282 958 | 177 | 129 | 26 481 | 12 947 | 2 936 | 335 |
| 42213 | Industrial & personal service paper whlse | 68 | 246 754 | 7 | 5 | 18 755 | 9 430 | 2 366 | 180 |
| 422130 | Industrial & personal service paper whlse | 68 | 246 754 | 7 | 5 | 18 755 | 9 430 | 2 366 | 180 |
| 42221 | Drugs, & druggists' sundries whlse | 68 | 1 628 042 | 740 | 729 | 62 738 | 25 835 | 4 087 | 424 |
| 422211 | Drugs, & druggists' sundries whlse | 68 | 1 628 042 | 740 | 729 | 62 738 | 25 835 | 4 087 | 424 |
| 422210 | Drugs, & druggists' sundries whlse | 68 | 1 628 042 | 740 | 729 | 62 738 | 25 835 | 4 087 | 424 |
| 42223 | Apparel, piece goods, & notions whlse | 597 | 3 753 887 | 6 768 | 4 181 | 220 154 | 118 499 | 28 276 | 2 198 |
| 422231 | Piece goods, notions, & other dry goods whlse | 232 | 1 087 481 | 6 083 | 3 619 | 62 384 | 31 446 | 7 364 | 736 |
| 422230 | Piece goods, notions, & other dry goods whlse | 232 | 1 087 481 | 6 083 | 3 619 | 62 384 | 31 446 | 7 364 | 736 |
| 42232 | Men's & boys' clothing & furnishings whlse | 105 | 539 306 | 199 | 37 | 36 499 | 17 207 | 3 830 | 265 |
| 422320 | Men's & boys' clothing & furnishings whlse | 105 | 539 306 | 199 | 37 | 36 499 | 17 207 | 3 830 | 265 |
| 42233 | Women's, children's, & infants' clothing & accessories whlse | 208 | 885 871 | 313 | 515 | 54 816 | 28 081 | 7 388 | 582 |
| 422330 | Women's, children's, & infants' clothing & accessories whlse | 208 | 885 871 | 313 | 515 | 54 816 | 28 081 | 7 388 | 582 |
| 42234 | Footwear whlse | 52 | 1 241 229 | 173 | 10 | 66 455 | 41 765 | 9 694 | 615 |
| 422340 | Footwear whlse | 52 | 1 241 229 | 173 | 10 | 66 455 | 41 765 | 9 694 | 615 |
| 4224 | Grocery & related products whlse | 768 | 23 539 961 | 8 049 | 9 659 | 786 477 | 419 556 | 96 757 | 13 592 |
| 42241 | General-line grocery whlse | 238 | 18 043 483 | 996 | 1 039 | 494 211 | 269 143 | 61 732 | 8 926 |
| 422410 | General-line grocery whlse | 238 | 18 043 483 | 996 | 1 039 | 494 211 | 269 143 | 61 732 | 8 926 |
| 42242 | Packaged frozen food whlse | 98 | 942 787 | 577 | 623 | 28 083 | 17 059 | 4 075 | 501 |
| 422420 | Packaged frozen food whlse | 98 | 942 787 | 577 | 623 | 28 083 | 17 059 | 4 075 | 501 |
| 42243 | Dairy products, (except dried or canned) whlse | 17 | D | D | D | D | D | D | b |
| 422430 | Dairy products, (except dried or canned) whlse | 17 | D | D | D | D | D | D | b |
| 42244 | Poultry & poultry product whlse | 22 | D | D | D | D | D | D | b |
| 422440 | Poultry & poultry product whlse | 22 | D | D | D | D | D | D | b |
| 42245 | Confectionery whlse | 33 | 319 247 | 125 | 197 | 12 156 | 6 147 | 1 407 | 184 |
| 422450 | Confectionery whlse | 33 | 319 247 | 125 | 197 | 12 156 | 6 147 | 1 407 | 184 |
| 42246 | Fish & seafood whlse | 10 | D | D | D | D | D | D | a |
| 422460 | Fish & seafood whlse | 10 | D | D | D | D | D | D | a |
| 42247 | Meat & meat product whlse | 18 | 158 150 | 27 | 28 | 7 060 | 3 593 | 810 | 92 |
| 422470 | Meat & meat product whlse | 18 | 158 150 | 27 | 28 | 7 060 | 3 593 | 810 | 92 |
| 42248 | Fresh fruit & vegetable whlse | 162 | 2 634 571 | 5 079 | 6 141 | 176 380 | 86 729 | 20 033 | 2 639 |
| 422480 | Fresh fruit & vegetable whlse | 162 | 2 634 571 | 5 079 | 6 141 | 176 380 | 86 729 | 20 033 | 2 639 |
| 42249 | Other grocery & related products whlse | 170 | D | D | D | D | D | D | g |
| 422490 | Other grocery & related products whlse | 170 | D | D | D | D | D | D | g |

Table 5. Detailed Type of Operation for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|---|--|-------------------------|-----------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| Commission merchants—Con. | | | | | | | | | |
| 422 Wholesale trade, nondurable goods—Con. | | | | | | | | | |
| 4225 Farm-product raw material whsle | 256 | D | D | D | D | D | D | D | g |
| 42251 Grain & field bean whsle | 49 | 291 292 | 1 592 | 2 339 | 12 472 | 4 690 | 1 166 | 1 166 | 177 |
| 422510 Grain & field bean whsle | 49 | 291 292 | 1 592 | 2 339 | 12 472 | 4 690 | 1 166 | 1 166 | 177 |
| 42252 Livestock whsle | 108 | D | D | D | D | D | D | D | g |
| 422520 Livestock whsle | 108 | D | D | D | D | D | D | D | g |
| 42259 Other farm product raw material whsle | 99 | D | D | D | D | D | D | D | f |
| 422590 Other farm product raw material whsle | 99 | D | D | D | D | D | D | D | f |
| 4226 Chemical & allied products whsle | 144 | 630 292 | 1 928 | 2 862 | 33 517 | 18 925 | 4 414 | 4 414 | 349 |
| 42261 Plastics materials & basic forms & shapes whsle | 63 | 422 817 | 12 | 24 | 16 740 | 9 987 | 2 320 | 2 320 | 145 |
| 422610 Plastics materials & basic forms & shapes whsle | 63 | 422 817 | 12 | 24 | 16 740 | 9 987 | 2 320 | 2 320 | 145 |
| 42269 Other chemical & allied products whsle | 81 | 207 475 | 1 916 | 2 838 | 16 777 | 8 938 | 2 094 | 2 094 | 204 |
| 422690 Other chemical & allied products whsle | 81 | 207 475 | 1 916 | 2 838 | 16 777 | 8 938 | 2 094 | 2 094 | 204 |
| 4227 Petroleum & petroleum products whsle | 149 | 4 266 473 | 914 | 893 | 125 615 | 61 383 | 14 144 | 14 144 | 2 223 |
| 42271 Petroleum bulk stations & terminals | 63 | 298 607 | 527 | 548 | 32 307 | 11 371 | 2 916 | 2 916 | 253 |
| 422710 Petroleum bulk stations & terminals | 63 | 298 607 | 527 | 548 | 32 307 | 11 371 | 2 916 | 2 916 | 253 |
| 42272 Petroleum & petroleum prod whsle (exc bulk stations & terminals) | 86 | 3 967 866 | 387 | 345 | 93 308 | 50 012 | 11 228 | 11 228 | 1 970 |
| 422720 Petroleum & petroleum prod whsle (exc bulk stations & terminals) | 86 | 3 967 866 | 387 | 345 | 93 308 | 50 012 | 11 228 | 11 228 | 1 970 |
| 4228 Beer, wine, & distilled alcoholic beverage whsle | 35 | D | D | D | D | D | D | D | e |
| 42281 Beer & ale whsle | 19 | D | D | D | D | D | D | D | c |
| 422810 Beer & ale whsle | 19 | D | D | D | D | D | D | D | c |
| 42282 Wine & distilled alcoholic beverage whsle | 16 | 493 662 | 50 | 55 | 17 512 | 10 719 | 1 947 | 1 947 | 240 |
| 422820 Wine & distilled alcoholic beverage whsle | 16 | 493 662 | 50 | 55 | 17 512 | 10 719 | 1 947 | 1 947 | 240 |
| 4229 Miscellaneous nondurable goods whsle | 753 | D | D | D | D | D | D | D | h |
| 42291 Farm supplies whsle | 55 | 129 782 | 730 | 805 | 8 648 | 4 672 | 1 043 | 1 043 | 124 |
| 422910 Farm supplies whsle | 55 | 129 782 | 730 | 805 | 8 648 | 4 672 | 1 043 | 1 043 | 124 |
| 42292 Book, periodical, & newspaper whsle | 96 | D | D | D | D | D | D | D | g |
| 422920 Book, periodical, & newspaper whsle | 96 | D | D | D | D | D | D | D | g |
| 42293 Flower, nursery stock, & florists' supplies whsle | 97 | 211 095 | 1 054 | 1 075 | 22 144 | 11 658 | 2 597 | 2 597 | 354 |
| 422930 Flower, nursery stock, & florists' supplies whsle | 97 | 211 095 | 1 054 | 1 075 | 22 144 | 11 658 | 2 597 | 2 597 | 354 |
| 42294 Tobacco & tobacco product whsle | 6 | D | D | D | D | D | D | D | b |
| 422940 Tobacco & tobacco product whsle | 6 | D | D | D | D | D | D | D | b |
| 42295 Paint, varnish, & supplies whsle | 10 | 50 731 | 574 | 680 | 4 325 | 2 090 | 458 | 458 | 51 |
| 422950 Paint, varnish, & supplies whsle | 10 | 50 731 | 574 | 680 | 4 325 | 2 090 | 458 | 458 | 51 |
| 42299 Other miscellaneous nondurable goods whsle | 489 | D | D | D | D | D | D | D | g |
| 422990 Other miscellaneous nondurable goods whsle | 489 | D | D | D | D | D | D | D | g |
| Import agents | 609 | 8 958 472 | 92 584 | 86 714 | 404 378 | 189 350 | 42 620 | 42 620 | 3 201 |
| 421 Wholesale trade, durable goods | 210 | 4 499 815 | 60 538 | 50 586 | 121 828 | 55 715 | 12 268 | 1 002 | |
| 4211 Motor vehicle & motor vehicle parts & supplies whsle | 11 | 1 627 035 | 18 270 | 9 323 | 11 546 | 5 546 | 1 332 | 1 332 | 88 |
| 42111 Automobile & other motor vehicle whsle | 3 | D | D | D | D | D | D | D | b |
| 421110 Automobile & other motor vehicle whsle | 3 | D | D | D | D | D | D | D | b |
| 42112 Motor vehicle supplies & new parts whsle | 6 | D | D | D | D | D | D | D | b |
| 421120 Motor vehicle supplies & new parts whsle | 6 | D | D | D | D | D | D | D | b |
| 42113 Tire & tube whsle | 2 | D | D | D | D | D | D | D | a |
| 421130 Tire & tube whsle | 2 | D | D | D | D | D | D | D | a |
| 4212 Furniture & home furnishings whsle | 38 | 303 599 | 1 563 | 1 026 | 14 241 | 7 289 | 1 607 | 1 607 | 192 |
| 42121 Furniture whsle | 12 | 33 713 | 29 | 36 | 2 332 | 900 | 238 | 238 | 25 |
| 421210 Furniture whsle | 12 | 33 713 | 29 | 36 | 2 332 | 900 | 238 | 238 | 25 |
| 42122 Home furnishings whsle | 26 | 269 886 | 1 534 | 990 | 11 909 | 6 389 | 1 369 | 1 369 | 167 |
| 421220 Home furnishings whsle | 26 | 269 886 | 1 534 | 990 | 11 909 | 6 389 | 1 369 | 1 369 | 167 |
| 4213 Lumber & other construction materials whsle | 15 | 107 145 | 318 | 201 | 4 415 | 2 791 | 578 | 578 | 34 |
| 42131 Lumber, plywood, millwork, & wood panel whsle | 8 | 80 094 | 145 | 26 | 2 496 | 1 681 | 328 | 328 | 16 |
| 421310 Lumber, plywood, millwork, & wood panel whsle | 8 | 80 094 | 145 | 26 | 2 496 | 1 681 | 328 | 328 | 16 |
| 42132 Brick, stone, & related construction materials whsle | 3 | D | D | D | D | D | D | D | a |
| 421320 Brick, stone, & related construction materials whsle | 3 | D | D | D | D | D | D | D | a |
| 42139 Other construction materials whsle | 4 | D | D | D | D | D | D | D | a |
| 421390 Other construction materials whsle | 4 | D | D | D | D | D | D | D | a |
| 4214 Professional & commercial equipment & supplies whsle | 15 | 40 987 | — | — | 5 373 | 2 078 | 548 | 548 | 63 |
| 42141 Photographic equipment & supplies whsle | 1 | D | D | D | D | D | D | D | a |
| 421410 Photographic equipment & supplies whsle | 1 | D | D | D | D | D | D | D | a |
| 42143 Computer & computer peripheral equipment & software whsle | 4 | 9 828 | — | — | 475 | 204 | 40 | 40 | 6 |
| 421430 Computer & computer peripheral equipment & software whsle | 4 | 9 828 | — | — | 475 | 204 | 40 | 40 | 6 |
| 42144 Other commercial equipment whsle | 1 | D | D | D | D | D | D | D | a |
| 421440 Other commercial equipment whsle | 1 | D | D | D | D | D | D | D | a |
| 42145 Medical, dental, & hospital equipment & supplies whsle | 5 | D | D | D | D | D | D | D | b |
| 421450 Medical, dental, & hospital equipment & supplies whsle | 5 | D | D | D | D | D | D | D | b |
| 42146 Ophthalmic goods whsle | 1 | D | D | D | D | D | D | D | a |
| 421460 Ophthalmic goods whsle | 1 | D | D | D | D | D | D | D | a |
| 42149 Other professional equipment & supplies whsle | 3 | D | D | D | D | D | D | D | b |
| 421490 Other professional equipment & supplies whsle | 3 | D | D | D | D | D | D | D | b |

Table 5. Detailed Type of Operation for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|---------------------------|---|-------------------------|------------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| Import agents—Con. | | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | | |
| 4215 | Metal & mineral (except petroleum) whsle | 23 | 951 181 | 8 407 | 1 896 | 12 353 | 6 630 | 1 509 | 71 |
| 42151 | Metal service centers & offices | 20 | 834 667 | 7 810 | 1 281 | 9 243 | 4 662 | 1 023 | 57 |
| 421510 | Metal service centers & offices | 20 | 834 667 | 7 810 | 1 281 | 9 243 | 4 662 | 1 023 | 57 |
| 42152 | Coal & other mineral & ore whsle | 3 | 116 514 | 597 | 615 | 3 110 | 1 968 | 486 | 14 |
| 421520 | Coal & other mineral & ore whsle | 3 | 116 514 | 597 | 615 | 3 110 | 1 968 | 486 | 14 |
| 4216 | Electrical goods whsle | 19 | 325 809 | 2 251 | 1 679 | 13 176 | 6 500 | 1 579 | 87 |
| 42161 | Electrical apparatus & equip, wiring supp, & const material whsle | 4 | 10 202 | 879 | 648 | 789 | 394 | 98 | 14 |
| 421610 | Electrical apparatus & equip, wiring supp, & const material whsle | 4 | 10 202 | 879 | 648 | 789 | 394 | 98 | 14 |
| 42162 | Electrical appliance, television & radio set whsle | 3 | 40 036 | 1 210 | 844 | 3 012 | 857 | 218 | 23 |
| 421620 | Electrical appliance, television & radio set whsle | 3 | 40 036 | 1 210 | 844 | 3 012 | 857 | 218 | 23 |
| 42169 | Other electronic parts & equipment whsle | 12 | 275 571 | 162 | 187 | 9 375 | 5 249 | 1 263 | 50 |
| 421690 | Other electronic parts & equipment whsle | 12 | 275 571 | 162 | 187 | 9 375 | 5 249 | 1 263 | 50 |
| 4217 | Hardware, & plumbing & heating equipment & supplies whsle | 13 | 152 132 | 4 290 | 6 907 | 7 777 | 3 289 | 795 | 87 |
| 42171 | Hardware whsle | 8 | 125 544 | 4 290 | 6 907 | 6 575 | 2 738 | 670 | 69 |
| 421710 | Hardware whsle | 8 | 125 544 | 4 290 | 6 907 | 6 575 | 2 738 | 670 | 69 |
| 42172 | Plumbing & heating equipment & supplies (hydronics) whsle | 4 | D | D | D | D | D | D | a |
| 421720 | Plumbing & heating equipment & supplies (hydronics) whsle | 4 | D | D | D | D | D | D | a |
| 42173 | Warm air heating & air-conditioning equipment & supplies whsle | 1 | D | D | D | D | D | D | a |
| 421730 | Warm air heating & air-conditioning equipment & supplies whsle | 1 | D | D | D | D | D | D | a |
| 4218 | Machinery, equipment, & supplies whsle | 31 | 666 893 | 5 952 | 7 271 | 20 430 | 10 651 | 1 921 | 152 |
| 42181 | Construction & mining (except petroleum) machinery & equip whsle | 1 | D | D | D | D | D | D | a |
| 421810 | Construction & mining (except petroleum) machinery & equip whsle | 1 | D | D | D | D | D | D | a |
| 42183 | Industrial machinery & equipment whsle | 25 | D | D | D | D | D | D | c |
| 421830 | Industrial machinery & equipment whsle | 25 | D | D | D | D | D | D | c |
| 42184 | Industrial supplies whsle | 3 | 3 586 | — | — | 712 | 394 | 83 | 10 |
| 421840 | Industrial supplies whsle | 3 | 3 586 | — | — | 712 | 394 | 83 | 10 |
| 42186 | Transportation equipment & supplies (exc motor vehicle) whsle | 2 | D | D | D | D | D | D | a |
| 421860 | Transportation equipment & supplies (exc motor vehicle) whsle | 2 | D | D | D | D | D | D | a |
| 4219 | Miscellaneous durable goods whsle | 45 | 325 034 | 19 487 | 22 283 | 32 517 | 10 941 | 2 399 | 228 |
| 42191 | Sporting & recreational goods & supplies whsle | 9 | 190 038 | 16 257 | 18 938 | 21 237 | 6 187 | 1 249 | 127 |
| 421910 | Sporting & recreational goods & supplies whsle | 9 | 190 038 | 16 257 | 18 938 | 21 237 | 6 187 | 1 249 | 127 |
| 42192 | Toy & hobby goods & supplies whsle | 11 | 66 969 | 3 230 | 3 345 | 6 154 | 2 259 | 737 | 52 |
| 421920 | Toy & hobby goods & supplies whsle | 11 | 66 969 | 3 230 | 3 345 | 6 154 | 2 259 | 737 | 52 |
| 42193 | Recyclable material whsle | 3 | 11 462 | — | — | 1 316 | 594 | 126 | 5 |
| 421930 | Recyclable material whsle | 3 | 11 462 | — | — | 1 316 | 594 | 126 | 5 |
| 42194 | Jewelry/watch/silverware/precious stone, & precious metal whsle | 6 | 36 652 | — | — | 1 796 | 1 044 | 107 | 20 |
| 421940 | Jewelry/watch/silverware/precious stone, & precious metal whsle | 6 | 36 652 | — | — | 1 796 | 1 044 | 107 | 20 |
| 42199 | Other miscellaneous durable goods whsle | 16 | 19 913 | — | — | 2 014 | 857 | 180 | 24 |
| 421990 | Other miscellaneous durable goods whsle | 16 | 19 913 | — | — | 2 014 | 857 | 180 | 24 |
| 422 | Wholesale trade, nondurable goods | 399 | 4 458 657 | 32 046 | 36 128 | 282 550 | 133 635 | 30 352 | 2 199 |
| 4221 | Paper & paper product whsle | 9 | 525 787 | 11 626 | 12 471 | 19 035 | 7 333 | 1 614 | 93 |
| 42211 | Printing & writing paper whsle | 3 | D | D | D | D | D | D | b |
| 422110 | Printing & writing paper whsle | 3 | D | D | D | D | D | D | b |
| 42212 | Stationery & office supplies whsle | 2 | D | D | D | D | D | D | a |
| 422120 | Stationery & office supplies whsle | 2 | D | D | D | D | D | D | a |
| 42213 | Industrial & personal service paper whsle | 4 | 50 543 | — | — | 2 167 | 1 337 | 139 | 9 |
| 422130 | Industrial & personal service paper whsle | 4 | 50 543 | — | — | 2 167 | 1 337 | 139 | 9 |
| 4222 | Drugs, & druggists' sundries whsle | 8 | 544 327 | 895 | 923 | 25 789 | 10 221 | 1 718 | 99 |
| 42221 | Drugs, & druggists' sundries whsle | 8 | 544 327 | 895 | 923 | 25 789 | 10 221 | 1 718 | 99 |
| 422210 | Drugs, & druggists' sundries whsle | 8 | 544 327 | 895 | 923 | 25 789 | 10 221 | 1 718 | 99 |
| 42223 | Apparel, piece goods, & notions whsle | 125 | 2 430 693 | 14 547 | 15 670 | 163 932 | 79 853 | 17 977 | 1 178 |
| 422231 | Piece goods, notions, & other dry goods whsle | 24 | 204 811 | 439 | 319 | 12 388 | 6 673 | 1 511 | 125 |
| 422230 | Piece goods, notions, & other dry goods whsle | 24 | 204 811 | 439 | 319 | 12 388 | 6 673 | 1 511 | 125 |
| 422232 | Men's & boys' clothing & furnishings whsle | 25 | 175 695 | 625 | 727 | 14 029 | 5 078 | 1 227 | 100 |
| 422230 | Men's & boys' clothing & furnishings whsle | 25 | 175 695 | 625 | 727 | 14 029 | 5 078 | 1 227 | 100 |
| 422233 | Women's, children's, & infants' clothing & accessories whsle | 29 | 308 256 | 3 283 | 3 821 | 15 887 | 7 917 | 1 892 | 232 |
| 422230 | Women's, children's, & infants' clothing & accessories whsle | 29 | 308 256 | 3 283 | 3 821 | 15 887 | 7 917 | 1 892 | 232 |
| 422234 | Footwear whsle | 47 | 1 741 931 | 10 200 | 10 803 | 121 628 | 60 185 | 13 347 | 721 |
| 422230 | Footwear whsle | 47 | 1 741 931 | 10 200 | 10 803 | 121 628 | 60 185 | 13 347 | 721 |

Table 5. Detailed Type of Operation for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|---|--|-------------------------|-------------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| Import agents—Con. | | | | | | | | | |
| 422 Wholesale trade, nondurable goods—Con. | | | | | | | | | |
| 4224 | Grocery & related products whsle | 190 | 484 813 | 1 219 | 3 201 | 29 254 | 14 506 | 3 319 | 528 |
| 42242 | Packaged frozen food whsle | 1 | D | D | D | D | D | D | a |
| 422420 | Packaged frozen food whsle | 1 | D | D | D | D | D | D | a |
| 42243 | Dairy products, (except dried or canned) whsle | 1 | D | D | D | D | D | D | a |
| 422430 | Dairy products, (except dried or canned) whsle | 1 | D | D | D | D | D | D | a |
| 42245 | Confectionery whsle | 1 | D | D | D | D | D | D | a |
| 422450 | Confectionery whsle | 1 | D | D | D | D | D | D | a |
| 42246 | Fish & seafood whsle | 2 | D | D | D | D | D | D | a |
| 422460 | Fish & seafood whsle | 2 | D | D | D | D | D | D | a |
| 42247 | Meat & meat product whsle | 2 | D | D | D | D | D | D | a |
| 422470 | Meat & meat product whsle | 2 | D | D | D | D | D | D | a |
| 42248 | Fresh fruit & vegetable whsle | 11 | 131 548 | 10 | — | 8 313 | 4 186 | 1 031 | 106 |
| 422480 | Fresh fruit & vegetable whsle | 11 | 131 548 | 10 | — | 8 313 | 4 186 | 1 031 | 106 |
| 42249 | Other grocery & related products whsle | 172 | 299 508 | 1 209 | 2 940 | 18 733 | 9 823 | 2 135 | 405 |
| 422490 | Other grocery & related products whsle | 172 | 299 508 | 1 209 | 2 940 | 18 733 | 9 823 | 2 135 | 405 |
| 4225 | Farm-product raw material whsle | 1 | D | D | D | D | D | D | a |
| 42259 | Other farm product raw material whsle | 1 | D | D | D | D | D | D | a |
| 422590 | Other farm product raw material whsle | 1 | D | D | D | D | D | D | a |
| 4226 | Chemical & allied products whsle | 7 | 148 465 | 2 795 | 2 380 | 5 678 | 2 706 | 615 | 35 |
| 42261 | Plastics materials & basic forms & shapes whsle | 1 | D | D | D | D | D | D | a |
| 422610 | Plastics materials & basic forms & shapes whsle | 1 | D | D | D | D | D | D | a |
| 42269 | Other chemical & allied products whsle | 6 | D | D | D | D | D | D | b |
| 422690 | Other chemical & allied products whsle | 6 | D | D | D | D | D | D | b |
| 4228 | Beer, wine, & distilled alcoholic beverage whsle | 7 | 24 725 | 194 | 313 | 2 858 | 1 647 | 390 | 15 |
| 42282 | Wine & distilled alcoholic beverage whsle | 7 | 24 725 | 194 | 313 | 2 858 | 1 647 | 390 | 15 |
| 422820 | Wine & distilled alcoholic beverage whsle | 7 | 24 725 | 194 | 313 | 2 858 | 1 647 | 390 | 15 |
| 4229 | Miscellaneous nondurable goods whsle | 52 | D | D | D | D | D | D | c |
| 42292 | Book, periodical, & newspaper whsle | 2 | D | D | D | D | D | D | a |
| 422920 | Book, periodical, & newspaper whsle | 2 | D | D | D | D | D | D | a |
| 42293 | Flower, nursery stock, & florists' supplies whsle | 7 | D | D | D | D | D | D | c |
| 422930 | Flower, nursery stock, & florists' supplies whsle | 7 | D | D | D | D | D | D | c |
| 42295 | Paint, varnish, & supplies whsle | 2 | D | D | D | D | D | D | a |
| 422950 | Paint, varnish, & supplies whsle | 2 | D | D | D | D | D | D | a |
| 42299 | Other miscellaneous nondurable goods whsle | 41 | 195 651 | 760 | 1 170 | 22 742 | 10 303 | 2 034 | 107 |
| 422990 | Other miscellaneous nondurable goods whsle | 41 | 195 651 | 760 | 1 170 | 22 742 | 10 303 | 2 034 | 107 |
| | Export agents | 1 282 | 18 817 977 | 25 451 | 18 003 | 365 302 | 171 395 | 37 464 | 4 839 |
| 421 Wholesale trade, durable goods | | 816 | 4 512 986 | 21 504 | 13 157 | 216 894 | 104 445 | 22 704 | 2 540 |
| 4211 | Motor vehicle & motor vehicle parts & supplies whsle | 57 | 117 668 | 601 | 596 | 8 391 | 3 516 | 746 | 136 |
| 42111 | Automobile & other motor vehicle whsle | 17 | 42 754 | 94 | 116 | 3 049 | 1 255 | 251 | 50 |
| 421110 | Automobile & other motor vehicle whsle | 17 | 42 754 | 94 | 116 | 3 049 | 1 255 | 251 | 50 |
| 42112 | Motor vehicle supplies & new parts whsle | 34 | 54 216 | 507 | 480 | 4 261 | 1 786 | 390 | 74 |
| 421120 | Motor vehicle supplies & new parts whsle | 34 | 54 216 | 507 | 480 | 4 261 | 1 786 | 390 | 74 |
| 42113 | Tire & tube whsle | 6 | 20 698 | — | — | 1 081 | 475 | 105 | 12 |
| 421130 | Tire & tube whsle | 6 | 20 698 | — | — | 1 081 | 475 | 105 | 12 |
| 4212 | Furniture & home furnishings whsle | 47 | 197 002 | 65 | 76 | 9 146 | 4 611 | 1 175 | 119 |
| 42121 | Furniture whsle | 18 | 58 983 | — | 6 | 3 709 | 2 200 | 523 | 48 |
| 421210 | Furniture whsle | 18 | 58 983 | — | 6 | 3 709 | 2 200 | 523 | 48 |
| 42122 | Home furnishings whsle | 29 | 138 019 | 65 | 70 | 5 437 | 2 411 | 652 | 71 |
| 421220 | Home furnishings whsle | 29 | 138 019 | 65 | 70 | 5 437 | 2 411 | 652 | 71 |
| 4213 | Lumber & other construction materials whsle | 33 | 207 198 | 1 167 | 1 154 | 5 892 | 3 087 | 825 | 89 |
| 42131 | Lumber, plywood, millwork, & wood panel whsle | 15 | 142 901 | 1 167 | 1 154 | 2 697 | 1 485 | 380 | 50 |
| 421310 | Lumber, plywood, millwork, & wood panel whsle | 15 | 142 901 | 1 167 | 1 154 | 2 697 | 1 485 | 380 | 50 |
| 42132 | Brick, stone, & related construction materials whsle | 2 | D | D | D | D | D | D | a |
| 421320 | Brick, stone, & related construction materials whsle | 2 | D | D | D | D | D | D | a |
| 42133 | Roofing, siding, & insulation material whsle | 3 | 4 859 | — | — | 295 | 149 | 30 | 4 |
| 421330 | Roofing, siding, & insulation material whsle | 3 | 4 859 | — | — | 295 | 149 | 30 | 4 |
| 42139 | Other construction materials whsle | 13 | D | D | D | D | D | D | b |
| 421390 | Other construction materials whsle | 13 | D | D | D | D | D | D | b |

Table 5. Detailed Type of Operation for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|---------------------------|---|-------------------------|-----------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| Export agents—Con. | | | | | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | | |
| 4214 | Professional & commercial equipment & supplies whlsl | 97 | 921 158 | 11 465 | 2 441 | 25 638 | 11 920 | 2 952 | 297 |
| 42141 | Photographic equipment & supplies whlsl | 2 | D | D | D | D | D | D | a |
| 421410 | Photographic equipment & supplies whlsl | 2 | D | D | D | D | D | D | a |
| 42142 | Office equipment whlsl | 9 | 32 791 | 8 | 6 | 1 194 | 652 | 150 | 29 |
| 421420 | Office equipment whlsl | 9 | 32 791 | 8 | 6 | 1 194 | 652 | 150 | 29 |
| 42143 | Computer & computer peripheral equipment & software whlsl | 32 | 744 115 | 11 267 | 1 628 | 13 976 | 5 670 | 1 502 | 128 |
| 421430 | Computer & computer peripheral equipment & software whlsl | 32 | 744 115 | 11 267 | 1 628 | 13 976 | 5 670 | 1 502 | 128 |
| 42144 | Other commercial equipment whlsl | 6 | D | D | D | D | D | D | b |
| 421440 | Other commercial equipment whlsl | 6 | D | D | D | D | D | D | b |
| 42145 | Medical, dental, & hospital equipment & supplies whlsl | 36 | D | D | D | D | D | D | b |
| 421450 | Medical, dental, & hospital equipment & supplies whlsl | 36 | D | D | D | D | D | D | b |
| 42146 | Ophthalmic goods whlsl | 3 | D | D | D | D | D | D | a |
| 421460 | Ophthalmic goods whlsl | 3 | D | D | D | D | D | D | a |
| 42149 | Other professional equipment & supplies whlsl | 9 | D | D | D | D | D | D | a |
| 421490 | Other professional equipment & supplies whlsl | 9 | D | D | D | D | D | D | a |
| 4215 | Metal & mineral (except petroleum) whlsl | 47 | 585 323 | 5 262 | 5 297 | 22 199 | 10 319 | 2 326 | 231 |
| 42151 | Metal service centers & offices | 42 | 290 058 | 58 | 68 | 12 288 | 5 869 | 1 347 | 177 |
| 421510 | Metal service centers & offices | 42 | 290 058 | 58 | 68 | 12 288 | 5 869 | 1 347 | 177 |
| 42152 | Coal & other mineral & ore whlsl | 5 | 295 265 | 5 204 | 5 229 | 9 911 | 4 450 | 979 | 54 |
| 421520 | Coal & other mineral & ore whlsl | 5 | 295 265 | 5 204 | 5 229 | 9 911 | 4 450 | 979 | 54 |
| 4216 | Electrical goods whlsl | 123 | 668 899 | 880 | 1 123 | 33 971 | 17 346 | 3 280 | 382 |
| 42161 | Electrical apparatus & equip, wiring supp, & const material whlsl | 43 | 200 258 | 362 | 590 | 9 564 | 4 783 | 780 | 113 |
| 421610 | Electrical apparatus & equip, wiring supp, & const material whlsl | 43 | 200 258 | 362 | 590 | 9 564 | 4 783 | 780 | 113 |
| 42162 | Electrical appliance, television & radio set whlsl | 14 | 83 665 | 34 | 34 | 2 763 | 1 279 | 278 | 36 |
| 421620 | Electrical appliance, television & radio set whlsl | 14 | 83 665 | 34 | 34 | 2 763 | 1 279 | 278 | 36 |
| 42169 | Other electronic parts & equipment whlsl | 66 | 384 976 | 484 | 499 | 21 644 | 11 284 | 2 222 | 233 |
| 421690 | Other electronic parts & equipment whlsl | 66 | 384 976 | 484 | 499 | 21 644 | 11 284 | 2 222 | 233 |
| 4217 | Hardware, & plumbing & heating equipment & supplies whlsl | 28 | D | D | D | D | D | D | b |
| 42171 | Hardware whlsl | 13 | 35 219 | 137 | 125 | 1 663 | 794 | 166 | 34 |
| 421710 | Hardware whlsl | 13 | 35 219 | 137 | 125 | 1 663 | 794 | 166 | 34 |
| 42172 | Plumbing & heating equipment & supplies (hydronics) whlsl | 8 | D | D | D | D | D | D | b |
| 421720 | Plumbing & heating equipment & supplies (hydronics) whlsl | 8 | D | D | D | D | D | D | b |
| 42173 | Warm air heating & air-conditioning equipment & supplies whlsl | 8 | D | D | D | D | D | D | b |
| 421730 | Warm air heating & air-conditioning equipment & supplies whlsl | 3 | D | D | D | D | D | D | a |
| 42174 | Refrigeration equipment & supplies whlsl | 3 | D | D | D | D | D | D | a |
| 421740 | Refrigeration equipment & supplies whlsl | 4 | D | D | D | D | D | D | a |
| 4218 | Machinery, equipment, & supplies whlsl | 270 | D | D | D | D | D | D | f |
| 42181 | Construction & mining (except petroleum) machinery & equip whlsl | 21 | D | D | D | D | D | D | b |
| 421810 | Construction & mining (except petroleum) machinery & equip whlsl | 21 | D | D | D | D | D | D | b |
| 42182 | Farm & garden machinery & equipment whlsl | 13 | 40 027 | 70 | 70 | 3 330 | 1 796 | 227 | 33 |
| 421820 | Farm & garden machinery & equipment whlsl | 13 | 40 027 | 70 | 70 | 3 330 | 1 796 | 227 | 33 |
| 42183 | Industrial machinery & equipment whlsl | 179 | 750 602 | 1 061 | 1 228 | 52 799 | 23 713 | 5 260 | 594 |
| 421830 | Industrial machinery & equipment whlsl | 179 | 750 602 | 1 061 | 1 228 | 52 799 | 23 713 | 5 260 | 594 |
| 42184 | Industrial supplies whlsl | 24 | 116 128 | 36 | 36 | 6 028 | 3 667 | 757 | 69 |
| 421840 | Industrial supplies whlsl | 24 | 116 128 | 36 | 36 | 6 028 | 3 667 | 757 | 69 |
| 42185 | Service establishment equipment & supplies whlsl | 1 | D | D | D | D | D | D | a |
| 421850 | Service establishment equipment & supplies whlsl | 1 | D | D | D | D | D | D | a |
| 42186 | Transportation equipment & supplies (exc motor vehicle) whlsl | 32 | D | D | D | D | D | D | b |
| 421860 | Transportation equipment & supplies (exc motor vehicle) whlsl | 32 | D | D | D | D | D | D | b |
| 42189 | Miscellaneous durable goods whlsl | 114 | D | D | D | D | D | D | e |
| 42191 | Sporting & recreational goods & supplies whlsl | 26 | 56 982 | 9 | 48 | 3 900 | 2 222 | 460 | 58 |
| 421910 | Sporting & recreational goods & supplies whlsl | 26 | 56 982 | 9 | 48 | 3 900 | 2 222 | 460 | 58 |
| 42192 | Toy & hobby goods & supplies whlsl | 8 | D | D | D | D | D | D | b |
| 421920 | Toy & hobby goods & supplies whlsl | 8 | D | D | D | D | D | D | b |
| 42193 | Recyclable material whlsl | 16 | 33 325 | 166 | 386 | 2 498 | 1 061 | 325 | 52 |
| 421930 | Recyclable material whlsl | 16 | 33 325 | 166 | 386 | 2 498 | 1 061 | 325 | 52 |
| 42194 | Jewelry/watch/silverware/precious stone, & precious metal whlsl | 4 | 3 832 | — | — | 469 | 315 | 73 | 5 |
| 421940 | Jewelry/watch/silverware/precious stone, & precious metal whlsl | 4 | 3 832 | — | — | 469 | 315 | 73 | 5 |
| 42199 | Other miscellaneous durable goods whlsl | 60 | D | D | D | D | D | D | c |
| 421990 | Other miscellaneous durable goods whlsl | 60 | D | D | D | D | D | D | c |

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| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|---------------------------|--|-------------------------|-------------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| Export agents—Con. | | | | | | | | | |
| 422 | Wholesale trade, nondurable goods..... | 466 | 14 304 991 | 3 947 | 4 846 | 148 408 | 66 950 | 14 760 | 2 299 |
| 4221 | Paper & paper product whsle | 18 | 42 910 | 31 | 20 | 3 528 | 1 822 | 328 | 46 |
| 42211 | Printing & writing paper whsle | 2 | D | D | D | D | D | D | a |
| 422110 | Printing & writing paper whsle | 2 | D | D | D | D | D | D | a |
| 42212 | Stationery & office supplies whsle | 3 | D | D | D | D | D | D | a |
| 422120 | Stationery & office supplies whsle | 3 | D | D | D | D | D | D | a |
| 42213 | Industrial & personal service paper whsle | 13 | 17 785 | 31 | 20 | 1 841 | 1 102 | 197 | 29 |
| 422130 | Industrial & personal service paper whsle | 13 | 17 785 | 31 | 20 | 1 841 | 1 102 | 197 | 29 |
| 4222 | Drugs, & druggists' sundries whsle | 12 | 276 224 | 1 295 | 1 421 | 12 359 | 2 701 | 625 | 62 |
| 42221 | Drugs, & druggists' sundries whsle | 12 | 276 224 | 1 295 | 1 421 | 12 359 | 2 701 | 625 | 62 |
| 422210 | Drugs, & druggists' sundries whsle | 12 | 276 224 | 1 295 | 1 421 | 12 359 | 2 701 | 625 | 62 |
| 4223 | Apparel, piece goods, & notions whsle | 92 | 253 307 | 1 267 | 1 292 | 20 024 | 9 335 | 2 152 | 261 |
| 42231 | Piece goods, notions, & other dry goods whsle | 33 | 98 536 | — | 24 | 6 719 | 3 353 | 814 | 76 |
| 422310 | Piece goods, notions, & other dry goods whsle | 33 | 98 536 | — | 24 | 6 719 | 3 353 | 814 | 76 |
| 42232 | Men's & boys' clothing & furnishings whsle | 26 | 54 611 | 394 | 460 | 4 711 | 2 248 | 566 | 88 |
| 422320 | Men's & boys' clothing & furnishings whsle | 26 | 54 611 | 394 | 460 | 4 711 | 2 248 | 566 | 88 |
| 42233 | Women's, children's, & infants' clothing & accessories whsle | 20 | 77 303 | 873 | 808 | 5 596 | 2 498 | 525 | 65 |
| 422330 | Women's, children's, & infants' clothing & accessories whsle | 20 | 77 303 | 873 | 808 | 5 596 | 2 498 | 525 | 65 |
| 42234 | Footwear whsle..... | 13 | 22 857 | — | — | 2 998 | 1 236 | 247 | 32 |
| 422340 | Footwear whsle..... | 13 | 22 857 | — | — | 2 998 | 1 236 | 247 | 32 |
| 4224 | Grocery & related products whsle | 119 | 984 072 | 498 | 1 087 | 41 413 | 19 741 | 4 092 | 436 |
| 42242 | Packaged frozen food whsle | 14 | D | D | D | D | D | D | b |
| 422420 | Packaged frozen food whsle | 14 | D | D | D | D | D | D | b |
| 42243 | Dairy products, (except dried or canned) whsle | 5 | D | D | D | D | D | D | b |
| 422430 | Dairy products, (except dried or canned) whsle | 5 | D | D | D | D | D | D | b |
| 42244 | Poultry & poultry product whsle | 1 | D | D | D | D | D | D | a |
| 422440 | Poultry & poultry product whsle | 1 | D | D | D | D | D | D | a |
| 42245 | Confectionery whsle | 5 | D | D | D | D | D | D | a |
| 422450 | Confectionery whsle | 5 | D | D | D | D | D | D | a |
| 42246 | Fish & seafood whsle..... | 10 | 172 825 | 410 | 957 | 5 215 | 2 601 | 513 | 55 |
| 422460 | Fish & seafood whsle..... | 10 | 172 825 | 410 | 957 | 5 215 | 2 601 | 513 | 55 |
| 42247 | Meat & meat product whsle | 8 | D | D | D | D | D | D | a |
| 422470 | Meat & meat product whsle | 8 | D | D | D | D | D | D | a |
| 42248 | Fresh fruit & vegetable whsle | 29 | 212 271 | 39 | 89 | 15 510 | 6 712 | 1 448 | 184 |
| 422480 | Fresh fruit & vegetable whsle | 29 | 212 271 | 39 | 89 | 15 510 | 6 712 | 1 448 | 184 |
| 42249 | Other grocery & related products whsle | 47 | 310 455 | 49 | 41 | 9 195 | 4 531 | 994 | 100 |
| 422490 | Other grocery & related products whsle | 47 | 310 455 | 49 | 41 | 9 195 | 4 531 | 994 | 100 |
| 4225 | Farm-product raw material whsle | 69 | 11 059 172 | 196 | 211 | 32 722 | 15 841 | 4 315 | 1 143 |
| 42251 | Grain & field bean whsle | 17 | 10 461 266 | 136 | 137 | 10 848 | 5 244 | 1 178 | 68 |
| 422510 | Grain & field bean whsle | 17 | 10 461 266 | 136 | 137 | 10 848 | 5 244 | 1 178 | 68 |
| 42252 | Livestock whsle | 2 | D | D | D | D | D | D | b |
| 422520 | Livestock whsle | 2 | D | D | D | D | D | D | b |
| 42259 | Other farm product raw material whsle | 50 | D | D | D | D | D | D | g |
| 422590 | Other farm product raw material whsle | 50 | D | D | D | D | D | D | g |
| 4226 | Chemical & allied products whsle | 50 | 148 220 | 474 | 509 | 8 659 | 4 931 | 833 | 93 |
| 42261 | Plastics materials & basic forms & shapes whsle | 19 | D | D | D | D | D | D | b |
| 422610 | Plastics materials & basic forms & shapes whsle | 19 | D | D | D | D | D | D | b |
| 42269 | Other chemical & allied products whsle | 31 | D | D | D | D | D | D | b |
| 422690 | Other chemical & allied products whsle | 31 | D | D | D | D | D | D | b |
| 4227 | Petroleum & petroleum products whsle | 9 | 68 953 | — | — | 4 773 | 2 956 | 369 | 25 |
| 42272 | Petroleum & petroleum prod whsle (exc bulk stations & terminals) | 9 | 68 953 | — | — | 4 773 | 2 956 | 369 | 25 |
| 422720 | Petroleum & petroleum prod whsle (exc bulk stations & terminals) | 9 | 68 953 | — | — | 4 773 | 2 956 | 369 | 25 |
| 4228 | Beer, wine, & distilled alcoholic beverage whsle | 10 | 36 626 | — | 106 | 3 291 | 1 588 | 326 | 32 |
| 42282 | Wine & distilled alcoholic beverage whsle | 10 | 36 626 | — | 106 | 3 291 | 1 588 | 326 | 32 |
| 422820 | Wine & distilled alcoholic beverage whsle | 10 | 36 626 | — | 106 | 3 291 | 1 588 | 326 | 32 |
| 4229 | Miscellaneous nondurable goods whsle | 87 | 1 435 507 | 186 | 200 | 21 639 | 8 035 | 1 720 | 201 |
| 42291 | Farm supplies whsle | 18 | 1 208 992 | — | 7 | 7 883 | 1 787 | 429 | 35 |
| 422910 | Farm supplies whsle | 18 | 1 208 992 | — | 7 | 7 883 | 1 787 | 429 | 35 |
| 42292 | Book, periodical, & newspaper whsle | 3 | D | D | D | D | D | D | a |
| 422920 | Book, periodical, & newspaper whsle | 3 | D | D | D | D | D | D | a |
| 42293 | Flower, nursery stock, & florists' supplies whsle | 2 | D | D | D | D | D | D | a |
| 422930 | Flower, nursery stock, & florists' supplies whsle | 2 | D | D | D | D | D | D | a |
| 42294 | Tobacco & tobacco product whsle | 1 | D | D | D | D | D | D | a |
| 422940 | Tobacco & tobacco product whsle | 1 | D | D | D | D | D | D | a |
| 42295 | Paint, varnish, & supplies whsle | 6 | D | D | D | D | D | D | b |
| 422950 | Paint, varnish, & supplies whsle | 6 | D | D | D | D | D | D | b |
| 42299 | Other miscellaneous nondurable goods whsle | 57 | 125 510 | 36 | 160 | 10 002 | 4 052 | 906 | 127 |
| 422990 | Other miscellaneous nondurable goods whsle | 57 | 125 510 | 36 | 160 | 10 002 | 4 052 | 906 | 127 |

Table 5. Detailed Type of Operation for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|------------|---|-------------------------|--------------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| | Manufacturers' agents | 29 249 | 196 694 791 | 273 231 | 319 679 | 10 537 869 | 5 926 348 | 1 335 239 | 117 779 |
| 421 | Wholesale trade, durable goods | 23 287 | 158 303 598 | 239 175 | 279 024 | 8 675 470 | 4 913 507 | 1 107 752 | 94 222 |
| 42111 | Motor vehicle & motor vehicle parts & supplies whse .. | 906 | 14 548 078 | 8 841 | 8 947 | 525 208 | 297 441 | 64 396 | 4 239 |
| 421111 | Automobile & other motor vehicle whse .. | 99 | 705 273 | 3 074 | 2 486 | 28 717 | 15 057 | 2 871 | 401 |
| 421110 | Automobile & other motor vehicle whse .. | 99 | 705 273 | 3 074 | 2 486 | 28 717 | 15 057 | 2 871 | 401 |
| 42112 | Motor vehicle supplies & new parts whse .. | 782 | 13 736 479 | 5 022 | 5 676 | 488 167 | 277 865 | 60 634 | 3 727 |
| 421120 | Motor vehicle supplies & new parts whse .. | 782 | 13 736 479 | 5 022 | 5 676 | 488 167 | 277 865 | 60 634 | 3 727 |
| 42113 | Tire & tube whse .. | 25 | 106 326 | 745 | 785 | 8 324 | 4 519 | 891 | 111 |
| 421130 | Tire & tube whse .. | 25 | 106 326 | 745 | 785 | 8 324 | 4 519 | 891 | 111 |
| 4212 | Furniture & home furnishings whse .. | 2 136 | 11 245 971 | 10 245 | 12 344 | 598 295 | 293 980 | 67 699 | 6 529 |
| 42121 | Furniture whse .. | 1 219 | 6 094 653 | 5 970 | 6 480 | 334 282 | 165 371 | 40 312 | 3 633 |
| 421210 | Furniture whse .. | 1 219 | 6 094 653 | 5 970 | 6 480 | 334 282 | 165 371 | 40 312 | 3 633 |
| 42122 | Home furnishings whse .. | 917 | 5 151 318 | 4 275 | 5 864 | 264 013 | 128 609 | 27 387 | 2 896 |
| 421220 | Home furnishings whse .. | 917 | 5 151 318 | 4 275 | 5 864 | 264 013 | 128 609 | 27 387 | 2 896 |
| 4213 | Lumber & other construction materials whse .. | 977 | 4 727 510 | 4 667 | 6 540 | 232 243 | 124 699 | 26 917 | 2 749 |
| 42131 | Lumber, plywood, millwork, & wood panel whse .. | 387 | 2 493 472 | 2 683 | 4 762 | 99 907 | 53 254 | 11 690 | 1 123 |
| 421310 | Lumber, plywood, millwork, & wood panel whse .. | 387 | 2 493 472 | 2 683 | 4 762 | 99 907 | 53 254 | 11 690 | 1 123 |
| 42132 | Brick, stone, & related construction materials whse .. | 100 | 237 657 | 928 | 766 | 21 546 | 9 610 | 1 966 | 277 |
| 421320 | Brick, stone, & related construction materials whse .. | 100 | 237 657 | 928 | 766 | 21 546 | 9 610 | 1 966 | 277 |
| 42133 | Roofing, siding, & insulation material whse .. | 255 | 1 194 741 | 722 | 650 | 60 598 | 33 819 | 7 059 | 661 |
| 421330 | Roofing, siding, & insulation material whse .. | 255 | 1 194 741 | 722 | 650 | 60 598 | 33 819 | 7 059 | 661 |
| 42139 | Other construction materials whse .. | 235 | 801 640 | 334 | 362 | 50 192 | 28 016 | 6 202 | 688 |
| 421390 | Other construction materials whse .. | 235 | 801 640 | 334 | 362 | 50 192 | 28 016 | 6 202 | 688 |
| 4214 | Professional & commercial equipment & supplies whse .. | 2 653 | 11 720 864 | 25 030 | 34 621 | 954 043 | 544 507 | 129 764 | 10 227 |
| 42141 | Photographic equipment & supplies whse .. | 65 | 180 823 | 611 | 1 097 | 12 332 | 6 076 | 1 349 | 144 |
| 421410 | Photographic equipment & supplies whse .. | 65 | 180 823 | 611 | 1 097 | 12 332 | 6 076 | 1 349 | 144 |
| 42142 | Office equipment whse .. | 292 | 849 577 | 3 879 | 4 169 | 78 034 | 43 861 | 10 590 | 1 329 |
| 421420 | Office equipment whse .. | 292 | 849 577 | 3 879 | 4 169 | 78 034 | 43 861 | 10 590 | 1 329 |
| 42143 | Computer & computer peripheral equipment & software whse .. | 441 | 4 860 491 | 3 971 | 4 182 | 238 479 | 142 611 | 35 187 | 2 272 |
| 421430 | Computer & computer peripheral equipment & software whse .. | 441 | 4 860 491 | 3 971 | 4 182 | 238 479 | 142 611 | 35 187 | 2 272 |
| 42144 | Other commercial equipment whse .. | 453 | 2 083 716 | 3 991 | 4 324 | 154 669 | 83 961 | 19 926 | 2 003 |
| 421440 | Other commercial equipment whse .. | 453 | 2 083 716 | 3 991 | 4 324 | 154 669 | 83 961 | 19 926 | 2 003 |
| 42145 | Medical, dental, & hospital equipment & supplies whse .. | 1 039 | 3 013 027 | 10 506 | 18 483 | 392 268 | 224 335 | 52 560 | 3 543 |
| 421450 | Medical, dental, & hospital equipment & supplies whse .. | 1 039 | 3 013 027 | 10 506 | 18 483 | 392 268 | 224 335 | 52 560 | 3 543 |
| 42146 | Ophthalmic goods whse .. | 110 | 152 789 | 558 | 601 | 17 603 | 8 341 | 1 896 | 207 |
| 421460 | Ophthalmic goods whse .. | 110 | 152 789 | 558 | 601 | 17 603 | 8 341 | 1 896 | 207 |
| 42149 | Other professional equipment & supplies whse .. | 253 | 580 441 | 1 514 | 1 765 | 60 658 | 35 322 | 8 256 | 729 |
| 421490 | Other professional equipment & supplies whse .. | 253 | 580 441 | 1 514 | 1 765 | 60 658 | 35 322 | 8 256 | 729 |
| 4215 | Metal & mineral (except petroleum) whse .. | 1 030 | 9 180 893 | 4 285 | 9 227 | 312 330 | 174 959 | 38 742 | 2 939 |
| 42151 | Metal service centers & offices .. | 1 030 | 9 180 893 | 4 285 | 9 227 | 312 330 | 174 959 | 38 742 | 2 939 |
| 421510 | Metal service centers & offices .. | 1 030 | 9 180 893 | 4 285 | 9 227 | 312 330 | 174 959 | 38 742 | 2 939 |
| 4216 | Electrical goods whse .. | 5 674 | 57 700 867 | 36 057 | 38 213 | 2 715 734 | 1 622 546 | 364 584 | 29 414 |
| 42161 | Electrical apparatus & equip, wiring supp, & const material whse .. | 2 601 | 20 455 714 | 16 257 | 18 764 | 1 170 539 | 682 967 | 149 411 | 14 338 |
| 421610 | Electrical apparatus & equip, wiring supp, & const material whse .. | 2 601 | 20 455 714 | 16 257 | 18 764 | 1 170 539 | 682 967 | 149 411 | 14 338 |
| 42162 | Electrical appliance, television & radio set whse .. | 421 | 4 744 815 | 6 562 | 6 377 | 199 024 | 111 376 | 25 517 | 2 065 |
| 421620 | Electrical appliance, television & radio set whse .. | 421 | 4 744 815 | 6 562 | 6 377 | 199 024 | 111 376 | 25 517 | 2 065 |
| 42169 | Other electronic parts & equipment whse .. | 2 652 | 32 500 338 | 13 238 | 13 072 | 1 346 171 | 828 203 | 189 656 | 13 011 |
| 421690 | Other electronic parts & equipment whse .. | 2 652 | 32 500 338 | 13 238 | 13 072 | 1 346 171 | 828 203 | 189 656 | 13 011 |
| 4217 | Hardware, & plumbing & heating equipment & supplies whse .. | 2 516 | 16 666 246 | 44 246 | 48 764 | 1 052 967 | 604 236 | 136 772 | 12 469 |
| 42171 | Hardware whse .. | 885 | 6 781 763 | 8 554 | 9 805 | 321 220 | 182 714 | 40 100 | 3 702 |
| 421710 | Hardware whse .. | 885 | 6 781 763 | 8 554 | 9 805 | 321 220 | 182 714 | 40 100 | 3 702 |
| 42172 | Plumbing & heating equipment & supplies (hydronics) whse .. | 1 037 | 7 265 418 | 27 376 | 31 104 | 465 257 | 262 287 | 59 140 | 5 861 |
| 42173 | Warm air heating & air-conditioning equipment & supplies whse .. | 1 037 | 7 265 418 | 27 376 | 31 104 | 465 257 | 262 287 | 59 140 | 5 861 |
| 421730 | Warm air heating & air-conditioning equipment & supplies whse .. | 484 | 2 155 729 | 7 553 | 7 039 | 233 878 | 140 579 | 33 618 | 2 527 |
| 42174 | Refrigeration equipment & supplies whse .. | 110 | 463 336 | 763 | 816 | 32 612 | 18 656 | 3 914 | 379 |
| 421740 | Refrigeration equipment & supplies whse .. | 110 | 463 336 | 763 | 816 | 32 612 | 18 656 | 3 914 | 379 |

Table 5. Detailed Type of Operation for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|--|--|-------------------------|-----------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| Manufacturers' agents—Con. | | | | | | | | | |
| 421 Wholesale trade, durable goods—Con. | | | | | | | | | |
| 4218 Machinery, equipment, & supplies whse | 5 506 | 21 392 933 | 91 575 | 104 762 | 1 708 731 | 960 471 | 215 142 | 19 632 | |
| 42181 Construction & mining (except petroleum) machinery & equip whse | 172 | 823 315 | 5 372 | 5 924 | 56 169 | 29 851 | 6 924 | 703 | |
| 421810 Construction & mining (except petroleum) machinery & equip whse | 172 | 823 315 | 5 372 | 5 924 | 56 169 | 29 851 | 6 924 | 703 | |
| 42182 Farm & garden machinery & equipment whse | 208 | 986 589 | 4 235 | 4 663 | 54 533 | 27 744 | 6 273 | 711 | |
| 421820 Farm & garden machinery & equipment whse | 208 | 986 589 | 4 235 | 4 663 | 54 533 | 27 744 | 6 273 | 711 | |
| 42183 Industrial machinery & equipment whse | 3 984 | 14 241 000 | 65 175 | 75 344 | 1 224 482 | 702 240 | 155 712 | 13 999 | |
| 421830 Industrial machinery & equipment whse | 3 984 | 14 241 000 | 65 175 | 75 344 | 1 224 482 | 702 240 | 155 712 | 13 999 | |
| 42184 Industrial supplies whse | 587 | 2 600 480 | 9 412 | 10 902 | 201 774 | 110 126 | 26 484 | 2 302 | |
| 421840 Industrial supplies whse | 587 | 2 600 480 | 9 412 | 10 902 | 201 774 | 110 126 | 26 484 | 2 302 | |
| 42185 Service establishment equipment & supplies whse.. | 310 | 1 359 828 | 3 188 | 3 076 | 100 439 | 52 258 | 11 624 | 1 171 | |
| 421850 Service establishment equipment & supplies whse | 310 | 1 359 828 | 3 188 | 3 076 | 100 439 | 52 258 | 11 624 | 1 171 | |
| 42186 Transportation equipment & supplies (exc motor vehicle) whse | 245 | 1 381 721 | 4 193 | 4 853 | 71 334 | 38 252 | 8 125 | 746 | |
| 421860 Transportation equipment & supplies (exc motor vehicle) whse | 245 | 1 381 721 | 4 193 | 4 853 | 71 334 | 38 252 | 8 125 | 746 | |
| 4219 Miscellaneous durable goods whse | 1 889 | 11 120 236 | 14 229 | 15 606 | 575 919 | 290 668 | 63 736 | 6 024 | |
| 42191 Sporting & recreational goods & supplies whse... | 817 | 6 359 013 | 8 046 | 9 360 | 289 039 | 148 823 | 32 210 | 2 792 | |
| 421910 Sporting & recreational goods & supplies whse... | 817 | 6 359 013 | 8 046 | 9 360 | 289 039 | 148 823 | 32 210 | 2 792 | |
| 42192 Toy & hobby goods & supplies whse | 291 | 2 408 746 | 3 028 | 2 842 | 121 900 | 60 480 | 13 701 | 1 163 | |
| 421920 Toy & hobby goods & supplies whse | 291 | 2 408 746 | 3 028 | 2 842 | 121 900 | 60 480 | 13 701 | 1 163 | |
| 42194 Jewelry/watch/silverware/precious stone, & precious metal whse | 266 | 517 251 | 2 496 | 2 803 | 49 975 | 23 795 | 5 704 | 687 | |
| 421940 Jewelry/watch/silverware/precious stone, & precious metal whse | 266 | 517 251 | 2 496 | 2 803 | 49 975 | 23 795 | 5 704 | 687 | |
| 42199 Other miscellaneous durable goods whse | 515 | 1 835 226 | 659 | 601 | 115 005 | 57 570 | 12 121 | 1 382 | |
| 421990 Other miscellaneous durable goods whse | 515 | 1 835 226 | 659 | 601 | 115 005 | 57 570 | 12 121 | 1 382 | |
| 422 Wholesale trade, nondurable goods..... | 5 962 | 38 391 193 | 34 056 | 40 655 | 1 862 399 | 1 012 841 | 227 487 | 23 557 | |
| 4221 Paper & paper product whse | 952 | 4 717 813 | 4 381 | 5 311 | 279 005 | 150 790 | 35 858 | 3 625 | |
| 42211 Printing & writing paper whse | 86 | 301 887 | 791 | 917 | 22 252 | 10 916 | 2 346 | 268 | |
| 422110 Printing & writing paper whse | 86 | 301 887 | 791 | 917 | 22 252 | 10 916 | 2 346 | 268 | |
| 42212 Stationery & office supplies whse | 466 | 1 716 772 | 1 142 | 1 417 | 115 408 | 61 033 | 14 772 | 1 784 | |
| 422120 Stationery & office supplies whse | 466 | 1 716 772 | 1 142 | 1 417 | 115 408 | 61 033 | 14 772 | 1 784 | |
| 42213 Industrial & personal service paper whse | 400 | 2 699 154 | 2 448 | 2 977 | 141 345 | 78 841 | 18 740 | 1 573 | |
| 422130 Industrial & personal service paper whse | 400 | 2 699 154 | 2 448 | 2 977 | 141 345 | 78 841 | 18 740 | 1 573 | |
| 4222 Drugs, & druggists' sundries whse | 224 | 2 042 294 | 1 972 | 1 996 | 93 944 | 52 111 | 11 496 | 1 214 | |
| 42221 Drugs, & druggists' sundries whse | 224 | 2 042 294 | 1 972 | 1 996 | 93 944 | 52 111 | 11 496 | 1 214 | |
| 422210 Drugs, & druggists' sundries whse | 224 | 2 042 294 | 1 972 | 1 996 | 93 944 | 52 111 | 11 496 | 1 214 | |
| 4223 Apparel, piece goods, & notions whse | 1 795 | 8 903 745 | 6 293 | 7 666 | 485 328 | 251 053 | 53 371 | 4 945 | |
| 42231 Piece goods, notions, & other dry goods whse | 366 | 2 904 760 | 1 730 | 1 693 | 138 424 | 77 177 | 17 230 | 1 404 | |
| 422310 Piece goods, notions, & other dry goods whse | 366 | 2 904 760 | 1 730 | 1 693 | 138 424 | 77 177 | 17 230 | 1 404 | |
| 42232 Men's & boys' clothing & furnishings whse | 449 | 1 981 817 | 2 314 | 3 071 | 102 702 | 48 003 | 11 137 | 1 051 | |
| 422320 Men's & boys' clothing & furnishings whse | 449 | 1 981 817 | 2 314 | 3 071 | 102 702 | 48 003 | 11 137 | 1 051 | |
| 42233 Women's, children's, & infants' clothing & accessories whse | 764 | 3 018 994 | 1 826 | 2 377 | 182 902 | 95 194 | 18 518 | 1 975 | |
| 422330 Women's, children's, & infants' clothing & accessories whse | 764 | 3 018 994 | 1 826 | 2 377 | 182 902 | 95 194 | 18 518 | 1 975 | |
| 42234 Footwear whse..... | 216 | 998 174 | 423 | 525 | 61 300 | 30 679 | 6 486 | 515 | |
| 422340 Footwear whse..... | 216 | 998 174 | 423 | 525 | 61 300 | 30 679 | 6 486 | 515 | |
| 4224 Grocery & related products whse | 566 | 9 319 610 | 610 | 758 | 321 848 | 187 813 | 44 112 | 5 635 | |
| 42242 Packaged frozen food whse | 104 | 2 839 206 | — | — | 78 747 | 44 182 | 11 140 | 1 338 | |
| 422420 Packaged frozen food whse | 104 | 2 839 206 | — | — | 78 747 | 44 182 | 11 140 | 1 338 | |
| 42243 Dairy products, (except dried or canned) whse | 27 | 241 946 | 155 | 198 | 6 701 | 3 997 | 881 | 70 | |
| 422430 Dairy products, (except dried or canned) whse | 27 | 241 946 | 155 | 198 | 6 701 | 3 997 | 881 | 70 | |
| 42244 Poultry & poultry product whse | 15 | 352 766 | 230 | 240 | 8 912 | 4 382 | 1 097 | 99 | |
| 422440 Poultry & poultry product whse | 15 | 352 766 | 230 | 240 | 8 912 | 4 382 | 1 097 | 99 | |
| 42245 Confectionery whse | 87 | 855 858 | — | — | 37 208 | 22 450 | 5 068 | 666 | |
| 422450 Confectionery whse | 87 | 855 858 | — | — | 37 208 | 22 450 | 5 068 | 666 | |
| 42246 Fish & seafood whse..... | 11 | 240 790 | — | — | 5 453 | 3 405 | 605 | 69 | |
| 422460 Fish & seafood whse..... | 11 | 240 790 | — | — | 5 453 | 3 405 | 605 | 69 | |
| 42247 Meat & meat product whse | 47 | 724 945 | 110 | 121 | 20 484 | 12 231 | 2 897 | 274 | |
| 422470 Meat & meat product whse | 47 | 724 945 | 110 | 121 | 20 484 | 12 231 | 2 897 | 274 | |
| 42249 Other grocery & related products whse | 275 | 4 064 099 | 115 | 199 | 164 343 | 97 166 | 22 424 | 3 119 | |
| 422490 Other grocery & related products whse | 275 | 4 064 099 | 115 | 199 | 164 343 | 97 166 | 22 424 | 3 119 | |
| 4226 Chemical & allied products whse | 988 | 4 683 811 | 15 843 | 19 870 | 263 141 | 144 753 | 31 244 | 2 776 | |
| 42261 Plastics materials & basic forms & shapes whse | 474 | 2 904 944 | 3 257 | 5 362 | 137 614 | 75 908 | 16 437 | 1 370 | |
| 422610 Plastics materials & basic forms & shapes whse | 474 | 2 904 944 | 3 257 | 5 362 | 137 614 | 75 908 | 16 437 | 1 370 | |
| 42269 Other chemical & allied products whse | 514 | 1 778 867 | 12 586 | 14 508 | 125 527 | 68 845 | 14 807 | 1 406 | |
| 422690 Other chemical & allied products whse | 514 | 1 778 867 | 12 586 | 14 508 | 125 527 | 68 845 | 14 807 | 1 406 | |
| 4227 Petroleum & petroleum products whse | 31 | 2 121 006 | 5 | 5 | 10 939 | 5 798 | 1 657 | 95 | |
| 42272 Petroleum & petroleum prod whse (exc bulk stations & terminals) | 31 | 2 121 006 | 5 | 5 | 10 939 | 5 798 | 1 657 | 95 | |
| 422720 Petroleum & petroleum prod whse (exc bulk stations & terminals) | 31 | 2 121 006 | 5 | 5 | 10 939 | 5 798 | 1 657 | 95 | |

Table 5. Detailed Type of Operation for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Operating expenses (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) |
|-----------------------------------|--|-------------------------|-----------------|-----------------------------------|-----------------------------------|------------------------------|--------------------------|---------------------------------|---|
| Manufacturers' agents—Con. | | | | | | | | | |
| 422 | Wholesale trade, nondurable goods—Con. | | | | | | | | |
| 4228 | Beer, wine, & distilled alcoholic beverage whsle..... | 44 | 586 658 | 510 | 890 | 42 315 | 25 833 | 6 622 | 568 |
| 42281 | Beer & ale whsle..... | 6 | 46 174 | — | — | 6 531 | 3 626 | 848 | 108 |
| 422810 | Beer & ale whsle..... | 6 | 46 174 | — | — | 6 531 | 3 626 | 848 | 108 |
| 42282 | Wine & distilled alcoholic beverage whsle | 38 | 540 484 | 510 | 890 | 35 784 | 22 207 | 5 774 | 460 |
| 422820 | Wine & distilled alcoholic beverage whsle | 38 | 540 484 | 510 | 890 | 35 784 | 22 207 | 5 774 | 460 |
| 4229 | Miscellaneous nondurable goods whsle..... | 1 362 | 6 016 256 | 4 442 | 4 159 | 365 879 | 194 690 | 43 127 | 4 699 |
| 42291 | Farm supplies whsle | 85 | 545 082 | 572 | 278 | 22 222 | 12 886 | 2 676 | 237 |
| 422910 | Farm supplies whsle | 85 | 545 082 | 572 | 278 | 22 222 | 12 886 | 2 676 | 237 |
| 42292 | Book, periodical, & newspaper whsle | 166 | 542 401 | 312 | 351 | 50 873 | 26 201 | 6 385 | 808 |
| 422920 | Book, periodical, & newspaper whsle | 166 | 542 401 | 312 | 351 | 50 873 | 26 201 | 6 385 | 808 |
| 42293 | Flower, nursery stock, & florists' supplies whsle..... | 69 | 241 280 | — | — | 14 971 | 8 245 | 1 644 | 196 |
| 422930 | Flower, nursery stock, & florists' supplies whsle... | 69 | 241 280 | — | — | 14 971 | 8 245 | 1 644 | 196 |
| 42294 | Tobacco & tobacco product whsle..... | 4 | 3 546 | — | — | 303 | 200 | 39 | 7 |
| 422940 | Tobacco & tobacco product whsle..... | 4 | 3 546 | — | — | 303 | 200 | 39 | 7 |
| 42295 | Paint, varnish, & supplies whsle | 172 | 945 501 | 1 412 | 1 335 | 56 878 | 32 146 | 7 266 | 675 |
| 422950 | Paint, varnish, & supplies whsle | 172 | 945 501 | 1 412 | 1 335 | 56 878 | 32 146 | 7 266 | 675 |
| 42299 | Other miscellaneous nondurable goods whsle | 866 | 3 738 446 | 2 146 | 2 195 | 220 632 | 115 012 | 25 117 | 2 776 |
| 422990 | Other miscellaneous nondurable goods whsle | 866 | 3 738 446 | 2 146 | 2 195 | 220 632 | 115 012 | 25 117 | 2 776 |

Table 6. Sales and Commissions of Agents, Brokers, and Commission Merchants for the United States: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business | Establishments (number) | Sales (\$1,000) | Sales on own account (\$1,000) | Sales made on the account of others | | Commissions received for sales made on the account of others | |
|--------------------------|---|-------------------------|---------------------|--------------------------------|-------------------------------------|---------------------------|--|--|
| | | | | | Amount (\$1,000) | As percent of total sales | Amount (\$1,000) | As percent of sales on the account of others |
| | Agents, brokers, and commission merchants | '47 835 | '467 651 822 | 8 153 439 | 459 498 383 | 98.3 | 19 760 034 | 4.3 |
| TYPE OF OPERATION | | | | | | | | |
| | Auction companies | 1 304 | '70 173 898 | 813 149 | 69 360 749 | 98.8 | 2 094 749 | 3.0 |
| | Brokers | '8 607 | '115 264 528 | 1 614 378 | 113 650 150 | 98.6 | 4 009 190 | 3.5 |
| | Commission merchants | 6 784 | 57 742 156 | 1 129 487 | 56 612 669 | 98.0 | 2 726 220 | 4.8 |
| | Import agents | 609 | 8 958 472 | 899 839 | 8 058 633 | 90.0 | 344 794 | 4.3 |
| | Export agents | 1 282 | 18 817 977 | 527 214 | 18 290 763 | 97.2 | 360 244 | 2.0 |
| | Manufacturers' agents | 29 249 | '196 694 791 | 3 169 372 | 193 525 419 | 98.4 | 10 224 837 | 5.3 |
| KIND OF BUSINESS | | | | | | | | |
| 421 | Wholesale trade, durable goods | '32 022 | '257 371 090 | 5 156 273 | 252 214 817 | 98.0 | 12 395 689 | 4.9 |
| 4211 | Motor vehicle & motor vehicle parts & supplies whsle | 1 810 | '75 470 396 | 916 938 | 74 553 458 | 98.8 | 2 368 966 | 3.2 |
| 42111 | Automobile & other motor vehicle whsle | 630 | '58 536 229 | 653 961 | 57 882 268 | 98.9 | 1 743 605 | 3.0 |
| 421110 | Automobile & other motor vehicle whsle | 630 | '58 536 229 | 653 961 | 57 882 268 | 98.9 | 1 743 605 | 3.0 |
| 4211101 | Automobile & motorcycle whsle | 497 | '57 491 226 | 612 849 | 56 878 377 | 98.9 | 1 692 412 | 3.0 |
| 4211102 | Bus & recreational vehicle whsle | 26 | D | D | D | D | D | D |
| 4211103 | Light truck & van (14,000 lb or less) whsle | 21 | 196 491 | 8 884 | 187 607 | 95.5 | 10 611 | 5.7 |
| 4211104 | Medium truck & tractor (14,001 lb to 26,000 lb) whsle | 16 | D | D | D | D | D | D |
| 4211105 | Heavy truck & tractor (over 26,000 lb) whsle | 70 | D | D | D | D | D | D |
| 42112 | Motor vehicle supplies & new parts whsle | 1 129 | '16 750 610 | 262 099 | 16 488 511 | 98.4 | 616 299 | 3.7 |
| 421120 | Motor vehicle supplies & new parts whsle | 1 129 | '16 750 610 | 262 099 | 16 488 511 | 98.4 | 616 299 | 3.7 |
| 4211201 | Motor vehicle supplies & new parts—warehouse distributors | 395 | '4 646 827 | 178 116 | 4 468 711 | 96.2 | 164 725 | 3.7 |
| 4211202 | Motor vehicle supplies & new parts—jobbers | 669 | 11 883 075 | 78 759 | 11 804 316 | 99.3 | 439 499 | 3.7 |
| 4211203 | Petroleum products marketing equipment whsle | 65 | 220 708 | 5 224 | 215 484 | 97.6 | 12 075 | 5.6 |
| 42113 | Tire & tube whsle | 51 | 183 557 | 878 | 182 679 | 99.5 | 9 062 | 5.0 |
| 421130 | Tire & tube whsle | 51 | 183 557 | 878 | 182 679 | 99.5 | 9 062 | 5.0 |
| 4212 | Furniture & home furnishings whsle | 2 849 | 14 278 989 | 189 414 | 14 089 575 | 98.7 | 786 302 | 5.6 |
| 42121 | Furniture whsle | 1 570 | 7 397 432 | 129 164 | 7 268 268 | 98.3 | 411 004 | 5.7 |
| 421210 | Furniture whsle | 1 570 | 7 397 432 | 129 164 | 7 268 268 | 98.3 | 411 004 | 5.7 |
| 4212101 | Household & lawn furniture whsle | 938 | 4 824 140 | 60 123 | 4 764 017 | 98.8 | 245 457 | 5.2 |
| 4212102 | Office & business furniture whsle | 632 | 2 573 292 | 69 041 | 2 504 251 | 97.3 | 165 547 | 6.6 |
| 42122 | Home furnishings whsle | 1 279 | 6 881 557 | 60 250 | 6 821 307 | 99.1 | 375 298 | 5.5 |
| 421220 | Home furnishings whsle | 1 279 | 6 881 557 | 60 250 | 6 821 307 | 99.1 | 375 298 | 5.5 |
| 4212201 | Household china, glassware, & crockery whsle | 279 | 2 350 666 | 17 488 | 2 333 178 | 99.3 | 103 404 | 4.4 |
| 4212202 | Linens, domestics, draperies, & curtains whsle | 242 | 1 461 021 | 14 115 | 1 446 906 | 99.0 | 73 992 | 5.1 |
| 4212203 | Floor coverings whsle | 225 | 660 505 | 11 038 | 649 467 | 98.3 | 43 469 | 6.7 |
| 4212204 | Other home furnishings whsle | 533 | 2 409 365 | 17 609 | 2 391 756 | 99.3 | 154 433 | 6.5 |
| 4213 | Lumber & other construction materials whsle | 1 397 | 6 492 752 | 157 840 | 6 334 912 | 97.6 | 309 592 | 4.9 |
| 42131 | Lumber, plywood, millwork, & wood panel whsle | 630 | 3 768 321 | 116 374 | 3 651 947 | 96.9 | 165 719 | 4.5 |
| 421310 | Lumber, plywood, millwork, & wood panel whsle | 630 | 3 768 321 | 116 374 | 3 651 947 | 96.9 | 165 719 | 4.5 |
| 4213101 | Lumber without yard whsle | 160 | 780 039 | 22 557 | 757 482 | 97.1 | 32 441 | 4.3 |
| 4213102 | Lumber with yard whsle | 4 | 34 572 | 500 | 34 072 | 98.6 | 2 097 | 6.2 |
| 4213103 | Plywood, veneer, millwork, & wood panel whsle | 466 | 2 953 710 | 93 317 | 2 860 393 | 96.8 | 131 181 | 4.6 |
| 42132 | Brick, stone, & related construction materials whsle | 171 | 418 402 | 6 647 | 411 755 | 98.4 | 26 744 | 6.5 |
| 421320 | Brick, stone, & related construction materials whsle | 171 | 418 402 | 6 647 | 411 755 | 98.4 | 26 744 | 6.5 |
| 4213201 | Brick, block, tile, clay/cement sewer pipe whsle | 74 | 75 029 | 1 583 | 73 446 | 97.9 | 5 355 | 7.3 |
| 4213202 | Sand, gravel, & stone whsle | 38 | 117 711 | 2 326 | 115 385 | 98.0 | 7 877 | 6.8 |
| 4213203 | Cement, lime, & related products whsle | 59 | 225 662 | 2 738 | 222 924 | 98.8 | 13 512 | 6.1 |
| 42133 | Roofing, siding, & insulation material whsle | 293 | 1 339 534 | 18 361 | 1 321 173 | 98.6 | 62 669 | 4.7 |
| 421330 | Roofing, siding, & insulation material whsle | 293 | 1 339 534 | 18 361 | 1 321 173 | 98.6 | 62 669 | 4.7 |
| 4213301 | Roofing, siding, & insulation material whsle | 293 | 1 339 534 | 18 361 | 1 321 173 | 98.6 | 62 669 | 4.7 |
| 42139 | Other construction materials whsle | 303 | 966 495 | 16 458 | 950 037 | 98.3 | 54 460 | 5.7 |
| 421390 | Other construction materials whsle | 303 | 966 495 | 16 458 | 950 037 | 98.3 | 54 460 | 5.7 |
| 4213901 | Flat glass & other construction glass whsle | 49 | 220 957 | 3 417 | 217 540 | 98.5 | 11 014 | 5.1 |
| 4213902 | Other construction materials whsle | 254 | 745 538 | 13 041 | 732 497 | 98.3 | 43 446 | 5.9 |
| 4214 | Professional & commercial equipment & supplies whsle | 3 825 | 17 418 779 | 543 760 | 16 875 019 | 96.9 | 1 236 023 | 7.3 |
| 42141 | Photographic equipment & supplies whsle | 98 | 228 240 | 3 219 | 225 021 | 98.6 | 17 341 | 7.7 |
| 421410 | Photographic equipment & supplies whsle | 98 | 228 240 | 3 219 | 225 021 | 98.6 | 17 341 | 7.7 |
| 42142 | Office equipment whsle | 404 | 1 595 240 | 20 169 | 1 575 071 | 98.7 | 111 708 | 7.1 |
| 421420 | Office equipment whsle | 404 | 1 595 240 | 20 169 | 1 575 071 | 98.7 | 111 708 | 7.1 |
| 42143 | Computer & computer peripheral equipment & software whsle | 757 | 7 345 635 | 361 019 | 6 984 616 | 95.1 | 277 867 | 4.0 |
| 421430 | Computer & computer peripheral equipment & software whsle | 757 | 7 345 635 | 361 019 | 6 984 616 | 95.1 | 277 867 | 4.0 |
| 4214301 | Computer & peripheral equipment whsle | 609 | 6 670 157 | 356 683 | 6 313 474 | 94.7 | 235 419 | 3.7 |
| 42143011 | Computers & peripheral equipment for resale | 320 | 4 896 105 | 272 343 | 4 623 762 | 94.4 | 152 312 | 3.3 |
| 42143012 | Computers & peripheral equipment for end use | 289 | 1 774 052 | 84 340 | 1 689 712 | 95.2 | 83 107 | 4.9 |
| 4214302 | Computer software (packaged) whsle | 148 | 675 478 | 4 336 | 671 142 | 99.4 | 42 448 | 6.3 |
| 42144 | Other commercial equipment whsle | 594 | 2 686 765 | 57 812 | 2 628 953 | 97.8 | 169 338 | 6.4 |
| 421440 | Other commercial equipment whsle | 594 | 2 686 765 | 57 812 | 2 628 953 | 97.8 | 169 338 | 6.4 |
| 4214401 | Restaurant & hotel equipment & supplies whsle | 438 | 2 172 270 | 37 474 | 2 134 796 | 98.3 | 136 027 | 6.4 |
| 4214402 | Store machines & equipment whsle | 156 | 514 495 | 20 338 | 494 157 | 96.0 | 33 311 | 6.7 |
| 42145 | Medical, dental, & hospital equipment & supplies whsle | 1 473 | 4 492 032 | 77 789 | 4 414 243 | 98.3 | 565 579 | 12.8 |
| 421450 | Medical, dental, & hospital equipment & supplies whsle | 1 473 | 4 492 032 | 77 789 | 4 414 243 | 98.3 | 565 579 | 12.8 |
| 4214501 | Surgical, medical, & hospital supplies whsle | 1 423 | 4 284 750 | 73 028 | 4 211 722 | 98.3 | 544 194 | 12.9 |
| 4214502 | Dental equipment & supplies whsle | 50 | 207 282 | 4 761 | 202 521 | 97.7 | 21 385 | 10.6 |
| 42146 | Ophthalmic goods whsle | 164 | 264 765 | 3 568 | 261 197 | 98.7 | 24 258 | 9.3 |
| 421460 | Ophthalmic goods whsle | 164 | 264 765 | 3 568 | 261 197 | 98.7 | 24 258 | 9.3 |
| 42149 | Other professional equipment & supplies whsle | 335 | 806 102 | 20 184 | 785 918 | 97.5 | 69 922 | 8.9 |
| 421490 | Other professional equipment & supplies whsle | 335 | 806 102 | 20 184 | 785 918 | 97.5 | 69 932 | 8.9 |
| 4214901 | Religious & school supplies whsle | 50 | 174 015 | 2 301 | 171 714 | 98.7 | 15 216 | 8.9 |
| 4214902 | Other professional equipment & supplies whsle | 285 | 632 087 | 17 883 | 614 204 | 97.2 | 54 716 | 8.9 |

Table 6. Sales and Commissions of Agents, Brokers, and Commission Merchants for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business | Establishments (number) | Sales (\$1,000) | Sales on own account (\$1,000) | Sales made on the account of others | | Commissions received for sales made on the account of others | | | | | |
|--|---|-------------------------|-----------------|--------------------------------|-------------------------------------|---------------------------|--|--|--|--|--|--|
| | | | | | Amount (\$1,000) | As percent of total sales | Amount (\$1,000) | As percent of sales on the account of others | | | | |
| KIND OF BUSINESS—Con. | | | | | | | | | | | | |
| Wholesale trade, durable goods—Con. | | | | | | | | | | | | |
| 4215 | Metal & mineral (except petroleum) whsle | 1 459 | 13 429 232 | 308 557 | 13 120 675 | 97.7 | 464 968 | 3.5 | | | | |
| 42151 | Metal service centers & offices | 1 336 | 11 795 201 | 196 540 | 11 598 661 | 98.3 | 411 160 | 3.5 | | | | |
| 421510 | Metal service centers & offices | 1 336 | 11 795 201 | 196 540 | 11 598 661 | 98.3 | 411 160 | 3.5 | | | | |
| 4215101 | Ferrous metal service centers & sales offices | 1 057 | 9 516 171 | 164 446 | 9 351 725 | 98.3 | 325 374 | 3.5 | | | | |
| 42151011 | Ferrous metal service centers | 68 | 1 245 827 | 111 353 | 1 134 474 | 91.1 | 25 386 | 2.2 | | | | |
| 42151012 | Ferrous metal sales offices | 989 | 8 270 344 | 53 093 | 8 217 251 | 99.4 | 299 988 | 3.7 | | | | |
| 4215102 | Nonferrous metal service centers & sales offices | 279 | 2 279 030 | 32 094 | 2 246 936 | 98.6 | 85 786 | 3.8 | | | | |
| 42151021 | Nonferrous metal service centers | 25 | 128 172 | 10 714 | 117 458 | 91.6 | 5 947 | 5.1 | | | | |
| 42151022 | Nonferrous metal sales offices | 254 | 2 150 858 | 21 380 | 2 129 478 | 99.0 | 79 839 | 3.7 | | | | |
| 42152 | Coal & other mineral & ore whsle | 123 | 1 634 031 | 112 017 | 1 522 014 | 93.1 | 53 808 | 3.5 | | | | |
| 421520 | Coal & other mineral & ore whsle | 123 | 1 634 031 | 112 017 | 1 522 014 | 93.1 | 53 808 | 3.5 | | | | |
| 4215201 | Coal whsle | 86 | D | D | D | D | D | D | | | | |
| 4215202 | Other mineral & ore whsle | 37 | D | D | D | D | D | D | | | | |
| 4216 | Electrical goods whsle | 6 652 | 65 926 580 | 750 845 | 65 175 735 | 98.9 | 3 339 721 | 5.1 | | | | |
| 42161 | Electrical apparatus & equip, wiring supp, & const material whsle | 2 966 | 22 378 291 | 290 449 | 22 087 842 | 98.7 | 1 311 501 | 5.9 | | | | |
| 421610 | Electrical apparatus & equip, wiring supp, & const material whsle | 2 966 | 22 378 291 | 290 449 | 22 087 842 | 98.7 | 1 311 501 | 5.9 | | | | |
| 42162 | Electrical appliance, television & radio set whsle | 527 | 5 536 904 | 91 084 | 5 445 820 | 98.4 | 241 692 | 4.4 | | | | |
| 421620 | Electrical appliance, television & radio set whsle | 527 | 5 536 904 | 91 084 | 5 445 820 | 98.4 | 241 692 | 4.4 | | | | |
| 42169 | Other electronic parts & equipment whsle | 3 159 | 38 011 385 | 369 312 | 37 642 073 | 99.0 | 1 786 528 | 4.7 | | | | |
| 421690 | Other electronic parts & equipment whsle | 3 159 | 38 011 385 | 369 312 | 37 642 073 | 99.0 | 1 786 528 | 4.7 | | | | |
| 4216901 | Communications equipment & supplies whsle | 574 | 3 451 513 | 43 282 | 3 408 231 | 98.7 | 216 461 | 6.4 | | | | |
| 4216902 | Electronic parts (excluding communications equipment) whsle | 2 585 | 34 559 872 | 326 030 | 34 233 842 | 99.1 | 1 570 067 | 4.6 | | | | |
| 4217 | Hardware, & plumbing & heating equipment & supplies whsle | 2 894 | D | D | D | D | D | D | | | | |
| 42171 | Hardware whsle | 1 048 | 7 750 213 | 121 749 | 7 628 464 | 98.4 | 382 169 | 5.0 | | | | |
| 421710 | Hardware whsle | 1 048 | 7 750 213 | 121 749 | 7 628 464 | 98.4 | 382 169 | 5.0 | | | | |
| 42172 | Plumbing & heating equipment & supplies (hydronics) whsle | 1 152 | 7 864 360 | 273 864 | 7 590 496 | 96.5 | 424 972 | 5.6 | | | | |
| 421720 | Plumbing & heating equipment & supplies (hydronics) whsle | 1 152 | 7 864 360 | 273 864 | 7 590 496 | 96.5 | 424 972 | 5.6 | | | | |
| 42173 | Warm air heating & air-conditioning equipment & supplies whsle | 559 | 2 304 902 | 210 293 | 2 094 609 | 90.9 | 158 858 | 7.6 | | | | |
| 421730 | Warm air heating & air-conditioning equipment & supplies whsle | 559 | 2 304 902 | 210 293 | 2 094 609 | 90.9 | 158 858 | 7.6 | | | | |
| 42174 | Refrigeration equipment & supplies whsle | 135 | D | D | D | D | D | D | | | | |
| 421740 | Refrigeration equipment & supplies whsle | 135 | D | D | D | D | D | D | | | | |
| 4218 | Machinery, equipment, & supplies whsle | 7 572 | 29 427 233 | 1 337 685 | 28 089 548 | 95.5 | 1 955 299 | 7.0 | | | | |
| 42181 | Construction & mining (except petroleum) machinery & equip whsle | 277 | 1 251 107 | 42 564 | 1 208 543 | 96.6 | 83 864 | 6.9 | | | | |
| 421810 | Construction & mining (except petroleum) machinery & equip whsle | 277 | 1 251 107 | 42 564 | 1 208 543 | 96.6 | 83 864 | 6.9 | | | | |
| 42182 | Farm & garden machinery & equipment whsle | 338 | 1 352 959 | 31 694 | 1 321 265 | 97.7 | 76 583 | 5.8 | | | | |
| 421820 | Farm & garden machinery & equipment whsle | 338 | 1 352 959 | 31 694 | 1 321 265 | 97.7 | 76 583 | 5.8 | | | | |
| 4218201 | Farm machinery & equipment—farm dealers | 100 | D | D | D | D | D | D | | | | |
| 4218202 | Farm machinery & equipment—whsle distributors | 161 | D | D | D | D | D | D | | | | |
| 4218203 | Lawn & garden machinery & equipment whsle | 77 | 616 615 | 12 800 | 603 815 | 97.9 | 27 874 | 4.6 | | | | |
| 42183 | Industrial machinery & equipment whsle | 5 021 | 17 593 135 | 897 979 | 16 695 156 | 94.9 | 1 281 080 | 7.7 | | | | |
| 421830 | Industrial machinery & equipment whsle | 5 021 | 17 593 135 | 897 979 | 16 695 156 | 94.9 | 1 281 080 | 7.7 | | | | |
| 4218301 | Food-processing machinery & equipment whsle | 244 | 977 042 | 39 187 | 937 855 | 96.0 | 78 405 | 8.4 | | | | |
| 4218302 | Hydraulic & pneumatic (fluid-power) machinery & equipment whsle | 308 | 1 007 357 | 66 602 | 940 755 | 93.4 | 65 981 | 7.0 | | | | |
| 42183021 | Hydraulic & pneumatic pumps & motors whsle | 157 | 531 948 | 36 834 | 495 114 | 93.1 | 35 203 | 7.1 | | | | |
| 42183022 | Hydraulic & pneumatic parts, accessories, & supplies whsle | 151 | 475 409 | 29 768 | 445 641 | 93.7 | 30 778 | 6.9 | | | | |
| 4218303 | General-purpose industrial machinery & equipment whsle | 1 962 | 6 670 352 | 416 808 | 6 253 544 | 93.8 | 494 754 | 7.9 | | | | |
| 4218304 | Metalworking machinery & equipment whsle | 727 | 2 696 380 | 157 089 | 2 539 291 | 94.2 | 163 082 | 6.4 | | | | |
| 4218305 | Materials handling equipment whsle | 412 | 982 086 | 29 998 | 952 088 | 96.9 | 85 047 | 8.9 | | | | |
| 4218306 | Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle | 249 | 1 070 405 | 27 495 | 1 042 910 | 97.4 | 82 057 | 7.9 | | | | |
| 4218307 | Other industrial machinery & equipment whsle | 1 119 | 4 189 513 | 160 800 | 4 028 713 | 96.2 | 311 754 | 7.7 | | | | |
| 42184 | Industrial supplies whsle | 1 090 | 4 126 000 | 146 591 | 3 979 409 | 96.4 | 268 122 | 6.7 | | | | |
| 421840 | Industrial supplies whsle | 1 090 | 4 126 000 | 146 591 | 3 979 409 | 96.4 | 268 122 | 6.7 | | | | |
| 4218401 | General-line industrial supplies whsle | 151 | 427 104 | 20 769 | 406 335 | 95.1 | 28 465 | 7.0 | | | | |
| 4218402 | Mechanical power transmission supplies whsle | 159 | 700 311 | 7 572 | 692 739 | 98.9 | 44 871 | 6.5 | | | | |
| 4218403 | Welding supplies whsle | 24 | 60 895 | 236 | 60 659 | 99.6 | 3 612 | 6.0 | | | | |
| 4218404 | Industrial containers & supplies whsle | 226 | 817 235 | 20 115 | 797 120 | 97.5 | 45 742 | 5.7 | | | | |
| 4218405 | Industrial valves & fittings (except fluid-power) whsle | 175 | 873 594 | 51 163 | 822 431 | 94.1 | 74 654 | 9.1 | | | | |
| 4218406 | Other industrial supplies whsle | 355 | 1 246 861 | 46 736 | 1 200 125 | 96.3 | 70 778 | 5.9 | | | | |
| 42185 | Service establishment equipment & supplies whsle | 393 | 1 527 838 | 39 682 | 1 488 156 | 97.4 | 104 361 | 7.0 | | | | |
| 421850 | Service establishment equipment & supplies whsle | 393 | 1 527 838 | 39 682 | 1 488 156 | 97.4 | 104 361 | 7.0 | | | | |
| 4218501 | Beauty & barber shop equipment & supplies whsle | 53 | D | D | D | D | D | D | | | | |
| 4218502 | Custodial, janitors' equipment & supplies whsle | 155 | 645 361 | 5 274 | 640 087 | 99.2 | 41 985 | 6.6 | | | | |
| 4218503 | Laundry & dry-cleaning equipment & supplies whsle | 17 | 26 904 | 332 | 26 572 | 98.8 | 1 944 | 7.3 | | | | |
| 4218504 | Other service establishment equipment & supplies whsle | 168 | D | D | D | D | D | D | | | | |
| 42186 | Transportation equipment & supplies (exc motor vehicle) whsle | 453 | 3 576 194 | 179 175 | 3 397 019 | 95.0 | 141 289 | 4.2 | | | | |
| 421860 | Transportation equipment & supplies (exc motor vehicle) whsle | 453 | 3 576 194 | 179 175 | 3 397 019 | 95.0 | 141 289 | 4.2 | | | | |
| 4218601 | Aircraft & aeronautical equipment & supplies whsle | 274 | 2 670 245 | 155 708 | 2 514 537 | 94.2 | 91 211 | 3.6 | | | | |
| 4218602 | Marine machinery, equipment, & supplies whsle | 100 | D | D | D | D | D | D | | | | |
| 4218603 | Other transportation equipment & supplies whsle | 79 | D | D | D | D | D | D | | | | |

Table 6. Sales and Commissions of Agents, Brokers, and Commission Merchants for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business | Establishments (number) | Sales (\$1,000) | Sales on own account (\$1,000) | Sales made on the account of others | | Commissions received for sales made on the account of others | | | | | |
|--|---|-------------------------|-----------------|--------------------------------|-------------------------------------|---------------------------|--|--|--|--|--|--|
| | | | | | Amount (\$1,000) | As percent of total sales | Amount (\$1,000) | As percent of sales on the account of others | | | | |
| KIND OF BUSINESS—Con. | | | | | | | | | | | | |
| Wholesale trade, durable goods—Con. | | | | | | | | | | | | |
| 4219 | Miscellaneous durable goods whlse | 1'3 564 | D | D | D | D | D | D | | | | |
| 42191 | Sporting & recreational goods & supplies whlse | 1'1 066 | 7 396 183 | 174 367 | 7 221 816 | 97.6 | 370 284 | 5.1 | | | | |
| 421910 | Sporting & recreational goods & supplies whlse | 1'1 066 | 7 396 183 | 174 367 | 7 221 816 | 97.6 | 370 284 | 5.1 | | | | |
| 42192 | Toy & hobby goods & supplies whlse | 413 | D | D | D | D | D | D | | | | |
| 421920 | Toy & hobby goods & supplies whlse | 413 | D | D | D | D | D | D | | | | |
| 42193 | Recyclable material whlse | 255 | 1 390 512 | 21 289 | 1 369 223 | 98.5 | 70 789 | 5.2 | | | | |
| 421930 | Recyclable material whlse | 255 | 1 390 512 | 21 289 | 1 369 223 | 98.5 | 70 789 | 5.2 | | | | |
| 4219301 | Iron & steel scrap processors & dealers | 77 | 775 486 | 6 122 | 769 364 | 99.2 | 38 470 | 5.0 | | | | |
| 42193011 | Iron & steel scrap processors (using power processing equipment) | 40 | 227 474 | 5 968 | 221 506 | 97.4 | 14 142 | 6.4 | | | | |
| 42193012 | Iron & steel scrap processors (not using power processing equip) | 37 | 548 012 | 154 | 547 858 | 100.0 | 24 328 | 4.4 | | | | |
| 4219302 | Recyclable paper & paperboard whlse | 49 | 207 845 | 11 480 | 196 365 | 94.5 | 9 542 | 4.9 | | | | |
| 4219303 | Other recyclable material whlse | 129 | 407 181 | 3 687 | 403 494 | 99.1 | 22 777 | 5.6 | | | | |
| 42194 | Jewelry/watch/silverware/precious stone, & precious metal whlse | 451 | 904 350 | 36 880 | 867 470 | 95.9 | 77 377 | 8.9 | | | | |
| 421940 | Jewelry/watch/silverware/precious stone, & precious metal whlse | 451 | 904 350 | 36 880 | 867 470 | 95.9 | 77 377 | 8.9 | | | | |
| 4219401 | Jewelry, watch, diamonds, precious stone, & silverware whlse | 429 | D | D | D | D | D | D | | | | |
| 4219402 | Precious metal (excluding ores) whlse | 22 | D | D | D | D | D | D | | | | |
| 42199 | Other miscellaneous durable goods whlse | 1 379 | 3 700 167 | 57 781 | 3 642 386 | 98.4 | 255 979 | 7.0 | | | | |
| 421990 | Other miscellaneous durable goods whlse | 1 379 | 3 700 167 | 57 781 | 3 642 386 | 98.4 | 255 979 | 7.0 | | | | |
| 4219901 | Musical instruments & supplies whlse | 64 | 120 890 | 1 410 | 119 480 | 98.8 | 8 541 | 7.1 | | | | |
| 4219902 | Forest products (except lumber) whlse | 188 | 715 205 | 18 691 | 696 514 | 97.4 | 38 135 | 5.5 | | | | |
| 4219903 | General merchandise (durable goods) whlse | 514 | D | D | D | D | D | D | | | | |
| 4219904 | Prerecorded media whlse | 140 | 321 738 | 1 581 | 320 157 | 99.5 | 25 566 | 8.0 | | | | |
| 42199041 | Compact discs/prerecorded audio tapes, & phonograph records whlse | 124 | D | D | D | D | D | D | | | | |
| 42199042 | Prerecorded video tapes whlse | 16 | D | D | D | D | D | D | | | | |
| 4219905 | Fire extinguishers & fire safety equipment whlse | 72 | D | D | D | D | D | D | | | | |
| 4219906 | Other durable goods whlse | 401 | 1 010 358 | 16 606 | 993 752 | 98.4 | 76 251 | 7.7 | | | | |
| 422 | Wholesale trade, nondurable goods | 15 813 | '210 280 732 | 2 997 166 | 207 283 566 | 98.6 | 7 364 345 | 3.6 | | | | |
| 4221 | Paper & paper product whlse | 1 566 | 7 602 771 | 219 619 | 7 383 152 | 97.1 | 429 648 | 5.8 | | | | |
| 42211 | Printing & writing paper whlse | 177 | 1 378 150 | 127 100 | 1 251 050 | 90.8 | 57 264 | 4.6 | | | | |
| 422110 | Printing & writing paper whlse | 177 | 1 378 150 | 127 100 | 1 251 050 | 90.8 | 57 264 | 4.6 | | | | |
| 42212 | Stationery & office supplies whlse | 735 | 2 201 547 | 11 773 | 2 189 774 | 99.5 | 167 049 | 7.6 | | | | |
| 422120 | Stationery & office supplies whlse | 735 | 2 201 547 | 11 773 | 2 189 774 | 99.5 | 167 049 | 7.6 | | | | |
| 42213 | Industrial & personal service paper whlse | 654 | 4 023 074 | 80 746 | 3 942 328 | 98.0 | 205 335 | 5.2 | | | | |
| 422130 | Industrial & personal service paper whlse | 654 | 4 023 074 | 80 746 | 3 942 328 | 98.0 | 205 335 | 5.2 | | | | |
| 4222 | Drugs, & druggists' sundries whlse | 445 | 5 451 128 | 78 603 | 5 372 525 | 98.6 | 246 455 | 4.6 | | | | |
| 42221 | Drugs, & druggists' sundries whlse | 445 | 5 451 128 | 78 603 | 5 372 525 | 98.6 | 246 455 | 4.6 | | | | |
| 422210 | Drugs, & druggists' sundries whlse | 445 | 5 451 128 | 78 603 | 5 372 525 | 98.6 | 246 455 | 4.6 | | | | |
| 4222102 | Specialty-line drug, pharmaceutical, cosmetic, & toiletries whlse | 445 | 5 451 128 | 78 603 | 5 372 525 | 98.6 | 246 455 | 4.6 | | | | |
| 42223 | Apparel, piece goods, & notions whlse | 3 034 | 16 937 975 | 387 538 | 16 550 437 | 97.7 | 955 997 | 5.8 | | | | |
| 422231 | Piece goods, notions, & other dry goods whlse | 793 | 5 032 811 | 99 537 | 4 933 274 | 98.0 | 250 240 | 5.1 | | | | |
| 4222310 | Piece goods, notions, & other dry goods whlse | 793 | 5 032 811 | 99 537 | 4 933 274 | 98.0 | 250 240 | 5.1 | | | | |
| 42223102 | Piece goods—jobbers | 652 | 4 499 955 | 85 393 | 4 414 562 | 98.1 | 212 415 | 4.8 | | | | |
| | Notions & other dry goods whlse | 141 | 532 856 | 14 144 | 518 712 | 97.3 | 37 825 | 7.3 | | | | |
| 422232 | Men's & boys' clothing & furnishings whlse | 660 | 2 927 495 | 61 196 | 2 866 299 | 97.9 | 168 796 | 5.9 | | | | |
| 4222320 | Men's & boys' clothing & furnishings whlse | 660 | 2 927 495 | 61 196 | 2 866 299 | 97.9 | 168 796 | 5.9 | | | | |
| 422233 | Women's, children's, & infants' clothing & accessories whlse | 1 203 | 4 735 312 | 141 523 | 4 593 789 | 97.0 | 298 558 | 6.5 | | | | |
| 4222330 | Women's, children's, & infants' clothing & accessories whlse | 1 203 | 4 735 312 | 141 523 | 4 593 789 | 97.0 | 298 558 | 6.5 | | | | |
| 422234 | Footwear whlse | 378 | 4 242 357 | 85 282 | 4 157 075 | 98.0 | 238 403 | 5.7 | | | | |
| 4222340 | Footwear whlse | 378 | 4 242 357 | 85 282 | 4 157 075 | 98.0 | 238 403 | 5.7 | | | | |
| 42224 | Grocery & related products whlse | 4 652 | 113 150 470 | 1 116 543 | 112 033 927 | 99.0 | 3 754 952 | 3.4 | | | | |
| 422241 | General-line grocery whlse | 748 | 52 747 762 | 257 321 | 52 490 441 | 99.5 | 1 535 068 | 2.9 | | | | |
| 4222410 | General-line grocery whlse | 748 | 52 747 762 | 257 321 | 52 490 441 | 99.5 | 1 535 068 | 2.9 | | | | |
| 42224103 | Other general-line grocery whlse | 748 | 52 747 762 | 257 321 | 52 490 441 | 99.5 | 1 535 068 | 2.9 | | | | |
| 422242 | Packaged frozen food whlse | 679 | 16 882 856 | 258 507 | 16 624 349 | 98.5 | 535 855 | 3.2 | | | | |
| 4222420 | Packaged frozen food whlse | 679 | 16 882 856 | 258 507 | 16 624 349 | 98.5 | 535 855 | 3.2 | | | | |
| 422243 | Dairy products, (except dried or canned) whlse | 181 | 1 474 278 | 27 002 | 1 447 276 | 98.2 | 54 962 | 3.8 | | | | |
| 4222430 | Dairy products, (except dried or canned) whlse | 181 | 1 474 278 | 27 002 | 1 447 276 | 98.2 | 54 962 | 3.8 | | | | |
| 42224301 | Raw milk whlse | 2 | D | D | D | D | D | D | | | | |
| 42224302 | Dairy product (except raw milk) whlse | 179 | D | D | D | D | D | D | | | | |
| 422244 | Poultry & poultry product whlse | 113 | D | D | D | D | D | D | | | | |
| 4222440 | Poultry & poultry product whlse | 113 | D | D | D | D | D | D | | | | |
| 42224401 | Live poultry whlse | 5 | D | D | D | D | D | D | | | | |
| 42224402 | Poultry & poultry product (except live) whlse | 108 | D | D | D | D | D | D | | | | |
| 422245 | Confectionery whlse | 357 | 3 037 847 | 32 875 | 3 004 972 | 98.9 | 126 846 | 4.2 | | | | |
| 4222450 | Confectionery whlse | 357 | 3 037 847 | 32 875 | 3 004 972 | 98.9 | 126 846 | 4.2 | | | | |
| 422246 | Fish & seafood whlse | 108 | 832 985 | 15 578 | 817 407 | 98.1 | 45 910 | 5.6 | | | | |
| 4222460 | Fish & seafood whlse | 108 | 832 985 | 15 578 | 817 407 | 98.1 | 45 910 | 5.6 | | | | |
| 422247 | Meat & meat product whlse | 298 | 4 154 013 | 51 053 | 4 102 960 | 98.8 | 122 922 | 3.0 | | | | |
| 4222470 | Meat & meat product whlse | 298 | 4 154 013 | 51 053 | 4 102 960 | 98.8 | 122 922 | 3.0 | | | | |
| 422248 | Fresh fruit & vegetable whlse | 647 | 5 923 035 | 229 447 | 5 693 588 | 96.1 | 344 516 | 6.1 | | | | |
| 4222480 | Fresh fruit & vegetable whlse | 647 | 5 923 035 | 229 447 | 5 693 588 | 96.1 | 344 516 | 6.1 | | | | |

Table 6. Sales and Commissions of Agents, Brokers, and Commission Merchants for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business | Establishments (number) | Sales (\$1,000) | Sales on own account (\$1,000) | Sales made on the account of others | | Commissions received for sales made on the account of others | | | | | |
|---|--|-------------------------|-----------------|--------------------------------|-------------------------------------|---------------------------|--|--|--|--|--|--|
| | | | | | Amount (\$1,000) | As percent of total sales | Amount (\$1,000) | As percent of sales on the account of others | | | | |
| KIND OF BUSINESS—Con. | | | | | | | | | | | | |
| Wholesale trade, nondurable goods—Con. | | | | | | | | | | | | |
| 4224 | Grocery & related products whsle—Con. | | | | | | | | | | | |
| 42249 | Other grocery & related products whsle | 1 521 | D | D | D | D | D | D | | | | |
| 422490 | Other grocery & related products whsle | 1 521 | D | D | D | D | D | D | | | | |
| 4224901 | Coffee, tea & spice whsle | 115 | 1 472 900 | 7 300 | 1 465 600 | 99.5 | 51 780 | 3.5 | | | | |
| 4224902 | Bread & baked goods whsle | 351 | 1 690 138 | 5 268 | 1 684 870 | 99.7 | 91 091 | 5.4 | | | | |
| 4224903 | Soft drinks whsle | 90 | 423 591 | 3 206 | 420 385 | 99.2 | 18 987 | 4.5 | | | | |
| 4224904 | Canned goods whsle | 238 | 6 882 311 | 33 299 | 6 849 012 | 99.5 | 221 976 | 3.2 | | | | |
| 4224905 | Food & beverage basic materials whsle | 139 | 2 320 600 | 64 021 | 2 256 579 | 97.2 | 78 700 | 3.5 | | | | |
| 4224906 | Other grocery specialties whsle | 588 | D | D | D | D | D | D | | | | |
| 4225 | Farm-product raw material whsle | 1 494 | 33 902 691 | 478 645 | 33 424 046 | 98.6 | 570 956 | 1.7 | | | | |
| 42251 | Grain & field bean whsle | 135 | 15 045 234 | 23 482 | 15 021 752 | 99.8 | 49 429 | .3 | | | | |
| 422510 | Grain & field bean whsle | 135 | 15 045 234 | 23 482 | 15 021 752 | 99.8 | 49 429 | .3 | | | | |
| 42252 | Livestock whsle | 957 | 15 468 016 | 385 144 | 15 082 872 | 97.5 | 400 512 | 2.7 | | | | |
| 422520 | Livestock whsle | 957 | 15 468 016 | 385 144 | 15 082 872 | 97.5 | 400 512 | 2.7 | | | | |
| 42259 | Other farm product raw material whsle | 402 | 3 389 441 | 70 019 | 3 319 422 | 97.9 | 121 015 | 3.6 | | | | |
| 422590 | Other farm product raw material whsle | 402 | 3 389 441 | 70 019 | 3 319 422 | 97.9 | 121 015 | 3.6 | | | | |
| 4225901 | Hides, skins, & pelts whsle | 26 | 184 450 | 2 012 | 182 438 | 98.9 | 11 457 | 6.3 | | | | |
| 4225902 | Leaf tobacco whsle | 210 | 1 565 193 | 43 641 | 1 521 552 | 97.2 | 62 235 | 4.1 | | | | |
| 4225903 | Wool, wool tops, & mohair whsle | 19 | 56 823 | 1 989 | 54 834 | 96.5 | 3 097 | 5.6 | | | | |
| 4225904 | Cotton whsle | 53 | 695 960 | 5 425 | 690 535 | 99.2 | 10 237 | 1.5 | | | | |
| 4225905 | Other farm-product raw material whsle | 94 | 887 015 | 16 952 | 870 063 | 98.1 | 33 989 | 3.9 | | | | |
| 4226 | Chemical & allied products whsle | 1 390 | 6 509 052 | 294 583 | 6 214 469 | 95.5 | 315 089 | 5.1 | | | | |
| 42261 | Plastics materials & basic forms & shapes whsle | 654 | 3 770 919 | 87 425 | 3 683 494 | 97.7 | 171 477 | 4.7 | | | | |
| 422610 | Plastics materials & basic forms & shapes whsle | 654 | 3 770 919 | 87 425 | 3 683 494 | 97.7 | 171 477 | 4.7 | | | | |
| 42269 | Other chemical & allied products whsle | 736 | 2 738 133 | 207 158 | 2 530 975 | 92.4 | 143 612 | 5.7 | | | | |
| 422690 | Other chemical & allied products whsle | 736 | 2 738 133 | 207 158 | 2 530 975 | 92.4 | 143 612 | 5.7 | | | | |
| 4226901 | Industrial gases (except LP) whsle | 11 | 71 241 | 7 | 71 234 | 100.0 | 4 310 | 6.1 | | | | |
| 4226902 | Other chemical & allied products whsle | 725 | 2 666 892 | 207 151 | 2 459 741 | 92.2 | 139 302 | 5.7 | | | | |
| 4227 | Petroleum & petroleum products whsle | 256 | 11 953 186 | 217 588 | 11 735 598 | 98.2 | 196 982 | 1.7 | | | | |
| 42271 | Petroleum bulk stations & terminals | 69 | 331 386 | 5 327 | 326 059 | 98.4 | 14 680 | 4.5 | | | | |
| 422710 | Petroleum bulk stations & terminals | 69 | 331 386 | 5 327 | 326 059 | 98.4 | 14 680 | 4.5 | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 68 | D | D | D | D | D | D | | | | |
| 42271011 | Petroleum bulk stations (except LP) | 63 | D | D | D | D | D | D | | | | |
| 42271012 | Petroleum bulk terminals (except LP) | 5 | D | D | D | D | D | D | | | | |
| 4227102 | Liquefied petroleum bulk stations & terminals | 1 | D | D | D | D | D | D | | | | |
| 42272 | Petroleum & petroleum prod whsle (exc bulk stations & terminals) | 187 | 11 621 800 | 212 261 | 11 409 539 | 98.2 | 182 302 | 1.6 | | | | |
| 422720 | Petroleum & petroleum prod whsle (exc bulk stations & terminals) | 187 | 11 621 800 | 212 261 | 11 409 539 | 98.2 | 182 302 | 1.6 | | | | |
| 4228 | Beer, wine, & distilled alcoholic beverage whsle | 213 | D | D | D | D | D | D | | | | |
| 42281 | Beer & ale whsle | 40 | D | D | D | D | D | D | | | | |
| 422810 | Beer & ale whsle | 40 | D | D | D | D | D | D | | | | |
| 42282 | Wine & distilled alcoholic beverage whsle | 173 | 1 955 271 | 65 327 | 1 889 944 | 96.7 | 96 990 | 5.1 | | | | |
| 422820 | Wine & distilled alcoholic beverage whsle | 173 | 1 955 271 | 65 327 | 1 889 944 | 96.7 | 96 990 | 5.1 | | | | |
| 4228201 | Wine & distilled alcoholic bev (licensed operation) whsle | 173 | 1 955 271 | 65 327 | 1 889 944 | 96.7 | 96 990 | 5.1 | | | | |
| 4229 | Miscellaneous nondurable goods whsle | 2 763 | D | D | D | D | D | D | | | | |
| 42291 | Farm supplies whsle | 223 | 2 238 242 | 20 197 | 2 218 045 | 99.1 | 57 761 | 2.6 | | | | |
| 422910 | Farm supplies whsle | 223 | 2 238 242 | 20 197 | 2 218 045 | 99.1 | 57 761 | 2.6 | | | | |
| 4229102 | Farm supplies—whsle distributors | 223 | 2 238 242 | 20 197 | 2 218 045 | 99.1 | 57 761 | 2.6 | | | | |
| 42292 | Book, periodical, & newspaper whsle | 334 | 2 583 212 | 12 011 | 2 571 201 | 99.5 | 218 537 | 8.5 | | | | |
| 422920 | Book, periodical, & newspaper whsle | 334 | 2 583 212 | 12 011 | 2 571 201 | 99.5 | 218 537 | 8.5 | | | | |
| 42293 | Flower, nursery stock, & florists' supplies whsle | 234 | 678 119 | 16 146 | 661 973 | 97.6 | 58 684 | 8.9 | | | | |
| 422930 | Flower, nursery stock, & florists' supplies whsle | 234 | 678 119 | 16 146 | 661 973 | 97.6 | 58 684 | 8.9 | | | | |
| 42294 | Tobacco & tobacco product whsle | 33 | 62 175 | 2 016 | 60 159 | 96.8 | 2 918 | 4.9 | | | | |
| 422940 | Tobacco & tobacco product whsle | 33 | 62 175 | 2 016 | 60 159 | 96.8 | 2 918 | 4.9 | | | | |
| 42295 | Paint, varnish, & supplies whsle | 206 | 1 152 666 | 24 384 | 1 128 282 | 97.9 | 65 037 | 5.8 | | | | |
| 422950 | Paint, varnish, & supplies whsle | 206 | 1 152 666 | 24 384 | 1 128 282 | 97.9 | 65 037 | 5.8 | | | | |
| 4229501 | Paint, varnish, & supplies whsle | 206 | 1 152 666 | 24 384 | 1 128 282 | 97.9 | 65 037 | 5.8 | | | | |
| 42299 | Other miscellaneous nondurable goods whsle | 1 733 | D | D | D | D | D | D | | | | |
| 422990 | Other miscellaneous nondurable goods whsle | 1 733 | D | D | D | D | D | D | | | | |
| 4229901 | Art goods whsle | 591 | 1 517 846 | 12 049 | 1 505 797 | 99.2 | 157 091 | 10.4 | | | | |
| 4229902 | General merchandise (nondurable goods) whsle | 398 | 785 925 | 9 066 | 776 859 | 98.8 | 61 238 | 7.9 | | | | |
| 4229903 | Textile bags, bagging, & burlap whsle | 40 | 54 043 | 275 | 53 768 | 99.5 | 3 942 | 7.3 | | | | |
| 4229904 | Other nondurable goods whsle | 704 | D | D | D | D | D | D | | | | |

Table 7. Gross Margin and Its Components for Merchant Wholesalers for the United States: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales | | Purchases ¹ (\$1,000) | Inventory change 1996 to 1997 (\$1,000) | Cost of goods sold (\$1,000) | Gross margin | |
|------------|---|-------------------------|-----------------|----------------|----------------------------------|---|------------------------------|------------------|------------------------------------|
| | | | Total (\$1,000) | On own account | | | | Amount (\$1,000) | As percent of sales on own account |
| | | | | | | | | | |
| | Merchant wholesalers | 376 330 | 2 333 131 187 | 2 305 423 634 | 1 841 423 832 | -16 218 095 | 1 825 205 737 | 480 217 897 | 20.8 |
| 421 | Wholesale trade, durable goods | 241 379 | 1 214 780 670 | 1 199 598 722 | 919 539 674 | -10 471 316 | 909 068 358 | 290 530 364 | 24.2 |
| 4211 | Motor vehicle & motor vehicle parts & supplies whlsl | 26 093 | 166 674 187 | 166 211 953 | 136 729 086 | -872 703 | 135 856 383 | 30 355 570 | 18.3 |
| 421110 | Automobile & other motor vehicle whlsl | 6 654 | 113 917 822 | 113 675 204 | 97 795 104 | -466 438 | 97 328 666 | 16 346 538 | 14.4 |
| 4211101 | Automobile & other motor vehicle whlsl | 6 654 | 113 917 822 | 113 675 204 | 97 795 104 | -466 438 | 97 328 666 | 16 346 538 | 14.4 |
| 4211102 | Automobile & motorcycle whlsl | 3 331 | 79 437 563 | D | 79 356 177 | -271 870 | 69 148 779 | 10 207 398 | 12.9 |
| 4211103 | Bus & recreational vehicle whlsl | 347 | | D | D | D | D | D | D |
| 4211104 | Light truck & van (14,000 lb or less) whlsl | 428 | 7 133 116 | 7 118 089 | 5 937 245 | 689 | 5 937 934 | 1 180 155 | 16.6 |
| 4211105 | Medium truck & tractor (14,001 lb to 26,000 lb) whlsl | 480 | D | D | D | D | D | D | D |
| 4211106 | Heavy truck & tractor (over 26,000 lb) whlsl | 2 068 | 22 058 292 | 21 953 147 | 18 147 443 | -154 576 | 17 992 867 | 3 960 280 | 18.0 |
| 42112 | Motor vehicle supplies & new parts whlsl | 10 596 | '40 856 802 | 40 730 866 | 30 929 519 | -289 306 | 30 640 213 | 10 090 653 | 24.8 |
| 421120 | Motor vehicle supplies & new parts whlsl | 10 596 | '40 856 802 | 40 730 866 | 30 929 519 | -289 306 | 30 640 213 | 10 090 653 | 24.8 |
| 4211201 | Motor vehicle supplies & new parts—warehouse distributors | 4 357 | '19 025 397 | 18 963 417 | 14 260 680 | -115 625 | 14 145 055 | 4 818 362 | 25.4 |
| 4211202 | Motor vehicle supplies & new parts—jobbers | 5 732 | 20 760 962 | 20 708 200 | 15 911 077 | -160 607 | 15 750 470 | 4 957 730 | 23.9 |
| 4211203 | Petroleum products marketing equipment whlsl | 507 | 1 070 443 | 1 059 249 | 757 762 | -13 074 | 744 688 | 314 561 | 29.7 |
| 42113 | Tire & tube whlsl | 1 738 | 6 627 456 | 6 559 339 | 5 140 645 | -67 764 | 5 072 881 | 1 486 458 | 22.7 |
| 421130 | Tire & tube whlsl | 1 738 | 6 627 456 | 6 559 339 | 5 140 645 | -67 764 | 5 072 881 | 1 486 458 | 22.7 |
| 42114 | Motor vehicle parts, (used) whlsl | 7 105 | 5 272 107 | 5 246 544 | 2 863 818 | -49 195 | 2 814 623 | 2 431 921 | 46.4 |
| 421140 | Motor vehicle parts, (used) whlsl | 7 105 | 5 272 107 | 5 246 544 | 2 863 818 | -49 195 | 2 814 623 | 2 431 921 | 46.4 |
| 4212 | Furniture & home furnishings whlsl | 11 912 | 38 998 409 | 38 270 911 | 26 717 863 | -408 117 | 26 309 746 | 11 961 165 | 31.3 |
| 42121 | Furniture whlsl | 4 880 | 17 259 071 | 16 892 266 | 12 219 343 | -159 287 | 12 060 056 | 4 832 210 | 28.6 |
| 421210 | Furniture whlsl | 4 880 | 17 259 071 | 16 892 266 | 12 219 343 | -159 287 | 12 060 056 | 4 832 210 | 28.6 |
| 4212101 | Household & lawn furniture whlsl | 2 275 | 5 670 483 | 5 580 839 | 3 965 138 | -75 582 | 3 889 556 | 1 691 283 | 30.3 |
| 4212102 | Office & business furniture whlsl | 2 605 | 11 588 588 | 11 311 427 | 8 254 205 | -83 705 | 8 170 500 | 3 140 927 | 27.8 |
| 42122 | Home furnishings whlsl | 7 032 | 21 739 338 | 21 378 645 | 14 498 520 | -248 830 | 14 249 690 | 7 128 955 | 33.3 |
| 421220 | Home furnishings whlsl | 7 032 | 21 739 338 | 21 378 645 | 14 498 520 | -248 830 | 14 249 690 | 7 128 955 | 33.3 |
| 4212201 | Household china, glassware, & crockery whlsl | 1 039 | 3 796 559 | 3 604 051 | 2 407 033 | -22 822 | 2 384 211 | 1 219 840 | 33.8 |
| 4212202 | Linens, domestics, draperies, & curtains whlsl | 1 532 | 4 438 939 | 4 392 159 | 3 059 923 | -51 378 | 3 008 545 | 1 383 614 | 31.5 |
| 4212203 | Floor coverings whlsl | 2 270 | 7 941 902 | 7 871 311 | 5 641 085 | -103 113 | 5 537 972 | 2 333 339 | 29.6 |
| 4212204 | Other home furnishings whlsl | 2 191 | 5 561 938 | 5 511 124 | 3 390 479 | -71 517 | 3 318 962 | 2 192 162 | 39.8 |
| 4213 | Lumber & other construction materials whlsl | 11 142 | 61 302 570 | 60 823 204 | 49 693 178 | -330 413 | 49 362 765 | 11 460 439 | 18.8 |
| 42131 | Lumber, plywood, millwork, & wood panel whlsl | 5 636 | 46 426 349 | 46 017 642 | 38 958 009 | -219 382 | 38 738 627 | 7 279 015 | 15.8 |
| 421310 | Lumber, plywood, millwork, & wood panel whlsl | 5 636 | 46 426 349 | 46 017 642 | 38 958 009 | -219 382 | 38 738 627 | 7 279 015 | 15.8 |
| 4213101 | Lumber without yard whlsl | 1 425 | 13 795 098 | 13 687 064 | 12 123 237 | -23 854 | 12 099 383 | 1 587 681 | 11.6 |
| 4213102 | Lumber with yard whlsl | 1 499 | 13 188 854 | 13 122 384 | 10 856 031 | -114 340 | 10 741 691 | 2 380 693 | 18.1 |
| 4213103 | Plywood, veneer, millwork, & wood panel whlsl | 2 712 | 19 442 397 | 19 208 194 | 15 978 741 | -81 188 | 15 897 553 | 3 310 641 | 17.2 |
| 42132 | Brick, stone, & related construction materials whlsl | 2 094 | 4 444 476 | 4 429 343 | 2 953 870 | -64 648 | 2 889 222 | 1 540 121 | 34.8 |
| 421320 | Brick, stone, & related construction materials whlsl | 2 094 | 4 444 476 | 4 429 343 | 2 953 870 | -64 648 | 2 889 222 | 1 540 121 | 34.8 |
| 4213201 | Brick, block, tile, clay/cement sewer pipe whlsl | 679 | 1 320 519 | 1 312 230 | 908 272 | -17 050 | 891 222 | 421 008 | 32.1 |
| 4213202 | Sand, gravel, & stone whlsl | 886 | 1 574 246 | 1 574 181 | 953 678 | -21 713 | 931 965 | 642 216 | 40.8 |
| 4213203 | Cement, lime, & related products whlsl | 529 | 1 549 711 | 1 542 932 | 1 091 920 | -25 885 | 1 066 035 | 476 897 | 30.9 |
| 42133 | Roofing, siding, & insulation material whlsl | 1 069 | 5 203 479 | 5 183 616 | 4 076 966 | -10 104 | 4 066 862 | 1 116 754 | 21.5 |
| 421330 | Roofing, siding, & insulation material whlsl | 1 069 | 5 203 479 | 5 183 616 | 4 076 966 | -10 104 | 4 066 862 | 1 116 754 | 21.5 |
| 4213301 | Roofing, siding, & insulation material whlsl | 1 069 | 5 203 479 | 5 183 616 | 4 076 966 | -10 104 | 4 066 862 | 1 116 754 | 21.5 |
| 42139 | Other construction materials whlsl | 2 343 | 5 228 266 | 5 192 603 | 3 704 333 | -36 279 | 3 668 054 | 1 524 549 | 29.4 |
| 421390 | Other construction materials whlsl | 2 343 | 5 228 266 | 5 192 603 | 3 704 333 | -36 279 | 3 668 054 | 1 524 549 | 29.4 |
| 4213901 | Flat glass & other construction glass whlsl | 523 | 1 017 500 | 1 012 296 | 668 026 | -2 209 | 665 817 | 346 479 | 34.2 |
| 4213902 | Other construction materials whlsl | 1 820 | 4 210 766 | 4 180 307 | 3 036 307 | -34 070 | 3 002 237 | 1 178 070 | 28.2 |
| 4214 | Professional & commercial equipment & supplies whlsl | 38 366 | 237 178 097 | 235 058 092 | 178 952 679 | -1 842 642 | 177 110 037 | 57 948 055 | 24.7 |
| 42141 | Photographic equipment & supplies whlsl | 1 207 | 8 347 662 | 8 230 425 | 5 812 800 | -21 965 | 5 790 835 | 2 439 590 | 29.6 |
| 421410 | Photographic equipment & supplies whlsl | 1 207 | 8 347 662 | 8 230 425 | 5 812 800 | -21 965 | 5 790 835 | 2 439 590 | 29.6 |
| 42142 | Office equipment whlsl | 6 291 | 24 496 462 | 24 149 183 | 15 294 804 | -107 530 | 15 187 274 | 8 961 909 | 37.1 |
| 421420 | Office equipment whlsl | 6 291 | 24 496 462 | 24 149 183 | 15 294 804 | -107 530 | 15 187 274 | 8 961 909 | 37.1 |

See footnotes at end of table.

Table 7. Gross Margin and Its Components for Merchant Wholesalers for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales | | Purchases ¹ (\$1,000) | Inventory change 1996 to 1997 (\$1,000) | Cost of goods sold (\$1,000) | Gross margin | |
|------------|---|-------------------------|-----------------|------------------|----------------------------------|---|------------------------------|------------------|------------------------------------|
| | | | Total (\$1,000) | On own account | | | | Amount (\$1,000) | As percent of sales on own account |
| | | | | Amount (\$1,000) | | | | | |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | | |
| 4214 | Professional & commercial equipment & supplies whlse—Con. | | | | | | | | |
| 42143 | Computer & computer peripheral equipment & software whlse | 14 459 | 142 059 509 | 141 293 645 | 115 029 302 | -1 196 558 | 113 832 744 | 27 460 901 | 19.4 |
| 421430 | Computer & computer peripheral equipment & software whlse | 14 459 | 142 059 509 | 141 293 645 | 115 029 302 | -1 196 558 | 113 832 744 | 27 460 901 | 19.4 |
| 4214301 | Computer & peripheral equipment whlse | 11 806 | 131 914 692 | 131 214 914 | 108 804 746 | -1 136 985 | 107 667 761 | 23 547 153 | 17.9 |
| 42143011 | Computers & peripheral equipment for resale | 4 861 | 83 034 207 | 82 659 855 | 70 435 044 | -828 502 | 69 606 542 | 13 053 313 | 15.8 |
| 42143012 | Computers & peripheral equipment for end use | 6 945 | 48 880 485 | 48 555 059 | 38 369 702 | -308 483 | 38 061 219 | 10 493 840 | 21.6 |
| 4214302 | Computer software (packaged) whlse .. | 2 653 | 10 144 817 | 10 078 731 | 6 224 556 | -59 573 | 6 164 983 | 3 913 748 | 38.8 |
| 42144 | Other commercial equipment whlse | '4 658 | '12 215 821 | 12 062 306 | 8 651 991 | '-99 451 | 8 552 540 | 3 509 766 | 29.1 |
| 421440 | Other commercial equipment whlse | '4 658 | '12 215 821 | 12 062 306 | 8 651 991 | '-99 451 | 8 552 540 | 3 509 766 | 29.1 |
| 4214401 | Restaurant & hotel equipment & supplies whlse | 2 689 | 8 094 253 | 7 977 245 | 6 034 250 | -67 806 | 5 966 444 | 2 010 801 | 25.2 |
| 4214402 | Store machines & equipment whlse | '1 969 | '4 121 568 | 4 085 061 | 2 617 741 | '-31 645 | 2 586 096 | 1 498 965 | 36.7 |
| 42145 | Medical, dental, & hospital equipment & supplies whlse | 7 850 | 35 599 345 | 34 991 774 | 24 931 413 | -294 183 | 24 637 230 | 10 354 544 | 29.6 |
| 421450 | Medical, dental, & hospital equipment & supplies whlse | 7 850 | 35 599 345 | 34 991 774 | 24 931 413 | -294 183 | 24 637 230 | 10 354 544 | 29.6 |
| 4214501 | Surgical, medical, & hospital supplies whlse | 6 859 | 31 745 475 | 31 145 003 | 22 382 793 | -252 247 | 22 130 546 | 9 014 457 | 28.9 |
| 4214502 | Dental equipment & supplies whlse | 991 | 3 853 870 | 3 846 771 | 2 548 620 | -41 936 | 2 506 684 | 1 340 087 | 34.8 |
| 42146 | Ophthalmic goods whlse | 1 551 | 5 713 821 | 5 679 567 | 3 453 474 | -75 985 | 3 377 489 | 2 302 078 | 40.5 |
| 421460 | Ophthalmic goods whlse | 1 551 | 5 713 821 | 5 679 567 | 3 453 474 | -75 985 | 3 377 489 | 2 302 078 | 40.5 |
| 42149 | Other professional equipment & supplies whlse | 2 350 | 8 745 477 | 8 651 192 | 5 778 895 | -46 970 | 5 731 925 | 2 919 267 | 33.7 |
| 421490 | Other professional equipment & supplies whlse | 2 350 | 8 745 477 | 8 651 192 | 5 778 895 | -46 970 | 5 731 925 | 2 919 267 | 33.7 |
| 4214901 | Religious & school supplies whlse | 397 | 1 110 568 | 1 098 582 | 713 033 | -17 189 | 695 844 | 402 738 | 36.7 |
| 4214902 | Other professional equipment & supplies whlse | 1 953 | 7 634 909 | 7 552 610 | 5 065 862 | -29 781 | 5 036 081 | 2 516 529 | 33.3 |
| 4215 | Metal & mineral (except petroleum) whlse | '10 079 | '91 553 201 | 90 379 041 | 73 961 389 | '-725 862 | 73 235 527 | 17 143 514 | 19.0 |
| 42151 | Metal service centers & offices | 9 487 | 83 124 691 | 82 172 559 | 66 685 839 | -712 126 | 65 973 713 | 16 198 846 | 19.7 |
| 421510 | Metal service centers & offices | 9 487 | 83 124 691 | 82 172 559 | 66 685 839 | -712 126 | 65 973 713 | 16 198 846 | 19.7 |
| 4215101 | Ferrous metal service centers & sales offices | 7 595 | 66 113 409 | 65 332 043 | 52 589 122 | -486 030 | 52 103 092 | 13 228 951 | 20.2 |
| 42151011 | Ferrous metal service centers | 5 827 | 58 768 929 | 58 143 950 | 46 470 112 | -486 030 | 45 984 082 | 12 159 868 | 20.9 |
| 42151012 | Ferrous metal sales offices | 1 768 | 7 344 480 | 7 188 093 | 6 119 010 | - | 6 119 010 | 1 069 083 | 14.9 |
| 4215102 | Nonferrous metal service centers & sales offices | 1 892 | 17 011 282 | 16 840 516 | 14 096 717 | -226 096 | 13 870 621 | 2 969 895 | 17.6 |
| 42151021 | Nonferrous metal service centers | 1 380 | 15 574 704 | 15 412 184 | 12 930 467 | -226 096 | 12 704 371 | 2 707 813 | 17.6 |
| 42151022 | Nonferrous metal sales offices | 512 | 1 436 578 | 1 428 332 | 1 166 250 | - | 1 166 250 | 262 082 | 18.3 |
| 42152 | Coal & other mineral & ore whlse | '592 | '8 428 510 | 8 206 482 | 7 275 550 | '-13 736 | 7 261 814 | 944 668 | 11.5 |
| 421520 | Coal & other mineral & ore whlse | '592 | '8 428 510 | 8 206 482 | 7 275 550 | '-13 736 | 7 261 814 | 944 668 | 11.5 |
| 4215201 | Coal whlse | 333 | 4 987 710 | 4 856 646 | 4 235 038 | -14 307 | 4 220 731 | 635 915 | 13.1 |
| 4215202 | Other mineral & ore whlse | '259 | '3 440 800 | 3 349 836 | 3 040 512 | '571 | 3 041 083 | 308 753 | 9.2 |
| 4216 | Electrical goods whlse | 27 347 | 182 334 876 | 180 295 130 | 135 233 416 | -1 525 430 | 133 707 986 | 46 587 144 | 25.8 |
| 42161 | Electrical apparatus & equip, wiring supp, & const material whlse | 8 857 | 38 350 174 | 37 865 349 | 28 071 276 | -282 828 | 27 788 448 | 10 076 901 | 26.6 |
| 421610 | Electrical apparatus & equip, wiring supp, & const material whlse | 8 857 | 38 350 174 | 37 865 349 | 28 071 276 | -282 828 | 27 788 448 | 10 076 901 | 26.6 |
| 42162 | Electrical appliance, television & radio set whlse | 3 237 | 39 717 526 | 39 527 417 | 31 437 423 | -307 681 | 31 129 742 | 8 397 675 | 21.2 |
| 421620 | Electrical appliance, television & radio set whlse | 3 237 | 39 717 526 | 39 527 417 | 31 437 423 | -307 681 | 31 129 742 | 8 397 675 | 21.2 |
| 42169 | Other electronic parts & equipment whlse | 15 253 | 104 267 176 | 102 902 364 | 75 724 717 | -934 921 | 74 789 796 | 28 112 568 | 27.3 |
| 421690 | Other electronic parts & equipment whlse | 15 253 | 104 267 176 | 102 902 364 | 75 724 717 | -934 921 | 74 789 796 | 28 112 568 | 27.3 |
| 4216901 | Communications equipment & supplies whlse | 6 722 | 36 812 342 | 36 442 101 | 23 680 236 | -396 854 | 23 283 382 | 13 158 719 | 36.1 |
| 4216902 | Electronic parts (excluding communications equipment) whlse | 8 531 | 67 454 834 | 66 460 263 | 52 044 481 | -538 067 | 51 506 414 | 14 953 849 | 22.5 |
| 4217 | Hardware, & plumbing & heating equipment & supplies whlse | 17 533 | 57 253 744 | 56 376 860 | 41 632 825 | -476 210 | 41 156 615 | 15 220 245 | 27.0 |
| 42171 | Hardware whlse | 8 170 | 28 781 646 | 28 519 593 | 20 746 373 | -301 682 | 20 444 691 | 8 074 902 | 28.3 |
| 421710 | Hardware whlse | 8 170 | 28 781 646 | 28 519 593 | 20 746 373 | -301 682 | 20 444 691 | 8 074 902 | 28.3 |
| 42172 | Plumbing & heating equipment & supplies (hydronics) whlse | 3 261 | 10 850 765 | 10 637 646 | 8 036 791 | -108 704 | 7 928 087 | 2 709 559 | 25.5 |
| 421720 | Plumbing & heating equipment & supplies (hydronics) whlse | 3 261 | 10 850 765 | 10 637 646 | 8 036 791 | -108 704 | 7 928 087 | 2 709 559 | 25.5 |
| 42173 | Warm air heating & air-conditioning equipment & supplies whlse | 4 744 | 14 185 407 | 13 803 345 | 10 330 258 | -47 939 | 10 282 319 | 3 521 026 | 25.5 |
| 421730 | Warm air heating & air-conditioning equipment & supplies whlse | 4 744 | 14 185 407 | 13 803 345 | 10 330 258 | -47 939 | 10 282 319 | 3 521 026 | 25.5 |
| 42174 | Refrigeration equipment & supplies whlse | 1 358 | 3 435 926 | 3 416 276 | 2 519 403 | -17 885 | 2 501 518 | 914 758 | 26.8 |
| 421740 | Refrigeration equipment & supplies whlse | 1 358 | 3 435 926 | 3 416 276 | 2 519 403 | -17 885 | 2 501 518 | 914 758 | 26.8 |

See footnotes at end of table.

Table 7. Gross Margin and Its Components for Merchant Wholesalers for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales | | Purchases ¹ (\$1,000) | Inventory change 1996 to 1997 (\$1,000) | Cost of goods sold (\$1,000) | Gross margin | |
|------------|--|-------------------------|-----------------|----------------|----------------------------------|---|------------------------------|------------------|------------------------------------|
| | | | Total (\$1,000) | On own account | | | | Amount (\$1,000) | Amount (\$1,000) |
| | | | | | | | | | As percent of sales on own account |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | | |
| 4218 | Machinery, equipment, & supplies whse..... | 64 951 | 223 849 297 | 219 187 549 | 160 385 453 | -3 256 367 | 157 129 086 | 62 058 463 | 28.3 |
| 42181 | Construction & mining (except petroleum) machinery & equip whse..... | 4 763 | 31 561 292 | 31 292 149 | 23 936 012 | -890 173 | 23 045 839 | 8 246 310 | 26.4 |
| 421810 | Construction & mining (except petroleum) machinery & equip whse | 4 763 | 31 561 292 | 31 292 149 | 23 936 012 | -890 173 | 23 045 839 | 8 246 310 | 26.4 |
| 42182 | Farm & garden machinery & equipment whse | 9 312 | 30 536 605 | 30 225 712 | 23 832 690 | -739 637 | 23 093 053 | 7 132 659 | 23.6 |
| 421820 | Farm & garden machinery & equipment whse | 9 312 | 30 536 605 | 30 225 712 | 23 832 690 | -739 637 | 23 093 053 | 7 132 659 | 23.6 |
| 4218201 | Farm machinery & equipment—farm dealers | 6 789 | 21 521 310 | 21 304 809 | 17 029 266 | -593 873 | 16 435 393 | 4 869 416 | 22.9 |
| 4218202 | Farm machinery & equipment—whse distributors | 1 891 | 6 437 932 | 6 366 615 | 4 837 575 | -115 501 | 4 722 074 | 1 644 541 | 25.8 |
| 4218203 | Lawn & garden machinery & equipment whse | 632 | 2 577 363 | 2 554 288 | 1 965 849 | -30 263 | 1 935 586 | 618 702 | 24.2 |
| 42183 | Industrial machinery & equipment whse | 28 321 | 97 183 003 | 94 396 803 | 67 003 660 | -822 093 | 66 181 567 | 28 215 236 | 29.9 |
| 421830 | Industrial machinery & equipment whse | 28 321 | 97 183 003 | 94 396 803 | 67 003 660 | -822 093 | 66 181 567 | 28 215 236 | 29.9 |
| 4218301 | Food-processing machinery & equipment whse | 1 056 | 2 959 044 | 2 894 481 | 1 992 895 | -27 416 | 1 965 479 | 929 002 | 32.1 |
| 4218302 | Hydraulic & pneumatic (fluid-power) machinery & equipment whse | 3 294 | 9 945 751 | 9 575 326 | 6 561 455 | -93 726 | 6 467 729 | 3 107 597 | 32.5 |
| 42183021 | Hydraulic & pneumatic pumps & motors whse | 1 275 | 3 036 164 | 2 959 986 | 2 001 949 | -18 588 | 1 983 361 | 976 625 | 33.0 |
| 42183022 | Hydraulic & pneumatic parts, accessories, & supplies whse..... | 2 019 | 6 909 587 | 6 615 340 | 4 559 506 | -75 138 | 4 484 368 | 2 130 972 | 32.2 |
| 4218303 | General-purpose industrial machinery & equipment whse | 8 460 | 28 259 832 | 27 293 351 | 18 843 574 | -286 689 | 18 556 885 | 8 736 466 | 32.0 |
| 4218304 | Metalworking machinery & equipment whse | 3 232 | 13 925 794 | 13 355 993 | 9 783 479 | 12 534 | 9 796 013 | 3 559 980 | 26.7 |
| 4218305 | Materials handling equipment whse | 4 042 | 15 099 475 | 14 837 669 | 10 393 328 | -88 973 | 10 304 355 | 4 533 314 | 30.6 |
| 4218306 | Oilwell, oil refinery, & pipeline mach, equip, & supplies whse | 2 688 | 7 740 720 | 7 630 943 | 5 638 410 | -142 830 | 5 495 580 | 2 135 363 | 28.0 |
| 4218307 | Other industrial machinery & equipment whse | 5 549 | 19 252 387 | 18 809 040 | 13 790 519 | -194 993 | 13 595 526 | 5 213 514 | 27.7 |
| 42184 | Industrial supplies whse | 12 868 | 36 889 029 | 36 264 318 | 25 755 567 | -319 816 | 25 435 751 | 10 828 567 | 29.9 |
| 421840 | Industrial supplies whse | 12 868 | 36 889 029 | 36 264 318 | 25 755 567 | -319 816 | 25 435 751 | 10 828 567 | 29.9 |
| 4218401 | General-line industrial supplies whse | 2 025 | 3 940 187 | 3 882 858 | 2 801 024 | -29 369 | 2 771 655 | 1 111 203 | 28.6 |
| 4218402 | Mechanical power transmission supplies whse | 2 457 | 7 883 600 | 7 797 178 | 5 506 812 | -133 329 | 5 373 483 | 2 423 695 | 31.1 |
| 4218403 | Welding supplies whse | 1 876 | 4 238 602 | 4 170 454 | 2 592 738 | -19 525 | 2 573 213 | 1 597 241 | 38.3 |
| 4218404 | Industrial containers & supplies whse | 1 480 | 4 968 521 | 4 861 060 | 3 614 596 | -13 714 | 3 600 882 | 1 260 178 | 25.9 |
| 4218405 | Industrial valves & fittings (except fluid-power) whse | 1 279 | 5 276 944 | 5 108 994 | 3 743 805 | -20 935 | 3 722 870 | 1 386 124 | 27.1 |
| 4218406 | Other industrial supplies whse | 3 751 | 10 581 175 | 10 443 774 | 7 496 592 | -102 944 | 7 393 648 | 3 050 126 | 29.2 |
| 42185 | Service establishment equipment & supplies whse | 6 233 | 11 044 612 | 10 900 759 | 7 477 325 | -86 081 | 7 391 244 | 3 509 515 | 32.2 |
| 421850 | Service establishment equipment & supplies whse | 6 233 | 11 044 612 | 10 900 759 | 7 477 325 | -86 081 | 7 391 244 | 3 509 515 | 32.2 |
| 4218501 | Beauty & barber shop equipment & supplies whse | 1 240 | 2 016 050 | 1 996 036 | 1 282 584 | -30 233 | 1 252 351 | 743 685 | 37.3 |
| 4218502 | Custodial, janitors' equipment & supplies whse | 2 189 | 3 745 652 | 3 715 910 | 2 510 696 | -20 988 | 2 489 708 | 1 226 202 | 33.0 |
| 4218503 | Laundry & dry-cleaning equipment & supplies whse | 655 | D | D | D | D | D | D | D |
| 4218504 | Other service establishment equipment & supplies whse | 2 149 | D | D | D | D | D | D | D |
| 42186 | Transportation equipment & supplies (exc motor vehicle) whse | 3 454 | 16 634 756 | 16 107 808 | 12 380 199 | -398 567 | 11 981 632 | 4 126 176 | 25.6 |
| 421860 | Transportation equipment & supplies (exc motor vehicle) whse | 3 454 | 16 634 756 | 16 107 808 | 12 380 199 | -398 567 | 11 981 632 | 4 126 176 | 25.6 |
| 4218601 | Aircraft & aeronautical equipment & supplies whse | 2 092 | 12 214 744 | 11 736 765 | 9 152 844 | -314 165 | 8 838 679 | 2 898 086 | 24.7 |
| 4218602 | Marine machinery, equipment, & supplies whse | 825 | 2 566 747 | 2 535 845 | 1 850 878 | -35 347 | 1 815 531 | 720 314 | 28.4 |
| 4218603 | Other transportation equipment & supplies whse | 537 | 1 853 265 | 1 835 198 | 1 376 477 | -49 055 | 1 327 422 | 507 776 | 27.7 |
| 4219 | Miscellaneous durable goods whse | 33 956 | 155 636 289 | 152 995 982 | 116 233 785 | -1 033 572 | 115 200 213 | 37 795 769 | 24.7 |
| 42191 | Sporting & recreational goods & supplies whse | 4 961 | 17 059 006 | 16 917 586 | 12 176 686 | -188 089 | 11 988 597 | 4 928 989 | 29.1 |
| 421910 | Sporting & recreational goods & supplies whse | 4 961 | 17 059 006 | 16 917 586 | 12 176 686 | -188 089 | 11 988 597 | 4 928 989 | 29.1 |
| 42192 | Toy & hobby goods & supplies whse | 2 792 | 15 890 421 | 15 724 249 | 10 388 099 | -158 708 | 10 229 391 | 5 494 858 | 34.9 |
| 421920 | Toy & hobby goods & supplies whse | 2 792 | 15 890 421 | 15 724 249 | 10 388 099 | -158 708 | 10 229 391 | 5 494 858 | 34.9 |
| 42193 | Recyclable material whse | 8 833 | 37 358 147 | 37 208 428 | 28 080 482 | -105 477 | 27 975 005 | 9 233 423 | 24.8 |
| 421930 | Recyclable material whse | 8 833 | 37 358 147 | 37 208 428 | 28 080 482 | -105 477 | 27 975 005 | 9 233 423 | 24.8 |
| 4219301 | Iron & steel scrap processors & dealers | 3 403 | 17 430 292 | 17 344 908 | 13 162 672 | -45 645 | 13 117 027 | 4 227 881 | 24.4 |
| 4219302 | Iron & steel scrap processors (using power processing equipment) | 2 268 | 12 322 747 | 12 268 669 | 8 783 060 | -17 324 | 8 765 736 | 3 502 933 | 28.6 |
| 4219303 | Iron & steel scrap processors (not using power processing equip) | 1 135 | 5 107 545 | 5 076 239 | 4 379 612 | -28 321 | 4 351 291 | 724 948 | 14.3 |
| | Recyclable paper & paperboard whse | 1 539 | 5 384 421 | 5 355 265 | 3 856 071 | -12 274 | 3 843 797 | 1 511 468 | 28.2 |
| | Other recyclable material whse | 3 891 | 14 543 434 | 14 508 255 | 11 061 739 | -47 558 | 11 014 181 | 3 494 074 | 24.1 |

See footnotes at end of table.

Table 7. Gross Margin and Its Components for Merchant Wholesalers for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales | | Purchases ¹ (\$1,000) | Inventory change 1996 to 1997 (\$1,000) | Cost of goods sold (\$1,000) | Gross margin | |
|------------|---|-------------------------|----------------------|----------------------|----------------------------------|---|------------------------------|--------------------|------------------------------------|
| | | | Total (\$1,000) | On own account | | | | Amount (\$1,000) | As percent of sales on own account |
| | | | | Amount (\$1,000) | | | | Amount (\$1,000) | As percent of sales on own account |
| 421 | Wholesale trade, durable goods—Con. | | | | | | | | |
| 4219 | Miscellaneous durable goods whlse—Con. | | | | | | | | |
| 42194 | Jewelry/watch/silverware/precious stone, & precious metal whlse..... | 7 183 | 30 824 486 | 30 735 325 | 25 360 869 | -318 020 | 25 042 849 | 5 692 476 | 18.5 |
| 421940 | Jewelry/watch/silverware/precious stone, & precious metal whlse..... | 7 183 | 30 824 486 | 30 735 325 | 25 360 869 | -318 020 | 25 042 849 | 5 692 476 | 18.5 |
| 4219401 | Jewelry, watch, diamonds, precious stone, & silverware whlse..... | 6 641 | 21 097 516 | 21 045 091 | 16 604 285 | -334 855 | 16 269 430 | 4 775 661 | 22.7 |
| 4219402 | Precious metal (excluding ores) whlse. | 542 | 9 726 970 | 9 690 234 | 8 756 584 | 16 835 | 8 773 419 | 916 815 | 9.5 |
| 42199 | Other miscellaneous durable goods whlse . | 10 187 | 54 504 229 | 52 410 394 | 40 227 649 | -263 278 | 39 964 371 | 12 446 023 | 23.7 |
| 421990 | Other miscellaneous durable goods whlse | 10 187 | 54 504 229 | 52 410 394 | 40 227 649 | -263 278 | 39 964 371 | 12 446 023 | 23.7 |
| 4219901 | Musical instruments & supplies whlse . | 444 | 2 155 019 | 2 145 987 | 1 551 564 | -5 139 | 1 546 425 | 599 562 | 27.9 |
| 4219902 | Forest products (except lumber) whlse | 1 844 | 10 671 425 | 10 447 332 | 8 575 328 | -32 165 | 8 543 163 | 1 904 169 | 18.2 |
| 4219903 | General merchandise (durable goods) whlse | 2 864 | 20 154 440 | 18 368 059 | 14 093 141 | -4 085 | 14 089 056 | 4 279 003 | 23.3 |
| 4219904 | Prerecorded media whlse..... | 1 852 | 16 079 741 | 16 060 129 | 12 481 758 | -148 023 | 12 333 735 | 3 726 394 | 23.2 |
| 42199041 | Compact discs/prerecorded audio tapes, & phonograph records whlse | 1 215 | 8 766 190 | 8 750 805 | 6 702 009 | -74 778 | 6 627 231 | 2 123 574 | 24.3 |
| 42199042 | Prerecorded video tapes whlse..... | 637 | 7 313 551 | 7 309 324 | 5 779 749 | -73 245 | 5 706 504 | 1 602 820 | 21.9 |
| 4219905 | Fire extinguishers & fire safety equipment whlse | 923 | 937 818 | 927 022 | 569 909 | -11 076 | 558 833 | 368 189 | 39.7 |
| 4219906 | Other durable goods whlse | 2 260 | 4 505 786 | 4 461 865 | 2 955 949 | -62 790 | 2 893 159 | 1 568 706 | 35.2 |
| 422 | Wholesale trade, nondurable goods | 134 951 | 1 118 350 517 | 1 105 824 912 | 921 884 158 | -5 746 779 | 916 137 379 | 189 687 533 | 17.2 |
| 4221 | Paper & paper product whlse | 12 686 | 66 491 798 | 65 805 436 | 52 043 033 | -250 729 | 51 792 304 | 14 013 132 | 21.3 |
| 42211 | Printing & writing paper whlse | 1 838 | 20 477 795 | 20 303 537 | 17 174 248 | -20 588 | 17 153 660 | 3 149 877 | 15.5 |
| 422110 | Printing & writing paper whlse | 1 838 | 20 477 795 | 20 303 537 | 17 174 248 | -20 588 | 17 153 660 | 3 149 877 | 15.5 |
| 42212 | Stationery & office supplies whlse | 6 260 | 19 572 837 | 19 416 000 | 14 150 403 | -105 770 | 14 044 633 | 5 371 367 | 27.7 |
| 422120 | Stationery & office supplies whlse | 6 260 | 19 572 837 | 19 416 000 | 14 150 403 | -105 770 | 14 044 633 | 5 371 367 | 27.7 |
| 42213 | Industrial & personal service paper whlse | 4 588 | 26 441 166 | 26 085 899 | 20 718 382 | -124 371 | 20 594 011 | 5 491 888 | 21.1 |
| 422130 | Industrial & personal service paper whlse | 4 588 | 26 441 166 | 26 085 899 | 20 718 382 | -124 371 | 20 594 011 | 5 491 888 | 21.1 |
| 4222 | Drugs, & druggists' sundries whlse | 7 250 | 107 379 498 | 106 873 675 | 89 836 814 | -1 028 633 | 88 808 181 | 18 065 494 | 16.9 |
| 42221 | Drugs, & druggists' sundries whlse | 7 250 | 107 379 498 | 106 873 675 | 89 836 814 | -1 028 633 | 88 808 181 | 18 065 494 | 16.9 |
| 422210 | Drugs, & druggists' sundries whlse | 7 250 | 107 379 498 | 106 873 675 | 89 836 814 | -1 028 633 | 88 808 181 | 18 065 494 | 16.9 |
| 4222101 | General-line drugs whlse | 3 283 | 79 946 995 | 79 525 525 | 70 573 875 | -599 809 | 69 974 066 | 9 551 459 | 12.0 |
| 4222102 | Specialty-line drug, pharmaceutical, cosmetic, & toiletries whlse | 3 967 | 27 432 503 | 27 348 150 | 19 262 939 | -428 824 | 18 834 115 | 8 514 035 | 31.1 |
| 4223 | Apparel, piece goods, & notions whlse | 16 964 | 84 358 265 | 83 083 549 | 60 064 974 | -1 198 395 | 58 866 579 | 24 216 970 | 29.1 |
| 42231 | Piece goods, notions, & other dry goods whlse | 4 628 | 14 151 550 | 13 868 930 | 10 310 443 | -223 771 | 10 086 672 | 3 782 258 | 27.3 |
| 422310 | Piece goods, notions, & other dry goods whlse | 4 628 | 14 151 550 | 13 868 930 | 10 310 443 | -223 771 | 10 086 672 | 3 782 258 | 27.3 |
| 4223101 | Piece goods—jobbers | 3 345 | 11 726 039 | 11 456 819 | 8 707 400 | -186 171 | 8 521 229 | 2 935 590 | 25.6 |
| 4223102 | Notions & other dry goods whlse | 1 283 | 2 425 511 | 2 412 111 | 1 603 043 | -37 600 | 1 565 443 | 846 668 | 35.1 |
| 42232 | Men's & boys' clothing & furnishings whlse | 4 144 | 22 684 344 | 22 513 928 | 16 336 619 | -360 583 | 15 976 036 | 6 537 892 | 29.0 |
| 422320 | Men's & boys' clothing & furnishings whlse | 4 144 | 22 684 344 | 22 513 928 | 16 336 619 | -360 583 | 15 976 036 | 6 537 892 | 29.0 |
| 42233 | Women's, children's, & infants' clothing & accessories whlse | 6 781 | 29 520 620 | 29 279 114 | 20 287 338 | -529 277 | 19 758 061 | 9 521 053 | 32.5 |
| 422330 | Women's, children's, & infants' clothing & accessories whlse | 6 781 | 29 520 620 | 29 279 114 | 20 287 338 | -529 277 | 19 758 061 | 9 521 053 | 32.5 |
| 42234 | Footwear whlse | 1 411 | 18 001 751 | 17 421 577 | 13 130 574 | -84 764 | 13 045 810 | 4 375 767 | 25.1 |
| 422340 | Footwear whlse | 1 411 | 18 001 751 | 17 421 577 | 13 130 574 | -84 764 | 13 045 810 | 4 375 767 | 25.1 |
| 4224 | Grocery & related products whlse | 33 343 | 330 210 735 | 327 080 017 | 278 642 374 | -1 126 434 | 277 515 940 | 49 564 077 | 15.2 |
| 42241 | General-line grocery whlse | 3 390 | 93 941 524 | 93 636 575 | 82 827 937 | -121 064 | 82 706 873 | 10 929 702 | 11.7 |
| 422410 | General-line grocery whlse | 3 390 | 93 941 524 | 93 636 575 | 82 827 937 | -121 064 | 82 706 873 | 10 929 702 | 11.7 |
| 4224102 | General-line grocery whlse, voluntary group | 186 | 16 156 029 | 16 146 111 | 14 415 713 | 30 804 | 14 446 517 | 1 699 594 | 10.5 |
| 4224103 | General-line grocery whlse, retail cooperative | 211 | 16 142 440 | 16 134 237 | 14 649 460 | -18 454 | 14 631 006 | 1 503 231 | 9.3 |
| 42242 | Other general-line grocery whlse | 2 993 | 61 643 055 | 61 356 227 | 53 762 764 | -133 414 | 53 629 350 | 7 726 877 | 12.6 |
| 422420 | Packaged frozen food whlse | 2 897 | 44 782 680 | 44 301 711 | 38 254 519 | -358 534 | 37 895 985 | 6 405 726 | 14.5 |
| 42243 | Dairy products, (except dried or canned) whlse | 2 174 | 20 315 524 | 20 209 662 | 17 776 833 | -44 904 | 17 731 929 | 2 477 733 | 12.3 |
| 422430 | Dairy products, (except dried or canned) whlse | 2 174 | 20 315 524 | 20 209 662 | 17 776 833 | -44 904 | 17 731 929 | 2 477 733 | 12.3 |
| 4224301 | Raw milk whlse | 138 | D | D | D | D | D | D | D |
| 4224302 | Dairy product (except raw milk) whlse | 2 036 | D | D | D | D | D | D | D |
| 42244 | Poultry & poultry product whlse | 873 | 10 721 436 | 10 693 475 | 9 431 393 | -21 354 | 9 410 039 | 1 283 436 | 12.0 |
| 422440 | Poultry & poultry product whlse | 873 | 10 721 436 | 10 693 475 | 9 431 393 | -21 354 | 9 410 039 | 1 283 436 | 12.0 |
| 4224401 | Live poultry whlse | 45 | D | D | D | D | D | D | D |
| 4224402 | Poultry & poultry product (except live) whlse | 828 | D | D | D | D | D | D | D |
| 42245 | Confectionery whlse | 1 962 | 7 539 889 | 7 482 343 | 5 880 461 | -65 423 | 5 815 038 | 1 667 305 | 22.3 |
| 422450 | Confectionery whlse | 1 962 | 7 539 889 | 7 482 343 | 5 880 461 | -65 423 | 5 815 038 | 1 667 305 | 22.3 |
| 42246 | Fish & seafood whlse | 2 828 | 11 998 240 | 11 881 670 | 10 084 357 | -73 390 | 10 010 967 | 1 870 703 | 15.7 |
| 422460 | Fish & seafood whlse | 2 828 | 11 998 240 | 11 881 670 | 10 084 357 | -73 390 | 10 010 967 | 1 870 703 | 15.7 |
| 42247 | Meat & meat product whlse | 3 147 | 26 899 437 | 26 784 649 | 23 610 923 | -66 180 | 23 544 743 | 3 239 906 | 12.1 |
| 422470 | Meat & meat product whlse | 3 147 | 26 899 437 | 26 784 649 | 23 610 923 | -66 180 | 23 544 743 | 3 239 906 | 12.1 |
| 42248 | Fresh fruit & vegetable whlse | 5 474 | 40 417 798 | 38 992 591 | 32 097 681 | -78 621 | 32 019 060 | 6 973 531 | 17.9 |
| 422480 | Fresh fruit & vegetable whlse | 5 474 | 40 417 798 | 38 992 591 | 32 097 681 | -78 621 | 32 019 060 | 6 973 531 | 17.9 |

See footnotes at end of table.

Table 7. Gross Margin and Its Components for Merchant Wholesalers for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Sales | | Purchases ¹ (\$1,000) | Inventory change 1996 to 1997 (\$1,000) | Cost of goods sold (\$1,000) | Gross margin | |
|------------|---|-------------------------|-----------------|----------------|----------------------------------|---|------------------------------|------------------|------------------------------------|
| | | | Total (\$1,000) | On own account | | | | Amount (\$1,000) | As percent of sales on own account |
| | | | | | | | | | |
| 422 | Wholesale trade, nondurable goods—Con. | | | | | | | | |
| 4224 | Grocery & related products whse—Con. | | | | | | | | |
| 42249 | Other grocery & related products whse | 10 598 | 73 594 207 | 73 097 341 | 58 678 270 | -296 964 | 58 381 306 | 14 716 035 | 20.1 |
| 422490 | Other grocery & related products whse | 10 598 | 73 594 207 | 73 097 341 | 58 678 270 | -296 964 | 58 381 306 | 14 716 035 | 20.1 |
| 4224901 | Coffee, tea, & spice whse | 1 420 | 7 087 834 | 7 074 987 | 5 824 763 | -138 200 | 5 686 563 | 1 388 424 | 19.6 |
| 4224902 | Bread & baked goods whse | 2 187 | 5 821 864 | 5 779 502 | 4 500 573 | -5 095 | 4 495 478 | 1 284 024 | 22.2 |
| 4224903 | Soft drinks whse | 2 026 | 7 507 631 | 7 491 864 | 4 946 527 | -36 170 | 4 910 357 | 2 581 507 | 34.5 |
| 4224904 | Canned goods whse | 957 | 10 184 930 | 9 951 437 | 8 315 925 | 52 044 | 8 367 969 | 1 583 468 | 15.9 |
| 4224905 | Food & beverage basic materials whse | 512 | 2 687 268 | 2 630 967 | 2 026 949 | 345 | 2 027 294 | 603 673 | 22.9 |
| 4224906 | Other grocery specialties whse | 3 496 | 40 304 680 | 40 168 584 | 33 063 533 | -169 888 | 32 893 645 | 7 274 939 | 18.1 |
| 4225 | Farm-product raw material whse | 8 849 | 132 883 554 | 132 188 133 | 118 891 962 | -158 994 | 118 732 968 | 13 455 165 | 10.2 |
| 42251 | Grain & field bean whse | 6 434 | 105 267 322 | 105 117 851 | 94 756 741 | -153 186 | 94 603 555 | 10 514 296 | 10.0 |
| 422510 | Grain & field bean whse | 6 434 | 105 267 322 | 105 117 851 | 94 756 741 | -153 186 | 94 603 555 | 10 514 296 | 10.0 |
| 42252 | Livestock whse | 1 133 | 8 630 445 | 8 353 282 | 7 794 511 | -48 990 | 7 745 521 | 607 761 | 7.3 |
| 422520 | Livestock whse | 1 133 | 8 630 445 | 8 353 282 | 7 794 511 | -48 990 | 7 745 521 | 607 761 | 7.3 |
| 42259 | Other farm product raw material whse | 1 282 | 18 985 787 | 18 717 000 | 16 340 710 | 43 182 | 16 383 892 | 2 333 108 | 12.5 |
| 422590 | Other farm product raw material whse | 1 282 | 18 985 787 | 18 717 000 | 16 340 710 | 43 182 | 16 383 892 | 2 333 108 | 12.5 |
| 4225901 | Hides, skins, & pelts whse | 234 | 1 911 853 | 1 856 772 | 1 608 613 | -8 884 | 1 599 729 | 257 043 | 13.8 |
| 4225902 | Leaf tobacco whse | 118 | 2 093 201 | 2 072 145 | 1 726 459 | -29 839 | 1 696 620 | 375 525 | 18.1 |
| 4225903 | Wool, wool tops, & mohair whse | 61 | 145 997 | 131 607 | 113 002 | -3 423 | 109 579 | 22 028 | 16.7 |
| 4225904 | Cotton whse | 244 | 9 922 477 | 9 756 616 | 8 512 907 | 85 895 | 8 598 802 | 1 157 814 | 11.9 |
| 4225905 | Other farm-product raw material whse | 625 | 4 912 259 | 4 899 860 | 4 379 729 | -567 | 4 379 162 | 520 698 | 10.6 |
| 4226 | Chemical & allied products whse | 12 249 | 56 048 362 | 54 761 023 | 41 686 990 | -292 127 | 41 394 863 | 13 366 160 | 24.4 |
| 42261 | Plastics materials & basic forms & shapes whse | 3 357 | 16 733 225 | 16 334 477 | 12 410 356 | -98 480 | 12 311 876 | 4 022 601 | 24.6 |
| 422610 | Plastics materials & basic forms & shapes whse | 3 357 | 16 733 225 | 16 334 477 | 12 410 356 | -98 480 | 12 311 876 | 4 022 601 | 24.6 |
| 42269 | Other chemical & allied products whse | 8 892 | 39 315 137 | 38 426 546 | 29 276 634 | -193 647 | 29 082 987 | 9 343 559 | 24.3 |
| 422690 | Other chemical & allied products whse | 8 892 | 39 315 137 | 38 426 546 | 29 276 634 | -193 647 | 29 082 987 | 9 343 559 | 24.3 |
| 4226901 | Industrial gases (except LP) whse | 804 | 1 432 921 | 1 429 614 | 842 011 | -9 950 | 832 061 | 597 553 | 41.8 |
| 4226902 | Other chemical & allied products whse | 8 088 | 37 882 216 | 36 996 932 | 28 434 623 | -183 697 | 28 250 926 | 8 746 006 | 23.6 |
| 4227 | Petroleum & petroleum products whse | 9 770 | 139 507 960 | 139 286 433 | 122 617 091 | -160 558 | 122 456 533 | 16 829 900 | 12.1 |
| 42271 | Petroleum bulk stations & terminals | 6 729 | 92 443 546 | 92 302 679 | 81 250 184 | -165 619 | 81 084 565 | 11 218 114 | 12.2 |
| 422710 | Petroleum bulk stations & terminals | 6 729 | 92 443 546 | 92 302 679 | 81 250 184 | -165 619 | 81 084 565 | 11 218 114 | 12.2 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 6 337 | 88 515 507 | 88 375 710 | 77 843 429 | -166 960 | 77 676 469 | 10 699 241 | 12.1 |
| 42271011 | Petroleum bulk stations (except LP) | 5 784 | 43 727 608 | 43 603 032 | 36 737 873 | -21 286 | 36 716 587 | 6 886 445 | 15.8 |
| 42271012 | Petroleum bulk terminals (except LP) | 553 | 84 787 899 | 44 772 678 | 41 105 556 | -145 674 | 40 959 882 | 3 812 796 | 8.5 |
| 4227102 | Liquefied petroleum bulk stations & terminals | 392 | 3 928 039 | 3 926 969 | 3 406 755 | 1 341 | 3 408 096 | 518 873 | 13.2 |
| 42272 | Petroleum & petroleum prod whse (exc bulk stations & terminals) | 3 041 | 47 064 414 | 46 983 754 | 41 366 907 | 5 061 | 41 371 968 | 5 611 786 | 11.9 |
| 422720 | Petroleum & petroleum prod whse (exc bulk stations & terminals) | 3 041 | 47 064 414 | 46 983 754 | 41 366 907 | 5 061 | 41 371 968 | 5 611 786 | 11.9 |
| 4228 | Beer, wine, & distilled alcoholic beverage whse | 4 476 | 58 311 981 | 58 019 072 | 44 187 454 | -328 585 | 43 858 869 | 14 160 203 | 24.4 |
| 42281 | Beer & ale whse | 2 945 | 33 616 795 | 33 496 179 | 24 734 023 | -93 071 | 24 640 952 | 8 855 227 | 26.4 |
| 422810 | Beer & ale whse | 2 945 | 33 616 795 | 33 496 179 | 24 734 023 | -93 071 | 24 640 952 | 8 855 227 | 26.4 |
| 42282 | Wine & distilled alcoholic beverage whse | 1 531 | 24 695 186 | 24 522 893 | 19 453 431 | -235 514 | 19 217 917 | 5 304 976 | 21.6 |
| 422820 | Wine & distilled alcoholic beverage whse | 1 531 | 24 695 186 | 24 522 893 | 19 453 431 | -235 514 | 19 217 917 | 5 304 976 | 21.6 |
| 4228201 | Wine & distilled alcoholic bev (licensed operation) whse | 1 531 | 24 695 186 | 24 522 893 | 19 453 431 | -235 514 | 19 217 917 | 5 304 976 | 21.6 |
| 4228202 | Wine & distilled alcoholic beverage (state operated) whse | 122 | 380 402 | 370 281 | 243 642 | 27 856 | 271 498 | 98 783 | 26.7 |
| 4229 | Miscellaneous nondurable goods whse | 29 364 | 143 158 364 | 138 727 574 | 113 913 466 | -1 202 324 | 112 711 142 | 26 016 432 | 18.8 |
| 42291 | Farm supplies whse | 6 437 | 32 607 159 | 31 976 164 | 26 445 322 | -272 540 | 26 172 782 | 5 803 382 | 18.1 |
| 422910 | Farm supplies whse | 6 437 | 32 607 159 | 31 976 164 | 26 445 322 | -272 540 | 26 172 782 | 5 803 382 | 18.1 |
| 4229101 | Farm supplies—farm dealers | 3 363 | 9 641 439 | 9 622 620 | 7 661 433 | -89 143 | 7 572 290 | 2 050 330 | 21.3 |
| 4229102 | Farm supplies—whse distributors | 3 074 | 22 965 720 | 22 353 544 | 18 783 889 | -183 397 | 18 600 492 | 3 753 052 | 16.8 |
| 42292 | Book, periodical, & newspaper whse | 3 257 | 17 022 288 | 16 777 363 | 12 090 647 | -145 696 | 11 944 951 | 4 832 412 | 28.8 |
| 422920 | Book, periodical, & newspaper whse | 3 257 | 17 022 288 | 16 777 363 | 12 090 647 | -145 696 | 11 944 951 | 4 832 412 | 28.8 |
| 42293 | Flower, nursery stock, & florists' supplies whse | 3 654 | 7 244 856 | 7 181 257 | 4 783 886 | -58 111 | 4 725 775 | 2 455 482 | 34.2 |
| 422930 | Flower, nursery stock, & florists' supplies whse | 3 654 | 7 244 856 | 7 181 257 | 4 783 886 | -58 111 | 4 725 775 | 2 455 482 | 34.2 |
| 42294 | Tobacco & tobacco product whse | 1 466 | 31 656 394 | 31 615 308 | 28 728 235 | -249 527 | 28 478 708 | 3 136 600 | 9.9 |
| 422940 | Tobacco & tobacco product whse | 1 466 | 31 656 394 | 31 615 308 | 28 728 235 | -249 527 | 28 478 708 | 3 136 600 | 9.9 |
| 42295 | Paint, varnish, & supplies whse | 1 630 | 3 370 442 | 3 322 220 | 2 197 439 | -21 803 | 2 175 636 | 1 146 584 | 34.5 |
| 422950 | Paint, varnish, & supplies whse | 1 630 | 3 370 442 | 3 322 220 | 2 197 439 | -21 803 | 2 175 636 | 1 146 584 | 34.5 |
| 4229501 | Paint, varnish, & supplies whse | 1 630 | 3 370 442 | 3 322 220 | 2 197 439 | -21 803 | 2 175 636 | 1 146 584 | 34.5 |
| 42299 | Other miscellaneous nondurable goods whse | 12 920 | 51 257 225 | 47 855 262 | 39 667 937 | -454 647 | 39 213 290 | 8 641 972 | 18.1 |
| 422990 | Other miscellaneous nondurable goods whse | 12 920 | 51 257 225 | 47 855 262 | 39 667 937 | -454 647 | 39 213 290 | 8 641 972 | 18.1 |
| 4229901 | Art goods whse | 3 976 | 7 426 099 | 7 365 115 | 4 427 539 | -162 100 | 4 265 439 | 3 099 676 | 42.1 |
| 4229902 | General merchandise (nondurable goods) whse | 2 842 | 33 181 350 | 29 946 241 | 27 501 346 | -66 028 | 27 435 318 | 2 510 923 | 8.4 |
| 4229903 | Textile bags, bagging, & burlap whse | 400 | 723 184 | 719 357 | 489 602 | -20 667 | 468 935 | 250 422 | 34.8 |
| 4229904 | Other nondurable goods whse | 5 702 | 9 926 592 | 9 824 549 | 7 249 450 | -205 852 | 7 043 598 | 2 780 951 | 28.3 |

¹Purchases of goods for resale.

Table 8. Gross Profit and Its Components for Merchant Wholesalers for the United States: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Gross margin (\$1,000) | Commissions received for sales made on the account of others (\$1,000) | Operating expenses (\$1,000) | Gross profit | |
|------------|---|-------------------------|------------------------|--|------------------------------|--------------------|---------------------------|
| | | | | | | Amount (\$1,000) | As percent of total sales |
| | Merchant wholesalers..... | 136 330 | 480 217 897 | 5 222 269 | 1329 085 927 | 156 354 239 | 6.7 |
| 421 | Wholesale trade, durable goods | 241 379 | 290 530 364 | 2 681 746 | 1201 524 492 | 91 687 618 | 7.5 |
| 4211 | Motor vehicle & motor vehicle parts & supplies whsle | 126 093 | 30 355 570 | 54 895 | 18 128 586 | 12 281 879 | 7.4 |
| 42111 | Automobile & other motor vehicle whsle | 6 654 | 16 346 538 | 31 293 | 7 952 209 | 8 425 622 | 7.4 |
| 421110 | Automobile & other motor vehicle whsle | 6 654 | 16 346 538 | 31 293 | 7 952 209 | 8 425 622 | 7.4 |
| 4211101 | Automobile & motorcycle whsle | 3 331 | 10 207 398 | 15 561 | 3 707 653 | 6 515 306 | 8.2 |
| 4211102 | Bus & recreational vehicle whsle | 347 | D | D | D | D | D |
| 4211103 | Light truck & van (14,000 lb or less) whsle | 428 | 1 180 155 | 1 203 | 593 040 | 588 318 | 8.2 |
| 4211104 | Medium truck & tractor (14,001 lb to 26,000 lb) whsle | 480 | D | D | D | D | D |
| 4211105 | Heavy truck & tractor (over 26,000 lb) whsle | 2 068 | 3 960 280 | 12 540 | 2 898 790 | 1 074 030 | 4.9 |
| 42112 | Motor vehicle supplies & new parts whsle | 10 596 | 10 090 653 | 14 869 | 7 054 127 | 3 051 395 | 7.5 |
| 421120 | Motor vehicle supplies & new parts whsle | 10 596 | 10 090 653 | 14 869 | 7 054 127 | 3 051 395 | 7.5 |
| 4211201 | Motor vehicle supplies & new parts—warehouse distributors | 4 357 | 4 818 362 | 6 913 | 3 534 928 | 1 290 347 | 6.8 |
| 4211202 | Motor vehicle supplies & new parts—jobbers | 5 732 | 4 957 730 | 5 851 | 3 267 551 | 1 696 030 | 8.2 |
| 4211203 | Petroleum products marketing equipment whsle | 507 | 314 561 | 2 105 | 251 648 | 65 018 | 6.1 |
| 42113 | Tire & tube whsle | 1 738 | 1 486 458 | 6 064 | 1 148 391 | 344 131 | 5.2 |
| 421130 | Tire & tube whsle | 1 738 | 1 486 458 | 6 064 | 1 148 391 | 344 131 | 5.2 |
| 42114 | Motor vehicle parts, (used) whsle | 7 105 | 2 431 921 | 2 669 | 1 973 859 | 460 731 | 8.7 |
| 421140 | Motor vehicle parts, (used) whsle | 7 105 | 2 431 921 | 2 669 | 1 973 859 | 460 731 | 8.7 |
| 4212 | Furniture & home furnishings whsle | 11 912 | 11 961 165 | 99 999 | 9 054 605 | 3 006 559 | 7.7 |
| 42121 | Furniture whsle | 4 880 | 4 832 210 | 51 972 | 3 763 785 | 1 120 397 | 6.5 |
| 421210 | Furniture whsle | 4 880 | 4 832 210 | 51 972 | 3 763 785 | 1 120 397 | 6.5 |
| 4212101 | Household & lawn furniture whsle | 2 275 | 1 691 283 | 14 084 | 1 206 312 | 499 055 | 8.8 |
| 4212102 | Office & business furniture whsle | 2 605 | 3 140 927 | 37 888 | 2 557 473 | 621 342 | 5.4 |
| 42122 | Home furnishings whsle | 7 032 | 7 128 955 | 48 027 | 5 290 820 | 1 886 162 | 8.7 |
| 421220 | Home furnishings whsle | 7 032 | 7 128 955 | 48 027 | 5 290 820 | 1 886 162 | 8.7 |
| 4212201 | Household china, glassware, & crockery whsle | 1 039 | 1 219 840 | 27 814 | 975 373 | 272 281 | 7.2 |
| 4212202 | Linens, domestics, draperies, & curtains whsle | 1 532 | 1 383 614 | 6 826 | 957 461 | 432 979 | 9.8 |
| 4212203 | Floor coverings whsle | 2 270 | 2 333 339 | 5 405 | 1 753 939 | 584 805 | 7.4 |
| 4212204 | Other home furnishings whsle | 2 191 | 2 192 162 | 7 982 | 1 604 047 | 596 097 | 10.7 |
| 4213 | Lumber & other construction materials whsle | 11 142 | 11 460 439 | 33 250 | 8 236 772 | 3 256 917 | 5.3 |
| 42131 | Lumber, plywood, millwork, & wood panel whsle | 5 636 | 7 279 015 | 23 005 | 5 000 401 | 2 301 619 | 5.0 |
| 421310 | Lumber, plywood, millwork, & wood panel whsle | 5 636 | 7 279 015 | 23 005 | 5 000 401 | 2 301 619 | 5.0 |
| 4213101 | Lumber without yard whsle | 1 425 | 1 587 681 | 4 900 | 809 598 | 782 983 | 5.7 |
| 4213102 | Lumber with yard whsle | 1 499 | 2 380 693 | 2 390 | 1 583 785 | 799 298 | 6.1 |
| 4213103 | Plywood, veneer, millwork, & wood panel whsle | 2 712 | 3 310 641 | 15 715 | 2 607 018 | 719 338 | 3.7 |
| 42132 | Brick, stone, & related construction materials whsle | 2 094 | 1 540 121 | 4 509 | 1 093 199 | 451 431 | 10.2 |
| 421320 | Brick, stone, & related construction materials whsle | 2 094 | 1 540 121 | 4 509 | 1 093 199 | 451 431 | 10.2 |
| 4213201 | Brick, block, tile, clay/cement sewer pipe whsle | 679 | 421 008 | 3 745 | 313 537 | 111 216 | 8.4 |
| 4213202 | Sand, gravel, & stone whsle | 886 | 642 216 | 11 | 462 750 | 179 477 | 11.4 |
| 4213203 | Cement, lime, & related products whsle | 529 | 476 897 | 753 | 316 912 | 160 738 | 10.4 |
| 42133 | Roofing, siding, & insulation material whsle | 1 069 | 1 116 754 | 2 592 | 896 255 | 223 091 | 4.3 |
| 421330 | Roofing, siding, & insulation material whsle | 1 069 | 1 116 754 | 2 592 | 896 255 | 223 091 | 4.3 |
| 4213301 | Roofing, siding, & insulation material whsle | 1 069 | 1 116 754 | 2 592 | 896 255 | 223 091 | 4.3 |
| 42139 | Other construction materials whsle | 2 343 | 1 524 549 | 3 144 | 1 246 917 | 280 776 | 5.4 |
| 421390 | Other construction materials whsle | 2 343 | 1 524 549 | 3 144 | 1 246 917 | 280 776 | 5.4 |
| 4213901 | Flat glass & other construction glass whsle | 523 | 346 479 | 263 | 312 684 | 34 058 | 3.3 |
| 4213902 | Other construction materials whsle | 1 820 | 1 178 070 | 2 881 | 934 233 | 246 718 | 5.9 |
| 4214 | Professional & commercial equipment & supplies whsle | 38 366 | 57 948 055 | 544 724 | 140 976 760 | 17 516 019 | 7.4 |
| 42141 | Photographic equipment & supplies whsle | 1 207 | 2 439 590 | 7 801 | 1 601 725 | 845 666 | 10.1 |
| 421410 | Photographic equipment & supplies whsle | 1 207 | 2 439 590 | 7 801 | 1 601 725 | 845 666 | 10.1 |
| 42142 | Office equipment whsle | 16 291 | 8 961 909 | 53 818 | 16 786 849 | 2 228 878 | 9.1 |
| 421420 | Office equipment whsle | 16 291 | 8 961 909 | 53 818 | 16 786 849 | 2 228 878 | 9.1 |
| 42143 | Computer & computer peripheral equipment & software whsle | 14 459 | 27 460 901 | 195 723 | 17 796 861 | 9 859 763 | 6.9 |
| 421430 | Computer & computer peripheral equipment & software whsle | 14 459 | 27 460 901 | 195 723 | 17 796 861 | 9 859 763 | 6.9 |
| 4214301 | Computer & peripheral equipment whsle | 11 806 | 23 547 153 | 144 614 | 14 678 915 | 9 012 852 | 6.8 |
| 42143011 | Computers & peripheral equipment for resale | 4 861 | 13 053 313 | 109 901 | 6 840 403 | 6 322 811 | 7.6 |
| 42143012 | Computers & peripheral equipment for end use | 6 945 | 10 493 840 | 34 713 | 7 838 512 | 2 690 041 | 5.5 |
| 4214302 | Computer software (packaged) whsle | 2 653 | 3 913 748 | 51 109 | 3 117 946 | 846 911 | 8.3 |
| 42144 | Other commercial equipment whsle | 14 658 | 3 509 766 | 18 729 | 12 981 362 | 547 133 | 4.5 |
| 421440 | Other commercial equipment whsle | 14 658 | 3 509 766 | 18 729 | 12 981 362 | 547 133 | 4.5 |
| 4214401 | Restaurant & hotel equipment & supplies whsle | 2 689 | 2 010 801 | 10 486 | 1 720 999 | 300 288 | 3.7 |
| 4214402 | Store machines & equipment whsle | 1 969 | 1 498 965 | 8 243 | 1 260 363 | 246 845 | 6.0 |
| 42145 | Medical, dental, & hospital equipment & supplies whsle | 7 850 | 10 354 544 | 253 842 | 7 816 953 | 2 791 433 | 7.8 |
| 421450 | Medical, dental, & hospital equipment & supplies whsle | 7 850 | 10 354 544 | 253 842 | 7 816 953 | 2 791 433 | 7.8 |
| 4214501 | Surgical, medical, & hospital supplies whsle | 6 859 | 9 014 457 | 252 463 | 6 757 373 | 2 509 547 | 7.9 |
| 4214502 | Dental equipment & supplies whsle | 991 | 1 340 087 | 1 379 | 1 059 580 | 281 866 | 7.3 |
| 42146 | Ophthalmic goods whsle | 1 551 | 2 302 078 | 2 240 | 1 739 475 | 564 843 | 9.9 |
| 421460 | Ophthalmic goods whsle | 1 551 | 2 302 078 | 2 240 | 1 739 475 | 564 843 | 9.9 |
| 42149 | Other professional equipment & supplies whsle | 2 350 | 2 919 267 | 12 571 | 2 253 535 | 678 303 | 7.8 |
| 421490 | Other professional equipment & supplies whsle | 2 350 | 2 919 267 | 12 571 | 2 253 535 | 678 303 | 7.8 |
| 4214901 | Religious & school supplies whsle | 397 | 402 738 | 2 453 | 324 534 | 80 657 | 7.3 |
| 4214902 | Other professional equipment & supplies whsle | 1 953 | 2 516 529 | 10 118 | 1 929 001 | 597 646 | 7.8 |

Table 8. Gross Profit and Its Components for Merchant Wholesalers for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Gross margin (\$1,000) | Commissions received for sales made on the account of others (\$1,000) | Operating expenses (\$1,000) | Gross profit | |
|------------|---|-------------------------|------------------------|--|------------------------------|------------------|---------------------------|
| | | | | | | Amount (\$1,000) | As percent of total sales |
| 421 | Wholesale trade, durable goods—Con. | | | | | | |
| 4215 | Metal & mineral (except petroleum) whsle | 10 079 | 17 143 514 | 55 552 | 11 460 513 | 5 738 553 | 6.3 |
| 42151 | Metal service centers & offices | 9 487 | 16 198 846 | 46 595 | 11 026 425 | 5 219 016 | 6.3 |
| 421510 | Metal service centers & offices | 9 487 | 16 198 846 | 46 595 | 11 026 425 | 5 219 016 | 6.3 |
| 4215101 | Ferrous metal service centers & sales offices | 7 595 | 13 228 951 | 38 208 | 9 133 012 | 4 134 147 | 6.3 |
| 42151011 | Ferrous metal service centers | 5 827 | 12 159 868 | 29 865 | 8 340 519 | 3 849 214 | 6.5 |
| 42151012 | Ferrous metal sales offices | 1 768 | 1 069 083 | 8 343 | 792 493 | 284 933 | 3.9 |
| 4215102 | Nonferrous metal service centers & sales offices | 1 892 | 2 969 895 | 8 387 | 1 893 413 | 1 084 869 | 6.4 |
| 42151021 | Nonferrous metal service centers | 1 380 | 2 707 813 | 6 457 | 1 730 127 | 984 143 | 6.3 |
| 42151022 | Nonferrous metal sales offices | 512 | 262 082 | 1 930 | 163 286 | 100 726 | 7.0 |
| 42152 | Coal & other mineral & ore whsle | 1'592 | 944 668 | 8 957 | 1'434 088 | 519 537 | 6.2 |
| 421520 | Coal & other mineral & ore whsle | '592 | 944 668 | 8 957 | 1'434 088 | 519 537 | 6.2 |
| 4215201 | Coal whsle | 333 | 635 915 | 4 360 | 240 527 | 399 748 | 8.0 |
| 4215202 | Other mineral & ore whsle | '259 | 308 753 | 4 597 | 1'93 561 | 119 789 | 3.5 |
| 4216 | Electrical goods whsle | 27 347 | 46 587 144 | 587 389 | 30 237 421 | 16 937 112 | 9.3 |
| 42161 | Electrical apparatus & equip, wiring supp, & const material whsle | 8 857 | 10 076 901 | 68 519 | 7 002 760 | 3 142 660 | 8.2 |
| 421610 | Electrical apparatus & equip, wiring supp, & const material whsle | 8 857 | 10 076 901 | 68 519 | 7 002 760 | 3 142 660 | 8.2 |
| 42162 | Electrical appliance, television & radio set whsle | 3 237 | 8 397 675 | 24 393 | 5 131 249 | 3 290 819 | 8.3 |
| 421620 | Electrical appliance, television & radio set whsle | 3 237 | 8 397 675 | 24 393 | 5 131 249 | 3 290 819 | 8.3 |
| 42169 | Other electronic parts & equipment whsle | 15 253 | 28 112 568 | 494 477 | 18 103 412 | 10 503 633 | 10.1 |
| 421690 | Other electronic parts & equipment whsle | 15 253 | 28 112 568 | 494 477 | 18 103 412 | 10 503 633 | 10.1 |
| 4216901 | Communications equipment & supplies whsle | 6 722 | 13 158 719 | 51 899 | 8 446 176 | 4 764 442 | 12.9 |
| 4216902 | Electronic parts (excluding communications equipment) whsle | 8 531 | 14 953 849 | 442 578 | 9 657 236 | 5 739 191 | 8.5 |
| 4217 | Hardware, & plumbing & heating equipment & supplies whsle | 17 533 | 15 220 245 | 296 599 | 12 167 748 | 3 349 096 | 5.8 |
| 42171 | Hardware whsle | 8 170 | 8 074 902 | 195 666 | 6 261 960 | 2 008 608 | 7.0 |
| 421710 | Hardware whsle | 8 170 | 8 074 902 | 195 666 | 6 261 960 | 2 008 608 | 7.0 |
| 42172 | Plumbing & heating equipment & supplies (hydronics) whsle | 3 261 | 2 709 559 | 28 476 | 2 206 346 | 531 689 | 4.9 |
| 421720 | Plumbing & heating equipment & supplies (hydronics) whsle | 3 261 | 2 709 559 | 28 476 | 2 206 346 | 531 689 | 4.9 |
| 42173 | Warm air heating & air-conditioning equipment & supplies whsle | 4 744 | 3 521 026 | 71 085 | 2 937 087 | 655 024 | 4.6 |
| 421730 | Warm air heating & air-conditioning equipment & supplies whsle | 4 744 | 3 521 026 | 71 085 | 2 937 087 | 655 024 | 4.6 |
| 42174 | Refrigeration equipment & supplies whsle | 1 358 | 914 758 | 1 372 | 762 355 | 153 775 | 4.5 |
| 421740 | Refrigeration equipment & supplies whsle | 1 358 | 914 758 | 1 372 | 762 355 | 153 775 | 4.5 |
| 4218 | Machinery, equipment, & supplies whsle | 64 951 | 62 058 463 | 879 924 | 46 667 259 | 16 271 128 | 7.3 |
| 42181 | Construction & mining (except petroleum) machinery & equip whsle | 4 763 | 8 246 310 | 17 967 | 5 740 828 | 2 523 449 | 8.0 |
| 421810 | Construction & mining (except petroleum) machinery & equip whsle | 4 763 | 8 246 310 | 17 967 | 5 740 828 | 2 523 449 | 8.0 |
| 42182 | Farm & garden machinery & equipment whsle | 9 312 | 7 132 659 | 27 643 | 5 066 616 | 2 093 686 | 6.9 |
| 421820 | Farm & garden machinery & equipment whsle | 9 312 | 7 132 659 | 27 643 | 5 066 616 | 2 093 686 | 6.9 |
| 4218201 | Farm machinery & equipment—farm dealers | 6 789 | 4 869 416 | 18 725 | 3 390 688 | 1 497 453 | 7.0 |
| 4218202 | Farm machinery & equipment—wholesalers | 1 891 | 1 644 541 | 5 493 | 1 144 687 | 505 347 | 7.8 |
| 4218203 | Lawn & garden machinery & equipment whsle | 632 | 618 702 | 3 425 | 531 241 | 90 886 | 3.5 |
| 42183 | Industrial machinery & equipment whsle | 28 321 | 28 215 236 | 523 028 | 21 619 583 | 7 118 681 | 7.3 |
| 421830 | Industrial machinery & equipment whsle | 28 321 | 28 215 236 | 523 028 | 21 619 583 | 7 118 681 | 7.3 |
| 4218301 | Food-processing machinery & equipment whsle | 1 056 | 929 002 | 14 652 | 758 407 | 185 247 | 6.3 |
| 4218302 | Hydraulic & pneumatic (fluid-power) machinery & equipment whsle | 3 294 | 3 107 597 | 41 080 | 2 658 894 | 489 783 | 4.9 |
| 42183021 | Hydraulic & pneumatic pumps & motors whsle | 1 275 | 976 625 | 9 933 | 786 607 | 199 951 | 6.6 |
| 42183022 | Hydraulic & pneumatic parts, accessories, & supplies whsle | 2 019 | 2 130 972 | 31 147 | 1 872 287 | 289 832 | 4.2 |
| 4218303 | General-purpose industrial machinery & equipment whsle | 8 460 | 8 736 466 | 130 463 | 6 537 227 | 2 329 702 | 8.2 |
| 4218304 | Metalworking machinery & equipment whsle | 3 232 | 3 559 980 | 63 938 | 2 629 765 | 994 153 | 7.1 |
| 4218305 | Materials handling equipment whsle | 4 042 | 4 533 314 | 186 073 | 3 544 920 | 1 174 467 | 7.8 |
| 4218306 | Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle | 2 688 | 2 135 363 | 16 921 | 1 316 709 | 835 575 | 10.8 |
| 4218307 | Other industrial machinery & equipment whsle | 5 549 | 5 213 514 | 69 901 | 4 173 661 | 1 109 754 | 5.8 |
| 42184 | Industrial supplies whsle | 12 868 | 10 828 567 | 74 313 | 8 329 400 | 2 573 480 | 7.0 |
| 421840 | Industrial supplies whsle | 12 868 | 10 828 567 | 74 313 | 8 329 400 | 2 573 480 | 7.0 |
| 4218401 | General-line industrial supplies whsle | 2 025 | 1 111 203 | 10 521 | 970 763 | 150 961 | 3.8 |
| 4218402 | Mechanical power transmission supplies whsle | 2 457 | 2 423 695 | 4 697 | 1 584 305 | 844 087 | 10.7 |
| 4218403 | Welding supplies whsle | 1 876 | 1 597 241 | 4 051 | 1 166 809 | 434 483 | 10.3 |
| 4218404 | Industrial containers & supplies whsle | 1 480 | 1 260 178 | 10 429 | 1 004 745 | 265 862 | 5.4 |
| 4218405 | Industrial valves & fittings (except fluid-power) whsle | 1 279 | 1 386 124 | 27 336 | 1 145 035 | 268 425 | 5.1 |
| 4218406 | Other industrial supplies whsle | 3 751 | 3 050 126 | 17 279 | 2 457 743 | 609 662 | 5.8 |
| 42185 | Service establishment equipment & supplies whsle | 6 233 | 3 509 515 | 28 134 | 3 058 945 | 478 704 | 4.3 |
| 421850 | Service establishment equipment & supplies whsle | 6 233 | 3 509 515 | 28 134 | 3 058 945 | 478 704 | 4.3 |
| 4218501 | Beauty & barber shop equipment & supplies whsle | 1 240 | 743 685 | 1 238 | 649 637 | 95 286 | 4.7 |
| 4218502 | Custodial, janitor's equipment & supplies whsle | 2 189 | 1 226 202 | 15 870 | 1 144 893 | 97 179 | 2.6 |
| 4218503 | Laundry & dry-cleaning equipment & supplies whsle | 655 | D | D | D | D | D |
| 4218504 | Other service establishment equipment & supplies whsle | 2 149 | D | D | D | D | D |
| 42186 | Transportation equipment & supplies (exc motor vehicle) whsle | 3 454 | 4 126 176 | 208 839 | 2 851 887 | 1 483 128 | 8.9 |
| 421860 | Transportation equipment & supplies (exc motor vehicle) whsle | 3 454 | 4 126 176 | 208 839 | 2 851 887 | 1 483 128 | 8.9 |
| 4218601 | Aircraft & aeronautical equipment supplies whsle | 2 092 | 2 898 086 | 205 154 | 1 893 980 | 1 209 260 | 9.9 |
| 4218602 | Marine machinery, equipment, & supplies whsle | 825 | 720 314 | 1 587 | 596 428 | 125 473 | 4.9 |
| 4218603 | Other transportation equipment & supplies whsle | 537 | 507 776 | 2 098 | 361 479 | 148 395 | 8.0 |
| 42189 | Miscellaneous durable goods whsle | 33 956 | 37 795 769 | 129 414 | 24 594 828 | 13 330 355 | 8.6 |
| 42191 | Sporting & recreational goods & supplies whsle | 4 961 | 4 928 989 | 21 067 | 3 678 121 | 1 271 935 | 7.5 |
| 421910 | Sporting & recreational goods & supplies whsle | 4 961 | 4 928 989 | 21 067 | 3 678 121 | 1 271 935 | 7.5 |
| 42192 | Toy & hobby goods & supplies whsle | 2 792 | 5 494 858 | 24 917 | 3 670 242 | 1 849 533 | 11.6 |
| 421920 | Toy & hobby goods & supplies whsle | 2 792 | 5 494 858 | 24 917 | 3 670 242 | 1 849 533 | 11.6 |
| 42193 | Recyclable material whsle | 8 833 | 9 233 423 | 16 339 | 7 291 056 | 1 958 706 | 5.2 |
| 421930 | Recyclable material whsle | 8 833 | 9 233 423 | 16 339 | 7 291 056 | 1 958 706 | 5.2 |
| 4219301 | Iron & steel scrap processors & dealers | 3 403 | 4 227 881 | 6 999 | 3 233 625 | 1 001 255 | 5.7 |
| 42193012 | Iron & steel scrap processors (using power processing equipment) | 2 268 | 3 502 933 | 4 888 | 2 795 855 | 711 966 | 5.8 |
| 4219302 | Iron & steel scrap processors (not using power processing equip) | 1 135 | 724 948 | 2 111 | 437 770 | 289 289 | 5.7 |
| 4219303 | Recyclable paper & paperboard whsle | 1 539 | 1 511 468 | 4 643 | 1 263 317 | 252 794 | 4.7 |
| 4219303 | Other recyclable material whsle | 3 891 | 3 494 074 | 4 697 | 2 794 114 | 704 657 | 4.8 |
| 42194 | Jewelry/watch/silverware/precious stone, & precious metal whsle | 7 183 | 5 692 476 | 13 695 | 3 842 310 | 1 863 861 | 6.0 |
| 421940 | Jewelry/watch/silverware/precious stone, & precious metal whsle | 7 183 | 5 692 476 | 13 695 | 3 842 310 | 1 863 861 | 6.0 |
| 4219401 | Jewelry, watch, diamonds, precious stone, & silverware whsle | 6 641 | 4 775 661 | 10 150 | 3 585 783 | 1 200 028 | 5.7 |
| 4219402 | Precious metal (excluding ores) whsle | 542 | 916 815 | 3 545 | 256 527 | 663 833 | 6.8 |

Table 8. Gross Profit and Its Components for Merchant Wholesalers for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Gross margin (\$1,000) | Commissions received for sales made on the account of others (\$1,000) | Operating expenses (\$1,000) | Gross profit | |
|------------|---|-------------------------|------------------------|--|------------------------------|-------------------|---------------------------|
| | | | | | | Amount (\$1,000) | As percent of total sales |
| 421 | Wholesale trade, durable goods—Con. | | | | | | |
| 4219 | Miscellaneous durable goods whsle—Con. | | | | | | |
| 42199 | Other miscellaneous durable goods whsle | 10 187 | 12 446 023 | 53 396 | 6 113 099 | 6 386 320 | 11.7 |
| 421990 | Other miscellaneous durable goods whsle | 10 187 | 12 446 023 | 53 396 | 6 113 099 | 6 386 320 | 11.7 |
| 4219901 | Musical instruments & supplies whsle | 444 | 599 562 | 814 | 395 312 | 205 064 | 9.5 |
| 4219902 | Forest products (except lumber) whsle | 1 844 | 1 904 169 | 19 445 | 980 351 | 943 263 | 8.8 |
| 4219903 | General merchandise (durable goods) whsle | 2 864 | 4 279 003 | 21 970 | 954 094 | 3 346 879 | 16.6 |
| 4219904 | Prerecorded media whsle | 1 852 | 3 726 394 | 2 884 | 2 326 833 | 1 402 445 | 8.7 |
| 42199041 | Compact discs/prerecorded audio tapes, & phonograph records whsle | 1 215 | 2 123 574 | 2 170 | 1 517 990 | 607 754 | 6.9 |
| 42199042 | Prerecorded video tapes whsle | 637 | 1 602 820 | 714 | 808 843 | 794 691 | 10.9 |
| 4219905 | Fire extinguishers & fire safety equipment whsle | 923 | 368 189 | 954 | 306 021 | 63 122 | 6.7 |
| 4219906 | Other durable goods whsle | 2 260 | 1 568 706 | 7 329 | 1 150 488 | 425 547 | 9.4 |
| 422 | Wholesale trade, nondurable goods..... | 134 951 | 189 687 533 | 2 540 523 | 127 561 435 | 64 666 621 | 5.8 |
| 4221 | Paper & paper product whsle | 12 686 | 14 013 132 | 427 744 | 11 018 825 | 3 422 051 | 5.1 |
| 42211 | Printing & writing paper whsle | 1 838 | 3 149 877 | 22 208 | 2 322 735 | 849 350 | 4.1 |
| 422110 | Printing & writing paper whsle | 1 838 | 3 149 877 | 22 208 | 2 322 735 | 849 350 | 4.1 |
| 42212 | Stationery & office supplies whsle | 6 260 | 5 371 367 | 372 803 | 4 301 775 | 1 442 395 | 7.4 |
| 422120 | Stationery & office supplies whsle | 6 260 | 5 371 367 | 372 803 | 4 301 775 | 1 442 395 | 7.4 |
| 42213 | Industrial & personal service paper whsle | 4 588 | 5 491 888 | 32 733 | 4 394 315 | 1 130 306 | 4.3 |
| 422130 | Industrial & personal service paper whsle | 4 588 | 5 491 888 | 32 733 | 4 394 315 | 1 130 306 | 4.3 |
| 4222 | Drugs, & druggists' sundries whsle | 7 250 | 18 065 494 | 78 048 | 10 948 828 | 7 194 714 | 6.7 |
| 42221 | Drugs, & druggists' sundries whsle | 7 250 | 18 065 494 | 78 048 | 10 948 828 | 7 194 714 | 6.7 |
| 422210 | Drugs, & druggists' sundries whsle | 7 250 | 18 065 494 | 78 048 | 10 948 828 | 7 194 714 | 6.7 |
| 4222101 | General-line drugs whsle | 3 283 | 9 551 459 | 61 922 | 5 352 458 | 4 260 923 | 5.3 |
| 4222102 | Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle | 3 967 | 8 514 035 | 16 126 | 5 596 370 | 2 933 791 | 10.7 |
| 4223 | Apparel, piece goods, & notions whsle | 16 964 | 24 216 970 | 139 958 | 15 311 242 | 9 045 686 | 10.7 |
| 42231 | Piece goods, notions, & other dry goods whsle | 4 628 | 3 782 258 | 30 633 | 2 646 207 | 1 166 684 | 8.2 |
| 422310 | Piece goods, notions, & other dry goods whsle | 4 628 | 3 782 258 | 30 633 | 2 646 207 | 1 166 684 | 8.2 |
| 4223101 | Piece goods—jobbers | 3 345 | 2 935 590 | 28 858 | 2 011 079 | 953 369 | 8.1 |
| 4223102 | Notions & other dry goods whsle | 1 283 | 846 668 | 1 775 | 635 128 | 213 315 | 8.8 |
| 42232 | Men's & boys' clothing & furnishings whsle | 4 144 | 6 537 892 | 20 866 | 4 352 999 | 2 205 759 | 9.7 |
| 422320 | Men's & boys' clothing & furnishings whsle | 4 144 | 6 537 892 | 20 866 | 4 352 999 | 2 205 759 | 9.7 |
| 42233 | Women's, children's, & infants' clothing & accessories whsle | 6 781 | 9 521 053 | 29 290 | 5 815 263 | 3 735 080 | 12.7 |
| 422330 | Women's, children's, & infants' clothing & accessories whsle | 6 781 | 9 521 053 | 29 290 | 5 815 263 | 3 735 080 | 12.7 |
| 42234 | Footwear whsle | 1 411 | 4 375 767 | 59 169 | 2 496 773 | 1 938 163 | 10.8 |
| 422340 | Footwear whsle | 1 411 | 4 375 767 | 59 169 | 2 496 773 | 1 938 163 | 10.8 |
| 4224 | Grocery & related products whsle | 33 343 | 49 564 077 | 897 262 | 37 797 658 | 12 663 681 | 3.8 |
| 42241 | General-line grocery whsle | 3 390 | 10 929 702 | 23 339 | 8 927 593 | 2 025 448 | 2.2 |
| 422410 | General-line grocery whsle | 3 390 | 10 929 702 | 23 339 | 8 927 593 | 2 025 448 | 2.2 |
| 4224101 | General-line grocery whsle, voluntary group | 186 | 1 699 594 | 335 | 1 105 622 | 594 307 | 3.7 |
| 4224102 | General-line grocery whsle, retail cooperative | 211 | 1 503 231 | 674 | 884 413 | 619 492 | 3.8 |
| 4224103 | Other general-line grocery whsle | 2 993 | 7 726 877 | 22 330 | 6 937 558 | 811 649 | 1.3 |
| 42242 | Packaged frozen food whsle | 2 897 | 6 405 726 | 26 817 | 4 773 169 | 1 659 374 | 3.7 |
| 422420 | Packaged frozen food whsle | 2 897 | 6 405 726 | 26 817 | 4 773 169 | 1 659 374 | 3.7 |
| 42243 | Dairy products, (except dried or canned) whsle | 2 174 | 2 477 733 | 15 414 | 1 854 375 | 638 772 | 3.1 |
| 422430 | Dairy products, (except dried or canned) whsle | 2 174 | 2 477 733 | 15 414 | 1 854 375 | 638 772 | 3.1 |
| 4224301 | Raw milk whsle | 138 | D | D | D | D | D |
| 4224302 | Dairy product (except raw milk) whsle | 2 036 | D | D | D | D | D |
| 42244 | Poultry & poultry product whsle | 873 | 1 283 436 | 3 911 | 921 425 | 365 922 | 3.4 |
| 422440 | Poultry & poultry product whsle | 873 | 1 283 436 | 3 911 | 921 425 | 365 922 | 3.4 |
| 4224401 | Live poultry whsle | 45 | D | D | D | D | D |
| 4224402 | Poultry & poultry product (except live) whsle | 828 | D | D | D | D | D |
| 42245 | Confectionery whsle | 1 962 | 1 667 305 | 11 748 | 1 289 127 | 389 926 | 5.2 |
| 422450 | Confectionery whsle | 1 962 | 1 667 305 | 11 748 | 1 289 127 | 389 926 | 5.2 |
| 42246 | Fish & seafood whsle | 2 828 | 1 870 703 | 9 964 | 1 423 835 | 456 832 | 3.8 |
| 422460 | Fish & seafood whsle | 2 828 | 1 870 703 | 9 964 | 1 423 835 | 456 832 | 3.8 |
| 42247 | Meat & meat product whsle | 3 147 | 3 239 906 | 77 958 | 2 679 207 | 638 657 | 2.4 |
| 422470 | Meat & meat product whsle | 3 147 | 3 239 906 | 77 958 | 2 679 207 | 638 657 | 2.4 |
| 42248 | Fresh fruit & vegetable whsle | 5 474 | 6 973 531 | 686 376 | 5 869 669 | 1 790 238 | 4.4 |
| 422480 | Fresh fruit & vegetable whsle | 5 474 | 6 973 531 | 686 376 | 5 869 669 | 1 790 238 | 4.4 |
| 42249 | Other grocery & related products whsle | 10 598 | 14 716 035 | 41 735 | 10 059 258 | 4 698 512 | 6.4 |
| 422490 | Other grocery & related products whsle | 10 598 | 14 716 035 | 41 735 | 10 059 258 | 4 698 512 | 6.4 |
| 4224901 | Coffee, tea, & spice whsle | 1 420 | 1 388 424 | 1 277 | 852 828 | 536 873 | 7.6 |
| 4224902 | Bread & baked goods whsle | 2 187 | 1 284 024 | 6 486 | 1 108 595 | 181 915 | 3.1 |
| 4224903 | Soft drinks whsle | 2 026 | 2 581 507 | 1 294 | 1 981 472 | 601 329 | 8.0 |
| 4224904 | Canned goods whsle | 957 | 1 583 468 | 14 797 | 1 088 032 | 510 233 | 5.0 |
| 4224905 | Food & beverage basic materials whsle | 512 | 603 673 | 5 976 | 420 611 | 189 038 | 7.0 |
| 4224906 | Other grocery specialties whsle | 3 496 | 7 274 939 | 11 905 | 4 607 720 | 2 679 124 | 6.6 |
| 4225 | Farm-product raw material whsle | 8 849 | 13 455 165 | 326 987 | 5 547 440 | 8 234 712 | 6.2 |
| 42251 | Grain & field bean whsle | 6 434 | 10 514 296 | 258 298 | 4 339 905 | 6 432 689 | 6.1 |
| 422510 | Grain & field bean whsle | 6 434 | 10 514 296 | 258 298 | 4 339 905 | 6 432 689 | 6.1 |
| 42252 | Livestock whsle | 1 133 | 607 761 | 51 907 | 304 460 | 355 208 | 4.1 |
| 422520 | Livestock whsle | 1 133 | 607 761 | 51 907 | 304 460 | 355 208 | 4.1 |
| 42259 | Other farm product raw material whsle | 1 282 | 2 333 108 | 16 782 | 903 075 | 1 446 815 | 7.6 |
| 422590 | Other farm product raw material whsle | 1 282 | 2 333 108 | 16 782 | 903 075 | 1 446 815 | 7.6 |
| 4225901 | Hides, skins, & pelts whsle | 234 | 257 043 | 3 139 | 125 385 | 134 797 | 7.1 |
| 4225902 | Leaf tobacco whsle | 118 | 375 525 | 9 387 | 131 963 | 252 949 | 12.1 |
| 4225903 | Wool, wool tops, & mohair whsle | 61 | 22 028 | 1 320 | 17 366 | 5 982 | 4.1 |
| 4225904 | Cotton whsle | 244 | 1 157 814 | 2 070 | 330 047 | 829 837 | 8.4 |
| 4225905 | Other farm-product raw material whsle | 625 | 520 698 | 866 | 298 314 | 223 250 | 4.5 |

Table 8. Gross Profit and Its Components for Merchant Wholesalers for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business and type of operation | Establishments (number) | Gross margin (\$1,000) | Commissions received for sales made on the account of others (\$1,000) | Operating expenses (\$1,000) | Gross profit | |
|------------|---|-------------------------|------------------------|--|------------------------------|------------------|---------------------------|
| | | | | | | Amount (\$1,000) | As percent of total sales |
| 422 | Wholesale trade, nondurable goods—Con. | | | | | | |
| 4226 | Chemical & allied products whse | 12 249 | 13 366 160 | 462 558 | 9 506 564 | 4 322 154 | 7.7 |
| 42261 | Plastics materials & basic forms & shapes whse | 3 357 | 4 022 601 | 385 296 | 2 718 446 | 1 689 451 | 10.1 |
| 422610 | Plastics materials & basic forms & shapes whse | 3 357 | 4 022 601 | 385 296 | 2 718 446 | 1 689 451 | 10.1 |
| 42269 | Other chemical & allied products whse | 8 892 | 9 343 559 | 77 262 | 6 788 118 | 2 632 703 | 6.7 |
| 422690 | Other chemical & allied products whse | 8 892 | 9 343 559 | 77 262 | 6 788 118 | 2 632 703 | 6.7 |
| 4226901 | Industrial gases (except LP) whse | 804 | 597 553 | 254 | 484 116 | 113 691 | 7.9 |
| 4226902 | Other chemical & allied products whse | 8 088 | 8 746 006 | 77 008 | 6 304 002 | 2 519 012 | 6.6 |
| 4227 | Petroleum & petroleum products whse | 19 770 | 16 829 900 | 39 223 | 8 529 598 | 8 339 525 | 6.0 |
| 42271 | Petroleum bulk stations & terminals | 16 729 | 11 218 114 | 19 190 | 6 249 105 | 4 988 199 | 5.4 |
| 422710 | Petroleum bulk stations & terminals | 16 729 | 11 218 114 | 19 190 | 6 249 105 | 4 988 199 | 5.4 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 16 337 | 10 699 241 | 19 160 | 5 893 722 | 4 824 679 | 5.5 |
| 42271011 | Petroleum bulk stations (except LP) | 5 784 | 6 886 445 | 11 736 | 4 472 315 | 2 425 866 | 5.5 |
| 42271012 | Petroleum bulk terminals (except LP) | 553 | 3 812 796 | 7 424 | 1 421 407 | 2 398 813 | 5.4 |
| 4227102 | Liquefied petroleum bulk stations & terminals | 392 | 518 873 | 30 | 355 383 | 163 520 | 4.2 |
| 42272 | Petroleum & petroleum prod whse (exc bulk stations & terminals) | 3 041 | 5 611 786 | 20 033 | 2 280 493 | 3 351 326 | 7.1 |
| 422720 | Petroleum & petroleum prod whse (exc bulk stations & terminals) | 3 041 | 5 611 786 | 20 033 | 2 280 493 | 3 351 326 | 7.1 |
| 4228 | Beer, wine, & distilled alcoholic beverage whse | 4 476 | 14 160 203 | 29 239 | 10 376 684 | 3 812 758 | 6.5 |
| 42281 | Beer & ale whse | 2 945 | 8 855 227 | 13 146 | 6 539 887 | 2 328 486 | 6.9 |
| 422810 | Beer & ale whse | 2 945 | 8 855 227 | 13 146 | 6 539 887 | 2 328 486 | 6.9 |
| 42282 | Wine & distilled alcoholic beverage whse | 1 531 | 5 304 976 | 16 093 | 3 836 797 | 1 484 272 | 6.0 |
| 422820 | Wine & distilled alcoholic beverage whse | 1 531 | 5 304 976 | 16 093 | 3 836 797 | 1 484 272 | 6.0 |
| 4228201 | Wine & distilled alcoholic bev (licensed operation) whse | 1 409 | 5 206 193 | 15 616 | 3 817 507 | 1 404 302 | 5.8 |
| 4228202 | Wine & distilled alcoholic beverage (state operated) whse | 122 | 98 783 | 477 | 19 290 | 79 970 | 21.0 |
| 4229 | Miscellaneous nondurable goods whse | 29 364 | 26 016 432 | 139 504 | 18 524 596 | 7 631 340 | 5.3 |
| 42291 | Farm supplies whse | 6 437 | 5 803 382 | 31 299 | 4 025 967 | 1 808 714 | 5.5 |
| 422910 | Farm supplies whse | 6 437 | 5 803 382 | 31 299 | 4 025 967 | 1 808 714 | 5.5 |
| 4229101 | Farm supplies—farm dealers | 3 363 | 2 050 330 | 5 686 | 1 543 900 | 512 116 | 5.3 |
| 4229102 | Farm supplies—whse distributors | 3 074 | 3 753 052 | 25 613 | 2 482 067 | 1 296 598 | 5.6 |
| 42292 | Book, periodical, & newspaper whse | 3 257 | 4 832 412 | 29 454 | 3 453 522 | 1 408 344 | 8.3 |
| 422920 | Book, periodical, & newspaper whse | 3 257 | 4 832 412 | 29 454 | 3 453 522 | 1 408 344 | 8.3 |
| 42293 | Flower, nursery stock, & florists' supplies whse | 3 654 | 2 455 482 | 17 229 | 2 036 312 | 436 399 | 6.0 |
| 422930 | Flower, nursery stock, & florists' supplies whse | 3 654 | 2 455 482 | 17 229 | 2 036 312 | 436 399 | 6.0 |
| 42294 | Tobacco & tobacco product whse | 1 466 | 3 136 600 | 1 807 | 2 328 873 | 809 534 | 2.6 |
| 422940 | Tobacco & tobacco product whse | 1 466 | 3 136 600 | 1 807 | 2 328 873 | 809 534 | 2.6 |
| 42295 | Paint, varnish, & supplies whse | 1 630 | 1 146 584 | 6 499 | 960 038 | 193 045 | 5.7 |
| 422950 | Paint, varnish, & supplies whse | 1 630 | 1 146 584 | 6 499 | 960 038 | 193 045 | 5.7 |
| 4229501 | Paint, varnish, & supplies whse | 1 630 | 1 146 584 | 6 499 | 960 038 | 193 045 | 5.7 |
| 42299 | Other miscellaneous nondurable goods whse | 12 920 | 8 641 972 | 53 216 | 5 719 884 | 2 975 304 | 5.8 |
| 422990 | Other miscellaneous nondurable goods whse | 12 920 | 8 641 972 | 53 216 | 5 719 884 | 2 975 304 | 5.8 |
| 4229901 | Art goods whse | 3 976 | 3 099 676 | 16 060 | 2 271 032 | 844 704 | 11.4 |
| 4229902 | General merchandise (nondurable goods) whse | 2 842 | 2 510 923 | 24 349 | 1 315 798 | 1 219 474 | 3.7 |
| 4229903 | Textile bags, bagging, & burlap whse | 400 | 250 422 | 285 | 173 346 | 77 361 | 10.7 |
| 4229904 | Other nondurable goods whse | 5 702 | 2 780 951 | 12 522 | 1 959 708 | 833 765 | 8.4 |

Table 9. Petroleum Bulk Stations by Type of Station for States: 1997

[Includes only establishments with payroll. Excludes liquefied petroleum (LP) gas bulk stations and terminals. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A.]

| NAICS code | Geographic area by type of station | Establishments (number) | Sales (\$1,000) |
|-----------------------------|---|-------------------------|-----------------|
| UNITED STATES | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 17 270 | 171 008 939 |
| 42271011 | Petroleum bulk stations (except LP)..... | 6 045 | 50 922 994 |
| | Cooperative | 470 | D |
| | Independent | 5 377 | 42 260 415 |
| | Refiner-marketer | 198 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 1 225 | 120 085 945 |
| ALABAMA | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 204 | 2 674 682 |
| 42271011 | Petroleum bulk stations (except LP)..... | 175 | 1 316 271 |
| | Cooperative | 2 | D |
| | Independent | 171 | D |
| | Refiner-marketer | 2 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 29 | 1 358 411 |
| ALASKA | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 42 | D |
| 42271011 | Petroleum bulk stations (except LP)..... | 17 | D |
| | Cooperative | 1 | D |
| | Independent | 14 | D |
| | Refiner-marketer | 2 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 25 | 477 549 |
| ARIZONA | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 69 | 1 702 853 |
| 42271011 | Petroleum bulk stations (except LP)..... | 55 | 611 476 |
| | Cooperative | — | — |
| | Independent | 52 | D |
| | Refiner-marketer | 3 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 14 | 1 091 377 |
| ARKANSAS | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 170 | 1 214 527 |
| 42271011 | Petroleum bulk stations (except LP)..... | 164 | 911 863 |
| | Cooperative | 16 | D |
| | Independent | 146 | 814 498 |
| | Refiner-marketer | 2 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 6 | 302 664 |
| CALIFORNIA | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 462 | 19 972 262 |
| 42271011 | Petroleum bulk stations (except LP)..... | 359 | 5 026 859 |
| | Cooperative | 9 | 85 240 |
| | Independent | 340 | D |
| | Refiner-marketer | 10 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 103 | 14 945 403 |
| COLORADO | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 113 | D |
| 42271011 | Petroleum bulk stations (except LP)..... | 102 | D |
| | Cooperative | 9 | D |
| | Independent | 90 | 638 131 |
| | Refiner-marketer | 3 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 11 | D |
| CONNECTICUT | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 42 | 7 388 872 |
| 42271011 | Petroleum bulk stations (except LP)..... | 24 | 287 358 |
| | Cooperative | — | — |
| | Independent | 24 | 287 358 |
| | Refiner-marketer | — | — |
| 42271012 | Petroleum bulk terminals (except LP) | 18 | 7 101 514 |
| DELAWARE | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 11 | D |
| 42271011 | Petroleum bulk stations (except LP)..... | 11 | D |
| | Cooperative | — | — |
| | Independent | 10 | 96 445 |
| | Refiner-marketer | 1 | D |
| 42271012 | Petroleum bulk terminals (except LP) | — | — |
| DISTRICT OF COLUMBIA | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 1 | D |
| 42271011 | Petroleum bulk stations (except LP)..... | 1 | D |
| | Cooperative | — | — |
| | Independent | 1 | D |
| | Refiner-marketer | — | — |
| 42271012 | Petroleum bulk terminals (except LP) | — | — |

Table 9. Petroleum Bulk Stations by Type of Station for States: 1997—Con.

[Includes only establishments with payroll. Excludes liquefied petroleum (LP) gas bulk stations and terminals. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A.]

| NAICS code | Geographic area by type of station | Establishments (number) | Sales (\$1,000) |
|------------|---|-------------------------|-----------------|
| | FLORIDA | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 246 | D |
| 42271011 | Petroleum bulk stations (except LP)..... | 194 | D |
| | Cooperative | 8 | D |
| | Independent | 175 | 1 455 922 |
| | Refiner-marketer | 11 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 52 | D |
| | GEORGIA | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 260 | 4 804 798 |
| 42271011 | Petroleum bulk stations (except LP)..... | 215 | 1 675 345 |
| | Cooperative | 6 | D |
| | Independent | 204 | 1 606 037 |
| | Refiner-marketer | 5 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 45 | 3 129 453 |
| | HAWAII | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 22 | D |
| 42271011 | Petroleum bulk stations (except LP)..... | 13 | D |
| | Cooperative | — | — |
| | Independent | 7 | 53 687 |
| | Refiner-marketer | 6 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 9 | D |
| | IDAHO | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 61 | D |
| 42271011 | Petroleum bulk stations (except LP)..... | 53 | D |
| | Cooperative | 2 | D |
| | Independent | 51 | 310 976 |
| | Refiner-marketer | — | — |
| 42271012 | Petroleum bulk terminals (except LP) | 8 | D |
| | ILLINOIS | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 250 | 5 074 473 |
| 42271011 | Petroleum bulk stations (except LP)..... | 217 | 1 760 840 |
| | Cooperative | 19 | D |
| | Independent | 195 | 1 372 527 |
| | Refiner-marketer | 3 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 33 | 3 313 633 |
| | INDIANA | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 202 | 2 842 531 |
| 42271011 | Petroleum bulk stations (except LP)..... | 169 | 988 844 |
| | Cooperative | 21 | D |
| | Independent | 142 | 871 042 |
| | Refiner-marketer | 6 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 33 | 1 853 687 |
| | IOWA | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 167 | 1 173 022 |
| 42271011 | Petroleum bulk stations (except LP)..... | 153 | D |
| | Cooperative | 19 | D |
| | Independent | 133 | 530 150 |
| | Refiner-marketer | 1 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 14 | D |
| | KANSAS | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 133 | D |
| 42271011 | Petroleum bulk stations (except LP)..... | 125 | D |
| | Cooperative | 14 | D |
| | Independent | 108 | 451 132 |
| | Refiner-marketer | 3 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 8 | D |
| | KENTUCKY | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 174 | D |
| 42271011 | Petroleum bulk stations (except LP)..... | 155 | D |
| | Cooperative | 5 | 15 722 |
| | Independent | 145 | D |
| | Refiner-marketer | 5 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 19 | D |
| | LOUISIANA | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 272 | 5 502 732 |
| 42271011 | Petroleum bulk stations (except LP)..... | 230 | 1 879 645 |
| | Cooperative | 9 | D |
| | Independent | 214 | 1 712 294 |
| | Refiner-marketer | 7 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 42 | 3 623 087 |

Table 9. Petroleum Bulk Stations by Type of Station for States: 1997—Con.

[Includes only establishments with payroll. Excludes liquefied petroleum (LP) gas bulk stations and terminals. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A.]

| NAICS code | Geographic area by type of station | Establishments (number) | Sales (\$1,000) |
|------------|---|-------------------------|-----------------|
| | MAINE | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 40 | D |
| 42271011 | Petroleum bulk stations (except LP)..... | 24 | D |
| | Cooperative | — | — |
| | Independent | 23 | D |
| | Refiner-marketer | 1 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 16 | D |
| | MARYLAND | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 42 | D |
| 42271011 | Petroleum bulk stations (except LP)..... | 32 | D |
| | Cooperative | — | — |
| | Independent | 28 | D |
| | Refiner-marketer | 4 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 10 | 655 148 |
| | MASSACHUSETTS | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 62 | D |
| 42271011 | Petroleum bulk stations (except LP)..... | 40 | D |
| | Cooperative | — | — |
| | Independent | 37 | 349 154 |
| | Refiner-marketer | 3 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 22 | D |
| | MICHIGAN | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 169 | 4 551 062 |
| 42271011 | Petroleum bulk stations (except LP)..... | 131 | 1 623 004 |
| | Cooperative | 7 | 9 983 |
| | Independent | 117 | D |
| | Refiner-marketer | 7 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 38 | 2 928 058 |
| | MINNESOTA | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 176 | 2 431 593 |
| 42271011 | Petroleum bulk stations (except LP)..... | 160 | D |
| | Cooperative | 30 | D |
| | Independent | 129 | 1 077 685 |
| | Refiner-marketer | 1 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 16 | D |
| | MISSISSIPPI | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 149 | 1 719 018 |
| 42271011 | Petroleum bulk stations (except LP)..... | 133 | 835 405 |
| | Cooperative | 3 | D |
| | Independent | 120 | 738 561 |
| | Refiner-marketer | 10 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 16 | 883 613 |
| | MISSOURI | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 277 | 2 434 176 |
| 42271011 | Petroleum bulk stations (except LP)..... | 262 | 1 360 388 |
| | Cooperative | 111 | D |
| | Independent | 149 | 1 151 611 |
| | Refiner-marketer | 2 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 15 | 1 073 788 |
| | MONTANA | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 94 | D |
| 42271011 | Petroleum bulk stations (except LP)..... | 81 | D |
| | Cooperative | 15 | D |
| | Independent | 61 | 334 538 |
| | Refiner-marketer | 5 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 13 | D |
| | NEBRASKA | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 119 | 682 177 |
| 42271011 | Petroleum bulk stations (except LP)..... | 108 | 559 904 |
| | Cooperative | 20 | 41 628 |
| | Independent | 88 | 518 276 |
| | Refiner-marketer | — | — |
| 42271012 | Petroleum bulk terminals (except LP) | 11 | 122 273 |
| | NEVADA | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 33 | 592 050 |
| 42271011 | Petroleum bulk stations (except LP)..... | 25 | 217 235 |
| | Cooperative | — | — |
| | Independent | 23 | D |
| | Refiner-marketer | 2 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 8 | 374 815 |

Table 9. Petroleum Bulk Stations by Type of Station for States: 1997—Con.

[Includes only establishments with payroll. Excludes liquefied petroleum (LP) gas bulk stations and terminals. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A.]

| NAICS code | Geographic area by type of station | Establishments (number) | Sales (\$1,000) |
|-----------------------|---|-------------------------|-----------------|
| NEW HAMPSHIRE | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 15 | D |
| 42271011 | Petroleum bulk stations (except LP)..... | 8 | D |
| | Cooperative | 1 | D |
| | Independent | 7 | 38 906 |
| | Refiner-marketer | — | — |
| 42271012 | Petroleum bulk terminals (except LP) | 7 | D |
| NEW JERSEY | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 94 | D |
| 42271011 | Petroleum bulk stations (except LP)..... | 56 | D |
| | Cooperative | 1 | D |
| | Independent | 50 | 415 964 |
| | Refiner-marketer | 5 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 38 | D |
| NEW MEXICO | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 85 | D |
| 42271011 | Petroleum bulk stations (except LP)..... | 77 | 417 784 |
| | Cooperative | 2 | D |
| | Independent | 75 | D |
| | Refiner-marketer | — | — |
| 42271012 | Petroleum bulk terminals (except LP) | 8 | D |
| NEW YORK | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 186 | D |
| 42271011 | Petroleum bulk stations (except LP)..... | 108 | D |
| | Cooperative | 1 | D |
| | Independent | 101 | 972 388 |
| | Refiner-marketer | 6 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 78 | 5 043 784 |
| NORTH CAROLINA | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 264 | 3 936 533 |
| 42271011 | Petroleum bulk stations (except LP)..... | 233 | 2 260 555 |
| | Cooperative | 4 | D |
| | Independent | 220 | 2 187 694 |
| | Refiner-marketer | 9 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 31 | 1 675 978 |
| NORTH DAKOTA | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 98 | D |
| 42271011 | Petroleum bulk stations (except LP)..... | 95 | D |
| | Cooperative | 38 | D |
| | Independent | 55 | 219 726 |
| | Refiner-marketer | 2 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 3 | D |
| OHIO | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 215 | 16 662 878 |
| 42271011 | Petroleum bulk stations (except LP)..... | 168 | 1 483 800 |
| | Cooperative | 4 | D |
| | Independent | 151 | 1 150 685 |
| | Refiner-marketer | 13 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 47 | 15 179 078 |
| OKLAHOMA | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 152 | D |
| 42271011 | Petroleum bulk stations (except LP)..... | 141 | D |
| | Cooperative | 12 | D |
| | Independent | 127 | 732 684 |
| | Refiner-marketer | 2 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 11 | D |
| OREGON | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 122 | D |
| 42271011 | Petroleum bulk stations (except LP)..... | 105 | D |
| | Cooperative | 5 | D |
| | Independent | 100 | — |
| | Refiner-marketer | — | — |
| 42271012 | Petroleum bulk terminals (except LP) | 17 | 1 550 230 |
| PENNSYLVANIA | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 209 | 4 294 536 |
| 42271011 | Petroleum bulk stations (except LP)..... | 140 | 1 292 206 |
| | Cooperative | — | — |
| | Independent | 130 | D |
| | Refiner-marketer | 10 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 69 | 3 002 330 |

Table 9. Petroleum Bulk Stations by Type of Station for States: 1997—Con.

[Includes only establishments with payroll. Excludes liquefied petroleum (LP) gas bulk stations and terminals. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A.]

| NAICS code | Geographic area by type of station | Establishments (number) | Sales (\$1,000) |
|-----------------------|---|-------------------------|-----------------|
| RHODE ISLAND | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 17 | D |
| 42271011 | Petroleum bulk stations (except LP)..... | 11 | D |
| | Cooperative | — | — |
| | Independent | 10 | D |
| | Refiner-marketer | 1 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 6 | D |
| SOUTH CAROLINA | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 128 | D |
| 42271011 | Petroleum bulk stations (except LP)..... | 110 | D |
| | Cooperative | 2 | D |
| | Independent | 107 | D |
| | Refiner-marketer | 1 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 18 | 872 137 |
| SOUTH DAKOTA | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 86 | 514 932 |
| 42271011 | Petroleum bulk stations (except LP)..... | 78 | 273 531 |
| | Cooperative | 22 | D |
| | Independent | 56 | D |
| | Refiner-marketer | — | — |
| 42271012 | Petroleum bulk terminals (except LP) | 8 | 241 401 |
| TENNESSEE | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 187 | 3 661 809 |
| 42271011 | Petroleum bulk stations (except LP)..... | 157 | 1 469 642 |
| | Cooperative | 8 | D |
| | Independent | 146 | 1 305 520 |
| | Refiner-marketer | 3 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 30 | 2 192 167 |
| TEXAS | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 718 | 26 829 090 |
| 42271011 | Petroleum bulk stations (except LP)..... | 598 | 6 100 651 |
| | Cooperative | 10 | 30 027 |
| | Independent | 563 | D |
| | Refiner-marketer | 25 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 120 | 20 728 439 |
| UTAH | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 40 | D |
| 42271011 | Petroleum bulk stations (except LP)..... | 37 | D |
| | Cooperative | 1 | D |
| | Independent | 35 | D |
| | Refiner-marketer | 1 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 3 | 412 535 |
| VERMONT | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 12 | 213 148 |
| 42271011 | Petroleum bulk stations (except LP)..... | 9 | D |
| | Cooperative | — | — |
| | Independent | 9 | D |
| | Refiner-marketer | — | — |
| 42271012 | Petroleum bulk terminals (except LP) | 3 | D |
| VIRGINIA | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 151 | 3 995 396 |
| 42271011 | Petroleum bulk stations (except LP)..... | 115 | 992 989 |
| | Cooperative | 1 | D |
| | Independent | 110 | D |
| | Refiner-marketer | 4 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 36 | 3 002 407 |
| WASHINGTON | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 137 | 2 404 010 |
| 42271011 | Petroleum bulk stations (except LP)..... | 118 | 1 236 231 |
| | Cooperative | 9 | D |
| | Independent | 105 | 995 537 |
| | Refiner-marketer | 4 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 19 | 1 167 779 |
| WEST VIRGINIA | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 63 | 666 203 |
| 42271011 | Petroleum bulk stations (except LP)..... | 59 | D |
| | Cooperative | — | — |
| | Independent | 57 | D |
| | Refiner-marketer | 2 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 4 | D |

Table 9. Petroleum Bulk Stations by Type of Station for States: 1997—Con.

[Includes only establishments with payroll. Excludes liquefied petroleum (LP) gas bulk stations and terminals. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Geographic area by type of station | Establishments (number) | Sales (\$1,000) |
|------------------|---|-------------------------|-----------------|
| WISCONSIN | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 167 | 2 179 827 |
| 42271011 | Petroleum bulk stations (except LP)..... | 139 | 898 393 |
| | Cooperative | 21 | D |
| | Independent | 114 | 742 271 |
| | Refiner-marketer | 4 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 28 | 1 281 434 |
| WYOMING | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 62 | D |
| 42271011 | Petroleum bulk stations (except LP)..... | 55 | D |
| | Cooperative | 2 | D |
| | Independent | 52 | 197 250 |
| | Refiner-marketer | 1 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 7 | D |

Table 10. Bulk Storage Capacity by Type of Facility and Type of Product for States: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Geographic area by type of facility | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Storage capacity by type of product, December 31 (1,000 gallons) | | | |
|-----------------------------|---|-------------------------|-----------------|-----------------------------------|-----------------------------------|--|----------------------------|------------------------------|-----------|
| | | | | | | Total | Refined petroleum products | Liquefied petroleum products | Crude oil |
| UNITED STATES | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 7 690 | 176 719 246 | 15 235 427 | 15 393 771 | 14 660 656 | 12 581 578 | 643 363 | 1 435 715 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 7 270 | 171 008 939 | 14 976 010 | 15 120 276 | 14 045 336 | 12 576 299 | 33 339 | 1 435 698 |
| 42271011 | Petroleum bulk stations (except LP) | 6 045 | 50 922 994 | 1 461 304 | 1 476 135 | 1 075 527 | 1 035 809 | 11 803 | 27 915 |
| 42271012 | Petroleum bulk terminals (except LP) | 1 225 | 120 085 945 | 13 514 706 | 13 644 141 | 12 969 809 | 11 540 490 | 21 536 | 1 407 783 |
| 4227102 | Liquefied petroleum bulk stations & terminals | 420 | 5 710 307 | 259 417 | 273 495 | 615 320 | 5 279 | 610 024 | 17 |
| ALABAMA | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 211 | 2 691 256 | 78 742 | 77 120 | 203 202 | 189 041 | 10 276 | 3 885 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 204 | 2 674 682 | 77 270 | 75 855 | 192 962 | 189 041 | 36 | 3 885 |
| 42271011 | Petroleum bulk stations (except LP) | 175 | 1 316 271 | 41 056 | 41 235 | 35 432 | 35 340 | 36 | 56 |
| 42271012 | Petroleum bulk terminals (except LP) | 29 | 1 358 411 | 36 214 | 34 620 | 157 530 | 153 701 | — | 3 829 |
| 4227102 | Liquefied petroleum bulk stations & terminals | 7 | 16 574 | 1 472 | 1 265 | 10 240 | — | 10 240 | — |
| ALASKA | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 55 | 687 386 | 43 971 | 35 637 | 161 150 | 143 044 | 18 106 | — |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 42 | D | D | D | D | D | D | — |
| 42271011 | Petroleum bulk stations (except LP) | 17 | D | D | D | D | D | D | — |
| 42271012 | Petroleum bulk terminals (except LP) | 25 | 477 549 | 29 958 | 20 324 | 141 305 | 140 305 | 1 000 | — |
| 4227102 | Liquefied petroleum bulk stations & terminals | 13 | D | D | D | D | D | D | — |
| ARIZONA | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 82 | 1 749 406 | 34 780 | 35 591 | 67 780 | 48 091 | 9 532 | 10 157 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 69 | 1 702 853 | 31 803 | 32 553 | 58 266 | 48 091 | 18 | 10 157 |
| 42271011 | Petroleum bulk stations (except LP) | 55 | 611 476 | 16 041 | 18 838 | 12 467 | 12 449 | 18 | — |
| 42271012 | Petroleum bulk terminals (except LP) | 14 | 1 091 377 | 15 762 | 13 715 | 45 799 | 35 642 | — | 10 157 |
| 4227102 | Liquefied petroleum bulk stations & terminals | 13 | 46 553 | 2 977 | 3 038 | 9 514 | — | 9 514 | — |
| ARKANSAS | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 177 | 1 220 075 | 41 645 | 41 557 | 45 303 | 44 518 | 785 | — |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 170 | 1 214 527 | 41 368 | 41 270 | 44 663 | 44 518 | 145 | — |
| 42271011 | Petroleum bulk stations (except LP) | 164 | 911 863 | 27 840 | 28 606 | 20 554 | 20 409 | 145 | — |
| 42271012 | Petroleum bulk terminals (except LP) | 6 | 302 664 | 13 528 | 12 664 | 24 109 | 24 109 | — | — |
| 4227102 | Liquefied petroleum bulk stations & terminals | 7 | 5 548 | 277 | 287 | 640 | — | 640 | — |
| CALIFORNIA | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 486 | 20 230 692 | 410 039 | 412 510 | 839 326 | 638 473 | 23 959 | 176 894 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 462 | 19 972 262 | 400 221 | 401 035 | 815 349 | 638 178 | 277 | 176 894 |
| 42271011 | Petroleum bulk stations (except LP) | 359 | 5 026 859 | 92 031 | 89 163 | 58 078 | 57 623 | 277 | 178 |
| 42271012 | Petroleum bulk terminals (except LP) | 103 | 14 945 403 | 308 190 | 311 872 | 757 271 | 580 555 | — | 176 716 |
| 4227102 | Liquefied petroleum bulk stations & terminals | 24 | 258 430 | 9 818 | 11 475 | 23 977 | 295 | 23 682 | — |
| COLORADO | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 124 | 4 041 586 | 45 374 | 49 872 | 99 000 | 26 103 | 8 769 | 64 128 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 113 | D | D | D | D | D | D | — |
| 42271011 | Petroleum bulk stations (except LP) | 102 | D | D | D | D | D | D | — |
| 42271012 | Petroleum bulk terminals (except LP) | 11 | D | D | D | D | D | D | — |
| 4227102 | Liquefied petroleum bulk stations & terminals | 11 | D | D | D | D | D | D | — |
| CONNECTICUT | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 42 | 7 388 872 | 314 724 | 463 688 | 417 809 | 267 937 | 90 | 149 782 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 42 | 7 388 872 | 314 724 | 463 688 | 417 809 | 267 937 | 90 | 149 782 |
| 42271011 | Petroleum bulk stations (except LP) | 24 | 287 358 | 15 482 | 16 198 | 9 326 | 9 236 | 90 | — |
| 42271012 | Petroleum bulk terminals (except LP) | 18 | 7 101 514 | 299 242 | 447 490 | 408 483 | 258 701 | — | 149 782 |
| 4227102 | Liquefied petroleum bulk stations & terminals | — | — | — | — | — | — | — | — |
| DELAWARE | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 11 | D | D | D | D | D | D | — |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 11 | D | D | D | D | D | D | — |
| 42271011 | Petroleum bulk stations (except LP) | 11 | D | D | D | D | D | D | — |
| 42271012 | Petroleum bulk terminals (except LP) | — | — | — | — | — | — | — | — |
| 4227102 | Liquefied petroleum bulk stations & terminals | — | — | — | — | — | — | — | — |
| DISTRICT OF COLUMBIA | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 1 | D | D | D | D | D | D | — |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 1 | D | D | D | D | D | D | — |
| 42271011 | Petroleum bulk stations (except LP) | 1 | D | D | D | D | D | D | — |
| 42271012 | Petroleum bulk terminals (except LP) | — | — | — | — | — | — | — | — |
| 4227102 | Liquefied petroleum bulk stations & terminals | — | — | — | — | — | — | — | — |
| FLORIDA | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 272 | 10 038 675 | 330 744 | 295 182 | 862 991 | 850 980 | 11 757 | 254 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 246 | D | D | D | D | D | D | — |
| 42271011 | Petroleum bulk stations (except LP) | 194 | D | D | D | D | D | D | — |
| 42271012 | Petroleum bulk terminals (except LP) | 52 | D | D | D | D | D | D | — |
| 4227102 | Liquefied petroleum bulk stations & terminals | 26 | D | D | D | D | D | D | — |
| GEORGIA | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 272 | 4 853 631 | 116 982 | 120 039 | 310 084 | 303 161 | 6 799 | 124 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 260 | 4 804 798 | 113 067 | 114 403 | 303 468 | 303 161 | 183 | 124 |
| 42271011 | Petroleum bulk stations (except LP) | 215 | 1 675 345 | 41 666 | 44 930 | 34 850 | 34 574 | 152 | 124 |
| 42271012 | Petroleum bulk terminals (except LP) | 45 | 3 129 453 | 71 401 | 69 473 | 268 618 | 268 587 | 31 | — |
| 4227102 | Liquefied petroleum bulk stations & terminals | 12 | 48 833 | 3 915 | 5 636 | 6 616 | — | 6 616 | — |
| HAWAII | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 24 | 714 655 | 18 798 | 19 392 | 36 762 | 28 625 | 451 | 7 686 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 22 | D | D | D | D | D | D | — |
| 42271011 | Petroleum bulk stations (except LP) | 13 | D | D | D | D | D | D | — |
| 42271012 | Petroleum bulk terminals (except LP) | 9 | D | D | D | D | D | D | — |
| 4227102 | Liquefied petroleum bulk stations & terminals | 2 | D | D | D | D | D | D | — |

Table 10. Bulk Storage Capacity by Type of Facility and Type of Product for States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Geographic area by type of facility | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Storage capacity by type of product, December 31 (1,000 gallons) | | | |
|------------|---|-------------------------|-----------------|-----------------------------------|-----------------------------------|--|----------------------------|------------------------------|-----------|
| | | | | | | Total | Refined petroleum products | Liquefied petroleum products | Crude oil |
| | IDAH0 | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 63 | 515 461 | 16 761 | 15 978 | 24 843 | 24 419 | 424 | — |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 61 | D | D | D | D | D | D | D |
| 42271011 | Petroleum bulk stations (except LP) | 53 | D | D | D | D | D | D | D |
| 42271012 | Petroleum bulk terminals (except LP) | 8 | D | D | D | D | D | D | D |
| 4227102 | Liquefied petroleum bulk stations & terminals | 2 | D | D | D | D | D | D | D |
| | ILLINOIS | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 264 | 5 243 870 | 234 529 | 228 016 | 625 567 | 609 208 | 15 584 | 775 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 250 | 5 074 473 | 227 569 | 220 818 | 615 146 | 609 208 | 5 163 | 775 |
| 42271011 | Petroleum bulk stations (except LP) | 217 | 1 760 840 | 53 897 | 56 130 | 34 616 | 33 539 | 302 | 775 |
| 42271012 | Petroleum bulk terminals (except LP) | 33 | 3 313 633 | 173 672 | 164 688 | 580 530 | 575 669 | 4 861 | — |
| 4227102 | Liquefied petroleum bulk stations & terminals | 14 | 169 397 | 6 960 | 7 198 | 10 421 | — | 10 421 | — |
| | INDIANA | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 218 | 2 969 461 | 109 024 | 101 248 | 488 630 | 458 947 | 19 975 | 9 708 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 202 | 2 842 531 | 100 818 | 92 802 | 468 725 | 458 906 | 111 | 9 708 |
| 42271011 | Petroleum bulk stations (except LP) | 169 | 988 844 | 32 943 | 34 363 | 22 697 | 22 586 | 111 | — |
| 42271012 | Petroleum bulk terminals (except LP) | 33 | 1 853 687 | 67 875 | 58 439 | 446 028 | 436 320 | — | 9 708 |
| 4227102 | Liquefied petroleum bulk stations & terminals | 16 | 126 930 | 8 206 | 8 446 | 19 905 | 41 | 19 864 | — |
| | IOWA | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 177 | 1 207 240 | 50 738 | 49 644 | 119 400 | 115 335 | 4 065 | — |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 167 | 1 173 022 | 49 085 | 48 153 | 116 577 | 115 329 | 1 248 | — |
| 42271011 | Petroleum bulk stations (except LP) | 153 | D | D | D | D | D | D | D |
| 42271012 | Petroleum bulk terminals (except LP) | 14 | D | D | D | D | D | D | D |
| 4227102 | Liquefied petroleum bulk stations & terminals | 10 | 34 218 | 1 653 | 1 491 | 2 823 | 6 | 2 817 | — |
| | KANSAS | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 136 | 908 396 | 23 632 | 24 343 | 40 361 | 38 634 | 1 702 | 25 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 133 | D | D | D | D | D | D | D |
| 42271011 | Petroleum bulk stations (except LP) | 125 | D | D | D | D | D | D | D |
| 42271012 | Petroleum bulk terminals (except LP) | 8 | D | D | D | D | D | D | D |
| 4227102 | Liquefied petroleum bulk stations & terminals | 3 | D | D | D | D | D | D | D |
| | KENTUCKY | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 178 | 2 423 566 | 91 425 | 88 676 | 157 326 | 144 002 | 2 737 | 10 587 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 174 | D | D | D | D | D | D | D |
| 42271011 | Petroleum bulk stations (except LP) | 155 | D | D | D | D | D | D | D |
| 42271012 | Petroleum bulk terminals (except LP) | 19 | D | D | D | D | D | D | D |
| 4227102 | Liquefied petroleum bulk stations & terminals | 4 | D | D | D | D | D | D | D |
| | LOUISIANA | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 283 | 5 512 737 | 161 165 | 169 389 | 321 953 | 165 752 | 1 564 | 154 637 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 272 | 5 502 732 | 160 703 | 168 906 | 320 454 | 165 752 | 65 | 154 637 |
| 42271011 | Petroleum bulk stations (except LP) | 230 | 1 879 645 | 69 625 | 76 750 | 45 349 | 39 697 | 65 | 5 587 |
| 42271012 | Petroleum bulk terminals (except LP) | 42 | 3 623 087 | 91 078 | 92 156 | 275 105 | 126 055 | — | 149 050 |
| 4227102 | Liquefied petroleum bulk stations & terminals | 11 | 10 005 | 462 | 483 | 1 499 | — | 1 499 | — |
| | MAINE | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 43 | 902 781 | 49 666 | 59 577 | 206 052 | 205 853 | 199 | — |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 40 | D | D | D | D | D | D | D |
| 42271011 | Petroleum bulk stations (except LP) | 24 | D | D | D | D | D | D | D |
| 42271012 | Petroleum bulk terminals (except LP) | 16 | D | D | D | D | D | D | D |
| 4227102 | Liquefied petroleum bulk stations & terminals | 3 | D | D | D | D | D | D | D |
| | MARYLAND | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 45 | 1 046 024 | 76 908 | 67 953 | 320 952 | 316 849 | 4 103 | — |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 42 | D | D | D | D | D | D | D |
| 42271011 | Petroleum bulk stations (except LP) | 32 | D | D | D | D | D | D | D |
| 42271012 | Petroleum bulk terminals (except LP) | 10 | 655 148 | 54 759 | 43 522 | 307 728 | 307 728 | — | — |
| 4227102 | Liquefied petroleum bulk stations & terminals | 3 | D | D | D | D | D | D | D |
| | MASSACHUSETTS | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 64 | 3 361 998 | 121 203 | 123 859 | 587 652 | 587 575 | 77 | — |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 62 | D | D | D | D | D | D | D |
| 42271011 | Petroleum bulk stations (except LP) | 40 | D | D | D | D | D | D | D |
| 42271012 | Petroleum bulk terminals (except LP) | 22 | D | D | D | D | D | D | D |
| 4227102 | Liquefied petroleum bulk stations & terminals | 2 | D | D | D | D | D | D | D |
| | MICHIGAN | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 180 | 4 737 264 | 128 066 | 130 394 | 485 562 | 390 965 | 94 507 | 90 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 169 | 4 551 062 | 108 747 | 105 328 | 391 560 | 390 965 | 505 | 90 |
| 42271011 | Petroleum bulk stations (except LP) | 131 | 1 623 004 | 54 663 | 56 390 | 28 474 | 27 919 | 465 | 90 |
| 42271012 | Petroleum bulk terminals (except LP) | 38 | 2 928 058 | 54 084 | 48 938 | 363 086 | 363 046 | 40 | — |
| 4227102 | Liquefied petroleum bulk stations & terminals | 11 | 186 202 | 19 319 | 25 066 | 94 002 | — | 94 002 | — |
| | MINNESOTA | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 194 | 2 759 097 | 136 036 | 135 134 | 209 848 | 134 905 | 74 940 | 3 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 176 | 2 431 593 | 74 301 | 73 031 | 135 621 | 134 905 | 713 | 3 |
| 42271011 | Petroleum bulk stations (except LP) | 160 | D | D | D | D | D | D | D |
| 42271012 | Petroleum bulk terminals (except LP) | 16 | D | D | D | D | D | D | D |
| 4227102 | Liquefied petroleum bulk stations & terminals | 18 | 327 504 | 61 735 | 62 103 | 74 227 | — | 74 227 | — |
| | MISSISSIPPI | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 156 | 1 890 939 | 72 648 | 86 429 | 179 035 | 152 481 | 19 164 | 7 390 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 149 | 1 719 018 | 64 011 | 77 767 | 159 943 | 152 439 | 114 | 7 390 |
| 42271011 | Petroleum bulk stations (except LP) | 133 | 835 405 | 25 293 | 25 299 | 16 636 | 16 522 | 114 | — |
| 42271012 | Petroleum bulk terminals (except LP) | 16 | 883 613 | 38 718 | 52 468 | 143 307 | 135 917 | — | 7 390 |
| 4227102 | Liquefied petroleum bulk stations & terminals | 7 | 171 921 | 8 637 | 8 662 | 19 092 | 42 | 19 050 | — |

Table 10. Bulk Storage Capacity by Type of Facility and Type of Product for States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Geographic area by type of facility | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Storage capacity by type of product, December 31 (1,000 gallons) | | | |
|-----------------------|---|-------------------------|-----------------|-----------------------------------|-----------------------------------|--|----------------------------|------------------------------|-----------|
| | | | | | | Total | Refined petroleum products | Liquefied petroleum products | Crude oil |
| MISSOURI | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 281 | 2 448 362 | 96 544 | 96 195 | 159 862 | 156 428 | 3 195 | 239 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 277 | 2 434 176 | 96 195 | 95 835 | 158 262 | 156 428 | 1 595 | 239 |
| 42271011 | Petroleum bulk stations (except LP) | 262 | 1 360 388 | 41 057 | 39 399 | 32 033 | 31 354 | 440 | 239 |
| 42271012 | Petroleum bulk terminals (except LP) | 15 | 1 073 788 | 55 138 | 56 436 | 126 229 | 125 074 | 1 155 | — |
| 4227102 | Liquefied petroleum bulk stations & terminals | 4 | 14 186 | 349 | 360 | 1 600 | — | 1 600 | — |
| MONTANA | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 97 | 780 731 | 31 122 | 32 501 | 57 763 | 56 091 | 878 | 794 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 94 | D | D | D | D | D | D | D |
| 42271011 | Petroleum bulk stations (except LP) | 81 | D | D | D | D | D | D | D |
| 42271012 | Petroleum bulk terminals (except LP) | 13 | D | D | D | D | D | D | D |
| 4227102 | Liquefied petroleum bulk stations & terminals | 3 | D | D | D | D | D | D | D |
| NEBRASKA | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 131 | 735 517 | 21 990 | 22 552 | 32 912 | 27 065 | 5 847 | — |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 119 | 682 177 | 19 177 | 19 653 | 27 864 | 27 065 | 799 | — |
| 42271011 | Petroleum bulk stations (except LP) | 108 | 559 904 | 16 421 | 16 553 | 15 340 | 14 541 | 799 | — |
| 42271012 | Petroleum bulk terminals (except LP) | 11 | 122 273 | 2 756 | 3 100 | 12 524 | 12 524 | — | — |
| 4227102 | Liquefied petroleum bulk stations & terminals | 12 | 53 340 | 2 813 | 2 899 | 5 048 | — | 5 048 | — |
| NEVADA | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 33 | 592 050 | 10 177 | 11 080 | 23 269 | 23 258 | — | 11 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 33 | 592 050 | 10 177 | 11 080 | 23 269 | 23 258 | — | 11 |
| 42271011 | Petroleum bulk stations (except LP) | 25 | 217 235 | 4 714 | 5 023 | 3 127 | 3 116 | — | 11 |
| 42271012 | Petroleum bulk terminals (except LP) | 8 | 374 815 | 5 463 | 6 057 | 20 142 | 20 142 | — | — |
| 4227102 | Liquefied petroleum bulk stations & terminals | — | — | — | — | — | — | — | — |
| NEW HAMPSHIRE | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 16 | 344 790 | 61 382 | 40 952 | 116 938 | 116 889 | 49 | — |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 15 | D | D | D | D | D | D | D |
| 42271011 | Petroleum bulk stations (except LP) | 8 | D | D | D | D | D | D | D |
| 42271012 | Petroleum bulk terminals (except LP) | 7 | D | D | D | D | D | D | D |
| 4227102 | Liquefied petroleum bulk stations & terminals | 1 | D | D | D | D | D | D | D |
| NEW JERSEY | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 100 | 5 210 844 | 233 088 | 226 318 | 1 422 886 | 1 397 655 | 25 193 | 38 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 94 | D | D | D | D | D | D | D |
| 42271011 | Petroleum bulk stations (except LP) | 56 | D | D | D | D | D | D | D |
| 42271012 | Petroleum bulk terminals (except LP) | 38 | D | D | D | D | D | D | D |
| 4227102 | Liquefied petroleum bulk stations & terminals | 6 | D | D | D | D | D | D | D |
| NEW MEXICO | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 89 | 608 097 | 16 731 | 18 114 | 26 459 | 24 299 | 1 519 | 641 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 85 | D | D | D | D | D | D | D |
| 42271011 | Petroleum bulk stations (except LP) | 77 | 417 784 | 11 335 | 12 343 | 6 707 | 5 907 | 159 | 641 |
| 42271012 | Petroleum bulk terminals (except LP) | 8 | D | D | D | D | D | D | D |
| 4227102 | Liquefied petroleum bulk stations & terminals | 4 | D | D | D | D | D | D | D |
| NEW YORK | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 196 | 6 170 373 | 275 692 | 341 691 | 955 791 | 942 541 | 13 250 | — |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 186 | D | D | D | D | D | D | D |
| 42271011 | Petroleum bulk stations (except LP) | 108 | D | D | D | D | D | D | D |
| 42271012 | Petroleum bulk terminals (except LP) | 78 | 5 043 784 | 235 949 | 300 679 | 914 380 | 914 359 | 21 | — |
| 4227102 | Liquefied petroleum bulk stations & terminals | 10 | D | D | D | D | D | D | D |
| NORTH CAROLINA | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 274 | 3 967 084 | 120 432 | 119 395 | 321 622 | 309 107 | 12 515 | — |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 264 | 3 936 533 | 117 242 | 115 771 | 310 190 | 309 107 | 1 083 | — |
| 42271011 | Petroleum bulk stations (except LP) | 233 | 2 260 555 | 69 681 | 64 517 | 55 570 | 54 487 | 1 083 | — |
| 42271012 | Petroleum bulk terminals (except LP) | 31 | 1 675 978 | 47 561 | 51 254 | 254 620 | 254 620 | — | — |
| 4227102 | Liquefied petroleum bulk stations & terminals | 10 | 30 551 | 3 190 | 3 624 | 11 432 | — | 11 432 | — |
| NORTH DAKOTA | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 109 | 389 426 | 20 485 | 19 781 | 23 296 | 18 588 | 4 708 | — |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 98 | D | D | D | D | D | D | D |
| 42271011 | Petroleum bulk stations (except LP) | 95 | D | D | D | D | D | D | D |
| 42271012 | Petroleum bulk terminals (except LP) | 3 | D | D | D | D | D | D | D |
| 4227102 | Liquefied petroleum bulk stations & terminals | 11 | D | D | D | D | D | D | D |
| OHIO | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 224 | 16 680 273 | 136 556 | 122 481 | 518 228 | 484 558 | 4 412 | 29 258 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 215 | 16 662 878 | 134 790 | 120 705 | 513 908 | 484 558 | 92 | 29 258 |
| 42271011 | Petroleum bulk stations (except LP) | 168 | 1 483 800 | 43 841 | 42 917 | 40 887 | 38 954 | 92 | 1 841 |
| 42271012 | Petroleum bulk terminals (except LP) | 47 | 15 179 078 | 90 949 | 77 788 | 473 021 | 445 604 | — | 27 417 |
| 4227102 | Liquefied petroleum bulk stations & terminals | 9 | 17 395 | 1 766 | 1 776 | 4 320 | — | 4 320 | — |
| OKLAHOMA | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 159 | 6 584 046 | 90 611 | 101 583 | 246 297 | 60 280 | 3 229 | 182 788 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 152 | D | D | D | D | D | D | D |
| 42271011 | Petroleum bulk stations (except LP) | 141 | D | D | D | D | D | D | D |
| 42271012 | Petroleum bulk terminals (except LP) | 11 | D | D | D | D | D | D | D |
| 4227102 | Liquefied petroleum bulk stations & terminals | 7 | D | D | D | D | D | D | D |
| OREGON | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 133 | 2 506 172 | 40 126 | 47 936 | 146 120 | 113 198 | 2 915 | 30 007 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 122 | D | D | D | D | D | D | D |
| 42271011 | Petroleum bulk stations (except LP) | 105 | D | D | D | D | D | D | D |
| 42271012 | Petroleum bulk terminals (except LP) | 17 | 1 550 230 | 17 956 | 23 565 | 127 978 | 97 996 | 1 | 29 981 |
| 4227102 | Liquefied petroleum bulk stations & terminals | 11 | D | D | D | D | D | D | D |

Table 10. Bulk Storage Capacity by Type of Facility and Type of Product for States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Geographic area by type of facility | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Storage capacity by type of product, December 31 (1,000 gallons) | | | |
|-----------------------|---|-------------------------|-----------------|-----------------------------------|-----------------------------------|--|----------------------------|------------------------------|-----------|
| | | | | | | Total | Refined petroleum products | Liquefied petroleum products | Crude oil |
| PENNSYLVANIA | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 215 | 4 320 002 | 147 406 | 141 918 | 527 203 | 506 201 | 5 400 | 15 602 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 209 | 4 294 536 | 145 693 | 140 153 | 522 052 | 506 201 | 249 | 15 602 |
| 42271011 | Petroleum bulk stations (except LP) | 140 | 1 292 206 | 35 270 | 36 457 | 27 258 | 26 947 | 249 | 62 |
| 42271012 | Petroleum bulk terminals (except LP) | 69 | 3 002 330 | 110 423 | 103 696 | 494 794 | 479 254 | — | 15 540 |
| 4227102 | Liquefied petroleum bulk stations & terminals | 6 | 25 466 | 1 713 | 1 765 | 5 151 | — | 5 151 | — |
| RHODE ISLAND | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 17 | D | D | D | D | D | D | D |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 17 | D | D | D | D | D | D | D |
| 42271011 | Petroleum bulk stations (except LP) | 11 | D | D | D | D | D | D | D |
| 42271012 | Petroleum bulk terminals (except LP) | 6 | D | D | D | D | D | D | D |
| 4227102 | Liquefied petroleum bulk stations & terminals | — | — | — | — | — | — | — | — |
| SOUTH CAROLINA | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 130 | 1 590 575 | 65 962 | 54 391 | 209 717 | 208 378 | 1 339 | — |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 128 | D | D | D | D | D | D | D |
| 42271011 | Petroleum bulk stations (except LP) | 110 | D | D | D | D | D | D | D |
| 42271012 | Petroleum bulk terminals (except LP) | 18 | 872 137 | 41 887 | 30 579 | 194 983 | 194 983 | — | — |
| 4227102 | Liquefied petroleum bulk stations & terminals | 2 | D | D | D | D | D | D | D |
| SOUTH DAKOTA | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 92 | 583 455 | 16 386 | 16 322 | 35 071 | 29 383 | 5 688 | — |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 86 | 514 932 | 13 069 | 12 787 | 29 753 | 29 383 | 370 | — |
| 42271011 | Petroleum bulk stations (except LP) | 78 | 273 531 | 8 302 | 7 860 | 9 261 | 8 891 | 370 | — |
| 42271012 | Petroleum bulk terminals (except LP) | 8 | 241 401 | 4 767 | 4 927 | 20 492 | 20 492 | — | — |
| 4227102 | Liquefied petroleum bulk stations & terminals | 6 | 68 523 | 3 317 | 3 535 | 5 318 | — | 5 318 | — |
| TENNESSEE | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 198 | 3 684 234 | 78 963 | 78 333 | 234 241 | 230 650 | 3 591 | — |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 187 | 3 661 809 | 77 588 | 77 212 | 230 695 | 230 624 | 71 | — |
| 42271011 | Petroleum bulk stations (except LP) | 157 | 1 469 642 | 38 307 | 38 118 | 28 573 | 28 550 | 23 | — |
| 42271012 | Petroleum bulk terminals (except LP) | 30 | 2 192 167 | 39 281 | 39 094 | 202 122 | 202 074 | 48 | — |
| 4227102 | Liquefied petroleum bulk stations & terminals | 11 | 22 425 | 1 375 | 1 121 | 3 546 | 26 | 3 520 | — |
| TEXAS | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 762 | 30 172 687 | 611 155 | 612 540 | 1 508 715 | 767 714 | 182 398 | 558 603 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 718 | 26 829 090 | 534 050 | 535 918 | 1 336 186 | 763 304 | 14 279 | 558 603 |
| 42271011 | Petroleum bulk stations (except LP) | 598 | 6 100 651 | 118 415 | 120 665 | 105 946 | 94 281 | 755 | 10 910 |
| 42271012 | Petroleum bulk terminals (except LP) | 120 | 20 728 439 | 415 635 | 415 253 | 1 230 240 | 669 023 | 13 524 | 547 693 |
| 4227102 | Liquefied petroleum bulk stations & terminals | 44 | 3 343 597 | 77 105 | 76 622 | 172 529 | 4 410 | 168 119 | — |
| UTAH | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 41 | 821 529 | 18 482 | 18 717 | 33 443 | 33 197 | 242 | 4 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 40 | D | D | D | D | D | D | D |
| 42271011 | Petroleum bulk stations (except LP) | 37 | D | D | D | D | D | D | D |
| 42271012 | Petroleum bulk terminals (except LP) | 3 | 412 535 | 1 515 | 1 497 | 25 522 | 25 522 | — | — |
| 4227102 | Liquefied petroleum bulk stations & terminals | 1 | D | D | D | D | D | D | D |
| VERMONT | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 12 | 213 148 | 7 774 | 6 004 | 24 163 | 24 163 | — | — |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 12 | 213 148 | 7 774 | 6 004 | 24 163 | 24 163 | — | — |
| 42271011 | Petroleum bulk stations (except LP) | 9 | D | D | D | D | D | D | D |
| 42271012 | Petroleum bulk terminals (except LP) | 3 | D | D | D | D | D | D | D |
| 4227102 | Liquefied petroleum bulk stations & terminals | — | — | — | — | — | — | — | — |
| VIRGINIA | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 157 | 4 027 760 | 181 542 | 183 321 | 492 023 | 479 224 | 12 799 | — |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 151 | 3 995 396 | 181 198 | 182 964 | 480 018 | 479 214 | 804 | — |
| 42271011 | Petroleum bulk stations (except LP) | 115 | 992 989 | 31 092 | 30 011 | 22 012 | 21 208 | 804 | — |
| 42271012 | Petroleum bulk terminals (except LP) | 36 | 3 002 407 | 150 106 | 152 953 | 458 006 | 458 006 | — | — |
| 4227102 | Liquefied petroleum bulk stations & terminals | 6 | 32 364 | 344 | 357 | 12 005 | 10 | 11 995 | — |
| WASHINGTON | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 157 | 2 518 463 | 82 675 | 74 384 | 226 718 | 188 011 | 17 588 | 21 119 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 137 | 2 404 010 | 76 145 | 67 653 | 209 345 | 188 011 | 215 | 21 119 |
| 42271011 | Petroleum bulk stations (except LP) | 118 | 1 236 231 | 50 582 | 35 901 | 26 366 | 26 151 | 215 | — |
| 42271012 | Petroleum bulk terminals (except LP) | 19 | 1 167 779 | 25 563 | 31 752 | 182 979 | 161 860 | — | 21 119 |
| 4227102 | Liquefied petroleum bulk stations & terminals | 20 | 114 453 | 6 530 | 6 731 | 17 373 | — | 17 373 | — |
| WEST VIRGINIA | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 63 | 666 203 | 13 455 | 13 947 | 21 410 | 21 290 | 120 | — |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 63 | 666 203 | 13 455 | 13 947 | 21 410 | 21 290 | 120 | — |
| 42271011 | Petroleum bulk stations (except LP) | 59 | D | D | D | D | D | D | D |
| 42271012 | Petroleum bulk terminals (except LP) | 4 | D | D | D | D | D | D | D |
| 4227102 | Liquefied petroleum bulk stations & terminals | — | — | — | — | — | — | — | — |
| WISCONSIN | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 180 | 2 235 067 | 98 802 | 109 074 | 293 961 | 288 483 | 5 462 | 16 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 167 | 2 179 827 | 96 024 | 106 230 | 288 793 | 288 483 | 294 | 16 |
| 42271011 | Petroleum bulk stations (except LP) | 139 | 898 393 | 59 065 | 62 816 | 23 733 | 23 493 | 224 | 16 |
| 42271012 | Petroleum bulk terminals (except LP) | 28 | 1 281 434 | 36 959 | 43 414 | 265 060 | 264 990 | 70 | — |
| 4227102 | Liquefied petroleum bulk stations & terminals | 13 | 55 240 | 2 778 | 2 844 | 5 168 | — | 5 168 | — |
| WYOMING | | | | | | | | | |
| 422710 | Petroleum bulk stations & terminals | 66 | 688 380 | 22 938 | 23 458 | 16 011 | 14 080 | 1 461 | 470 |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 62 | D | D | D | D | D | D | D |
| 42271011 | Petroleum bulk stations (except LP) | 55 | D | D | D | D | D | D | D |
| 42271012 | Petroleum bulk terminals (except LP) | 7 | D | D | D | D | D | D | D |
| 4227102 | Liquefied petroleum bulk stations & terminals | 4 | D | D | D | D | D | D | D |

Table 11. Bulk Storage Capacity by Type of Product for States: 1997

[Includes only establishments with payroll. Excludes liquefied petroleum (LP) gas bulk stations and terminals. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Geographic area by ownership of facility | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Storage capacity by type of product, December 31 (1,000 gallons) | | |
|-----------------------------|--|-------------------------|-----------------|-----------------------------------|-----------------------------------|--|----------------------------|-----------|
| | | | | | | Total | Refined petroleum products | Crude oil |
| UNITED STATES | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 7 270 | 171 008 939 | 4 976 010 | 5 120 276 | 14 011 997 | 12 576 299 | 1 435 698 |
| | Refiner-marketer bulk stations and terminals..... | 865 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 6 405 | D | D | D | D | D | D |
| ALABAMA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 204 | 2 674 682 | 77 270 | 75 855 | 192 926 | 189 041 | 3 885 |
| | Refiner-marketer bulk stations and terminals..... | 20 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 184 | D | D | D | D | D | D |
| ALASKA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 42 | D | D | D | D | D | D |
| | Refiner-marketer bulk stations and terminals..... | 8 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 34 | D | D | D | D | D | D |
| ARIZONA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 69 | 1 702 853 | 31 803 | 32 553 | 58 248 | 48 091 | 10 157 |
| | Refiner-marketer bulk stations and terminals..... | 9 | 897 138 | 14 651 | 14 001 | 43 536 | 33 379 | 10 157 |
| | Other bulk stations and terminals..... | 60 | 805 715 | 17 152 | 18 552 | 14 712 | 14 712 | — |
| ARKANSAS | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 170 | 1 214 527 | 41 368 | 41 270 | 44 518 | 44 518 | — |
| | Refiner-marketer bulk stations and terminals..... | 4 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 166 | D | D | D | D | D | D |
| CALIFORNIA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 462 | 19 972 262 | 400 221 | 401 035 | 815 072 | 638 178 | 176 894 |
| | Refiner-marketer bulk stations and terminals..... | 61 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 401 | D | D | D | D | D | D |
| COLORADO | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 113 | D | D | D | D | D | D |
| | Refiner-marketer bulk stations and terminals..... | 7 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 106 | D | D | D | D | D | D |
| CONNECTICUT | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 42 | 7 388 872 | 314 724 | 463 688 | 417 719 | 267 937 | 149 782 |
| | Refiner-marketer bulk stations and terminals..... | 7 | 447 181 | 35 650 | 34 551 | 109 723 | 109 723 | — |
| | Other bulk stations and terminals..... | 35 | 6 941 691 | 279 074 | 429 137 | 307 996 | 158 214 | 149 782 |
| DELAWARE | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 11 | D | D | D | D | D | D |
| | Refiner-marketer bulk stations and terminals..... | 1 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 10 | 96 445 | 795 | 785 | 3 627 | 3 627 | — |
| DISTRICT OF COLUMBIA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 1 | D | D | D | D | D | D |
| | Refiner-marketer bulk stations and terminals..... | — | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 1 | D | D | D | D | D | D |
| FLORIDA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 246 | D | D | D | D | D | D |
| | Refiner-marketer bulk stations and terminals..... | 47 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 199 | D | D | D | D | D | D |
| GEORGIA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 260 | 4 804 798 | 113 067 | 114 403 | 303 285 | 303 161 | 124 |
| | Refiner-marketer bulk stations and terminals..... | 25 | 1 842 252 | 40 854 | 40 575 | 145 840 | 145 840 | — |
| | Other bulk stations and terminals..... | 235 | 2 962 546 | 72 213 | 73 828 | 157 445 | 157 321 | 124 |
| HAWAII | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 22 | D | D | D | D | D | D |
| | Refiner-marketer bulk stations and terminals..... | 11 | 629 492 | 6 764 | 7 288 | 32 800 | 25 114 | 7 686 |
| | Other bulk stations and terminals..... | 11 | D | D | D | D | D | D |
| IDAHO | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 61 | D | D | D | D | D | D |
| | Refiner-marketer bulk stations and terminals..... | 3 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 58 | D | D | D | D | D | D |
| ILLINOIS | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 250 | 5 074 473 | 227 569 | 220 818 | 609 983 | 609 208 | 775 |
| | Refiner-marketer bulk stations and terminals..... | 27 | 3 079 490 | 140 997 | 135 327 | 512 356 | 512 356 | — |
| | Other bulk stations and terminals..... | 223 | 1 994 983 | 86 572 | 85 491 | 97 627 | 96 852 | 775 |

Table 11. Bulk Storage Capacity by Type of Product for States: 1997—Con.

[Includes only establishments with payroll. Excludes liquefied petroleum (LP) gas bulk stations and terminals. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Geographic area by ownership of facility | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Storage capacity by type of product, December 31 (1,000 gallons) | | |
|------------|--|-------------------------|-----------------|-----------------------------------|-----------------------------------|--|----------------------------|-----------|
| | | | | | | Total | Refined petroleum products | Crude oil |
| | INDIANA | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 202 | 2 842 531 | 100 818 | 92 802 | 468 614 | 458 906 | 9 708 |
| | Refiner-marketer bulk stations and terminals..... | 25 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 177 | D | D | D | D | D | D |
| | IOWA | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 167 | 1 173 022 | 49 085 | 48 153 | 115 329 | 115 329 | — |
| | Refiner-marketer bulk stations and terminals..... | 10 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 157 | D | D | D | D | D | D |
| | KANSAS | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 133 | D | D | D | D | D | D |
| | Refiner-marketer bulk stations and terminals..... | 7 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 126 | D | D | D | D | D | D |
| | KENTUCKY | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 174 | D | D | D | D | D | D |
| | Refiner-marketer bulk stations and terminals..... | 16 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 158 | D | D | D | D | D | D |
| | LOUISIANA | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 272 | 5 502 732 | 160 703 | 168 906 | 320 389 | 165 752 | 154 637 |
| | Refiner-marketer bulk stations and terminals..... | 25 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 247 | D | D | D | D | D | D |
| | MAINE | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 40 | D | D | D | D | D | D |
| | Refiner-marketer bulk stations and terminals..... | 4 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 36 | D | D | D | D | D | D |
| | MARYLAND | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 42 | D | D | D | D | D | D |
| | Refiner-marketer bulk stations and terminals..... | 10 | 682 911 | 57 265 | 47 882 | 242 877 | 242 877 | — |
| | Other bulk stations and terminals..... | 32 | D | D | D | D | D | D |
| | MASSACHUSETTS | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 62 | D | D | D | D | D | D |
| | Refiner-marketer bulk stations and terminals..... | 10 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 52 | D | D | D | D | D | D |
| | MICHIGAN | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 169 | 4 551 062 | 108 747 | 105 328 | 391 055 | 390 965 | 90 |
| | Refiner-marketer bulk stations and terminals..... | 37 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 132 | D | D | D | D | D | D |
| | MINNESOTA | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 176 | 2 431 593 | 74 301 | 73 031 | 134 908 | 134 905 | 3 |
| | Refiner-marketer bulk stations and terminals..... | 10 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 166 | D | D | D | D | D | D |
| | MISSISSIPPI | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 149 | 1 719 018 | 64 011 | 77 767 | 159 829 | 152 439 | 7 390 |
| | Refiner-marketer bulk stations and terminals..... | 20 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 129 | D | D | D | D | D | D |
| | MISSOURI | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 277 | 2 434 176 | 96 195 | 95 835 | 156 667 | 156 428 | 239 |
| | Refiner-marketer bulk stations and terminals..... | 9 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 268 | D | D | D | D | D | D |
| | MONTANA | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 94 | D | D | D | D | D | D |
| | Refiner-marketer bulk stations and terminals..... | 14 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 80 | D | D | D | D | D | D |
| | NEBRASKA | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 119 | 682 177 | 19 177 | 19 653 | 27 065 | 27 065 | — |
| | Refiner-marketer bulk stations and terminals..... | 1 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 118 | D | D | D | D | D | D |
| | NEVADA | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 33 | 592 050 | 10 177 | 11 080 | 23 269 | 23 258 | 11 |
| | Refiner-marketer bulk stations and terminals..... | 4 | 312 950 | 2 090 | 3 729 | 6 756 | 6 756 | — |
| | Other bulk stations and terminals..... | 29 | 279 100 | 8 087 | 7 351 | 16 513 | 16 502 | 11 |
| | NEW HAMPSHIRE | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 15 | D | D | D | D | D | D |
| | Refiner-marketer bulk stations and terminals..... | — | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 15 | D | D | D | D | D | D |
| | NEW JERSEY | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 94 | D | D | D | D | D | D |
| | Refiner-marketer bulk stations and terminals..... | 31 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 63 | D | D | D | D | D | D |

Table 11. Bulk Storage Capacity by Type of Product for States: 1997—Con.

[Includes only establishments with payroll. Excludes liquefied petroleum (LP) gas bulk stations and terminals. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Geographic area by ownership of facility | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Storage capacity by type of product, December 31 (1,000 gallons) | | |
|------------|--|-------------------------|-----------------|-----------------------------------|-----------------------------------|--|----------------------------|-----------|
| | | | | | | Total | Refined petroleum products | Crude oil |
| | NEW MEXICO | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 85 | D | D | D | D | D | D |
| | Refiner-marketer bulk stations and terminals..... | 2 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 83 | D | D | D | D | D | D |
| | NEW YORK | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 186 | D | D | D | D | D | D |
| | Refiner-marketer bulk stations and terminals..... | 44 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 142 | D | D | D | D | D | D |
| | NORTH CAROLINA | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 264 | 3 936 533 | 117 242 | 115 771 | 309 107 | 309 107 | — |
| | Refiner-marketer bulk stations and terminals..... | 31 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 233 | D | D | D | D | D | D |
| | NORTH DAKOTA | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 98 | D | D | D | D | D | D |
| | Refiner-marketer bulk stations and terminals..... | 3 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 95 | D | D | D | D | D | D |
| | OHIO | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 215 | 16 662 878 | 134 790 | 120 705 | 513 816 | 484 558 | 29 258 |
| | Refiner-marketer bulk stations and terminals..... | 54 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 161 | D | D | D | D | D | D |
| | OKLAHOMA | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 152 | D | D | D | D | D | D |
| | Refiner-marketer bulk stations and terminals..... | 6 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 146 | D | D | D | D | D | D |
| | OREGON | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 122 | D | D | D | D | D | D |
| | Refiner-marketer bulk stations and terminals..... | 7 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 115 | D | D | D | D | D | D |
| | PENNSYLVANIA | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 209 | 4 294 536 | 145 693 | 140 153 | 521 803 | 506 201 | 15 602 |
| | Refiner-marketer bulk stations and terminals..... | 49 | 2 220 921 | 87 364 | 79 474 | 320 149 | 304 547 | 15 602 |
| | Other bulk stations and terminals..... | 160 | 2 073 615 | 58 329 | 60 679 | 201 654 | 201 654 | — |
| | RHODE ISLAND | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 17 | D | D | D | D | D | D |
| | Refiner-marketer bulk stations and terminals..... | 5 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 12 | D | D | D | D | D | D |
| | SOUTH CAROLINA | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 128 | D | D | D | D | D | D |
| | Refiner-marketer bulk stations and terminals..... | 14 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 114 | D | D | D | D | D | D |
| | SOUTH DAKOTA | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 86 | 514 932 | 13 069 | 12 787 | 29 383 | 29 383 | — |
| | Refiner-marketer bulk stations and terminals..... | 1 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 85 | D | D | D | D | D | D |
| | TENNESSEE | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 187 | 3 661 809 | 77 588 | 77 212 | 230 624 | 230 624 | — |
| | Refiner-marketer bulk stations and terminals..... | 27 | 2 006 369 | 38 565 | 37 782 | 191 083 | 191 083 | — |
| | Other bulk stations and terminals..... | 160 | 1 655 440 | 39 023 | 39 430 | 39 541 | 39 541 | — |
| | TEXAS | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 718 | 26 829 090 | 534 050 | 535 918 | 1 321 907 | 763 304 | 558 603 |
| | Refiner-marketer bulk stations and terminals..... | 86 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 632 | D | D | D | D | D | D |
| | UTAH | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 140 | D | D | D | D | D | D |
| | Refiner-marketer bulk stations and terminals..... | 3 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 137 | D | D | D | D | D | D |
| | VERMONT | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 12 | 213 148 | 7 774 | 6 004 | 24 163 | 24 163 | — |
| | Refiner-marketer bulk stations and terminals..... | 1 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 11 | D | D | D | D | D | D |
| | VIRGINIA | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 151 | 3 995 396 | 181 198 | 182 964 | 479 214 | 479 214 | — |
| | Refiner-marketer bulk stations and terminals..... | 30 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 121 | D | D | D | D | D | D |
| | WASHINGTON | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 137 | 2 404 010 | 76 145 | 67 653 | 209 130 | 188 011 | 21 119 |
| | Refiner-marketer bulk stations and terminals..... | 12 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 125 | D | D | D | D | D | D |

Table 11. Bulk Storage Capacity by Type of Product for States: 1997—Con.

[Includes only establishments with payroll. Excludes liquefied petroleum (LP) gas bulk stations and terminals. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Geographic area by ownership of facility | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Storage capacity by type of product, December 31 (1,000 gallons) | | |
|----------------------|--|-------------------------|-----------------|-----------------------------------|-----------------------------------|--|----------------------------|-----------|
| | | | | | | Total | Refined petroleum products | Crude oil |
| WEST VIRGINIA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 63 | 666 203 | 13 455 | 13 947 | 21 290 | 21 290 | — |
| | Refiner-markete bulk stations and terminals..... | 4 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 59 | D | D | D | D | D | D |
| WISCONSIN | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 167 | 2 179 827 | 96 024 | 106 230 | 288 499 | 288 483 | 16 |
| | Refiner-markete bulk stations and terminals..... | 20 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 147 | D | D | D | D | D | D |
| WYOMING | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 62 | D | D | D | D | D | D |
| | Refiner-markete bulk stations and terminals..... | 3 | D | D | D | D | D | D |
| | Other bulk stations and terminals..... | 59 | D | D | D | D | D | D |

Table 12. Bulk Storage Capacity by Type of Product and Storage Capacity Size for States: 1997

[Includes only establishments with payroll. Excludes liquefied petroleum (LP) gas bulk stations and terminals. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A.]

| NAICS code | Geographic area by gallon size of capacity | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Storage capacity by type of product, December 31 (1,000 gallons) | | |
|----------------------|--|-------------------------|-----------------|-----------------------------------|-----------------------------------|--|----------------------------|-----------|
| | | | | | | Total | Refined petroleum products | Crude oil |
| UNITED STATES | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 7 270 | 171 008 939 | 9 976 010 | 5 120 276 | 14 011 997 | 12 576 299 | 1 435 698 |
| | Storage capacity—Less than 42,000 gallons | 931 | 4 510 863 | 115 548 | 122 168 | 25 403 | 25 100 | 303 |
| | Storage capacity—42,000 to 61,999 gallons | 1 038 | 3 576 874 | 111 484 | 113 563 | 55 146 | 54 831 | 315 |
| | Storage capacity—62,000 to 83,999 gallons | 1 216 | 5 886 713 | 178 348 | 177 943 | 87 913 | 87 555 | 358 |
| | Storage capacity—84,000 to 104,999 gallons | 917 | 6 019 203 | 197 821 | 206 046 | 85 746 | 85 165 | 581 |
| | Storage capacity—105,000 to 209,999 gallons | 1 080 | 9 850 225 | 298 323 | 307 917 | 158 696 | 156 756 | 1 940 |
| | Storage capacity—210,000 to 1,049,999 gallons | 995 | 21 759 120 | 633 295 | 618 971 | 460 434 | 450 368 | 10 066 |
| | Storage capacity—1,050,000 to 6,299,999 gallons | 568 | 29 422 023 | 778 177 | 792 446 | 1 686 605 | 1 630 371 | 56 234 |
| | Storage capacity—6,300,000 to 20,999,999 gallons | 378 | 42 684 767 | 1 332 701 | 1 190 135 | 4 286 470 | 3 990 420 | 296 050 |
| | Storage capacity—21,000,000 gallons or more | 147 | 47 299 151 | 1 330 313 | 1 591 087 | 7 165 584 | 6 095 733 | 1 069 851 |
| ALABAMA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 204 | 2 674 682 | 77 270 | 75 855 | 192 926 | 189 041 | 3 885 |
| | Storage capacity—Less than 42,000 gallons | 24 | 65 716 | 1 763 | 1 544 | 729 | 729 | — |
| | Storage capacity—42,000 to 61,999 gallons | 23 | 72 027 | 2 683 | 2 556 | 1 205 | 1 205 | — |
| | Storage capacity—62,000 to 83,999 gallons | 36 | 221 948 | 5 762 | 5 843 | 2 626 | 2 626 | — |
| | Storage capacity—84,000 to 104,999 gallons | 31 | 195 244 | 5 859 | 6 027 | 2 907 | 2 907 | — |
| | Storage capacity—105,000 to 209,999 gallons | 23 | 214 645 | 6 491 | 6 748 | 3 409 | 3 409 | — |
| | Storage capacity—210,000 to 1,049,999 gallons | 36 | 500 190 | 16 145 | 16 021 | 15 939 | 15 884 | 55 |
| | Storage capacity—1,050,000 to 6,299,999 gallons | 19 | 489 972 | 18 293 | 15 486 | 60 732 | 56 902 | 3 830 |
| | Storage capacity—6,300,000 gallons or more | 12 | 914 940 | 20 274 | 21 630 | 105 379 | 105 379 | — |
| ALASKA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 42 | D | D | D | D | D | D |
| | Storage capacity—Less than 42,000 gallons | 5 | 5 011 | 36 | 36 | 82 | 82 | — |
| | Storage capacity—42,000 to 61,999 gallons | 2 | D | D | D | D | D | D |
| | Storage capacity—62,000 to 83,999 gallons | 1 | D | D | D | D | D | D |
| | Storage capacity—84,000 to 104,999 gallons | 2 | D | D | D | D | D | D |
| | Storage capacity—105,000 to 209,999 gallons | 3 | 12 869 | 769 | 713 | 465 | 465 | — |
| | Storage capacity—210,000 to 1,049,999 gallons | 12 | 140 693 | 10 866 | 10 316 | 7 664 | 7 664 | — |
| | Storage capacity—1,050,000 to 6,299,999 gallons | 14 | 156 333 | 18 150 | 10 658 | 33 869 | 33 869 | — |
| | Storage capacity—6,300,000 gallons or more | 3 | D | D | D | D | D | D |
| ARIZONA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 69 | 1 702 853 | 31 803 | 32 553 | 58 248 | 48 091 | 10 157 |
| | Storage capacity—Less than 42,000 gallons | 13 | 32 512 | 636 | 524 | 394 | 394 | — |
| | Storage capacity—42,000 to 61,999 gallons | 5 | 82 523 | 183 | 245 | 258 | 258 | — |
| | Storage capacity—62,000 to 83,999 gallons | 13 | 105 711 | 3 055 | 3 138 | 933 | 933 | — |
| | Storage capacity—84,000 to 104,999 gallons | 9 | 84 036 | 3 924 | 6 670 | 859 | 859 | — |
| | Storage capacity—105,000 to 209,999 gallons | 10 | 77 780 | 1 553 | 1 721 | 1 444 | 1 444 | — |
| | Storage capacity—210,000 to 1,049,999 gallons | 8 | 206 989 | 6 328 | 6 167 | 4 184 | 4 184 | — |
| | Storage capacity—1,050,000 to 6,299,999 gallons | 8 | 606 790 | 6 697 | 6 971 | 23 498 | 23 498 | — |
| | Storage capacity—6,300,000 gallons or more | 3 | 506 512 | 9 427 | 7 117 | 26 678 | 16 521 | 10 157 |
| ARKANSAS | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 170 | 1 214 527 | 41 368 | 41 270 | 44 518 | 44 518 | — |
| | Storage capacity—Less than 42,000 gallons | 25 | D | D | D | D | D | — |
| | Storage capacity—42,000 to 61,999 gallons | 31 | 120 108 | 4 010 | 4 198 | 1 666 | 1 666 | — |
| | Storage capacity—62,000 to 83,999 gallons | 38 | 141 304 | 4 212 | 4 258 | 2 754 | 2 754 | — |
| | Storage capacity—84,000 to 104,999 gallons | 27 | 159 419 | 6 903 | 6 942 | 2 518 | 2 518 | — |
| | Storage capacity—105,000 to 209,999 gallons | 28 | 196 776 | 5 516 | 6 005 | 4 122 | 4 122 | — |
| | Storage capacity—210,000 to 1,049,999 gallons | 15 | 222 311 | 5 153 | 5 125 | 6 485 | 6 485 | — |
| | Storage capacity—1,050,000 to 6,299,999 gallons | 5 | 254 134 | 10 010 | 10 387 | 17 224 | 17 224 | — |
| | Storage capacity—6,300,000 gallons or more | 1 | D | D | D | D | D | — |
| CALIFORNIA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 462 | 19 972 262 | 400 221 | 401 035 | 815 072 | 638 178 | 176 894 |
| | Storage capacity—Less than 42,000 gallons | 68 | 622 715 | 7 241 | 9 960 | 1 865 | 1 844 | 21 |
| | Storage capacity—42,000 to 61,999 gallons | 67 | 266 561 | 7 605 | 6 233 | 3 504 | 3 357 | 147 |
| | Storage capacity—62,000 to 83,999 gallons | 63 | 423 206 | 9 573 | 9 440 | 4 581 | 4 571 | 10 |
| | Storage capacity—84,000 to 104,999 gallons | 65 | 519 410 | 12 452 | 14 901 | 6 143 | 6 143 | — |
| | Storage capacity—105,000 to 209,999 gallons | 63 | 1 002 525 | 26 005 | 26 482 | 9 120 | 8 994 | 126 |
| | Storage capacity—210,000 to 1,049,999 gallons | 57 | 2 358 263 | 50 016 | 43 278 | 28 388 | 28 388 | — |
| | Storage capacity—1,050,000 to 6,299,999 gallons | 50 | 5 419 512 | 73 802 | 79 027 | 152 614 | 148 037 | 4 577 |
| | Storage capacity—6,300,000 gallons or more | 29 | 9 360 070 | 213 527 | 211 714 | 608 857 | 436 844 | 172 013 |
| COLORADO | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 113 | D | D | D | D | D | D |
| | Storage capacity—Less than 42,000 gallons | 19 | 44 167 | 1 212 | 1 201 | 488 | 488 | — |
| | Storage capacity—42,000 to 61,999 gallons | 13 | 69 377 | 1 992 | 2 133 | 717 | 717 | — |
| | Storage capacity—62,000 to 83,999 gallons | 23 | D | D | D | D | D | D |
| | Storage capacity—84,000 to 104,999 gallons | 6 | 47 982 | 2 074 | 2 144 | 549 | 549 | — |
| | Storage capacity—105,000 to 209,999 gallons | 27 | 161 418 | 5 797 | 5 680 | 3 948 | 3 948 | — |
| | Storage capacity—210,000 to 1,049,999 gallons | 15 | 132 991 | 5 266 | 5 721 | 7 206 | 6 986 | 220 |
| | Storage capacity—1,050,000 to 6,299,999 gallons | 8 | 1 291 149 | 4 551 | 6 171 | 15 078 | 11 812 | 3 266 |
| | Storage capacity—6,300,000 gallons or more | 2 | D | D | D | D | D | D |

Table 12. Bulk Storage Capacity by Type of Product and Storage Capacity Size for States: 1997—Con.

[Includes only establishments with payroll. Excludes liquefied petroleum (LP) gas bulk stations and terminals. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A.]

| NAICS code | Geographic area by gallon size of capacity | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Storage capacity by type of product, December 31 (1,000 gallons) | | |
|-----------------------------|--|-------------------------|-----------------|-----------------------------------|-----------------------------------|--|----------------------------|-----------|
| | | | | | | Total | Refined petroleum products | Crude oil |
| CONNECTICUT | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 42 | 7 388 872 | 314 724 | 463 688 | 417 719 | 267 937 | 149 782 |
| | Storage capacity—Less than 42,000 gallons..... | 4 | D | D | D | D | D | D |
| | Storage capacity—42,000 to 61,999 gallons..... | 3 | 9 666 | 195 | 223 | 160 | 160 | — |
| | Storage capacity—62,000 to 83,999 gallons..... | 4 | 18 945 | 161 | 171 | 303 | 303 | — |
| | Storage capacity—84,000 to 104,999 gallons..... | 2 | D | D | D | D | D | D |
| | Storage capacity—105,000 to 209,999 gallons..... | 4 | 11 829 | 1 242 | 1 460 | 675 | 675 | — |
| | Storage capacity—210,000 to 1,049,999 gallons..... | 8 | D | D | D | D | D | D |
| | Storage capacity—1,050,000 to 6,299,999 gallons..... | 8 | 357 183 | 18 651 | 17 226 | 23 975 | 23 975 | — |
| | Storage capacity—6,300,000 gallons or more..... | 9 | 6 096 399 | 262 646 | 411 502 | 389 043 | 239 261 | 149 782 |
| DELAWARE | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 11 | D | D | D | D | D | D |
| | Storage capacity—Less than 42,000 gallons..... | 2 | D | D | D | D | D | D |
| | Storage capacity—42,000 to 61,999 gallons..... | 1 | D | D | D | D | D | D |
| | Storage capacity—62,000 to 83,999 gallons..... | — | — | — | — | — | — | — |
| | Storage capacity—84,000 to 104,999 gallons..... | 1 | D | D | D | D | D | D |
| | Storage capacity—105,000 to 209,999 gallons..... | 2 | D | D | D | D | D | D |
| | Storage capacity—210,000 to 1,049,999 gallons..... | 4 | 80 289 | 306 | 313 | 2 165 | 2 165 | — |
| | Storage capacity—1,050,000 to 6,299,999 gallons..... | 1 | D | D | D | D | D | D |
| | Storage capacity—6,300,000 gallons or more..... | — | — | — | — | — | — | — |
| DISTRICT OF COLUMBIA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 1 | D | D | D | D | D | D |
| | Storage capacity—Less than 42,000 gallons..... | D | D | D | D | D | D | D |
| | Storage capacity—42,000 to 61,999 gallons..... | D | D | D | D | D | D | D |
| | Storage capacity—62,000 to 83,999 gallons..... | D | D | D | D | D | D | D |
| | Storage capacity—84,000 to 104,999 gallons..... | D | D | D | D | D | D | D |
| | Storage capacity—105,000 to 209,999 gallons..... | D | D | D | D | D | D | D |
| | Storage capacity—210,000 to 1,049,999 gallons..... | D | D | D | D | D | D | D |
| | Storage capacity—1,050,000 to 6,299,999 gallons..... | D | D | D | D | D | D | D |
| | Storage capacity—6,300,000 gallons or more..... | D | D | D | D | D | D | D |
| FLORIDA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 246 | D | D | D | D | D | D |
| | Storage capacity—Less than 42,000 gallons..... | 30 | D | D | D | D | D | D |
| | Storage capacity—42,000 to 61,999 gallons..... | 38 | 218 896 | 3 784 | 4 624 | 1 916 | 1 916 | — |
| | Storage capacity—62,000 to 83,999 gallons..... | 35 | 190 476 | 4 734 | 4 944 | 2 504 | 2 504 | — |
| | Storage capacity—84,000 to 104,999 gallons..... | 20 | 178 381 | 6 796 | 7 105 | 1 868 | 1 868 | — |
| | Storage capacity—105,000 to 209,999 gallons..... | 37 | 592 132 | 10 756 | 10 918 | 5 353 | 5 353 | — |
| | Storage capacity—210,000 to 1,049,999 gallons..... | 43 | 982 384 | 36 601 | 30 809 | 18 882 | 18 882 | — |
| | Storage capacity—1,050,000 to 6,299,999 gallons..... | 15 | 1 417 232 | 27 151 | 28 867 | 48 356 | 48 356 | — |
| | Storage capacity—6,300,000 gallons or more..... | 28 | 6 311 650 | 235 002 | 200 818 | 771 506 | 771 267 | 239 |
| GEORGIA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 260 | 4 804 798 | 113 067 | 114 403 | 303 285 | 303 161 | 124 |
| | Storage capacity—Less than 42,000 gallons..... | 29 | 83 697 | 1 515 | 1 620 | 849 | 849 | — |
| | Storage capacity—42,000 to 61,999 gallons..... | 45 | 176 626 | 4 435 | 4 486 | 2 361 | 2 361 | — |
| | Storage capacity—62,000 to 83,999 gallons..... | 45 | 372 492 | 5 292 | 5 428 | 3 239 | 3 234 | 5 |
| | Storage capacity—84,000 to 104,999 gallons..... | 41 | 338 596 | 7 531 | 7 476 | 3 798 | 3 798 | — |
| | Storage capacity—105,000 to 209,999 gallons..... | 27 | 184 524 | 5 026 | 5 601 | 3 894 | 3 775 | 119 |
| | Storage capacity—210,000 to 1,049,999 gallons..... | 36 | 653 771 | 26 924 | 26 695 | 17 713 | 17 713 | — |
| | Storage capacity—1,050,000 to 6,299,999 gallons..... | 21 | 965 010 | 28 283 | 29 951 | 72 783 | 72 783 | — |
| | Storage capacity—6,300,000 gallons or more..... | 16 | 2 030 092 | 34 061 | 33 146 | 198 648 | 198 648 | — |
| HAWAII | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 22 | D | D | D | D | D | D |
| | Storage capacity—Less than 42,000 gallons..... | 4 | 34 531 | 1 444 | 1 460 | 126 | 126 | — |
| | Storage capacity—42,000 to 61,999 gallons..... | 3 | 20 041 | 1 343 | 1 568 | 147 | 147 | — |
| | Storage capacity—62,000 to 83,999 gallons..... | 1 | D | D | D | D | D | D |
| | Storage capacity—84,000 to 104,999 gallons..... | 1 | D | D | D | D | D | D |
| | Storage capacity—105,000 to 209,999 gallons..... | 2 | D | D | D | D | D | D |
| | Storage capacity—210,000 to 1,049,999 gallons..... | 6 | 410 417 | 11 727 | 11 706 | 3 521 | 3 521 | — |
| | Storage capacity—1,050,000 to 6,299,999 gallons..... | 3 | D | D | D | D | D | D |
| | Storage capacity—6,300,000 gallons or more..... | 2 | D | D | D | D | D | D |
| IDAHO | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 61 | D | D | D | D | D | D |
| | Storage capacity—Less than 42,000 gallons..... | 7 | 18 052 | 194 | 186 | 191 | 191 | — |
| | Storage capacity—42,000 to 61,999 gallons..... | 14 | 35 943 | 1 230 | 1 187 | 733 | 733 | — |
| | Storage capacity—62,000 to 83,999 gallons..... | 12 | 56 948 | 1 695 | 2 041 | 924 | 924 | — |
| | Storage capacity—84,000 to 104,999 gallons..... | 15 | 157 328 | 3 579 | 3 924 | 1 357 | 1 357 | — |
| | Storage capacity—105,000 to 209,999 gallons..... | 3 | 24 652 | 1 578 | 1 657 | 420 | 420 | — |
| | Storage capacity—210,000 to 1,049,999 gallons..... | 7 | 96 751 | 2 704 | 2 513 | 3 494 | 3 494 | — |
| | Storage capacity—1,050,000 to 6,299,999 gallons..... | 2 | D | D | D | D | D | D |
| | Storage capacity—6,300,000 gallons or more..... | 1 | D | D | D | D | D | D |

Table 12. Bulk Storage Capacity by Type of Product and Storage Capacity Size for States: 1997—Con.

[Includes only establishments with payroll. Excludes liquefied petroleum (LP) gas bulk stations and terminals. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A.]

| NAICS code | Geographic area by gallon size of capacity | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Storage capacity by type of product, December 31 (1,000 gallons) | | |
|------------------|--|-------------------------|-----------------|-----------------------------------|-----------------------------------|--|----------------------------|-----------|
| | | | | | | Total | Refined petroleum products | Crude oil |
| ILLINOIS | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 250 | 5 074 473 | 227 569 | 220 818 | 609 983 | 609 208 | 775 |
| | Storage capacity—Less than 42,000 gallons..... | 34 | 293 915 | 3 014 | 3 904 | 828 | 828 | — |
| | Storage capacity—42,000 to 61,999 gallons..... | 23 | 65 415 | 4 395 | 4 895 | 1 280 | 1 280 | — |
| | Storage capacity—62,000 to 83,999 gallons..... | 51 | 214 037 | 6 097 | 6 774 | 3 759 | 3 696 | 63 |
| | Storage capacity—84,000 to 104,999 gallons..... | 34 | 130 686 | 4 381 | 4 712 | 3 131 | 3 131 | — |
| | Storage capacity—105,000 to 209,999 gallons..... | 45 | 368 902 | 14 137 | 14 525 | 6 720 | 6 720 | — |
| | Storage capacity—210,000 to 1,049,999 gallons..... | 29 | 471 634 | 16 479 | 16 904 | 14 017 | 13 305 | 712 |
| | Storage capacity—1,050,000 to 6,299,999 gallons..... | 10 | 356 083 | 13 582 | 10 770 | 29 559 | 29 559 | — |
| | Storage capacity—6,300,000 gallons or more..... | 24 | 3 173 961 | 165 484 | 158 334 | 550 689 | 550 689 | — |
| INDIANA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 202 | 2 842 531 | 100 818 | 92 802 | 468 614 | 458 906 | 9 708 |
| | Storage capacity—Less than 42,000 gallons..... | 21 | 26 472 | 1 269 | 1 365 | 574 | 574 | — |
| | Storage capacity—42,000 to 61,999 gallons..... | 27 | 105 835 | 3 087 | 2 843 | 1 433 | 1 433 | — |
| | Storage capacity—62,000 to 83,999 gallons..... | 43 | 160 823 | 6 105 | 7 277 | 3 034 | 3 034 | — |
| | Storage capacity—84,000 to 104,999 gallons..... | 28 | 168 504 | 4 379 | 4 547 | 2 588 | 2 588 | — |
| | Storage capacity—105,000 to 209,999 gallons..... | 32 | 237 982 | 6 318 | 6 196 | 4 662 | 4 662 | — |
| | Storage capacity—210,000 to 1,049,999 gallons..... | 24 | 389 598 | 12 236 | 12 384 | 10 367 | 10 367 | — |
| | Storage capacity—1,050,000 to 6,299,999 gallons..... | 11 | 316 582 | 12 344 | 12 270 | 38 024 | 38 024 | — |
| | Storage capacity—6,300,000 gallons or more..... | 16 | 1 436 735 | 55 080 | 45 920 | 407 932 | 398 224 | 9 708 |
| IOWA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 167 | 1 173 022 | 49 085 | 48 153 | 115 329 | 115 329 | — |
| | Storage capacity—Less than 42,000 gallons..... | 22 | D | D | D | D | D | D |
| | Storage capacity—42,000 to 61,999 gallons..... | 26 | 51 119 | 1 650 | 1 352 | 1 372 | 1 372 | — |
| | Storage capacity—62,000 to 83,999 gallons..... | 35 | 96 194 | 2 665 | 2 528 | 2 512 | 2 512 | — |
| | Storage capacity—84,000 to 104,999 gallons..... | 21 | 66 051 | 2 333 | 2 269 | 1 957 | 1 957 | — |
| | Storage capacity—105,000 to 209,999 gallons..... | 36 | 271 235 | 12 195 | 12 349 | 5 293 | 5 293 | — |
| | Storage capacity—210,000 to 1,049,999 gallons..... | 16 | 170 712 | 7 896 | 8 138 | 7 140 | 7 140 | — |
| | Storage capacity—1,050,000 to 6,299,999 gallons..... | 6 | 91 829 | 2 828 | 3 100 | 16 170 | 16 170 | — |
| | Storage capacity—6,300,000 gallons or more..... | 5 | D | D | D | D | D | D |
| KANSAS | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 133 | D | D | D | D | D | D |
| | Storage capacity—Less than 42,000 gallons..... | 25 | D | D | D | D | D | D |
| | Storage capacity—42,000 to 61,999 gallons..... | 28 | 84 128 | 3 002 | 3 130 | 1 503 | 1 503 | — |
| | Storage capacity—62,000 to 83,999 gallons..... | 31 | 127 864 | 3 580 | 3 464 | 2 237 | 2 237 | — |
| | Storage capacity—84,000 to 104,999 gallons..... | 16 | 51 227 | 2 184 | 2 099 | 1 492 | 1 492 | — |
| | Storage capacity—105,000 to 209,999 gallons..... | 19 | 124 525 | 5 255 | 5 427 | 2 806 | 2 806 | — |
| | Storage capacity—210,000 to 1,049,999 gallons..... | 8 | 55 362 | 2 064 | 2 227 | 3 048 | 3 048 | — |
| | Storage capacity—1,050,000 to 6,299,999 gallons..... | 5 | 342 613 | 3 587 | 3 517 | 15 871 | 15 871 | — |
| | Storage capacity—6,300,000 gallons or more..... | 1 | D | D | D | D | D | D |
| KENTUCKY | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 174 | D | D | D | D | D | D |
| | Storage capacity—Less than 42,000 gallons..... | 28 | D | D | D | D | D | D |
| | Storage capacity—42,000 to 61,999 gallons..... | 25 | 95 526 | 4 739 | 3 935 | 1 394 | 1 394 | — |
| | Storage capacity—62,000 to 83,999 gallons..... | 33 | 129 862 | 3 338 | 3 341 | 2 376 | 2 376 | — |
| | Storage capacity—84,000 to 104,999 gallons..... | 25 | 210 208 | 17 709 | 18 945 | 2 317 | 2 317 | — |
| | Storage capacity—105,000 to 209,999 gallons..... | 18 | 199 977 | 3 175 | 3 369 | 2 463 | 2 313 | 150 |
| | Storage capacity—210,000 to 1,049,999 gallons..... | 28 | 876 158 | 22 442 | 21 890 | 14 073 | 13 716 | 357 |
| | Storage capacity—1,050,000 to 6,299,999 gallons..... | 8 | 247 886 | 6 648 | 6 704 | 20 745 | 20 745 | — |
| | Storage capacity—6,300,000 gallons or more..... | 9 | 559 623 | 30 776 | 28 445 | 110 386 | 100 306 | 10 080 |
| LOUISIANA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 272 | 5 502 732 | 160 703 | 168 906 | 320 389 | 165 752 | 154 637 |
| | Storage capacity—Less than 42,000 gallons..... | 36 | 96 395 | 3 321 | 4 160 | 961 | 961 | — |
| | Storage capacity—42,000 to 61,999 gallons..... | 29 | 69 750 | 1 989 | 1 951 | 1 533 | 1 533 | — |
| | Storage capacity—62,000 to 83,999 gallons..... | 56 | 298 466 | 8 952 | 8 565 | 4 094 | 4 021 | 73 |
| | Storage capacity—84,000 to 104,999 gallons..... | 32 | 175 024 | 14 200 | 15 177 | 3 002 | 3 002 | — |
| | Storage capacity—105,000 to 209,999 gallons..... | 42 | 372 732 | 17 204 | 21 415 | 6 250 | 6 250 | — |
| | Storage capacity—210,000 to 1,049,999 gallons..... | 38 | 537 823 | 17 831 | 17 662 | 19 590 | 18 075 | 1 515 |
| | Storage capacity—1,050,000 to 6,299,999 gallons..... | 27 | 1 626 489 | 35 606 | 37 606 | 72 780 | 57 970 | 14 810 |
| | Storage capacity—6,300,000 gallons or more..... | 12 | 2 326 053 | 61 600 | 62 370 | 212 179 | 73 940 | 138 239 |
| MAINE | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 40 | D | D | D | D | D | D |
| | Storage capacity—Less than 42,000 gallons..... | 5 | 17 738 | 83 | 237 | 131 | 131 | — |
| | Storage capacity—42,000 to 61,999 gallons..... | 2 | D | D | D | D | D | D |
| | Storage capacity—62,000 to 83,999 gallons..... | 6 | 18 018 | 1 075 | 1 034 | 444 | 444 | — |
| | Storage capacity—84,000 to 104,999 gallons..... | 2 | D | D | D | D | D | D |
| | Storage capacity—105,000 to 209,999 gallons..... | 3 | 30 733 | 351 | 365 | 365 | 365 | — |
| | Storage capacity—210,000 to 1,049,999 gallons..... | 6 | 54 553 | 3 218 | 3 230 | 2 845 | 2 845 | — |
| | Storage capacity—1,050,000 to 6,299,999 gallons..... | 8 | 321 361 | 10 104 | 11 590 | 27 561 | 27 561 | — |
| | Storage capacity—6,300,000 gallons or more..... | 8 | 438 568 | 33 289 | 41 785 | 174 217 | 174 217 | — |

Table 12. Bulk Storage Capacity by Type of Product and Storage Capacity Size for States: 1997—Con.

[Includes only establishments with payroll. Excludes liquefied petroleum (LP) gas bulk stations and terminals. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A.]

| NAICS code | Geographic area by gallon size of capacity | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Storage capacity by type of product, December 31 (1,000 gallons) | | |
|----------------------|---|-------------------------|-----------------|-----------------------------------|-----------------------------------|--|----------------------------|-----------|
| | | | | | | Total | Refined petroleum products | Crude oil |
| MARYLAND | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 42 | D | D | D | D | D | D |
| | Storage capacity—Less than 42,000 gallons | 5 | D | D | D | D | D | D |
| | Storage capacity—42,000 to 61,999 gallons | 4 | D | D | D | D | D | D |
| | Storage capacity—62,000 to 83,999 gallons | 3 | 5 456 | 184 | 266 | 231 | 231 | — |
| | Storage capacity—84,000 to 104,999 gallons | 5 | 31 970 | 2 775 | 2 671 | 477 | 477 | — |
| | Storage capacity—105,000 to 209,999 gallons | 4 | 17 961 | 1 135 | 1 102 | 637 | 637 | — |
| | Storage capacity—210,000 to 1,049,999 gallons | 10 | 222 588 | 12 006 | 14 100 | 4 288 | 4 288 | — |
| | Storage capacity—1,050,000 to 6,299,999 gallons | 4 | 46 024 | 3 974 | 3 763 | 5 612 | 5 612 | — |
| | Storage capacity—6,300,000 gallons or more | 7 | 648 250 | 52 986 | 41 992 | 304 843 | 304 843 | — |
| MASSACHUSETTS | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 62 | D | D | D | D | D | D |
| | Storage capacity—Less than 42,000 gallons | 3 | D | D | D | D | D | D |
| | Storage capacity—42,000 to 61,999 gallons | 5 | D | D | D | D | D | D |
| | Storage capacity—62,000 to 83,999 gallons | 9 | 21 379 | 699 | 729 | 629 | 629 | — |
| | Storage capacity—84,000 to 104,999 gallons | 6 | 169 380 | 1 892 | 1 860 | 563 | 563 | — |
| | Storage capacity—105,000 to 209,999 gallons | 8 | 38 456 | 2 801 | 2 992 | 1 269 | 1 269 | — |
| | Storage capacity—210,000 to 1,049,999 gallons | 11 | 174 772 | 5 173 | 5 373 | 6 049 | 6 049 | — |
| | Storage capacity—1,050,000 to 6,299,999 gallons | 8 | 231 368 | 6 900 | 7 113 | 25 466 | 25 466 | — |
| | Storage capacity—6,300,000 gallons or more | 12 | 2 665 534 | 103 049 | 105 039 | 553 254 | 553 254 | — |
| MICHIGAN | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 169 | 4 551 062 | 108 747 | 105 328 | 391 055 | 390 965 | 90 |
| | Storage capacity—Less than 42,000 gallons | 12 | 17 517 | 1 156 | 1 333 | 329 | 329 | — |
| | Storage capacity—42,000 to 61,999 gallons | 17 | 49 261 | 1 613 | 1 717 | 907 | 907 | — |
| | Storage capacity—62,000 to 83,999 gallons | 26 | 190 853 | 4 956 | 4 222 | 1 862 | 1 862 | — |
| | Storage capacity—84,000 to 104,999 gallons | 23 | 127 487 | 5 556 | 5 622 | 2 206 | 2 216 | 90 |
| | Storage capacity—105,000 to 209,999 gallons | 21 | 270 416 | 5 858 | 6 318 | 3 064 | 3 064 | — |
| | Storage capacity—210,000 to 1,049,999 gallons | 31 | 864 976 | 31 734 | 33 379 | 14 433 | 14 433 | — |
| | Storage capacity—1,050,000 to 6,299,999 gallons | 14 | 700 055 | 13 310 | 12 254 | 31 961 | 31 961 | — |
| | Storage capacity—6,300,000 gallons or more | 25 | 2 330 497 | 44 564 | 40 483 | 336 293 | 336 293 | — |
| MINNESOTA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 176 | 2 431 593 | 74 301 | 73 031 | 134 908 | 134 905 | 3 |
| | Storage capacity—Less than 42,000 gallons | 24 | 94 806 | 2 170 | 1 980 | 692 | 692 | — |
| | Storage capacity—42,000 to 61,999 gallons | 26 | 71 512 | 2 069 | 2 066 | 1 414 | 1 414 | — |
| | Storage capacity—62,000 to 83,999 gallons | 33 | 124 569 | 4 361 | 4 520 | 2 440 | 2 440 | — |
| | Storage capacity—84,000 to 104,999 gallons | 25 | 127 435 | 4 280 | 3 230 | 2 345 | 2 345 | — |
| | Storage capacity—105,000 to 209,999 gallons | 34 | 500 653 | 8 273 | 8 455 | 4 538 | 4 535 | 3 |
| | Storage capacity—210,000 to 1,049,999 gallons | 19 | 225 595 | 19 101 | 19 282 | 7 597 | 7 597 | — |
| | Storage capacity—1,050,000 to 6,299,999 gallons | 9 | 466 196 | 7 057 | 7 118 | 20 097 | 20 097 | — |
| | Storage capacity—6,300,000 gallons or more | 6 | 820 827 | 26 990 | 26 380 | 95 785 | 95 785 | — |
| MISSISSIPPI | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 149 | 1 719 018 | 64 011 | 77 767 | 159 829 | 152 439 | 7 390 |
| | Storage capacity—Less than 42,000 gallons | 18 | 39 196 | 1 589 | 1 574 | 493 | 493 | — |
| | Storage capacity—42,000 to 61,999 gallons | 19 | 68 450 | 1 847 | 2 441 | 1 049 | 1 049 | — |
| | Storage capacity—62,000 to 83,999 gallons | 38 | 199 835 | 7 677 | 7 573 | 2 716 | 2 716 | — |
| | Storage capacity—84,000 to 104,999 gallons | 27 | 141 004 | 4 445 | 4 089 | 2 483 | 2 483 | — |
| | Storage capacity—105,000 to 209,999 gallons | 20 | 122 379 | 3 818 | 3 937 | 2 991 | 2 991 | — |
| | Storage capacity—210,000 to 1,049,999 gallons | 10 | 204 969 | 3 509 | 3 203 | 3 968 | 3 968 | — |
| | Storage capacity—1,050,000 to 6,299,999 gallons | 12 | 676 339 | 26 774 | 33 346 | 40 110 | 40 110 | — |
| | Storage capacity—6,300,000 gallons or more | 5 | 266 846 | 14 352 | 21 604 | 106 019 | 98 629 | 7 390 |
| MISSOURI | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 277 | 2 434 176 | 96 195 | 95 835 | 156 667 | 156 428 | 239 |
| | Storage capacity—Less than 42,000 gallons | 30 | D | D | D | D | D | D |
| | Storage capacity—42,000 to 61,999 gallons | 38 | 63 913 | 3 260 | 2 836 | 2 009 | 2 009 | — |
| | Storage capacity—62,000 to 83,999 gallons | 66 | 211 094 | 7 500 | 7 364 | 4 799 | 4 799 | — |
| | Storage capacity—84,000 to 104,999 gallons | 43 | 128 065 | 3 131 | 3 057 | 4 022 | 4 022 | — |
| | Storage capacity—105,000 to 209,999 gallons | 62 | 306 164 | 11 948 | 11 894 | 8 820 | 8 820 | 239 |
| | Storage capacity—210,000 to 1,049,999 gallons | 29 | 652 384 | 20 566 | 19 857 | 12 600 | 12 600 | — |
| | Storage capacity—1,050,000 to 6,299,999 gallons | 4 | 541 745 | 38 481 | 39 549 | 11 665 | 11 665 | — |
| | Storage capacity—6,300,000 gallons or more | 5 | D | D | D | D | D | D |
| MONTANA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 94 | D | D | D | D | D | D |
| | Storage capacity—Less than 42,000 gallons | 14 | D | D | D | D | D | D |
| | Storage capacity—42,000 to 61,999 gallons | 20 | 37 130 | 1 659 | 1 567 | 1 021 | 1 021 | — |
| | Storage capacity—62,000 to 83,999 gallons | 13 | 43 738 | 1 851 | 1 886 | 950 | 950 | — |
| | Storage capacity—84,000 to 104,999 gallons | 11 | 55 601 | 2 831 | 2 771 | 1 026 | 1 026 | — |
| | Storage capacity—105,000 to 209,999 gallons | 12 | 79 245 | 7 456 | 7 562 | 1 737 | 1 574 | 163 |
| | Storage capacity—210,000 to 1,049,999 gallons | 11 | 183 063 | 5 664 | 6 603 | 5 209 | 4 578 | 631 |
| | Storage capacity—1,050,000 to 6,299,999 gallons | 10 | 212 728 | 9 108 | 9 433 | 24 288 | 24 288 | — |
| | Storage capacity—6,300,000 gallons or more | 3 | D | D | D | D | D | D |

Table 12. Bulk Storage Capacity by Type of Product and Storage Capacity Size for States: 1997—Con.

[Includes only establishments with payroll. Excludes liquefied petroleum (LP) gas bulk stations and terminals. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A.]

| NAICS code | Geographic area by gallon size of capacity | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Storage capacity by type of product, December 31 (1,000 gallons) | | |
|-----------------------|--|-------------------------|-----------------|-----------------------------------|-----------------------------------|--|----------------------------|-----------|
| | | | | | | Total | Refined petroleum products | Crude oil |
| NEBRASKA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 119 | 682 177 | 19 177 | 19 653 | 27 065 | 27 065 | — |
| | Storage capacity—Less than 42,000 gallons..... | 13 | D | D | D | D | D | — |
| | Storage capacity—42,000 to 61,999 gallons..... | 24 | 33 443 | 2 440 | 2 442 | 1 316 | 1 316 | — |
| | Storage capacity—62,000 to 83,999 gallons..... | 27 | 84 485 | 3 888 | 4 028 | 2 019 | 2 019 | — |
| | Storage capacity—84,000 to 104,999 gallons..... | 12 | 67 689 | 1 748 | 1 473 | 1 098 | 1 098 | — |
| | Storage capacity—105,000 to 209,999 gallons..... | 24 | 75 493 | 2 807 | 2 975 | 3 327 | 3 327 | — |
| | Storage capacity—210,000 to 1,049,999 gallons..... | 16 | 272 160 | 6 381 | 7 020 | 6 567 | 6 567 | — |
| | Storage capacity—1,050,000 to 6,299,999 gallons..... | 2 | D | D | D | D | D | — |
| | Storage capacity—6,300,000 gallons or more..... | 1 | D | D | D | D | D | — |
| NEVADA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 33 | 592 050 | 10 177 | 11 080 | 23 269 | 23 258 | 11 |
| | Storage capacity—Less than 42,000 gallons..... | 4 | D | D | D | D | D | — |
| | Storage capacity—42,000 to 61,999 gallons..... | 8 | 45 535 | 1 691 | 2 258 | 445 | 434 | 11 |
| | Storage capacity—62,000 to 83,999 gallons..... | 5 | 10 968 | 400 | 590 | 379 | 379 | — |
| | Storage capacity—84,000 to 104,999 gallons..... | 2 | D | D | D | D | D | — |
| | Storage capacity—105,000 to 209,999 gallons..... | 7 | 72 247 | 3 061 | 2 713 | 1 186 | 1 186 | — |
| | Storage capacity—210,000 to 1,049,999 gallons..... | 2 | D | D | D | D | D | — |
| | Storage capacity—1,050,000 to 6,299,999 gallons..... | 5 | 370 355 | 3 659 | 4 203 | 19 651 | 19 651 | — |
| | Storage capacity—6,300,000 gallons or more..... | — | — | — | — | — | — | — |
| NEW HAMPSHIRE | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 15 | D | D | D | D | D | D |
| | Storage capacity—Less than 42,000 gallons..... | — | — | — | — | — | — | — |
| | Storage capacity—42,000 to 61,999 gallons..... | 2 | D | D | D | D | D | D |
| | Storage capacity—62,000 to 83,999 gallons..... | 2 | D | D | D | D | D | D |
| | Storage capacity—84,000 to 104,999 gallons..... | — | — | — | — | — | — | — |
| | Storage capacity—105,000 to 209,999 gallons..... | 3 | 28 331 | 1 801 | 1 857 | 504 | 504 | — |
| | Storage capacity—210,000 to 1,049,999 gallons..... | 2 | D | D | D | D | D | D |
| | Storage capacity—1,050,000 to 6,299,999 gallons..... | 1 | D | D | D | D | D | D |
| | Storage capacity—6,300,000 gallons or more..... | 5 | 245 481 | 53 079 | 32 504 | 108 886 | 108 886 | — |
| NEW JERSEY | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 94 | D | D | D | D | D | D |
| | Storage capacity—Less than 42,000 gallons..... | 9 | 11 649 | 424 | 548 | 159 | 159 | — |
| | Storage capacity—42,000 to 61,999 gallons..... | 5 | 11 117 | 257 | 303 | 264 | 264 | — |
| | Storage capacity—62,000 to 83,999 gallons..... | 10 | 84 909 | 1 870 | 1 975 | 712 | 712 | — |
| | Storage capacity—84,000 to 104,999 gallons..... | 6 | 26 411 | 517 | 530 | 565 | 565 | — |
| | Storage capacity—105,000 to 209,999 gallons..... | 12 | D | D | D | D | D | — |
| | Storage capacity—210,000 to 1,049,999 gallons..... | 13 | 264 089 | 6 977 | 7 092 | 8 015 | 8 015 | — |
| | Storage capacity—1,050,000 to 6,299,999 gallons..... | 13 | 782 054 | 34 209 | 58 033 | 31 572 | 31 572 | — |
| | Storage capacity—6,300,000 gallons or more..... | 26 | 3 845 697 | 181 149 | 149 942 | 1 354 524 | 1 354 486 | 38 |
| NEW MEXICO | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 85 | D | D | D | D | D | D |
| | Storage capacity—Less than 42,000 gallons..... | 18 | D | D | D | D | D | D |
| | Storage capacity—42,000 to 61,999 gallons..... | 19 | 62 912 | 2 359 | 2 365 | 1 031 | 1 031 | — |
| | Storage capacity—62,000 to 83,999 gallons..... | 25 | 115 224 | 3 732 | 4 418 | 1 791 | 1 791 | — |
| | Storage capacity—84,000 to 104,999 gallons..... | 4 | 12 052 | 298 | 278 | 379 | 369 | 10 |
| | Storage capacity—105,000 to 209,999 gallons..... | 7 | 97 166 | 1 857 | 2 143 | 1 165 | 977 | 188 |
| | Storage capacity—210,000 to 1,049,999 gallons..... | 8 | 107 478 | 2 301 | 2 376 | 2 795 | 2 352 | 443 |
| | Storage capacity—1,050,000 to 6,299,999 gallons..... | 3 | 57 117 | 2 719 | 2 996 | 9 253 | 9 253 | — |
| | Storage capacity—6,300,000 gallons or more..... | 1 | D | D | D | D | D | D |
| NEW YORK | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 186 | D | D | D | D | D | D |
| | Storage capacity—Less than 42,000 gallons..... | 23 | 51 191 | 3 631 | 2 796 | 603 | 603 | — |
| | Storage capacity—42,000 to 61,999 gallons..... | 11 | 43 068 | 1 526 | 1 346 | 602 | 602 | — |
| | Storage capacity—62,000 to 83,999 gallons..... | 18 | 71 029 | 2 815 | 3 333 | 1 277 | 1 277 | — |
| | Storage capacity—84,000 to 104,999 gallons..... | 19 | 108 381 | 7 874 | 6 234 | 1 771 | 1 771 | — |
| | Storage capacity—105,000 to 209,999 gallons..... | 15 | D | D | D | D | D | — |
| | Storage capacity—210,000 to 1,049,999 gallons..... | 28 | 472 298 | 20 687 | 17 700 | 15 014 | 15 014 | — |
| | Storage capacity—1,050,000 to 6,299,999 gallons..... | 33 | 1 490 233 | 31 559 | 31 292 | 111 223 | 111 223 | — |
| | Storage capacity—6,300,000 gallons or more..... | 39 | 3 664 606 | 197 760 | 268 173 | 810 033 | 810 033 | — |
| NORTH CAROLINA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 264 | 3 936 533 | 117 242 | 115 771 | 309 107 | 309 107 | — |
| | Storage capacity—Less than 42,000 gallons..... | 25 | 38 672 | 2 618 | 2 739 | 638 | 638 | — |
| | Storage capacity—42,000 to 61,999 gallons..... | 33 | 81 211 | 4 137 | 4 095 | 1 758 | 1 758 | — |
| | Storage capacity—62,000 to 83,999 gallons..... | 32 | 143 426 | 5 023 | 4 749 | 2 279 | 2 279 | — |
| | Storage capacity—84,000 to 104,999 gallons..... | 23 | 162 305 | 3 611 | 4 090 | 2 160 | 2 160 | — |
| | Storage capacity—105,000 to 209,999 gallons..... | 71 | 746 483 | 23 048 | 22 619 | 11 069 | 11 069 | — |
| | Storage capacity—210,000 to 1,049,999 gallons..... | 45 | 711 580 | 24 871 | 23 710 | 18 364 | 18 364 | — |
| | Storage capacity—1,050,000 to 6,299,999 gallons..... | 21 | 902 889 | 20 604 | 17 132 | 70 683 | 70 683 | — |
| | Storage capacity—6,300,000 gallons or more..... | 14 | 1 149 967 | 33 330 | 36 637 | 202 156 | 202 156 | — |

Table 12. Bulk Storage Capacity by Type of Product and Storage Capacity Size for States: 1997—Con.

[Includes only establishments with payroll. Excludes liquefied petroleum (LP) gas bulk stations and terminals. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A.]

| NAICS code | Geographic area by gallon size of capacity | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Storage capacity by type of product, December 31 (1,000 gallons) | | |
|-----------------------|---|-------------------------|-----------------|-----------------------------------|-----------------------------------|--|----------------------------|-----------|
| | | | | | | Total | Refined petroleum products | Crude oil |
| NORTH DAKOTA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 98 | D | D | D | D | D | D |
| | Storage capacity—Less than 42,000 gallons | 11 | D | D | D | D | D | D |
| | Storage capacity—42,000 to 61,999 gallons | 16 | 23 453 | 1 792 | 1 986 | 834 | 834 | — |
| | Storage capacity—62,000 to 83,999 gallons | 19 | 41 460 | 3 534 | 3 516 | 1 403 | 1 403 | — |
| | Storage capacity—84,000 to 104,999 gallons | 24 | 72 281 | 3 722 | 3 875 | 2 223 | 2 223 | — |
| | Storage capacity—105,000 to 209,999 gallons | 19 | 72 264 | 3 676 | 3 363 | 2 779 | 2 779 | — |
| | Storage capacity—210,000 to 1,049,999 gallons | 7 | 107 317 | 2 893 | 2 805 | 2 906 | 2 906 | — |
| | Storage capacity—1,050,000 to 6,299,999 gallons | 2 | D | D | D | D | D | D |
| | Storage capacity—6,300,000 gallons or more | — | — | — | — | — | — | — |
| OHIO | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 215 | 16 662 878 | 134 790 | 120 705 | 513 816 | 484 558 | 29 258 |
| | Storage capacity—Less than 42,000 gallons | 19 | 72 647 | 2 123 | 2 191 | 531 | 531 | — |
| | Storage capacity—42,000 to 61,999 gallons | 30 | 94 517 | 2 533 | 2 532 | 1 627 | 1 627 | — |
| | Storage capacity—62,000 to 83,999 gallons | 28 | 161 045 | 5 227 | 4 679 | 2 081 | 2 081 | — |
| | Storage capacity—84,000 to 104,999 gallons | 20 | 79 794 | 2 235 | 2 227 | 1 904 | 1 904 | — |
| | Storage capacity—105,000 to 209,999 gallons | 28 | 249 546 | 8 254 | 8 103 | 4 168 | 3 885 | 283 |
| | Storage capacity—210,000 to 1,049,999 gallons | 42 | 813 436 | 21 028 | 21 731 | 19 934 | 19 581 | 353 |
| | Storage capacity—1,050,000 to 6,299,999 gallons | 24 | 948 785 | 34 839 | 32 545 | 98 882 | 95 544 | 3 338 |
| | Storage capacity—6,300,000 gallons or more | 24 | 4 243 108 | 58 551 | 46 697 | 384 689 | 359 405 | 25 284 |
| OKLAHOMA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 152 | D | D | D | D | D | D |
| | Storage capacity—Less than 42,000 gallons | 23 | D | D | D | D | D | D |
| | Storage capacity—42,000 to 61,999 gallons | 35 | 103 668 | 3 289 | 3 619 | 1 837 | 1 837 | — |
| | Storage capacity—62,000 to 83,999 gallons | 24 | 99 846 | 4 917 | 5 320 | 1 693 | 1 693 | — |
| | Storage capacity—84,000 to 104,999 gallons | 23 | 135 449 | 4 095 | 4 561 | 2 109 | 2 109 | — |
| | Storage capacity—105,000 to 209,999 gallons | 17 | 153 572 | 4 080 | 4 485 | 2 625 | 2 625 | — |
| | Storage capacity—210,000 to 1,049,999 gallons | 17 | 152 878 | 7 716 | 9 430 | 6 547 | 6 045 | 502 |
| | Storage capacity—1,050,000 to 6,299,999 gallons | 9 | 316 974 | 8 408 | 8 231 | 21 536 | 16 325 | 5 211 |
| | Storage capacity—6,300,000 gallons or more | 4 | D | D | D | D | D | D |
| OREGON | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 122 | D | D | D | D | D | D |
| | Storage capacity—Less than 42,000 gallons | 14 | 23 145 | 497 | 568 | 365 | 365 | — |
| | Storage capacity—42,000 to 61,999 gallons | 16 | D | D | D | D | D | D |
| | Storage capacity—62,000 to 83,999 gallons | 16 | 65 223 | 2 129 | 2 120 | 1 136 | 1 136 | — |
| | Storage capacity—84,000 to 104,999 gallons | 25 | 255 171 | 5 635 | 5 668 | 2 324 | 2 324 | — |
| | Storage capacity—105,000 to 209,999 gallons | 24 | 289 135 | 6 851 | 6 978 | 3 562 | 3 536 | 26 |
| | Storage capacity—210,000 to 1,049,999 gallons | 17 | 374 493 | 9 393 | 9 748 | 6 500 | 6 500 | — |
| | Storage capacity—1,050,000 to 6,299,999 gallons | 4 | 45 930 | 3 814 | 5 256 | 6 813 | 6 813 | — |
| | Storage capacity—6,300,000 gallons or more | 6 | 1 268 411 | 8 414 | 12 482 | 121 669 | 91 688 | 29 981 |
| PENNSYLVANIA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 209 | 4 294 536 | 145 693 | 140 153 | 521 803 | 506 201 | 15 602 |
| | Storage capacity—Less than 42,000 gallons | 15 | 44 288 | 950 | 1 009 | 403 | 403 | — |
| | Storage capacity—42,000 to 61,999 gallons | 20 | 70 254 | 2 464 | 2 668 | 1 065 | 1 065 | — |
| | Storage capacity—62,000 to 83,999 gallons | 25 | 118 525 | 2 865 | 2 652 | 1 759 | 1 697 | 62 |
| | Storage capacity—84,000 to 104,999 gallons | 20 | 140 083 | 4 047 | 4 012 | 1 899 | 1 899 | — |
| | Storage capacity—105,000 to 209,999 gallons | 31 | 291 004 | 6 240 | 7 453 | 4 809 | 4 809 | — |
| | Storage capacity—210,000 to 1,049,999 gallons | 36 | 587 149 | 20 191 | 20 886 | 16 751 | 16 751 | — |
| | Storage capacity—1,050,000 to 6,299,999 gallons | 32 | 1 188 531 | 28 213 | 27 798 | 97 624 | 97 624 | — |
| | Storage capacity—6,300,000 gallons or more | 30 | 1 854 702 | 80 723 | 73 675 | 397 493 | 381 953 | 15 540 |
| RHODE ISLAND | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 17 | D | D | D | D | D | D |
| | Storage capacity—Less than 42,000 gallons | 4 | 13 946 | 423 | 367 | 207 | 207 | — |
| | Storage capacity—42,000 to 61,999 gallons | — | — | — | — | — | — | — |
| | Storage capacity—62,000 to 83,999 gallons | — | — | — | — | — | — | — |
| | Storage capacity—84,000 to 104,999 gallons | 1 | D | D | D | D | D | D |
| | Storage capacity—105,000 to 209,999 gallons | 2 | D | D | D | D | D | D |
| | Storage capacity—210,000 to 1,049,999 gallons | 1 | D | D | D | D | D | D |
| | Storage capacity—1,050,000 to 6,299,999 gallons | 4 | 169 634 | 3 049 | 3 143 | 10 633 | 10 633 | — |
| | Storage capacity—6,300,000 gallons or more | 5 | 481 463 | 21 662 | 23 417 | 160 039 | 160 039 | — |
| SOUTH CAROLINA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 128 | D | D | D | D | D | D |
| | Storage capacity—Less than 42,000 gallons | 20 | D | D | D | D | D | D |
| | Storage capacity—42,000 to 61,999 gallons | 19 | 75 436 | 1 811 | 1 560 | 1 014 | 1 014 | — |
| | Storage capacity—62,000 to 83,999 gallons | 21 | 108 382 | 2 561 | 2 792 | 1 491 | 1 491 | — |
| | Storage capacity—84,000 to 104,999 gallons | 22 | 160 026 | 4 383 | 4 863 | 2 077 | 2 077 | — |
| | Storage capacity—105,000 to 209,999 gallons | 16 | 129 806 | 3 594 | 3 756 | 2 225 | 2 225 | — |
| | Storage capacity—210,000 to 1,049,999 gallons | 13 | 149 734 | 9 220 | 7 711 | 4 764 | 4 764 | — |
| | Storage capacity—1,050,000 to 6,299,999 gallons | 6 | 136 396 | 6 992 | 7 440 | 22 246 | 22 246 | — |
| | Storage capacity—6,300,000 gallons or more | 11 | 736 171 | 34 754 | 23 763 | 173 924 | 173 924 | — |

Table 12. Bulk Storage Capacity by Type of Product and Storage Capacity Size for States: 1997—Con.

[Includes only establishments with payroll. Excludes liquefied petroleum (LP) gas bulk stations and terminals. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A.]

| NAICS code | Geographic area by gallon size of capacity | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Storage capacity by type of product, December 31 (1,000 gallons) | | |
|---------------------|---|-------------------------|-----------------|-----------------------------------|-----------------------------------|--|----------------------------|-----------|
| | | | | | | Total | Refined petroleum products | Crude oil |
| SOUTH DAKOTA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 86 | 514 932 | 13 069 | 12 787 | 29 383 | 29 383 | — |
| | Storage capacity—Less than 42,000 gallons | 12 | D | D | D | D | D | D |
| | Storage capacity—42,000 to 61,999 gallons | 18 | 25 008 | 755 | 815 | 940 | 940 | — |
| | Storage capacity—62,000 to 83,999 gallons | 15 | 30 461 | 1 712 | 1 595 | 1 082 | 1 082 | — |
| | Storage capacity—84,000 to 104,999 gallons | 18 | 150 443 | 2 802 | 2 718 | 1 660 | 1 660 | — |
| | Storage capacity—105,000 to 209,999 gallons | 14 | 66 779 | 1 236 | 998 | 2 011 | 2 011 | — |
| | Storage capacity—210,000 to 1,049,999 gallons | 3 | 31 359 | 698 | 690 | 1 138 | 1 138 | — |
| | Storage capacity—1,050,000 to 6,299,999 gallons | 5 | 130 334 | 3 107 | 3 116 | 15 159 | 15 159 | — |
| | Storage capacity—6,300,000 gallons or more | 1 | D | D | D | D | D | D |
| TENNESSEE | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 187 | 3 661 809 | 77 588 | 77 212 | 230 624 | 230 624 | — |
| | Storage capacity—Less than 42,000 gallons | 19 | 67 701 | 1 155 | 1 443 | 596 | 596 | — |
| | Storage capacity—42,000 to 61,999 gallons | 29 | 161 274 | 3 867 | 3 918 | 1 580 | 1 580 | — |
| | Storage capacity—62,000 to 83,999 gallons | 38 | 253 744 | 5 448 | 4 681 | 2 736 | 2 736 | — |
| | Storage capacity—84,000 to 104,999 gallons | 25 | 166 886 | 5 147 | 4 943 | 2 370 | 2 370 | — |
| | Storage capacity—105,000 to 209,999 gallons | 19 | 310 917 | 5 625 | 5 651 | 2 746 | 2 746 | — |
| | Storage capacity—210,000 to 1,049,999 gallons | 25 | 461 402 | 13 493 | 12 548 | 11 113 | 11 113 | — |
| | Storage capacity—1,050,000 to 6,299,999 gallons | 18 | 1 062 223 | 22 759 | 23 989 | 55 890 | 55 890 | — |
| | Storage capacity—6,300,000 gallons or more | 14 | 1 177 662 | 20 094 | 20 099 | 153 593 | 153 593 | — |
| TEXAS | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 718 | 26 829 090 | 534 050 | 535 918 | 1 321 907 | 763 304 | 558 603 |
| | Storage capacity—Less than 42,000 gallons | 123 | 650 597 | 12 083 | 12 894 | 3 242 | 3 078 | 164 |
| | Storage capacity—42,000 to 61,999 gallons | 126 | 373 358 | 12 484 | 12 518 | 6 532 | 6 379 | 153 |
| | Storage capacity—62,000 to 83,999 gallons | 105 | 518 260 | 17 243 | 16 835 | 7 544 | 7 399 | 145 |
| | Storage capacity—84,000 to 104,999 gallons | 79 | 524 294 | 17 354 | 17 641 | 7 363 | 6 882 | 481 |
| | Storage capacity—105,000 to 209,999 gallons | 83 | 737 601 | 19 946 | 20 457 | 12 392 | 11 765 | 627 |
| | Storage capacity—210,000 to 1,049,999 gallons | 99 | 3 886 127 | 52 360 | 54 024 | 46 882 | 42 074 | 4 808 |
| | Storage capacity—1,050,000 to 6,299,999 gallons | 60 | 3 342 627 | 107 065 | 93 540 | 163 177 | 141 975 | 21 202 |
| | Storage capacity—6,300,000 gallons or more | 43 | 16 796 226 | 295 515 | 308 009 | 1 074 775 | 543 752 | 531 023 |
| UTAH | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | '40 | D | D | D | D | D | D |
| | Storage capacity—Less than 42,000 gallons | 6 | 18 681 | 816 | 820 | 173 | 173 | — |
| | Storage capacity—42,000 to 61,999 gallons | 5 | 17 957 | 1 110 | 807 | 263 | 259 | 4 |
| | Storage capacity—62,000 to 83,999 gallons | 7 | 71 641 | 612 | 631 | 499 | 499 | — |
| | Storage capacity—84,000 to 104,999 gallons | 6 | 48 346 | 1 360 | 1 384 | 567 | 567 | — |
| | Storage capacity—105,000 to 209,999 gallons | 4 | D | D | D | D | D | D |
| | Storage capacity—210,000 to 1,049,999 gallons | 9 | 203 504 | 9 822 | 10 243 | 3 846 | 3 846 | — |
| | Storage capacity—1,050,000 to 6,299,999 gallons | 2 | D | D | D | D | D | D |
| | Storage capacity—6,300,000 gallons or more | 1 | D | D | D | D | D | D |
| VERMONT | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 12 | 213 148 | 7 774 | 6 004 | 24 163 | 24 163 | — |
| | Storage capacity—Less than 42,000 gallons | 1 | D | D | D | D | D | D |
| | Storage capacity—42,000 to 61,999 gallons | 2 | D | D | D | D | D | D |
| | Storage capacity—84,000 to 104,999 gallons | 1 | D | D | D | D | D | D |
| | Storage capacity—105,000 to 209,999 gallons | — | — | — | — | — | — | — |
| | Storage capacity—210,000 to 1,049,999 gallons | 5 | 86 761 | 2 082 | 1 869 | 2 682 | 2 682 | — |
| | Storage capacity—1,050,000 to 6,299,999 gallons | 2 | D | D | D | D | D | D |
| | Storage capacity—6,300,000 gallons or more | 1 | D | D | D | D | D | D |
| VIRGINIA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 151 | 3 995 396 | 181 198 | 182 964 | 479 214 | 479 214 | — |
| | Storage capacity—Less than 42,000 gallons | 12 | 23 550 | 1 431 | 1 788 | 274 | 274 | — |
| | Storage capacity—42,000 to 61,999 gallons | 16 | 80 274 | 1 939 | 2 131 | 863 | 863 | — |
| | Storage capacity—62,000 to 83,999 gallons | 18 | 106 631 | 3 671 | 2 308 | 1 333 | 1 333 | — |
| | Storage capacity—84,000 to 104,999 gallons | 16 | 112 553 | 2 955 | 2 858 | 1 520 | 1 520 | — |
| | Storage capacity—105,000 to 209,999 gallons | 25 | 214 931 | 5 980 | 6 011 | 3 854 | 3 854 | — |
| | Storage capacity—210,000 to 1,049,999 gallons | 29 | 436 455 | 15 295 | 15 099 | 13 023 | 13 023 | — |
| | Storage capacity—1,050,000 to 6,299,999 gallons | 6 | 74 253 | 4 937 | 6 095 | 15 674 | 15 674 | — |
| | Storage capacity—6,300,000 gallons or more | 29 | 2 946 749 | 144 990 | 146 674 | 442 673 | 442 673 | — |
| WASHINGTON | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 137 | 2 404 010 | 76 145 | 67 653 | 209 130 | 188 011 | 21 119 |
| | Storage capacity—Less than 42,000 gallons | 17 | 78 187 | 2 071 | 2 217 | 495 | 495 | — |
| | Storage capacity—42,000 to 61,999 gallons | 18 | 86 579 | 1 507 | 1 757 | 957 | 957 | — |
| | Storage capacity—62,000 to 83,999 gallons | 22 | 77 326 | 3 043 | 3 014 | 1 576 | 1 576 | — |
| | Storage capacity—84,000 to 104,999 gallons | 15 | 120 902 | 3 317 | 3 295 | 1 389 | 1 389 | — |
| | Storage capacity—105,000 to 209,999 gallons | 22 | 184 455 | 7 424 | 7 816 | 3 007 | 3 007 | — |
| | Storage capacity—210,000 to 1,049,999 gallons | 23 | 573 074 | 25 399 | 20 853 | 10 095 | 10 095 | — |
| | Storage capacity—1,050,000 to 6,299,999 gallons | 11 | 282 767 | 18 397 | 11 265 | 25 008 | 25 008 | — |
| | Storage capacity—6,300,000 gallons or more | 9 | 1 000 720 | 14 987 | 17 436 | 166 603 | 145 484 | 21 119 |

Table 12. Bulk Storage Capacity by Type of Product and Storage Capacity Size for States: 1997—Con.

[Includes only establishments with payroll. Excludes liquefied petroleum (LP) gas bulk stations and terminals. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Geographic area by gallon size of capacity | Establishments (number) | Sales (\$1,000) | End-of-1996 inventories (\$1,000) | End-of-1997 inventories (\$1,000) | Storage capacity by type of product, December 31 (1,000 gallons) | | |
|----------------------|---|-------------------------|-----------------|-----------------------------------|-----------------------------------|--|----------------------------|-----------|
| | | | | | | Total | Refined petroleum products | Crude oil |
| WEST VIRGINIA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 63 | 666 203 | 13 455 | 13 947 | 21 290 | 21 290 | — |
| | Storage capacity—Less than 42,000 gallons | 9 | D | D | D | D | D | — |
| | Storage capacity—42,000 to 61,999 gallons | 14 | 77 354 | 1 043 | 1 090 | 761 | 761 | — |
| | Storage capacity—62,000 to 83,999 gallons | 9 | 20 940 | 861 | 870 | 640 | 640 | — |
| | Storage capacity—84,000 to 104,999 gallons | 11 | 122 833 | 2 479 | 2 742 | 1 052 | 1 052 | — |
| | Storage capacity—105,000 to 209,999 gallons | 6 | 21 187 | 904 | 968 | 767 | 767 | — |
| | Storage capacity—210,000 to 1,049,999 gallons | 10 | 280 286 | 3 975 | 3 938 | 4 139 | 4 139 | — |
| | Storage capacity—1,050,000 to 6,299,999 gallons | 3 | 72 970 | 2 119 | 2 184 | 6 376 | 6 376 | — |
| | Storage capacity—6,300,000 gallons or more | 1 | D | D | D | D | D | — |
| WISCONSIN | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 167 | 2 179 827 | 96 024 | 106 230 | 288 499 | 288 483 | 16 |
| | Storage capacity—Less than 42,000 gallons | 19 | 23 661 | 5 291 | 5 655 | 530 | 530 | — |
| | Storage capacity—42,000 to 61,999 gallons | 25 | 42 678 | 1 666 | 1 697 | 1 385 | 1 385 | — |
| | Storage capacity—62,000 to 83,999 gallons | 23 | 94 177 | 4 989 | 4 642 | 1 686 | 1 686 | — |
| | Storage capacity—84,000 to 104,999 gallons | 20 | 161 012 | 1 985 | 1 988 | 1 938 | 1 938 | — |
| | Storage capacity—105,000 to 209,999 gallons | 31 | 248 833 | 11 931 | 11 129 | 4 592 | 4 576 | 16 |
| | Storage capacity—210,000 to 1,049,999 gallons | 24 | 299 600 | 8 282 | 7 525 | 10 140 | 10 140 | — |
| | Storage capacity—1,050,000 to 6,299,999 gallons | 9 | 201 194 | 30 085 | 36 769 | 22 713 | 22 713 | — |
| | Storage capacity—6,300,000 gallons or more | 16 | 1 108 672 | 31 795 | 36 825 | 245 515 | 245 515 | — |
| WYOMING | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP)..... | 62 | D | D | D | D | D | D |
| | Storage capacity—Less than 42,000 gallons | 13 | D | D | D | D | D | D |
| | Storage capacity—42,000 to 61,999 gallons | 10 | 19 077 | 433 | 434 | 534 | 534 | — |
| | Storage capacity—62,000 to 83,999 gallons | 10 | 26 493 | 850 | 883 | 761 | 761 | — |
| | Storage capacity—84,000 to 104,999 gallons | 7 | 35 705 | 985 | 1 095 | 654 | 654 | — |
| | Storage capacity—105,000 to 209,999 gallons | 15 | 93 039 | 3 576 | 3 503 | 2 160 | 2 160 | — |
| | Storage capacity—210,000 to 1,049,999 gallons | 4 | 419 766 | 15 468 | 15 906 | 1 727 | 1 257 | 470 |
| | Storage capacity—1,050,000 to 6,299,999 gallons | 3 | D | D | D | D | D | D |
| | Storage capacity—6,300,000 gallons or more | — | — | — | — | — | — | — |

Table 13. Primary Method of Receiving Petroleum Bulk Liquid Products for States: 1997

[Includes only establishments with payroll. Excludes liquefied petroleum (LP) gas bulk stations and terminals. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Geographic area by type of facility | All establishments | | Number of establishments by primary method of receiving bulk liquid products | | | | | Coverage ¹ |
|------------|---|--------------------|-----------------|--|--------------|--------|-------|----------|-----------------------|
| | | Number | Sales (\$1,000) | Truck | Railroad car | Tanker | Barge | Pipeline | |
| 4227101 | UNITED STATES | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 7 270 | 171 008 939 | 6 052 | 68 | 103 | 182 | 865 | 99.3 |
| 42271011 | Petroleum bulk stations (except LP) | 6 045 | 50 922 994 | 5 873 | 57 | 9 | 22 | 84 | 99.4 |
| 42271012 | Petroleum bulk terminals (except LP) | 1 225 | 120 085 945 | 179 | 11 | 94 | 160 | 781 | 99.0 |
| 4227101 | ALABAMA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 204 | 2 674 682 | 173 | 1 | — | 10 | 20 | 100.0 |
| 42271011 | Petroleum bulk stations (except LP) | 175 | 1 316 271 | 168 | 1 | — | 5 | 1 | 100.0 |
| 42271012 | Petroleum bulk terminals (except LP) | 29 | 1 358 411 | 5 | — | — | 5 | 19 | 100.0 |
| 4227101 | ALASKA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 42 | D | 17 | 3 | 1 | 15 | 6 | D |
| 42271011 | Petroleum bulk stations (except LP) | 17 | D | 14 | 2 | — | — | 1 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 25 | 477 549 | 3 | 1 | 1 | 15 | 5 | 100.0 |
| 4227101 | ARIZONA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 69 | 1 702 853 | 53 | 2 | — | — | 14 | 100.0 |
| 42271011 | Petroleum bulk stations (except LP) | 55 | 611 476 | 51 | 2 | — | — | 2 | 100.0 |
| 42271012 | Petroleum bulk terminals (except LP) | 14 | 1 091 377 | 2 | — | — | — | 12 | 100.0 |
| 4227101 | ARKANSAS | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 170 | 1 214 527 | 166 | — | — | — | 4 | 94.7 |
| 42271011 | Petroleum bulk stations (except LP) | 164 | 911 863 | 164 | — | — | — | — | 94.5 |
| 42271012 | Petroleum bulk terminals (except LP) | 6 | 302 664 | 2 | — | — | — | 4 | 100.0 |
| 4227101 | CALIFORNIA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 462 | 19 972 262 | 347 | 5 | 8 | 3 | 99 | 99.6 |
| 42271011 | Petroleum bulk stations (except LP) | 359 | 5 026 859 | 339 | 5 | — | — | 15 | 99.4 |
| 42271012 | Petroleum bulk terminals (except LP) | 103 | 14 945 403 | 8 | — | 8 | 3 | 84 | 100.0 |
| 4227101 | COLORADO | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 113 | D | 96 | 5 | — | — | 12 | D |
| 42271011 | Petroleum bulk stations (except LP) | 102 | D | 94 | 5 | — | — | 3 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 11 | D | 2 | — | — | — | 9 | D |
| 4227101 | CONNECTICUT | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 42 | 7 388 872 | 24 | — | 6 | 6 | 6 | 97.6 |
| 42271011 | Petroleum bulk stations (except LP) | 24 | 287 358 | 24 | — | — | — | — | 95.8 |
| 42271012 | Petroleum bulk terminals (except LP) | 18 | 7 101 514 | — | — | 6 | 6 | 6 | 100.0 |
| 4227101 | DELAWARE | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 11 | D | 10 | — | — | — | 1 | D |
| 42271011 | Petroleum bulk stations (except LP) | 11 | D | 10 | — | — | — | 1 | D |
| 42271012 | Petroleum bulk terminals (except LP) | — | — | — | — | — | — | — | — |
| 4227101 | DISTRICT OF COLUMBIA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 1 | D | 1 | — | — | — | — | D |
| 42271011 | Petroleum bulk stations (except LP) | 1 | D | 1 | — | — | — | — | D |
| 42271012 | Petroleum bulk terminals (except LP) | — | — | — | — | — | — | — | — |
| 4227101 | FLORIDA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 246 | D | 194 | 3 | 23 | 14 | 12 | D |
| 42271011 | Petroleum bulk stations (except LP) | 194 | D | 190 | 2 | — | — | 1 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 52 | D | 4 | 1 | 23 | 13 | 11 | D |
| 4227101 | GEORGIA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 260 | 4 804 798 | 220 | 2 | 1 | 1 | 36 | 99.6 |
| 42271011 | Petroleum bulk stations (except LP) | 215 | 1 675 345 | 209 | 2 | 1 | — | 3 | 99.5 |
| 42271012 | Petroleum bulk terminals (except LP) | 45 | 3 129 453 | 11 | — | — | 1 | 33 | 100.0 |
| 4227101 | HAWAII | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 22 | D | 7 | — | 2 | 9 | 4 | D |
| 42271011 | Petroleum bulk stations (except LP) | 13 | D | 7 | — | 1 | 4 | 1 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 9 | D | — | — | 1 | 5 | 3 | D |
| 4227101 | IDAHO | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 61 | D | 54 | — | — | — | 7 | D |
| 42271011 | Petroleum bulk stations (except LP) | 53 | D | 51 | — | — | — | 2 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 8 | D | 3 | — | — | — | 5 | D |
| 4227101 | ILLINOIS | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 250 | 5 074 473 | 214 | 3 | 2 | 6 | 25 | 100.0 |
| 42271011 | Petroleum bulk stations (except LP) | 217 | 1 760 840 | 211 | 3 | 1 | — | 2 | 100.0 |
| 42271012 | Petroleum bulk terminals (except LP) | 33 | 3 313 633 | 3 | — | 1 | 6 | 23 | 100.0 |

See footnotes at end of table.

Table 13. Primary Method of Receiving Petroleum Bulk Liquid Products for States: 1997—Con.

[Includes only establishments with payroll. Excludes liquefied petroleum (LP) gas bulk stations and terminals. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Geographic area by type of facility | All establishments | | Number of establishments by primary method of receiving bulk liquid products | | | | | Coverage ¹ |
|------------|---|--------------------|-----------------|--|--------------|--------|-------|----------|-----------------------|
| | | Number | Sales (\$1,000) | Truck | Railroad car | Tanker | Barge | Pipeline | |
| 4227101 | INDIANA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 202 | 2 842 531 | 174 | 3 | 3 | 3 | 19 | 100.0 |
| 4227101 | Petroleum bulk stations (except LP) | 169 | 988 844 | 165 | 3 | — | — | 1 | 100.0 |
| 4227102 | Petroleum bulk terminals (except LP) | 33 | 1 853 687 | 9 | — | 3 | 3 | 18 | 100.0 |
| 4227101 | IOWA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 167 | 1 173 022 | 153 | 1 | — | — | 13 | 94.0 |
| 4227101 | Petroleum bulk stations (except LP) | 153 | D | 152 | 1 | — | — | — | D |
| 4227102 | Petroleum bulk terminals (except LP) | 14 | D | 1 | — | — | — | 13 | D |
| 4227101 | KANSAS | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 133 | D | 126 | — | — | — | 7 | D |
| 4227101 | Petroleum bulk stations (except LP) | 125 | D | 124 | — | — | — | 1 | D |
| 4227102 | Petroleum bulk terminals (except LP) | 8 | D | 2 | — | — | — | 6 | D |
| 4227101 | KENTUCKY | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 174 | D | 159 | — | — | — | 15 | D |
| 4227101 | Petroleum bulk stations (except LP) | 155 | D | 154 | — | — | — | 1 | D |
| 4227102 | Petroleum bulk terminals (except LP) | 19 | D | 5 | — | — | — | 14 | D |
| 4227101 | LOUISIANA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 272 | 5 502 732 | 235 | — | 3 | 14 | 20 | 99.3 |
| 4227101 | Petroleum bulk stations (except LP) | 230 | 1 879 645 | 227 | — | 1 | 1 | 1 | 99.1 |
| 4227102 | Petroleum bulk terminals (except LP) | 42 | 3 623 087 | 8 | — | 2 | 13 | 19 | 100.0 |
| 4227101 | MAINE | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 40 | D | 27 | 1 | 6 | 5 | 1 | D |
| 4227101 | Petroleum bulk stations (except LP) | 24 | D | 23 | — | — | 1 | — | D |
| 4227102 | Petroleum bulk terminals (except LP) | 16 | D | 4 | 1 | 6 | 4 | 1 | D |
| 4227101 | MARYLAND | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 42 | D | 30 | — | 2 | 4 | 6 | D |
| 4227101 | Petroleum bulk stations (except LP) | 32 | D | 29 | — | 1 | 1 | 1 | D |
| 4227102 | Petroleum bulk terminals (except LP) | 10 | 655 148 | 1 | — | 1 | 3 | 5 | 100.0 |
| 4227101 | MASSACHUSETTS | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 62 | D | 41 | — | 10 | 5 | 6 | D |
| 4227101 | Petroleum bulk stations (except LP) | 40 | D | 39 | — | — | 1 | 6 | D |
| 4227102 | Petroleum bulk terminals (except LP) | 22 | D | 2 | — | 10 | 4 | 6 | D |
| 4227101 | MICHIGAN | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 169 | 4 551 062 | 124 | 3 | — | 3 | 39 | 100.0 |
| 4227101 | Petroleum bulk stations (except LP) | 131 | 1 623 004 | 122 | 3 | — | — | 6 | 100.0 |
| 4227102 | Petroleum bulk terminals (except LP) | 38 | 2 928 058 | 2 | — | — | 3 | 33 | 100.0 |
| 4227101 | MINNESOTA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 176 | 2 431 593 | 161 | 4 | 1 | — | 10 | 100.0 |
| 4227101 | Petroleum bulk stations (except LP) | 160 | D | 157 | 3 | — | — | — | D |
| 4227102 | Petroleum bulk terminals (except LP) | 16 | D | 4 | 1 | 1 | — | 10 | D |
| 4227101 | MISSISSIPPI | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 149 | 1 719 018 | 133 | 1 | — | 5 | 10 | 100.0 |
| 4227101 | Petroleum bulk stations (except LP) | 133 | 835 405 | 131 | 1 | — | 1 | — | 100.0 |
| 4227102 | Petroleum bulk terminals (except LP) | 16 | 883 613 | 2 | — | — | 4 | 10 | 100.0 |
| 4227101 | MISSOURI | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 277 | 2 434 176 | 261 | 2 | — | — | 14 | 100.0 |
| 4227101 | Petroleum bulk stations (except LP) | 262 | 1 360 388 | 255 | 2 | — | — | 5 | 100.0 |
| 4227102 | Petroleum bulk terminals (except LP) | 15 | 1 073 788 | 6 | — | — | — | 9 | 100.0 |
| 4227101 | MONTANA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 94 | D | 80 | 2 | — | — | 12 | D |
| 4227101 | Petroleum bulk stations (except LP) | 81 | D | 77 | 2 | — | — | 2 | D |
| 4227102 | Petroleum bulk terminals (except LP) | 13 | D | 3 | — | — | — | 10 | D |
| 4227101 | NEBRASKA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 119 | 682 177 | 111 | 1 | — | — | 7 | 100.0 |
| 4227101 | Petroleum bulk stations (except LP) | 108 | 559 904 | 107 | 1 | — | — | — | 100.0 |
| 4227102 | Petroleum bulk terminals (except LP) | 11 | 122 273 | 4 | — | — | — | 7 | 100.0 |
| 4227101 | NEVADA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 33 | 592 050 | 22 | 2 | — | — | 9 | 97.0 |
| 4227101 | Petroleum bulk stations (except LP) | 25 | 217 235 | 21 | 2 | — | — | 2 | 96.0 |
| 4227102 | Petroleum bulk terminals (except LP) | 8 | 374 815 | 1 | — | — | — | 7 | 100.0 |
| 4227101 | NEW HAMPSHIRE | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 15 | D | 8 | — | 4 | 1 | 2 | D |
| 4227101 | Petroleum bulk stations (except LP) | 8 | D | 8 | — | — | — | — | D |
| 4227102 | Petroleum bulk terminals (except LP) | 7 | D | — | — | 4 | 1 | 2 | D |
| 4227101 | NEW JERSEY | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 94 | D | 56 | 1 | 8 | 12 | 17 | D |
| 4227101 | Petroleum bulk stations (except LP) | 56 | D | 53 | 1 | 7 | 11 | 17 | D |
| 4227102 | Petroleum bulk terminals (except LP) | 38 | D | 3 | — | — | — | — | D |

See footnotes at end of table.

Table 13. Primary Method of Receiving Petroleum Bulk Liquid Products for States: 1997—Con.

[Includes only establishments with payroll. Excludes liquefied petroleum (LP) gas bulk stations and terminals. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Geographic area by type of facility | All establishments | | Number of establishments by primary method of receiving bulk liquid products | | | | | Coverage ¹ |
|------------|---|--------------------|-----------------|--|--------------|--------|-------|----------|-----------------------|
| | | Number | Sales (\$1,000) | Truck | Railroad car | Tanker | Barge | Pipeline | |
| | NEW MEXICO | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 85 | D | 79 | 1 | — | — | 5 | D |
| 42271011 | Petroleum bulk stations (except LP) | 77 | 417 784 | 76 | 1 | — | — | — | 100.0 |
| 42271012 | Petroleum bulk terminals (except LP) | 8 | D | 3 | — | — | — | 5 | D |
| | NEW YORK | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 186 | D | 105 | 2 | 6 | 25 | 48 | D |
| 42271011 | Petroleum bulk stations (except LP) | 108 | D | 102 | 2 | — | 1 | 3 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 78 | 5 043 784 | 3 | — | 6 | 24 | 45 | 100.0 |
| | NORTH CAROLINA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 264 | 3 936 533 | 236 | — | 3 | 1 | 24 | 100.0 |
| 42271011 | Petroleum bulk stations (except LP) | 233 | 2 260 555 | 231 | — | 1 | — | 1 | 100.0 |
| 42271012 | Petroleum bulk terminals (except LP) | 31 | 1 675 978 | 5 | — | 2 | 1 | 23 | 100.0 |
| | NORTH DAKOTA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 98 | D | 95 | 1 | — | — | 2 | D |
| 42271011 | Petroleum bulk stations (except LP) | 95 | D | 94 | 1 | — | — | — | D |
| 42271012 | Petroleum bulk terminals (except LP) | 3 | D | 1 | — | — | — | 2 | D |
| | OHIO | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 215 | 6 662 878 | 164 | 3 | — | 5 | 43 | 100.0 |
| 42271011 | Petroleum bulk stations (except LP) | 168 | 1 483 800 | 162 | 2 | — | — | 4 | 100.0 |
| 42271012 | Petroleum bulk terminals (except LP) | 47 | 5 179 078 | 2 | 1 | — | 5 | 39 | 100.0 |
| | OKLAHOMA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 152 | D | 141 | — | — | — | 11 | D |
| 42271011 | Petroleum bulk stations (except LP) | 141 | D | 139 | — | — | — | 2 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 11 | D | 2 | — | — | — | 9 | D |
| | OREGON | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 122 | D | 102 | — | 1 | 2 | 17 | D |
| 42271011 | Petroleum bulk stations (except LP) | 105 | D | 99 | — | 1 | — | 6 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 17 | 1 550 230 | 3 | — | 1 | 2 | 11 | 100.0 |
| | PENNSYLVANIA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 209 | 4 294 536 | 142 | 2 | 3 | 5 | 57 | 100.0 |
| 42271011 | Petroleum bulk stations (except LP) | 140 | 1 292 206 | 137 | 1 | — | — | 2 | 100.0 |
| 42271012 | Petroleum bulk terminals (except LP) | 69 | 3 002 330 | 5 | 1 | 3 | 5 | 55 | 100.0 |
| | RHODE ISLAND | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 17 | D | 11 | — | 2 | 4 | — | D |
| 42271011 | Petroleum bulk stations (except LP) | 11 | D | 11 | — | — | — | — | D |
| 42271012 | Petroleum bulk terminals (except LP) | 6 | D | — | — | 2 | 4 | — | D |
| | SOUTH CAROLINA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 128 | D | 111 | — | 2 | 1 | 14 | D |
| 42271011 | Petroleum bulk stations (except LP) | 110 | D | 109 | — | — | — | 1 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 18 | 872 137 | 2 | — | 2 | 1 | 13 | 100.0 |
| | SOUTH DAKOTA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 86 | 514 932 | 76 | — | — | — | 10 | 100.0 |
| 42271011 | Petroleum bulk stations (except LP) | 78 | 273 531 | 75 | — | — | — | 3 | 100.0 |
| 42271012 | Petroleum bulk terminals (except LP) | 8 | 241 401 | 1 | — | — | — | 7 | 100.0 |
| | TENNESSEE | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 187 | 3 661 809 | 158 | — | — | — | 29 | 97.3 |
| 42271011 | Petroleum bulk stations (except LP) | 157 | 1 469 642 | 156 | — | — | — | 1 | 99.4 |
| 42271012 | Petroleum bulk terminals (except LP) | 30 | 2 192 167 | 2 | — | — | — | 28 | 86.7 |
| | TEXAS | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 718 | 26 829 090 | 620 | 4 | 3 | 16 | 75 | 99.6 |
| 42271011 | Petroleum bulk stations (except LP) | 598 | 6 100 651 | 591 | 1 | 2 | — | 3 | 99.5 |
| 42271012 | Petroleum bulk terminals (except LP) | 120 | 20 728 439 | 29 | 3 | 2 | 14 | 72 | 100.0 |
| | UTAH | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 40 | D | 36 | 1 | — | — | 3 | D |
| 42271011 | Petroleum bulk stations (except LP) | 37 | D | 35 | 1 | — | — | 1 | D |
| 42271012 | Petroleum bulk terminals (except LP) | 3 | 412 535 | 1 | — | — | — | 2 | 100.0 |
| | VERMONT | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 12 | 213 148 | 9 | 2 | — | — | 1 | 100.0 |
| 42271011 | Petroleum bulk stations (except LP) | 9 | D | 8 | 1 | — | — | — | D |
| 42271012 | Petroleum bulk terminals (except LP) | 3 | D | 1 | 1 | — | — | 1 | D |
| | VIRGINIA | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 151 | 3 995 396 | 112 | 1 | 2 | 3 | 33 | 100.0 |
| 42271011 | Petroleum bulk stations (except LP) | 115 | 992 989 | 110 | 1 | 1 | 1 | 2 | 100.0 |
| 42271012 | Petroleum bulk terminals (except LP) | 36 | 3 002 407 | 2 | — | 1 | 2 | 31 | 100.0 |
| | WASHINGTON | | | | | | | | |
| 4227101 | Petroleum bulk stations & terminals (except LP) | 137 | 2 404 010 | 119 | 3 | 1 | 3 | 11 | 100.0 |
| 42271011 | Petroleum bulk stations (except LP) | 118 | 1 236 231 | 114 | 3 | 1 | 2 | 11 | 100.0 |
| 42271012 | Petroleum bulk terminals (except LP) | 19 | 1 167 779 | 5 | — | 1 | 2 | 11 | 100.0 |

See footnotes at end of table.

Table 13. Primary Method of Receiving Petroleum Bulk Liquid Products for States: 1997—Con.

[Includes only establishments with payroll. Excludes liquefied petroleum (LP) gas bulk stations and terminals. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Geographic area by type of facility | All establishments | | Number of establishments by primary method of receiving bulk liquid products | | | | | Coverage ¹ |
|---------------------------------|---|--------------------|-----------------|--|--------------|--------|-------|----------|-----------------------|
| | | Number | Sales (\$1,000) | Truck | Railroad car | Tanker | Barge | Pipeline | |
| 4227101 42271011 42271012 | WEST VIRGINIA | | | | | | | | |
| | Petroleum bulk stations & terminals (except LP) | 63 | 666 | 63 | — | — | — | — | 93.7 |
| | Petroleum bulk stations (except LP)..... | 59 | 203 | 59 | — | — | — | — | D |
| 4227101 42271011 42271012 | Petroleum bulk terminals (except LP)..... | 4 | D | 4 | — | — | — | — | D |
| | WISCONSIN | | | | | | | | |
| | Petroleum bulk stations & terminals (except LP) | 167 | 2 179 | 140 | 1 | — | 1 | 25 | 98.8 |
| 4227101 42271011 42271012 | Petroleum bulk stations (except LP)..... | 139 | 827 | 135 | — | — | 1 | 3 | 98.6 |
| | Petroleum bulk terminals (except LP)..... | 28 | 898 | 5 | 1 | — | — | 22 | 100.0 |
| | WYOMING | | | | | | | | |
| 4227101 42271011 42271012 | Petroleum bulk stations & terminals (except LP) | 62 | D | 56 | 2 | — | — | 4 | D |
| | Petroleum bulk stations (except LP)..... | 55 | D | 53 | 2 | — | — | — | D |
| | Petroleum bulk terminals (except LP)..... | 7 | D | 3 | — | — | — | 4 | D |

¹Total number of establishments reporting method of receiving as percent of the total number of establishments.

Appendix A.

Explanation of Terms

NUMBER OF ESTABLISHMENTS

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

SALES (\$1,000)

Includes the total sales, shipments, receipts, revenue, or business done by establishments within the scope of the economic census.

Sales include merchandise sold for cash or credit by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represented the value of the goods involved in the transactions rather than the commissions received or earnings.

TYPE-OF-OPERATION CLASSIFICATIONS

In addition to being classified by kind of business, each wholesale establishment was classified for the census by type of operation according to the ownership of the business, ownership of the goods sold, or character of the principal transactions. Establishments in wholesale trade are grouped into the following three major types of operation and related subgroups:

Merchant wholesalers. Establishments primarily engaged in buying and selling merchandise on their own account. Included here are such types of establishments as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, importers, exporters, cash and carry wholesalers, retailer cooperative warehouses, terminal and country grain elevators, farm products assemblers, wholesale cooperative associations, and petroleum bulk plants and terminals operated by nonrefining companies.

Wholesale distributors and jobbers. Establishments primarily engaged in buying and selling merchandise in the domestic market not manufactured by the parent company.

Importers. Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.

Exporters. Establishments primarily engaged in purchasing goods in the United States and selling them to foreign customers.

Own-brand importer/marketer. A company or establishment that deals primarily or exclusively in the parent company's own branded products manufactured outside

the United States. The products are either imported into the United States and then sold or they are sold and then drop-shipped directly from a foreign location to the United States customer.

Terminal grain elevators. Grain elevators primarily engaged in buying and selling grain received from country grain elevators and grain marketing establishments. They have sizable space for grain storage, and products are received primarily by rail or barge rather than by truck.

Country grain elevators. Grain elevators, cooperative or other, buying and receiving grain directly from farmers by truck and selling at wholesale.

Assemblers of farm products, except country grain elevators. Establishments primarily engaged in purchasing directly from farmers and assembling and marketing farm products at wholesale.

Manufacturers' sales branches and offices. Establishments maintained by manufacturing, refining, and mining companies apart from their plants or mines for marketing their products at wholesale. Branch stores selling to household consumers and individual users are classified in retail trade. Sales branches and offices located at plants and administrative offices are included when separate records are available.

Manufacturers' sales branches. A branch with a stock of merchandise for sale. Included are refiner marketers owned and operated by petroleum refining companies primarily for marketing their products.

Manufacturers' sales offices. An office without a stock of merchandise for sale.

Agents, brokers, and commission merchants. Establishments whose operators are in business for themselves and are primarily engaged in selling or buying goods for others. Included here are such types of operations as auction companies, import agents, export agents, selling agents, merchandise brokers, and commission merchants. "Sales" as shown in census publications for agents, brokers, and commission merchants represent the gross sales (or purchase) value of the goods in the transactions negotiated.

Auction companies. Wholesale establishments primarily engaged in selling merchandise on an agency basis by auction.

Brokers (representing buyers or sellers). Wholesale establishments primarily engaged in selling or buying merchandise in the domestic market on a brokerage basis but not receiving the goods on consignment.

Commission merchants. Wholesale establishments operating in the domestic market receiving goods for sale on consignment.

Import agents. Merchandise agents and brokers in the domestic market buying merchandise from or selling merchandise for foreign firms.

Export agents. Merchandise agents and brokers in the domestic market selling to or buying for foreign customers.

Manufacturers' agents. Wholesale establishments in the domestic market selling for a limited number of manufacturers on a continuing agency basis.

Appendix B.

NAICS Codes, Titles, and Descriptions

42 WHOLESALE TRADE

The Wholesale Trade sector comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises two main types of wholesalers: those that sell goods on their own account and those that arrange sales and purchases for others for a commission or fee.

1. Establishments that sell goods on their own account are known as wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, and sales branches. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Establishments arranging for the purchase or sale of goods owned by others or purchasing goods on a commission basis are known as agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' representatives. These establishments operate from offices and generally do not own or handle the goods they sell.

Some wholesale establishments may be connected with a single manufacturer and promote and sell the particular manufacturers' products to a wide range of other wholesalers or retailers. Other wholesalers may be connected to a retail chain or a limited number of retail chains and only provide a variety of products needed by that particular retail operation(s). These wholesalers may obtain the products from a wide range of manufacturers. Still other wholesalers may not take title to the goods, but act as agents and brokers for a commission.

Although, in general, wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

421 Wholesale trade, durable goods

Industries in the Wholesale Trade, Durable Goods subsector sell or arrange the purchase or sale of capital or durable goods to other businesses. Durable goods are new or used items generally with a normal life expectancy of three years or more. Durable goods wholesale trade establishments are engaged in wholesaling products, such as motor vehicles, furniture, construction materials, machinery and equipment (including household-type appliances), metals and minerals (except petroleum), sporting goods, toys and hobby goods, recyclable materials, and parts.

The detailed industries within the subsector are organized in the classification structure based on the products sold. Within an industry, the types of establishments may vary, including wholesale merchants and/or agents and brokers.

4211 Motor Vehicle and Motor Vehicle Parts and Supplies Wholesalers

This NAICS industry group includes establishments classified in the following NAICS Industries: 42111, Automobile and other motor vehicle wholesalers; 42112, Motor vehicle supplies and new parts wholesalers; 42113, Tire and tube wholesalers; 42114, Motor vehicle parts (used) wholesalers.

42111 Automobile and Other Motor Vehicle Wholesalers

This industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

421110 Automobile and Other Motor Vehicle Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

The data published with NAICS code 421110 include the following SIC industry:

5012 Automobiles and other motor vehicles

4211101 Automobile and Motorcycle Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used passenger vehicles (automobiles, motorcycles, motor scooters, and taxicabs), automobile trailers, and other similar vehicles.

4211102 Bus and Recreational Vehicle (Campers and Motor Homes) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used buses and recreational vehicles.

4211103 Light Truck and Van (14,000 lb or Less) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used light trucks and cargo vans under 14,000 lb. gross wt.

4211104 Medium Truck and Tractor (14,001 to 26,000 lb) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used medium trucks and tractors 14,001 to 26,000 lb. gross wt.

4211105 Heavy Truck and Tractor (Over 26,000 lb) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used heavy trucks and tractors over 26,000 lb. gross wt.

42112 Motor Vehicle Supplies and New Parts Wholesalers

This industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

421120 Motor Vehicle Supplies and New Parts Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

The data published with NAICS code 421120 include the following SIC industry:

5013 (pt) Motor vehicle supplies and new parts

4211201 Motor Vehicle Supplies and New Parts-Warehouse Distributors

Establishments primarily engaged in selling for resale motor vehicle supplies and new parts from a warehouse. These establishments primarily sell to other wholesalers.

4211202 Motor Vehicle Supplies and New Parts-Jobbers

Establishments primarily engaged in the wholesale distribution of motor vehicle supplies and new parts primarily from an office or warehouse and less than half of their sales are to other wholesalers.

4211203 Petroleum Products Marketing Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of automotive service station equipment, automotive testing equipment, and automotive supplies for use in gasoline service or bulk stations.

42113 Tire and Tube Wholesalers

This industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

421130 Tire and Tube Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

The data published with NAICS code 421130 include the following SIC industry:

5014 (pt) Tires and tubes

42114 Motor Vehicle Parts (Used) Wholesalers

This industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

421140 Motor Vehicle Parts (Used) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

The data published with NAICS code 421140 include the following SIC industry:

5015 Motor vehicle parts, used

4212 Furniture and Home Furnishing Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42121, Furniture wholesalers; and 42122, Home furnishings wholesalers.

42121 Furniture Wholesalers

This industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

421210 Furniture Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

The data published with NAICS code 421210 include the following SIC industry:

5021 (pt) Furniture

4212101 Household and Lawn Furniture Wholesalers

Establishments primarily engaged in the wholesale distribution of household (including lawn) furniture, bedsprings, mattresses, and all such component furniture parts.

4212102 Office and Business Furniture Wholesalers

Establishments primarily engaged in the wholesale distribution of filing cabinets (wood or steel), office furniture, store furniture, and public furniture for public parks and buildings.

42122 Home Furnishings Wholesalers

This industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

421220 Home Furnishing Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

The data published with NAICS code 421220 include the following SIC industry:

5023 (pt) Home furnishings

4212201 Household China, Glassware, and Crockery Wholesalers

Establishments primarily engaged in the wholesale distribution of table and household china, glassware, and earthenware.

4212202 Linen, Domestics, Drapery, and Curtain Wholesalers

Establishments primarily engaged in the wholesale distribution of bedspreads, blankets, pillowcases, bed sheets, table linens, bathroom linens (e.g., towels, bath mats), curtains, and shades.

4212203 Floor Coverings Wholesalers

Establishments primarily engaged in the wholesale distribution of carpets, rugs, and all other types of hard and soft surface floor coverings (excluding ceramic and clay tile).

4212204 Other Home Furnishings Wholesalers

Establishments primarily engaged in the wholesale distribution of aluminum ware, lamps, glass mirrors, kitchen tools and utensils, and other general home furnishings and home wares, including antiques.

4213 Lumber and Other Construction Materials Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42131, Lumber, plywood, millwork, and wood panel wholesalers; 42132, Brick, stone, and related construction materials wholesalers; 42133, Roofing, siding, and insulation material wholesalers; 42139, Other construction materials wholesalers.

42131 Lumber, Plywood, Millwork, and Wood Panel Wholesalers

This industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

421310 Lumber, Plywood, Millwork, and Wood Panel Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

The data published with NAICS code 421310 include the following SIC industry:

5031 (pt) Lumber, plywood, millwork, and wood panels

4213101 Lumber Wholesalers (Without Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber. These establishments order the goods which are shipped direct from the supplier to the customers without intermediate storage.

4213102 Lumber Wholesalers (With Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

42131021 Lumber Wholesalers (With Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

4213103 Plywood, Veneer, Millwork, and Wood Panel Wholesalers

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

42131031 Plywood, Veneer, Millwork, and Wood Panel Wholesalers

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

42132 Brick, Stone, and Related Construction Materials Wholesalers

This industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products.

421320 Brick, Stone, and Related Construction Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products

The data published with NAICS code 421320 include the following SIC industry:

5032 (pt) Brick, stone and related construction materials

4213201 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

42132011 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

4213202 Sand, Gravel, and Stone Wholesalers

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

42132021 Sand, Gravel, and Stone Wholesalers

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

4213203 Cement, Lime, and Related Products Wholesalers

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

42132031 Cement, Lime, and Related Products Wholesalers

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

42133 Roofing, Siding, and Insulation Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

421330 Roofing, Siding, and Insulation Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

The data published with NAICS code 421330 include the following SIC industry:

5033 (pt) Roofing, siding, and insulation materials

4213301 Roofing, Siding, and Insulation Materials Wholesalers

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

42133011 Roofing, Siding, and Insulation Materials Wholesalers

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

42139 Other Construction Material Wholesalers

This industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

421390 Other Construction Material Wholesalers

This U.S. industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

The data published with NAICS code 421390 include the following SIC industry:

5039 (pt) Other construction materials

4213901 Flat Glass and Other Construction Glass Wholesalers

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

42139011 Flat Glass and Other Construction Glass Wholesalers

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

4213902 Other Construction Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

42139021 Other Construction Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

4214 Professional and Commercial Equipment and Supplies Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42141, Photographic equipment and supplies wholesalers; 42142,

Office equipment wholesalers; 42143, Computer and computer peripheral equipment and software wholesalers; 42144, Other commercial equipment wholesalers; 42145, Medical, dental, and hospital equipment and supplies wholesalers; 42146, Ophthalmic goods wholesalers; and 42149, Other professional equipment and supplies wholesalers.

42141 Photographic Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

421410 Photographic Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

The data published with NAICS code 421410 include the following SIC industry:

5043 Photographic equipment and supplies

42142 Office Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

421420 Office Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

The data published with NAICS code 421420 include the following SIC industry:

5044 Office equipment

42143 Computer and Computer Peripheral Equipment and Software Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

421430 Computer and Computer Peripheral Equipment and Software Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

The data published with NAICS code 421430 include the following SIC industry:

5045 (pt) Computers and computer peripheral equipment and software

4214301 Computers and Peripheral Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment.

42143011 Computers and Peripheral Equipment, Sold for Resale

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for the purpose of resale.

42143012 Computers and Peripheral Equipment, Sold for End Use

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for end use.

4214302 Computer Software (Packaged) Wholesalers

Establishments primarily engaged in the wholesale distribution of packaged computer software primarily for end use.

42144 Other Commercial Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

421440 Other Commercial Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

The data published with NAICS code 421440 include the following SIC industry:

5046 Other commercial equipment

4214401 Restaurant and Hotel Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of restaurant and hotel equipment and supplies.

4214402 Store Machines and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of store equipment (except furniture), machines, and fixtures.

42145 Medical, Dental, and Hospital Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

421450 Medical, Dental, and Hospital Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

The data published with NAICS code 421450 include the following SIC industry:

5047 (pt) Medical, dental, and hospital equipment and supplies

4214501 Surgical, Medical, and Hospital Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of surgical and medical instruments, apparatus, and equipment; orthopedic appliances; artificial limbs; operating room and other hospital equipment; x-ray machines and parts, medical; and other scientific instruments used by physicians and in hospitals.

4214502 Dental Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of equipment and supplies used by dentists, such as drills, teeth, dental gold, equipment, chairs, sterilizers, X-rays, cabinets, and engines.

42146 Ophthalmic Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

421460 Ophthalmic Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

The data published with NAICS code 421460 include the following SIC industry:

5048 Ophthalmic goods

42149 Other Professional Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

421490 Other Professional Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

The data published with NAICS code 421490 include the following SIC industry:

5049 (pt) Other professional equipment and supplies

4214901 Religious and School Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of church goods and religious articles, such as statuary, vestments, fonts, candles, religious pictures, and religious articles made from precious and semiprecious materials; and school equipment and supplies, such as black boards, chalk, rulers, and globes and wall maps.

4214902 Other Professional Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of drafting instruments, veterinarians' equipment and supplies, professional equipment and supplies, scientific instruments and supplies, and laboratory equipment.

4215 Metal and Mineral (Except Petroleum) Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42151 Metal service centers and offices; and 42152, Coal and other mineral and ore wholesalers.

42151 Metal Service Centers and Offices

This industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

421510 Metal Service Centers and Offices

This U.S. industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

The data published with NAICS code 421510 include the following SIC industry:

5051 Metals service centers and offices

4215101 Ferrous Metals Service Centers and Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills.

42151011 Ferrous Metals Service Centers

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills that maintain warehouse inventory.

42151012 Ferrous Metals Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products primarily from an office and not maintaining inventories.

4215102 Nonferrous Metals Service Centers and Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals).

42151021 Nonferrous Metals Service Centers

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and maintaining inventories.

42151022 Nonferrous Metals Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and not maintaining inventories.

42152 Coal and Other Mineral and Ore Wholesalers

This industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

421520 Coal and Other Mineral and Ore Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

The data published with NAICS code 421520 include the following SIC industry:

5052 Coal and other minerals and ores

4215201 Coal Wholesalers

Establishments primarily engaged in the wholesale distribution of coal and coke.

4215202 Other Minerals and Ores Wholesalers

Establishments primarily engaged in the wholesale distribution of precious metal ores, copper, iron, lead and other metallic ores (including concentrates) and crude nonmetallic minerals.

4216 Electrical Goods Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42161, Electrical apparatus and equipment, wiring supplies, and construction material wholesalers; and 42162, Electrical appliance, television, and radio set wholesalers.

42161 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

421610 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

The data published with NAICS code 421610 include the following SIC industry:

5063 (pt) Electrical apparatus and equipment, wiring supplies, and construction materials

42162 Electrical Appliance, Television, and Radio Set Wholesalers

This industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

421620 Electrical Appliance, Television, and Radio Set Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

The data published with NAICS code 421620 include the following SIC industry:

5064 Electrical appliances, television, and radio sets

42169 Other Electronic Parts and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

421690 Other Electronic Parts and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

The data published with NAICS code 421690 include the following SIC industry:

5065 Other electronic parts and equipment

4216901 Communications Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of communications equipment.

4216902 Electronic Parts (Excluding Communications Equipment) Wholesalers

Establishments primarily engaged in the wholesale distribution of electronic parts and equipment (except communications equipment).

4217 Hardware, and Plumbing and Heating Equipment and Supplies Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42171, Hardware wholesalers; 42172, Plumbing and heating equipment and supplies (hydronics) wholesalers; 42173, Warm air heating and air-conditioning equipment and supplies; and 42174, Refrigeration equipment and supplies wholesalers,

42171 Hardware Wholesalers

This industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

421710 Hardware Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

The data published with NAICS code 421710 include the following SIC industry:

5072 Hardware

42172 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers

This industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

421720 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

The data published with NAICS code 421720 include the following SIC industry:

5074 (pt) Plumbing and heating equipment and supplies (hydronics)

42173 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

421730 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

The data published with NAICS code 421730 include the following SIC industry:

5075 Warm air heating and air-conditioning equipment and supplies

42174 Refrigeration Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

421740 Refrigeration Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

The data published with NAICS code 421740 include the following SIC industry:

5078 Refrigeration equipment and supplies

4218 Machinery, Equipment, and Supplies Wholesalers

This industry group comprises establishments primarily engaged in wholesaling construction, mining, farm, garden, industrial, service establishment, and transportation machinery, equipment and supplies.

42181 Construction and Mining (Petroleum) Machinery and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except petroleum) and logging activities.

421810 Construction and Mining (Except Oil Well) Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except oil well) and logging activities.

The data published with NAICS code 421810 include the following SIC industry:

5082 Construction and mining (except petroleum) machinery and equipment

42182 Farm and Garden Machinery and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

421820 Farm and Garden Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

The data published with NAICS code 421820 include the following SIC industry:

5083 (pt) Farm and garden machinery and equipment

4218201 Farm Machinery and Equipment—Farm Dealers

Establishments primarily engaged in marketing farm machinery and equipment directly to farmers for farm use.

4218202 Farm Machinery and Equipment—Wholesale Distributors

Establishments primarily engaged in marketing farm machinery and equipment directly to institutions, governments, farm dealers, export sales, and other nonfarm accounts.

4218203 Lawn and Garden Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of lawn and garden machinery and equipment.

42183 Industrial Machinery and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

421830 Industrial Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421830 include the following SIC industry:

5084 Industrial machinery and equipment
5085 (pt) Industrial supplies

4218301 Food Processing Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of dairy products manufacturing machinery, milk products manufacturing equipment, bottling machinery and equipment, and other food product manufacturing machinery.

4218302 Hydraulic and Pneumatic (Fluid-Power) Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps, motors, parts, accessories, and supplies.

42183021 Hydraulic and Pneumatic Pumps and Motors Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps and motors and the parts for them.

42183022 Hydraulic and Pneumatic Parts, Accessories, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic (fluid-power) commodities.

4218303 Other General Purpose Industrial Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of general purpose industrial machinery and equipment.

4218304 Metalworking Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of metalworking machinery and equipment and machine tool accessories.

4218305 Materials Handling Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of fork lift trucks, industrial trucks and tractors, industrial cranes, conveyor systems, hoists, elevators, and other materials handling equipment.

4218306 Oil Well, Oil Refinery, and Pipeline Machinery, Equipment, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of oil refining and oil well machinery, equipment, and supplies.

4218307 Other Industrial Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of specific-use industrial machinery and equipment.

42184 Industrial Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

421840 Industrial Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421840 include the following SIC industry:

5085 (pt) Industrial supplies

4218401 General Line Industrial Supplies Wholesaler

Establishments primarily engaged in the wholesale distribution of a combination or general line of industrial materials and supplies.

4218402 Mechanical Power Transmission Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of mechanical power transmission equipment and supplies.

4218403 Welding Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of gas-welding supplies (excluding gases), arc-welding supplies, and resistance-welding supplies.

4218404 Industrial Containers and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial containers and supplies.

4218405 Industrial Valves and Fittings (Except Fluid-Power) Wholesalers

Establishments primarily engaged in the wholesale distribution of valves and fittings, other than plumbing and heating, or hydraulic and pneumatic.

4218406 Other Industrial Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial supplies, not included elsewhere.

42185 Service Establishment Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

421850 Service Establishment Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

The data published with NAICS code 421850 include the following SIC industry:

5087 (pt) Service establishment equipment and supplies

4218501 Beauty and Barber Shop Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of barber shop and beauty parlor equipment and supplies (furniture, hydraulic chairs, driers, shampoos, wave solutions, permanent waving supplies, barber soaps, and manicuring supplies, etc.).

4218502 Custodial and Janitors' Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of custodial and janitorial equipment and supplies.

4218503 Laundry and Dry-Cleaning Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of equipment and supplies to the laundry and dry-cleaning trade, such as washing, drying, ironing, and pressing machines; laundry chemicals; dry-cleaning fluids; marking equipment; laundry trays and baskets.

4218504 Other Service Establishment Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of municipality equipment and supplies (water systems, fire department supplies, and parking equipment), shoe service equipment and supplies, tailors'

and furriers' supplies, upholsterers' supplies, undertakers' supplies, and other service establishment equipment and supplies not included elsewhere.

42186 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers

This industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

421860 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

The data published with NAICS code 421860 include the following SIC industry:

5088 Transportation equipment and supplies, except motor vehicles

4218601 Aircraft and Aeronautical Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of aircraft and aeronautical equipment and frames, parts, supplies, and accessories for such equipment.

4218602 Marine Machinery, Equipment, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of ships, boats, and marine propulsion machinery, equipment, and parts.

4218603 Other Transportation Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of railroad equipment, such as rolling stock and maintenance equipment, and equipment and supplies used in the maintenance and repair of subways, tramways, aerial hoists, or horse drawn vehicles.

4219 Miscellaneous Durable Goods Wholesalers

This industry group comprises establishments primarily engaged in wholesaling sporting, recreational, toy, hobby, and jewelry goods and supplies, and precious stones and metals.

42191 Sporting and Recreational Goods and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

421910 Sporting and Recreational Goods and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

The data published with NAICS code 421910 include the following SIC industry:

5091 Sporting and recreational goods and supplies

42192 Toy and Hobby Goods and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

421920 Toy and Hobby Goods and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

The data published with NAICS code 421920 include the following SIC industry:

5092 Toys and hobby goods and supplies

42193 Recyclable Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

421930 Recyclable Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

The data published with NAICS code 421930 include the following SIC industry:

5093 Recyclable materials

4219301 Iron and Steel Scrap Processors and Dealers

Establishments primarily engaged in selling all forms of scrap iron and scrap steel.

**42193011 Iron and Steel Scrap Processors
(Using Power Processing Equipment) Wholesalers**

Establishments primarily engaged in breaking up, sorting, and selling all forms of scrap iron and scrap steel using power processing equipment. Power processing equipment includes operating cranes, hydraulic or motor shears, baling equipment, cable strippers, etc.

**42193012 Iron and Steel Scrap Dealers
(Not Using Power Processing Equipment)**

Establishments primarily engaged in selling all forms of scrap iron and scrap steel, but which do not operate power processing and preparation equipment.

**4219302 Recyclable Paper and Paperboard
Wholesalers**

Establishments primarily engaged in the wholesale distribution of paper and paperboard scrap and waste.

4219303 Other Recyclable Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of recyclable scrap and waste, nonferrous metals, textiles, glass, plastics, rubber, and oil.

**42194 Jewelry, Watch, Silverware, Precious Stone,
and Precious Metal Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

**421940 Jewelry, Watch, Precious Stone, and
Precious Metal Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

The data published with NAICS code 421940 include the following SIC industry:

5094 Jewelry, watches, precious stones, and precious metals

**4219401 Jewelry, Watches, Clocks, Precious
Stones, and Silverware Wholesalers**

Establishments primarily engaged in the wholesale distribution of jewelry (including costume), precious stones, watches, clocks, silverware, and jewelers' findings.

**4219402 Precious Metals (Excluding Ores)
Wholesalers**

Establishments primarily engaged in the wholesale distribution of precious metals.

**42199 Other Miscellaneous Durable Goods
Wholesalers**

This industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

**421990 Other Miscellaneous Durable Goods
Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

The data published with NAICS code 421990 include the following SIC industry:

5099 Other miscellaneous durable goods
7822 (pt) Motion picture and video tape distribution

**4219901 Musical Instruments and Supplies
Wholesalers**

Establishments primarily engaged in the wholesale distribution of musical instruments and supplies.

**4219902 Forest Products (Except Lumber)
Wholesalers**

Establishments primarily engaged in the wholesale distribution of timber products, such as ties, logs, poles, stumps, and cordwood.

**4219903 General Merchandise (Durable Goods)
Wholesalers**

Establishments primarily engaged in the wholesale distribution of a general line of durable goods with no one line accounting for more than 25 percent of the total sales.

4219904 Prerecorded Media Wholesalers

Establishments primarily engaged in the wholesale distribution of prerecorded compact discs, tapes, phonograph records, video cassettes, and other video tapes or discs.

42199041 Compact Disks, Prerecorded Audio Tapes, and Phonograph Records Wholesalers

Establishments primarily engaged in the wholesale distribution of prerecorded compact disks, audio tapes, and phonograph records.

42199042 Prerecorded Video Tape Wholesalers

Establishments primarily engaged in purchasing and reselling prerecorded video cassettes and other videotapes or discs to other wholesalers, video rental stores, and other retailers.

4219905 Fire Extinguishers and Fire Safety Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of fire extinguishers and fire safety equipment.

4219906 Other Durable Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of durable goods such as game machines, gas lighting fixtures, luggage, and signs (except electric).

422 Wholesale trade, nondurable goods

Industries in the Wholesale Trade, Nondurable Goods subsector sell or arrange the purchase or sale of nondurable goods to other businesses. Nondurable goods are items generally with a normal life expectancy of less than three years. Nondurable goods wholesale trade establishments are engaged in wholesaling products, such as paper and paper products, chemicals and chemical products, drugs, textiles and textile products, apparel, footwear, groceries, farm products, petroleum and petroleum products, alcoholic beverages, books, magazines, newspapers, flowers and nursery stock, and tobacco products.

4221 Paper and Paper Product Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42211, Paper and paper product wholesalers; 42212, Stationery and office supplies wholesalers; and 42213 Industrial and personal service paper wholesalers.

42211 Printing and Writing Paper Wholesalers

This industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

422110 Printing and Writing Paper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

The data published with NAICS code 422110 include the following SIC industry:

5111 Printing and writing paper

42212 Stationery and Office Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

422120 Stationery and Office Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

The data published with NAICS code 422120 include the following SIC industry:

5112 (pt) Stationery and office supplies

42213 Industrial and Personal Service Paper Wholesalers

This industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

422130 Industrial and Personal Service Paper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

The data published with NAICS code 422130 include the following SIC industry:

5113 Industrial and personal service paper

4222 Drugs and Druggists' Sundries Wholesalers

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

42221 Drugs and Druggists' Sundries Wholesalers

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

422210 Drugs and Druggists' Sundries Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

The data published with NAICS code 422210 include the following SIC industry:

5122 Drugs, drug proprietaries, and druggists' sundries

4222101 General Line Drugs Wholesalers

Establishments primarily engaged in the wholesale distribution of a combination or general line of drugs, drug proprietaries, and druggists' sundries.

4222102 Specialty Line Drugs, Pharmaceuticals, Cosmetics, and Toiletries Wholesalers

Establishments primarily engaged in the wholesale distribution of specialty-line drugs, pharmaceuticals, cosmetics, and toiletries.

4223 Apparel, Piece Goods, and Notions Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42231, Piece goods, notions, and other dry goods wholesalers; 42232, Men's and boys' clothing and furnishings wholesalers; 42233, Women's, children's and infants' clothing and accessories wholesalers; 42234, Footwear wholesalers.

42231 Piece Goods, Notions, and Other Dry Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

422310 Piece Goods, Notions, and Other Dry Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

The data published with NAICS code 422310 include the following SIC industry:

5131 (pt) Piece goods, notions, and other dry goods

4223101 Piece Goods (Woven and Knit Fabrics) - Jobbers

Establishments primarily engaged in the wholesale distribution of woven and knit fabrics.

4223102 Notions and Other Dry Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of notions (i.e., sewing accessories, etc.), and other dry goods, except piece goods.

42232 Men's and Boys' Clothing and Furnishings Wholesalers

This industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

422320 Men's and Boys' Clothing and Furnishings Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

The data published with NAICS code 422320 include the following SIC industry:

5136 Men's and boys' clothing and furnishings

42233 Women's, Children's, and Infants' Clothing and Accessories Wholesalers

This industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

422330 Women's, Children's, and Infants' Clothing and Accessories Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

The data published with NAICS code 422330 include the following SIC industry:

5137 Women's and children's and infants' clothing and accessories

42234 Footwear Wholesalers

This industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

422340 Footwear Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

The data published with NAICS code 422340 include the following SIC industry:

5139 Footwear

4224 Grocery and Related Product Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42241, General line grocery wholesalers; 42242, Packaged frozen food wholesalers; 42243, Dairy product (except dried or canned) wholesalers; 42244, Poultry and poultry product wholesalers; 42245, Confectionery wholesalers; 42246, Fish and seafood wholesalers; 42247, Meat and meat product wholesalers; 42248, Fresh fruit and vegetable wholesalers; 42249, Other grocery and related products wholesalers.

42241 General Line Grocery Wholesalers

This industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

422410 General Line Grocery Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

The data published with NAICS code 422410 include the following SIC industry:

5141 Groceries, general line

4224101 General Line, Grocery Wholesalers, Voluntary Group

Establishments primarily engaged in the wholesale distribution of a general line of groceries and sponsoring (or affiliated with sponsors of) voluntary organization of food retailers which distributes a general line of groceries to these voluntary groups. These also include any voluntary group grocery wholesalers commonly engaged in joint advertising or other sales promotions under a group name or identification. Wholesale establishments sponsoring such voluntary groups are included here regardless of the portion of their sales made to the retail organization's members.

4224102 General Line, Grocery Wholesalers, Retail Cooperative

Establishments primarily engaged in the wholesale distribution of a general line of groceries and owned and operated cooperatively by groups of independent food retailers buying collectively which are primarily engaged

in wholesale selling and distributing a general line of groceries. These establishments function primarily as a wholesale cooperative company selling chiefly to member retailers, but sometimes do a regular wholesale business.

4224103 Other General Line Grocery Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of groceries, including cash-and carry food establishments, not sponsoring or affiliated with any voluntary or cooperative groups. Also included are agents and brokers with a general line of groceries.

42242 Packaged Frozen Food Wholesalers

This industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

422420 Packaged Frozen Food Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

The data published with NAICS code 422420 include the following SIC industry:

5142 Packaged frozen foods

42243 Dairy Product (Except Dried or Canned) Wholesalers

This industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

422430 Dairy Product (Except Dried or Canned) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

The data published with NAICS code 422430 include the following SIC industry:

5143 Dairy products, except dried or canned

4224301 Raw Milk Wholesalers

Establishments primarily engaged in the wholesale distribution of raw, dried, or canned milk.

4224302 Dairy Products, (Except Raw Milk) Wholesalers

Establishments primarily engaged in the wholesale distribution of processed dairy products, except raw, dried, or canned.

42244 Poultry and Poultry Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

422440 Poultry and Poultry Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

The data published with NAICS code 422440 include the following SIC industry:

5144 Poultry and poultry products

4224401 Live Poultry Wholesalers

Establishments primarily engaged in the wholesale distribution of live poultry.

4224402 Poultry and Poultry Products (Except Live) Wholesalers

Establishments primarily engaged in the wholesale distribution of poultry and poultry products (except canned and packaged frozen products and live poultry).

42245 Confectionery Wholesalers

This industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

422450 Confectionery Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

The data published with NAICS code 422450 include the following SIC industry:

5145 Confectionery

42246 Fish and Seafood Wholesalers

This industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

422460 Fish and Seafood Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

The data published with NAICS code 422460 include the following SIC industry:

5146 Fish and seafoods

42247 Meat and Meat Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

422470 Meat and Meat Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

The data published with NAICS code 422470 include the following SIC industry:

5147 (pt) Meats and meat products

42248 Fresh Fruit and Vegetable Wholesalers

This industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

422480 Fresh Fruit and Vegetable Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

The data published with NAICS code 422480 include the following SIC industry:

5148 Fresh fruits and vegetables

42249 Other Grocery and Related Products Wholesalers

This industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

422490 Other Grocery and Related Products Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

The data published with NAICS code 422490 include the following SIC industry:

5149 Other groceries and related products

4224901 Coffee, Tea, and Spices Wholesalers

Establishments primarily engaged in the wholesale distribution of coffee, soluble coffee, tea (bagged, packaged, loose, or powdered) and spices.

4224902 Bread and Baked Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of bread, cakes, biscuits, doughnuts, pastries, crackers, pretzels, and other bakery products (except frozen).

4224903 Soft Drinks and Bottled Water Wholesalers

Establishments primarily engaged in the wholesale distribution of soft drinks and unprocessed bottled water.

4224904 Canned Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of canned or bottled fruits, vegetables, juice, baby food, meat, poultry, fish, seafood, and dairy products (condensed or evaporated).

4224905 Food and Beverage Basic Material Wholesalers

Establishments primarily engaged in the wholesale distribution of basic food and beverage materials.

4224906 Other Grocery Specialties Wholesalers

Establishments primarily engaged in the wholesale distribution of grocery specialties, such as flour, refined sugar, breakfast cereals, butter substitutes (e.g., margarine), cooking oils, dried fruits, dried beans (packaged), honey, jams and jellies, pickles, preserves and sauces, polished rice, sandwiches, vegetable shortening, and other grocery specialties not included elsewhere.

4225 Farm Product Raw Material Wholesalers

This industry group comprises establishments primarily engaged in wholesaling agricultural products (except raw milk, live poultry, and fresh fruit and vegetables), such as grains, field beans, livestock, and other farm product raw materials (excluding seeds).

42251 Grain and Field Bean Wholesalers

This industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and

other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

422510 Grain and Field Bean Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

The data published with NAICS code 422510 include the following SIC industry:

5153 Grain and field beans

42252 Livestock Wholesalers

This industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

422520 Livestock Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

The data published with NAICS code 422520 include the following SIC industry:

5154 Livestock

42259 Other Farm Product Raw Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

422590 Other Farm Product Raw Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

The data published with NAICS code 422590 include the following SIC industry:

5159 Other farm-product raw materials

4225901 Hides, Skins, and Pelts Wholesalers

Establishments primarily engaged in the wholesale distribution of untanned hides and skins, such as cattle hides, sheep skins, and goat skins; raw furs; and pelts of fur-bearing animals.

4225902 Leaf Tobacco Wholesalers

Establishments primarily engaged in the wholesale distribution of leaf tobacco.

4225903 Wool, Wool Tops, and Mohair Wholesalers

Establishments primarily engaged in the wholesale distribution of mohair (raw), raw wool, wool noils, wool tops, and wool clippings.

4225904 Cotton Wholesalers

Establishments primarily engaged in buying and/or marketing cotton.

4225905 Other Farm Product Raw Materials Wholesalers

Establishments primarily engaged in buying and/or marketing other farm products.

4226 Chemical and Allied Products Wholesalers

This industry group comprises establishments primarily engaged in wholesaling chemicals; plastics materials and basic forms and shapes; and allied products.

42261 Plastics Materials and Basic Forms and Shapes Wholesalers

This industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

422610 Plastics Materials and Basic Forms and Shapes Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

The data published with NAICS code 422610 include the following SIC industry:

5162 Plastics materials and basic forms and shapes

42269 Other Chemical and Allied Products Wholesalers

This industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

422690 Other Chemical and Allied Products Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

The data published with NAICS code 422690 include the following SIC industry:

5169 Other chemicals and allied products

4226901 Industrial Gases, (Except LP) Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial gases (compressed and liquefied) regardless of use, such as oxygen and acetylene.

4226902 Other Chemicals and Allied Products Wholesalers

Establishments primarily engaged in the wholesale distribution of chemicals and allied products (except industrial gases), such as acids, industrial and heavy chemicals (except gases), dyestuffs, industrial salts, naval stores, rosin, and turpentine.

4227 Petroleum and Petroleum Products Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42271, Petroleum bulk stations and terminals; and 42272, Petroleum and petroleum products wholesalers (except bulk stations and terminals).

42271 Petroleum Bulk Stations and Terminals

This industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

422710 Petroleum Bulk Stations and Terminals

This U.S. industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

The data published with NAICS code 422710 include the following SIC industry:

5171 (pt) Petroleum bulk stations and terminals

**4227101 Petroleum Bulk Stations and Terminals
(Except LP)**

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations or terminals.

42271011 Petroleum Bulk Stations (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations for resale. Bulk storage stations have bulk storage capacity of 10,000 to 100,000 gallons, or 100,000 to 2,100,000 gallons and do not receive their supplies primarily from tanker, barge, or pipeline.

**42271012 Petroleum Bulk Terminals
(Except LP)**

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage terminals. Bulk storage terminals have bulk storage capacity of 2,100,000 gallons or more, or have bulk storage capacity of 100,000 gallons or more and receive products primarily by tanker, barge, or pipeline.

4227102 Liquefied Petroleum Bulk Stations and Terminals

Establishments primarily engaged in the wholesale distribution of liquefied petroleum gases from bulk storage stations or terminals for resale. Bulk storage stations or terminals have bulk storage capacity of 10,000 gallons or more.

42272 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)

This industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

422720 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)

This U.S. industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

The data published with NAICS code 422720 include the following SIC industry:

5172 Petroleum and petroleum products, except bulk stations and terminals

4228 Beer, Wine, and Distilled Alcoholic Beverage Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42281, Beer and ale wholesalers; 42282, Wine and distilled alcoholic beverage wholesalers.

42281 Beer and Ale Wholesalers

This industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

422810 Beer and Ale Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

The data published with NAICS code 422810 include the following SIC industry:

5181 Beer and ale

42282 Wine and Distilled Alcoholic Beverage Wholesalers

This industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

422820 Wine and Distilled Alcoholic Beverage Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

The data published with NAICS code 422820 include the following SIC industry:

5182 Wine and distilled alcoholic beverages

4228201 Wines and Distilled Alcoholic Beverages (Licensed Operation) Wholesalers

Establishments primarily engaged in the wholesale distribution of wines and distilled spirits under government license.

4228202 Wines and Distilled Alcoholic Beverages (State-Operated) Wholesalers

Establishments primarily engaged as state-owned and operated wholesale distributors of wines and spirits.

4229 Miscellaneous Nondurable Goods Wholesalers

This industry group comprises establishments primarily engaged in wholesaling nondurable goods, such as farm supplies; books, periodicals and newspapers; flowers; nursery stock; paints; varnishes; tobacco and tobacco products; and other miscellaneous nondurable goods, such as cut Christmas trees and pet supplies.

42291 Farm Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

422910 Farm Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

The data published with NAICS code 422910 include the following SIC industry:

5191 (pt) Farm supplies

4229101 Farm Supplies—Farm Dealers

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to farmers for farm use.

4229102 Farm Supplies—Wholesale Distributors

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to governments, institutions, farm dealers, export sales, and other nonfarm accounts.

42292 Book, Periodical, and Newspaper Wholesalers

This industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

422920 Book, Periodical, and Newspaper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

The data published with NAICS code 422920 include the following SIC industry:

5192 Books, periodicals, and newspapers

42293 Flower, Nursery Stock, and Florists' Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

422930 Flower, Nursery Stock, and Florists' Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

The data published with NAICS code 422930 include the following SIC industry:

5193 (pt) Flowers, nursery stock, and florists' supplies

42294 Tobacco and Tobacco Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

422940 Tobacco and Tobacco Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

The data published with NAICS code 422940 include the following SIC industry:

5194 Tobacco and tobacco products

42295 Paint, Varnish, and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

422950 Paint, Varnish, and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

The data published with NAICS code 422950 include the following SIC industry:

5198 (pt) Paints, varnishes, and supplies

4229501 Paints, Varnishes, and Supplies (Wholesalers)

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

42295011 Paints, Varnishes, and Supplies (Wholesalers)

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

42299 Other Miscellaneous Nondurable Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

422990 Other Miscellaneous Nondurable Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

The data published with NAICS code 422990 include the following SIC industry:

5199 (pt) Other miscellaneous nondurable goods

4229901 Art Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of art goods such as artists' supplies, curios, and souvenirs.

4229902 General Merchandise (Nondurable Goods) Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of nondurable goods with no one line accounting for more than 25 percent of the total sales.

4229903 Textile Bags, Bagging, and Burlap Wholesalers

Establishments primarily engaged in the wholesale distribution of textile bags, and bagging burlap, and canvas and felt products.

4229904 Other Nondurable Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of nondurable goods (except office supplies, druggists' sundries, apparel, groceries, chemical products, petroleum products, alcoholic beverages, farm supplies, books, periodicals, florists supplies; paint supplies, and art goods).

Appendix C.

Coverage and Methodology

MAIL/NONMAIL UNIVERSE

For the wholesale sector all firms were sent questionnaires to be completed and returned to the Census Bureau by mail. This sector does not have a nonmail universe. For most very small firms with employment, abbreviated data was collected using a short form. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization. Nonemployers were not included in the scope of the wholesale sector.

INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and 1997 NAICS. More information on NAICS is available in the NAICS manual and at www.census.gov/naics.

RELIABILITY OF DATA

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained, except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which included location, kind of business or operation, sales, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or type of operation covered by the report, were available only from the establishments that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data was expanded to represent 100 percent of the universe. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total sales of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total sales of all establishments included in the category. In a few cases, expansion on the basis of sales was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonrespondents include a coverage indicator for each publication category, which shows the sales of establishments responding to the industry-specific inquiry as a percent of total sales for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

Appendix D. Geographic Notes

Not applicable for this report.

Appendix E.

Metropolitan Areas

Not applicable for this report.

